

Saad Mahmood Rashid
Chief Executive Officer

Mr. Muhammad Ghufraan
Deputy General Manager – Companies Affairs
Pakistan Stock Exchange
Stock Exchange Building
Stock Exchange Road
Karachi – 74000

February 28, 2018

Dear Sir

BOARD MEETING

RESULTS FOR THE YEAR ENDED DECEMBER 31, 2017

We wish to inform you that our Board of Directors at its meeting held on February 28, 2018, has approved the audited accounts of the Company for the year ended December 31, 2017, showing the following results:

FINANCIAL RESULTS

	Amounts in Rs '000	
	2017	2016
Turnover	8,529,637	7,684,222
Sales tax, excise duty and discounts	(2,839,060)	(2,547,261)
Net sales	5,690,577	5,136,961
Cost of sales	(3,461,452)	(2,947,355)
Gross profit	2,229,125	2,189,606
Selling and distribution expenses	(1,115,667)	(1,145,357)
Administrative and general expenses	(313,782)	(369,355)
Operating profit	799,676	674,894
Finance cost	(2,053)	(6,173)
Other charges	(77,715)	(62,273)
Other income	(79,768)	(68,446)
Profit before taxation	133,623	165,483
Taxation	853,531	771,931
Profit after taxation	(280,525)	(281,194)
Profit after taxation	573,006	490,737
Earnings per share - Basic and diluted - Rupees	12.34	10.57

346 Ferozepur Road,
PO Box 273,
Lahore 54600

T +92 42 111 551 111
T +92 42 3583 4672
F +92 42 3583 5011
E saad.m.rashid@akzonobel.com
www.akzonobel.com.pk/paints

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FINAL DIVIDEND

"Keeping in view its business prospects and after due consideration of the Company's cash flow requirements, the Board of Directors is pleased to propose a final dividend of Rs 7.00 per ordinary share i.e.70% for the year ended December 31,2017.

The Annual General Meeting of the Company will be held at 10:30am on April 25, 2018 at PC Hotel Shara – e- Quaid – e – Azam Lahore.

The Share Transfer Books of the Company will be closed from April 19, 2017 to April 25, 2018, (both days inclusive). Transfers received in order at the office of our Shares Registrar, M/s FAMCO Associates (Pvt). Limited, 8-F, Next to Hotel Faran Nursery, Block 6, P.E.C.H.S, Shahrah-e-Faisal, Karachi, by the close of business on 18 April will be treated in time for the purposes of the AGM.

The Company will provide you 200 copies each of the printed accounts 21 days before the AGM for distribution amongst the members of Exchange for all the three exchanges.

A complete set of accounts is being placed on the Company's website: www.akzonobel.com/pk/paints and also being e-mailed to the Pakistan stock exchange in PDF format for uploading on their respective websites.

Yours faithfully



Saad Mahmood Rashid
Chief Executive

cc: The Chairman
Securities and Exchange Commission of Pakistan
NIC Building, Jinnah Avenue
Islamabad