Bank Alfalah

LDN/CA
26th October 2018

**The General Manager**
Pakistan Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
**Karachi**

**Financial Results for the quarter ended 30th September 2018 of Bank Alfalah Limited**

Dear Sir,

We have to inform you that the Board of Directors of Bank Alfalah Limited ("**the Bank**") in its meeting held on 25th October 2018 at 06:00 PM (UAE time) at Abu Dhabi recommended the following:

(i) **CASH DIVIDEND** - Nil

(ii) **BONUS SHARES** - Nil

(iii) **RIGHT SHARES** - Nil

(iv) **ANY OTHER ENTITLEMENT/CORPORATE ACTION** - Nil

(v) **ANY OTHER PRICE-SENSITIVE INFORMATION** - Nil

The unconsolidated and consolidated financial results of the Bank as on 30th September 2018 are enclosed as Annexure "A" and Annexure "B".

The Quarterly Report of the Bank for the period ended 30th September 2018 will be transmitted through PUCARS separately, within the specified time.

Yours truly,

Muhammad Akram Sawleh
**Company Secretary**

Encl: as above

c.c. **Director/HOD,**
Surveillance, Supervision and Enforcement Department
Securities and Exchange Commission of Pakistan,
NIC Building, 63 Jinnah Avenue,
Blue Area, Islamabad.

ANNEXURE -'A'

**BANK ALFALAH LIMITED**
**UNCONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)**
**FOR THE QUARTER AND NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2018**

| | Quarter ended September 30, 2018 | Nine Months Period ended September 30, 2018 | Quarter ended September 30, 2017 | Nine Months Period ended September 30, 2017 |
|---|---|---|---|---|
| | (Rupees in '000) | | | |
| Mark-up / return / interest earned | 14,812,059 | 42,903,970 | 13,993,180 | 41,972,947 |
| Mark-up / return / interest expensed | 6,926,316 | 19,662,236 | 7,027,586 | 19,896,628 |
| Net mark-up / interest income | 7,885,743 | 23,241,734 | 6,965,594 | 22,076,319 |
| (Reversal) / provision against non-performing loans and advances - net | (54,453) | (549,999) | (378,083) | (645,056) |
| Provision for diminution in value of investments - net | 9,758 | (72,984) | (21,776) | 109,112 |
| Bad debts written-off directly | - | - | - | - |
| | (44,695) | (622,983) | (399,859) | (535,944) |
| **Net mark-up / interest income after provisions** | 7,930,438 | 23,864,717 | 7,365,453 | 22,612,263 |
| **Non mark-up / interest income** | | | | |
| Fee, commission and brokerage income | 1,525,629 | 4,678,973 | 1,451,733 | 4,519,222 |
| Dividend income | 73,488 | 346,197 | 102,482 | 269,754 |
| Income from dealing in foreign currencies | 520,235 | 1,403,093 | 451,750 | 918,165 |
| Gain on sale of securities - net | 143,378 | 1,421,034 | 284,227 | 1,786,621 |
| Unrealised (loss) / gain on revaluation of investments classified as held for trading - net | 41,572 | (54,032) | (1,726) | (6,116) |
| Other income | 90,466 | 364,227 | 141,588 | 257,469 |
| Total non mark-up / interest income | 2,394,768 | 8,159,492 | 2,430,054 | 7,745,115 |
| | 10,325,206 | 32,024,209 | 9,795,507 | 30,357,378 |
| **Non mark-up / interest expenses** | | | | |
| Administrative expenses | 5,966,643 | 17,642,277 | 6,044,403 | 17,980,552 |
| Provision / (reversal) against off-balance sheet obligations | 1,246 | 4,103 | 5,341 | (7,782) |
| Provision / (reversal) against other assets | (1,749) | (182,115) | 3,576 | (12,594) |
| Other charges | 105,431 | 298,787 | 74,538 | 259,790 |
| Total non mark-up / interest expenses | 6,071,571 | 17,763,052 | 6,127,858 | 18,219,966 |
| | 4,253,635 | 14,261,157 | 3,667,649 | 12,137,412 |
| Extra ordinary / unusual items | - | - | - | - |
| **Profit before taxation** | 4,253,635 | 14,261,157 | 3,667,649 | 12,137,412 |
| **Taxation** | | | | |
| - Current | 1,717,129 | 6,002,933 | 1,272,421 | 4,414,671 |
| - Deferred | (187,157) | (284,554) | 100,813 | (37,054) |
| - Prior years | 133,799 | (86,044) | - | 584,434 |
| | 1,663,771 | 5,632,335 | 1,373,234 | 4,962,051 |
| **Profit after taxation** | 2,589,864 | 8,628,822 | 2,294,415 | 7,175,361 |
| | (Rupees) | | | |
| **Basic earnings per share - Restated** | 1.61 | 5.35 | 1.43 | 4.46 |
| **Diluted earnings per share - Restated** | 1.60 | 5.34 | 1.43 | 4.46 |

BANK ALFALAH FINANCE DIVISION KARACHI

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ANNEXURE - 'B'

**BANK ALFALAH LIMITED**
**CONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)**
**FOR THE QUARTER AND NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2018**

| | Quarter ended September 30, 2018 | Nine Months Period ended September 30, 2018 | Quarter ended September 30, 2017 | Nine Months Period ended September 30, 2017 |
|---|---|---|---|---|
| | ----------(Rupees in '000)---------- | | | |
| Mark-up / return / interest earned | 14,812,628 | 42,906,629 | 13,922,228 | 41,970,717 |
| Mark-up / return / interest expensed | 6,927,496 | 19,665,874 | 6,574,364 | 19,808,266 |
| Net mark-up / interest income | 7,885,132 | 23,240,755 | 7,347,864 | 22,162,451 |
| (Reversal) / provision against non-performing loans and advances - net | (54,453) | (549,999) | (378,083) | (645,056) |
| Provision for diminution in value of investments - net | 9,758 | (72,984) | (21,776) | 109,112 |
| Bad debts written-off directly | - | - | - | - |
| | (44,695) | (622,983) | (399,859) | (535,944) |
| **Net mark-up / interest income after provisions** | 7,929,827 | 23,863,738 | 7,747,723 | 22,698,395 |
| **Non mark-up / interest income** | | | | |
| Fee, commission and brokerage income | 1,648,365 | 5,041,613 | 1,733,267 | 4,877,992 |
| Dividend income | 73,488 | 246,292 | 102,902 | 270,174 |
| Income from dealing in foreign currencies | 520,235 | 1,403,093 | 81,961 | 825,402 |
| Gain on sale of securities - net | 143,445 | 1,421,051 | 280,508 | 1,510,216 |
| Unrealised (loss) / gain on revaluation of investments classified as held for trading - net | 41,629 | (54,032) | (3,500) | (10,478) |
| Share of profit from associates | 135,671 | 472,044 | 70,144 | 388,497 |
| Other income | 91,316 | 367,572 | 147 | 278,910 |
| Total non mark-up / interest income | 2,654,149 | 8,897,633 | 2,265,429 | 8,140,713 |
| | 10,583,976 | 32,761,371 | 10,013,152 | 30,839,108 |
| **Non mark-up / interest expenses** | | | | |
| Administrative expenses | 6,069,360 | 17,912,557 | 6,132,924 | 18,181,676 |
| Provision / (reversal) against off-balance sheet obligations | 1,246 | 4,103 | 5,341 | (7,782) |
| Provision / (reversal) against other assets | (1,749) | (182,115) | 3,576 | (12,594) |
| Other charges | 101,329 | 302,050 | 78,659 | 263,911 |
| Total non mark-up / interest expenses | 6,170,186 | 18,036,595 | 6,220,500 | 18,425,211 |
| | 4,413,790 | 14,724,776 | 3,792,652 | 12,413,897 |
| Extra ordinary / unusual items | - | - | - | - |
| **Profit before taxation** | 4,413,790 | 14,724,776 | 3,792,652 | 12,413,897 |
| **Taxation** | | | | |
| - Current | 1,734,508 | 6,059,420 | 1,291,400 | 4,486,144 |
| - Deferred | (143,833) | (160,627) | 125,048 | (23,664) |
| - Prior years | 133,799 | (86,044) | - | 584,434 |
| | 1,724,474 | 5,812,749 | 1,416,448 | 5,046,914 |
| **Profit after taxation** | 2,689,316 | 8,912,027 | 2,376,204 | 7,366,983 |
| **Profit attributable to:** | | | | |
| Equity holders of the Bank | 2,666,816 | 8,847,116 | 2,346,061 | 7,292,979 |
| Non-controlling Interest | 22,500 | 64,911 | 30,143 | 74,004 |
| | 2,689,316 | 8,912,027 | 2,376,204 | 7,366,983 |
| | (Rupees) | | | |
| **Basic earnings per share - Restated** | 1.65 | 5.49 | 1.46 | 4.53 |
| **Diluted earnings per share - Restated** | 1.65 | 5.48 | 1.46 | 4.53 |

BANK ALFALAH FINANCE DIVISION KARACHI