

February 18, 2016

The General Manager  
Pakistan Stock Exchange Limited  
Stock Exchange Building  
Stock Exchange Road

**KARACHI**

**Re: Financial Results for the year ended December 31, 2015 - Book Closure**

Dear Sir:

We have to inform you that the Board of Directors of our Company in their meeting held on Thursday 18th February, 2016 at 11.30 a.m. at Batapur, Lahore recommended the following:

- (I) **FINAL CASH DIVIDEND** : **450% (Rs.45.- per share)**  
This is in addition to Interim Dividend already paid at Rs.51 per share (510%)
- (II) **BONUS SHARES** : **NIL**
- (III) **RIGHT SHARES** : **NIL**
- ANY OTHER ENTITLEMENT** : **NIL**

The final results of the Company are as follows:

|                                                                        | <u>FIG. IN THOUSAND</u> |             |
|------------------------------------------------------------------------|-------------------------|-------------|
|                                                                        | <u>2015</u>             | <u>2014</u> |
| Sales                                                                  | 14,781,520              | 13,767,156  |
| Cost of Sales                                                          | (8,776,323)             | (8,388,033) |
| Gross Profit                                                           | 6,005,197               | 5,379,123   |
| Distribution Cost                                                      | (2,852,455)             | (2,604,190) |
| Administrative Expenses                                                | (936,629)               | (877,256)   |
| Other Expenses                                                         | (175,677)               | (141,672)   |
|                                                                        | (3,964,761)             | (3,623,118) |
| Other Income                                                           | 91,348                  | 163,316     |
| Operating Profit                                                       | 2,131,784               | 1,919,321   |
| Finance Cost                                                           | (30,504)                | (31,405)    |
| Profit before taxation                                                 | 2,101,280               | 1,887,916   |
| Taxation                                                               | (655,780)               | (548,504)   |
| Profit after Taxation                                                  | 1,445,500               | 1,339,412   |
| Other Comprehensive Income (not to be reclassified to profit and loss) | -                       | -           |
| Experience Adjustment - Employee benefits                              | (7,099)                 | 5,012       |
| Total Comprehensive Income for the Year                                | 1,438,401               | 1,344,424   |
| Earnings per Share - Basic and Diluted                                 | 191.20                  | 177.17      |

The Annual General Meeting of the Company will be held at 12.00 noon on Wednesday 20th April, 2016 at Batapur.

(Contd...P/2)

The Final Dividend if approved by the Shareholders will be paid to the shareholders whose names will appear in the Register of Members on 13th April, 2016.

The Share Transfer Books of the Company will be closed from 14th to 20st April, 2016 (both days inclusive). Transfers received at the Registered Office of the Company at Batapur at the close of business on 13th April, 2016 will be treated in time for purpose of payment of Dividend to Transferees.

We will be sending you 200 copies of printed final accounts for distribution amongst the members of the Exchange in due course of time.

Yours faithfully  
for Bata Pakistan Limited



(S. M. ISMAIL)  
Company Secretary