

Ref. No. 11.8/Sectt/C

Dated: 24 April 2019

The General Manager  
Pakistan Stock Exchange (Guarantee) Limited  
(Formerly Karachi Stock Exchange Limited)  
Stock Exchange Building, Stock Exchange Road  
Karachi

Securities and Exchange Commission of Pakistan  
NIC Building, Jinnah Avenue,  
Blue Area, Islamabad

Subject: **Financial Results – First Quarter (Jan - Mar 2019)**

Dear Sir,

1. We have to inform you that the Board of Directors of our Company in their meeting, held at Islamabad on 24 April 2019, recommended the following:-

- |    |                                           |   |     |
|----|-------------------------------------------|---|-----|
| a. | Cash Dividend                             | : | Nil |
| b. | Bonus Issue                               | : | Nil |
| c. | Right Shares                              | : | Nil |
| d. | Any other Entitlement / Corporate Action. | : | Nil |
| e. | Any other Price Sensitive Information.    | : | Nil |

2. The Financial Results of the Company for the period ended 31 Mar 2019, comprising of Balance Sheet and Profit & Loss Accounts (Unconsolidated as Annex-A and Consolidated as Annex-B) are attached.

3. The Quarterly Report of the Company for the period ended 31<sup>st</sup> Mar 2019 will be transmitted through PUCARS separately, within the specified time.

Regards

  
Brig Syed Mujtaba Tirmizi SI(M) (Retd)  
Company Secretary

**FAUJI FERTILIZER BIN QASIM LIMITED****CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION****AS AT MARCH 31, 2019**

|                                      |   | March 31,<br>2019<br>(Un - audited) | December 31,<br>2018<br>(Audited) |
|--------------------------------------|---|-------------------------------------|-----------------------------------|
| Note                                 |   | (Rupees '000)                       |                                   |
| <b><u>EQUITY AND LIABILITIES</u></b> |   |                                     |                                   |
| <b>SHARE CAPITAL AND RESERVES</b>    |   |                                     |                                   |
|                                      |   | 9,341,100                           | 9,341,100                         |
|                                      |   | 228,350                             | 228,350                           |
|                                      |   | <b>Revenue reserve</b>              |                                   |
|                                      |   | 1,526,641                           | 4,328,006                         |
|                                      |   | <b>Accumulated profit</b>           |                                   |
|                                      |   | <b>11,096,091</b>                   | <b>13,897,456</b>                 |
| <b>NON-CURRENT LIABILITIES</b>       |   |                                     |                                   |
|                                      | 5 | 16,207,833                          | 16,083,333                        |
|                                      | 6 | 911,551                             | 948,917                           |
|                                      |   | <b>17,119,384</b>                   | <b>17,032,250</b>                 |
| <b>CURRENT LIABILITIES</b>           |   |                                     |                                   |
|                                      |   | 31,814,211                          | 29,825,284                        |
|                                      |   | 10,784                              | 10,784                            |
|                                      |   | 1,050,142                           | 117,530                           |
|                                      |   | 715,015                             | 442,183                           |
|                                      |   | 18,398,651                          | 13,913,497                        |
|                                      | 5 | 4,708,334                           | 5,125,000                         |
|                                      |   | <b>56,697,137</b>                   | <b>49,434,278</b>                 |
|                                      |   | <b>84,912,612</b>                   | <b>80,363,984</b>                 |

**CONTINGENCIES AND COMMITMENTS 7**

The annexed notes, from 1 to 19, form an integral part of these condensed interim financial statements.

CHAIRMAN

CHIEF EXECUTIVE

|                           |    | March 31,<br>2019<br>(Un - audited) | December 31,<br>2018<br>(Audited) |
|---------------------------|----|-------------------------------------|-----------------------------------|
| Note                      |    | (Rupees '000)                       |                                   |
| <b><u>ASSETS</u></b>      |    |                                     |                                   |
| <b>NON-CURRENT ASSETS</b> |    |                                     |                                   |
|                           | 8  | 9,765,212                           | 9,747,537                         |
|                           | 9  | 24,564,751                          | 24,564,751                        |
|                           | 10 | 3,500,000                           | 2,400,000                         |
|                           |    | 88,397                              | 102,055                           |
|                           |    | <b>78,643</b>                       | <b>78,643</b>                     |
|                           |    | <b>37,997,003</b>                   | <b>36,892,986</b>                 |
| <b>CURRENT ASSETS</b>     |    |                                     |                                   |
|                           |    | 2,707,635                           | 2,721,558                         |
|                           |    | 17,396,959                          | 5,654,660                         |
|                           |    | 3,207,486                           | 5,719,424                         |
|                           |    | 2,094,599                           | 1,458,474                         |
|                           |    | 42,885                              | 48,492                            |
|                           |    | 63,190                              | 55,153                            |
|                           | 11 | 4,121,031                           | 5,696,734                         |
|                           |    | 3,444,113                           | 2,953,868                         |
|                           |    | 5,615,883                           | 4,537,400                         |
|                           | 12 | 3,209,330                           | 10,935,646                        |
|                           |    | 5,012,498                           | 3,689,589                         |
|                           |    | <b>46,915,609</b>                   | <b>43,470,998</b>                 |
|                           |    | <b>84,912,612</b>                   | <b>80,363,984</b>                 |

  
**Brig Syed Murtaza Tirmizi, SI(M), (Retd)**  
**Company Secretary**  
**Fauji Fertilizer Bin Qasim Limited**  
**FFBL Tower, C1/C2, Sector-B,**  
**Jinnah Boulevard, DHA, Phase-II, Islamabad.**

DIRECTOR

CHIEF FINANCIAL OFFICER

**FAUJI FERTILIZER BIN QASIM LIMITED**  
**CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UN-AUDITED)**  
**FOR THE PERIOD ENDED MARCH 31, 2019**

|                                                        | Note | 2019<br>(Rupees '000) | 2018<br>(Rupees '000) |
|--------------------------------------------------------|------|-----------------------|-----------------------|
| Sales - net                                            |      | 3,499,359             | 10,282,860            |
| Cost of sales                                          | 13   | (4,182,109)           | (9,537,339)           |
| <b>Gross (loss) / profit</b>                           |      | <b>(682,750)</b>      | <b>745,521</b>        |
| Selling and distribution expenses                      |      | (679,471)             | (935,513)             |
| Administrative expenses                                |      | (292,400)             | (238,828)             |
|                                                        |      | <b>(1,654,621)</b>    | <b>(428,820)</b>      |
| Finance costs                                          |      | (912,077)             | (419,272)             |
| Other operating expenses                               |      | (50,508)              | (162,780)             |
|                                                        |      | <b>(2,617,206)</b>    | <b>(1,010,872)</b>    |
| Other income                                           | 14   | 800,742               | 360,482               |
| <b>Loss before taxation</b>                            |      | <b>(1,816,464)</b>    | <b>(650,390)</b>      |
| Taxation - net                                         | 15   | (50,791)              | 201,011               |
| <b>Loss after taxation</b>                             |      | <b>(1,867,255)</b>    | <b>(449,379)</b>      |
| <br><b>Loss per share - basic and diluted (Rupees)</b> |      | <br><b>(2.00)</b>     | <br><b>(0.48)</b>     |

The annexed notes, from 1 to 19, form an integral part of these condensed interim financial statements.

CHAIRMAN

CHIEF  
EXECUTIVE

DIRECTOR

CHIEF FINANCIAL  
OFFICER

  
**Brig Syed Mujtaba Tirmizi, SI(M), (Retd)**  
**Company Secretary**  
**Fauji Fertilizer Bin Qasim Limited**  
**FFBL Tower, C1/C2, Sector-B,**  
**Jinnah Boulevard, DHA, Phase-II, Islamabad.**

FAUJI FERTILIZER BIN QASIM LIMITED  
CONDENSED INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION  
AS AT MARCH 31, 2019

|                                                                   | March 31,<br>2,019<br>(Un - audited) | December 31,<br>2018<br>(Audited) |
|-------------------------------------------------------------------|--------------------------------------|-----------------------------------|
| Note                                                              | (Rupees '000)                        |                                   |
| <b>EQUITY AND LIABILITIES</b>                                     |                                      |                                   |
| <b>SHARE CAPITAL AND RESERVES</b>                                 |                                      |                                   |
| Share capital                                                     | 9,341,100                            | 9,341,100                         |
| Capital reserve                                                   | 228,350                              | 228,350                           |
| Statutory reserve                                                 | 1,084,947                            | 1,050,097                         |
| <b>Revenue reserves</b>                                           |                                      |                                   |
| Translation reserve                                               | 2,207,508                            | 1,688,216                         |
| Revaluation reserve on available for sale investments, net of tax | (933,309)                            | (481,495)                         |
| Accumulated profit                                                | 1,179,748                            | 4,383,873                         |
|                                                                   | <u>13,108,344</u>                    | <u>16,210,141</u>                 |
| <b>Non-Controlling Interest</b>                                   | <u>3,645,337</u>                     | <u>3,826,318</u>                  |
|                                                                   | <u>16,753,681</u>                    | <u>20,036,459</u>                 |
| <b>NON-CURRENT LIABILITIES</b>                                    |                                      |                                   |
| Long-term loans                                                   | 5 37,937,775                         | 38,404,111                        |
| Finance Lease Liability                                           | 264,143                              | 289,272                           |
| Deferred liabilities                                              | 6 <u>2,102,785</u>                   | <u>2,223,113</u>                  |
|                                                                   | <u>40,304,703</u>                    | <u>40,916,496</u>                 |
| <b>CURRENT LIABILITIES AND PROVISIONS</b>                         |                                      |                                   |
| Trade and other payables                                          | 32,538,626                           | 31,584,173                        |
| Unpaid dividend                                                   | 10,784                               | 10,784                            |
| Unclaimed dividend                                                | 1,051,108                            | 118,496                           |
| Accrued Interest                                                  | 1,088,146                            | 723,872                           |
| Short-term borrowings                                             | 26,082,926                           | 22,501,589                        |
| Current portion of long-term loans                                | 5 8,370,502                          | 8,603,242                         |
| Current portion of finance lease liability                        | <u>124,744</u>                       | <u>145,299</u>                    |
|                                                                   | <u>69,266,836</u>                    | <u>63,687,455</u>                 |
|                                                                   | <u>126,325,220</u>                   | <u>124,640,410</u>                |

## CONTINGENCIES AND COMMITMENTS

7

The annexed notes, from 1 to 19, form an integral part of these condensed interim consolidated financial statements.

CHAIRMAN

CHIEF EXECUTIVE

  
Brig Syed Mujtaba Tirmizi, SI(M), (Retd)  
Company Secretary  
Fauji Fertilizer Bin Qasim Limited  
FFBL Tower, C1/C2, Sector-B,  
Jinnah Boulevard, DHA, Phase-II, Islamabad.

DIRECTOR

CHIEF FINANCIAL OFFICER

## ASSETS

## NON-CURRENT ASSETS

|                               |   |                   |                   |
|-------------------------------|---|-------------------|-------------------|
| Property, plant and equipment | 8 | 49,926,280        | 50,077,055        |
| Intangible assets             |   | 382,700           | 382,990           |
| Long-term investments         | 9 | 17,146,832        | 17,508,318        |
| Long-term advances            |   | 88,397            | 102,055           |
| Long-term deposits            |   | 79,587            | 79,587            |
| Deferred tax asset            | 6 | <u>1,603,177</u>  | <u>1,613,571</u>  |
|                               |   | <u>69,226,973</u> | <u>69,763,576</u> |

## CURRENT ASSETS

|                                           |    |                    |                    |
|-------------------------------------------|----|--------------------|--------------------|
| Stores and spares                         |    | 3,257,667          | 3,187,689          |
| Stock-in-trade                            |    | 20,770,906         | 8,547,165          |
| Trade debts                               |    | 4,747,155          | 6,510,563          |
| Advances                                  |    | 2,277,367          | 2,000,829          |
| Trade deposits and short-term prepayments |    | 226,725            | 235,661            |
| Interest accrued                          |    | 32,195             | 43,936             |
| Other receivables                         | 10 | 4,591,457          | 6,279,769          |
| Income tax refundable - net               |    | 5,076,426          | 4,525,602          |
| Sales tax refundable                      |    | 6,745,234          | 5,613,037          |
| Short-term investments                    | 11 | 3,209,330          | 11,235,646         |
| Cash and bank balances                    |    | <u>6,163,785</u>   | <u>6,696,937</u>   |
|                                           |    | <u>57,098,247</u>  | <u>54,876,834</u>  |
|                                           |    | <u>126,325,220</u> | <u>124,640,410</u> |

**FAUJI FERTILIZER BIN QASIM LIMITED**  
**CONDENSED INTERIM CONSOLIDATED STATEMENT OF PROFIT OR LOSS (UN-AUDITED)**  
**FOR THE QUARTER ENDED MARCH 31, 2019**

|                                                       |      | 2019               | 2018             |
|-------------------------------------------------------|------|--------------------|------------------|
|                                                       | Note | (Rupees '000)      |                  |
| Sales - net                                           |      | 6,877,403          | 14,024,295       |
| Cost of sales                                         | 12   | (6,054,096)        | (11,974,200)     |
| <b>Gross profit</b>                                   |      | <b>823,307</b>     | <b>2,050,095</b> |
| Selling and distribution expenses                     |      | (1,074,278)        | (1,484,590)      |
| Administrative expenses                               |      | (487,846)          | (406,090)        |
|                                                       |      | (738,817)          | 159,415          |
| Finance costs                                         |      | (1,924,569)        | (1,074,408)      |
| Other operating expenses                              |      | (83,602)           | (202,811)        |
|                                                       |      | (2,746,988)        | (1,117,804)      |
| <i>Other income</i>                                   | 13   |                    |                  |
| Share of profit of joint venture and associates - net |      | 114,660            | 203,468          |
| Others                                                |      | 294,848            | 423,890          |
|                                                       |      | 409,508            | 627,358          |
| <b>Loss before taxation</b>                           |      | <b>(2,337,480)</b> | <b>(490,446)</b> |
| Taxation - net                                        | 14   | (78,666)           | 76,680           |
| <b>Loss after taxation</b>                            |      | <b>(2,416,146)</b> | <b>(413,766)</b> |
| <b>Attributable to:</b>                               |      |                    |                  |
| - Owners of the holding Company                       |      | (2,235,165)        | (241,605)        |
| - Non controlling interest                            |      | (180,981)          | (172,161)        |
|                                                       |      | (2,416,146)        | (413,766)        |
| <b>Loss per share - basic and diluted (Rupees)</b>    |      | <b>(2.39)</b>      | <b>(0.26)</b>    |

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CHAIRMAN

CHIEF EXECUTIVE

DIRECTOR

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**Brig Syed Murtaza Tirmizi, SI(M), (Retd)**  
**Company Secretary**  
**Fauji Fertilizer Bin Qasim Limited**  
**FFBL Tower, C1/C2, Sector-B,**  
**Jinnah Boulevard, DHA, Phase-II, Islamabad.**