



HALF YEARLY  
REPORT | 2022



# COMPANY INFORMATION

## DIRECTORS

Mr Waqar Ahmed Malik  
Chairman

Mr Arif-ur-Rehman  
Chief Executive Officer

Mr Sarfaraz Ahmed Rehman

Dr Nadeem Inayat

Mr Qamar Haris Manzoor

Mr Mohammad Munir Malik

Syed Bakhtiyar Kazmi

Mr Mohammad Aleem Khan

Syed Khalid Siraj Subhani

Mr Moez ur Rehman

Ms Pouruchisty Sidhwa

Ms Saira Nasir

## COMPANY SECRETARY

Brig Asif Ali, SI(M), (Retd)

## CHIEF FINANCIAL OFFICER

Mr Muhammad Javed Akhtar

## REGISTERED OFFICE

FFBL Tower, C1 / C2, Sector B, Jinnah Boulevard,  
Phase II, DHA Islamabad.

Tel: +92 51 8763325, Fax: +92 51 8763304-05

E-mail: secretary@ffbl.com

## PLANTSITE

Plot No. EZ/I/P-1 Eastern Zone, Port Qasim, Karachi 75020.

Tel: +92 21 34724500-29, Fax : +92 21 34750704

Email: information@ffbl.com

## WEB PRESENCE

www.ffbl.com

## BANKERS

Habib Bank Limited

MCB Bank Limited

United Bank Limited

National Bank of Pakistan

Allied Bank Limited

Askari Bank Limited

Faysal Bank Limited

Standard Chartered Bank (Pakistan) Limited

Habib Metropolitan Bank Limited

The First Micro Finance Bank Limited

Soneri Bank Limited

Summit Bank Limited

JS Bank Limited

Samba Bank Limited

Zarai Taraqati Bank Limited

Industrial & Commercial Bank of China

The Bank of Khyber

Al-Baraka Bank (Pakistan) Limited

Dubai Islamic Bank Pakistan Limited

Bank Islami Pakistan Limited

Meezan Bank Limited

MCB Islamic Bank Limited

Bank Al-Falah Limited

Bank Al-Habib Limited

Silk Bank Limited

The Bank of Punjab

## LEGAL ADVISORS

Orr Dignam & Co,  
Advocates, Marina Heights,  
2nd floor, 109 East, Jinnah Avenue,  
Blue Area, Islamabad, Pakistan  
Tel: (051) 2348645-9

## AUDITORS

EY Ford Rhodes,  
Eagle Plaza, 75 West,  
Fazal-e-Haq Road,  
Blue Area, Islamabad .

## SHARES REGISTRAR

M/s Corplink (Pvt) Limited,  
Wings Arcade, 1-K,  
Commercial, Model Town, Lahore.  
Tel: (042) 35839182, 35916719  
Fax: (042) 35869037

## DIRECTORS' REVIEW

FOR THE HALF YEAR ENDED 30 JUNE 2022

We are delighted to inform our valued shareholders that, Alhamdulillah, your company has earned the highest ever profit before tax of PKR 8.8 Billion in the history of the Company.

While high levels of international prices of DAP culminated in the highest ever revenue for our Company, proactive management and strong financial discipline were drivers of this excellent result in uncertain times.

Dear Shareholders, you are aware that our beloved country is going through an economic crisis for various external and internal factors. Accordingly, our Government had to resort to stringent fiscal measures, which included 400 basis point increase in the policy rate during the period and imposition of super tax at 10% on profits of last year and 4% for the current year.

The impact on our company because of additional taxes is PKR 2.7 Billion. Setting aside this additional burden, our normal profit after tax for this period is PKR 6.1 Billion, the highest ever in the history of the Company.

We further wish to inform you that FFBL is continuously improving its credit quality over the past couple of years based on its financial performance. During the period, VIS credit rating agency has upgraded FFBL in long-term entity rating to AA (double A) from AA- (double A minus), which signifies high credit quality with strong protection.

### PLANT OPERATIONS

The plant operations remained efficient and secure as we achieved 23.24 Million safe-man-hours in line with our commitment towards health and safety of our people. In order to ensure sufficient availability of fertilizer in local market, while giving due consideration to plant efficiencies, the Company has deferred the annual maintenance plan.

#### DAP

The plant recorded highest ever DAP production of 449 KT for the period, representing 31% increase, in comparison to 343 KT of SPLY.

#### Urea

Production was 262 KT, representing 14% increase, in comparison to 231 KT in SPLY.

### MARKET PERFORMANCE

#### DAP

International DAP market remained undersupplied with a bullish price trend, on account of China export restrictions, commodity super cycle and ongoing Russia-Ukraine war. We saw fertilizer prices soaring to new all-time highs, prompting concerns over global food shortage.

As far as domestic market is concerned, Pakistan meets around half of its demand through imports and remaining through local production by FFBL, which is also dependent on imported raw material. Therefore, surge in DAP and Phos Acid prices internationally, increasing freight cost, high inflation and significant Pak Rupee devaluation led to hike in DAP price in domestic market and adversely impacted the demand. Consequently, domestic DAP market is estimated to have declined by 10%, at 544 KT during the period from 606 KT in SPLY.

FFBL's perfectly synchronized production and marketing strategy coupled with importers' reluctance driven by tight availability and market volatility, helped us in achieving highest ever DAP sales of 311 KT as against 231 KT in SPLY, representing 35% growth and 57% market share as against a share of 38% in SPLY.

#### UREA

International Urea market demand remained low and price witnessed a downward trend despite challenges being faced by Russian producers to access markets.

Domestic Urea market is estimated to have grown by 12% to 3,246 KT as against 2,898 KT of SPLY. This growth is partly due to imbalanced use of fertilizer by the farmers, owing to significantly high DAP prices i.e. substituting the use of DAP for less expensive Urea.

FFBL's Urea sales increased to 261 KT as against 219 KT of SPLY, representing a growth of 19%. The Company achieved 8% market share as against 7.6% in SPLY.

### FINANCIAL PERFORMANCE

We are pleased to present the half yearly results as under:

| Description       | 2022<br>(PKR- Million) | 2021<br>(PKR- Million) | % change |
|-------------------|------------------------|------------------------|----------|
| Revenue           | 70,933                 | 29,917                 | 137%     |
| Gross Profit      | 14,180                 | 5,973                  | 137%     |
| Operating Profit  | 10,420                 | 3,111                  | 235%     |
| Profit before tax | 8,812                  | 4,670                  | 89%      |
| Profit after tax  | 3,410                  | 3,876                  | -12%     |

As already explained, the profit after tax has been reduced by additional taxes of PKR 2.7 Billion imposed by the Government of Pakistan.

On consolidated basis, the Group achieved ever highest results in all aspects from top to bottom. Sales revenue was at PKR 80 Billion (108% increase from SPLY) and profit after tax arrived at PKR 4 Billion (117% increase from SPLY), despite taking a hit of PKR 6 Billion in tax expense.

## **SUBSIDIARIES AND JOINT VENTURE**

The management of Fauji Foods Limited (FFL) is continuously working to improve its operations and has restructured its Route to Market (RTM) model, planning to add digital business solutions with sales automation and is undertaking resource and efficiency optimization measures. Since FFL is operating in a highly competitive food sector, it has also invested in marketing and branding campaigns during the period and managed to increase revenue by 7% in comparison to SPLY, as its products are picking up in market share.

During the period, on one hand, FFL has faced increase in cost of raw material and inputs due to ongoing inflationary pressure as well as devaluation of Pak Rupee and on the other hand it was not able to completely pass it on to the consumer due to their reduced purchasing power.

Furthermore, during the period, as a result of change in tariff code of one of FFL's products, which was earlier exempt from sales tax, is now subject to sales tax, impact of which could not be passed on to the consumer. FFBL and other companies, impacted by this change, have appealed against the decision. As a result, FFL closed the period with loss of PKR 1,253 Million (June 2021: PKR 758 Million).

FFBL Power Company Limited operations remained consistent and in line with safety parameters. Fauji Meat Limited is undergoing optimization in operations and has managed to reduce its loss.

Our Joint venture, Pakistan Maroc Phosphore S.A in Morocco is also performing well. FFBL has recorded dividend of PKR 2.5 Billion during the period under review.

## **OUTLOOK**

Going forward, local DAP production is facing serious challenges and it is crucial for the Government to adopt holistic and progressive measures to contain the damage to agriculture sector and food security of Pakistan. On one hand, global economic situation and geopolitical tensions are exerting pressure on our business operations and, on the other hand, the Government's policy measures have made the situation difficult for Pakistan's sole DAP producer. The Government must acknowledge the strategic significance of local DAP production. It reduces reliance on volatile international markets, protects valued foreign exchange and always comes to rescue in times of short supplies. Thus, it inherently strengthens nation food security.

The Government's recent decision to exempt fertilizer from output sales tax has put FFBL at a severe competitive disadvantage vis-à-vis commercial importers, as input sales tax has become a part of the cost for FFBL and there is no such impact on the cost of importers. The Government should immediately intervene and take appropriate measure in order to protect local DAP production and remove disparity.

Another looming threat to crop yields of Pakistan is a shift in the fertilizer consumption attitude of the farming community i.e. substituting costly but highly recommended DAP with less expensive and highly subsidized Urea. It is imperative that the Government plays its role in promoting the balanced use of fertilizer and considers subsidizing DAP in an appropriate manner. This will ensure balanced nutrients in soil and improve crop yields in line with international standards and thus ensure food security.

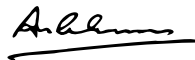
Furthermore, it is also expected from the Government to take all stakeholders into confidence when taking policy decisions, particularly on pricing of gas for fertilizer sector. It must be taken into consideration that increase in gas price may exacerbate food inflation. Policies conducive for future investments in the sector will go a long way to ensure food security of Pakistan.

In the face of adversity, we are determined to deliver on our commitment to operate responsibly and feed the nation.

## **For and on behalf of the Board**



**Waqar Ahmed Malik**  
Chairman



**Arif-ur-Rehman**  
Chief Executive Officer

Place: Islamabad

25 July 2022

نے فیصلے کے خلاف اپیل کی ہے۔ نتیجے کے طور پر، FFL نے اس مدت میں 1.25 بلین روپے (جون 2021: 0.76 بلین روپے) کا نقصان کیا۔

ایف ایف بی ایل پاور کمپنی لمیٹڈ کے آپریشنز مسلسل اور حفاظتی پیرامیٹرز کے مطابق رہے۔ فوجی میٹ لمیٹڈ آپریشنز میں اصلاح سے گزر رہا ہے اور اپنے نقصان کو کم کرنے میں کامیاب رہا ہے۔

ہمارا مشترکہ منصوبہ، مراکش میں Pakistan Maroc Phosphore S.A بھی اچھی کارکردگی کا مظاہرہ کر رہا ہے۔ FFBL نے زیر جائزہ مدت کے دوران 2.5 بلین روپے کا ڈیویڈنڈ ریکارڈ کیا ہے۔

## آؤٹ لک

آگے بڑھتے ہوئے، مقامی ڈی اے پی کی پیداوار کو سنگین چیلنجز کا سامنا ہے اور حکومت کے لیے یہ بہت ضروری ہے کہ وہ پاکستان کے زرعی شعبے اور غذائی تحفظ کو پہنچنے والے نقصان پر قابو پانے کے لیے جامع اور ترقی پسند اقدامات کرے۔ ایک طرف عالمی معاشی صورتحال اور جغرافیائی سیاسی تناؤ ہمارے کاروباری آپریشنز پر دباؤ ڈال رہے ہیں اور دوسری طرف حکومت کے پالیسی اقدامات نے پاکستان کے واحد DAP پروڈیوسر کے لیے صورتحال کو مشکل بنا دیا ہے۔ حکومت کو مقامی ڈی اے پی کی پیداوار کی سٹریٹجک اہمیت کو تسلیم کرنا چاہیے۔ یہ غیر مستحکم بین الاقوامی منڈیوں پر انحصار کو کم کرتا ہے، قیمتی زرمبادلہ کی حفاظت کرتا ہے اور کم سہولتی کے وقت کام آتا ہے۔ اس طرح، یہ فطری طور پر قوم کی غذائی تحفظ کو مضبوط کرتا ہے۔

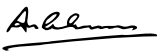
کھاد کو آؤٹ پٹ سیلز ٹیکس سے مستثنیٰ کرنے کے حکومت کے حالیہ فیصلے نے تجارتی درآمد کنندگان کے مقابلے FFBL کو شدید مسابقتی نقصان میں ڈال دیا ہے کیونکہ ان پٹ سیلز ٹیکس FFBL کے لیے لاگت کا ایک حصہ بن گیا ہے اور درآمد کنندگان کی لاگت پر اس کا کوئی اثر نہیں پڑا۔ حکومت کو فوری طور پر مداخلت کرنی چاہیے اور مقامی DAP کی پیداوار کے تحفظ اور تفاوت کو دور کرنے کے لیے مناسب اقدامات کرنے چاہیے۔

پاکستان کی فصلوں کی پیداوار کے لیے ایک اور خطرہ کاشتکار برادری کے کھاد کے استعمال کے رویے میں تبدیلی ہے یعنی کم مہنگی اور انتہائی سبسڈی والے یوریا کو انتہائی تجویز کردہ DAP کے متبادل کے طور پر استعمال کرنا۔ یہ ضروری ہے کہ حکومت کھاد کے متوازن استعمال کو فروغ دینے کے لیے اپنا کردار ادا کرے اور مناسب طریقے سے DAP پر سبسڈی دینے پر غور کرے۔ یہ مٹی میں متوازن غذائیت کو یقینی بنانے کا اور بین الاقوامی معیارات کے مطابق فصل کی پیداوار کو بہتر بنانے کا اور اس طرح غذائی تحفظ کو یقینی بنانے کا۔

مزید برآں، حکومت سے یہ بھی توقع کی جاتی ہے کہ وہ پالیسی فیصلے کرتے وقت تمام اسٹیک ہولڈرز کو اعتماد میں لے، خاص طور پر کھاد کے شعبے کے لیے گیس کی قیمتوں کے تعین پر۔ اس بات کو مدنظر رکھا جانا چاہیے کہ گیس کی قیمتوں میں اضافے سے اشیائے خوردونوش کی مہنگائی میں اضافہ ہو سکتا ہے۔ اس شعبے میں مستقبل کی سرمایہ کاری کے لیے سازگار پالیسیوں کے پاکستان کی غذائی تحفظ کو یقینی بنانے کے لیے دور رس اثرات مرتب ہونگے۔

اس مشکل وقت میں، ہم نرمہ داری سے کام کرنے اور قوم کو خوراک کی فراہمی کے اپنے ارادے کو پورا کرنے کے لیے پرعزم ہیں۔

## منجانب بورڈ

  
عارف الرحمن  
چیف ایگزیکٹو آفیسر

  
وقار احمد ملک  
چینر مین

اسلام آباد  
25 جولائی 2022



### یوریا

بین الاقوامی یوریا مارکیٹ کی طلب کم رہی اور روسی پروٹیوسروس کو منڈیوں تک رسائی کے لیے درپیش چیلنجوں کے باوجود قیمت میں کمی کا رجحان دیکھا گیا۔

مقامی یوریا کی مارکیٹ گزشتہ سال کی اسی مدت کے 2,898KT کے مقابلے میں 12 فیصد بڑھ کر 3,246KT ہونے کا تخمینہ ہے۔ یہ نمو جزوی طور پر کسانوں کی طرف سے کھاد کے غیر متوازن استعمال کی وجہ سے ہے، جس کی وجہ ڈی اے پی کی کافی زیادہ قیمتیں ہیں یعنی سستی یوریا کوڈی اے پی کے متبادل کے طور پر استعمال کرنا۔

FFBL کی یوریا کی فروخت گزشتہ سال کی اسی مدت کے 219KT کے مقابلے میں 19 فیصد اضافے کے ساتھ 261KT تک بڑھ گئی۔ کمپنی نے گزشتہ سال کی اسی مدت کے 7.6 فیصد کے مقابلے میں 8 فیصد کا مارکیٹ شیئر حاصل کیا۔

### مالیاتی کارکردگی

ہمیں ششماہی کے نتائج کو حسب ذیل پیش کرتے ہوئے خوشی ہو رہی ہے:

| تفصیل             | 2022<br>(روپے ملین میں) | 2021<br>(روپے ملین میں) | فیصد (%) تبدیلی |
|-------------------|-------------------------|-------------------------|-----------------|
| آمدنی             | 70,933                  | 29,917                  | 137%            |
| کل منافع          | 14,180                  | 5,973                   | 137%            |
| اپریٹنگ منافع     | 10,420                  | 3,111                   | 235%            |
| قبل از ٹیکس منافع | 8,812                   | 4,670                   | 89%             |
| بعد از ٹیکس منافع | 3,410                   | 3,876                   | -12%            |

جیسا کہ پہلے ہی واضح کیا جا چکا ہے، حکومت پاکستان کی طرف سے عائد کردہ 2.7 بلین روپے کے اضافی ٹیکسوں سے بعد از ٹیکس منافع کم ہو گیا ہے۔

مجموعی طور پر گروپ نے آمدن سے منافع تک تمام پہلوؤں میں اب تک کے اعلیٰ ترین نتائج حاصل کیے ہیں۔ سیزر ریونیو 80 بلین روپے تھا (گزشتہ سال کی اسی مدت سے 108 فیصد اضافہ) اور بعد از ٹیکس منافع ٹیکس کے اخراجات میں 6 بلین روپے کا نقصان اٹھانے کے باوجود 4 بلین روپے (گزشتہ سال کی اسی مدت سے 117 فیصد اضافہ) پر پہنچ گیا۔

### ذیلی ادارے اور جوائنٹ وینچر

فوجی فوڈز لمیٹڈ (FFL) کی انتظامیہ اپنے کاموں کو بہتر بنانے کے لیے مسلسل کام کر رہی ہے اور اس نے اپنے روٹ ٹو مارکیٹ (RTM) ماڈل کی تشکیل نو، سیزر آٹومیشن کے ساتھ ڈیجیٹل بزنس سلوشنز شامل کرنے کی منصوبہ بندی کی ہے اور وسائل اور کارکردگی کو بھی بہتر بنانے کے اقدامات اٹھا رہی ہے۔ چونکہ FFL ایک انتہائی مسابقتی غذائی شعبہ میں کام کر رہا ہے، اس لیے اس نے اس عرصے کے دوران مارکیٹنگ اور برانڈنگ مہموں میں بھی سرمایہ کاری کی ہے اور گزشتہ سال کی اسی مدت کے مقابلے میں 7 فیصد ریونیو بڑھانے میں کامیاب رہی ہے، کیونکہ اس کی مصنوعات مارکیٹ شیئر میں تیزی سے بڑھ رہی ہیں۔

اس عرصے کے دوران، ایک طرف FFL کو جاری مہنگائی کے دباؤ کے ساتھ ساتھ روپے کی قدر میں کمی کی وجہ سے خام مال اور ان پٹس کی قیمتوں میں اضافے کا سامنا کرنا پڑا اور دوسری طرف وہ اسے مکمل طور پر صارفین کی قوت خرید میں کمی کی وجہ سے ان تک منتقل نہیں کر پایا۔

مزید برآں، اس عرصے کے دوران، FFL کی مصنوعات میں سے ایک کے ٹیرف کوڈ میں تبدیلی کے نتیجے میں، جو پہلے سیزر ٹیکس سے مستثنیٰ تھا، اب سیزر ٹیکس کے تابع ہے اور اسکا اثر صارفین تک نہیں پہنچایا جا سکا۔ اس تبدیلی سے متاثر ہونے والی FFL اور دیگر کمپنیوں

ہمیں اپنے قابل قدر شیئرز کو یہ بتاتے ہوئے خوشی محسوس ہو رہی ہے کہ الحمدللہ، آپ کی کمپنی نے کمپنی کی تاریخ میں اب تک کا سب سے زیادہ 8.8 بلین روپے کا قبل از ٹیکس منافع کمایا ہے۔

اگرچہ DAP کی بین الاقوامی قیمتوں کی بلند ترین سطح ہماری کمپنی کے لیے اب تک کی سب سے زیادہ آمدنی پر منتج ہوئی، فعال انتظام اور مضبوط مالیاتی نظم و ضبط، غیر یقینی کے اس وقت میں، بہترین نتائج کے محرکات تھے۔

محترم شیئرز بولٹرز، آپ جانتے ہیں کہ ہمارا پیارا ملک مختلف بیرونی اور اندرونی عوامل کی وجہ سے معاشی بحران سے گزر رہا ہے۔ اس وجہ سے ہماری حکومت کو سخت مالیاتی اقدامات کا سہارا لینا پڑا، جس میں اس مدت کے دوران پالیسی ریت میں 400 بنیادی پوائنٹ اضافہ اور گزشتہ سال کے منافع پر 10 فیصد اور موجودہ سال کے لیے 4 فیصد سپر ٹیکس کا نفاذ شامل تھا۔

اضافی ٹیکسوں کی وجہ سے ہماری کمپنی پر 2.7 بلین روپے کا اثر پڑا۔ اس اضافی بوجھ کو ایک طرف رکھتے ہوئے، اس مدت کے لیے کمپنی کی تاریخ میں اب تک کا ہمارا سب سے زیادہ بعد از ٹیکس منافع 6.1 بلین روپے ہے۔

ہم آپ کو مزید بتانا چاہتے ہیں کہ FFBL اپنی مالی کارکردگی کی بنیاد پر گزشتہ چند سالوں میں اپنے کریڈٹ کے معیار کو مسلسل بہتر بنا رہا ہے۔ اس مدت کے دوران، VIS کریڈٹ رینٹنگ ایجنسی نے FFBL کو طویل مدتی اینٹیٹی کی درجہ بندی میں AA- (ڈبل اے مائنس) سے AA (ڈبل اے) میں اپ گریڈ کیا ہے، جو کہ مضبوط تحفظ کے ساتھ اعلیٰ کریڈٹ کوالٹی کی نشاندہی کرتا ہے۔

### پلانٹ آپریشنز

پلانٹ کے آپریشنز موثر اور محفوظ رہے اور ہم نے اپنے لوگوں کی صحت اور حفاظت کے لیے اپنے عزم کے مطابق 23.24 ملین سیف مین آؤرز حاصل کیے۔ مقامی مارکیٹ میں کھاد کی دستیابی کو یقینی بنانے کے لیے، پلانٹ کی افادیت کو مدنظر رکھتے ہوئے، کمپنی نے سالانہ دیکھ بھال کے منصوبے کو موخر کر دیا۔

### ڈی اے پی

پلانٹ نے اس مدت کے لئے 449KT اب تک کی سب سے زیادہ ڈی اے پی کی پیداوار حاصل کی، جو گزشتہ سال کی اسی مدت کے 343KT کے مقابلے میں 31 فیصد اضافہ کی نمائندگی کرتا ہے۔

### یوریا

یوریا کی پیداوار گزشتہ سال کی اسی مدت کے 231KT کے مقابلے میں 14 فیصد اضافے کے ساتھ 262KT رہی۔

### مارکیٹ کی کارکردگی

### ڈی اے پی

چین کی برآمدی پابندیوں، اجناس کے سپر سائیکل اور روس یوکرین کی جاری جنگ کی وجہ سے بین الاقوامی ڈی اے پی مارکیٹ میں تیزی کے رجحان کے ساتھ سپلائی کم رہی۔ ہم نے کھاد کی قیمتوں کو نئی بلندیوں تک بڑھتے دیکھا، جس سے عالمی سطح پر خوراک کی قلت پر تشویش پیدا ہوئی۔

جہاں تک مقامی مارکیٹ کا تعلق ہے، پاکستان اپنی تقریباً نصف طلب کو درآمدات کے ذریعے پورا کرتا ہے اور باقی ماندہ FFBL کی مقامی پیداوار سے، جس کا انحصار بھی درآمدی خام مال پر ہے۔ لہذا، بین الاقوامی سطح پر ڈی اے پی اور فاسفورک ایسڈ کی قیمتوں میں اضافہ، مال برداری کی بڑھتی ہوئی لاگت، بلند افراط زر اور پاکستانی روپے کی قدر میں نمایاں کمی نے مقامی مارکیٹ میں ڈی اے پی کی قیمت میں اضافہ کیا اور طلب پر منفی اثر ڈالا۔ نتیجتاً، مقامی ڈی اے پی مارکیٹ میں گزشتہ سال کی اسی مدت کے 606KT سے اس مدت کے دوران 544KT پر 10 فیصد کمی کا تخمینہ لگایا گیا۔

FFBL کی مکمل طور پر مطابقت پذیر پیداوار اور مارکیٹنگ کی حکمت عملی کے ساتھ درآمد کنندگان کی بچکچاہٹ کے ساتھ دستیابی اور مارکیٹ کے اتار چڑھاؤ نے ہمیں گزشتہ سال کی اسی مدت کے 231KT کے مقابلے میں 311KT اب تک کی سب سے زیادہ ڈی اے پی فروخت حاصل کرنے میں مدد کی، جو کہ 35 فیصد نمو اور گزشتہ سال کی اسی مدت کے 38 فیصد کے مقابلے میں 57 فیصد مارکیٹ شیئر کی نمائندگی کرتی ہے۔



# CONDENSED INTERIM FINANCIAL STATEMENTS

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# INDEPENDENT AUDITOR'S REVIEW REPORT

## TO THE MEMBERS OF FAUJI FERTILIZER BIN QASIM LIMITED

### REPORT ON REVIEW OF INTERIM FINANCIAL STATEMENTS

#### Introduction

We have reviewed the accompanying condensed interim statement of financial position of Fauji Fertilizer Bin Qasim Limited as at 30 June 2022, and the related condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of changes in equity, and condensed interim statement of cash flows, and notes to the financial statements for the six-month period then ended (here-in-after referred to as the "interim financial statements"). Management is responsible for the preparation and presentation of these interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these financial statements based on our review.

#### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements is not prepared, in all material respects, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting.

#### Other matters

The figures of the condensed interim statement of profit or loss and condensed interim statement of comprehensive income for the three-month period ended 30 June 2022 and 2021 have not been reviewed, as we are required to review only the cumulative figures for the six-month period ended 30 June 2022.

The engagement partner on the audit resulting in this independent auditor's report is Ahsan Shahzad.

#### Chartered Accountants

Place: Islamabad

Date:

UDIN:

# CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

AS AT JUNE 30, 2022

|                                      |      | June 30,<br>2022<br>(Un - audited) | December 31,<br>2021<br>(Audited) |
|--------------------------------------|------|------------------------------------|-----------------------------------|
|                                      | Note | (Rupees '000)                      |                                   |
| <b><u>EQUITY AND LIABILITIES</u></b> |      |                                    |                                   |
| <b>SHARE CAPITAL AND RESERVES</b>    |      |                                    |                                   |
| Share capital                        | 5    | 12,912,529                         | 12,912,529                        |
| <b>Capital reserve</b>               |      |                                    |                                   |
| Share premium                        |      | 1,632,729                          | 1,632,729                         |
| <b>Revenue reserve</b>               |      |                                    |                                   |
| Accumulated profit                   |      | 9,295,538                          | 5,885,488                         |
|                                      |      | 23,840,796                         | 20,430,746                        |
| <b>NON CURRENT LIABILITIES</b>       |      |                                    |                                   |
| Long term loans                      | 6    | 13,500,012                         | 16,233,345                        |
| Deferred liabilities                 | 7    | 7,085,758                          | 9,462,291                         |
|                                      |      | 20,585,770                         | 25,695,636                        |
| <b>CURRENT LIABILITIES</b>           |      |                                    |                                   |
| Trade and other payables             | 8    | 76,808,032                         | 46,785,563                        |
| Advances from customers              |      | 2,172,263                          | 5,764,548                         |
| Unpaid dividend                      |      | 10,846                             | 10,954                            |
| Unclaimed dividend                   |      | 116,867                            | 116,867                           |
| Provision for income tax - net       |      | 2,947,529                          | 501,559                           |
| Accrued interest                     |      | 466,140                            | 224,197                           |
| Short term borrowings                |      | 7,931,540                          | 10,987,861                        |
| Current portion of long term loans   | 6    | 5,245,830                          | 4,691,661                         |
|                                      |      | 95,699,047                         | 69,083,210                        |
|                                      |      | 140,125,613                        | 115,209,592                       |
| <b>CONTINGENCIES AND COMMITMENTS</b> |      |                                    |                                   |
|                                      | 9    |                                    |                                   |

The annexed notes, from 1 to 24, form an integral part of these condensed interim financial statements.

|      | June 30,<br>2022<br>(Un - audited) | December 31,<br>2021<br>(Audited) |
|------|------------------------------------|-----------------------------------|
| Note | (Rupees '000)                      |                                   |

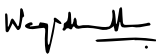
## ASSETS

### NON CURRENT ASSETS

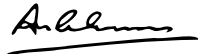
|                               |    |            |            |
|-------------------------------|----|------------|------------|
| Property, plant and equipment | 10 | 10,239,928 | 10,574,734 |
| Investment property           |    | 270,242    | 270,242    |
| Long term investments         | 11 | 29,641,492 | 25,609,532 |
| Long term loans               | 12 | -          | 3,230,509  |
| Long term advances            |    | 20,874     | 39,113     |
| Long term deposits            |    | 78,643     | 78,643     |
|                               |    | 40,251,179 | 39,802,773 |

### CURRENT ASSETS

|                                           |    |             |             |
|-------------------------------------------|----|-------------|-------------|
| Stores and spares                         |    | 1,838,938   | 1,794,030   |
| Stock in trade                            | 13 | 42,876,886  | 8,388,200   |
| Trade debts                               |    | 1,754,672   | 94,238      |
| Advances                                  |    | 338,369     | 577,065     |
| Trade deposits and short term prepayments |    | 53,647      | 124,609     |
| Interest accrued                          |    | 760,284     | 756,119     |
| Other receivables                         | 14 | 13,346,242  | 4,613,235   |
| Sales tax refundable - net                |    | 16,754,957  | 12,487,644  |
| Short term investments                    | 15 | 483,938     | 10,441,700  |
| Cash and bank balances                    |    | 21,666,501  | 36,129,979  |
|                                           |    | 99,874,434  | 75,406,819  |
|                                           |    | 140,125,613 | 115,209,592 |



CHAIRMAN



CHIEF EXECUTIVE



DIRECTOR



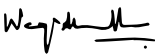
CHIEF FINANCIAL OFFICER

# CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UN-AUDITED)

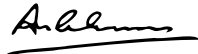
FOR THE HALF YEAR ENDED JUNE 30, 2022

|                                                        | Note | Quarter ended June 30, |                  | Half year ended June 30, |                  |
|--------------------------------------------------------|------|------------------------|------------------|--------------------------|------------------|
|                                                        |      | 2022                   | 2021             | 2022                     | 2021             |
|                                                        |      | (Rupees '000)          |                  | (Rupees '000)            |                  |
| Sales - net                                            | 16   | 46,148,964             | 16,912,106       | 70,932,931               | 29,917,238       |
| Cost of sales                                          | 17   | (37,358,207)           | (13,416,725)     | (56,752,880)             | (23,944,561)     |
| <b>Gross profit</b>                                    |      | <b>8,790,757</b>       | <b>3,495,381</b> | <b>14,180,051</b>        | <b>5,972,677</b> |
| Selling and distribution expenses                      |      | (1,321,920)            | (1,328,792)      | (3,008,738)              | (2,240,417)      |
| Administrative expenses                                |      | (396,231)              | (331,379)        | (751,376)                | (621,333)        |
| <b>Operating profit</b>                                |      | <b>7,072,606</b>       | <b>1,835,210</b> | <b>10,419,937</b>        | <b>3,110,927</b> |
| Finance costs                                          |      | (906,632)              | (609,200)        | (1,612,198)              | (1,260,052)      |
| Unwinding cost of GIDC payable                         | 7    | (233,628)              | (322,872)        | (491,570)                | (668,758)        |
| Other expenses                                         | 18   | (2,921,622)            | (422,024)        | (3,870,641)              | (549,872)        |
|                                                        |      | <b>3,010,724</b>       | <b>481,114</b>   | <b>4,445,528</b>         | <b>632,245</b>   |
| Other income                                           | 19   | 3,250,646              | 2,483,162        | 4,366,446                | 4,038,163        |
| <b>Profit before taxation</b>                          |      | <b>6,261,370</b>       | <b>2,964,276</b> | <b>8,811,974</b>         | <b>4,670,408</b> |
| Taxation - net                                         | 20   | (4,478,183)            | (354,882)        | (5,401,924)              | (794,610)        |
| <b>Profit after taxation</b>                           |      | <b>1,783,187</b>       | <b>2,609,394</b> | <b>3,410,050</b>         | <b>3,875,798</b> |
| <b>Earnings per share - basic and diluted (Rupees)</b> |      | <b>1.38</b>            | <b>2.03</b>      | <b>2.64</b>              | <b>3.01</b>      |

The annexed notes, from 1 to 24, form an integral part of these condensed interim financial statements.



CHAIRMAN



CHIEF EXECUTIVE



DIRECTOR

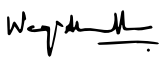


CHIEF FINANCIAL OFFICER

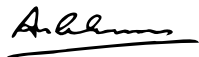
CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)  
FOR THE HALF YEAR ENDED JUNE 30, 2022

|                                                                           | Quarter ended June 30, |                  | Half year ended June 30, |                  |
|---------------------------------------------------------------------------|------------------------|------------------|--------------------------|------------------|
|                                                                           | 2022                   | 2021             | 2022                     | 2021             |
|                                                                           | (Rupees '000)          |                  | (Rupees '000)            |                  |
| Profit after taxation                                                     | 1,783,187              | 2,609,394        | 3,410,050                | 3,875,798        |
| Other comprehensive income                                                |                        |                  |                          |                  |
| <i>items that will not be reclassified subsequently to profit or loss</i> |                        |                  |                          |                  |
| Remeasurement of post employment benefit obligation                       | -                      | 24,104           | -                        | 24,104           |
| <b>Total comprehensive income</b>                                         | <b>1,783,187</b>       | <b>2,633,498</b> | <b>3,410,050</b>         | <b>3,899,902</b> |

The annexed notes, from 1 to 24, form an integral part of these condensed interim financial statements.



CHAIRMAN



CHIEF EXECUTIVE



DIRECTOR



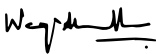
CHIEF FINANCIAL OFFICER



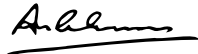
**CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)**  
FOR THE HALF YEAR ENDED JUNE 30, 2022

|                                                 | Share capital     | Advance<br>against issue<br>of shares | Capital<br>reserve | Accumulated<br>profit | Total             |
|-------------------------------------------------|-------------------|---------------------------------------|--------------------|-----------------------|-------------------|
|                                                 | (Rupees '000)     |                                       |                    |                       |                   |
| <b>Balance as at January 01, 2021 - audited</b> | 9,341,100         | 4,885,787                             | 228,350            | (495,832)             | 13,959,405        |
| <b>Total comprehensive income</b>               |                   |                                       |                    |                       |                   |
| Profit after taxation for the period            | -                 | -                                     | -                  | 3,875,798             | 3,875,798         |
| Other comprehensive income for the period       | -                 | -                                     | -                  | 24,104                | 24,104            |
| Total comprehensive income for the period       | -                 | -                                     | -                  | 3,899,902             | 3,899,902         |
| Advance against issue of shares                 | -                 | 114,213                               | -                  | -                     | 114,213           |
| Issue of share capital                          | 3,571,429         | (5,000,000)                           | 1,428,571          | -                     | -                 |
| Transaction costs                               | -                 | -                                     | (24,192)           | -                     | (24,192)          |
| <b>Balance as at June 30, 2021</b>              | <u>12,912,529</u> | <u>-</u>                              | <u>1,632,729</u>   | <u>3,404,070</u>      | <u>17,949,328</u> |
| <b>Balance as at January 01, 2022 - audited</b> | <b>12,912,529</b> | <b>-</b>                              | <b>1,632,729</b>   | <b>5,885,488</b>      | <b>20,430,746</b> |
| <b>Total comprehensive income</b>               |                   |                                       |                    |                       |                   |
| Profit after taxation for the period            | -                 | -                                     | -                  | 3,410,050             | 3,410,050         |
| Other comprehensive income for the period       | -                 | -                                     | -                  | -                     | -                 |
| Total comprehensive income for the period       | -                 | -                                     | -                  | 3,410,050             | 3,410,050         |
| <b>Balance as at June 30, 2022</b>              | <u>12,912,529</u> | <u>-</u>                              | <u>1,632,729</u>   | <u>9,295,538</u>      | <u>23,840,796</u> |

The annexed notes, from 1 to 24, form an integral part of these condensed interim financial statements.



CHAIRMAN



CHIEF EXECUTIVE



DIRECTOR



CHIEF FINANCIAL OFFICER

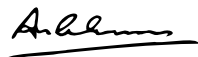
**CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED)**  
FOR THE HALF YEAR ENDED JUNE 30, 2022

|                                                                                                                                                                       |      | Half year ended June 30, |              |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|------|--------------------------|--------------|
|                                                                                                                                                                       |      | 2022                     | 2021         |
|                                                                                                                                                                       | Note | (Rupees '000)            |              |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>                                                                                                                           |      |                          |              |
| Cash used in operating activities                                                                                                                                     | 21   | (14,896,610)             | (1,755,670)  |
| Income tax paid                                                                                                                                                       |      | (3,030,315)              | (1,333,124)  |
| Finance costs paid                                                                                                                                                    |      | (1,369,004)              | (1,394,269)  |
| Compensated absences paid                                                                                                                                             |      | (15,486)                 | (102,134)    |
| Payment to Workers' (Profit) Participation Fund                                                                                                                       |      | (131,344)                | (261,665)    |
| Net cash used in operating activities                                                                                                                                 |      | (19,442,759)             | (4,846,862)  |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>                                                                                                                           |      |                          |              |
| Fixed capital expenditures and advances                                                                                                                               |      | (135,923)                | (250,780)    |
| Sale proceeds from disposal of property, plant and equipment                                                                                                          |      | 23,149                   | 21,316       |
| Investment at fair value through profit and loss - net                                                                                                                |      | 8,305,762                | -            |
| Investment at amortized cost - net                                                                                                                                    |      | (483,938)                | -            |
| Dividend received                                                                                                                                                     |      | -                        | 2,826,248    |
| Long term loans disbursed                                                                                                                                             |      | (801,452)                | (2,315,198)  |
| Profit received on bank balances and term deposits                                                                                                                    |      | 1,207,276                | 484,677      |
| Net cash generated from investing activities                                                                                                                          |      | 8,114,874                | 766,263      |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>                                                                                                                           |      |                          |              |
| Advance against issuance of shares - net of transaction cost                                                                                                          |      | -                        | 90,021       |
| Long term loan - receipt                                                                                                                                              |      | -                        | 2,000,000    |
| Long term loan - repaid                                                                                                                                               |      | (2,179,164)              | (3,429,164)  |
| Short term borrowings - net                                                                                                                                           |      | (200,000)                | (2,360,516)  |
| Dividend paid / returned for prior periods                                                                                                                            |      | (108)                    | 153          |
| Net cash used in financing activities                                                                                                                                 |      | (2,379,272)              | (3,699,506)  |
| <b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>                                                                                                                      |      |                          |              |
|                                                                                                                                                                       |      | (13,707,157)             | (7,780,105)  |
| <b>CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD</b>                                                                                                       |      |                          |              |
|                                                                                                                                                                       |      | 29,442,118               | 13,676,354   |
| <b>CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD</b>                                                                                                             |      |                          |              |
|                                                                                                                                                                       |      | 15,734,961               | 5,896,249    |
| <b>CASH AND CASH EQUIVALENTS</b>                                                                                                                                      |      |                          |              |
| Cash and cash equivalents included in the condensed interim statement of cash flows comprise the following condensed interim statement of financial position amounts: |      |                          |              |
| - Cash and bank balances                                                                                                                                              |      | 21,666,501               | 18,701,959   |
| - Short term running finance                                                                                                                                          |      | (5,931,540)              | (12,805,710) |
|                                                                                                                                                                       |      | 15,734,961               | 5,896,249    |

The annexed notes, from 1 to 24, form an integral part of these condensed interim financial statements.



CHAIRMAN



CHIEF EXECUTIVE



DIRECTOR



CHIEF FINANCIAL OFFICER

# NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

## FOR THE HALF YEAR ENDED JUNE 30, 2022

### 1 THE COMPANY AND ITS OPERATIONS

Fauji Fertilizer Bin Qasim Limited ("the Company") is a public limited Company incorporated in Pakistan under the Companies Ordinance, 1984 (now replaced by the Companies Act, 2017 ("the Act") with effect from May 31, 2017). The shares of the Company are quoted on Pakistan Stock Exchange. The registered office of the Company is situated at FFBL Tower, C1/C2, Sector B, Jinnah Boulevard, DHA Phase II, Islamabad, Pakistan. The principal objective of the Company is manufacturing, purchasing and marketing of fertilizers. The Company commenced its commercial production effective January 1, 2000.

- 1.1 The Company's Gas Supply Agreement (GSA) with Sui Southern Gas Company Limited (SSGCL) expired on December 31, 2020. The Economic Coordination Committee (ECC) in its meeting dated February 03, 2021, as ratified by Federal Cabinet on February 09, 2021, approved allocation of indigenous natural gas for next five years on "as and when available basis" at existing gas prices till December 31, 2021. The Company's gas supply was resumed effective February 11, 2021 and a side letter was signed between FFBL and SSGCL to formalize arrangement regarding supply of gas which continue to apply to gas supply till date. Government of Pakistan is in the process of finalizing uniform gas price across the fertilizer sector. Management is confident that the formal addendum to GSA will be signed shortly.

### 2 BASIS OF PREPARATION

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

The disclosures in these condensed interim financial statements do not include the information reported for complete annual financial statements and should therefore be read in conjunction with the financial statements for the year ended December 31, 2021. The comparative Statement of Financial Position is extracted from the annual financial statements, as of December 31, 2021, whereas the Statement of Profit or Loss, the Statement of Comprehensive Income, the Statement of Cash Flows and the Statement of Changes in Equity are extracted from the un-audited condensed interim financial statements, for the half year ended June 30, 2021.

These condensed interim financial statements are unaudited and are being submitted to the members, as required under Section 237 of the Companies Act, 2017, and the Listed Companies (Code of Corporate Governance) Regulations, 2019. The condensed interim consolidated financial statements of the Company are prepared separately.

In these condensed interim financial statements, the investments in subsidiaries and associates are accounted for on the basis of direct equity interest at cost, rather than on the basis of reported results.

### 3 SIGNIFICANT ACCOUNTING POLICIES, ESTIMATES AND JUDGEMENTS

The accounting policies and methods of computation adopted for the preparation of these condensed interim financial statements are similar to those applied in the preparation of the financial statements for the preceding year, ended December 31, 2021.

The significant estimates and judgements adopted for the preparation of these condensed interim financial statements are similar to those applied in the preparation of the financial statements for the preceding year, ended December 31, 2021 except for the following:

- a) Expected credit loss in respect of subsidy receivable – Updation of discount rate and pattern of recovery resulting from changes in economic conditions and planned government outlays.
- b) Recoverable value of equity investment in Fauji Meat Limited (FML) – Updation of discount rate resulting from changes in economic conditions and lapse of time.
- c) Recoverable value of equity investment in Fauji Foods Limited (FFL) – Updation of discount rate and updated long term cashflow projections resulting from changes in economic conditions.

**NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)**  
FOR THE HALF YEAR ENDED JUNE 30, 2022

**4 IMPACT OF COVID-19**

On January 31, 2020, the World Health Organization (WHO) announced a global health emergency due to Corona virus. Because of the rapid increase in exposure globally, on March 11, 2020, the WHO classified the COVID-19 outbreak as a pandemic.

The Government of Pakistan has from time to time imposed temporary restrictions on movement. The Company has adopted the required regulations.

**5 SHARE CAPITAL**

**5.1 The status of significant shareholdings, as at June 30, 2022, are given below:**

|                                  | No. of Shares | Percentage (%) |
|----------------------------------|---------------|----------------|
| Fauji Fertilizer Company Limited | 644,018,629   | 49.88          |
| Fauji Foundation                 | 236,161,393   | 18.29          |

**6 LONG TERM LOANS**

|                                                       |            |            |
|-------------------------------------------------------|------------|------------|
| Loans from banking companies - secured                | 18,745,842 | 20,925,006 |
| Less: Current portion shown under current liabilities | 5,245,830  | 4,691,661  |
|                                                       | 13,500,012 | 16,233,345 |

**7 DEFERRED LIABILITIES**

|                            |               |           |
|----------------------------|---------------|-----------|
| Compensated leave absences | 491,227       | 493,240   |
| Deferred taxation          | 7.1 1,075,939 | 1,150,299 |
| Payable against GIDC       | 7.2 5,518,592 | 7,818,752 |
|                            | 7,085,758     | 9,462,291 |

**7.1 The balance of deferred tax is in respect of the following taxable / (deductible) temporary differences:**

|                                                             |           |           |
|-------------------------------------------------------------|-----------|-----------|
| Accelerated tax depreciation                                | 1,632,178 | 1,487,686 |
| Remeasurement gain on GIDC                                  | 328,497   | 431,236   |
| Provision for inventory obsolescence                        | (92,076)  | (76,565)  |
| Allowance of expected credit loss against other receivables | (427,259) | (370,948) |
| Provision against allowance for input sales tax             | (365,401) | (321,110) |
|                                                             | 1,075,939 | 1,150,299 |

Upon promulgation of Finance Act, 2022, the applicable rate has increased from 29% to 33%.

**NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)**  
FOR THE HALF YEAR ENDED JUNE 30, 2022

|                                 |      | June 30,<br>2022<br>(Un - audited) | December 31,<br>2021<br>(Audited) |
|---------------------------------|------|------------------------------------|-----------------------------------|
|                                 | Note | (Rupees '000)                      |                                   |
| <b>7.2 Payable against GIDC</b> |      |                                    |                                   |
| Opening balance                 |      | 20,846,828                         | 19,592,989                        |
| Unwinding cost of GIDC          |      | 491,570                            | 1,253,839                         |
|                                 |      | 21,338,398                         | 20,846,828                        |
| Current portion of GIDC         | 8    | (15,819,806)                       | (13,028,076)                      |
|                                 |      | 5,518,592                          | 7,818,752                         |

On September 22, 2020, the Company obtained stay from the Honorable Sindh High Court against payment of GIDC.

|                                      |      | June 30,<br>2022<br>(Un - audited) | December 31,<br>2021<br>(Audited) |
|--------------------------------------|------|------------------------------------|-----------------------------------|
|                                      | Note | (Rupees '000)                      |                                   |
| <b>8 TRADE AND OTHER PAYABLES</b>    |      |                                    |                                   |
| Creditors                            | 8.1  | 52,389,595                         | 26,686,510                        |
| Payable against GIDC                 | 7.2  | 15,819,806                         | 13,028,076                        |
| Accrued liabilities                  |      | 6,449,399                          | 5,170,574                         |
| Workers' (Profit) Participation Fund |      | 472,229                            | 130,093                           |
| Workers' Welfare Fund                |      | 1,209,156                          | 1,048,768                         |
| Payable to gratuity fund             |      | 227,922                            | 197,715                           |
| Payable to provident fund            |      | -                                  | 370                               |
| Security deposits                    |      | 86,513                             | 18,500                            |
| Other payables                       |      | 153,412                            | 504,957                           |
|                                      |      | 76,808,032                         | 46,785,563                        |

- 8.1** Creditors include payables to related parties amounting to Rs. 49,527,293 thousands (December 31, 2021: Rs. 25,535,207 thousands) against purchase of raw material, steam and power; including provision of Rs. 471,960 thousands (December 31, 2021: Rs. Nil) in respect of change in in prior years and current period rate applicable for purchase of power in prior years and current period, pursuant to provision of Power Purchase Agreement.

|  |  | June 30,<br>2022<br>(Un - audited) | December 31,<br>2021<br>(Audited) |
|--|--|------------------------------------|-----------------------------------|
|  |  | (Rupees '000)                      |                                   |

**9 CONTINGENCIES AND COMMITMENTS**

**Contingencies**

- |                                                        |     |         |        |
|--------------------------------------------------------|-----|---------|--------|
| i) Guarantees issued by banks on behalf of the Company | 9.1 | 237,163 | 73,200 |
|--------------------------------------------------------|-----|---------|--------|

**Commitments**

- |                                                                        |  |           |           |
|------------------------------------------------------------------------|--|-----------|-----------|
| i) Capital expenditure - contracted                                    |  | 251,357   | 164,044   |
| ii) Letters of credit for purchase of stores, spares and raw materials |  | 1,149,184 | 1,128,973 |

For further commitments refer note 22.

**NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)**  
**FOR THE HALF YEAR ENDED JUNE 30, 2022**

**9.1** There has been no change in the status of contingent liabilities, other than those specified, from the preceding year ended December 31, 2021.

|             |                                                                                | June 30,<br>2022<br>(Un - audited) | December 31,<br>2021<br>(Audited) |
|-------------|--------------------------------------------------------------------------------|------------------------------------|-----------------------------------|
|             |                                                                                | (Rupees '000)                      |                                   |
| <b>10</b>   | <b>PROPERTY, PLANT AND EQUIPMENT</b>                                           |                                    |                                   |
|             | Opening written down value                                                     | 10,574,734                         | 11,252,052                        |
|             | Additions during the period / year                                             | 154,162                            | 307,670                           |
|             | Transfer upon amalgamation of subsidiary                                       | -                                  | 831                               |
|             | Cost of disposals during the period / year                                     | (27,257)                           | (102,360)                         |
|             | Depreciation charged during the period / year                                  | (483,952)                          | (964,056)                         |
|             | Accumulated depreciation on disposals during the period / year                 | 22,241                             | 80,597                            |
|             |                                                                                | <u>10,239,928</u>                  | <u>10,574,734</u>                 |
| <b>11</b>   | <b>LONG TERM INVESTMENTS</b>                                                   |                                    |                                   |
|             | Joint venture                                                                  | 11.1 1,411,150                     | 1,411,150                         |
|             | Associated companies                                                           | 11.2 5,230,991                     | 5,230,991                         |
|             | Subsidiary companies                                                           | 11.3 22,999,351                    | 18,967,391                        |
|             | Other long term investments                                                    | 11.4 -                             | -                                 |
|             |                                                                                | <u>29,641,492</u>                  | <u>25,609,532</u>                 |
| <b>11.1</b> | <b>Investment in joint venture - at cost</b>                                   |                                    |                                   |
|             | Pakistan Maroc Phosphore S.A, Morocco                                          | 1,411,150                          | 1,411,150                         |
| <b>11.2</b> | <b>Investments in associates - at cost</b>                                     |                                    |                                   |
|             | <b>Quoted</b>                                                                  |                                    |                                   |
|             | Askari Bank Limited                                                            | 5,230,991                          | 5,230,991                         |
| <b>11.3</b> | <b>Investments in subsidiaries - at cost</b>                                   |                                    |                                   |
|             | <b>Quoted</b>                                                                  |                                    |                                   |
|             | Fauji Foods Limited                                                            |                                    |                                   |
|             | Gross value                                                                    | 13,346,766                         | 13,346,766                        |
|             | Impairment in value of investment                                              | (820,000)                          | (820,000)                         |
|             |                                                                                | 11.5 12,526,766                    | 12,526,766                        |
|             | <b>Un-quoted</b>                                                               |                                    |                                   |
|             | Fauji Meat Limited                                                             |                                    |                                   |
|             | Gross value                                                                    | 11.6 10,916,960                    | 6,885,000                         |
|             | Impairment in value of investment                                              | (6,885,000)                        | (6,885,000)                       |
|             |                                                                                | 12.1 4,031,960                     | -                                 |
|             | FFBL Power Company Limited                                                     | 6,440,625                          | 6,440,625                         |
|             |                                                                                | <u>22,999,351</u>                  | <u>18,967,391</u>                 |
| <b>11.4</b> | <b>Investment - available for sale - unquoted</b>                              |                                    |                                   |
|             | Arabian Sea Country Club Limited (ASCLL) 300,000 ordinary shares of Rs.10 each | 3,000                              | 3,000                             |
|             | Impairment in value of investment                                              | (3,000)                            | (3,000)                           |
|             |                                                                                | <u>-</u>                           | <u>-</u>                          |

# NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

## FOR THE HALF YEAR ENDED JUNE 30, 2022

**11.5** As at reporting date, the Company performed impairment testing for its investment in Fauji Foods Limited (FFL) owing to developments in economic environment and inflationary impacts. The Company calculated value-in-use for its equity investment in FFL, on the basis of the expectation of cashflows from operations, as reflected in the updated cashflow projections approved by the Board of Directors of FFL. Discount rate of 13.10% (2021: 12.99%) and long term growth rate of 6.5% (2021: 5%) upon restructuring of growth in future cash flows. Based on the calculations, the recoverable amount was higher than the carrying amount of the investment. Accordingly, no impairment charge was recognized in the condensed interim statement of profit or loss.

**11.6** Pursuant to the approval in Board meeting of the Company, held on January 26, 2022, the Company communicated its intention, to the Board of Directors of Fauji Meat Limited (FML), to exercise the option to convert its sub-ordinated loan and related accrued mark-up, amounting to Rs. 7,000,000 thousand and Rs. 581,094 thousand, respectively, into 758,109,400 ordinary shares of FML, at their face value, resulting in total holding of shares to 1,446,609,400 (95.07%). Accordingly, FML, after completing the necessary regulatory requirements and pursuant to approval of its members, has allocated 758,109,400 ordinary shares to the Company, on March 25, 2022.

|                                            | Note                                      | June 30,<br>2022<br>(Un - audited) | December 31,<br>2021<br>(Audited) |
|--------------------------------------------|-------------------------------------------|------------------------------------|-----------------------------------|
|                                            |                                           | (Rupees '000)                      |                                   |
| <b>12</b>                                  | <b>LONG TERM LOANS</b>                    |                                    |                                   |
|                                            | <b>Related parties - unsecured</b>        |                                    |                                   |
| Fauji Meat Limited (FML)                   | <b>12.1</b>                               | -                                  | 3,230,509                         |
| <b>12.1</b>                                | <b>Movement in balance is as follows:</b> |                                    |                                   |
| Opening balance - Fauji Meat Limited (FML) |                                           | 6,198,549                          | 1,065,318                         |
| Loan given during the period / year        |                                           | 801,451                            | 5,133,231                         |
|                                            |                                           | 7,000,000                          | 6,198,549                         |
| Allowance for expected credit loss         |                                           | (2,968,040)                        | (2,968,040)                       |
|                                            |                                           | 4,031,960                          | 3,230,509                         |
| Transferred to investment                  | <b>11.6</b>                               | (4,031,960)                        | -                                 |
|                                            |                                           | -                                  | 3,230,509                         |

During the period, a tranche of Rs. 801 million was disbursed to FML out of Rs. 3,500 million (unless otherwise utilized) which was approved in the Company's Annual General Meeting on March 29, 2021. Subsequently all of the sub-ordinated loan was converted into ordinary shares of FML, at their face value.

### 13 STOCK IN TRADE

This includes finished goods stock amounting to Rs. 23,231,312 thousands (December 31, 2021: Rs. 125,185 thousands) and raw material in transit amounting to Rs. 13,050,155 thousands (December 31, 2021: Rs. 5,314,957 thousands).

### 14 OTHER RECEIVABLES

This includes an amount of Rs. 8,239,197 thousands (December 31, 2021: Rs. 2,523,902 thousands) receivable from Fauji Fertilizer Company Limited (FFCL), an associated company, on account of amounts received from customers against sales of the Company's products by FFCL under an inter-company services agreement.

**NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)**  
FOR THE HALF YEAR ENDED JUNE 30, 2022

|           |                                                         | June 30,<br>2022<br>(Un - audited) | December 31,<br>2021<br>(Audited) |
|-----------|---------------------------------------------------------|------------------------------------|-----------------------------------|
|           |                                                         | (Rupees '000)                      |                                   |
| <b>15</b> | <b>SHORT TERM INVESTMENTS</b>                           |                                    |                                   |
|           | <b>Amortized cost</b>                                   |                                    |                                   |
|           | Term deposits with banks and financial institutions     | 15.1                               | -                                 |
|           | Treasury bills                                          | 15.2                               | 483,938                           |
|           | <b>Investments at fair value through profit or loss</b> |                                    |                                   |
|           | Mutual Funds                                            | -                                  | 8,341,700                         |
|           |                                                         | <b>483,938</b>                     | <b>10,441,700</b>                 |

**15.1** These deposits carried interest rate at 10.75% to 14.25% per annum and were encashed during the period.

**15.2** These are 3 months treasury bills maturing on August 11, 2022 and carry interest rate at 14.42% per annum.

|           |                    | Quarter ended June 30, |                   | Half year ended June 30, |                   |
|-----------|--------------------|------------------------|-------------------|--------------------------|-------------------|
|           |                    | 2022                   | 2021              | 2022                     | 2021              |
|           | Note               | (Rupees '000)          |                   | (Rupees '000)            |                   |
| <b>16</b> | <b>SALES - NET</b> |                        |                   |                          |                   |
|           | Gross sales        | 47,092,147             | 17,260,959        | 72,379,201               | 30,517,695        |
|           | Less:              |                        |                   |                          |                   |
|           | Sales tax          | 936,367                | 343,591           | 1,434,832                | 591,465           |
|           | Commission         | 6,816                  | 5,262             | 11,438                   | 8,992             |
|           |                    | 943,183                | 348,853           | 1,446,270                | 600,457           |
|           |                    | <b>46,148,964</b>      | <b>16,912,106</b> | <b>70,932,931</b>        | <b>29,917,238</b> |

**16.1** Commission is paid at the rate of Re. 1 per bag sold by Fauji Fertilizer Company Limited, based on an inter-company services agreement.



**NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)**  
**FOR THE HALF YEAR ENDED JUNE 30, 2022**

|                                                                   | Quarter ended June 30, |             | Half year ended June 30, |             |
|-------------------------------------------------------------------|------------------------|-------------|--------------------------|-------------|
|                                                                   | 2022                   | 2021        | 2022                     | 2021        |
|                                                                   | (Rupees '000)          |             | (Rupees '000)            |             |
| <b>17 COST OF SALES</b>                                           |                        |             |                          |             |
| Raw materials consumed                                            | 39,128,893             | 16,512,781  | 67,425,492               | 24,301,642  |
| Packing materials consumed                                        | 345,611                | 320,734     | 634,294                  | 454,347     |
| Fuel and power                                                    | 5,122,949              | 3,189,669   | 9,250,976                | 5,313,601   |
| Chemicals and supplies consumed                                   | 59,495                 | 49,055      | 108,751                  | 88,810      |
| Salaries, wages and benefits                                      | 482,881                | 803,067     | 1,039,837                | 1,110,891   |
| Rent, rates and taxes                                             | 12,345                 | 75,907      | 24,649                   | 90,806      |
| Insurance                                                         | 37,981                 | 29,829      | 72,281                   | 66,661      |
| Travel and conveyance                                             | 41,126                 | 29,427      | 81,022                   | 56,998      |
| Repairs and maintenance                                           | 501,328                | 202,484     | 678,419                  | 539,967     |
| Communication, establishment and other expenses                   | 57,119                 | 77,792      | 115,650                  | 121,981     |
| Provision for slow moving stores and spares                       | 7,500                  | 18,000      | 15,000                   | 36,000      |
| Provision for sales tax                                           | -                      | 400,000     | -                        | 400,000     |
| Depreciation                                                      | 206,392                | 204,271     | 411,433                  | 402,564     |
| Opening stock - work in process                                   | 30,666                 | 84,552      | 42,120                   | 100,364     |
| Closing stock - work in process                                   | (40,917)               | (85,466)    | (40,917)                 | (85,466)    |
| Cost of goods manufactured                                        | 45,993,369             | 21,912,102  | 79,859,007               | 32,999,166  |
| Opening stock - finished goods                                    | 14,596,150             | 780,360     | 125,185                  | 221,132     |
| Closing stock - finished goods                                    | (23,231,312)           | (9,275,737) | (23,231,312)             | (9,275,737) |
|                                                                   | 37,358,207             | 13,416,725  | 56,752,880               | 23,944,561  |
| <b>18 OTHER EXPENSES</b>                                          |                        |             |                          |             |
| Workers' (Profit) Participation Fund                              | 334,353                | 159,877     | 472,229                  | 252,083     |
| Workers' Welfare Fund                                             | 91,338                 | 73,392      | 160,388                  | 119,168     |
| Expected credit loss against other receivable and accrued mark-up | 9,906                  | 132,000     | 185,711                  | 132,000     |
| Exchange loss                                                     | 2,484,867              | 56,493      | 3,050,391                | 45,609      |
| Others                                                            | 1,158                  | 262         | 1,922                    | 1,012       |
|                                                                   | 2,921,622              | 422,024     | 3,870,641                | 549,872     |
| <b>19 OTHER INCOME</b>                                            |                        |             |                          |             |
| Dividend from PMP                                                 | 2,511,075              | 547,511     | 2,511,075                | 547,511     |
| Dividend from FPCL                                                | -                      | 1,350,000   | -                        | 1,350,000   |
| Dividend from AKBL                                                | -                      | -           | -                        | 815,652     |
| Dividend from FWEL-I & FWEL-II                                    | -                      | -           | -                        | 218,750     |
| Profit on bank balances and term deposits                         | 285,102                | 204,873     | 815,833                  | 484,679     |
| Fair value gain and related income on mutual funds                | 136,656                | -           | 333,585                  | -           |
| Mark-up on sub-ordinated loans                                    | -                      | 181,011     | 179,248                  | 333,809     |
| Income from subsidiaries                                          | 211,589                | 138,977     | 353,462                  | 199,486     |
| Guarantee fee                                                     | 3,739                  | 7,478       | 32,548                   | 14,876      |
| Scrap sale and other receipts                                     | 85,065                 | 51,040      | 122,562                  | 70,482      |
| Gain on disposal of property, plant and equipment                 | 17,420                 | 2,272       | 18,133                   | 2,918       |
|                                                                   | 3,250,646              | 2,483,162   | 4,366,446                | 4,038,163   |

**NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)**  
FOR THE HALF YEAR ENDED JUNE 30, 2022

**20 TAXATION - NET**

Current tax

- Current period

- Prior period

Deferred tax

| Quarter ended June 30, |           | Half year ended June 30, |           |
|------------------------|-----------|--------------------------|-----------|
| 2022                   | 2021      | 2022                     | 2021      |
| (Rupees '000)          |           | (Rupees '000)            |           |
|                        |           |                          |           |
| 2,156,120              | 629,400   | 3,186,883                | 1,133,843 |
| 2,289,402              | -         | 2,289,402                | -         |
| 32,661                 | (274,518) | (74,361)                 | (339,233) |
| 4,478,183              | 354,882   | 5,401,924                | 794,610   |

**21 CASH USED IN OPERATIONS**

Profit before taxation

**Adjustment for non-cash charges and other items:**

Provision for gratuity

Exchange loss

Provision for compensated absences

Provision for input tax

Allowance for other receivable and accrued mark-up

Provision for obsolete stores and spares

Provision for Workers' (Profit) Participation Fund

Provision for Workers' Welfare Fund

Unwinding cost of GIDC

Depreciation

Finance costs

Dividend from joint venture

Dividend from associates

Dividend from subsidiary

Profit on bank balances and term deposits

Fair value gain and related income on mutual funds

Gain on disposal of property, plant and equipment

Mark-up on sub-ordinated loans

Guarantee fee

**Operating profit before working capital changes**

**Changes in working capital**

Stores and spares

Stock in trade

Trade debts

Advances

Trade deposits and short term prepayments

Other receivables

Sales tax refundable

Trade and other payables

Advances from customers

Cash used in operations

Note

Half year ended June 30,

2022

2021

(Rupees '000)

|              |              |
|--------------|--------------|
| 8,811,974    | 4,670,408    |
| 30,207       | 29,894       |
| 3,050,391    | 45,609       |
| 13,474       | 27,037       |
| -            | 400,000      |
| 185,711      | 132,000      |
| 15,000       | 36,000       |
| 472,229      | 252,083      |
| 160,388      | 119,168      |
| 7.2 491,570  | 668,758      |
| 483,952      | 472,718      |
| 1,612,198    | 1,260,052    |
| (2,511,075)  | (547,511)    |
| -            | (1,034,402)  |
| -            | (1,350,000)  |
| (815,833)    | (484,679)    |
| (333,585)    | -            |
| (18,133)     | (2,918)      |
| (179,248)    | (333,809)    |
| (32,548)     | (14,876)     |
| 11,436,672   | 4,345,532    |
| (59,908)     | 161,474      |
| (34,488,686) | (12,025,446) |
| (1,660,434)  | 160,857      |
| 238,696      | 131,742      |
| 70,962       | 76,292       |
| (6,221,932)  | 779,119      |
| (4,267,313)  | (2,000,021)  |
| 23,647,618   | 7,382,478    |
| (3,592,285)  | (767,697)    |
| (26,333,282) | (6,101,202)  |
| (14,896,610) | (1,755,670)  |

**NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)**  
**FOR THE HALF YEAR ENDED JUNE 30, 2022**

**22 RELATED PARTY TRANSACTIONS**

The Company has related parties which comprise of subsidiaries, a joint venture, entities under common directorship, directors, key management personnel, share holders and employees funds. Fauji Fertilizer Company Limited (FFCL) has a 49.88% share holding in the Company (2021: 49.88%), while Fauji Foundation (FF) holds 18.29% shares (2021: 18.29%) in the Company. Transactions with related parties and balances outstanding, other than those have been disclosed elsewhere in these condensed interim financial statements are given below. The carrying values of investments, subordinated loans and balance receivable from related parties are disclosed in note 11, 12 and 14 to these condensed interim financial statements.

|                                                | <b>Half year ended June 30,</b> |             |
|------------------------------------------------|---------------------------------|-------------|
|                                                | <b>2022</b>                     | <b>2021</b> |
|                                                | <b>(Rupees '000)</b>            |             |
| <b>Transactions with Fauji Foundation:</b>     |                                 |             |
| Services received                              | 42,074                          | 60,140      |
| Services provided                              | 886                             | -           |
| Payments against services                      | 46,440                          | 20,240      |
| Donation paid                                  | 44,330                          | 12,400      |
| Balance payable                                | 18,750                          | 24,002 *    |
| <b>Transactions with subsidiary companies:</b> |                                 |             |
| <b>Fauji Meat Limited</b>                      |                                 |             |
| Balance receivable                             | 83,772                          | 68,179 *    |
| Material / services provided                   | 15,593                          | 18,148      |
| Guarantee fee                                  | -                               | 7,438       |
| Receipt against guarantee fee and markup       | 34,240                          | -           |
| Mark-up on sub-ordinated loan                  | 179,248                         | 71,425      |
| Conversion into equity investment              | 4,031,960                       | -           |
| Guarantee fee and mark-up receivable           | -                               | 436,086 *   |
| <b>FFBL Power Company Limited</b>              |                                 |             |
| Material / services provided                   | 882,895                         | 339,934     |
| Material / services received                   | 10,495,905                      | 4,916,362   |
| Balance payable                                | 2,580,121                       | 1,530,560 * |
| Balance receivable                             | 618,963                         | 112,857 *   |
| Receipts against material / services           | 376,789                         | 307,001     |
| Payments against material / services           | 9,446,344                       | 5,449,125   |
| Dividend received                              | -                               | 1,350,000   |
| <b>Fauji Foods Limited</b>                     |                                 |             |
| Material / services provided                   | 7,479                           | 6,655       |
| Material / services received                   | 8                               | 98          |
| Receipts against material / services           | 1,511                           | 7,579       |
| Balance receivable                             | 5,960                           | - *         |
| Guarantee fee                                  | 7,438                           | 7,438       |
| Receipt against guarantee fee                  | 26,790                          | -           |
| Mark-up on sub-ordinated loan                  | -                               | 262,384     |
| Guarantee fee and mark-up receivable           | 731,188                         | 750,540 *   |

**NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)**  
**FOR THE HALF YEAR ENDED JUNE 30, 2022**

|                                                 | Half year ended June 30, |              |
|-------------------------------------------------|--------------------------|--------------|
|                                                 | 2022                     | 2021         |
|                                                 | (Rupees '000)            |              |
| <b>Transactions with associates:</b>            |                          |              |
| <b>Fauji Fertilizer Company Limited</b>         |                          |              |
| Services and material received                  | 591,332                  | 527,722      |
| Services and material provided                  | -                        | 1,017        |
| Receipts under consignment account              | 60,161,223               | 30,107,408   |
| Commission charged                              | 11,438                   | 8,992        |
| Balance receivable                              | 8,239,197                | 2,523,902 *  |
| <b>Askari Bank Limited</b>                      |                          |              |
| Balances at bank                                | 7,965,382                | 16,264,836 * |
| Profit on bank balances                         | 266,667                  | 206,782      |
| Long term loans                                 | 166,667                  | 250,000 *    |
| Mark-up on long term loans                      | 5,644                    | 14,589       |
| Mark-up payable on long term loans              | 5,644                    | 5,381 *      |
| Dividend received                               | -                        | 815,652      |
| <b>Pakistan Maroc Phosphore S.A, Morocco</b>    |                          |              |
| Purchase of raw materials                       | 67,149,521               | 21,970,342   |
| Expenses incurred on behalf of joint venture    | 5,229                    | 485          |
| Balance payable - secured                       | 46,947,172               | 24,004,647 * |
| Balance receivable - unsecured                  | 2,521,519                | 8,852 *      |
| Dividend received                               | -                        | 441,847      |
| <b>Other related parties:</b>                   |                          |              |
| Contribution to provident fund                  | 33,782                   | 33,408       |
| Payment to Workers' (Profit) Participation Fund | 131,344                  | 261,665      |
| Meeting fee to directors                        | 8,900                    | 15,850       |
| Balance payable - unsecured (WPPF & WWF)        | 1,681,385                | 1,178,861 *  |
| Payable to gratuity fund                        | 227,922                  | 197,715 *    |
| Remuneration of key management personnel        |                          |              |
| Short term benefits                             | 133,416                  | 85,615       |
| Post employment benefits                        | 12,350                   | 16,279       |

\* These balance of accounts, appearing as comparatives, are as at December 31, 2021 (audited).

In addition to the above:

- the Company has provided sponsor support, to lenders of project financing arranged by FPCL, to fund any shortfall, to the extent FPCL is unable to fulfill its financial obligations:
  - (i) up to Rs. 29,150 million (2021: Rs. 29,150 million) and all cost over runs, till technical completion date; and
  - (ii) up to Rs. 8,000 million after project completion date.
- (i) up to Rs. 29,150 million (2021: Rs. 29,150 million) and all cost over runs, till technical completion date; and
- (ii) up to Rs. 8,000 million after project completion date.
- the Company has issued standby letter of credit amounting to Rs. 1,000 million in favor of the FFL under the Master Facility Agreement.
- the Company has also provided a revolving guarantee amounting to Rs. 6,067 million in favor of the FFL under the Master Facility Agreement. During the period, the Company's members have approved roll-over of accrued mark-up for a period of one year.

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)  
FOR THE HALF YEAR ENDED JUNE 30, 2022

23 FINANCIAL RISK MANAGEMENT AND FINANCIAL INSTRUMENTS

23.1 Financial risk factors

The Company's activities expose it to a variety of financial risks including market risk (currency risk, interest rate risk and other price risk), credit risk and liquidity risk.

There have been no changes in the risk management policies during the period; consequently these condensed interim financial statements do not include all the financial risk management information and disclosures required in the annual financial statements.

23.2 Fair value estimation

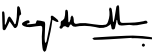
The table below analyzes financial instruments carried at fair value by the valuation method. The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1)
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices) (level 2)
- Inputs for the asset or liability that are not based on observable market data (level 3)

|                                                       | Level 1       | Level 2 | Level 3 |
|-------------------------------------------------------|---------------|---------|---------|
|                                                       | (Rupees' 000) |         |         |
| <b>June 2022 - un-audited</b>                         |               |         |         |
| <b>ASSETS</b>                                         |               |         |         |
| Financial assets at fair value through profit or loss |               |         |         |
| - Short term investments                              | -             | -       | -       |
| <b>December 2021 - audited</b>                        |               |         |         |
| <b>ASSETS</b>                                         |               |         |         |
| Financial assets at fair value through profit or loss |               |         |         |
| - Short term investments                              | 8,341,700     | -       | -       |

24 GENERAL

- 24.1 Figures have been rounded off to the nearest thousand rupees.
- 24.2 Corresponding figures have been re-arranged / re-classified, wherever necessary, for the purpose of comparison.
- 24.3 These condensed interim financial statements were authorized for issue on July 25, 2022 by the Board of Directors of the Company.



CHAIRMAN



CHIEF EXECUTIVE



DIRECTOR



CHIEF FINANCIAL OFFICER

CONDENSED INTERIM  
CONSOLIDATED  
FINANCIAL STATEMENTS

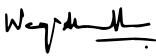
# CONDENSED INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT JUNE 30, 2022

|                                                                   |      | June 30,<br>2022<br>(Un - audited) | December 31,<br>2021<br>(Audited) |
|-------------------------------------------------------------------|------|------------------------------------|-----------------------------------|
|                                                                   | Note | (Rupees '000)                      |                                   |
| <b>EQUITY AND LIABILITIES</b>                                     |      |                                    |                                   |
| <b>SHARE CAPITAL AND RESERVES</b>                                 |      |                                    |                                   |
| Share capital                                                     | 5    | 12,912,529                         | 12,912,529                        |
| <b>Capital reserve</b>                                            |      |                                    |                                   |
| Share premium                                                     |      | 1,632,729                          | 1,632,729                         |
| Statutory reserve                                                 |      | 2,561,499                          | 2,352,571                         |
| <b>Revenue reserves</b>                                           |      |                                    |                                   |
| Translation reserve                                               |      | 4,327,672                          | 4,055,119                         |
| Revaluation reserve on available for sale investments, net of tax |      | (1,331,214)                        | (517,348)                         |
| Accumulated profit                                                |      | 11,547,174                         | 8,115,887                         |
|                                                                   |      | 31,650,389                         | 28,551,487                        |
| <b>Non controlling interest</b>                                   |      |                                    |                                   |
|                                                                   |      | 4,823,327                          | 4,380,785                         |
|                                                                   |      | 36,473,716                         | 32,932,272                        |
| <b>NON CURRENT LIABILITIES</b>                                    |      |                                    |                                   |
| Long term loans                                                   | 6    | 29,480,418                         | 33,516,088                        |
| Lease liabilities                                                 |      | 120,017                            | 156,403                           |
| Deferred liabilities                                              | 7    | 10,605,862                         | 12,669,019                        |
|                                                                   |      | 40,206,297                         | 46,341,510                        |
| <b>CURRENT LIABILITIES AND PROVISIONS</b>                         |      |                                    |                                   |
| Trade and other payables                                          | 8    | 76,545,220                         | 48,543,202                        |
| Advances from customers                                           |      | 2,361,929                          | 5,908,825                         |
| Unpaid dividend                                                   |      | 10,954                             | 10,954                            |
| Unclaimed dividend                                                |      | 117,725                            | 117,833                           |
| Provision for income tax - net                                    |      | 1,277,408                          | -                                 |
| Accrued interest                                                  |      | 1,018,258                          | 830,481                           |
| Short term borrowings                                             |      | 15,081,194                         | 18,922,181                        |
| Current portion of long term loans                                | 6    | 7,754,215                          | 7,028,305                         |
| Current portion of lease liabilities                              |      | 72,173                             | 67,162                            |
|                                                                   |      | 104,239,076                        | 81,428,943                        |
|                                                                   |      | 180,919,089                        | 160,702,725                       |
| <b>CONTINGENCIES AND COMMITMENTS</b>                              |      |                                    |                                   |
|                                                                   | 9    |                                    |                                   |

The annexed notes, from 1 to 25, form an integral part of these condensed interim consolidated financial statements.

|                                           |      | June 30,<br>2022<br>(Un - audited) | December 31,<br>2021<br>(Audited) |
|-------------------------------------------|------|------------------------------------|-----------------------------------|
|                                           | Note | (Rupees '000)                      |                                   |
| <b>ASSETS</b>                             |      |                                    |                                   |
| <b>NON CURRENT ASSETS</b>                 |      |                                    |                                   |
| Property, plant and equipment             | 10   | 47,200,311                         | 47,848,922                        |
| Intangible assets                         |      | 401,940                            | 410,856                           |
| Long term investments                     | 11   | 20,652,209                         | 20,468,042                        |
| Investment property                       | 12   | 270,242                            | 270,242                           |
| Long term advances                        |      | 20,874                             | 39,113                            |
| Long term deposits                        |      | 85,249                             | 85,249                            |
|                                           |      | 68,630,825                         | 69,122,424                        |
| <b>CURRENT ASSETS</b>                     |      |                                    |                                   |
| Stores and spares                         |      | 2,720,361                          | 2,594,274                         |
| Stock in trade                            | 13   | 45,804,478                         | 12,621,736                        |
| Trade debts                               |      | 5,328,834                          | 2,061,629                         |
| Advances                                  |      | 735,657                            | 962,732                           |
| Trade deposits and short term prepayments |      | 157,859                            | 307,491                           |
| Interest accrued                          |      | 34,098                             | 5,579                             |
| Other receivables                         | 14   | 12,743,449                         | 4,524,065                         |
| Income tax refundable - net               |      | -                                  | 1,213,785                         |
| Sales tax refundable - net                |      | 18,150,030                         | 13,995,728                        |
| Short term investments                    | 15   | 2,258,938                          | 13,943,049                        |
| Cash and bank balances                    |      | 24,354,560                         | 39,350,233                        |
|                                           |      | 112,288,264                        | 91,580,301                        |
|                                           |      | 180,919,089                        | 160,702,725                       |



CHAIRMAN



CHIEF EXECUTIVE



DIRECTOR



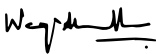
CHIEF FINANCIAL OFFICER



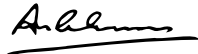
**CONDENSED INTERIM CONSOLIDATED STATEMENT OF PROFIT OR LOSS (UN-AUDITED)**  
FOR THE HALF YEAR ENDED JUNE 30, 2022

|                                                        | Note | Quarter ended June 30, |                  | Half year ended June 30, |                  |
|--------------------------------------------------------|------|------------------------|------------------|--------------------------|------------------|
|                                                        |      | 2022                   | 2021             | 2022                     | 2021             |
|                                                        |      | (Rupees '000)          |                  | (Rupees '000)            |                  |
| Sales - net                                            | 16   | 51,397,315             | 21,151,387       | 80,310,579               | 38,607,295       |
| Cost of sales                                          | 17   | (40,505,970)           | (15,682,548)     | (62,494,907)             | (28,983,443)     |
| <b>Gross profit</b>                                    |      | <b>10,891,345</b>      | <b>5,468,839</b> | <b>17,815,672</b>        | <b>9,623,852</b> |
| Selling and distribution expenses                      |      | (1,736,196)            | (1,776,168)      | (3,801,667)              | (2,967,434)      |
| Administrative expenses                                |      | (622,254)              | (531,200)        | (1,198,399)              | (980,771)        |
| <b>Operating profit</b>                                |      | <b>8,532,895</b>       | <b>3,161,471</b> | <b>12,815,606</b>        | <b>5,675,647</b> |
| Finance costs                                          |      | (1,728,330)            | (1,238,450)      | (3,130,140)              | (2,535,496)      |
| Unwinding cost of GIDC payable                         | 7    | (233,628)              | (322,872)        | (491,570)                | (668,758)        |
| Other expenses                                         | 18   | (3,193,483)            | (2,046,661)      | (4,019,926)              | (2,214,533)      |
|                                                        |      | <b>3,377,454</b>       | <b>(446,512)</b> | <b>5,173,970</b>         | <b>256,860</b>   |
| Other income                                           | 19   |                        |                  |                          |                  |
| Share of profit of associates and joint venture - net  |      | 1,502,968              | 1,134,563        | 3,380,175                | 1,889,885        |
| Others                                                 |      | 633,328                | 361,505          | 1,510,242                | 786,398          |
|                                                        |      | <b>2,136,296</b>       | <b>1,496,068</b> | <b>4,890,417</b>         | <b>2,676,283</b> |
| <b>Profit before taxation</b>                          |      | <b>5,513,750</b>       | <b>1,049,556</b> | <b>10,064,387</b>        | <b>2,933,143</b> |
| Taxation - net                                         | 20   | (4,629,611)            | (393,028)        | (5,980,819)              | (1,054,316)      |
| <b>Profit after taxation</b>                           |      | <b>884,139</b>         | <b>656,528</b>   | <b>4,083,568</b>         | <b>1,878,827</b> |
| <b>Attributable to:</b>                                |      |                        |                  |                          |                  |
| - Owners of the Holding Company                        |      | 861,643                | 534,395          | 4,054,507                | 1,656,383        |
| - Non controlling interest                             |      | 22,496                 | 122,133          | 29,061                   | 222,444          |
|                                                        |      | <b>884,139</b>         | <b>656,528</b>   | <b>4,083,568</b>         | <b>1,878,827</b> |
| <b>Earnings per share - basic and diluted (Rupees)</b> |      | <b>0.67</b>            | <b>0.41</b>      | <b>3.14</b>              | <b>1.29</b>      |

The annexed notes, from 1 to 25, form an integral part of these condensed interim consolidated financial statements.



CHAIRMAN



CHIEF EXECUTIVE



DIRECTOR

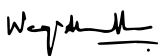


CHIEF FINANCIAL OFFICER

**CONDENSED INTERIM CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)**  
FOR THE HALF YEAR ENDED JUNE 30, 2022

|                                                              | Quarter ended June 30, |           | Half year ended June 30, |           |
|--------------------------------------------------------------|------------------------|-----------|--------------------------|-----------|
|                                                              | 2022                   | 2021      | 2022                     | 2021      |
|                                                              | (Rupees '000)          |           | (Rupees '000)            |           |
| <b>Profit after taxation</b>                                 | <b>884,139</b>         | 656,528   | <b>4,083,568</b>         | 1,878,827 |
| <b>Other comprehensive income / (loss)</b>                   |                        |           |                          |           |
| Exchange difference on translating a joint venture           | <b>21,336</b>          | (351,569) | <b>230,682</b>           | (320,076) |
| Effect of translation - share of associate                   | <b>27,550</b>          | (20,709)  | <b>41,871</b>            | (41,533)  |
| Revaluation reserve on available for sale investments        | <b>(286,870)</b>       | (401,119) | <b>(957,490)</b>         | (558,576) |
| Related deferred tax                                         | <b>43,031</b>          | 60,167    | <b>143,624</b>           | 83,786    |
|                                                              | <b>(243,839)</b>       | (340,952) | <b>(813,866)</b>         | (474,790) |
| <i>Items that will not be reclassified to profit or loss</i> |                        |           |                          |           |
| Remeasurement of post employment benefits obligation         | -                      | 24,104    | -                        | 24,104    |
| <b>Total comprehensive income / (loss)</b>                   | <b>689,186</b>         | (32,598)  | <b>3,542,255</b>         | 1,066,532 |
| <b>Attributable to:</b>                                      |                        |           |                          |           |
| - Owners of the Holding Company                              | <b>666,690</b>         | (154,731) | <b>3,513,194</b>         | 844,088   |
| - Non controlling interest                                   | <b>22,496</b>          | 122,133   | <b>29,061</b>            | 222,444   |
|                                                              | <b>689,186</b>         | (32,598)  | <b>3,542,255</b>         | 1,066,532 |

The annexed notes, from 1 to 25, form an integral part of these condensed interim consolidated financial statements.



CHAIRMAN



CHIEF EXECUTIVE



DIRECTOR

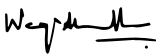


CHIEF FINANCIAL OFFICER

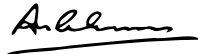
**CONDENSED INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)**  
FOR THE HALF YEAR ENDED JUNE 30, 2022

|  | Capital reserve |                                 |               |                   | Revenue reserve     |                                                       |                    |                          |       |
|--|-----------------|---------------------------------|---------------|-------------------|---------------------|-------------------------------------------------------|--------------------|--------------------------|-------|
|  | Share capital   | Advance against issue of shares | Share Premium | Statutory reserve | Translation reserve | Revaluation reserve on available for sale investments | Accumulated profit | Non controlling interest | Total |
|  |                 |                                 |               |                   |                     |                                                       |                    |                          |       |
|  |                 |                                 |               |                   |                     |                                                       |                    |                          |       |
|  |                 |                                 |               |                   |                     |                                                       |                    |                          |       |
|  |                 |                                 |               |                   |                     |                                                       |                    |                          |       |
|  |                 |                                 |               |                   |                     |                                                       |                    |                          |       |
|  |                 |                                 |               |                   |                     |                                                       |                    |                          |       |
|  |                 |                                 |               |                   |                     |                                                       |                    |                          |       |
|  |                 |                                 |               |                   |                     |                                                       |                    |                          |       |
|  |                 |                                 |               |                   |                     |                                                       |                    |                          |       |
|  |                 |                                 |               |                   |                     |                                                       |                    |                          |       |
|  |                 |                                 |               |                   |                     |                                                       |                    |                          |       |
|  |                 |                                 |               |                   |                     |                                                       |                    |                          |       |
|  |                 |                                 |               |                   |                     |                                                       |                    |                          |       |
|  |                 |                                 |               |                   |                     |                                                       |                    |                          |       |
|  |                 |                                 |               |                   |                     |                                                       |                    |                          |       |
|  |                 |                                 |               |                   |                     |                                                       |                    |                          |       |
|  |                 |                                 |               |                   |                     |                                                       |                    |                          |       |
|  |                 |                                 |               |                   |                     |                                                       |                    |                          |       |
|  |                 |                                 |               |                   |                     |                                                       |                    |                          |       |
|  |                 |                                 |               |                   |                     |                                                       |                    |                          |       |
|  |                 |                                 |               |                   |                     |                                                       |                    |                          |       |
|  |                 |                                 |               |                   |                     |                                                       |                    |                          |       |
|  |                 |                                 |               |                   |                     |                                                       |                    |                          |       |
|  |                 |                                 |               |                   |                     |                                                       |                    |                          |       |
|  |                 |                                 |               |                   |                     |                                                       |                    |                          |       |
|  |                 |                                 |               |                   |                     |                                                       |                    |                          |       |
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The annexed notes, from 1 to 25, form an integral part of these condensed interim consolidated financial statements.



CHAIRMAN



CHIEF EXECUTIVE



DIRECTOR



CHIEF FINANCIAL OFFICER

**CONDENSED INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS (UN-AUDITED)**  
**FOR THE HALF YEAR ENDED JUNE 30, 2022**

|                                                                                                                                                                                                 |      | Half year ended June 30, |              |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------|--------------------------|--------------|
|                                                                                                                                                                                                 |      | 2022                     | 2021         |
|                                                                                                                                                                                                 | Note | (Rupees '000)            |              |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>                                                                                                                                                     |      |                          |              |
| Cash used in operations                                                                                                                                                                         | 21   | (13,789,506)             | (1,587,584)  |
| Income tax paid                                                                                                                                                                                 |      | (3,117,980)              | (1,511,297)  |
| Payment to gratuity fund                                                                                                                                                                        |      | (17,243)                 | (24,688)     |
| Finance cost paid                                                                                                                                                                               |      | (2,911,742)              | (2,383,188)  |
| Compensated absences paid                                                                                                                                                                       |      | (7,815)                  | (113,079)    |
| Payment to Workers' Welfare Fund                                                                                                                                                                |      | (1,251)                  | (5,876)      |
| Payment to Workers' (Profit) Participation Fund                                                                                                                                                 |      | (138,801)                | (280,400)    |
| Net cash used in operating activities                                                                                                                                                           |      | (19,984,338)             | (5,906,112)  |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>                                                                                                                                                     |      |                          |              |
| Fixed capital expenditures and advances                                                                                                                                                         |      | (733,310)                | (416,999)    |
| Intangibles                                                                                                                                                                                     |      | -                        | (1,133)      |
| Dividend received                                                                                                                                                                               |      | -                        | 1,476,248    |
| Sale proceeds of property, plant and equipment                                                                                                                                                  |      | 28,151                   | 136,541      |
| Investment at fair value through profit or loss - net                                                                                                                                           |      | 8,305,762                | -            |
| Investment at amortized cost - net                                                                                                                                                              |      | (483,938)                | -            |
| Profit received on bank balances and term deposits                                                                                                                                              |      | 1,258,600                | 547,257      |
| Net cash generated from investing activities                                                                                                                                                    |      | 8,375,265                | 1,741,914    |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>                                                                                                                                                     |      |                          |              |
| Short term borrowings - net                                                                                                                                                                     |      | (200,000)                | (2,137,861)  |
| Long term loans                                                                                                                                                                                 |      | (3,326,234)              | (3,327,183)  |
| Advance against issue of shares - net of transaction cost                                                                                                                                       |      | -                        | 90,021       |
| Finance lease liability                                                                                                                                                                         |      | (45,620)                 | (48,080)     |
| Dividend paid for prior periods                                                                                                                                                                 |      | (108)                    | (449,847)    |
| Net cash used in financing activities                                                                                                                                                           |      | (3,571,962)              | (5,872,950)  |
| <b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>                                                                                                                                                |      | (15,181,035)             | (10,037,148) |
| <b>CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD</b>                                                                                                                                 |      | 28,458,375               | 11,673,800   |
| <b>CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD</b>                                                                                                                                       |      | 13,277,340               | 1,636,652    |
| <b>CASH AND CASH EQUIVALENTS</b>                                                                                                                                                                |      |                          |              |
| Cash and cash equivalents included in the condensed interim consolidated statement of cash flows comprise the following condensed interim consolidated statement of financial position amounts: |      |                          |              |
| - Cash and bank balances                                                                                                                                                                        |      | 24,354,560               | 20,656,831   |
| - Short term highly liquid investments                                                                                                                                                          | 15   | 1,775,000                | 21,487       |
| - Short term running finance                                                                                                                                                                    |      | (12,852,220)             | (19,041,666) |
|                                                                                                                                                                                                 |      | 13,277,340               | 1,636,652    |

The annexed notes, from 1 to 25, form an integral part of these condensed interim consolidated financial statements.



CHAIRMAN



CHIEF EXECUTIVE



DIRECTOR



CHIEF FINANCIAL OFFICER

## **1 THE GROUP AND ITS OPERATIONS**

Fauji Fertilizer Bin Qasim Limited is a public limited company incorporated in Pakistan under the Companies Ordinance, 1984 (now replaced by the Companies Act, 2017 with effect from May 31, 2017). The shares of the Company are quoted on Pakistan Stock Exchange (PSX). The registered office of FFBL is situated at FFBL Tower, C1/C2, Sector B, Jinnah Boulevard, DHA Phase II, Islamabad, Pakistan. The principal objective of FFBL is manufacturing, purchasing and marketing of fertilizers. FFBL commenced its commercial production effective January 01, 2000.

- 1.1** The Holdings Company's Gas Supply Agreement (GSA) with Sui Southern Gas Company Limited (SSGCL) expired on December 31, 2020. The Economic Coordination Committee (ECC) in its meeting dated February 03, 2021, as ratified by Federal Cabinet on February 09, 2021, approved allocation of indigenous natural gas for next five years on "as and when available basis" at existing gas prices till December 31, 2021. The Holding Company's gas supply was resumed effective February 11, 2021 and a side letter was signed between FFBL and SSGCL to formalize arrangement regarding supply of gas which continues to apply to gas supply till date. Government of Pakistan is in the process of finalizing uniform gas price across the fertilizer sector. Management is confident that the formal addendum to GSA will be signed shortly.

Fauji Fertilizer Bin Qasim Limited group comprises of Fauji Fertilizer Bin Qasim Limited (FFBL / the Holding Company) and its subsidiaries, Fauji Meat Limited (FML), FFBL Power Company Limited (FPCL) and Fauji Foods Limited (FFL) collectively referred as ("Group").

Fauji Meat Limited is a public limited company incorporated on September 05, 2013 in Pakistan under the Companies Ordinance, 1984 (now replaced by the Companies Act, 2017 with effect from May 31, 2017). The principal objectives of FML are to establish a meat abattoir unit for halal slaughtering of animals to obtain meat for local and export sale purposes.

FFBL Power Company Limited is a public limited company incorporated on June 27, 2014 in Pakistan under the Companies Ordinance, 1984 (now replaced by the Companies Act, 2017 with effect from May 31, 2017). The principal activity is generation and supply of electricity and all other forms of energy.

Fauji Foods Limited (FFL) was incorporated in Pakistan on September 26, 1966 as a public company and its shares are quoted on PSX. It is principally engaged in processing and sale of toned milk, milk powder, fruit juices, allied dairy and food products.

- 1.2** During the period ended 30 June 2022, FFL has incurred a loss after tax of Rs. 1,253.47 million (30 June 2021: Rs. 758.29 million), resulting in accumulated losses of Rs. 17,602.10 million (31 December 2021: Rs. 16,395.50 million) as of that date. Further, FFL's current liabilities exceed its current assets by Rs. 179.6 million (31 December 2021: current assets exceeded current liabilities by Rs. 1,182.4 million). Accordingly, FFL's operations are being financed via further sponsor support / equity injection and high level of external debt. As at 30 June 2022, the FFL's total debt amounts to Rs. 7,945.94 million (31 December 2021: Rs. 7,972.41 million).

The Parent Company has committed the necessary continued financial support to FFL, including (but not limited to) equity injections and providing working capital as and when required. Further, the Parent Company is currently not demanding payments for interest accrued on FFL's borrowings, previously obtained from it. FFL's Sponsors have also provided security, on behalf of FFL, in respect of FFL's syndicate loan facility (amounting to Rs. 5,988.15 million, in the form of (a) a letter of credit amounting to Rs. 1 billion from Askari Bank Limited, a related party, and (b) a revolving corporate guarantee). FFL has also formulated business plan and is undertaking margin improvement initiatives and a differentiated marketing strategy to build efficiencies in the distribution channels. Based upon the above, the management has concluded that there is no uncertainty regarding going concern of FFL and accordingly, FFL's condensed interim financial statements have been prepared on a going concern basis.

## **2 BASIS OF PREPARATION**

These condensed interim consolidated financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, - Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provision of and directives issued under the Companies Act, 2017 have been followed.

# NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UN-AUDITED) FOR THE HALF YEAR ENDED JUNE 30, 2022

The disclosures in these condensed interim consolidated financial statements do not include the information reported for complete annual consolidated financial statements and should therefore be read in conjunction with the consolidated financial statements for the year ended December 31, 2021. The comparative Consolidated Statement of Financial Position is extracted from the annual consolidated financial statements, as of December 31, 2021, whereas the Consolidated Statement of Profit or Loss and the Consolidated Statement of Other Comprehensive Income, the Consolidated Statement of Cash Flows and the Consolidated Statement of Changes in Equity are extracted from the unaudited condensed interim consolidated financial statements, for the half year ended June 30, 2021.

These condensed interim consolidated financial statements are unaudited and are being submitted to the members, as required under Section 237 of the Companies Act, 2017, and the Listed Companies (Code of Corporate Governance) Regulations, 2019.

## 3 ACCOUNTING POLICIES, SIGNIFICANT ESTIMATES AND JUDGEMENTS

The accounting policies and methods of computation adopted for the preparation of these condensed interim consolidated financial statements are similar to those applied in the preparation of the consolidated financial statements for the preceding year, ended December 31, 2021.

The significant estimates and judgements adopted for the preparation of these condensed interim consolidated financial statements are similar to those applied in the preparation of the financial statements for the preceding year, ended December 31, 2021 except for the following:

- Expected credit loss in respect of subsidy receivable – Updation of discount rate and pattern of recovery resulting from changes in economic conditions and planned government outlays.

## 4 IMPACT OF COVID-19

On January 31, 2020, the World Health Organization (WHO) announced a global health emergency due to Corona virus. Because of the rapid increase in exposure globally, on March 11, 2020, the WHO classified the COVID-19 outbreak as a pandemic.

The Government of Pakistan has from time to time imposed temporary restrictions on movement. The Group has adopted the required regulations.

## 5 SHARE CAPITAL

### 5.1 Group consists of following subsidiary companies:

|                                   | Ownership in<br>2022 | Ownership in<br>2021 |
|-----------------------------------|----------------------|----------------------|
| Fauji Meat Limited (FML)          | 95.07%               | 90.18%               |
| FFBL Power Company Limited (FPCL) | 75.00%               | 75.00%               |
| Fauji Foods Limited (FFL)         | 71.63%               | 71.63%               |

The condensed interim financial statements of subsidiary companies have been consolidated on line by line basis. The carrying value of investments held by the Holding Company is eliminated against the subsidiaries' share capital and pre-acquisition reserves. All material intercompany balances and transactions have been eliminated.

5.2 Pursuant to the approval in Board meeting of the Holding Company, held on January 26, 2022, the Holding Company communicated its intention, to the Board of Directors of Fauji Meat Limited (FML), to exercise the option to convert its sub-ordinated loan and related accrued mark-up, amounting to Rs. 7,000,000 thousand and Rs. 581,094 thousand, respectively, into 758,109,400 ordinary shares of FML, at their face value, resulting in total holding of shares to 1,446,609,400 (95.07%). Accordingly, FML, after completing the necessary regulatory requirements and pursuant to approval of its members, has allocated 758,109,400 ordinary shares to the Holding Company, on March 25, 2022.

| June 30,<br>2022<br>(Un - audited) | December 31,<br>2021<br>(Audited) |
|------------------------------------|-----------------------------------|
| (Rupees '000)                      |                                   |

## 6 LONG TERM LOANS

|                                                       |            |            |
|-------------------------------------------------------|------------|------------|
| Loans from banking companies - secured                | 37,234,633 | 40,544,393 |
| Less: Current portion shown under current liabilities | 7,754,215  | 7,028,305  |
|                                                       | 29,480,418 | 33,516,088 |

**NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UN-AUDITED)**  
**FOR THE HALF YEAR ENDED JUNE 30, 2022**

|                                                                                                                 |                                | June 30,<br>2022<br>(Un - audited) | December 31,<br>2021<br>(Audited) |
|-----------------------------------------------------------------------------------------------------------------|--------------------------------|------------------------------------|-----------------------------------|
|                                                                                                                 | Note                           | (Rupees '000)                      |                                   |
| <b>7</b>                                                                                                        | <b>DEFERRED LIABILITIES</b>    |                                    |                                   |
| Compensated leave absences                                                                                      |                                | 694,059                            | 685,082                           |
| Deferred taxation                                                                                               | 7.1                            | 4,393,211                          | 4,165,185                         |
| Payable against Gas Infrastructure Development Cess (GIDC)                                                      | 7.2                            | 5,518,592                          | 7,818,752                         |
|                                                                                                                 |                                | <u>10,605,862</u>                  | <u>12,669,019</u>                 |
| <b>7.1</b>                                                                                                      | <b>DEFERRED TAXATION - NET</b> |                                    |                                   |
| <b>The balance of deferred tax is in respect of the following taxable / (deductible) temporary differences:</b> |                                |                                    |                                   |
| Accelerated tax depreciation                                                                                    |                                | 3,180,257                          | 3,015,798                         |
| Share of profit of joint venture and associates - net                                                           |                                | 1,751,957                          | 1,621,591                         |
| Share of profit of subsidiary                                                                                   |                                | 1,285,055                          | 1,043,004                         |
| Remeasurement gain on GIDC                                                                                      |                                | 328,498                            | 431,236                           |
| Provision for inventory obsolescence                                                                            |                                | (129,643)                          | (116,245)                         |
| Provision for doubtful other receivables                                                                        |                                | (399,614)                          | (351,176)                         |
| Deferred tax on revaluation of available for sale investments                                                   |                                | (245,901)                          | (102,277)                         |
| Provision against allowance for input sales tax                                                                 |                                | (365,401)                          | (321,110)                         |
| Unabsorbed losses, tax credits and others                                                                       |                                | (1,011,997)                        | (1,055,636)                       |
|                                                                                                                 |                                | <u>4,393,211</u>                   | <u>4,165,185</u>                  |

Upon promulgation of Finance Act, 2022, the applicable rate has increased from 29% to 33%.

|                         |                             | June 30,<br>2022<br>(Un - audited) | December 31,<br>2021<br>(Audited) |
|-------------------------|-----------------------------|------------------------------------|-----------------------------------|
|                         | Note                        | (Rupees '000)                      |                                   |
| <b>7.2</b>              | <b>Payable against GIDC</b> |                                    |                                   |
| Opening balance         |                             | 20,846,828                         | 19,592,989                        |
| Unwinding cost of GIDC  |                             | 491,570                            | 1,253,839                         |
|                         |                             | <u>21,338,398</u>                  | <u>20,846,828</u>                 |
| Current portion of GIDC | 8                           | (15,819,806)                       | (13,028,076)                      |
|                         |                             | <u>5,518,592</u>                   | <u>7,818,752</u>                  |

On September 22, 2020, the Holding Company obtained stay from the Honorable Sindh High Court against payment of GIDC.

**NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UN-AUDITED)**  
**FOR THE HALF YEAR ENDED JUNE 30, 2022**

|                                      |                                 | June 30,<br>2022<br>(Un - audited) | December 31,<br>2021<br>(Audited) |
|--------------------------------------|---------------------------------|------------------------------------|-----------------------------------|
|                                      | Note                            | (Rupees '000)                      |                                   |
| <b>8</b>                             | <b>TRADE AND OTHER PAYABLES</b> |                                    |                                   |
| Creditors                            | 8.1                             | 50,832,958                         | 27,194,489                        |
| Payable against GIDC                 | 7.2                             | 15,819,806                         | 13,028,076                        |
| Accrued liabilities                  |                                 | 7,285,753                          | 6,121,059                         |
| Workers' (Profit) Participation Fund |                                 | 560,582                            | 137,980                           |
| Workers' Welfare Fund                |                                 | 1,215,165                          | 1,051,034                         |
| Payable to gratuity fund             |                                 | 294,810                            | 271,085                           |
| Payable to provident fund            |                                 | 17,749                             | 14,366                            |
| Security deposits                    |                                 | 102,038                            | 51,329                            |
| Withholding tax payable              |                                 | 122,210                            | 99,679                            |
| Sales tax payable                    |                                 | 6,890                              | 9,928                             |
| Other payables                       |                                 | 287,259                            | 564,177                           |
|                                      |                                 | <b>76,545,220</b>                  | <b>48,543,202</b>                 |

**8.1** Creditors include payables to a related party amounting to Rs. 46,947,172 thousands (December 31, 2021: Rs. 24,004,647 thousands) against purchase of raw material.

|                                                                                                              |                                      | June 30,<br>2022<br>(Un - audited) | December 31,<br>2021<br>(Audited) |
|--------------------------------------------------------------------------------------------------------------|--------------------------------------|------------------------------------|-----------------------------------|
|                                                                                                              | Note                                 | (Rupees '000)                      |                                   |
| <b>9</b>                                                                                                     | <b>CONTINGENCIES AND COMMITMENTS</b> |                                    |                                   |
| <b>Contingencies</b>                                                                                         |                                      |                                    |                                   |
| i) Guarantees issued by banks on behalf of FFBL                                                              | 9.1                                  | 237,163                            | 73,200                            |
| ii) Group's share of contingent liabilities of Askari Bank Limited as at March 31, 2022 (September 30, 2021) |                                      | 59,898,310                         | 56,970,121                        |
| iii) Contingent liabilities of FML                                                                           |                                      | 365,188                            | 365,188                           |
| iv) Contingent liabilities of FFL                                                                            |                                      | 370,432                            | 523,282                           |
| v) Contingent liabilities of FPCL                                                                            |                                      | -                                  | 585,773                           |
| <b>Commitments</b>                                                                                           |                                      |                                    |                                   |
| i) Capital expenditures - FFBL                                                                               |                                      | 251,357                            | 164,044                           |
| ii) Letters of credit - FFBL                                                                                 |                                      | 1,149,184                          | 1,128,973                         |
| iii) Group's share of commitments of PMP as at March 31, 2022 (September 30, 2021)                           |                                      | 100,396                            | 76,951                            |
| iv) Group's share of commitments of Askari Bank Limited as at March 31, 2022 (September 30, 2021)            |                                      | 100,832,675                        | 91,593,283                        |
| v) Commitments of FPCL                                                                                       |                                      | 2,267,579                          | 1,645,239                         |
| vi) Commitments of FFL                                                                                       |                                      | 41,270                             | 7,510                             |

For further commitments refer note 22.

**9.1** There has been no change in the status of contingent liabilities, other than those specified, from the preceding year ended December 31, 2021.



**NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UN-AUDITED)**  
**FOR THE HALF YEAR ENDED JUNE 30, 2022**

|                                                                                 | June 30,<br>2022<br>(Un - audited) | December 31,<br>2021<br>(Audited) |
|---------------------------------------------------------------------------------|------------------------------------|-----------------------------------|
|                                                                                 | (Rupees '000)                      |                                   |
| <b>10 PROPERTY, PLANT AND EQUIPMENT</b>                                         |                                    |                                   |
| Opening written down value                                                      | 47,848,922                         | 50,286,924                        |
| Additions during the period / year                                              | 751,549                            | 598,655                           |
| Termination of lease                                                            | -                                  | (136,943)                         |
| Disposals during the period / year                                              | (46,437)                           | (329,039)                         |
| Depreciation during the period / year                                           | (1,389,697)                        | (2,761,263)                       |
| Depreciation charged on disposals during the period / year                      | 34,628                             | 224,047                           |
| Adjustments during the period / year                                            | 1,346                              | (33,459)                          |
|                                                                                 | <b>47,200,311</b>                  | <b>47,848,922</b>                 |
| <b>11 LONG TERM INVESTMENTS</b>                                                 |                                    |                                   |
| <b>Investment in joint venture - equity method</b>                              |                                    |                                   |
| Pakistan Maroc Phosphore S.A, Morocco                                           |                                    |                                   |
| Opening balance                                                                 | 8,949,117                          | 6,400,564                         |
| Share of profit                                                                 | 1,974,257                          | 2,668,508                         |
| Dividend                                                                        | (2,511,074)                        | (577,634)                         |
| Effect of translation                                                           | 230,684                            | 457,679                           |
| Closing balance                                                                 | 8,642,984                          | 8,949,117                         |
| <b>Investment in associate - equity method</b>                                  |                                    |                                   |
| Askari Bank Limited                                                             |                                    |                                   |
| Opening balance                                                                 | 11,518,925                         | 10,842,709                        |
| Share of profit                                                                 | 1,405,918                          | 2,039,888                         |
| Dividend                                                                        | -                                  | (815,652)                         |
| Revaluation reserve of available for sale investments                           | (957,489)                          | (570,002)                         |
| Effect of translation                                                           | 41,871                             | 21,982                            |
| Closing balance                                                                 | 12,009,225                         | 11,518,925                        |
| <b>Investment - available for sale - unquoted</b>                               |                                    |                                   |
| Arabian Sea Country Club Limited (ASCLL) 300,000 ordinary shares of Rs. 10 each | 3,000                              | 3,000                             |
| Impairment in value of investment                                               | (3,000)                            | (3,000)                           |
|                                                                                 | -                                  | -                                 |
|                                                                                 | <b>20,652,209</b>                  | <b>20,468,042</b>                 |
| <b>12 INVESTMENT PROPERTY- AT COST</b>                                          |                                    |                                   |
| Carrying amount as at beginning of the period                                   | 270,242                            | -                                 |
| Transfer from non-current asset held for sale                                   | -                                  | 270,242                           |
| Carrying amount as at end of the period                                         | <b>270,242</b>                     | <b>270,242</b>                    |

This represents freehold land located at Pindi Bhattian owned by the Holding Company and is held for capital appreciation and earning rental income. The Holding Company carries this investment property under cost model.

**NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UN-AUDITED)  
FOR THE HALF YEAR ENDED JUNE 30, 2022**

**13 STOCK IN TRADE**

This includes finished goods stock amounting to Rs. 23,524,857 thousands (December 31, 2021: Rs. 454,715 thousands) and raw material in transit amounting to Rs. 13,112,266 thousands (December 31, 2021: Rs. 5,337,421 thousands).

**14 OTHER RECEIVABLES**

This includes an amount of Rs. 8,239,197 thousands (December 31, 2021: Rs. 2,523,902 thousands) receivable from Fauji Fertilizer Company Limited (FFCL), a related party, on account of amounts received from customers, against sales of the Holding Company's products under an inter-company services agreement.

|                                                         |      | June 30,<br>2022<br>(Un - audited) | December 31,<br>2021<br>(Audited) |
|---------------------------------------------------------|------|------------------------------------|-----------------------------------|
|                                                         | Note | (Rupees '000)                      |                                   |
| <b>15 SHORT TERM INVESTMENTS</b>                        |      |                                    |                                   |
| <b>Amortized cost</b>                                   |      |                                    |                                   |
| Term deposits with banks and financial institutions     | 15.1 | 1,775,000                          | 5,601,349                         |
| Treasury bills                                          | 15.2 | 483,938                            | -                                 |
| <b>Investments at fair value through profit or loss</b> |      |                                    |                                   |
| Mutual funds                                            |      | -                                  | 8,341,700                         |
|                                                         |      | <b>2,258,938</b>                   | <b>13,943,049</b>                 |

**15.1** These deposits carry interest at rates ranging from 14% to 17.3% per annum (December 31, 2021: 5% to 15% per annum) maturing on various dates.

**15.2** These are 3 months treasury bills maturing on August 11, 2022 and carry interest rate at 14.42% per annum.

|                       |      | Quarter ended June 30, |                   | Half Year ended June 30, |                   |
|-----------------------|------|------------------------|-------------------|--------------------------|-------------------|
|                       |      | 2022                   | 2021              | 2022                     | 2021              |
|                       | Note | (Rupees '000)          |                   | (Rupees '000)            |                   |
| <b>16 SALES - NET</b> |      |                        |                   |                          |                   |
| Gross sales           |      | 53,305,738             | 22,574,610        | 83,852,306               | 41,233,682        |
| Less:                 |      |                        |                   |                          |                   |
| Sales tax             |      | 1,661,389              | 1,210,703         | 3,059,392                | 2,195,132         |
| Trade discount        |      | 114,019                | 147,786           | 236,809                  | 289,855           |
| Advance tax u/s 235   |      | 126,199                | 59,472            | 234,088                  | 132,408           |
| Commission            | 16.1 | 6,816                  | 5,262             | 11,438                   | 8,992             |
|                       |      | <b>1,908,423</b>       | <b>1,423,223</b>  | <b>3,541,727</b>         | <b>2,626,387</b>  |
|                       |      | <b>51,397,315</b>      | <b>21,151,387</b> | <b>80,310,579</b>        | <b>38,607,295</b> |

**16.1** It represents commission paid by the Holding Company at the rate of Re.1 per bag to Fauji Fertilizer Company Limited, based on an inter-company services agreement.

**NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UN-AUDITED)**  
**FOR THE HALF YEAR ENDED JUNE 30, 2022**

|                                                          | Quarter ended June 30, |              | Half Year ended June 30, |              |
|----------------------------------------------------------|------------------------|--------------|--------------------------|--------------|
|                                                          | 2022                   | 2021         | 2022                     | 2021         |
|                                                          | (Rupees '000)          |              | (Rupees '000)            |              |
| <b>17 COST OF SALES</b>                                  |                        |              |                          |              |
| Raw materials consumed                                   | 45,461,397             | 20,238,517   | 78,511,634               | 31,668,224   |
| Packing materials consumed                               | 772,055                | 699,984      | 1,510,432                | 1,426,632    |
| Fuel and power                                           | 488,753                | 344,733      | 921,263                  | 624,833      |
| Ash dumping                                              | 5,376                  | 4,790        | 7,133                    | 8,219        |
| Stores and supplies consumed                             | 113,188                | 116,981      | 234,041                  | 241,903      |
| Salaries, wages and benefits                             | 775,243                | 1,041,351    | 1,615,200                | 1,604,879    |
| Repairs and maintenance                                  | 564,280                | 317,920      | 886,497                  | 749,322      |
| Travel and conveyance                                    | 57,131                 | 43,091       | 114,023                  | 82,193       |
| Rent, rates and taxes                                    | 12,351                 | 76,198       | 24,678                   | 91,097       |
| Insurance                                                | 79,656                 | 75,050       | 156,985                  | 151,993      |
| Utilities                                                | 32,567                 | 36,631       | 75,630                   | 115,367      |
| Provision for obsolete stores & spares                   | 7,500                  | 18,000       | 15,000                   | 36,000       |
| Allowance for input tax                                  | -                      | 400,000      | -                        | 400,000      |
| Communication, establishment and other expenses          | 89,268                 | 102,932      | 165,506                  | 173,575      |
| Depreciation and amortization                            | 647,495                | 630,285      | 1,291,176                | 1,254,939    |
| Opening stock - work in process                          | 119,885                | 261,107      | 160,307                  | 273,371      |
| Closing stock - work in process                          | (122,770)              | (242,257)    | (122,770)                | (242,257)    |
| Cost of goods manufactured                               | 49,103,375             | 24,165,313   | 85,566,735               | 38,660,290   |
| Opening stock - finished goods                           | 14,898,635             | 1,528,778    | 424,212                  | 334,696      |
| Closing stock - finished goods                           | (23,496,040)           | (10,011,543) | (23,496,040)             | (10,011,543) |
|                                                          | 40,505,970             | 15,682,548   | 62,494,907               | 28,983,443   |
| <b>18 OTHER EXPENSES</b>                                 |                        |              |                          |              |
| Workers' (Profit) Participation Fund                     | 387,829                | 217,425      | 560,152                  | 360,424      |
| Workers' Welfare Fund                                    | 93,687                 | 75,618       | 164,131                  | 122,919      |
| Impairment - FWEL- I                                     | -                      | 880,716      | -                        | 880,716      |
| Impairment - FWEL- II                                    | -                      | 784,773      | -                        | 784,773      |
| Exchange loss - net                                      | 2,710,809              | 87,473       | 3,291,680                | 64,240       |
| Others                                                   | 1,158                  | 656          | 3,963                    | 1,461        |
|                                                          | 3,193,483              | 2,046,661    | 4,019,926                | 2,214,533    |
| <b>19 OTHER INCOME</b>                                   |                        |              |                          |              |
| <b>Share of profit from joint venture and associates</b> |                        |              |                          |              |
| Pakistan Maroc Phosphore S.A                             | 724,629                | 384,414      | 1,974,257                | 624,380      |
| Foundation Wind Energy - I Limited                       | -                      | 78,518       | -                        | 50,872       |
| Foundation Wind Energy - II Limited                      | -                      | 74,264       | -                        | 45,482       |
| Askari Bank Limited                                      | 778,339                | 597,367      | 1,405,918                | 1,169,151    |
|                                                          | 1,502,968              | 1,134,563    | 3,380,175                | 1,889,885    |
| Profit on bank balances & term deposits                  | 330,016                | 219,410      | 917,595                  | 546,725      |
| Fair value gain and related income on mutual funds       | 136,656                | -            | 333,585                  | -            |
| Scrap sale and other receipts                            | 95,468                 | 60,070       | 143,421                  | 97,891       |
| Gain on disposal of property, plant and equipment        | 16,342                 | 20,174       | 16,342                   | 44,662       |
| Miscellaneous income                                     | 54,846                 | 61,851       | 99,299                   | 97,120       |
|                                                          | 633,328                | 361,505      | 1,510,242                | 786,398      |
|                                                          | 2,136,296              | 1,496,068    | 4,890,417                | 2,676,283    |

**NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UN-AUDITED)**  
FOR THE HALF YEAR ENDED JUNE 30, 2022

|                                                         | Quarter ended June 30, |                | Half Year ended June 30,        |                    |
|---------------------------------------------------------|------------------------|----------------|---------------------------------|--------------------|
|                                                         | 2022                   | 2021           | 2022                            | 2021               |
|                                                         | (Rupees '000)          |                | (Rupees '000)                   |                    |
| <b>20 TAXATION - NET</b>                                |                        |                |                                 |                    |
| Current tax                                             |                        |                |                                 |                    |
| - Current period                                        | 2,234,176              | 698,387        | 3,319,771                       | 1,267,738          |
| - Prior period                                          | 2,289,402              | -              | 2,289,402                       | -                  |
| Deferred tax                                            | 106,033                | (305,359)      | 371,646                         | (213,422)          |
|                                                         | <u>4,629,611</u>       | <u>393,028</u> | <u>5,980,819</u>                | <u>1,054,316</u>   |
|                                                         |                        |                | <b>Half year ended June 30,</b> |                    |
|                                                         |                        |                | <b>2022</b>                     | <b>2021</b>        |
|                                                         |                        |                | (Rupees '000)                   |                    |
| <b>21 CASH USED IN OPERATIONS</b>                       |                        |                |                                 |                    |
| Profit before taxation                                  |                        |                | 10,064,387                      | 2,933,143          |
| <b>Adjustment for non-cash charges and other items:</b> |                        |                |                                 |                    |
| Provision for gratuity                                  |                        |                | 40,964                          | 49,038             |
| Exchange loss - net                                     |                        |                | 3,291,680                       | 64,240             |
| Provision for compensated absences                      |                        |                | 16,793                          | 50,578             |
| Provision for Workers' (Profit) Participation Fund      |                        |                | 560,152                         | 122,919            |
| Provision for Workers' Welfare Fund                     |                        |                | 164,131                         | 360,424            |
| Unwinding cost of GIDC                                  |                        |                | 491,570                         | 668,758            |
| Provision for input tax                                 |                        |                | -                               | 400,000            |
| Loss on Investment held for sale                        |                        |                | -                               | 1,665,489          |
| Provision for subsidy                                   |                        |                | -                               | 132,000            |
| Amortization of transaction cost of long term finance   |                        |                | 16,474                          | 19,433             |
| Transaction cost                                        |                        |                | 2,041                           | -                  |
| Depreciation                                            |                        |                | 1,389,697                       | 1,377,745          |
| Amortization                                            |                        |                | 8,844                           | 16,752             |
| Provision for obsolete stores & spares                  |                        |                | 15,000                          | 36,000             |
| Lease charges                                           |                        |                | 12,896                          | 16,355             |
| Finance costs                                           |                        |                | 3,100,770                       | 2,499,709          |
| Profit on bank balances and term deposits               |                        |                | (917,595)                       | (546,725)          |
| Fair value gain and related income on mutual funds      |                        |                | (333,585)                       | -                  |
| Profit from joint venture and associates - net          |                        |                | (3,380,175)                     | (1,889,885)        |
| Gain on disposal of property, plant and equipment       |                        |                | (16,342)                        | (44,662)           |
| <b>Operating profit before working capital changes</b>  |                        |                | <b>14,527,702</b>               | <b>7,931,311</b>   |
| <b>Changes in working capital:</b>                      |                        |                |                                 |                    |
| Stores and spares                                       |                        |                | (141,088)                       | 170,204            |
| Stock in trade                                          |                        |                | (33,182,742)                    | (13,050,602)       |
| Trade debts                                             |                        |                | (3,267,204)                     | (1,296,844)        |
| Advances                                                |                        |                | 227,075                         | 339,000            |
| Trade deposits and short term prepayments               |                        |                | 149,629                         | 159,700            |
| Other receivables                                       |                        |                | (5,708,309)                     | 821,260            |
| Sales tax refundable                                    |                        |                | (4,154,302)                     | (2,089,844)        |
| Trade and other payables                                |                        |                | 21,306,629                      | 6,303,234          |
| Advances from customers                                 |                        |                | (3,546,896)                     | (875,003)          |
|                                                         |                        |                | <u>(28,317,208)</u>             | <u>(9,518,895)</u> |
| Cash used in operations                                 |                        |                | <u>(13,789,506)</u>             | <u>(1,587,584)</u> |

**NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UN-AUDITED)**  
**FOR THE HALF YEAR ENDED JUNE 30, 2022**

**22 RELATED PARTY TRANSACTIONS**

Fauji Fertilizer Company Limited (FFCL) has 49.88% share holding in FFBL (2021: 49.88%), while Fauji Foundation (FF) holds 18.29% shares (2021: 18.29%) in the Holding Company. The Group has related parties which comprise of a joint venture, entities under common directorship, directors, key management personnel and employees' funds. Transactions with related parties and the balances outstanding at the period end are given below. The carrying value of investment in associates and joint venture are disclosed in note 11 to the condensed interim consolidated financial statements.

|                                                                             | Half year ended June 30, |              |
|-----------------------------------------------------------------------------|--------------------------|--------------|
|                                                                             | 2022                     | 2021         |
|                                                                             | (Rupees '000)            |              |
| <b>Transactions with Fauji Foundation (FF)</b>                              |                          |              |
| Dividend paid                                                               | -                        | 450,000      |
| Services received                                                           | 44,319                   | 67,088       |
| Services provided                                                           | 886                      | -            |
| Payment against services                                                    | 46,440                   | 20,240       |
| Donation paid                                                               | 44,330                   | 36,020       |
| Balance payable                                                             | 18,750                   | 24,002 *     |
| <b>Transactions with associated undertakings due to common directorship</b> |                          |              |
| <b>Fauji Fertilizer Company Limited</b>                                     |                          |              |
| Services and material acquired                                              | 591,332                  | 527,722      |
| Services and material provided                                              | -                        | 1,017        |
| Receipts under consignment account                                          | 60,161,223               | 30,107,408   |
| Commission charged                                                          | 11,438                   | 8,992        |
| Balance receivable at period end                                            | 8,239,197                | 2,523,902 *  |
| <b>Askari Bank Limited</b>                                                  |                          |              |
| Balances at bank and TDR                                                    | 8,765,635                | 17,719,439 * |
| Profit on bank balances                                                     | 313,657                  | 213,347      |
| Long term loans                                                             | 563,117                  | 646,544 *    |
| Mark-up on long term loans                                                  | 5,644                    | 14,589       |
| Mark-up payable on long term loans                                          | 5,644                    | 42,371 *     |
| Finance cost charged                                                        | 42,305                   | 13,417       |
| Dividend received                                                           | -                        | 815,652      |
| <b>Transactions with joint venture</b>                                      |                          |              |
| Purchase of raw materials                                                   | 67,149,521               | 21,970,342   |
| Expenses incurred on behalf of joint venture                                | 5,229                    | 485          |
| Balance payable - secured                                                   | 46,947,172               | 24,004,647 * |
| Balance receivable - unsecured                                              | 2,521,519                | 8,852 *      |
| Dividend received                                                           | -                        | 441,847      |

**NOTES TO THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UN-AUDITED)**  
**FOR THE HALF YEAR ENDED JUNE 30, 2022**

|                                                                           | Half year ended June 30, |             |
|---------------------------------------------------------------------------|--------------------------|-------------|
|                                                                           | 2022                     | 2021        |
|                                                                           | (Rupees '000)            |             |
| <b>Other related parties</b>                                              |                          |             |
| Contribution to provident fund                                            | 75,636                   | 82,929      |
| Payment to gratuity fund                                                  | 17,243                   | 24,688      |
| Payment to Workers' (Profit) Participation Fund and Workers' Welfare Fund | 140,052                  | 286,276     |
| Meeting fee to directors                                                  | 17,125                   | 21,590      |
| Balance payable - unsecured (WPPF and WWF)                                | 1,775,747                | 1,189,014 * |
| Payable to gratuity fund                                                  | 294,810                  | 271,085 *   |
| Payable to provident fund                                                 | 17,749                   | 14,366 *    |
| Expenses on behalf of Fauji Cereals                                       | -                        | 5,381       |
| Payment to Fauji Security Services (Private) Limited                      | -                        | 232         |
| Noon Sugar Mills for purchase of sugar                                    | 16,030                   | 14,139      |
| Remuneration of key management personnel                                  |                          |             |
| Short term benefits                                                       | 251,964                  | 187,521     |
| Post employment benefits                                                  | 23,518                   | 22,093      |

\* Balance of accounts appearing as comparatives are as at December 31, 2021 (audited).

**23 SEGMENT REPORTING**

A business segment is a group of assets and operations engaged in providing products that are subject to risk and returns that are different from those of other business segments.

|                                  | Fertilizer    | Food        | Meat      | Power      | Elimination-net | Consolidated |
|----------------------------------|---------------|-------------|-----------|------------|-----------------|--------------|
|                                  | (Rupees' 000) |             |           |            |                 |              |
| <b>June 30, 2022</b>             |               |             |           |            |                 |              |
| <b>Revenue</b>                   | 70,932,931    | 4,796,601   | 28,819    | 13,159,585 | (8,607,357)     | 80,310,579   |
| <b>Profit / (loss) after tax</b> | 3,410,050     | (1,199,689) | (411,750) | 1,613,671  | 671,286         | 4,083,568    |
| <b>June 30, 2021</b>             |               |             |           |            |                 |              |
| Revenue                          | 29,917,238    | 4,492,567   | 62,349    | 9,043,055  | (4,907,914)     | 38,607,295   |
| Profit / (loss) after tax        | 3,875,798     | (721,429)   | (546,261) | 2,046,697  | (2,775,978)     | 1,878,827    |
| <b>June 30, 2022</b>             |               |             |           |            |                 |              |
| <b>Assets</b>                    | 140,125,613   | 12,026,650  | 6,815,961 | 36,394,719 | (14,443,854)    | 180,919,089  |
| <b>Liabilities</b>               | 116,284,817   | 11,268,089  | 196,462   | 19,240,187 | (2,544,182)     | 144,445,373  |
| <b>December 31, 2021</b>         |               |             |           |            |                 |              |
| Assets                           | 115,209,592   | 12,562,253  | 6,395,588 | 37,992,049 | (11,456,757)    | 160,702,725  |
| Liabilities                      | 94,277,287    | 10,601,152  | 6,945,433 | 22,451,188 | (6,504,607)     | 127,770,453  |

24 FINANCIAL RISK MANAGEMENT AND FINANCIAL INSTRUMENTS

24.1 Financial risk factors

The group's activities expose it to a variety of financial risk including market risk (currency risk, interest rate risk and other price risk), credit risk and liquidity risk.

There have been no changes in the risk management policies during the period, consequently these condensed interim consolidated financial statements do not include all the financial risk management information and disclosures required in the annual consolidated financial statements.

24.2 Fair Value estimation

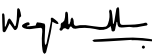
The table below analyzes financial instruments carried at fair value by valuation method. The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1)
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices) (level 2)
- Inputs for the asset or liability that are not based on observable market data (level 3)

|                                                        | Level 1       | Level 2 | Level 3 |
|--------------------------------------------------------|---------------|---------|---------|
|                                                        | (Rupees' 000) |         |         |
| <b>June 2022 - unaudited</b>                           |               |         |         |
| <b>ASSETS</b>                                          |               |         |         |
| Financial assets at fair value through profit and loss |               |         |         |
| - Short term investments                               | -             | -       | -       |
| <b>December 2021 - audited</b>                         |               |         |         |
| <b>ASSETS</b>                                          |               |         |         |
| Financial assets at fair value through profit and loss |               |         |         |
| - Short term investments                               | 8,341,700     | -       | -       |

25 GENERAL

- 25.1 Figures have been rounded off to the nearest thousand rupees.
- 25.2 Corresponding figures have been re-arranged / re-classified, wherever necessary, for the purpose of comparison.
- 25.3 These condensed interim consolidated financial statements were authorized for issue on July \_\_\_\_, 2022 by the Board of Directors of the Holding Company.



CHAIRMAN



CHIEF EXECUTIVE



DIRECTOR



CHIEF FINANCIAL OFFICER







**Fauji Fertilizer Bin Qasim Limited**

FFBL Tower, C1/C2, Sector B,  
Jinnah Boulevard, Phase II, DHA, Islamabad.

Tel: +92 51 8763325

Fax: +92 51 8763304-05

Web: [www.ffbl.com](http://www.ffbl.com)