

Ref: FCL/SECP/300418/18

Date: April 30, 2018

The Managing Director  
Pakistan Stock Exchange Limited  
Karachi, Pakistan.

Dear Sir,

**Subject: FINANCIAL RESULTS FOR THE NINE MONTHS / 3<sup>RD</sup> QUARTER ENDED**  
**MARCH 31, 2018**

Dear Sir,

We have to inform you that the Board of Directors of our Company in their meeting held on Monday, April 30, 2018 at 10:00 AM at Toyota Rawal Motors Building, Swan Camp, GT Road Islamabad, have approved Nine Months Results for the 3<sup>rd</sup> quarter Ended March 31, 2018.

- |                  |     |
|------------------|-----|
| 1) CASH DIVIDEND | NIL |
| 2) BONUS SHARES  | NIL |
| 3) RIGHT SHARES  | NIL |

The Financial Results of the Company are as follows:

|                          | Quarter Ended     |                  | Nine Months Ended  |                   |
|--------------------------|-------------------|------------------|--------------------|-------------------|
|                          | 31-Mar-18         | 31-Mar-17        | 31-Mar-18          | 31-Mar-17         |
|                          | .....Rupees.....  |                  |                    |                   |
| Sales - net              | 178,060,667       | 94,214,885       | 498,489,975        | 272,818,012       |
| Cost of sales            | (138,002,635)     | (85,858,735)     | (389,996,017)      | (248,734,778)     |
| Gross Profit             | <b>40,058,032</b> | <b>8,356,150</b> | <b>108,493,958</b> | <b>24,083,234</b> |
| Distribution cost        | (2,201,563)       | (1,072,645)      | (4,844,682)        | (3,136,001)       |
| Administrative expenses  | (4,988,011)       | (4,529,721)      | (14,745,735)       | (12,758,318)      |
| Other operating expenses | (7,609,354)       | (59,515)         | (8,716,766)        | (1,498,747)       |
| Operating profit         | <b>25,259,104</b> | <b>2,694,270</b> | <b>80,186,775</b>  | <b>6,690,168</b>  |

|                                        | Quarter Ended     |                  | Nine Months Ended |                  |
|----------------------------------------|-------------------|------------------|-------------------|------------------|
|                                        | 31-Mar-18         | 31-Mar-17        | 31-Mar-18         | 31-Mar-17        |
|                                        | .....Rupees.....  |                  |                   |                  |
| Finance cost                           | (1,507,150)       | (1,607,943)      | (4,354,314)       | (5,284,497)      |
| Other operating income                 | 441,719           | 472,041          | 1,325,156         | 2,080,762        |
| Profit before taxation                 | <b>24,236,862</b> | <b>1,601,193</b> | <b>77,200,806</b> | <b>3,486,433</b> |
| Taxation:                              |                   |                  |                   |                  |
| -current                               | (6,848,784)       | (934,891)        | (16,697,956)      | (2,728,180)      |
| -Prior                                 | -                 | -                | 371,589           |                  |
| -deferred                              | 1,701,638         | 580,262          | 5,104,914         | 1,740,786        |
| Profit after taxation                  | <b>19,089,716</b> | <b>1,246,564</b> | <b>65,979,354</b> | <b>2,499,038</b> |
| Earnings per share - basic and diluted | 0.50              | 0.03             | 1.74              | 0.07             |

We will send you requisite copies of printed Accounts of the Company for Nine Months Ended March 31, 2018 for the distribution amongst the members of the Exchange in due course of time.

Thanking you

Yours faithfully,

For & on behalf of  
Frontier Ceramics Ltd



Azhar Mehmood  
Company Secretary

Note: Email Address for Correspondence: [info@forte.com.pk](mailto:info@forte.com.pk)