

FINANCE DIVISION
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GUL/SD/PSX /4/2016

April 23, 2016

The General Manager
Pakistan Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
KARACHI.

Dear Sir,

SUBJECT: FINANCIAL RESULTS FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2016 AND DECLARATION OF INTERIM CASH DIVIDEND

We have to inform you that the Board of Directors of our Company in their meeting held on Saturday, April 23, 2016 at 3:00 P.M at 23rd Floor, Centrepont Building, Korangi, Karachi has approved the following unaudited accounts for the nine months and quarter ended March 31, 2016 and recommended the following.

CASH DIVIDEND:

An Interim Cash Dividend for the nine months and quarter ended March 31, 2016 @ Re.1/= per share i.e. 10%. This is in addition to Interim Dividend already paid at Re.1/= per share i.e. 10%.

The Unconsolidated Condensed Interim Profit and Loss Account of the Company is as follows:-

	Rs.000s			
	FOR THE NINE MONTHS ENDED		FOR THE QUARTER ENDED	
	Jul-Mar 2016	Jul-Mar 2015	Jan-Mar 2016	Jan-Mar 2015
Sales	22,264,703	24,876,390	8,507,791	8,616,455
Cost of sales	16,907,417	20,574,909	6,348,950	7,054,840
Gross profit	5,357,286	4,301,481	2,158,841	1,561,615
Distribution cost	2,323,705	1,658,838	920,911	639,329
Administrative expenses	1,322,526	1,147,989	471,439	411,851
Other operating expenses	106,613	45,265	41,768	21,057
	3,752,844	2,852,092	1,434,118	1,072,237
	1,604,442	1,449,389	724,723	489,378
Other income	84,113	188,557	36,715	97,282
Operating profit	1,688,555	1,637,946	761,438	586,660
Finance cost	695,795	1,036,801	217,154	306,385
Profit before taxation	992,760	601,145	544,284	280,275
Provision for taxation	74,556	150,475	48,681	81,810
Profit after taxation	918,204	450,670	495,603	198,465
Earnings per share – basic & diluted (Rs.)	4.02	1.97	2.17	0.87



The Consolidated Condensed Interim Profit and Loss Account of the Company is as follows:

	Rs.000s			
	FOR THE NINE MONTHS ENDED		FOR THE QUARTER ENDED	
	Jul-Mar 2016	Jul-Mar 2015	Jan-Mar 2016	Jan-Mar 2015
Sales	22,947,756	25,515,654	8,730,720	8,796,468
Cost of sales	17,294,892	20,968,234	6,458,226	7,150,844
Gross profit	5,652,864	4,547,420	2,272,494	1,645,624
Distribution cost	2,335,542	1,694,539	923,840	651,592
Administrative expenses	1,514,578	1,348,756	538,008	472,644
Other operating expenses	106,613	45,265	41,768	21,057
	3,956,733	3,088,560	1,503,616	1,145,293
	1,696,131	1,458,860	768,878	500,331
Other income	84,113	188,557	36,715	97,282
Operating profit	1,780,244	1,647,417	805,593	597,613
Finance cost	721,798	1,053,098	233,955	304,991
Profit before taxation	1,058,446	594,319	571,638	292,622
Provision for taxation	75,016	150,590	48,686	81,815
Profit after taxation	983,430	443,729	522,952	210,807
Earnings per share – basic & diluted (Rs.)	4.30	1.94	2.29	0.92

The Share Transfer Books of the Company will remain closed from May 18, 2016 to May 25, 2016 (both days inclusive) for determining entitlements to the Interim Cash Dividend.

Transfers received at the Share Registrar of the Company FAMCO Associates (Private) Limited, 8-F, Next to Hotel Faran, Nursery, Block-6, P.E.C.H.S., Shahrah-e-Faisal, Karachi at the close of business on May 17, 2016 will be treated in time for the purpose of above entitlements to the transferees.

You are requested to please inform your members accordingly.

Thanking you.

Yours faithfully,



DIRECTOR