



Fax # 111-573-32

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GlaxoSmithKline

August 12, 2008

The General Manager
Karachi Stock Exchange (Guarantee) Limited
Stock Exchange Building, Stock Exchange Road
KARACHI.

GlaxoSmithKline Pakistan Limited

35-Dockyard Road, West Wharf,
Karachi-74000, Pakistan.

Tel: 92-21 2315478-82

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Subject: **FINANCIAL RESULTS FOR THE HALF YEAR ENDED JUNE 30, 2008**

Dear Sir,

We have to inform you that the Board of Directors of our Company in their Meeting held on Tuesday, August 12, 2008 at 11.00 a.m., at 35 – Dockyard Road, West Wharf, Karachi, recommended the following:

CASH DIVIDEND

An Interim **Cash Dividend** for the half year ended June 30, 2008 @ Rs.2.5 per share i.e. 25%.

The financial results of the Company are as follows:

	Quarter ended		Half year ended	
	June 30, 2008	June 30, 2007	June 30, 2008	June 30, 2007
	RS.000		RS.000	
Net Sales	3,806,697	2,717,485	6,728,990	5,284,807
Cost of Goods Sold	(2,857,974)	(1,664,705)	(4,692,388)	(3,277,824)
Gross Profit	948,723	1,052,780	2,036,602	2,006,983
Selling, Marketing and distribution expenses	(326,398)	(299,989)	(627,710)	(584,874)
Administrative expenses	(124,490)	(98,816)	(243,572)	(220,585)
Other operating expenses	(43,529)	(59,250)	(106,361)	(112,181)
Other operating income	100,781	108,919	233,846	247,404
Operating Profit	555,087	703,644	1,292,805	1,336,747
Financial charges	(56,733)	(1,656)	(64,841)	(4,907)
Profit before taxation	498,354	701,988	1,227,964	1,331,840
Taxation	(210,000)	(267,000)	(493,000)	(497,000)
Profit after taxation	<u>288,354</u>	<u>434,988</u>	<u>734,964</u>	<u>834,840</u>
Earnings per share - Basic and diluted	<u>Rs.1.69</u>	<u>Rs.2.55</u>	<u>Rs.4.31</u>	<u>Rs.4.89</u>