HINO

Fax 111-573-329

January 21, 2015

The Joint Secretary
Karachi Stock Exchange Limited,
Stock Exchange Building,
Stock Exchange Road,
Karachi

Dear Sir,

FINANCIAL RESULTS FOR THE NINE MONTHS ENDED DECEMBER 31, 2014

At its meeting held on January 21, 2015, at 2:00 p.m. at Head Office, Karachi, the Board of Directors has approved the following financial results:

	Quarter ended		**Nine months ended**	
	December 31, 2014	December 31, 2013	**December 31, 2014**	December 31, 2013
	(Rupees '000)			
Sales	**3,360,717**	2,337,633	**9,184,571**	6,131,511
Cost of sales	**(2,792,416)**	(1,979,486)	**(7,655,571)**	(5,231,744)
Gross profit	**568,301**	358,147	**1,529,000**	899,767
Distribution costs	**(92,694)**	(65,844)	**(241,599)**	(184,485)
Administration expenses	**(89,533)**	(66,482)	**(248,173)**	(175,987)
Other income	**58,973**	59,648	**178,911**	91,468
Other expenses	**(41,436)**	(26,504)	**(94,283)**	(45,330)
Profit from operations	**403,611**	258,965	**1,123,856**	585,433
Finance income	**121,214**	91,467	**118,184**	11,439
Profit before taxation	**524,825**	350,432	**1,242,040**	596,872
Taxation	**(169,301)**	(112,840)	**(387,891)**	(198,411)
Profit after taxation	**355,524**	237,592	**854,149**	398,461
Other comprehensive income / (loss)				
Items that will not be reclassified to Profit or Loss				
Loss on remeasurement of post employment benefits obligations - net of tax	**-**	-	**-**	(4,440)
Total comprehensive income	**355,524**	237,592	**854,149**	394,021
Basic and diluted earnings per share	**Rs. 28.67**	Rs. 19.16	**Rs. 68.88**	Rs. 32.13

Hinopak Motors Limited
Head Office: D-2, S.I.T.E., Manghopir Road, P.O. Box No. 10714, Karachi-75700. Tel: 32563510 (9 Lines) 32563525 (3 Lines)
UAN : 111- 25-25-25, Fax: 3256-3028 E-Mail: info@hinopak.com Web site : www.hinopak.com

Furthermore, the Board has not recommended any dividend, cash or otherwise.

We will be duly sending 200 copies of the printed financial statements for distribution amongst the members of the exchange.

Thanking you with regards.

Very truly yours,
For HINOPAK MOTORS LIMITED

FAHIM AIJAZ SABZWARI
COMPANY SECRETARY

Hinopak Motors Limited

Head Office: D-2, S.I.T.E., Manghopir Road, P.O. Box No. 10714, Karachi-75700. Tel: 32563510 (9 Lines) 32563525 (3 Lines)
UAN : 111- 25-25-25, Fax: 3256-3028 E-Mail: info@hinopak.com Web site : www.hinopak.com

HINO

Fax 042-36368485

January 21, 2015

The Secretary
Lahore Stock Exchange Limited,
19, Khayaban-e-Aiwan-e-Iqbal
Lahore.

Dear Sir,

FINANCIAL RESULTS FOR THE NINE MONTHS ENDED DECEMBER 31, 2014

At its meeting held on January 21, 2015, at 2:00 p.m. at Head Office, Karachi, the Board of Directors has approved the following financial results:

	Quarter ended		**Nine months ended**	
	December 31, 2014	December 31, 2013	**December 31, 2014**	December 31, 2013
	(Rupees '000)			
Sales	**3,360,717**	2,337,633	**9,184,571**	6,131,511
Cost of sales	**(2,792,416)**	(1,979,486)	**(7,655,571)**	(5,231,744)
Gross profit	**568,301**	358,147	**1,529,000**	899,767
Distribution costs	**(92,694)**	(65,844)	**(241,599)**	(184,485)
Administration expenses	**(89,533)**	(66,482)	**(248,173)**	(175,987)
Other income	**58,973**	59,648	**178,911**	91,468
Other expenses	**(41,436)**	(26,504)	**(94,283)**	(45,330)
Profit from operations	**403,611**	258,965	**1,123,856**	585,433
Finance income	**121,214**	91,467	**118,184**	11,439
Profit before taxation	**524,825**	350,432	**1,242,040**	596,872
Taxation	**(169,301)**	(112,840)	**(387,891)**	(198,411)
Profit after taxation	**355,524**	237,592	**854,149**	398,461
Other comprehensive income / (loss)				
Items that will not be reclassified to Profit or Loss				
Loss on remeasurement of post employment benefits obligations - net of tax	-	-	-	(4,440)
Total comprehensive income	**355,524**	237,592	**854,149**	394,021
Basic and diluted earnings per share	**Rs. 28.67**	Rs. 19.16	**Rs. 68.88**	Rs. 32.13

Hinopak Motors Limited
Head Office: D-2, S.I.T.E., Manghopir Road, P.O. Box No. 10714, Karachi-75700. Tel: 32563510 (9 Lines) 32563525 (3 Lines)
UAN : 111- 25-25-25, Fax: 3256-3028 E-Mail: info@hinopak.com Web site : www.hinopak.com

Furthermore, the Board has not recommended any dividend, cash or otherwise.

We will be duly sending 300 copies of the printed financial statements for distribution amongst the members of the exchange.

Thanking you with regards.

Very truly yours,
For HINOPAK MOTORS LIMITED

FAHIM AIJAZ SABZWARI
COMPANY SECRETARY

Hinopak Motors Limited

Head Office: D-2, S.I.T.E., Manghopir Road, P.O. Box No. 10714, Karachi-75700. Tel: 32563510 (9 Lines) 32563525 (3 Lines)
UAN : 111- 25-25-25, Fax: 3256-3028 E-Mail: info@hinopak.com Web site : www.hinopak.com