

The General Manager  
Pakistan Stock Exchange Limited  
Stock Exchange Building  
Stock Exchange Road  
Karachi.

/18/ABA-36  
October 29, 2018

**SUB: RESULTS FOR THE 3<sup>rd</sup> QUARTER ENDED 30.09.2018**

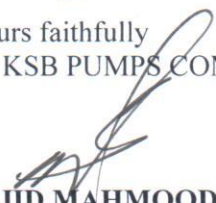
Dear Sir,

We have to inform you that the Board of Directors of our Company in their Meeting held at 11.30 a.m. on Monday, October 29, 2018 has approved the following financial results for the quarter ended 30.09.2018.

|                                                              | <u>July to September</u> |                  | <u>January to September</u> |                    |
|--------------------------------------------------------------|--------------------------|------------------|-----------------------------|--------------------|
|                                                              | <u>2018</u>              | <u>2017</u>      | <u>2018</u>                 | <u>2017</u>        |
|                                                              | <i>(Rupees in '000')</i> |                  | <i>(Rupees in '000')</i>    |                    |
| Sales                                                        | 1,116,096                | 1,152,217        | 3,753,391                   | 3,610,507          |
| Cost of sales                                                | <u>(1,027,942)</u>       | <u>(899,727)</u> | <u>(3,172,793)</u>          | <u>(2,811,984)</u> |
| <b>Gross profit</b>                                          | <b>88,154</b>            | <b>252,490</b>   | <b>580,598</b>              | <b>798,523</b>     |
| Distribution and marketing expenses                          | (75,422)                 | (82,187)         | (225,961)                   | (248,162)          |
| Administration expenses                                      | (59,088)                 | (54,702)         | (189,420)                   | (169,215)          |
| Other operating expenses                                     | 7,859                    | (1,686)          | (11,526)                    | (36,883)           |
| Other operating income                                       | <u>10,845</u>            | <u>12,288</u>    | <u>28,600</u>               | <u>34,607</u>      |
| <b>Profit / (Loss) from operations</b>                       | <b>(27,652)</b>          | <b>126,203</b>   | <b>182,291</b>              | <b>378,870</b>     |
| Finance cost                                                 | <u>(14,477)</u>          | <u>(14,285)</u>  | <u>(23,442)</u>             | <u>(24,563)</u>    |
| <b>Profit/(loss) before tax</b>                              | <b>(42,129)</b>          | <b>111,918</b>   | <b>158,849</b>              | <b>354,307</b>     |
| Taxation                                                     | <u>-</u>                 | <u>(24,812)</u>  | <u>(30,358)</u>             | <u>(92,126)</u>    |
| <b>Profit/(loss) for the Period</b>                          | <b>(42,129)</b>          | <b>87,106</b>    | <b>128,491</b>              | <b>262,181</b>     |
| <b>Earnings/(loss) per Share - basic &amp; diluted - Rs.</b> | <b>(3.19)</b>            | <b>6.60</b>      | <b>9.73</b>                 | <b>19.86</b>       |

Thanking you

Yours faithfully  
for KSB PUMPS COMPANY LIMITED

  
**SAJID MAHMOOD AWAN**  
Company Secretary