



LCL/ANNO/2014-15/

April 23, 2015

The General Manager
Karachi Stock Exchange
Limited
Karachi

The Secretary
Lahore Stock Exchange
Limited
Lahore

The Managing Director
Islamabad Stock Exchange
Limited
Islamabad

The Deputy Chief
Securities & Exchange
Commission of Pakistan
Islamabad

The Joint Registrar
of Companies, Company
Registration Office
Peshawar

The London Stock Exchange
10 Paternoster
Square,
London

Dear Sir(s)

FINANCIAL RESULTS FOR THE 3RD QUARTER ENDED MARCH 31, 2015

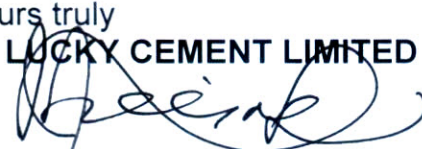
This is to inform you that the Board of Directors of our Company in their Meeting held on Thursday, April 23, 2015 at 11:30 a.m., at 6-A, Muhammad Ali Housing Society, A. Aziz Hashim Tabba Street, Karachi-75350 recommended the following:

- | | | |
|-------|--------------------------------|------------|
| (i) | <u>Cash Dividend</u> | Nil |
| (ii) | <u>Bonus Issue</u> | Nil |
| (iii) | <u>Right Issue</u> | Nil |
| (iv) | <u>Interim Dividend</u> | Nil |

The financial results of the Company consisting of Balance Sheet, Profit and Loss Account and Directors' Report are annexed.

We will be sending you the requisite copies of printed financial statements in due course of time.

Yours truly
for **LUCKY CEMENT LIMITED**


MUHAMMAD FAISAL
Director Finance / CFO
& Chief Investment Officer



**Condensed Interim Balance Sheet
As at March 31, 2015 (Un-audited)**

	March 31, 2015 (Un-audited)	June 30, 2014 (Audited)
	(Rupees in '000')	
ASSETS		
NON-CURRENT ASSETS		
Property, plant and equipment	34,939,194	31,937,211
Intangible assets	47,993	27,652
	<u>34,987,187</u>	<u>31,964,863</u>
Long-term investment	10,484,900	8,157,550
Long-term advance	101,992	72,445
Long-term deposits	3,175	3,175
	<u>45,577,254</u>	<u>40,198,033</u>
CURRENT ASSETS		
Stores and spares	5,853,883	6,078,915
Stock-in-trade	1,629,495	1,638,984
Trade debts	2,382,697	2,077,714
Loans and advances	389,645	161,625
Trade deposits and short term prepayments	42,137	57,699
Other receivables	545,666	527,052
Tax refunds due from the Government	538,812	538,812
Cash and bank balances	12,270,810	8,519,082
	<u>23,653,145</u>	<u>19,599,883</u>
TOTAL ASSETS	<u><u>69,230,399</u></u>	<u><u>59,797,916</u></u>
EQUITY AND LIABILITIES		
SHARE CAPITAL AND RESERVES		
Authorized capital	5,000,000	5,000,000
Issued, subscribed and paid-up capital	3,233,750	3,233,750
Reserves	52,950,956	46,558,433
	<u>56,184,706</u>	<u>49,792,183</u>
NON-CURRENT LIABILITIES		
Long-term deposits	66,717	67,971
Deferred liabilities	6,033,964	5,453,512
	<u>6,100,681</u>	<u>5,521,483</u>
CURRENT LIABILITIES		
Trade and other payables	6,746,486	4,096,255
Taxation - net	198,526	257,446
Accrued mark-up	-	3,051
Current portion of long-term finance	-	127,498
	<u>6,945,012</u>	<u>4,484,250</u>
CONTINGENCIES AND COMMITMENTS		
TOTAL EQUITY AND LIABILITIES	<u><u>69,230,399</u></u>	<u><u>59,797,916</u></u>

Lucky Cement Limited

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URL: www.lucky-cement.com



**Condensed Interim Profit and Loss Account
For the nine month ended March 31, 2015 (Un-audited)**

	Nine Month Ended		Quarter Ended	
	March 31,	March 31,	March 31,	March 31,
	2015	2014	2015	2014
	(Rupees in '000')		(Rupees in '000')	
Gross sales	39,800,513	37,411,314	14,112,209	14,195,463
Less: Sales tax and excise duty	6,131,935	5,507,769	2,211,306	2,148,420
Rebates and commission	519,896	447,958	161,936	166,948
	6,651,831	5,955,727	2,373,242	2,315,368
Net sales	33,148,682	31,455,587	11,738,967	11,880,095
Cost of sales	(18,473,137)	(17,765,232)	(6,340,283)	(6,698,368)
Gross profit	14,675,545	13,690,355	5,398,684	5,181,727
Distribution cost	(2,529,952)	(2,558,191)	(782,681)	(1,011,957)
Administrative expenses	(672,400)	(568,245)	(243,152)	(190,888)
Finance costs	(19,342)	(28,426)	(6,436)	(7,747)
Other charges	(995,286)	(771,988)	(348,833)	(277,887)
Other income	911,554	632,893	295,073	216,998
Profit before taxation	11,370,119	10,396,398	4,312,655	3,910,246
Taxation				
-current	(1,673,750)	(2,035,316)	(201,798)	(803,606)
-deferred	(393,471)	(176,004)	(409,253)	(82,321)
	(2,067,221)	(2,211,320)	(611,051)	(885,927)
Profit after taxation	9,302,898	8,185,078	3,701,604	3,024,319
Other comprehensive income for the period	-	-	-	-
Total comprehensive income for the period	9,302,898	8,185,078	3,701,604	3,024,319
	(Rupees)		(Rupees)	
Earnings per share - basic and diluted	28.77	25.31	11.45	9.35



Lucky Cement Limited



Condensed Interim Consolidated Balance Sheet
As at March 31, 2015 (Un-audited)

	March 31, 2015 (Un-audited)	June 30, 2014 (Audited)
	(Rupees in '000')	
ASSETS		
NON-CURRENT ASSETS		
Fixed assets		
Property, plant and equipment	48,641,301	44,063,423
Intangible assets	7,466,162	7,741,210
	<u>56,107,463</u>	<u>51,804,633</u>
Long-term investments	9,805,485	1,714,879
Long-term loans and advances	394,259	1,711,839
Long-term deposits and prepayments	32,325	31,018
	<u>66,339,532</u>	<u>55,262,369</u>
CURRENT ASSETS		
Stores, spares and consumables	6,752,355	6,952,502
Stock-in-trade	6,045,559	6,246,200
Trade debts	4,067,816	2,961,424
Loans and advances	627,192	354,625
Trade deposits and short-term prepayments	257,952	278,010
Other receivables	1,356,611	2,195,956
Tax refunds due from the Government	538,812	538,812
Taxation - net	1,536,544	1,502,916
Cash and bank balances	12,988,072	11,723,248
	<u>34,170,913</u>	<u>32,753,693</u>
TOTAL ASSETS	<u><u>100,510,445</u></u>	<u><u>88,016,062</u></u>
EQUITY AND LIABILITIES		
SHARE CAPITAL AND RESERVES		
Share capital	3,233,750	3,233,750
Reserves	54,630,910	47,145,858
Attributable to the equity holders of the Holding Company	57,864,660	50,379,608
Non-controlling interests	6,654,733	6,204,663
Total equity	<u>64,519,393</u>	<u>56,584,271</u>
NON-CURRENT LIABILITIES		
Long-term finances	10,892,450	9,983,078
Long-term deposits	66,717	67,971
Deferred liabilities	9,027,232	8,655,713
	<u>19,986,399</u>	<u>18,706,762</u>
CURRENT LIABILITIES		
Short-term borrowings and running finance	719,805	437,368
Trade and other payables	13,113,144	10,900,436
Accrued mark-up	197,195	223,656
Current portion of long-term finance	1,974,509	1,163,569
	<u>16,004,653</u>	<u>12,725,029</u>
CONTINGENCIES AND COMMITMENTS		
TOTAL EQUITY AND LIABILITIES	<u><u>100,510,445</u></u>	<u><u>88,016,062</u></u>

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Condensed Interim Consolidated Profit and Loss Account
For the 3rd quarter and nine months period ended March 31, 2015 (Un-audited)

	Nine months (July-March)		Third Quarter (January-March)	
	March 31,	March 31,	March 31,	March 31,
	2015	2014	2015	2014
	(Rupees in '000')		(Rupees in '000')	
Gross sales	71,545,266	68,977,275	24,148,772	25,051,292
Less: Sales tax and excise duty	8,129,551	7,394,807	2,869,264	2,827,889
Rebates and commission	2,273,042	1,906,160	716,177	663,764
	10,402,593	9,300,967	3,585,441	3,491,653
Net sales	61,142,673	59,676,308	20,563,331	21,559,639
Cost of sales	(42,487,017)	(42,634,889)	(13,958,336)	(15,171,759)
Gross profit	18,655,656	17,041,419	6,604,995	6,387,880
Distribution costs	(3,617,357)	(3,450,766)	(1,155,902)	(1,329,837)
Administrative expenses	(1,404,676)	(1,457,070)	(513,176)	(624,853)
Finance costs	(866,454)	(731,662)	(255,268)	(263,410)
Other charges	(1,170,233)	(898,845)	(400,816)	(321,968)
Other income	1,697,245	911,408	633,817	411,275
Profit before taxation	13,294,181	11,414,484	4,913,650	4,259,087
Taxation				
- current	(2,070,136)	(2,145,404)	(149,644)	(858,582)
- deferred	(292,271)	(231,093)	(494,713)	(86,841)
	(2,362,407)	(2,376,497)	(644,357)	(945,423)
Profit after taxation	10,931,774	9,037,987	4,269,293	3,313,664
Attributable to:				
Owners of the Holding Company	10,296,689	8,594,073	4,027,795	3,162,557
Non-controlling interests	635,085	443,914	241,498	151,107
Total comprehensive income for the period	10,931,774	9,037,987	4,269,293	3,313,664
Other comprehensive income for the period				
Foreign exchange differences on translation of foreign operations	73,427	-	68,505	-
Hedging reserve	1,321	-	1,321	-
	74,748	-	69,826	-
	11,006,522	9,037,987	4,339,119	3,313,664
Attributable to:				
Owners of the Holding Company	10,370,861	8,594,073	4,097,045	3,162,557
Non-controlling interests	635,661	443,914	242,074	151,107
	11,006,522	9,037,987	4,339,119	3,313,664
Earnings per share - basic and diluted	31.84	26.58	12.46	9.78

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Directors' Report:

The Directors of your Company have pleasure in presenting to you the results of your Company which include both, the stand-alone and consolidated unaudited financial statements for the nine months period ended March 31, 2015.

Overview:

Cement industry in Pakistan grew by 4.06% to 25.78 million tons during the nine months period ended March 31, 2015 compared to 24.77 million tons of the same period last year. While local sales volume registered a growth of 8.43% to 20.34 million tons during the nine months compared to 18.76 million tons of the same period last year, export sales volumes registered a decline of 9.57% to 5.44 million tons during the period under review compared to 6.02 million tons of the same period last year.

Your company was able to maintain its overall market share in the industry during nine months under review at 19.52%.

Your Company achieved an overall growth of 4.03% to 5.03 million tons during the nine months period ended March 31, 2015 compared to 4.84 million tons sold in the same period last year. Local sales volume registered a growth of 6.85% to 3.18 million tons during the nine month period compared to 2.97 million tons of same period last year, whereas export volumes declined by 0.48% to 1.85 million tons during the nine months compared to 1.86 million tons of the same period last year.

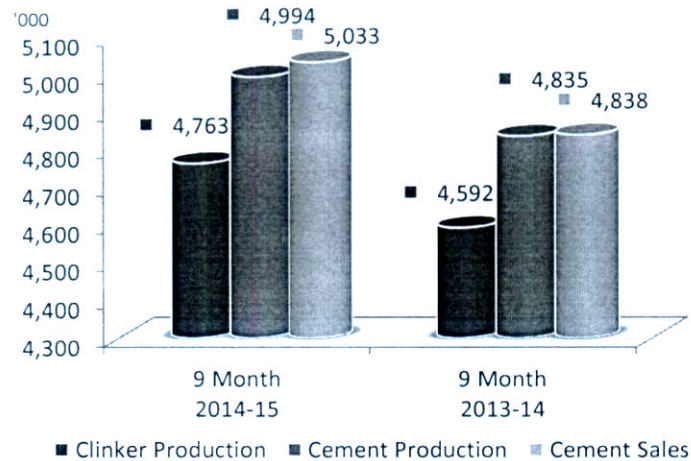
Business Performance:

(a) Production & Sales Volume Performance

The production and sales statistics of your Company for the nine months period ended 2014-15 compared to the same period last year are as follows:

Particulars	9 Month 2014-15	9 Month 2013-14	Increase/ (Decrease)
	----- Tons in '000 -----		%
Clinker Production	4,763	4,592	3.71%
Cement Production	4,994	4,835	3.29%
Cement Sales	5,033	4,838	4.03%

The production and sales volume data is graphically presented as under:



A comparison of the dispatches of the industry and your Company for the nine months ended 2014-15 compared to the same period last year is presented below:

Particulars	9 Month 2014-15 ----- Tons in '000 -----	9 Month 2013-14 ----- Tons in '000 -----	Growth / (Decline) %	
Cement Industry				
Local Sales	20,342	18,760	1,582	8.43%
Export Sales				
Cement				
- Bagged	5,204	5,785	(581)	(10.04%)
- Loose	238	233	5	2.15%
Total Exports	5,442	6,018	(576)	(9.57%)
Grand Total	25,784	24,778	1,006	4.06%
Lucky Cement				
Local Sales	3,181	2,977	204	6.85%
Export Sales				
Cement				
- Bagged	1,614	1,628	(14)	(0.86%)
- Loose	238	233	5	2.15%
Total Exports	1,852	1,861	(9)	(0.48%)
Grand Total	5,033	4,838	195	4.03%



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Market Share

<u>LCL - Market Share (%)</u>	<u>9 Month 2014-15</u>	<u>9 Month 2013-14</u>	<u>Growth / (Decline)</u>
<u>Local Sales</u>	15.64%	15.87%	-1.46%
<u>Export Sales</u>			
<u>Cement</u>			
- Bagged	31.01%	28.14%	10.21%
- Loose	100.00%	100.00%	0.00%
<u>Total Export</u>	34.03%	30.92%	10.05%
<u>Grand Total</u>	19.52%	19.53%	0.0%

Industry Source: APCMA website

(b) Financial Performance

The financial performance of your Company for the nine months period ended 2014-15 compared to the same period last year is presented below:

Figures in PKR million except EPS

<u>9 Month 14-15</u>	<u>9 Month 13-14</u>	<u>% Change</u>
• Revenue: 33,149	• Revenue: 31,456	• Revenue: 5.4%
• GP: 14,676	• GP: 13,690	• GP: 7.2%
• OP: 11,473	• OP: 10,564	• OP: 8.6%
• EBITDA: 13,107	• EBITDA: 12,109	• EBITDA: 8.2%
• NP: 9,303	• NP: 8,185	• NP: 13.7%
• EPS: 28.77/share	• EPS: 25.31/share	• EPS: 13.7%



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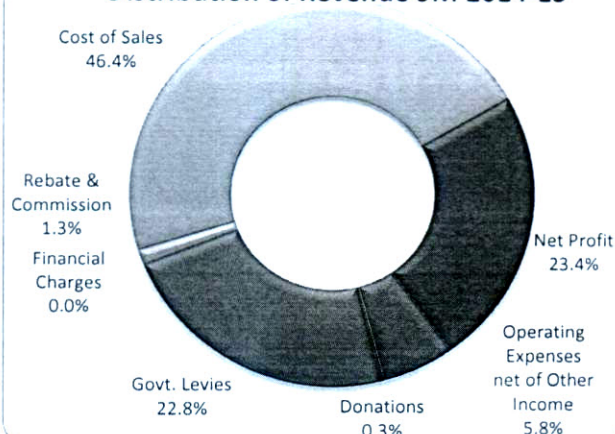
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During the period under review, your Company achieved an overall net sales revenue growth of 5.38% as compared to same period last year contributed by 4.03% increase in volume and 1.35% increase in net retention.

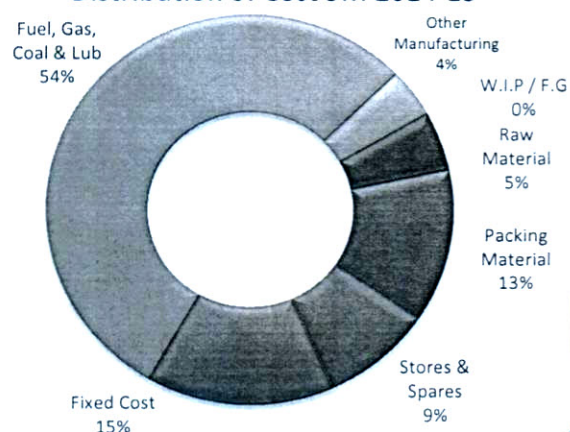
Per ton cost of sales of your Company during the period under review decreased by 0.05% compared to the same period last year. The decrease in the cost of sales was mainly attributable to decrease in fuel cost during the period under review as compared to same period last year. Your Company achieved a gross profit margin of 44.27% during the period under review compared to 43.52% reported in the same period last year.

Your Company achieved the before tax profit of Rs.11,370 million during the period under review compared to Rs.10,396 million reported during the same period last year. Similarly, after tax profit of Rs.9,303 million was achieved during the period under review compared to Rs. 8,185 million reported during the same period last year.

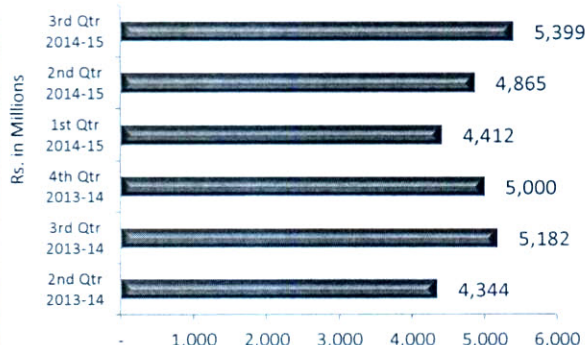
Distribution of Revenue 9M 2014-15



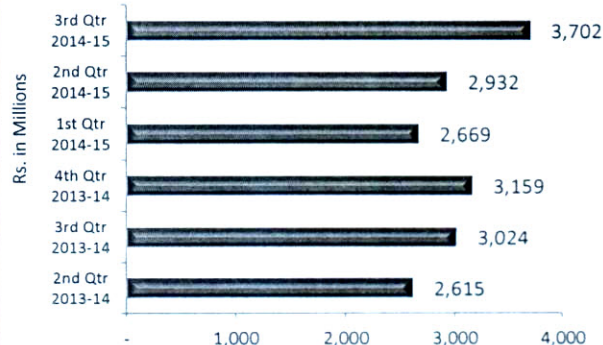
Distribution of Cost 9M 2014-15



Gross Profit



Net Profit



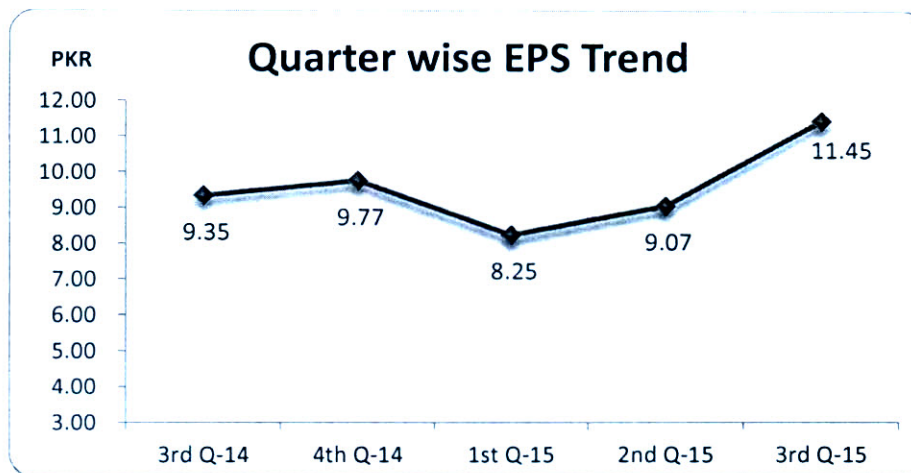

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The earnings per share of your Company for the nine months period ended March 31, 2015 was Rs.28.77 compared to Rs.25.31 reported in the same period last year.



Projects – New and Ongoing:

Waste Heat Recovery (WHR) Plants at Captive Power Plants

5 MW WHR at Karachi Plant: 5 MW WHR plant has become operational effective 31st March, 2015.

5 MW WHR at PEZU Plant: Civil and Mechanical work has already started from first week of March, 2015. The project is expected to be completed by end of October, 2015.

Vertical Grinding Mills at Karachi Plant

Vertical Grinding Mills have become fully operational effective 28th February, 2015.

Electricity Supply to PESCO

Tariff petition has been filed with National Electric Power Regulatory Authority (NEPRA) which is awaiting determination. Once tariff is determined by NEPRA, an agreement for the supply of 15 MW electricity shall be signed with PESCO.

Investments:

Investment in 1 x 660MW, supercritical, coal based power project

NEPRA on 6th April 2015 approved the upfront tariff petition of Lucky Electric Power Company Limited (LEPCL) thereby tariff has been determined. LEPCL has also applied to NEPRA for generation license which is likely to be issued in April 2015. LEPCL is now eligible to secure Letter of Support (LOS) from Private Power and Infrastructure Board (PPIB) after submission of performance guarantee as per the guidelines of PPIB.



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Joint Venture Investment in Cement Plant in DR Congo

Shipments under the equipment supply contract with FLSmidth have started already. First draw down under the project finance facility is expected in May, 2015. The project is expected to start commercial operations in October, 2016.

The effect of 50% share of the net assets of the DR Congo plant has been reflected in the consolidated unaudited condensed financial statements of the Company for the quarter and nine months period ended 31 March, 2015.

Joint Venture Investment in Cement Grinding Facility in Iraq

By the grace of Almighty Allah, the grinding plant in Iraq is performing well.

The results of the Iraq grinding unit have been reflected in the consolidated unaudited condensed financial statements of the Company for the quarter and nine months ended 31 March 2015 to the extent of 50% share of net assets and net profit.

Equity Investment in Associated Company in 50 MW Wind Farm

The EPC Contractors have been mobilized at site and started full scale construction activities. The project is expected to be completed by the end of May 2016.

Corporate Social Responsibility:

Your company is one of the most responsible corporates of the country. Be it Green operations or an environmentally friendly operations approach, social development, educational and health facility improvement, or transparent reporting, your company is geared towards pursuing its CSR objectives to continue with its philanthropic legacy.

One of the most prioritized areas in our approach is to fulfill the educational needs of the society at large. Under the banner of educational support, your company is running merit based scholarship programs at leading universities and colleges in the country.

During the period under review, your company extended its scholarship program at a leading business school, and also provided support for the provision of a recreational & sports center for healthy schooling activities of female students at an underprivileged school in the country. Lucky Cement also provided its patronage for development in literacy during the period under review.

For improvement of health facilities and provision of quality healthcare for the needy, your company supported a number of health initiatives in the country on need basis, including patronage to Aziz Tabba Foundation for the affairs of a leading cardiac hospital and a leading kidney center in the country.



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Outlook:

Your company is optimistic about the volumetric growth in the last quarter of the current financial year. Your company's strong financial position and free cash flow generating ability would help investing in the projects and avenues which would continue to bring in further efficiencies and increase shareholder value. Improvement in local demand, stable coal and fuel prices in the international market and lower freight cost will be the major contributors for the increase in profitability of your company in the last quarter of the current financial year.

Acknowledgement:

Your directors take this opportunity to express their deep sense of gratitude to all the stakeholders for their encouragement and support.

We would like to place on record our sincere appreciation for the commitment, dedication and hard work put in by every member of the Lucky family.

And also our shareholders, who have always shown their confidence and faith in the Company.

On behalf of the Board



MUHAMMAD YUNUS TABBA

Chairman / Director

Karachi: April 23, 2015.

