Nestlé Pakistan Ltd.

308-Upper Mall,
P.O. Box : 874
LAHORE-PAKISTAN

TEL : (92-42) 5757082-95
FAX : (92-42) 5711820
: (92-42) 5760307

Nestlé

Fax # 021-2415763 & 2437560 & 2460923

The Managing Director
Karachi Stock Exchange
(Guarantee) Limited
Stock Exchange Building
Stock Exchange Road
Karachi.

Lahore: October 22, 2007

Dear Sir,

FINANCIAL RESULTS FOR THE THIRD QUARTER ENDED SEPTEMBER 30, 2007

We have to inform you that the Board of Directors of our Company, in their meeting held on October 22, 2007 at 11:00 a.m. at 308 - Upper Mall, Lahor recommended the following:

1. **Cash Dividend : ___Nil**

2. The financial results of the Company are as follows:

	Three months ended		Nine months ended	
	(Rupees in thousand)			
	30 Sep. 2007	30 Sep. 2006	30 Sep. 2007	30 Sep. 2006
Sales-net	7,463,431	5,531,491	21,396,464	16,714,877
Cost of goods sold	(5,406,201)	(4,263,527)	(15,216,580)	(12,133,001)
Gross Profit	2,057,230	1,267,964	6,179,884	4,581,876
Distribution and selling expenses	(912,323)	(690,473)	(2,762,403)	(2,375,618)
Administration expenses	(235,740)	(168,422)	(649,166)	(515,145)
Operating profit	909,167	409,069	2,768,315	1,691,113
Finance cost	(143,413)	(124,261)	(445,937)	(321,470)
Other operating expenses	(99,735)	(16,026)	(274,572)	(141,872)
Other operating income	(2,846)	19,753	64,264	39,647
Profit before taxation	663,173	288,535	2,112,070	1,267,618
Provision for taxation	(181,862)	(92,725)	(620,832)	(411,266)
Profit after taxation	481,311	195,810	1,491,238	856,352
Earnings per share (Rs)	10.61	4.32	32.88	18.88
Auditors' qualification/observations			Nil	Nil

Nestlé Pakistan Ltd.

RAYMOND FRANKE
Head of Finance & Control