

Nestlé Pakistan Ltd.

308-Upper Mall,
P.O. Box : 874
LAHORE-PAKISTAN

TEL : (92-42) 111 637 853
FAX : (92-42) 5789303-4



Lahore: April 15, 2010

The Managing Director
Karachi Stock Exchange
(Guarantee) Limited
Stock Exchange Building
Soock Exchange Road
Karachi

Fax # 111-573-329

Dear Sir,

FINANCIAL RESULTS FOR THE FIRST QUARTER ENDED MARCH 31, 2010

We have to inform you that the Board of Directors of our Company, in their meeting held on April 15, 2010 at 10:00 a.m. at 308 - Upper Mall, Lahore recommended the following:

1. Cash Dividend : NIL

2. The financial results of the Company are as follows:

	Three months ended	
	(Rupees in thousand)	
	31-Mar-10	31-Mar-09
Sales-net	12,051,544	9,238,883
Cost of goods sold	(8,696,918)	(6,266,617)
Gross Profit	3,354,626	2,972,266
Distribution and selling expenses	(1,441,364)	(1,179,599)
Administration expenses	(274,987)	(246,323)
Operating profit	1,638,275	1,546,344
Finance cost	(142,231)	(171,717)
Other operating expenses	(139,835)	(216,241)
Other operating income	25,436	26,011
Profit before taxation	1,381,645	1,184,397
Provision for taxation	(389,287)	(337,118)
Profit after taxation	992,358	847,279
Earnings per share (Rs)	21.88	18.68

We will be sending you 300 copies of printed accounts for distribution amongst the members of the Exchange.

Yours truly,

Nestlé Pakistan Ltd.


GIUSEPPE BONANNO
Head of Finance & Control