

# Faysal Asset Management

April 27, 2018

The General Manager  
Pakistan Stock Exchange Limited  
Stock Exchange Building  
Stock Exchange Road  
Karachi

Dear Sir,

## FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED MARCH 31, 2018

We would like to inform you that Board of Directors of Faysal Asset Management Limited, at its meeting held on Friday, April 27, 2018 at Karachi has approved financial results of following funds for the quarter and nine months ended March 31, 2018.

- 1) Faysal Asset Allocation Fund (FAAF)
- 2) Faysal Financial Sector Opportunity Fund (FFSOF)
- 3) Faysal Income & Growth Fund (FIGF)
- 4) Faysal Islamic Asset Allocation Fund (FIAAF)
- 5) Faysal Islamic Savings Growth Fund (FISGF)
- 6) Faysal Money Market Fund (FMMF)
- 7) Faysal MTS Fund (FMTSF)
- 8) Faysal Savings Growth Fund (FSGF)
- 9) Faysal Stock Fund (formerly Faysal Balanced Growth Fund) (FSF)

Financial results of the above funds for the quarter and nine months ended March 31, 2018 are enclosed.

Yours faithfully  
for and on behalf of Faysal Asset Management Ltd.



Naved Hanif

Chief Financial Officer and Company Secretary

**FAYSAL FINANCIAL SECTOR OPPORTUNITY FUND  
CONDENSED INTERIM INCOME STATEMENT  
FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2018 (UN-AUDITED)**

|                                                                                                          | Nine Months ended<br>March 31, |                      | Quarter ended<br>March 31, |                      |
|----------------------------------------------------------------------------------------------------------|--------------------------------|----------------------|----------------------------|----------------------|
|                                                                                                          | 2018                           | 2017                 | 2018                       | 2017                 |
|                                                                                                          | ----- (Rupees) -----           | ----- (Rupees) ----- | ----- (Rupees) -----       | ----- (Rupees) ----- |
| <b>Income</b>                                                                                            |                                |                      |                            |                      |
| Return on bank balances                                                                                  | 6,221,213                      | 2,538,131            | 1,722,398                  | 649,780              |
| Return on commercial papers classified as 'held to maturity'                                             | 216,453                        | 188,360              | -                          | -                    |
| Participation Fee                                                                                        | -                              | 22,500               | -                          | 22,500               |
| Designated as 'at fair value through profit or loss'                                                     |                                |                      |                            |                      |
| - Net capital (loss) / gain on sale of investments                                                       | (36,740)                       | (547,101)            | 31,492                     | 2,820                |
| - Net unrealised (loss) / gain on revaluation of investments                                             | (351,595)                      | 241,727              | (87,360)                   | 126,198              |
| - Profit earned on debt securities                                                                       | 1,914,666                      | 2,020,983            | 639,701                    | 584,199              |
| <b>Total income</b>                                                                                      | <b>7,963,997</b>               | <b>4,464,600</b>     | <b>2,306,231</b>           | <b>1,385,497</b>     |
| <b>Expenses</b>                                                                                          |                                |                      |                            |                      |
| Remuneration of the Management Company                                                                   | 614,905                        | 365,331              | 177,126                    | 96,709               |
| Sales tax on Management fee                                                                              | 79,937                         | 47,491               | 23,043                     | 12,570               |
| Reimbursement of expenses to / (from)<br>the Management Company                                          | 120,919                        | (352,944)            | 35,429                     | (238,972)            |
| Remuneration of the Trustee                                                                              | 207,945                        | 124,488              | 59,816                     | 32,972               |
| Sales tax on Trustee fee                                                                                 | 27,033                         | 16,183               | 7,776                      | 4,286                |
| Brokerage charges                                                                                        | 3,400                          | 17,834               | 351                        | 4,197                |
| Bank charges                                                                                             | 14,359                         | 26,475               | 2,959                      | 12,666               |
| Auditors' remuneration                                                                                   | 195,533                        | 406,114              | 63,156                     | 178,256              |
| SECP annual fee                                                                                          | 92,033                         | 54,975               | 26,937                     | 14,690               |
| Fees and subscription                                                                                    | 144,568                        | 202,661              | 48,574                     | 83,935               |
| Settlement charges, federal excise duty and capital value tax                                            | 331,477                        | 190,373              | 99,664                     | 60,844               |
| Amortisation of preliminary expenses and floatation costs                                                | 312,214                        | 312,214              | 101,784                    | 101,784              |
| Printing charges and other expenses                                                                      | 163,665                        | 168,332              | 53,851                     | 53,115               |
| Reversal against provision of Worker Welfare Fund                                                        | -                              | (836,954)            | -                          | (836,954)            |
| Provision for Sindh Workers' Welfare Fund (SWWF)                                                         | 113,100                        | 86,566               | 32,095                     | 86,566               |
| <b>Total expenses</b>                                                                                    | <b>2,421,088</b>               | <b>829,139</b>       | <b>732,561</b>             | <b>(333,336)</b>     |
| <b>Net income from operating activities</b>                                                              | <b>5,542,909</b>               | <b>3,635,461</b>     | <b>1,573,670</b>           | <b>1,718,833</b>     |
| Element of gain and capital gains included in prices of<br>units sold less those in units redeemed - net | -                              | 606,220              | -                          | 1,437,848            |
| <b>Net income for the period before taxation</b>                                                         | <b>5,542,909</b>               | <b>4,241,681</b>     | <b>1,573,670</b>           | <b>3,156,681</b>     |
| Taxation                                                                                                 | -                              | -                    | -                          | -                    |
| <b>Net income for the period after taxation</b>                                                          | <b>5,542,909</b>               | <b>4,241,681</b>     | <b>1,573,670</b>           | <b>3,156,681</b>     |
| <b>Allocation of net income for the period</b>                                                           |                                |                      |                            |                      |
| Net income for the period after taxation                                                                 | 5,542,909                      | 4,241,681            | 1,573,670                  | 3,156,681            |
| Income already paid on units redeemed                                                                    | 7,336,645                      | -                    | 1,394,795                  | -                    |
|                                                                                                          | <b>(1,793,736)</b>             | <b>4,241,681</b>     | <b>178,875</b>             | <b>3,156,681</b>     |
| <b>Accounting (loss) / income available for distribution</b>                                             |                                |                      |                            |                      |
| - Relating to capital gains                                                                              | -                              | -                    | -                          | 129,018              |
| - Excluding capital gains                                                                                | <b>(1,793,736)</b>             | <b>4,241,681</b>     | <b>178,875</b>             | <b>3,027,663</b>     |
|                                                                                                          | <b>(1,793,736)</b>             | <b>4,241,681</b>     | <b>178,875</b>             | <b>3,156,681</b>     |

For Faysal Asset Management Limited  
(Management Company)



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Chief Financial Officer

