



Under Sealed Cover

Form 7

April 20, 2018

The General Manager  
Pakistan Stock Exchange Limited,  
Stock Exchange Building,  
Stock Exchange Road,  
Karachi.

**Subject:**

**Financial results for the Nine Months ended March 31, 2018.**

Dear Sir,

We have to inform you that the Board of Directors of MCB-Arif Habib Savings & Investments Limited, the management company of MCB Pakistan Stock Market Fund in their meeting held at MCB Tower, Karachi, on Thursday, April 19, 2018 at 03:00 p.m, approved the financial results of MCB Pakistan Stock Market Fund for the nine months ended March 31, 2018 as follows:

|                                                                                                                                                     | (Unaudited)       |                  |                  |                |
|-----------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|------------------|------------------|----------------|
|                                                                                                                                                     | Nine months ended |                  | Quarter ended    |                |
|                                                                                                                                                     | March 31,         |                  | March 31,        |                |
|                                                                                                                                                     | 2018              | 2017             | 2018             | 2017           |
|                                                                                                                                                     | Rupees in '000    |                  |                  |                |
| <b>INCOME</b>                                                                                                                                       |                   |                  |                  |                |
| (Loss) / gain on sale of investments - net                                                                                                          | (469,351)         | 2,133,930        | 149,798          | 1,099,628      |
| Dividend income                                                                                                                                     | 344,451           | 315,358          | 124,365          | 87,896         |
| Income from government securities                                                                                                                   | 26,667            | 15,163           | 8,560            | 7,710          |
| Profit on balances with banks                                                                                                                       | 35,562            | 19,142           | 8,486            | 7,103          |
| Unrealised (diminution) / appreciation on re-measurement of investments classified as 'financial assets at fair value through profit or loss' - net | 649,853           | 31,760           | 1,022,943        | (275,999)      |
| Other income                                                                                                                                        | 203               | -                | (2)              | -              |
| <b>Total income</b>                                                                                                                                 | <b>587,385</b>    | <b>2,515,353</b> | <b>1,314,160</b> | <b>926,338</b> |
| <b>EXPENSES</b>                                                                                                                                     |                   |                  |                  |                |
| Remuneration of the Management Company                                                                                                              | 155,041           | 149,800          | 52,443           | 57,617         |
| Sindh Sales Tax on remuneration of the Management Company                                                                                           | 20,155            | 19,487           | 6,817            | 7,490          |
| Remuneration of the Trustee                                                                                                                         | 8,503             | 8,246            | 2,869            | 3,128          |
| Sindh Sales Tax on remuneration of the Trustee                                                                                                      | 1,105             | 1,072            | 373              | 407            |
| Annual fee of the Securities and Exchange Commission of Pakistan                                                                                    | 7,365             | 7,120            | 2,491            | 2,737          |
| Allocated expenses                                                                                                                                  | 8,759             | 8,469            | 2,962            | 3,255          |
| Selling and marketing expenses                                                                                                                      | 31,007            | 1,022            | 10,488           | 1,022          |
| Auditors' remuneration                                                                                                                              | 804               | 734              | 264              | 326            |
| Securities transaction cost                                                                                                                         | 35,189            | 45,098           | 10,361           | 22,790         |
| Settlement and bank charges                                                                                                                         | 2,843             | 3,011            | 764              | 1,512          |
| Legal and professional charges                                                                                                                      | 263               | 45               | 29               | 15             |
| Fees and subscriptions                                                                                                                              | 160               | 50               | 13               | 99             |
| Provision for diminution in value of investments                                                                                                    | 75,069            | -                | -                | -              |
| Others                                                                                                                                              | -                 | 369              | -                | 38             |
| <b>Total expenses</b>                                                                                                                               | <b>346,263</b>    | <b>244,623</b>   | <b>89,874</b>    | <b>100,436</b> |
| <b>Net (loss) / income from operating activities</b>                                                                                                | <b>241,122</b>    | <b>2,270,731</b> | <b>1,224,276</b> | <b>825,902</b> |
| Net element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed:                        |                   |                  |                  |                |
| - Arising from capital gain and unrealised gain                                                                                                     | -                 | 108,283          | -                | 73,723         |
| - Arising from other income                                                                                                                         | -                 | (13,763)         | -                | (12,609)       |
| Provision for Workers' Welfare Fund                                                                                                                 | 4,822             | 54,159           | 4,822            | 54,159         |
| <b>Net (loss) / income for the period before taxation</b>                                                                                           | <b>236,300</b>    | <b>2,419,409</b> | <b>1,219,454</b> | <b>941,174</b> |
| <b>Taxation</b>                                                                                                                                     | <b>-</b>          | <b>-</b>         | <b>-</b>         | <b>-</b>       |
| <b>Net (loss) / income for the period after taxation</b>                                                                                            | <b>236,300</b>    | <b>2,419,409</b> | <b>1,219,454</b> | <b>941,174</b> |
| <b>Other comprehensive income:</b>                                                                                                                  |                   |                  |                  |                |
| Items that may be reclassified subsequently to income statement                                                                                     |                   |                  |                  |                |
| Unrealised (diminution) / appreciation in investments classified as 'available for sale'                                                            | (193,130)         | 359,548          | 139,107          | (809,214)      |
| <b>Total comprehensive (loss) / income for the period</b>                                                                                           | <b>43,170</b>     | <b>2,778,957</b> | <b>1,358,561</b> | <b>331,960</b> |
| <b>Allocation of net (loss) / income for the period</b>                                                                                             |                   |                  |                  |                |
| Net (loss) / income for the period after taxation                                                                                                   | 236,300           | 2,419,409        | 1,219,454        | 941,174        |
| Income already paid on units redeemed                                                                                                               | (3,223)           | -                | (3,223)          | -              |
| <b>Accounting income available for distribution:</b>                                                                                                | <b>233,077</b>    | <b>2,419,409</b> | <b>1,216,231</b> | <b>941,174</b> |
| -Relating to capital gains                                                                                                                          | 177,784           | -                | 1,170,023        | -              |
| -Excluding capital gains                                                                                                                            | 55,293            | -                | 46,208           | -              |
| <b>Total</b>                                                                                                                                        | <b>233,077</b>    | <b>2,419,409</b> | <b>1,216,231</b> | <b>941,174</b> |

Earnings per unit (EPU) is not disclosed as the management is of the opinion that calculation of weighted average number of units is impracticable.

We will be sending you the requisite number of copies of printed accounts for distribution amongst the members of exchange.

Yours truly,

*Amehdi*

Muhammad Asif Mehdi Rizvi  
Company Secretary

## MCB-Arif Habib Savings and Investments Limited

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