



ORIX Leasing Pakistan Limited

Islamic Chambers of Commerce Building, Ground Floor
 51-2/A, Block-5, Clifton, Karachi-75600, Pakistan
 Tel: (021) 3530 3580-84 (Five Lines)
 Fax: (021) 3530 3570-71

September 20, 2012

The General Manager
 Karachi Stock Exchange Limited
 Karachi.

Dear Sir,

Subject: Financial Results for the year ended June 30, 2012

We wish to inform you that the Board of Directors of our Company in their Meeting held at 2.00 p.m. on September 20, 2012 at the Company's Head Office, recommended the following:

- | | | |
|----|--|------|
| 1. | Cash Dividend | |
| | A cash dividend for the year ended June 30, 2012 at Rs. 1.5 per share i.e 15%. | |
| 2. | Bonus Shares | Nil |
| 3. | Right Shares | Nil |
| 4. | Any Other Entitlement | None |
| 5. | Any Other Price Sensitive Information | None |

Financial Results

The financial results of the Company are as follows:

	2012 Rupees	2011 Rupees
REVENUES		
Income from operations		
Finance lease and instalment loans	2,013,279,124	2,109,525,438
Operating leases	703,581,627	648,814,882
Mark-up on term / factoring finance	247,624,768	138,865,009
	<u>2,964,485,519</u>	<u>2,897,205,329</u>
Income from other operating activities		
Other operating income	261,311,899	188,801,737
Share of profit of equity accounted undertakings	123,625,355	103,995,529
	<u>384,937,254</u>	<u>292,797,266</u>
	<u>3,349,422,773</u>	<u>3,190,002,595</u>
EXPENSES		
Finance cost	1,868,071,225	1,795,570,317
Administrative and general expenses	585,467,268	548,630,543
Direct cost of leases	419,208,309	399,549,216
	<u>2,872,746,802</u>	<u>2,743,750,076</u>
	<u>476,675,971</u>	<u>446,252,519</u>
Allowance for potential lease, instalment and other loan losses – net	198,824,016	212,805,338
Impairment of assets	2,988,065	6,861,925
PROFIT BEFORE TAX	<u>274,863,890</u>	<u>226,585,256</u>
Taxation	73,000,000	81,912,755
PROFIT FOR THE YEAR	<u>201,863,890</u>	<u>144,672,501</u>
Earnings per share – Basic and diluted	<u>2.46</u>	<u>1.76</u>

