



# Habib Asset Management Limited

1<sup>st</sup> Floor, Imperial Court, Dr. Ziauddin Ahmed Road, Karachi-75530, Pakistan  
U.A.N. 111-342-242 (111-D-Habib) Fax: 5223710 Website: www.habibfunds.com

Ref: HAML/FIN/2018/191

September 25, 2019

## **The Secretary**

Pakistan Stock Exchange Limited  
Stock Exchange Building, Stock Exchange Road,  
Karachi – 74000, Pakistan

Dear Sir,

### **FIRST HABIB INCOME FUND - FINANCIAL RESULTS**

### **FIRST HABIB STOCK FUND - FINANCIAL RESULTS**

### **FIRST HABIB CASH FUND - FINANCIAL RESULTS**

### **FIRST HABIB ISLAMIC STOCK FUND - FINANCIAL RESULTS**

### **FIRST HABIB ISLAMIC INCOME FUND – FINANCIAL RESULTS**

### **FIRST HABIB ASSET ALLOCATION FUND – FINANCIAL RESULTS**

We are pleased to inform you that the Board of Directors of Habib Asset Management Limited, in their meeting held on September 24, 2019 at 4:00 p.m. at 2<sup>nd</sup> Floor, Imperial Court, Dr. Ziauddin Ahmed Road, Karachi has approved the following:

### **FINANCIAL RESULTS**

Board of Directors of Habib Asset Management Limited has approved Financial Statements of First Habib Income Fund, First Habib Stock Fund, First Habib Cash Fund, First Habib Islamic Stock Fund, First Habib Islamic Income Fund and Asset Allocation Fund for the year ended June 30, 2019. The Financial Results of First Habib Income Fund, First Habib Stock Fund, First Habib Cash Fund, First Habib Islamic Stock Fund, First Habib Islamic Income Fund and First Habib Asset Allocation Fund for the year ended June 30, 2019 are attached as annexure "A", "B", "C", "D", "E" and "F" respectively.

### **DISTRIBUTION**

#### **FIRST HABIB INCOME FUND**

The Board of Directors has approved NIL Cash Dividend for First Habib Income Fund for the year ended June 30, 2019.

#### **FIRST HABIB STOCK FUND**

The Board of Directors has approved NIL Cash Dividend for First Habib Stock Fund for for the year ended June 30, 2019.

#### **FIRST HABIB CASH FUND**

The Board of Directors has approved NIL Cash Dividend for First Habib Cash Fund for the year ended June 30, 2019.

#### **FIRST HABIB ISLAMIC STOCK FUND**

The Board of Directors has approved NIL Cash Dividend for First Habib Islamic Stock Fund for the year ended June 30, 2019.

#### **FIRST HABIB ISLAMIC INCOME FUND**

The Board of Directors has approved NIL Cash Dividend for First Habib Islamic Income Fund for the year ended June 30, 2019.

**FIRST HABIB ASSET ALLOCATION FUND**

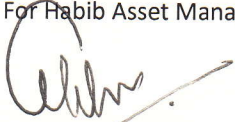
The Board of Directors has approved NIL Cash Dividend for First Habib Asset Allocation Fund for the year ended June 30, 2019

We will send 03 copies of the printed accounts in due course.

Thanking you.

Yours truly,

For Habib Asset Management Limited

A handwritten signature in dark ink, appearing to read 'Abbas Qurban', with a long horizontal stroke extending to the right.

**Abbas Qurban**  
Company Secretary



**First Habib Income Fund**  
**Income Statement**  
For the year ended 30 June 2019

|                                                                                                  | Note | 30 June<br>2019 | 30 June<br>2018 |
|--------------------------------------------------------------------------------------------------|------|-----------------|-----------------|
| <b>(Rupees in '000)</b>                                                                          |      |                 |                 |
| <b>Income</b>                                                                                    |      |                 |                 |
| Profit on bank deposits calculated using the effective interest method                           | 17   | 19,215          | 23,338          |
| Mark-up / return on investments calculated using the effective interest method                   | 18   | 35,771          | 20,178          |
| Income from Margin Trading System                                                                |      | 21,958          | 20,130          |
| Dividend income                                                                                  |      | 311             | 3,202           |
| Other Income                                                                                     | 19   | 6,175           | -               |
| Net gain on investments classified at fair value through profit or loss                          |      |                 |                 |
| - Net capital gain on sale of investments                                                        |      | 4,754           | 1,241           |
| - Net unrealised gain/ (loss) on revaluation of investments at fair value through profit or loss | 7.5  | (425)           | 139             |
| - Net unrealised loss on derivative financial instruments                                        |      | (14)            | -               |
| <b>Total income</b>                                                                              |      | <b>87,745</b>   | <b>68,228</b>   |
| <b>Expenses</b>                                                                                  |      |                 |                 |
| Remuneration of Habib Asset Management Limited - Management Company                              | 20   | 8,929           | 9,688           |
| Sindh sales tax on management remuneration                                                       | 22   | 1,161           | 1,262           |
| Expense allocated by the Management Company                                                      | 21   | -               | 312             |
| Remuneration of Central Depository Company of Pakistan Limited - Trustee                         | 12   | 1,352           | 1,559           |
| Sales tax on Trustee remuneration                                                                | 22   | 176             | 203             |
| Annual fee to Securities and Exchange Commission of Pakistan (SECP)                              | 13   | 596             | 702             |
| Brokerage expense                                                                                |      | 1,228           | 1,185           |
| Settlement and bank charges                                                                      |      | 5,240           | 3,524           |
| Annual listing fee                                                                               |      | 28              | 28              |
| Auditors' remuneration                                                                           | 23   | 659             | 420             |
| Mutual fund rating fee                                                                           |      | 379             | 349             |
| Printing charges                                                                                 |      | 46              | 94              |
| Provision for Sindh Workers' Welfare Fund                                                        | 14   | 1,207           | 961             |
| Fees and subscription                                                                            |      | 226             | 250             |
| Other expense                                                                                    | 19   | 6,175           | -               |
| <b>Total expenses</b>                                                                            |      | <b>27,402</b>   | <b>20,537</b>   |
| <b>Net income for the year before taxation</b>                                                   |      | <b>60,343</b>   | <b>47,691</b>   |
| Taxation                                                                                         | 24   | -               | -               |
| <b>Net income for the year after taxation</b>                                                    |      | <b>60,343</b>   | <b>47,691</b>   |
| <b>Allocation of net income for the year after taxation</b>                                      |      |                 |                 |
| Net income for the year                                                                          |      | 60,343          | 47,691          |
| Income already paid on units redeemed                                                            |      | (20,782)        | (16,967)        |
|                                                                                                  |      | <b>39,561</b>   | <b>30,724</b>   |
| <b>Accounting Income available for distribution:</b>                                             |      |                 |                 |
| - Relating to capital gains                                                                      |      | 3,117           | 937             |
| - Excluding capital gains                                                                        |      | 36,444          | 29,787          |
|                                                                                                  |      | <b>39,561</b>   | <b>30,724</b>   |

The annexed notes 1 to 36 form an integral part of these financial statements.

*Km*

**For Habib Asset Management Limited**  
**(Management Company)**

Chief Executive Officer

Chief Financial Officer

Director



**First Habib Stock Fund**  
**Income Statement**  
For the year ended 30 June 2019

|                                                                          |      | 30 June<br>2019  | 30 June<br>2018 |
|--------------------------------------------------------------------------|------|------------------|-----------------|
|                                                                          | Note | (Rupees in '000) |                 |
| <b>Income</b>                                                            |      |                  |                 |
| Profit on bank deposits using effective interest rate method             | 17   | 1,373            | 1,348           |
| Dividend income                                                          |      | 5,429            | 6,836           |
| Net loss on investments designated at fair value through profit or loss  |      |                  |                 |
| - Net capital loss on sale of investments                                |      | (7,819)          | (37,834)        |
| - Net unrealised loss on revaluation of investments                      | 8    | (21,023)         | (4,284)         |
|                                                                          |      | (28,842)         | (42,118)        |
| <b>Total income</b>                                                      |      | <b>(22,040)</b>  | <b>(33,934)</b> |
| <b>Expenses</b>                                                          |      |                  |                 |
| Remuneration of Habib Asset Management Limited - Management Company      | 18   | 2,614            | 3,234           |
| Sindh Sales Tax on Management Company's remuneration                     | 19   | 340              | 420             |
| Expenses allocated by the Management Company                             | 20   | -                | 33              |
| Remuneration of Central Depository Company of Pakistan Limited - Trustee | 12   | 698              | 700             |
| Sindh Sales Tax on Trustee's remuneration                                | 19   | 91               | 91              |
| Annual fee to the Securities and Exchange Commission of Pakistan (SECP)  | 13   | 126              | 160             |
| Brokerage expenses                                                       |      | 348              | 1,044           |
| Settlement and bank charges                                              |      | 429              | 497             |
| Annual listing fee                                                       |      | 20               | 20              |
| Auditors' remuneration                                                   | 21   | 496              | 321             |
| Mutual fund rating fee                                                   |      | 200              | 198             |
| Provision for Sindh Workers' Welfare Fund                                | 14   | -                | -               |
| Printing charges                                                         |      | 51               | 94              |
| <b>Total expenses</b>                                                    |      | <b>5,413</b>     | <b>6,812</b>    |
| <b>Net loss for the year before taxation</b>                             |      | <b>(27,453)</b>  | <b>(40,746)</b> |
| Taxation                                                                 | 22   | -                | -               |
| <b>Net loss for the year after taxation</b>                              |      | <b>(27,453)</b>  | <b>(40,746)</b> |
| <b>Allocation of net loss for the year after taxation</b>                |      |                  |                 |
| Net loss for the year after taxation                                     |      | (27,453)         | (40,746)        |
| Income already paid on units redeemed                                    |      | -                | -               |
|                                                                          |      | (27,453)         | (40,746)        |
| <b>Accounting income available for distribution:</b>                     |      |                  |                 |
| - Relating to capital gains                                              |      | -                | -               |
| - Excluding capital gains                                                |      | -                | -               |
|                                                                          |      | -                | -               |

The annexed notes 1 to 33 form an integral part of these financial statements.



**For Habib Asset Management Limited**  
**(Management Company)**

\_\_\_\_\_  
**Chief Executive Officer**

\_\_\_\_\_  
**Chief Financial Officer**

\_\_\_\_\_  
**Director**

**First Habib Cash Fund**  
**Income Statement**  
For the year ended 30 June 2019

|                                                                             |      | 30 June<br>2019  | 30 June<br>2018 |
|-----------------------------------------------------------------------------|------|------------------|-----------------|
|                                                                             | Note | (Rupees in '000) |                 |
| <b>Income</b>                                                               |      |                  |                 |
| Profit on bank deposits calculated using the effective interest method      | 17   | 116,862          | 61,996          |
| Mark-up on Commerical papers calculated using the effective interest method |      | 4,681            | -               |
| Income from Government securities                                           |      | 96,157           | 48,922          |
| Profit on placements calculated using the effective interest method         |      | 30,001           | 18,101          |
| Net loss on investments designated at fair value through profit or loss     |      |                  |                 |
| - Net capital loss on sale of investments                                   |      | (3,985)          | (346)           |
| - Net unrealised loss on revaluation of investments                         | 8.1  | (57)             | (3)             |
|                                                                             |      | (4,042)          | (349)           |
| <b>Total income</b>                                                         |      | <b>243,659</b>   | <b>128,670</b>  |
| <b>Expenses</b>                                                             |      |                  |                 |
| Remuneration of Habib Asset Management Limited - Management Company         | 18   | 19,841           | 11,089          |
| Sindh Sales Tax on Management Company's remuneration                        | 19   | 2,577            | 1,440           |
| Expenses allocated by the Management Company                                | 20   | -                | 266             |
| Remuneration of Central Depository Company of Pakistan Limited - Trustee    | 12   | 2,699            | 2,302           |
| Sindh Sales Tax on Trustee's remuneration                                   | 19   | 351              | 299             |
| Annual fee to Securities and Exchange Commission of Pakistan (SECP)         | 13   | 1,951            | 1,551           |
| Brokerage expense                                                           |      | 109              | 51              |
| Settlement and bank charges                                                 |      | 73               | 44              |
| Annual listing fee                                                          |      | 41               | 25              |
| Auditors' remuneration                                                      | 21   | 450              | 320             |
| Provision for Sindh Workers' Welfare Fund                                   | 14   | 4,220            | 2,181           |
| Mutual fund rating fee                                                      |      | 265              | 265             |
| Printing and other expenses                                                 |      | 50               | 94              |
| <b>Total expenses</b>                                                       |      | <b>32,627</b>    | <b>19,927</b>   |
| <b>Net income for the year before taxation</b>                              |      | <b>211,032</b>   | <b>108,743</b>  |
| Taxation                                                                    | 22   | -                | -               |
| <b>Net income for the year after taxation</b>                               |      | <b>211,032</b>   | <b>108,743</b>  |
| <b>Allocation of net income for the year after taxation</b>                 |      |                  |                 |
| Net income for the year                                                     |      | 211,032          | 108,743         |
| Income already paid on units redeemed                                       |      | (19,938)         | (27,870)        |
|                                                                             |      | <b>191,094</b>   | <b>80,873</b>   |
| <b>Accounting Income available for distribution:</b>                        |      |                  |                 |
| - Relating to capital gains                                                 |      | -                | -               |
| - Excluding capital gains                                                   |      | 191,094          | (80,873)        |
|                                                                             |      | <b>191,094</b>   | <b>(80,873)</b> |

The annexed notes 1 to 33 form an integral part of these financial statements.

*For*

**For Habib Asset Management Limited**  
**(Management Company)**

Chief Executive Officer

Chief Financial Officer

Director



Annexure - D

**First Habib Islamic Stock Fund**  
**Income Statement**  
For the year ended 30 June 2019

|                                                                          | Note | 30 June<br>2019  | 30 June<br>2018 |
|--------------------------------------------------------------------------|------|------------------|-----------------|
|                                                                          |      | (Rupees in '000) |                 |
| <b>Income</b>                                                            |      |                  |                 |
| Profit on bank deposits using effective yield method                     | 17   | 1,338            | 1,106           |
| Dividend income                                                          |      | 4,309            | 4,689           |
| Net loss on investments classified at fair value through profit or loss  |      |                  |                 |
| - Net capital loss on sale of investments                                |      | (1,409)          | (22,863)        |
| - Net unrealised loss on revaluation of investments                      | 7.1  | (21,603)         | (2,933)         |
|                                                                          |      | (23,012)         | (25,796)        |
| <b>Total income</b>                                                      |      | <b>(17,365)</b>  | <b>(20,001)</b> |
| <b>Expenses</b>                                                          |      |                  |                 |
| Remuneration of Habib Asset Management Limited - Management Company      | 18   | 2,109            | 2,401           |
| Sindh Sales Tax on Management Company's remuneration                     | 19   | 274              | 312             |
| Expenses allocated by the Management Company                             | 20   | -                | 31              |
| Remuneration of Central Depository Company of Pakistan Limited - Trustee | 12   | 700              | 700             |
| Sindh Sales Tax on Trustee's remuneration                                | 19   | 91               | 91              |
| Annual fee to Securities and Exchange Commission of Pakistan (SECP)      | 13   | 102              | 114             |
| Brokerage expense                                                        |      | 208              | 415             |
| Settlement and bank charges                                              |      | 406              | 430             |
| Annual listing fee                                                       |      | 30               | 25              |
| Auditors' remuneration                                                   | 21   | 615              | 405             |
| Amortisation of preliminary expenses and floatation costs                | 10   | -                | 73              |
| Mutual fund rating fee                                                   |      | 121              | 121             |
| Provision for Sindh Workers' Welfare Fund                                | 14   | -                | -               |
| Printing charges                                                         |      | 66               | 94              |
| Charity expense                                                          |      | 104              | 78              |
| <b>Total expenses</b>                                                    |      | <b>4,826</b>     | <b>5,290</b>    |
| <b>Net loss for the year before taxation</b>                             |      | <b>(22,191)</b>  | <b>(25,291)</b> |
| Taxation                                                                 | 22   | -                | -               |
| <b>Net loss for the year after taxation</b>                              |      | <b>(22,191)</b>  | <b>(25,291)</b> |
| <b>Allocation of net loss for the year after taxation</b>                |      |                  |                 |
| Net loss for the year after taxation                                     |      | (22,191)         | (25,291)        |
| Income already paid on units redeemed                                    |      | -                | -               |
|                                                                          |      | <b>(22,191)</b>  | <b>(25,291)</b> |
| <b>Accounting income available for distribution:</b>                     |      |                  |                 |
| - Relating to capital gains                                              |      | -                | -               |
| - Excluding capital gains                                                |      | -                | -               |
|                                                                          |      | <b>-</b>         | <b>-</b>        |

The annexed notes 1 to 33 form an integral part of these financial statements.

CMW

**For Habib Asset Management Limited**  
**(Management Company)**

Chief Executive Officer

Chief Financial Officer

Director



First Habib Islamic Income Fund  
Income Statement  
For the year ended 30 June 2019

|                                                                                |      | 30 June<br>2019  | 30 June<br>2018 |
|--------------------------------------------------------------------------------|------|------------------|-----------------|
|                                                                                | Note | (Rupees in '000) |                 |
| <b>Income</b>                                                                  |      |                  |                 |
| Profit on bank deposits calculated using the effective yield method            | 16   | 5,831            | 4,690           |
| Profit / return on investments calculated using the effective yield method     |      | 5,019            | 1,413           |
| Profit on deposit with NCCPL                                                   |      | -                | 118             |
| Dividend income                                                                |      | -                | 1,108           |
| Net loss on investments designated as 'at fair value through profit or loss'   |      |                  |                 |
| - Net capital loss on sale of investments                                      |      | (26)             | (470)           |
| - Net unrealized (loss) / gain on revaluation of investments                   | 7.2  | (192)            | 84              |
|                                                                                |      | (218)            | (386)           |
| <b>Total income</b>                                                            |      | <b>10,632</b>    | <b>6,943</b>    |
| <b>Expenses</b>                                                                |      |                  |                 |
| Remuneration of Habib Asset Management Limited - Management Company            | 17   | 1,137            | 1,090           |
| Sindh Sales Tax on Management Company's remuneration                           | 18   | 148              | 139             |
| Remuneration of Central Depository Company of Pakistan Limited (CDC) - Trustee | 11   | 215              | 199             |
| Sindh Sales Tax on Trustee's remuneration                                      | 18   | 28               | 26              |
| Annual fee to the Securities and Exchange Commission of Pakistan (SECP)        | 12   | 95               | 88              |
| Brokerage expense                                                              |      | 12               | 111             |
| Settlement and bank charges                                                    |      | 27               | 275             |
| Annual listing fee                                                             |      | 25               | 20              |
| Auditors' remuneration                                                         | 19   | 466              | 291             |
| Amortization of floatation cost                                                |      | 340              | 338             |
| Printing charges                                                               |      | 59               | 94              |
| Provision for Sindh Workers' Welfare Fund (SWWF)                               | 13   | 156              | 80              |
| Mutual fund rating fee                                                         |      | 119              | -               |
| Charity expense                                                                |      | -                | 37              |
| Other expense                                                                  |      | -                | 16              |
| <b>Total expenses</b>                                                          |      | <b>2,827</b>     | <b>2,804</b>    |
| <b>Net income for the year before taxation</b>                                 |      | <b>7,805</b>     | <b>4,139</b>    |
| Taxation                                                                       | 20   | -                | -               |
| <b>Net income for the year after taxation</b>                                  |      | <b>7,805</b>     | <b>4,139</b>    |
| <b>Allocation of net income for the year after taxation</b>                    |      |                  |                 |
| Net income for the year                                                        |      | 7,805            | 4,139           |
| Income already paid on units redeemed                                          |      | (2,736)          | (1,154)         |
|                                                                                |      | <b>5,069</b>     | <b>2,985</b>    |
| <b>Accounting income available for distribution:</b>                           |      |                  |                 |
| - Relating to capital gains                                                    |      | -                | -               |
| - Excluding capital gains                                                      |      | 5,069            | 2,985           |
|                                                                                |      | <b>5,069</b>     | <b>2,985</b>    |

The annexed notes 1 to 31 form an integral part of these financial statements.

KAM

For Habib Asset Management Limited  
(Management Company)

Chief Executive Officer

Chief Financial Officer

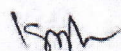
Director



First Habib Asset Allocation Fund  
Income Statement  
For the year ended 30 June 2019

|                                                                                          |      | 30 June<br>2019  | For the period<br>from 8<br>November 2017<br>to 30 June 2018 |
|------------------------------------------------------------------------------------------|------|------------------|--------------------------------------------------------------|
|                                                                                          | Note | (Rupees in '000) |                                                              |
| <b>Income</b>                                                                            |      |                  |                                                              |
| Profit on bank deposits calculated using the effective interest method                   | 6.1  | 2,493            | 4,583                                                        |
| Income from Margin Trading System                                                        |      | 73               | 540                                                          |
| Return on deposit with NCCPL                                                             |      | 148              | 86                                                           |
| Markup on investments calculated using the effective interest method                     | 17   | 3,784            | 1,930                                                        |
| Dividend income                                                                          |      | 1,636            | 1,428                                                        |
| Net (loss) on investments classified at fair value through profit or loss                |      |                  |                                                              |
| - Net capital (loss) / gain on sale of investments                                       |      | (5,646)          | 2,359                                                        |
| - Net unrealised loss on revaluation of investments at fair value through profit or loss | 7.4  | (7,086)          | (3,900)                                                      |
|                                                                                          |      | (12,732)         | (1,541)                                                      |
| <b>Total (loss) / Income</b>                                                             |      | <b>(4,598)</b>   | <b>7,026</b>                                                 |
| <b>Expenses</b>                                                                          |      |                  |                                                              |
| Remuneration of Habib Asset Management Limited - Management Company                      | 18   | 2,389            | 2,755                                                        |
| Sindh Sales Tax on Management Company's remuneration                                     | 19   | 311              | 358                                                          |
| Remuneration of Central Depository Company of Pakistan Limited - Trustee                 |      | 700              | 388                                                          |
| Sindh sales tax on trustee remuneration                                                  | 19   | 91               | 50                                                           |
| Annual fee to Securities and Exchange Commission of Pakistan (SECP)                      |      | 113              | 131                                                          |
| Brokerage expense                                                                        |      | 367              | 520                                                          |
| Settlement and bank charges                                                              |      | 699              | 302                                                          |
| Annual listing fee                                                                       |      | 26               | -                                                            |
| Auditors' remuneration                                                                   | 20   | 271              | 198                                                          |
| Amortization of preliminary expenses and floatation costs                                | 10   | 244              | 154                                                          |
| Printing charges                                                                         |      | 76               | 44                                                           |
| Mutual fund rating fee                                                                   |      | 113              | -                                                            |
| Provision for Sindh Workers' Welfare Fund                                                | 14   | -                | 81                                                           |
| <b>Total expenses</b>                                                                    |      | <b>5,400</b>     | <b>4,981</b>                                                 |
| <b>Net (loss) / Income for the year / period before taxation</b>                         |      | <b>(9,998)</b>   | <b>2,045</b>                                                 |
| Taxation                                                                                 | 21   | -                | -                                                            |
| <b>Net (loss) / Income for the year / period after taxation</b>                          |      | <b>(9,998)</b>   | <b>2,045</b>                                                 |
| <b>Allocation of net income for the year / period after taxation:</b>                    |      |                  |                                                              |
| - Net (loss) / income for the year / period                                              |      | (9,998)          | 2,045                                                        |
| - Income already paid on units redeemed                                                  |      | -                | (160)                                                        |
|                                                                                          |      | <b>(9,998)</b>   | <b>1,885</b>                                                 |
| <b>Accounting income available for distribution:</b>                                     |      |                  |                                                              |
| - Relating to capital gains                                                              |      | -                | -                                                            |
| - Excluding capital gains                                                                |      | (9,998)          | 1,885                                                        |
|                                                                                          |      | <b>(9,998)</b>   | <b>1,885</b>                                                 |

The annexed notes 1 to 32 form an integral part of these financial statements.



For Habib Asset Management Limited  
(Management Company)

Chief Executive Officer

Chief Financial Officer

Director