

LAKSON ASSET ALLOCATION DEVELOPED MARKETS FUND  
Quarterly Report (September 30, 2019)



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### **Fund's Information**

**Management Company**

Lakson Investments Limited  
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Sarwar Shaheed Road,  
Karachi-74200, Pakistan.  
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Web site: [www.li.com.pk](http://www.li.com.pk)  
E-mail: [info@li.com.pk](mailto:info@li.com.pk)

**Board of Directors of  
the Management Company**

Mr. Iqbal Ali Lakhani - Chairman  
Mr. Babar Ali Lakhani - Chief Executive Officer  
Mr. Jamil Ahmed Mughal  
Mr. Amin Mohammed Lakhani  
Mr. Jacques John Visser  
Ms. Roxanne Davies  
Ms. Gaite Ali  
Ms. Kathleen Kennedy Townsend

**Chief Financial Officer &  
Company Secretary  
of the Management Company**

Mr. Salman Shafiq Hashmi

**Audit Committee**

Mr. Jacques John Visser - Chairman  
Mr. Amin Mohammed Lakhani  
Mr. Iqbal Ali Lakhani  
Mr. Jamil Ahmed Mughal

**Human Resource and  
Remuneration Committee**

Ms. Gaite Ali - Chairman  
Mr. Babar Ali Lakhani  
Mr. Iqbal Ali Lakhani

**Trustee**

Central Depository Company of Pakistan Limited  
CDC House, 99-B, Block-B, S.M.C.H.S.,  
Main Shahra-e-Faisal,  
Karachi, Pakistan.

**Auditors**

KPMG Taseer Hadi & Co.  
Chartered Accountants  
Sheikh Sultan Trust Building No.2,  
Beaumont Road,  
Karachi - 75530, Pakistan

**Bankers to the Fund**

Allied Bank Limited  
Bank Alfalah Limited  
Habib Bank Limited  
Habib Metropolitan Bank Limited  
Habib Bank AG Zurich  
National Bank of Pakistan  
United Bank Limited

**Legal Adviser**

Fazleghani Advocates  
F-72/I, Block 8, KDA-5,  
Kehkashan, Clifton,  
Karachi, Pakistan.

**Registrar**

Lakson Investments Limited  
Lakson Square Building No.2,  
Sarwar Shaheed Road,  
Karachi-74200, Pakistan

**Distributor**

Rabia Fida  
BMA Capital Management Limited

**Rating**

5-Star (One Year)  
5-Star (Three Years)  
5-Star (Five Years)  
Fund Performance Ranking  
AM2+ : Asset Manager Rating by PACRA

## **Review Report of the Directors of the Management Company For the quarter ended September 30, 2019**

The Board of Directors of Lakson Investments Limited, the Management Company of the Lakson Asset Allocation Developed Markets Fund ("LAADMF") is pleased to submit its review report together with Condensed Interim Financial Information for the period ended September 30, 2019

### **Fund Objective**

The investment objective of the Fund is to provide long-term capital appreciation by investing in a mix of domestic debt and Developed Markets Securities.

### **Principal activities**

LAADMF is an open-end asset allocation scheme and is listed on Pakistan Stock Exchange Limited. The Scheme is managed using an active investment management style which focuses on an analysis of the macro factors such as government policies, global economic data, commodities prices and supply/demand dynamics. The Scheme switches exposure between the domestic Government Securities and the Developed Markets securities based on the outlook of the Investments Team of the performance of the Developed Markets. The Scheme may overweight or underweight countries relative to its benchmark for Developed Markets investments, the MSCI World Index. Exposure of the Scheme in the fixed income securities is managed through duration and yield curve management by shifting between different maturities of the Government Securities.

### **Fund performance**

Lakson Asset Allocation Developed Markets Fund generated an absolute return of 1.18% in the 1QFY20 compared to the Benchmark return of 1.61%. The LAADMF has underperformed the benchmark by 0.43%. As of September 30, 2019, allocation in Developed Market Equities was 35% and majorly remained in Cash (65%).

### **Earning per Unit (EPU)**

EPU has not been disclosed as we feel the determination of weighted average units for calculating EPU is not practicable for open end funds.

### **Economic Market Review**

After 8 consecutive rate hikes, SBP maintained the key policy rate at 13.75% in the Sep'19 Monetary Policy. SBP's stance was led by an unchanged inflation outlook (SBP guidance for 11-12% range) where CPI remained on track, averaging 9.45% in 2MFY20 on new 2015-16 base (11.0% on old 2007-08 base). Moreover, with bulk of the exchange rate correction achieved in the previous quarters, REER for 1QFY20 remained well below 100 (provisional). The external sector continued to show significant improvement with a sizeable reduction of 53%yoy during 2MFY20 to US\$1.3bn. This, together with the disbursement of program related inflows and activation of the Saudi oil facility, helped to build SBP's fx reserves, which stood at US\$8.47bn as at 20th Sep'19, however import cover still remains weak at 2x monthly cover. However, some support has come in the form of hot money following central bank's decision to open up debt markets for foreign investors. Interest has been largely focused in T-Bills (US\$234mn) with year-to-date SCRA (special convertible rupee account) returns clocking in at US\$327mn, indicating immense potential for future participation. That said, SBP Governor has made clear that monetary policy is to be based on inflationary expectations and not flows. While upcoming electricity tariff hikes may lead to inflationary pressures, we think the interest rates have largely peaked, however, the central bank may wait until 2020 before commencing monetary easing.

### **Fixed Income Market Review**

Participation in T-Bill auctions picked up significantly during 1QFY20 to PKR6.1tn vs. PKR4.9tn in 4QFY19 (and vs. PKR4.6tn in SPLY) with major traction witnessed in the 3-6months tenor. Cut-off yields for 3M/6M/12M tenors rose 90bps qoq on average to 13.73%/13.78%/13.74% in Sep'19, (from 12.73%/12.84%/12.97% on avg. in Jun'19). That said, yield curves began to invert following central bank's decision to maintain the key policy rate at 13.25% in the Sep'19 MPS, sparking expectations

for monetary easing to follow soon (yields inverted 18bps MoM in Sep'19). Participation in PIB auctions rose significantly, however, bids accepted by SBP were lower at PKR963bn in 1QFY20 vs. PKR431bn in 4QFY19 (and PKR21bn in 1QFY19). PIB yields for 3YR/5YR/10YR tenors witnessed a sharp inversion, dropping 117bps qoq on average to 12.84%/12.40%/12.31% in Sep'19 (vs. 13.69%/13.75%/13.64% in Jun'19 on average).

#### **Developed Markets Review**

USA's S&P 500 index was up 1.7% MoM in September with CYTD return now 18.7%. Investors were encouraged that trade talks with China are set to resume by October 10-11 and President Trump delayed a planned escalation of tariffs from October 1, which falls on China's National Day. However, news toward the end of the month that US government will be restricting US investment in China and force US exchanges to delist shares of Chinese companies kept equities under pressure. Last week of September also saw further political divisiveness in US as the Congress launched a formal impeachment inquiry against President Trump.

European markets remained positive in September. FTSE-100 Index closed up 2.8% MoM even as political turmoil prevailed. British PM suspended the UK parliament till mid-October, but the Supreme Court reversed the decision. The British PM wants to push ahead with Brexit even if there is no deal finalized by end of next month while the Parliament wants to ask for an extension in deadline if a deal is not reached. Germany's DAX Index recovered some of its previous month's losses closing up 4.1% MoM with Germany economy continuing to weaken. Italy's FTSEMIB Index closed up 3.7% for the month. France's CAC Index was also up 3.6% MoM and Spain's IBEX Index was up 4.9% MoM.

Euro zone composite Purchasing Managers' Index (PMI) came down in September to 50.1, falling from August's 51.9. This has further lowered expectations of 3Q GDP growth for Eurozone to 0.1% as economy loses momentum. The slowdown is led by Germany, but economies of France and Italy are also plateauing while Spain's economy slows considerably. Services also saw slower activity in September with Eurozone PMI services coming in at 51.6, down from 53.5 in the previous month.

In Asia, Japan's Nikkei 225 Index recovered in September with the market closing up 5.1% MoM in September after market closed negative in September. Australia's stock market was up 1.3% MoM while Singapore's FSSTI Index was up 0.4% MoM.

#### **Future Outlook**

Economic growth is expected to remain weak in FY20 given high levels of interest rates and inflation. GDP growth rate is forecasted at 2.5%-3.0 by SBP.

Entry into the IMF program for Extended Fund Facility of USD 6bn, will help unlock USD 38bn in external borrowing and grants over the next few years and improve external account position and outlook on PKR. Fiscal position remains challenging but is expected to further improve on the back of tax reforms aimed to increase tax revenue generation. Exports are likely to grow in FY20 on the back of a weaker currency compared to peers and measures to boost exports. Import growth will be contained on the back of higher duties on luxury goods.

Inflation is expected to increase to low double digits, 11-13% for FY20 according to various sources, before declining in FY21. Impact of rupee depreciation and pass on of the electricity and gas tariffs are key reasons behind the increase. Interest rates are expected to stay elevated and peak within the first half before declining in the second half of the fiscal year.

For FY20, the deficit is expected to cross 7% compared to 8.9% in FY19. This is expected to be curtailed going forward with aggressive tax collection targets.

Since the end of the fiscal year the central bank has increased the policy rate by a further 100bps, where we do not expect further tightening given inflationary threats have been preemptively priced in SBP has guided for CPI to remain within 10-12% range in the 2HCY19). Bulk of the exchange rate

correction has been achieved where REER stood at 93 for August 2019. (as per SBP) and is likely to stay at current levels for the remainder of FY20. We expect pace of devaluation to adopt a more modest pace of 5-6% p.a. hereon which should further narrow inflationary pressures going forward.

**Acknowledgement**

The Board is thankful to its valued investors, the Securities & Exchange Commission of Pakistan, the State Bank of Pakistan, the Trustee of the Fund - Central Depository Company of Pakistan Limited and the management of the Pakistan Stock Exchange Limited for their continued cooperation and support. The Directors of the Management Company also acknowledge the efforts put in by the team of the Management Company for the growth and the prudent management of the Fund.

**For and on Behalf of the Board**

**Director**

**Chief Executive Officer**

**Dated: October 22, 2019**

لیکسن ایسٹ ایلوکیشن ڈیویڈنڈ مارکیٹس فنڈ  
 30 ستمبر 2019ء کو ختم ہونے والے سال کے لیے  
 منجمنت کمپنی کے ڈائریکٹرز کی رپورٹ

لیکسن انویسٹمنٹس لمیٹڈ کے بورڈ آف ڈائریکٹرز، لیکسن ایسٹ ایلوکیشن ڈیویڈنڈ مارکیٹس فنڈ ("LAADMF" یا فنڈ) کی منجمنت کمپنی 30 ستمبر 2019ء کو ختم ہونے والے سال کے لیے اپنی رپورٹ مع آڈٹ شدہ مالیاتی گوشوارے پیش کرتے ہوئے خوشی محسوس کرتا ہے۔

فنڈ کا مقصد  
 لیکسن ایسٹ ایلوکیشن ڈیویڈنڈ مارکیٹس فنڈ کی سرمایہ کاری کا مقصد مختلف طرح کے ملکی قرضوں اور ڈیویڈنڈ مارکیٹس سیکورٹیز میں سرمایہ کاری کرتے ہوئے  
 طویل مدت کے لیے اصل سرمائے کی قدر میں اضافہ کرنا ہے۔

نمایاں سرگرمیاں  
 LAADMF ایک اوپن اینڈ ایسٹ ایلوکیشن اسکیم ہے اور پاکستان اسٹاک ایکسچینج لمیٹڈ میں لسٹڈ ہے۔ اسکیم کو انویسٹمنٹ منجمنت کے ایک فعال انداز کو اختیار کرتے ہوئے چلایا جائے گا جس میں بڑے عوامی جیسے حکومتی پالیسیز، گلوبل اکٹا مک ڈیٹا، کموڈٹیز کی قیمتیں اور سپلائی/ڈیمانڈ اینڈ ایکس کے تجزیوں کو پیش نظر رکھا جائے گا۔ اس اسکیم سے ڈومیسٹک گورنمنٹ سیکورٹیز اور ایسی ڈیویڈنڈ مارکیٹس سیکورٹیز کے درمیان تبدیلیوں کے ساتھ سرمایہ کاری کی جاتی ہے، جس کا ڈیویڈنڈ مارکیٹس کی سرمایہ کاری کے منظر نامے اور اپنی انویسٹمنٹس ٹیم کی پیشگوییوں پر انحصار ہوتا ہے۔ یہ اسکیم ڈیویڈنڈ مارکیٹس کی سرمایہ کاری سے متعلق بیچ مارک MSCI World Index کے حوالے سے متعلق ممالک کو اوورویت یا انڈرویت کر سکتی ہے۔ اسکیم کی سرمایہ کاری کو کلسڈ آکم سیکورٹیز میں اس کی مدت اور yield curve منجمنت کے ذریعے مختلف پیچورٹیز اور حکومتی سیکورٹیز کے درمیان منتقل کرتے ہوئے منظم کیا جائے گا۔

نی یونٹ آمدنی (EPU)  
 نی یونٹ آمدنی (EPU) ظاہر نہیں کی گئی ہے کیوں کہ ہم محسوس کرتے ہیں کہ EPU شمار کرنے کے لیے تخمینہ شدہ اوسط یونٹس کا تعین اوپن اینڈ فنڈز کے لیے قابل عمل نہیں ہے۔

فنڈ کی کارکردگی  
 لیکسن ایسٹ ایلوکیشن ڈیویڈنڈ مارکیٹس فنڈ نے بیچ مارک منافع 1.61% کے مقابلے میں مالی سال 2020 کی پہلی سہ ماہی میں 1.18% کا مطلق منافع فراہم کیا۔ LAADMF نے بیچ مارک کے مقابلے میں 0.43% کم تر کارکردگی دکھائی۔ 30 ستمبر 2019ء کے مطابق ڈیویڈنڈ مارکیٹ ایکویٹیز میں 35% اور باقی کیش (65%) میں سرمایہ کاری کی گئی۔

### معاشی جائزہ

ریٹ میں لگاتار 8 اضافوں کے بعد، ایس بی پی نے ستمبر 2019 کی مائٹری پالیسی میں مرکزی پالیسی ریٹ کو 13.75% پر برقرار رکھا۔ ایس بی پی کا موقف افراط زر کی توقعات میں کوئی تبدیلی نہ ہونے (11-12% رینج کے لیے ایس بی پی کی رہنمائی) کا نتیجہ تھا جہاں سی پی آئی ٹریک پر رہی، جس کی اوسط 2015-2015 کی بنیادی سطح پر مالی سال 2020 کے 2 ماہ میں 9.45% رہی (08-2007 کی پرانی بنیادی سطح پر 11.0% تھی۔ اس کے علاوہ، پچھلے سہ ماہیوں میں زرمبادلہ کی شرح میں بھاری اصلاح کے ساتھ مالی سال 2020 کی پہلی سہ ماہی کے لیے REER 100 (عبوری) سے بھی کم رہا۔ بیرونی شعبے نے مالی سال 2020 کے 2 ماہ کے دوران سال بہ سال بنیاد پر 53% کی بھاری کمی کے ساتھ 1.3 ارب ڈالر تک نمایاں بہتری دکھائی۔ اس نے، پروگرام سے متعلق زرمبادلہ کی آمد اور سعودی تیل کی سہولتوں کے ہونے کے ساتھ، ایس بی پی کے زرمبادلہ کے ذخائر بڑھنے میں مدد ملی، جو 20 ستمبر 2019 کو 8.47 ارب ڈالر تھے۔ تاہم درآمدی حلقہ (ایپورٹ کور) اب بھی 2x ماہ کی حلقہ کی حد پر کمزور ہے۔ تاہم، غیر ملکی سرمایہ کاروں کے لیے قرضوں کی منڈیوں کو کھولنے کے مرکزی بینک کے فیصلے کے بعد کچھ مالی معاونت مختصر مدتی سرمایہ کاری کی شکل میں آئی ہے۔ سرمایہ کاروں کی دل چسپی بڑی حد تک ٹی بلز (234 ملین ڈالر) پر مرکوز رہی ہے جس میں کے ایس سی آر اے (اسٹیشن کنورٹبل روپی اکاؤنٹ) کے گزشتہ سال تا حال منافع جات 327 ملین امریکی ڈالر ہے جس سے مستقبل میں سرمایہ کاری کے بے پناہ امکانات کی نشاندہی ہوتی ہے۔ اس سے قطع نظر، اسٹیٹ بینک کے گورنر نے واضح کیا ہے کہ مالیاتی پالیسی سرمایہ آمد کے بجائے افراط زر کی توقعات پر مبنی ہے جہاں بجلی کے نرخوں میں آئندہ اضافے کا نتیجہ افراط زر کے دباؤ کا سبب بن سکتا ہے، ہم سمجھتے ہیں کہ سود کی شرحیں اپنی بلند ترین حد تک پہنچ چکی ہیں، تاہم، مالیاتی نرمی شروع کرنے سے قبل مرکزی بینک 2020 تک انتظار کر سکتا ہے۔

### فلسفہ انکم مارکیٹ کا جائزہ

مالی سال 2019 کی چوتھی سہ ماہی میں 4.9 ٹریلین روپے کے مقابلے میں مالی سال 2020 کی پہلی سہ ماہی کے دوران 6.1 ٹریلین روپے کے ساتھ ٹی بلز میں سرمایہ کاری میں (گزشتہ سال اسی مدت میں 4.6 ٹریلین روپے کے مقابلے میں) نمایاں اضافہ ہوا جہاں 3 سے 6 ماہ کی میعادوں میں بھاری تیزی دیکھنے میں آئی۔ 3 ماہ/6 ماہ/12 ماہ کی میعادوں کے لیے حتمی (Cut-off) منافع جات میں سہ ماہی بہ سہ ماہی بنیاد پر 90 بنیادی پوائنٹ کا اضافہ ہوا جس کی ستمبر 2019 میں اوسط (جون 2019 میں 12.97% / 12.84% / 12.73% کی اوسط کے مقابلے میں) بالترتیب 13.74% / 13.78% / 13.73% رہی۔ اس کے باوجود مرکزی بینک کی طرف سے ستمبر 2019 میں مالیاتی پالیسی میں مرکزی پالیسی ریٹ 13.25% پالیسی برقرار رکھنے کے بعد جلد ہی مالی نرمی کی روشن توقعات کے ساتھ منافع جات کے خطوط (yield curves) بلندی کی طرف بحال ہونے شروع ہو گئے ہیں (ستمبر 2019 میں منافع جات میں ماہ بہ ماہ بنیاد پر 18 بنیادی پوائنٹس کی بحالی ہوئی)۔ PIB کی نیلامیوں میں سرمایہ کاری میں نمایاں اضافہ ہوا، تاہم مالی سال 2020 کی پہلی سہ ماہی میں ایس بی پی کی طرف سے قبول کردہ 963 ارب روپے کی پیشکشیں مالی سال 2019 کی چوتھی سہ ماہی میں 431 ارب روپے (اور مالی سال 2019 کی پہلی سہ ماہی میں 21 ارب روپے) کے مقابلے میں کم تھیں۔ 3 سال/5 سال/10 سال کی میعادوں کے لیے PIB کے منافع جات میں تیزی سے گراؤ آئی جو ستمبر 2019 میں 12.31% / 12.40% / 12.84% کی اوسط کے ساتھ سہ ماہی بہ سہ ماہی بنیاد پر (جون 2019 میں 13.64% / 13.75% / 13.69% کی اوسط کے مقابلے میں) 117 بنیادی پوائنٹس گر گئے۔

### ڈیویڈنڈ مارکیٹس کا جائزہ

امریکا کے S&P 500 انڈیکس ستمبر میں ماہ بہ ماہ بنیاد پر 1.7% اضافہ ہوا اور موجودہ سال تا حال منافع اب 18.7% ہے۔ سرمایہ کاروں کی حوصلہ افزائی ہوئی کہ چین کے ساتھ تجارتی مذاکرات 10 تا 11 اکتوبر تک دوبارہ شروع ہوں گے اور صدر ٹرمپ نے کم اکتوبر سے، جو چین کے قومی دن پر پڑتا ہے، محصولات کے نرخوں میں منسو بہ شدہ اضافہ مؤخر کر دیا۔ تاہم مہینے کے آخر میں امریکی حکومت کی طرف سے چین میں امریکی سرمایہ محدود کرنے اور امریکی انجینئر کو چینی کمپنیوں کے شیئرز ڈی لسٹ کرنے پر مجبور کرنے کی خبر نے ایکویٹیز کو دباؤ میں رکھا۔ ستمبر کے آخری ہفتے میں بھی امریکہ میں مزید سیاسی انتشار دیکھنے میں آیا جب کانگریس نے صدر ٹرمپ کے خلاف مواخذے کی باضابطہ تحقیقات کا آغاز کیا۔

یورپی مارکیٹس ستمبر میں مثبت رہیں۔ سیاسی ہنگامہ برپا ہونے کے باوجود FTSE-100 انڈیکس ماہ بہ ماہ بنیاد پر 1% اضافے کے ساتھ بند ہوا۔ برطانوی وزیر اعظم نے وسط اکتوبر تک برطانیہ کی پارلیمنٹ کو معطل کر دیا، لیکن سپریم کورٹ نے اس فیصلے کو الٹ دیا۔ برطانوی وزیر اعظم اگلے مہینے کے آخر تک کوئی معاہدہ طے نہ ہونے پر بھی بریگزٹ کے ساتھ آگے بڑھنا چاہتے ہیں جبکہ پارلیمنٹ چاہتی ہے کہ معاہدہ نہ ہونے پر ڈیل لائن میں توسیع کا مطالبہ کیا جائے۔ جرمنی کے DAX انڈیکس نے اپنے پیچھے مہینے کے کچھ نقصانات کی بازیابی کی اور ماہ بہ ماہ بنیاد پر 4.1% اضافے کے ساتھ اختتام کیا جب کہ جرمنی کی معیشت بدستور کمزور رہی۔

اطلی کا FTSEMIB انڈیکس مہینے کے لیے 3.7% اضافے کے ساتھ بند ہوا۔ فرانس کے CAC انڈیکس میں بھی ماہ بہ ماہ بنیاد پر 3.6% اضافہ ہوا اور اسپین کا IBEX انڈیکس ماہ بہ ماہ بنیاد پر 4.9% بڑھا۔

ECB نے معیشت کی توقع شرح نمونہ ستمبر 2018 میں اعلان کردہ 1.9% سے مارچ 2019 میں 1.3% تک کم کر دی جو 2020 میں 1.6% تک بڑھنے کی توقع ہے۔ مئی کے آخر میں یورپی پارلیمنٹ کے انتخابات بھی مستقبل کی معاشی پالیسیوں کا تعین کریں گے۔

اطلی کا FTSEMIB انڈیکس اس مہینے میں 3.7% تک بند ہوا۔ فرانس کا سی ایس انڈیکس بھی 6.6 فیصد اور ایم ایس اے انڈیکس میں 8.2 فیصد اضافہ ہوا۔

یوروزون کمپوزٹ پر چیزنگ فیڈر انڈیکس (PMI) میں اگست کے 51.9 سے ستمبر میں 50.1 تک کمی ہوئی۔ اس سے یوروزون کے لیے تیسری سہ ماہی کی جی ڈی پی نمو کی توقعات مزید کم ہو کر 0.1% تک توقع ہے جیسے کہ معیشت اپنی رفتار کو ہٹاتی ہے۔ اس مندی میں جرمنی سب سے آگے ہے تاہم فرانس اور اطلی کی معیشتیں بھی غیر متحرک ہیں اور اسپین کی معیشت بھی خاطر خواہ سست روی کا شکار ہے۔ ستمبر میں خدمات میں بھی سرگرمی نظر آئی جیسا کہ یورو زون کی PMI خدمات پیچھے مہینے کے 53.5 سے کم ہو کر 51.6 پر آگئیں۔

ایشیا میں جاپان کا Nikkei 225 انڈیکس ستمبر میں بحال ہوا جو ستمبر میں مارکیٹ منفی میں بند ہونے کے بعد ستمبر میں مارکیٹ ماہ بہ ماہ بنیاد پر 5.1% اضافے کے ساتھ بند ہوئی۔ آسٹریلیا کی اسٹاک مارکیٹ میں ماہ بہ ماہ بنیاد پر 1.3% اضافہ ہوا جب کہ سنگا پور کے FSSTI انڈیکس میں ماہ بہ ماہ بنیاد پر 0.4% اضافہ ہوا۔

### مستقبل کی توقعات

سود اور افراط زر کی بلند شرحوں کی وجہ سے مالی سال 2020 میں معاشی نمو کمزور رہنے کی توقع ہے۔ اسٹیٹ بینک کی طرف سے جی ڈی پی کی 2.5%-3.0% شرح نمو کی پیش گوئی کی گئی ہے۔

6 ارب امریکی ڈالر کے توسیعی فنڈ کی سہولت کے لئے آئی ایم ایف پروگرام میں شمولیت سے آئندہ چند سالوں میں 38 بلین ڈالر کی بیرونی قرضے اور گرانٹ کے

دروازے کھولنے اور بیرونی اکاؤنٹ کی صورت حال اور پاکستانی روپے پر توقعات بہتر بنانے میں مدد ملے گی۔ مالیاتی صورت حال بدستور چیلنج سے بھرپور ہے تاہم ٹیکس آمدنی کی پیداوار میں اضافے کے ہدف کے ساتھ ٹیکس اصلاحات کی بدولت مزید بہتری کی توقع ہے۔ جس کا مقصد ٹیکس محصولات کی پیداوار میں اضافہ کرنا ہے۔ ہم خطہ ممالک کے مقابلے میں کمزور کرنسی اور برآمدات کو فروغ دینے کے اقدامات کی بدولت مالی سال 2020 میں برآمدات بڑھنے کا امکان ہے۔ اشیائے تقیش پر بلند محصولات کی بدولت درآمدات میں نمو محدود رہے گی۔

مختلف ذرائع کے مطابق مالی سال 2021 میں کمی سے قبل مالی سال 2020 کے لیے افراط زر میں نچلے دوہرے ہندسوں، 11-13% تک اضافہ متوقع ہے۔ روپے کی قدر میں کمی اور بجلی اور گیس کے نرخوں میں اضافے کے اثرات کی منتفی اضافے کے پیچھے اہم وجوہات ہیں۔ مالی سال کے دوسرے نصف حصے میں کمی سے پہلے نصف میں سود کی شرح کے بلند رہنے اور بلند ترین سطح چھوٹنے کی توقع ہے۔ مالی سال 2020 کے لیے خسارہ، مالی سال 2019 میں 8.9 فیصد کے مقابلے میں 7 فیصد سے تجاوز کرنے کی توقع ہے۔ ٹیکس وصولی کے چار حائد اہداف کے ساتھ آگے بڑھتے ہوئے اس میں کمی متوقع ہے۔

جیسا کہ مرکزی بینک نے مالی سال کے اختتام کے بعد پالیسی شرح میں مزید 100 بنیادی پوائنٹس کا اضافہ کیا ہے، افراط زر کے خطرات کے پیش نظر اسٹیٹ بینک آف پاکستان کی طرف پیشگی طے کردہ قیمتوں اور موجودہ سال 2019 کے دوسرے نصف میں سی پی آئی 10-12% کی حد میں رہنے کی رہنمائی کے ساتھ مزید سختی کی توقع نہیں ہے۔ زرمبادلہ کی شرح میں بہت حد تک درستی حاصل کر لی گئی ہے جہاں اگست 2019 کے لئے REER 93 پر کھڑا ہوا تھا (ایس پی پی کے مطابق) اور امکان ہے کہ مالی سال 2020 کے باقی عرصہ تک موجودہ سطح پر رہے گا۔ ہم توقع کرتے ہیں کہ قدر میں کمی کی رفتار 5-6% کی زیادہ معتدل رفتار اپنائے گی جس سے آگے بڑھنے پر افراط زر کے دباؤ میں مزید کمی آئی چاہیے۔

اظہار تشکر

یہ بورڈ اپنے قابل قدر انویسٹرز، سیکرٹریز اینڈ ایگزیکٹو کمیشن آف پاکستان، اسٹیٹ بینک آف پاکستان، فنڈ کے ٹرسٹی، بینرل ڈیپازٹری کمپنی آف پاکستان لمیٹڈ اور پاکستان اسٹاک ایکسچینج لمیٹڈ کا، ان کے مسلسل تعاون اور مدد پر شکر گزار ہے۔ منجھٹ کمپنی کے ڈائریکٹرز فنڈ کی ترقی اور دانش مندانہ انتظام و انصرام کے لیے منجھٹ کمپنی کی ٹیم کی محنت اور کاوشوں کا بھی اعتراف کرتے ہیں۔

برائے و مضامین بورڈ

ڈائریکٹر

چیف ایگزیکٹو آفیسر

تاریخ: 22 اکتوبر 2019

**Condensed Interim Statement of Assets and Liabilities  
As at September 30, 2019**

|                                                                                    | Note | September 30,<br>2019<br>(Unaudited)<br>(Rupees) | June 30,<br>2019<br>(Audited) |
|------------------------------------------------------------------------------------|------|--------------------------------------------------|-------------------------------|
| <b>ASSETS</b>                                                                      |      |                                                  |                               |
| Bank balances                                                                      | 6    | 409,516,945                                      | 345,797,093                   |
| Investments                                                                        | 7    | 222,217,924                                      | 224,526,020                   |
| Dividend receivable                                                                |      | 1,237,581                                        | 631,812                       |
| Accrued mark-up and other receivable                                               |      | 1,312,688                                        | 495,291                       |
| <b>TOTAL ASSETS</b>                                                                |      | <b>634,285,138</b>                               | <b>571,450,216</b>            |
| <b>LIABILITIES</b>                                                                 |      |                                                  |                               |
| Payable to the Management Company                                                  | 8    | 5,612,368                                        | 5,658,676                     |
| Payable to the Trustee                                                             | 9    | 107,763                                          | 197,535                       |
| Annual fee payable to the Securities and<br>Exchange Commission of Pakistan        | 10   | 28,755                                           | 320,403                       |
| Accrued expenses and other liabilities                                             | 11   | 3,323,210                                        | 2,975,288                     |
| <b>TOTAL LIABILITIES</b>                                                           |      | <b>9,072,096</b>                                 | <b>9,151,902</b>              |
| <b>NET ASSETS</b>                                                                  |      | <b>625,213,042</b>                               | <b>562,298,314</b>            |
| <b>UNIT HOLDERS' FUND (as per statement of<br/>movement in unit holders' fund)</b> |      |                                                  |                               |
|                                                                                    |      | <b>625,213,042</b>                               | <b>562,298,314</b>            |
| <b>CONTINGENCIES AND COMMITMENTS</b>                                               |      |                                                  |                               |
|                                                                                    | 12   |                                                  |                               |
| <b>(Number of units)</b>                                                           |      |                                                  |                               |
| <b>Number of units in issue</b>                                                    |      | <b>4,095,349</b>                                 | <b>3,725,923</b>              |
| <b>(Rupees)</b>                                                                    |      |                                                  |                               |
| <b>Net assets value per unit</b>                                                   |      | <b>152.6641</b>                                  | <b>150.9151</b>               |

The annexed notes from 1 to 17 form an integral part of these condensed interim financial statements.

**For Lakson Investments Limited  
(Management Company)**

Chief Executive Officer

Chief Financial Officer

Director

**Condensed Interim Income Statement (Unaudited)  
For the quarter ended September 30, 2019**

|                                                                                                                  | Note | 2019<br>(Rupees)   | 2018              |
|------------------------------------------------------------------------------------------------------------------|------|--------------------|-------------------|
| <b>INCOME</b>                                                                                                    |      |                    |                   |
| Income from Government securities                                                                                |      | 4,886,975          | 3,056,508         |
| Mark-up income                                                                                                   |      | 6,916,626          | 246,262           |
| Dividend income                                                                                                  |      | 605,770            | 287,087           |
| Exchange (loss) / gain on foreign currency deposits                                                              |      | (20,342)           | 123,796           |
|                                                                                                                  |      | <u>12,389,029</u>  | <u>3,713,653</u>  |
| Capital loss on sale of investments - net                                                                        |      | (27,797)           | (50,386)          |
| Unrealised (depreciation) / appreciation in the fair value of investments classified as 'held for trading' - net |      | (2,308,096)        | 9,786,109         |
|                                                                                                                  |      | <u>(2,335,893)</u> | <u>9,735,723</u>  |
| <b>Total Income</b>                                                                                              |      | <b>10,053,136</b>  | <b>13,449,376</b> |
| <b>EXPENSES</b>                                                                                                  |      |                    |                   |
| Remuneration to the Management Company                                                                           | 8.1  | 2,155,831          | 1,119,402         |
| Sindh Sales tax on remuneration to the Management Company                                                        | 8.2  | 280,258            | 145,522           |
| Remuneration to the Trustee                                                                                      |      | 325,212            | 199,376           |
| Annual fee to the Securities and Exchange Commission of Pakistan                                                 |      | 28,780             | 68,756            |
| Annual Supervisory fee of SECP on PSX Annual Fee                                                                 |      | 628                | 630               |
| Custody charges                                                                                                  |      | 155,564            | 52,439            |
| Auditors' remuneration                                                                                           |      | 75,262             | 86,970            |
| Fees and subscription                                                                                            |      | 153,614            | 37,598            |
| Credit rating fee                                                                                                |      | 47,711             | 41,930            |
| Printing charges                                                                                                 |      | -                  | 5,041             |
|                                                                                                                  |      | <u>3,222,860</u>   | <u>1,757,664</u>  |
| Net income from operating activities                                                                             |      | <u>6,830,276</u>   | <u>11,691,712</u> |
| Sindh Worker's Welfare Fund                                                                                      | 11.1 | (136,606)          | (233,834)         |
| <b>Net Income for the period before Taxation</b>                                                                 |      | <b>6,693,670</b>   | <b>11,457,878</b> |
| Taxation                                                                                                         | 13   | -                  | -                 |
| <b>Net income for the period after taxation</b>                                                                  |      | <b>6,693,670</b>   | <b>11,457,878</b> |
| <b>Allocation of Net Income for the period:</b>                                                                  |      |                    |                   |
| Net income for the year after taxation                                                                           |      | 6,693,670          | 11,457,878        |
| Less: Income already paid on units redeemed                                                                      |      | (8,134)            | (19,338)          |
|                                                                                                                  |      | <u>6,685,536</u>   | <u>11,438,540</u> |
| <b>Accounting income available for distribution:</b>                                                             |      |                    |                   |
| Relating to capital gains                                                                                        |      | -                  | 9,719,003         |
| Excluding capital gains                                                                                          |      | 6,685,536          | 1,719,537         |
| Accounting income available for distribution                                                                     |      | <u>6,685,536</u>   | <u>11,438,540</u> |

The annexed notes from 1 to 17 form an integral part of these condensed interim financial statements.

**For Lakson Investments Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive Officer

\_\_\_\_\_  
Chief Financial Officer

\_\_\_\_\_  
Director

**Condensed Interim Statement of Comprehensive Income (Unaudited)  
For the quarter ended September 30, 2019**

|                                                  | 2019             | 2018              |
|--------------------------------------------------|------------------|-------------------|
|                                                  | (Rupees)         |                   |
| Net income for the period after taxation         | 6,693,670        | 11,457,878        |
| Other comprehensive income                       | -                | -                 |
| <b>Total comprehensive income for the period</b> | <b>6,693,670</b> | <b>11,457,878</b> |

The annexed notes from 1 to 17 form an integral part of these condensed interim financial statements.

**For Lakson Investments Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive Officer

\_\_\_\_\_  
Chief Financial Officer

\_\_\_\_\_  
Director

**Condensed Interim Statement of Movement In Reserve or Unit Holders' Fund (Unaudited)  
For the quarter ended September 30, 2019**

|                                                                                 | 2019          |                      | 2018          |                      |
|---------------------------------------------------------------------------------|---------------|----------------------|---------------|----------------------|
|                                                                                 | Capital value | Undistributed income | Capital value | Undistributed income |
|                                                                                 | (Rupees)      |                      |               |                      |
| <b>Net assets at beginning of the period</b>                                    | 486,339,263   | 75,959,051           | 562,298,314   | 229,044,147          |
| Issuance of 374,753 units (2018: 63,896 units)<br>as capital refund             |               |                      |               | 48,970,363           |
| - Capital value                                                                 | 56,555,886    | -                    | 56,555,886    |                      |
| - Element of income                                                             | 480,648       | -                    | 480,648       |                      |
| Total proceeds on issuance of units                                             | 57,036,534    |                      | 57,036,534    |                      |
| <b>Redemption of 5,327 units (2018: 15,740 units)</b>                           |               |                      |               |                      |
| - Capital value                                                                 | (803,925)     | (8,133)              | (803,925)     | (19,338)             |
| - Element of loss                                                               | (3,418)       | (8,133)              | (11,551)      | (19,338)             |
| Total payments on redemption of units                                           | (807,343)     | (8,133)              | (815,476)     | (2,122,921)          |
| <b>Total comprehensive income for the period</b>                                | -             | 6,693,670            | 6,693,670     | 11,457,878           |
| Final Distribution during the period is Rs. 2,3801 on July 03, 2018 (2017: Nil) |               |                      |               | (1,962,053)          |
| <b>Net income for the period less distribution</b>                              | -             | 6,693,670            | 6,693,670     | 9,495,825            |
| <b>Net assets as at end of the period</b>                                       | 542,568,548   | 82,644,588           | 625,213,042   | 58,446,850           |
| <b>Undistributed income brought forward:</b>                                    |               |                      |               |                      |
| - Realized income                                                               | 43,867,223    |                      |               | 38,428,117           |
| - Unrealized income                                                             | 32,091,829    |                      |               | 10,542,247           |
|                                                                                 | 75,959,051    |                      |               | 48,970,363           |
| <b>Accounting income available for distribution:</b>                            |               |                      |               |                      |
| Relating to capital gains                                                       | -             |                      |               | 9,719,003            |
| Excluding capital gains                                                         | 6,685,536     |                      |               | 1,719,537            |
|                                                                                 |               |                      |               | 11,438,540           |
| <b>Net income for the period after taxation</b>                                 |               |                      |               | -                    |
| Final Distribution during the period is Rs. 2,3801 on July 03, 2018 (2017: Nil) |               |                      |               | (1,962,053)          |
| <b>Undistributed income at end of the period</b>                                | 82,644,588    |                      |               | 58,446,850           |
| <b>Undistributed income carried forward</b>                                     |               |                      |               |                      |
| - Realized income                                                               | 84,952,684    |                      |               | 48,660,741           |
| - Unrealized income                                                             | (2,308,096)   |                      |               | 9,786,109            |
| <b>Undistributed income at end of the period</b>                                | 82,644,588    |                      |               | 58,446,850           |
| <b>Net assets value per unit at beginning of the period</b>                     |               | 150,9151             |               | 134,4997             |
| <b>Net assets value per unit at end of the period</b>                           |               | 152,6641             |               | 137,5446             |

The annexed notes from 1 to 17 form an integral part of these condensed interim financial statements.

**For Lakson Investments Limited  
(Management Company)**

Chief Executive Officer

Chief Financial Officer

Director

**Condensed Interim Cash Flow Statement (Unaudited)  
For the quarter ended September 30, 2019**

|                                                                                                                    | 2019               | 2018                 |
|--------------------------------------------------------------------------------------------------------------------|--------------------|----------------------|
|                                                                                                                    | (Rupees)           |                      |
| <b>CASH FLOW FROM OPERATING ACTIVITIES</b>                                                                         |                    |                      |
| Net Income for the period before Taxation                                                                          | 6,693,670          | 11,457,878           |
| <b>Adjustments for non-cash charges and other items:</b>                                                           |                    |                      |
| Capital gain on sale of investments - net                                                                          | 27,797             | 50,386               |
| Unrealised appreciation / (depreciation) in the fair value of<br>investments classified as held for trading' - net | 2,308,096          | (9,786,109)          |
|                                                                                                                    | <u>9,029,563</u>   | <u>1,722,155</u>     |
| <b>(Increase) / decrease in assets</b>                                                                             |                    |                      |
| Investments - net                                                                                                  | (27,797)           | (175,685,061)        |
| Mark-up receivable                                                                                                 | (605,769)          | (261,837)            |
| Prepayment                                                                                                         | (817,397)          | (347,772)            |
|                                                                                                                    | <u>(1,450,963)</u> | <u>(176,294,670)</u> |
| <b>Increase / (decrease) in liabilities</b>                                                                        |                    |                      |
| Payable to the Management Company                                                                                  | (46,308)           | 11,671               |
| Payable to the Trustee                                                                                             | (89,772)           | 1                    |
| Annual fee payable to the Securities and<br>Exchange Commission of Pakistan                                        | (291,648)          | (173,382)            |
| Accrued expenses and other liabilities                                                                             | 347,922            | 565,289              |
|                                                                                                                    | <u>(79,806)</u>    | <u>403,579</u>       |
| <b>Net cash flow from operating activities</b>                                                                     | <u>7,498,794</u>   | <u>(174,168,936)</u> |
| <b>CASH FLOW FROM FINANCING ACTIVITIES</b>                                                                         |                    |                      |
| Cash received from issue of units                                                                                  | 57,036,534         | 5,544,549            |
| Cash paid on redemption of units                                                                                   | (815,476)          | (2,122,921)          |
| Cash dividend paid                                                                                                 | -                  | (1,962,053)          |
| Net cash flow from financing activities                                                                            | <u>56,221,058</u>  | <u>1,459,575</u>     |
| <b>Net increase / (decrease) in cash and cash equivalent<br/>during the period</b>                                 | <u>63,719,852</u>  | <u>(172,709,361)</u> |
| Cash and cash equivalent at the beginning of the period                                                            | 345,797,093        | 184,316,259          |
| <b>Cash and cash equivalent at the end of the period</b>                                                           | <u>409,516,945</u> | <u>11,606,898</u>    |

The annexed notes from 1 to 17 form an integral part of these condensed interim financial statements.

**For Lakson Investments Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive Officer

\_\_\_\_\_  
Chief Financial Officer

\_\_\_\_\_  
Director

**Notes to and Forming Part of the Condensed Interim  
Financial Statements (Unaudited)  
For the quarter ended September 30, 2019**

**1. LEGAL STATUS AND NATURE OF BUSINESS**

The Lakson Asset Allocation Developed Market Fund (the "Fund") was established under the Trust Deed executed on 30 May 2011 between the Lakson Investments Limited as its Management Company, a company incorporated under the repealed Companies ordinance 1984 (now Companies Act, 2017) and the Central Depository Company of Pakistan Limited (CDC) as its Trustee, also incorporated under the repealed Companies ordinance 1984 (now Companies Act, 2017). The Fund has been registered as a Notified Entity on 7 July 2011 by the Securities and Exchange Commission of Pakistan (SECP) in accordance with the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (NBFC Regulations).

The Management Company of the Fund has been licensed by SECP to undertake Asset Management and Investment Advisory Services as a Non-Banking Finance Company under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules). The registered office of the Management Company is located at 14 - Ali Block, New Garden Town, Lahore, while the head office is in the Lakson Square Building No. 2, Karachi.

The Fund is an open end mutual fund and is listed on the Pakistan Stock Exchange. Units are offered for public subscription on a continuous basis. The units are transferable and can be redeemed by surrendering them to the Fund.

The Fund is categorised as "Asset Allocation Scheme" as per the Circular 07 of 2009 issued by Securities and Exchange Commission of Pakistan (SECP) and is authorised to invest within the prescribed limit mentioned in the offering document of the fund in Government securities, deposits and foreign currency deposits with local or foreign banks etc. in Pakistan. Further, as allowed by SECP and State Bank of Pakistan, the Fund can invest abroad up to 30% of the aggregated funds mobilized (including foreign currency funds) subject to a maximum limit of USD 15 million. The investments authorized outside Pakistan include exchange traded funds based on equities / debt with exposure in the commodities, index tracker funds tracking different commodities indices, actively managed commodities based funds, equities and debt securities of companies with exposure in commodities, future contracts of different commodities and foreign currency deposits etc.

Title to the assets of the Fund is held in the name of Central Depository Company of Pakistan Limited as a Trustee of the Fund.

The Pakistan Credit Rating Company Limited (PACRA) has maintained asset manager rating of the Management Company of the Fund to the scale 'AM2+' (stable outlook) dated 29 August 2019 (AM2+ as on 27 February 2019).

On October 1, 2019: VIS Credit Rating Company Limited has assessed the fund performance rankings of Lakson Asset Allocation Developed Market Fund for the one, three and five year periods ended June 30th, 2019. 3-year and 5-year rankings are based on weighted average performance over the performance horizon. Following are the star rankings for period ended June 30th, 2019

1-year ranking: MFR 5-Star  
3-year ranking: MFR 5-Star  
5-year ranking: MFR 5-Star

**2. BASIS OF PREPARATION**

## **2.1 Statement of compliance**

These financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:

- International Financial Reporting Standards (IFRS Standards) issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017;
- Provisions of and directives issued under the Companies Act, 2017 along with part VIIIA of the repealed Companies Ordinance, 1984; and
- Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003 (the NBFC Rules), Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations).

Where provisions of and directives issued under the Companies Act, 2017, part VIIIA of the repealed Companies Ordinance, 1984, the NBFC Rules, the NBFC Regulations differ from the IFRS Standards, the provisions of and directives issued under the Companies Act, 2017, part VIIIA of the repealed Companies Ordinance, 1984, the NBFC Rules and the NBFC Regulations have been followed.

## **2.3 Basis of measurement**

This condensed interim financial information has been prepared under the historical cost convention, except for investments that are stated at fair values.

## **2.4 Functional and presentation currency**

This condensed interim financial information is presented in Pak Rupees which is the functional and presentation currency of the Fund.

## **3. Significant judgement and estimates**

The preparation of condensed interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amount of assets and liabilities, income and expenses. Actual results may differ from these estimates.

The significant judgments made by management in applying the accounting policies and the key sources of estimation uncertainty were the same as those that were applied to financial statements for the year ended June 30, 2019.

## **4. SIGNIFICANT ACCOUNTING POLICIES**

The accounting policies and methods of computation adopted in the preparation of these condensed interim financial informations are the same as those applied in the preparation of the financial statements as at and for the year ended June 30, 2019.

## **5. FINANCIAL RISK MANAGEMENT**

The Fund financial risk management objectives and policies are consistent with those disclosed in the annual audited financial statements for the year ended 30 June 2019.

|                                     | Note | September 30,<br>2018<br>(Unaudited)<br>(Rupees) | June 30,<br>2018<br>(Audited) |
|-------------------------------------|------|--------------------------------------------------|-------------------------------|
| <b>6. BANK BALANCES</b>             |      |                                                  |                               |
| <b>In local currency</b>            |      |                                                  |                               |
| In profit and loss sharing accounts | 6.1  | 408,646,846                                      | 344,816,406                   |
| In current accounts                 |      | 7,874                                            | 7,874                         |
| <b>In foreign currency</b>          |      |                                                  |                               |
| In current account                  | 6.2  | 862,225                                          | 972,814                       |
|                                     |      | <u>409,516,945</u>                               | <u>345,797,093</u>            |

6.1 These carry mark-up rates ranging from 11.25% to 14.45% (2018: from 5.5% to 5.85%) per annum.

6.2 This represents USD denominated current account maintained in foreign country.

7. INVESTMENTS - financial assets at fair value through profit or loss - Held for trading

**In local currency**

Government securities

Market Treasury Bills

7.1

-

-

**In foreign currency**

Exchange traded fund

7.2

222,217,924

224,526,020

222,217,924

224,526,020

**7.1 Market Treasury Bills**

| Number of treasury bills                          |                            |                                      |                                             | Balance as at September 30, 2019 |              |                         |                                                        |                                                   |
|---------------------------------------------------|----------------------------|--------------------------------------|---------------------------------------------|----------------------------------|--------------|-------------------------|--------------------------------------------------------|---------------------------------------------------|
| Number of holdings at the beginning of the period | Acquired during the period | Disposed / matured during the period | Number of holdings at the end of the period | Carrying value                   | Market value | Unrealized appreciation | Market value as a percentage of net assets of the Fund | Market value as a percentage of total investments |
| Rupees                                            |                            |                                      |                                             |                                  |              |                         |                                                        |                                                   |
| T-BILL-3M-23052019                                | -                          | 3,370,000                            | 3,370,000                                   | -                                | -            | -                       | 0.00%                                                  | 0.00%                                             |
| T-BILL-3M-16082019                                | -                          | 3,500,000                            | 3,500,000                                   | -                                | -            | -                       | 0.00%                                                  | 0.00%                                             |
| T-BILL-1Y-12092019                                | -                          | 700,000                              | 700,000                                     | -                                | -            | -                       | 0.00%                                                  | 0.00%                                             |
| T-BILL-1Y-29082019                                | -                          | 970,000                              | 970,000                                     | -                                | -            | -                       | 0.00%                                                  | 0.00%                                             |
| Total - September 30, 2019                        |                            |                                      |                                             | -                                | -            | -                       | -                                                      | -                                                 |
| Total - June 30, 2019                             |                            |                                      |                                             | -                                | -            | -                       | -                                                      | -                                                 |

**7.2 Exchange traded fund: Foreign investment**

| Number of units                                   |                            |                                      |                                             | Balance as at September 30, 2019 |                    |                       |                                                        |                                                   |
|---------------------------------------------------|----------------------------|--------------------------------------|---------------------------------------------|----------------------------------|--------------------|-----------------------|--------------------------------------------------------|---------------------------------------------------|
| Number of holdings at the beginning of the period | Acquired during the period | Disposed / matured during the period | Number of holdings at the end of the period | Carrying value                   | Market value       | Unrealized diminution | Market value as a percentage of net assets of the Fund | Market value as a percentage of total investments |
| Rupees                                            |                            |                                      |                                             |                                  |                    |                       |                                                        |                                                   |
| Powershares QQQ Trust Series 1                    | 3,780                      | -                                    | -                                           | 3,780                            | 65,767,052         | 111,598,268           | 45,831,216                                             | 17.85%                                            |
| Vanguard S&P 500 UCITS ETF                        | 12,525                     | -                                    | -                                           | 12,525                           | 70,770,816         | 110,619,656           | 39,848,840                                             | 17.69%                                            |
| <b>Total - September 30, 2019</b>                 |                            |                                      |                                             |                                  | <u>136,537,868</u> | <u>222,217,924</u>    | <u>85,680,056</u>                                      | <u>35.54%</u>                                     |
| <b>Total - June 30, 2019</b>                      |                            |                                      |                                             |                                  | <u>175,202,939</u> | <u>224,526,020</u>    | <u>49,323,080</u>                                      | <u>100.00%</u>                                    |
| <b>Total investment - September 30, 2019</b>      |                            |                                      |                                             |                                  | <u>136,537,868</u> | <u>222,217,924</u>    | <u>85,680,056</u>                                      | <u>35.54%</u>                                     |
| <b>Total investment - June 30, 2019</b>           |                            |                                      |                                             |                                  | <u>175,202,939</u> | <u>224,526,020</u>    | <u>49,323,080</u>                                      | <u>100.00%</u>                                    |

|                                                                       |      | September 30,<br>2019<br>(Unaudited) | June 30,<br>2019<br>(Audited) |
|-----------------------------------------------------------------------|------|--------------------------------------|-------------------------------|
|                                                                       | Note | (Rupees)                             |                               |
| <b>8. PAYABLE TO THE MANAGEMENT COMPANY</b>                           |      |                                      |                               |
| Remuneration payable to the Management Company                        | 8.1  | 696,032                              | 736,652                       |
| Sales tax payable on remuneration to the Management Company           | 8.2  | 729,375                              | 734,655                       |
| Federal excise duty payable on remuneration to the Management Company | 8.3  | 4,184,410                            | 4,184,410                     |
| Sales load payable                                                    |      | 2,551                                | 2,959                         |
|                                                                       |      | <u>5,612,368</u>                     | <u>5,658,676</u>              |

8.1 The Management Company is entitled to remuneration for services rendered to the Fund under the provisions of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, of an amount not exceeding 2% per annum of the average annual net assets of the Fund. However, the Management Company is currently charging fee at 15% of the gross earnings of the scheme for the year ended 30 September 2019. The fee is subject to a minimum of 1.25% and maximum of 2% of the average annual net assets of the Fund. The effective management fee rate for the year ended 30 September 2019 is 1.49% of the average net assets. Remuneration is paid to the Management company in arrears on a monthly basis.

8.2 The Provincial Government of Sindh has levied Sindh Sales Tax at the rate of 13% on Management Company's remuneration. Above liability includes Rs. 638,891 (June 30, 2019: Rs. 638,891) accrued on Federal Excise Duty (FED) charged on the management remuneration as more fully explained in note 8.3 below. Had the provision relating to FED not been made, net asset value per unit of the Fund as at September 30, 2019 would have been higher by Re. 0.16 (June 30, 2019: Re. 0.17) per unit.

8.3 As per the requirements of the Finance Act, 2013, Federal Excise Duty (FED) at the rate of 16 percent on the remuneration of the Management Company has been applied effective from 13 June 2013. The Management Company is of the view that since the remuneration is already subject to the provincial sales tax, further levy of FED may result in double taxation, which does not appear to be the spirit of the law, hence, a petition was collectively filed by the Mutual Fund Association of Pakistan with the Sindh High Court (SHC) on 4 September 2013.

While disposing the above petition through order dated 16 July 2016, the SHC declared the said provisions to be ultra vires and as a result no FED is payable with effect from 01 July 2016. However, the tax authorities subsequently filed appeal against the decision of the SHC in the Supreme Court of Pakistan, which is pending for the decision.

Furthermore, the Finance Act 2016 also introduced an amendment to the Federal Excise Act, 2005 whereby FED was withdrawn on services of different industries including Non-Banking Financial Institutions, which are already subject to provisional sales tax.

However, since the appeal is pending in the Supreme Court of Pakistan, the Management Company, as a matter of abundant caution, is carrying provision for FED for the period up to 30 September 2019 aggregating to Rs. 4.184 million. Had the provision not been made, NAV per unit of the Fund as at 30 September 2019 would have been higher by Re. 1.02 (30 June 2019: Re. 1.12) per unit.

**9 REMUNERATION PAYABLE TO THE TRUSTEE**

The Trustee is entitled to a monthly remuneration for services rendered to the Fund under the provision of Trust Deed. Effective from 01 July 2019 the Trustee has revised the trustee fee as under:

|                                    |                                                                                     |
|------------------------------------|-------------------------------------------------------------------------------------|
| Net assets up to 1 billion         | 0.20% per annum of the daily average net assets of the Fund, which ever is higher.  |
| Net assets exceeding Rs. 1 billion | 0.10% per annum of the daily average net assets of the Fund exceeding Rs 1 billion. |

Upto 30 June 2019 the Trustee was entitled to a monthly remuneration for services rendered to the Fund under the provisions of the Trust Deed as per the following rates:

|                                    |                                                                                                       |
|------------------------------------|-------------------------------------------------------------------------------------------------------|
| Net assets up to 1 billion         | Rs. 0.7 million or 0.20% per annum of the daily average net assets of the Fund, which ever is higher. |
| Net assets exceeding Rs. 1 billion | Rs 2 million plus 0.10% per annum of the daily average net assets of the Fund exceeding Rs 1 billion. |

The remuneration is paid to the trustee in arrears on monthly basis.

**10 ANNUAL FEE PAYABLE TO THE SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN**

This represents annual fee payable to SECP in accordance with the NBFC Regulations. Effective from 01 July 2019 the SECP has revised the Annual SECP fee as under:

The Company is required to pay SECP an amount at the rate of 0.02% per annum of the average daily net assets of the fund.

Upto 30 June 2019 the SECP was entitled for annual fee payable in accordance with the regulation 62 of the NBFC Regulation 2008, as per the following rates:

The Company is required to pay SECP an amount at the rate of 0.095% per annum of the average daily net assets of the fund.

|                                         |      | September 30,<br>2019<br>(Unaudited) | June 30,<br>2019<br>(Audited) |
|-----------------------------------------|------|--------------------------------------|-------------------------------|
|                                         | Note | (Rupees)                             |                               |
| <b>11 ACCRUED AND OTHER LIABILITIES</b> |      |                                      |                               |
| Sindh Workers' Welfare Fund             | 11.1 | 2,675,320                            | 2,538,715                     |
| Withholding income tax payable          |      | 9,680                                | 52,604                        |
| Auditors' remuneration                  |      | 269,919                              | 194,656                       |
| Custody fee payable                     |      | 111,382                              | 46,064                        |
| Rating fee payable                      |      | 165,661                              | 117,950                       |
| Others                                  |      | 91,248                               | 25,299                        |
|                                         |      | <u>3,323,210</u>                     | <u>2,975,288</u>              |

- 11.1 Provision for Sindh Workers' Welfare Fund is being made on a daily basis going forward pursuant to MUFAP's recommendation to all its members on January 12, 2017 against the backdrop of the Sindh Revenue Board (SRB) letter to mutual funds in January 2016 whereby SRB directed the mutual funds to register and pay Sindh Workers' Welfare Fund (SWWF) for the accounting year closing on or after December 31, 2013. This is on the premise that mutual funds are included in definition of financial institutions in the Financial Institutions (Recovery of Finance) Ordinance, 2001 hence WWF is payable by them. Though MUFAP has taken up the matter with the Sindh Finance Ministry to have CISs /mutual funds excluded from the applicability of SWWF, but as a matter of abundant caution management has recorded SWWF with effect from the date of the applicability of the SWWF Act, 2014 (i.e. with effect from July 01, 2014).

Total provision for SWWF as of September 30, 2019 amounted to Rs. 2.675 million. Had the provision not been made the net assets value per unit of the Fund as at September 30, 2019 would have been higher by Re. 0.6533 per unit (June 30, 2019: Re. 0.68 per unit)

Furthermore on November 10, 2016, Honourable Supreme Court of Pakistan (SCP) passed a judgment declaring the amendments made in the Finance Acts 2006 and 2008 pertaining to WWF as illegal citing that WWF was not in the nature of tax and could, therefore, not have been introduced through money bills. Accordingly, the aforesaid amendments have been struck down by the SCP. The Federal Board of Revenue has filed a petition with the SCP against the said judgment, which is pending hearing. While the petitions filed by the Collective Investment Schemes (CISs) on the matter are still pending before the High Court of Sindh (SHC), the Mutual Funds Association of Pakistan (MUFAP) (collectively on behalf of the asset management companies and their CISs) have taken legal and tax opinions on the impact of the SCP's judgement on the CISs petition before the SHC. Both the legal and tax advisors consulted were of the view that the SCP's judgment has removed the very basis on which the demands were raised against the CISs. Therefore, there was no longer any liability against the CISs under the WWF Ordinance and that all cases pending in the SHC or lower appellate forums will now be disposed off in light of the earlier judgement of the SCP.

Pursuant to above and on recommendation of MUFAP the entire provision of Rs. 2.659 million against WWF held by the CISs till 30 June 2015, had been reversed on 12 January 2017.

## **12. CONTINGENCIES AND COMMITMENTS**

There were no other contingencies and commitments as at September 30, 2019.

## **13. TAXATION**

The Fund's income is exempt from Income Tax as per clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than 90% of the accounting income for the year as reduced by capital gains whether realised or unrealised is distributed amongst the unit holders, provided that for the purpose of determining distribution of not less than 90% of its accounting income for the year, the income distributed through bonus units shall not be taken into account. Furthermore, as per regulation 63 of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, the Fund is required to distribute 90% of the net accounting income other than capital gains to the unit holders. The Fund is also exempt from the provisions of Section 113 (minimum tax) under Clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001.

During the year ended June 30, 2014, the FBR has issued show cause notices to the Fund under section 122(9) for proceeding u/s 122(5A) of the Income Tax Ordinance, 2001 for amendment of assessment on grounds that exemption from tax claimed under clause 99 of Part-I of the Second Schedule is not as per law. Total tax including Workers' Welfare Fund payable as per amended assessment would be Rs. 7.203 million and Rs 19.001 million for the tax years 2012 and 2013 respectively. Trustee of the Fund had filed a suit in the High Court of Sindh for declaration and permanent injunction for which a stay order had been granted by Sindh High

Court. The management expects a favorable outcome and, accordingly, no provision has been recorded in respect of this matter.

**14. TRANSACTIONS AND BALANCES WITH RELATED PARTIES / CONNECTED PERSONS**

Related parties include Lakson Investments Limited being the Management Company, Central Depository Company of Pakistan Limited (CDC) being the Trustee, Habib Bank AG Zurich being the Custodian, SIZA Services (Private) Limited being the holding company of the Management Company, associated companies of the Management Company, key management personnel, other funds being managed by the Management Company and unit holders holding more than 10% in the units of the Funds as at September 30, 2019.

Remuneration to the Management Company and the Trustee is determined in accordance with the provisions of NBFC Regulations and the Trust Deed respectively. Other transactions are in normal course of business, at contracted rates and terms determined in accordance with the market rates.

Transactions and balances with related parties other than those disclosed elsewhere are as follows:

|                                                                 | September 30,<br>2019<br>(Unaudited) | June 30,<br>2019<br>(Audited) |
|-----------------------------------------------------------------|--------------------------------------|-------------------------------|
|                                                                 | (Rupees)                             |                               |
| <b>14.1 Balance as at period / year end</b>                     |                                      |                               |
| <b>Lakson Investments Limited - Management Company</b>          |                                      |                               |
| Payable to Management Company                                   | 5,609,817                            | 5,655,717                     |
| Sales load payable                                              | 2,551                                | 2,959                         |
| <b>Central Depository Company of Pakistan Limited - Trustee</b> |                                      |                               |
| Remuneration payable                                            | 107,763                              | 197,535                       |
| <b>Habib Bank AG Zurich - Custodian</b>                         |                                      |                               |
| Bank deposits                                                   | 862,225                              | 972,814                       |
| Custody fee payable                                             | 111,382                              | 46,064                        |

|                                                                                     | Quarter ended September 30, 2019    |                                |                   |                                  |                                             |                             |                                |                                    |                                  |                                                              |
|-------------------------------------------------------------------------------------|-------------------------------------|--------------------------------|-------------------|----------------------------------|---------------------------------------------|-----------------------------|--------------------------------|------------------------------------|----------------------------------|--------------------------------------------------------------|
|                                                                                     | Number of Units                     |                                |                   |                                  |                                             | Rupees                      |                                |                                    |                                  |                                                              |
|                                                                                     | Number of Units as at July 01, 2019 | Units issued during the period | Refund of Capital | Units redeemed during the period | Number of holdings at the end of the period | Balance as at July 01, 2019 | Units issued during the period | Bonus units issued during the year | Units redeemed during the period | Balance at the end of the period (Investment at current NAV) |
| Directors, Chief Executive and their spouse and minors                              | 784,741                             | -                              | -                 | -                                | 784,741                                     | 118,429,204                 | -                              | -                                  | -                                | 119,801,715                                                  |
| Key management personnel, employees and connected persons of the Management Company | 177,525                             | -                              | -                 | -                                | 177,525                                     | 20,727,393                  | -                              | -                                  | -                                | 27,101,694                                                   |
| Other key management personnel                                                      | 1                                   | -                              | -                 | -                                | 1                                           | 151                         | -                              | -                                  | -                                | 153                                                          |
| <b>Associated companies / undertakings of the Management Company</b>                |                                     |                                |                   |                                  |                                             |                             |                                |                                    |                                  |                                                              |
| Lakson Investments Limited                                                          | 1,091,716                           | -                              | -                 | -                                | 1,091,716                                   | 164,756,466                 | -                              | -                                  | -                                | 166,665,878                                                  |
| Lakson Business Solutions Limited - Employees                                       | 1,129                               | -                              | -                 | -                                | 1,129                                       | 170,323                     | -                              | -                                  | -                                | 172,297                                                      |
| Contributory Provident Fund Trust                                                   | 3,051                               | -                              | -                 | -                                | 3,051                                       | 460,443                     | -                              | -                                  | -                                | 465,780                                                      |
| Lakson Investments Limited - Employees Contributory Provident Fund Trust            | 74,904                              | -                              | -                 | -                                | 74,904                                      | 11,304,176                  | -                              | -                                  | -                                | 11,435,183                                                   |
| GAM Corporation (Private) Limited - Employees                                       | 53,462                              | -                              | -                 | -                                | 53,462                                      | 8,068,182                   | -                              | -                                  | -                                | 8,161,686                                                    |
| Contributory Provident Fund Trust                                                   | 372,017                             | -                              | -                 | -                                | 372,017                                     | 56,143,045                  | -                              | -                                  | -                                | 56,793,703                                                   |
| Colgate Palmolive (Pakistan) Limited - Employees                                    | 315,252                             | -                              | -                 | -                                | 315,252                                     | 47,576,259                  | -                              | -                                  | -                                | 48,127,634                                                   |
| Colgate Palmolive (Pakistan) Limited - Employees Gratuities Fund                    | 136,796                             | -                              | -                 | -                                | 136,796                                     | 20,644,633                  | -                              | -                                  | -                                | 20,883,890                                                   |
| Cyber Internet Services (Private) Limited - Employees                               | 35,060                              | -                              | -                 | -                                | 35,060                                      | 5,291,108                   | -                              | -                                  | -                                | 5,352,429                                                    |
| Contributory Provident Fund Trust                                                   | 56,379                              | -                              | -                 | -                                | 56,379                                      | 8,508,453                   | -                              | -                                  | -                                | 8,607,060                                                    |
| Accuracy Surgical Limited - Employees Contributory Provident Fund Trust             | 23,335                              | -                              | -                 | -                                | 23,335                                      | 3,521,665                   | -                              | -                                  | -                                | 3,562,479                                                    |
| Merit Packaging Limited - Employees Contributory Provident Fund Trust               | 354,326                             | -                              | -                 | -                                | 354,326                                     | 53,473,171                  | -                              | -                                  | -                                | 54,092,888                                                   |
| Century Paper & Board Mills Limited - Employees                                     | 286,986                             | -                              | -                 | -                                | 286,986                                     | 43,310,503                  | -                              | -                                  | -                                | 43,812,441                                                   |
| Contributory Provident Fund Trust                                                   | 28,075                              | -                              | -                 | -                                | 28,075                                      | 4,236,949                   | -                              | -                                  | -                                | 4,286,052                                                    |
| Century Insurance Company Limited - Employees                                       | 30,864                              | -                              | -                 | -                                | 30,864                                      | 4,657,880                   | -                              | -                                  | -                                | 4,711,862                                                    |
| Sybil Private Limited - Employees Gratuities Fund                                   | 21,142                              | -                              | -                 | -                                | 21,142                                      | 3,190,707                   | -                              | -                                  | -                                | 3,227,685                                                    |
| Princeton Travels Private Limited - Employees                                       | 3,737                               | -                              | -                 | -                                | 3,737                                       | 563,916                     | -                              | -                                  | -                                | 570,451                                                      |
| Contributory Provident Fund Trust                                                   | 16,102                              | -                              | -                 | -                                | 16,102                                      | 2,429,994                   | -                              | -                                  | -                                | 2,458,156                                                    |
| Siza Services Private Limited - Employees Contributory Provident Fund Trust         | 11,450                              | -                              | -                 | -                                | 11,450                                      | 1,727,951                   | -                              | -                                  | -                                | 1,747,977                                                    |
| Hasanali Karabhai Foundation - Employees Contributory Provident Fund Trust          |                                     |                                |                   |                                  |                                             |                             |                                |                                    |                                  |                                                              |

| Quarter ended September 30, 2018                                     |                                     |                                |                   |                                  |                                             |                             |                                |                                      |                                  |
|----------------------------------------------------------------------|-------------------------------------|--------------------------------|-------------------|----------------------------------|---------------------------------------------|-----------------------------|--------------------------------|--------------------------------------|----------------------------------|
|                                                                      | Number of Units                     |                                |                   |                                  | Rupees                                      |                             |                                |                                      |                                  |
|                                                                      | Number of Units as at July 01, 2018 | Units issued during the period | Refund of Capital | Units redeemed during the period | Number of holdings at the end of the period | Balance as at July 01, 2018 | Units issued during the period | Bonus units issued during the period | Units redeemed during the period |
| Directors, Chief Executive and their spouse and minors               | 611,427                             | 12,532                         |                   |                                  | 623,959                                     | 84,329,563                  | 1,655,749                      |                                      | 85,822,191                       |
| Other key management personnel                                       | -                                   |                                |                   |                                  | -                                           |                             |                                |                                      | -                                |
| <b>Associated companies / undertakings of the Management Company</b> |                                     |                                |                   |                                  |                                             |                             |                                |                                      |                                  |
| Lakson Investments Limited                                           | 816,972                             | 344                            | 14,313            |                                  | 831,629                                     | 109,882,469                 | 45,439                         | -                                    | 114,386,058                      |
| Lakson Business Solutions Limited - Employees                        |                                     |                                |                   |                                  |                                             |                             |                                |                                      |                                  |
| Contributory Provident Fund Trust                                    | 1,073                               | -                              | 19                |                                  | 1,092                                       | 144,304                     | 1                              | -                                    | 150,186                          |
| Lakson Investments Limited - Employees Contributory                  |                                     |                                |                   |                                  |                                             |                             |                                |                                      |                                  |
| Provident Fund Trust                                                 | 2,899                               | 1                              | 51                |                                  | 2,952                                       | 389,959                     | 186                            | -                                    | 405,994                          |
| GAM Corporation (Private) Limited - Employees                        |                                     |                                |                   |                                  |                                             |                             |                                |                                      |                                  |
| Contributory Provident Fund Trust                                    | 23,793                              | -                              | 428               |                                  | 24,222                                      | 3,200,191                   | 32                             | -                                    | 3,331,541                        |
| SIZA Foods (Private) Limited - Employees Contributory                |                                     |                                |                   |                                  |                                             |                             |                                |                                      |                                  |
| Provident Fund Trust                                                 | 17,102                              | -                              | 308               |                                  | 17,410                                      | 2,300,173                   | 23                             | -                                    | 2,394,634                        |
| Colgate Palmolive (Pakistan) Limited - Employees                     | 102,609                             | 1                              | 1,847             |                                  | 104,457                                     | 13,800,921                  | 138                            | -                                    | 14,367,538                       |
| Cyber Internet Services (Private) Limited - Employees                |                                     |                                |                   |                                  |                                             |                             |                                |                                      |                                  |
| Contributory Provident Fund Trust                                    | 40,895                              | -                              | 736               |                                  | 41,632                                      | 5,500,420                   | 55                             | -                                    | 5,726,233                        |
| Accuracy Surgicals Limited - Employees Contributory                  |                                     |                                |                   |                                  |                                             |                             |                                |                                      |                                  |
| Provident Fund Trust                                                 | 11,897                              | -                              | 214               |                                  | 12,111                                      | 1,600,104                   | 16                             | -                                    | 1,665,779                        |
| Merit Packaging Limited - Employees Contributory                     |                                     |                                |                   |                                  |                                             |                             |                                |                                      |                                  |
| Provident Fund Trust                                                 | 20,076                              | -                              | 361               |                                  | 20,437                                      | 2,700,247                   | 27                             | -                                    | 2,811,058                        |
| Merit Packaging Limited - Employees Gratuities Fund                  | 8,105                               | -                              | 146               |                                  | 8,251                                       | 1,090,168                   | 11                             | -                                    | 1,134,940                        |
| Century Paper & Board Mills Limited - Employees                      |                                     |                                |                   |                                  |                                             |                             |                                |                                      |                                  |
| Contributory Provident Fund Trust                                    | 118,967                             | 1                              | 2,142             |                                  | 121,110                                     | 16,001,002                  | 160                            | -                                    | 16,658,029                       |
| Century Paper & Board Mills Limited - Employees Gratuities Fund      | 95,174                              | 1                              | 1,714             |                                  | 96,889                                      | 12,800,936                  | 128                            | -                                    | 13,326,621                       |

|                                                                                 | September 30,<br>2019 | 2018<br>(Unaudited)<br>(Rupees) |
|---------------------------------------------------------------------------------|-----------------------|---------------------------------|
| <b>14.3 Other transactions during the period</b>                                |                       |                                 |
| <b>Lakson Investments Limited -<br/>Management Company of the Fund</b>          |                       |                                 |
| Remuneration to the Management<br>Company                                       | <u>2,155,831</u>      | <u>1,119,402</u>                |
| Sindh sales tax on remuneration to<br>Management Company                        | <u>280,258</u>        | <u>145,522</u>                  |
| <b>Central Depository Company of Pakistan<br/>Limited - Trustee of the Fund</b> |                       |                                 |
| Remuneration for the period                                                     | <u>325,212</u>        | <u>199,376</u>                  |
| <b>Habib Bank AG Zurich - Custodian</b>                                         |                       |                                 |
| Custody charges                                                                 | <u>155,564</u>        | <u>52,439</u>                   |

**15. Total Expense Ratio (TER)**

Securities and Exchange Commission of Pakistan (SECP) vide its Directive No. SCD/PRDD/Direction/18/2016 dated 20 July 2016, required that Collective Investment Scheme (CIS) shall disclose Total Expense Ratio (TER) in the periodic financial statements of CIS / the Fund. TER of the Fund for the quarter ended September 30, 2019 is 2.25% (September 30, 2018: 2.75%) which includes 0.10% (September 30, 2018: 0.66%) representing government levies (comprising of Workers Welfare Fund and SECP fee, etc.). As per NBFC Regulation the total expense ratio of the Asset Allocation Scheme shall be capped up to 4.5% (September 30, 2018: 4%).

**16. FAIR VALUE OF FINANCIAL INSTRUMENTS**

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Underlying the definition of fair value is the presumption that the Asset Management Company is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

The fair value of financial assets and liabilities traded in active markets i.e. listed equity shares are based on the quoted market prices at the close of trading on the period end date. The quoted market prices used for financial assets held by the Fund is current bid price.

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

IFRS 13, 'Fair Value Measurements' requires the Fund to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1);

Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2); and

Inputs for the assets or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

| As at September 30, 2019                              |             |         |             |
|-------------------------------------------------------|-------------|---------|-------------|
| ----- Un-audited -----                                |             |         |             |
| Level 1                                               | Level 2     | Level 3 | Total       |
| ----- Rupees -----                                    |             |         |             |
| Assets                                                |             |         |             |
| Financial assets at fair value through profit or loss | 222,217,924 | -       | -           |
|                                                       |             |         | 222,217,924 |

| As at June 30, 2019                                   |             |         |             |
|-------------------------------------------------------|-------------|---------|-------------|
| ----- Audited -----                                   |             |         |             |
| Level 1                                               | Level 2     | Level 3 | Total       |
| ----- Rupees -----                                    |             |         |             |
| Assets                                                |             |         |             |
| Financial assets at fair value through profit or loss | 224,526,020 | -       | -           |
|                                                       |             |         | 224,526,020 |

**17. Date of Authorization for Issue**

This condensed interim financial statements were authorized for issue by Board of Directors of the Management Company on October 22, 2019

**For Lakson Investments Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive Officer

\_\_\_\_\_  
Chief Financial Officer

\_\_\_\_\_  
Director





A Lakson Group Company

**Lakson Investments Limited**  
Lakson Square, Building No. 2,  
Sarwar Shaheed Road,  
Karachi-74200, Pakistan  
T +92.21 3840.0000  
F +92.21 3568.1653

**Lakson Investments (DIFC) Limited**  
(Regulated by the DFSA)  
Level 15, Gate Building  
DIFC, P.O. Box 507054  
Dubai, U.A.E.  
T +971.4 401.9284  
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LAKSON EQUITY FUND  
Quarterly Report (September 30, 2019)



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- Knowledge center
- Risk profiler\*
- Financial calculator
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- Jamapunji application for mobile device
- Online Quizzes



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\*Mobile app also available for download for android and ios devices

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### **Fund's Information**

**Management Company**

Lakson Investments Limited  
Head Office  
Lakson Square, Building No.2,  
Sarwar Shaheed Road,  
Karachi-74200, Pakistan.  
Phone: (9221) 3840.0000  
Fax: (9221) 3568.1653  
Web site: [www.li.com.pk](http://www.li.com.pk)  
E-mail: [info@li.com.pk](mailto:info@li.com.pk)

**Board of Directors of  
the Management Company**

Mr. Iqbal Ali Lakhani - Chairman  
Mr. Babar Ali Lakhani - Chief Executive Officer  
Mr. Jamil Ahmed Mughal  
Mr. Amin Mohammed Lakhani  
Mr. Jacques John Visser  
Ms. Roxanne Davies  
Ms. Gaite Ali  
Ms. Kathleen Kennedy Townsend

**Chief Financial Officer &  
Company Secretary of the  
Management Company**

Mr. Salman Shafiq Hashmi

**Audit Committee**

Mr. Jacques John Visser - Chairman  
Mr. Amin Mohammed Lakhani  
Mr. Iqbal Ali Lakhani  
Mr. Jamil Ahmed Mughal

**Human Resource and  
Remuneration Committee**

Ms. Gaite Ali - Chairman  
Mr. Babar Ali Lakhani  
Mr. Iqbal Ali Lakhani

**Trustee**

Central Depository Company of Pakistan Limited  
CDC House, 99-B, Block-B, S.M.C.H.S.,  
Main Shahra-e-Faisal,  
Karachi, Pakistan.

**Auditors**

BDO Ebrahim & Co.  
Chartered Accountants  
2nd Floor, Block C,  
Lakson Square, Building No. 1,  
Sarwar Shaheed Road,  
Karachi - 74200.



## LAKSON INVESTMENTS

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## LAKSON EQUITY FUND

### Bankers to the Fund

Allied Bank Limited  
Askari Bank Limited  
Bank Al-Falah Limited  
Faysal Bank Limited  
Habib Bank Limited  
Habib Metropolitan Bank Limited  
JS Bank Limited  
National Bank of Pakistan  
Silk Bank Limited  
Sindh Bank Limited  
Telenor Microfinance Bank Limited  
United Bank Limited  
U Microfinance Bank Limited

### Legal Adviser

Fazleghani Advocates  
F-72/I, Block 8, KDA-5,  
Kehkashan, Clifton,  
Karachi, Pakistan.

### Registrar

Lakson Investments Limited  
Lakson Square, Building No.2,  
Sarwar Shaheed Road,  
Karachi-74200, Pakistan

### Distributors

Metro Capital Pvt. Limited  
Ismail Iqbal Securities  
BMA Capital Management Limited  
Amir Noorani  
Topline Securities (Pvt.) Limited  
Adam Securities  
Elixir Securities (Pvt.) Limited  
Vector Capital (Pvt.) Limited  
Pearl Securities Pvt. Limited  
Rabia Fida

### Rating by PACRA

1 Year : 3-Star  
3 Year : 3-Star  
5 Year : 3-Star  
AM2+ : Asset Manager Rating by PACRA

## **Review Report of the Directors of the Management Company For the quarter ended September 30, 2019**

The Board of Directors of Lakson Investments Limited, the Management Company of the Lakson Equity Fund ("LEF") is pleased to submit its review report together with Condensed Interim Financial Information for the period ended September 30, 2019

### **Fund Objective**

The objective of the Fund is to provide long term capital appreciation by investing mainly in equity and related listed securities. Investments will be made in companies of substance, financial strength and demonstrably superior management skills with some exposure given to smaller capitalized value stocks.

### **Principal activities**

The Fund is an actively managed open-end equity fund and is listed on Pakistan Stock Exchange Limited. LEF maintains an average exposure of 70% of Net Assets in listed equity securities. The asset allocation to different sectors and stocks is made on the basis of relative attractiveness of each sector and individual stocks in that particular sector. The allocations may change from time to time keeping in view the market conditions, opportunities, political and economic factors. LEF is allowed to borrow up to 15% of Net Assets to meet redemptions however LEF did not utilize this facility during the period under review.

### **Fund performance**

The LEF closed 1QFY20 with a return of -4.47% vs -3.71% of the benchmark, underperforming the benchmark by 0.76%. As of September 30, 2019, the fund had 82.5% exposure in equities and 15% in cash. Sector allocation is skewed towards Commercial Banks (29.1%), Chemicals (21.8%), Oil & Gas Exploration (20.4%), Oil & Gas Marketing (4.0%), Construction & Materials (1.5%), Electricity (1.2%) and others (4.5%).

### **Loss per Unit (LPU)**

LPU has not been disclosed as we feel the determination of weighted average units for calculating LPU is not practicable for open end funds.

### **Economic Review**

After 8 consecutive rate hikes, SBP maintained the key policy rate at 13.75% in the Sep'19 Monetary Policy. SBP's stance was led by an unchanged inflation outlook (SBP guidance for 11-12% range) where CPI remained on track, averaging 9.45% in 2MFY20 on new 2015-16 base (11.0% on old 2007-08 base). Moreover, with bulk of the exchange rate correction achieved in the previous quarters, REER for 1QFY20 remained well below 100 (provisional). The external sector continued to show significant improvement with a sizeable reduction of 53%yoy during 2MFY20 to US\$1.3bn. This, together with the disbursement of program related inflows and activation of the Saudi oil facility, helped to build SBP's fx reserves, which stood at US\$8.47bn as at 20th Sep'19, however import cover still remains weak at 2x monthly cover. However, some support has come in the form of hot money following central bank's decision to open up debt markets for foreign investors. Interest has been largely focused in T-Bills (US\$234mn) with year-to-date SCRA (special convertible rupee account) returns clocking in at US\$327mn, indicating immense potential for future participation. That said, SBP Governor has made clear that monetary policy is to be based on inflationary expectations and not flows. While upcoming electricity tariff hikes may lead to inflationary pressures, we think the interest rates have largely peaked, however, the central bank may wait until 2020 before commencing monetary easing.

### **Equity Market Review**

KSE-100 index continued to remain under pressure during 1QFY20, dropping by 5.4%qoq during Jul-Sep'19 to 32,079pts, despite some late recovery (up 8.1% mom in Sep'19). Negative developments including (i) tensions with India over Kashmir, (ii) a large fiscal deficit of 8.9% during FY19 and (iii) fine of US\$5.9bn in Reko Diq case contributed to declining trend. Additionally, the quarter started with a 100bps increase in policy rates during Jul'19 but MPS was status quo in Sep'19 meeting, explaining



market direction in Sep'19. Market activity declined significantly, as ADTO dropped 25%qoq to US\$21.9mn in 1QFY20. Mutual funds and insurance companies remained heavy sellers during 1QFY20, offloading positions of US\$82mn and US\$23mn, respectively. Once again, the supply was partially absorbed by foreigners with a net buy of US\$23mn. Foreign inflow was mainly concentrated in cements (US\$13.2mn), banks (US\$7.9mn) and Power (US\$5.6mn) but E&P sector witnessed a huge outflow (US\$8.1mn). Decline in KSE-100 was almost inline with 5.1% drop in EM markets but the former underperformed the FM markets by 3.8%. Going forward, major checkpoints for market direction include (i) FATF review due in Oct'19 and (ii) the first IMF review due in Dec'19.

#### **Future Outlook**

Economic growth is expected to remain weak in FY20 given high levels of interest rates and inflation. GDP growth rate is forecasted at 2.5%-3.0 by SBP.

Entry into the IMF program for Extended Fund Facility of USD 6bn, will help unlock USD 38bn in external borrowing and grants over the next few years and improve external account position and outlook on PKR. Fiscal position remains challenging but is expected to further improve on the back of tax reforms aimed to increase tax revenue generation. Exports are likely to grow in FY20 on the back of a weaker currency compared to peers and measures to boost exports. Import growth will be contained on the back of higher duties on luxury goods.

Inflation is expected to increase to low double digits, 11-13% for FY20 according to various sources, before declining in FY21. Impact of rupee depreciation and pass on of the electricity and gas tariffs are key reasons behind the increase. Interest rates are expected to stay elevated and peak within the first half before declining in the second half of the fiscal year.

For FY20, the deficit is expected to cross 7% compared to 8.9% in FY19. This is expected to be curtailed going forward with aggressive tax collection targets.

In 2QFY20, the market's sentiment remains weak led by economic consolidation and weak result season. However, as further clarity emerges in 2HFY20 on (i) interest rates, (ii) inflation and relations with the US, it is possible that the stock market will remain upbeat all along in 2HFY20.

#### **Acknowledgement**

The Board is thankful to its valued investors, the Securities & Exchange Commission of Pakistan, the State Bank of Pakistan, the Trustee of the Fund - Central Depository Company of Pakistan Limited and the management of the Pakistan Stock Exchange Limited for their continued cooperation and support. The Directors of the Management Company also acknowledge the efforts put in by the team of the Management Company for the growth and the prudent management of the Fund.

#### **For and on Behalf of the Board**

**Director**

**Chief Executive Officer**

**Dated: October 22, 2019**

لیکسن ایکویٹی فنڈ  
 30 ستمبر 2019 کو ختم ہونے والے سال کے لیے  
 منجمنٹ کمپنی کے ڈائریکٹرز کی رپورٹ

لیکسن انویسٹمنٹس لمیٹڈ کے بورڈ آف ڈائریکٹرز، لیکسن ایکویٹی فنڈ ("LEF") کی منجمنٹ کمپنی 30 ستمبر 2019 کو ختم ہونے والے سال کے لیے اپنی رپورٹ مع آڈٹ شدہ مالیاتی گھنٹوں اور سے پیش کرتے ہوئے خوشی محسوس کرتا ہے۔

#### فنڈ کا مقصد

اس فنڈ کا مقصد بنیادی طور پر ایکویٹی اور متعلقہ درجہ کی سرمایہ کاری کر کے طویل مدتی سرمایہ کی ترقی فراہم کرنا ہے، مادہ، مالی طاقت اور نمایاں طور پر اعلیٰ انتظامی مہارت کی کمپنیوں میں سرمایہ کاری کی جائیگی جس میں چھوٹے سرمایہ مالیت والے اسٹاکوں کو کچھ نمائندگی دی گئی ہے۔

#### نمایاں سرمایہ

LEF ایک فعال انداز میں چلایا جانے والا اوپن اینڈ ایکویٹی فنڈ ہے اور پاکستان اسٹاک ایکسچینج لمیٹڈ میں لسٹڈ ہے۔ LEF خالص اثاثوں کا کم از کم 70% حصہ لسٹڈ ایکویٹی سرمایہ کاریز میں رکھتا ہے۔ مختلف شعبوں اور اسٹاکس میں اثاثے کو ہر شعبے اور اس مخصوص شعبے میں انفرادی اسٹاکس متعلقہ کشش کی بنیاد پر مخصوص کیا جاتا ہے۔ یہ تخصیص مارکیٹ کے حالات، مواقع، سیاسی اور اقتصادی عوامل کو پیش نظر رکھتے ہوئے وقتاً فوقتاً تبدیل کی جاسکتی ہے۔ LEF کو ریڈمپشن کی پیمانی کے لیے خالص اثاثوں کے 15 فی صد تک قرض لینے کی اجازت ہے تاہم LEF نے اس سہولت کو زیر جائزہ مدت کے دوران استعمال نہیں کیا۔

#### فنڈ کی کارکردگی

LEF نے 3.71% کے شیئرمارک کے مقابلے میں 4.47% منافع کے ساتھ مالی سال 2020 کی پہلی سرمایہ کار کا اختتام کیا اور شیئرمارک کو 0.76% سے پیچھے چھوڑ دیا۔ 30 ستمبر 2019 کے مطابق فنڈ نے ایکویٹیز میں 82.5% اور کیس میں 15% سرمایہ کاری کی۔ بالفاظ شعبہ کرشل پینکس (29.1%)، ٹیکسٹائلز (21.8%)، آئل اینڈ گیس ایکسپلوریشن (20.4%)، آئل اینڈ گیس مارکیٹنگ (4.0%)، کنسٹرکشن اور میٹیریلز (1.5%)، بجلی (1.2%) اور دیگر (4.5%) پر زیادہ توجہ رکھی گئی۔

#### فی یونٹ نقصان (LPU)

فی یونٹ نقصان (LPU) ظاہر نہیں کیا گیا ہے کیوں کہ ہم محسوس کرتے ہیں کہ LPU شمار کرنے کے لیے تخمینہ شدہ اوسط پینکس کا تعین اوپن اینڈ فنڈز کے لیے قابل عمل نہیں ہے۔

#### معاشی جائزہ

ریٹ میں لگاتار 18 اضافوں کے بعد، ایس بی پی نے ستمبر 2019 کی ماہی پالیسی میں مرکزی پالیسی ریٹ کو 13.75% پر برقرار رکھا۔ ایس بی پی کا مؤقف افراط زر کی توقعات میں کوئی تبدیلی نہ ہونے (12%-11% رینج کے لیے ایس بی پی کی رہنمائی) کا نتیجہ تھا جہاں سی پی آئی ٹریک پر رہی، جس کی اوسط 2015-15 کی بنیادی سطح پر مالی سال 2020 کے 2 ماہ میں 9.45% رہی (2007-08 کی پرانی بنیادی سطح پر 11.0%) تھی۔ اس کے علاوہ، پچھلے سہ ماہیوں میں زرمبادلہ کی شرح میں بھاری اصلاح کے ساتھ مالی سال 2020 کی پہلی سہ ماہی کے لیے 100 REER سے (عبوری) سے بھی کم رہا۔ بیرونی شعبے نے مالی سال 2020 کے 2 ماہ کے دوران سال بہ سال بنیاد پر 53% کیلئے بھاری کمی کے ساتھ 1.3 ارب ڈالر تک نمایاں بہتری دکھائی۔ اس نے پروگرام سے متعلق زرمبادلہ کی آمد اور سعودی تیل کی ہولہ فعال ہونے کے ساتھ، ایس بی پی کے زرمبادلہ کے ذخائر بڑھنے میں مدد کی، جو 20 ستمبر 2019 کو 47.8 ارب ڈالر تھے۔ تاہم درآمدی حلقے (ایمپورٹ کور) اب بھی 2x ماہ کی حلقے حد پر کمزور ہے۔ تاہم، غیر ملکی سرمایہ کاروں کے لئے قرضوں کی منڈیوں کو کھولنے کے مرکزی بینک کے فیصلے کے بعد کچھ مالی معاونت مختصر مدتی سرمایہ کاری کی شکل میں آئی ہے۔ سرمایہ کاروں کی دل چسپی بڑی حد تک فی ملز (234 ملین ڈالر) پر مرکوز رہی ہے جس میں کے ایس بی آراء (انتھل کورنیل روٹی اکاؤنٹ) کے گزشتہ سال تا حال منافع جات 327 ملین امریکی ڈالر رہے جس سے مستقبل میں سرمایہ کاری کے بے پناہ امکانات کی نشاندہی ہوتی ہے۔ اس سے قطع نظر، اسٹیٹ بینک کے گورنر نے واضح کیا ہے کہ مالیاتی پالیسی سرمایہ آمد کے بجائے افراط زر کی توقعات پر مبنی ہے جہاں بجلی کے نرخوں میں آئندہ اضافے کا نتیجہ افراط زر کے پائو کا سبب بن سکتا ہے، ہم سمجھتے ہیں کہ سود کی شرحیں اپنی بلند ترین حد تک پہنچ چکی ہیں تاہم، مالیاتی قرضے شروع کرنے سے قبل مرکزی بینک 2020 تک انتظار کر سکتا ہے۔

#### ایکویٹی مارکیٹ کا جائزہ

مالی سال 2020 کی پہلی سہ ماہی کے دوران KSE-100 انڈیکس بدستور دباؤ میں رہا اور تاخیر سے بحالی کے باوجود (مالی سال 2019 میں ماہ بہ ماہ بنیاد پر 18.1% اضافہ) جولائی ستمبر 2019 کے دوران سہ ماہی بہ سہ ماہی بنیاد پر 5.4% کمی ہوئی۔ منفی پیش رفت میں درج ذیل شامل ہے (i) کشمیر پراڈی کے ساتھ ٹاؤ (ii) مالی سال 2019 کے دوران 8.9% کا بھاری مالیاتی خسارہ (iii) ریلوڈک مقدمے میں 5.9 ارب روپے کے جرمانے نے پستی کے رجحان میں حصہ شامل کیا۔

مزید برآں، اس سہ ماہی کا آغاز جولائی 2019 کے دوران پالیسی ریٹس میں 100 بنیادی پوائنٹس کے اضافے کے ساتھ ہو لیکن ستمبر 2019 کے اجلاس میں MPS کی حیثیت برقرار رہی، جس نے ستمبر 2019 میں مارکیٹ کی سمت کی نشان دہی کی۔ مارکیٹ کی سرگرمی میں نمایاں کمی واقع ہوئی، جیسا کہ مالی سال 2020 کی پہلی سہ ماہی میں ADTO سہ ماہی بہ سہ ماہی بنیاد پر 25% کمی کے ساتھ 21.9 ملین ڈالر ہو گیا۔ مالی سال 2020 کی پہلی سہ ماہی میں میوچل فنڈز اور انشورنس کمپنیاں سب بڑی فروخت کنندگان رہیں جنہوں نے بالترتیب 82 ملین ڈالر اور 23 ملین ڈالر کے شیئر فروخت کیے۔ ایک بار پھر، غیر ملکی خریداروں نے سیلانی کو جزوی طور پر جذب کیا جن کی خالص خریداری 23 ملین امریکی ڈالر تھی۔ بیرونی سرمایہ کاری کی آمد بنیادی طور پر بینٹ (13.2 ملین ڈالر)، بینکوں (7.9 ملین ڈالر) اور پاور (5.6 ملین ڈالر) پر مرکوز رہی لیکن ای اینڈ بی کے شعبے میں سرمایہ کاری کا زبردست اخراج (8.1 ملین ڈالر) دیکھنے میں آیا۔ کے ایس ای 100 میں کمی EM مارکیٹوں میں 5.1% کمی کے ساتھ تقریباً ہم آہنگ تھی لیکن اس نے ایف ایم مارکیٹوں سے 3.8% کم تر کارکردگی کا مظاہرہ کیا۔ مارکیٹ کی سمت کے لیے قابل توجہ نکات میں (i) اکتوبر 2019 میں ہونے والا FATF جائزہ اور (ii) دسمبر 2019 میں ہونے والا آئی ایم کا سپا جائزہ شامل ہے۔



### مستقبل کی توقعات

سود اور افراط زر کی بلند شرحوں کی وجہ سے مالی سال 2020 میں معاشی نمو کمزور رہنے کی توقع ہے۔ اسٹیٹ بینک کی طرف سے جی ڈی پی کی 2.5%-3.0% شرح نمو کی پیش گوئی کی گئی ہے۔

6 ارب امریکی ڈالر کے توسیعی فنڈ کی سہولت کے لئے آئی ایم ایف پروگرام میں شمولیت سے آئندہ چند سالوں میں 38 بلین ڈالر کی بیرونی قرضے اور گرانٹ کے دروازے کھولنے اور بیرونی اکاؤنٹ کی صورت حال اور پاکستانی روپے پر توقعات بہتر بنانے میں مدد ملے گی۔ مالیاتی صورت حال بدستور چھینچ سے بھرپور ہے تاہم ٹیکس آمدنی کی پیداوار میں اضافے کے بڈجٹ کے ساتھ ٹیکس اصلاحات کی بدولت مزید بہتری کی توقع ہے۔ جس کا مقصد ٹیکس محصولات کی پیداوار میں اضافہ کرنا ہے۔ ہم خط نمائندگی کے مقابلے میں کمزور کرنسی اور برآمدات کو فروغ دینے کے اقدامات کی بدولت مالی سال 2020 میں برآمدات بڑھنے کا امکان ہے۔ اشیائے پیش پر بلند محصولات کی بدولت درآمدات میں نمو محدود رہے گی۔

مختلف ذرائع کے مطابق مالی سال 2021 میں کمی سے قبل مالی سال 2020 کے لیے افراط زر میں نچلے دوہرے ہندسوں، 11-13% تک اضافہ متوقع ہے۔ روپے کی قدر میں کمی اور بجلی اور گیس کے نرخوں میں اضافے کے اثرات کی منتظری اضافے کے پیچھے انموذوم وجوہات ہیں۔ مالی سال کے دوسرے نصف حصے میں کمی سے پہلے نصف میں سود کی شرح کے بلند رہنے اور بلند ترین سطح چھونے کی توقع ہے۔

مالی سال 2020 کے لیے خسارہ، مالی سال 2019 میں 8.9 فیصد کے مقابلے میں 7 فیصد سے تجاوز کرنے کی توقع ہے۔ ٹیکس وصولی کے جارحانہ اہداف کے ساتھ آگے بڑھتے ہوئے اس میں کمی متوقع ہے۔

مالی سال 2020 کی دوسری سہ ماہی میں اقتصادی استحکام اور کمزور نتائج والے بیرون کے نتیجے میں مارکیٹ کا جذبہ بدستور کمزور ہے۔ تاہم، جیسے ہی مالی سال 2020 کے دوسرے نصف میں (i) سود کی شرحوں، (ii) افراط زر اور امریکہ کے ساتھ تعلقات پر صورت حال مزید واضح ہوگی، ممکن ہے کہ مالی سال 2020 کے دوسرے نصف میں بھی اسٹاک مارکیٹ خوش امید رہے گی۔

### اگلا نقشہ

یہ بورڈ اپنے قابل قدر انویسٹرز، سکیورٹیز اینڈ ایکسچینج کمیشن آف پاکستان، اسٹیٹ بینک آف پاکستان، فنڈ کے ڈسٹری بیوٹرز، پیازیری کمیٹی آف پاکستان، ایسٹڈ اور پاکستان اسٹاک ایکسچینج ایجنڈا، ان کے مسلسل تعاون اور مدد پر شکر گزار ہے۔ مینجمنٹ کمیٹی کے ڈائریکٹرز فنڈ کی ترقی اور وائس منڈ انتظام و انصرام کے لیے مینجمنٹ کمیٹی کی ٹیم کی محنت اور کاوشوں کا بھی اعتراف کرتے ہیں۔

برائے دشمنانہ بورڈ

ڈائریکٹر

چیف ایگزیکٹو آفیسر

تاریخ: 22 اکتوبر 2019

**Condensed Interim Statement of Assets and Liabilities  
As at September 30, 2019**

|                                                                      |      | September 30,<br>2019<br>(Unaudited) | June 30,<br>2019<br>(Audited) |
|----------------------------------------------------------------------|------|--------------------------------------|-------------------------------|
| Assets                                                               | Note | (Rupees)                             |                               |
| Bank balances                                                        | 6    | 459,346,827                          | 474,086,705                   |
| Investments                                                          | 7    | 2,313,447,908                        | 2,912,440,149                 |
| Dividend and profit receivable                                       |      | 27,453,275                           | 6,206,471                     |
| Advances and deposits                                                |      | 3,169,307                            | 2,650,000                     |
| Receivable against sale of marketable securities                     |      | 25,735,572                           | -                             |
| <b>Total assets</b>                                                  |      | <b>2,829,152,889</b>                 | <b>3,395,383,325</b>          |
| <b>Liabilities</b>                                                   |      |                                      |                               |
| Payable to the Management Company                                    | 8    | 22,537,266                           | 27,518,116                    |
| Remuneration payable to the Trustee                                  | 9    | 334,529                              | 405,763                       |
| Annual fee payable to Securities and Exchange Commission of Pakistan | 10   | 142,730                              | 3,248,271                     |
| Accrued expenses and other liabilities                               | 11   | 41,384,424                           | 39,818,405                    |
| Payable against purchase of marketable securities                    |      | 23,229,090                           | 30,917,039                    |
| <b>Total liabilities</b>                                             |      | <b>87,628,039</b>                    | <b>101,907,594</b>            |
| <b>Contingencies and commitments</b>                                 | 13   |                                      |                               |
| <b>Net assets</b>                                                    |      | <b>2,741,524,850</b>                 | <b>3,293,475,731</b>          |
| <b>Unit holders' fund (as per the statement attached)</b>            |      | <b>2,741,524,850</b>                 | <b>3,293,475,731</b>          |
|                                                                      |      | (Number of units)                    |                               |
| <b>Number of units in issue (face value: Rs 100 per unit)</b>        |      | <b>31,508,670</b>                    | <b>36,160,850</b>             |
|                                                                      |      | (Rupees)                             |                               |
| <b>Net assets value per unit</b>                                     |      | <b>87.0085</b>                       | <b>91.0784</b>                |

The annexed notes from 1 to 18 form an integral part of these condensed interim financial statements.

**For Lakson Investments Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive Officer

\_\_\_\_\_  
Chief Financial Officer

\_\_\_\_\_  
Director

**Condensed Interim Income Statement (Unaudited)  
For the quarter ended September 30, 2019**

|                                                                      | Note | 2019<br>(Rupees)     | 2018                |
|----------------------------------------------------------------------|------|----------------------|---------------------|
| <b>Income</b>                                                        |      |                      |                     |
| (Loss) / gain on sale of held for trading investments - net          |      | (97,768,456)         | 23,261,770          |
| Unrealised loss on revaluation of held for trading investments - net | 7.1  | (101,822,788)        | (56,072,986)        |
|                                                                      |      | <u>(199,591,244)</u> | <u>(32,811,216)</u> |
| Dividend income on held for trading investment                       |      | 39,625,368           | 39,078,616          |
| Return / markup on:                                                  |      |                      |                     |
| - bank balances                                                      |      | 11,962,899           | 6,951,387           |
| - Government Securities                                              |      | -                    | 383,724             |
|                                                                      |      | <u>(148,002,977)</u> | <u>13,602,511</u>   |
| <b>Expenses</b>                                                      |      |                      |                     |
| Remuneration of the Management Company                               |      | 14,273,049           | 16,580,356          |
| Sindh Sales Tax on remuneration of the Management Company            |      | 1,855,496            | 2,155,446           |
| Remuneration of the Trustee                                          |      | 1,090,471            | 1,221,612           |
| Annual fee to the Securities and Exchange Commission of Pakistan     |      | 142,731              | 787,567             |
| Auditors' remuneration                                               |      | 77,659               | 75,226              |
| Fees and subscription                                                |      | 153,643              | 174,595             |
| Printing charges                                                     |      | -                    | 5,041               |
| Brokerage expenses                                                   |      | 1,949,163            | 1,370,418           |
| Settlement charges                                                   |      | 161,284              | 156,467             |
| Bank and other charges                                               |      | 18,810               | -                   |
|                                                                      |      | <u>19,722,306</u>    | <u>22,526,728</u>   |
| Net (loss) / income for the period before taxation                   |      | <u>(167,725,283)</u> | <u>(8,924,217)</u>  |
| Taxation                                                             | 12   | -                    | -                   |
| Net (loss) / income for the period after taxation                    |      | <u>(167,725,283)</u> | <u>(8,924,217)</u>  |
| Allocation of Net Income for the period:                             |      |                      |                     |
| Net income for the period                                            |      | -                    | -                   |
| Income already paid on units redeemed                                |      | -                    | -                   |
| Accounting income available for distribution                         |      | -                    | -                   |
| Relating to capital gains / (loss)                                   |      | -                    | -                   |
| Excluding capital gains                                              |      | -                    | -                   |
| Accounting income available for distribution                         |      | -                    | -                   |

The annexed notes from 1 to 18 form an integral part of these condensed interim financial statements.

**For Lakson Investments Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive Officer

\_\_\_\_\_  
Chief Financial Officer

\_\_\_\_\_  
Director



**LAKSON INVESTMENTS**  
WE MANAGE YOUR MONEY, AS WE MANAGE OUR OWN

**LAKSON EQUITY FUND**

**Condensed Interim Statement of Comprehensive Income (Unaudited)  
For the quarter ended September 30, 2019**

|                                                           | 2019                        | 2018                      |
|-----------------------------------------------------------|-----------------------------|---------------------------|
|                                                           | (Rupees)                    |                           |
| Net (loss) for the period                                 | (167,725,283)               | (8,924,217)               |
| Other comprehensive income for the period                 | -                           | -                         |
| <b>Total comprehensive (loss) / income for the period</b> | <u><b>(167,725,283)</b></u> | <u><b>(8,924,217)</b></u> |

The annexed notes from 1 to 18 form an integral part of these condensed interim financial statements.

**For Lakson Investments Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive Officer

\_\_\_\_\_  
Chief Financial Officer

\_\_\_\_\_  
Director

**Condensed Interim Statement Of Movement In Reserve Or Unit Holders' Fund (Unaudited)**  
**For the quarter ended September 30, 2019**

|                                                           | For the quarter ended September 30, 2019 |                      | For the quarter ended September 30, 2018 |                      |
|-----------------------------------------------------------|------------------------------------------|----------------------|------------------------------------------|----------------------|
|                                                           | Capital value                            | Undistributed income | Capital value                            | Undistributed income |
|                                                           | Total                                    |                      | Total                                    |                      |
|                                                           | ----- (Rupees) -----                     |                      |                                          |                      |
| <b>Net assets at beginning of the period</b>              | 3,619,878,492                            | (326,402,761)        | 3,293,475,731                            | 2,761,512,701        |
| <b>Issuance of 1,924,169 units (2018: 628,791)</b>        |                                          |                      |                                          |                      |
| - Capital value                                           | 175,250,209                              | -                    | 175,250,209                              | -                    |
| - Element of loss                                         | (8,462,703)                              | -                    | (8,462,703)                              | -                    |
| Total proceeds on issuance of units                       | 166,787,506                              | -                    | 166,787,506                              | -                    |
| <b>Redemption of 6,576,348 units (2018: 141,106)</b>      |                                          |                      |                                          |                      |
| - Capital value                                           | (598,963,297)                            | -                    | (598,963,297)                            | -                    |
| - Element of income                                       | 47,950,193                               | -                    | 47,950,193                               | -                    |
| Total payments on redemption of units                     | (551,013,104)                            | -                    | (551,013,104)                            | -                    |
| Total comprehensive (loss) / income for the period        | -                                        | (167,725,283)        | (167,725,283)                            | (8,924,217)          |
| <b>Net assets as at end of the period</b>                 | <b>3,235,652,894</b>                     | <b>(494,128,044)</b> | <b>2,741,524,850</b>                     | <b>2,817,015,154</b> |
| <b>Undistributed income brought forward:</b>              |                                          |                      |                                          |                      |
| - Realized income                                         | 345,197,337                              |                      |                                          | 817,171,580          |
| - Unrealized income                                       | (671,600,098)                            |                      |                                          | (344,182,385)        |
| Accounting income available for distribution:             |                                          |                      |                                          |                      |
| Relating to capital gains                                 |                                          |                      |                                          | 472,989,195          |
| Excluding capital gains                                   |                                          |                      |                                          | -                    |
| Net (loss) / income for the period after taxation         | (167,725,283)                            |                      |                                          | (8,924,217)          |
| <b>Undistributed (loss) / income at end of the period</b> | <b>(494,128,044)</b>                     |                      |                                          | <b>464,064,978</b>   |
| <b>Undistributed income brought forward:</b>              |                                          |                      |                                          |                      |
| - Realized income                                         | (392,305,256)                            |                      |                                          | 520,137,964          |
| - Unrealized (loss) / income                              | (101,822,788)                            |                      |                                          | (56,072,986)         |
| <b>Undistributed (loss) / income at end of the period</b> | <b>(494,128,044)</b>                     |                      |                                          | <b>464,064,978</b>   |
| Net assets value per unit at beginning of the period      |                                          |                      | 91.0784                                  | 114.2367             |
| Net assets value per unit at end of the period            |                                          |                      | 87.0085                                  | 113.9196             |

The annexed notes from 1 to 18 form an integral part of these financial statements.

**For Lakson Investments Limited  
 (Management Company)**

\_\_\_\_\_  
 Chief Executive Officer

\_\_\_\_\_  
 Chief Financial Officer

\_\_\_\_\_  
 Director

**Condensed Interim Cash Flow Statement (Unaudited)  
For the quarter ended September 30, 2019**

|                                                                      | 2019                 | 2018          |
|----------------------------------------------------------------------|----------------------|---------------|
|                                                                      | (Rupees)             |               |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>                          |                      |               |
| Net loss for the period                                              | <b>(167,725,283)</b> | (8,924,217)   |
| <b>Adjustments for:</b>                                              |                      |               |
| Loss / (gain) on sale of held for trading investments - net          | <b>97,768,456</b>    | (23,261,770)  |
| Unrealised loss on revaluation of held for trading investments - net | <b>101,822,788</b>   | 56,072,986    |
|                                                                      | <b>31,865,961</b>    | 23,886,999    |
| <b>Decrease / (Increase) in assets</b>                               |                      |               |
| Investments                                                          | <b>399,400,997</b>   | (318,156,675) |
| Dividend and profit receivable                                       | <b>(21,246,804)</b>  | (22,395,333)  |
| Receivable against sale of marketable securities                     | <b>(25,735,572)</b>  | 18,765,382    |
| Advances and deposits                                                | <b>(519,307)</b>     | 7,156,521     |
|                                                                      | <b>351,899,314</b>   | (314,630,105) |
| <b>(Decrease) / Increase in liabilities</b>                          |                      |               |
| Payable to the Management Company                                    | <b>(4,980,850)</b>   | (173,977)     |
| Remuneration payable to the Trustee                                  | <b>(71,234)</b>      | (8,698)       |
| Annual fee payable to Securities and Exchange Commission of Pakistan | <b>(3,105,541)</b>   | (2,546,118)   |
| Payable against purchase of marketable securities                    | <b>(7,687,949)</b>   | (25,716,757)  |
| Accrued expenses and other liabilities                               | <b>1,566,019</b>     | 1,110,327     |
|                                                                      | <b>(14,279,555)</b>  | (27,335,223)  |
| <b>Net cash (flows) / generated from operating activities</b>        | <b>369,485,720</b>   | (318,078,329) |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>                          |                      |               |
| Proceeds from issuance of units                                      | <b>166,787,506</b>   | 71,787,375    |
| Payments on redemption of units                                      | <b>(551,013,104)</b> | (16,284,922)  |
| <b>Net cash (used in) / generated from financing activities</b>      | <b>(384,225,598)</b> | 55,502,453    |
| <b>Net increase in cash and cash equivalents during the period</b>   | <b>(14,739,878)</b>  | (262,575,876) |
| Cash and cash equivalents at beginning of the period                 | <b>474,086,705</b>   | 574,381,423   |
| <b>Cash and cash equivalents at end of the period</b>                | <b>459,346,827</b>   | 311,805,547   |

The annexed notes from 1 to 18 form an integral part of these financial statements.

**For Lakson Investments Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive Officer

\_\_\_\_\_  
Chief Financial Officer

\_\_\_\_\_  
Director

**Notes to the Condensed Interim Financial Statements (Unaudited)  
For the quarter ended September 30, 2019**

**1. LEGAL STATUS AND NATURE OF BUSINESS**

- 1.1 The Lakson Equity Fund (the "Fund") was established under the Trust Deed executed on 2 September 2009 between the Lakson Investments Limited as its Management Company and the Central Depository Company of Pakistan Limited (CDC) as its Trustee. The Fund has been registered as a Notified Entity on 18 September 2009 by the Securities and Exchange Commission of Pakistan (SECP) in accordance with the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (NBFC Regulations).
- 1.2 The Management Company of the Fund has been licensed by SECP to undertake Asset Management and Investment Advisory Services as a Non-Banking Finance Company under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules). The registered office of the Management Company is located at 14 - Ali Block, New Garden Town, Lahore, while the Head Office is in the Lakson Square building No.2 , Karachi.
- 1.3 The Fund is an open end mutual fund and is listed on Pakistan Stock Exchange. Units are offered for public subscription on a continuous basis. The units can also be redeemed by surrendering them to the Fund.

The Fund is categorised as "Equity Scheme" as per the Circular 07 of 2009 issued by Securities and Exchange Commission of Pakistan (SECP) and it primarily invests in listed equity securities and other avenues of investment, which include cash or near cash instruments, cash in bank accounts (excluding TDR) and treasury bills not exceeding 90 days maturity and any other investment authorised by SECP.

Title to the assets of the Fund is held in the name of Central Depository Company of Pakistan Limited as Trustee of the Fund.

- 1.4 The Pakistan Credit Rating Company Limited (PACRA) has maintained asset manager rating of the Management Company of the Fund to the scale 'AM2+' (stable outlook) dated 29 August 2019 (AM2+ as on 27 February 2019).

On 29 August 2019, PACRA assigned following rankings to the Fund based on the performance review for the period ended 30 June 2019 (trailing 12 months for 1 Year ranking, trailing 36 months for 3 Year ranking, and trailing 60 months for 5 Year ranking)

1 Year : 3-Star (Average)  
3 Year : 3-Star (Average)  
5 Year : 3-Star (Average)

**2. BASIS OF PREPARATION**

**2.1 Statement of compliance**

These financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:

- International Financial Reporting Standards (IFRS Standards) issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017;
- Provisions of and directives issued under the Companies Act, 2017 along with part VIIIA of the repealed Companies Ordinance, 1984; and

- Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003 (the NBFC Rules), Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations).

Where provisions of and directives issued under the Companies Act, 2017, part VIIIA of the repealed Companies Ordinance, 1984, the NBFC Rules, the NBFC Regulations differ from the IFRS Standards, the provisions of and directives issued under the Companies Act, 2017, part VIIIA of the repealed Companies Ordinance, 1984, the NBFC Rules and the NBFC Regulations have been followed.

The comparative Statement of Assets and Liabilities presented in these condensed interim financial information as at 30 June 2019 has been extracted from the audited financial statements of the Company for the year ended 30 June 2019, whereas the comparative profit and loss account, statement of comprehensive income, the cash flow statement and statement of changes in equity for the quarter ended 30 September 2019 have been extracted from the unaudited condensed interim financial information for the period then ended.

- 2.2 This condensed interim financial information do not include all the information required for a complete set of annual financial statements and should be read in conjunction with the latest annual financial statements as at and for the year ended 30 June 2019. However, selected explanatory notes are included to explain events and transactions that are significant.

This condensed interim financial information is being submitted to the unit holders as required under Regulation 38 (g) of the Non-Banking Finance Companies and notified Entities Regulations, 2008 (NBFC Regulations) and are unaudited.

In compliance with schedule V of the NBFC Regulations the directors of the Management Company hereby declare that this condensed interim financial information gives a true and fair view of the state of the Fund's affairs as at September 30, 2019.

### **2.3 Functional and presentation currency**

These Condensed interim financial statements are presented in Pakistan Rupees, which is the Fund's functional and presentation currency. All financial information presented in Pakistan Rupees has been rounded off to the nearest rupees.

### **2.4 Basis of measurement**

These financial statements have been prepared under the historical cost convention, except that investments are measured at fair value.

## **3. SIGNIFICANT JUDGEMENTS AND ESTIMATES**

The preparation of condensed interim financial information requires Management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

The significant judgements made by the Management in applying the Fund's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the annual financial statements as at and for the year ended 30 June 2019.

## **4. SIGNIFICANT ACCOUNTING POLICIES**

The accounting policies and methods of computation adopted in the preparation of these condensed interim financial informations are the same as those applied in the preparation of the financial statements as at and for the year ended June 30, 2019.



**5. FINANCIAL RISK MANAGEMENT**

The Fund's financial risk management objectives and policies are consistent with those disclosed in the annual audited financial statements for the year ended 30 June 2019.

|                                     | Note | September 30,<br>2019<br>(Unaudited) | June 30,<br>2019<br>(Audited) |
|-------------------------------------|------|--------------------------------------|-------------------------------|
|                                     |      | (Rupees)                             |                               |
| <b>6. BANK BALANCES</b>             |      |                                      |                               |
| In profit and loss sharing accounts | 6.1  | <b>459,338,987</b>                   | 474,078,865                   |
| Current Account                     |      | <b>7,840</b>                         | 7,840                         |
|                                     |      | <b><u>459,346,827</u></b>            | <b><u>474,086,705</u></b>     |

6.1 These accounts carry profit at the rates of 11.25% to 13.50% (June 30, 2019: 10.25% to 13.50%) per annum.

**7. INVESTMENTS**

**At fair value through profit or loss  
- held for trading**

|                          |     |                             |                             |
|--------------------------|-----|-----------------------------|-----------------------------|
| Listed equity securities | 7.1 | <b><u>2,313,447,908</u></b> | <b><u>2,724,525,859</u></b> |
|--------------------------|-----|-----------------------------|-----------------------------|

**7.1 At fair value through profit or loss - held for trading**  
Shares of listed companies - fully paid up ordinary shares of Rs. 10 each unless stated otherwise

| Name of investee company                   | Period ended September 30, 2019 |                             |                                                |                            |                                  | Rupees                                                    |                                                          |                                | Market value as percentage of total investments |                                          |                                                                                           | Market value as percentage of net assets |  |  | Par value of shares held as a percentage of total paid up capital of the investee company |  |  |
|--------------------------------------------|---------------------------------|-----------------------------|------------------------------------------------|----------------------------|----------------------------------|-----------------------------------------------------------|----------------------------------------------------------|--------------------------------|-------------------------------------------------|------------------------------------------|-------------------------------------------------------------------------------------------|------------------------------------------|--|--|-------------------------------------------------------------------------------------------|--|--|
|                                            | Holding as at July 01, 2019     | Purchased during the period | *Bonus / right shares received during the year | Disposed during the period | Holding as at September 30, 2019 | Carrying value before revaluation as of 30 September 2019 | Market value as of 30 September 2019 (after revaluation) | Unrealised gain / (loss) - net | Market value as percentage of total investments | Market value as percentage of net assets | Par value of shares held as a percentage of total paid up capital of the investee company |                                          |  |  |                                                                                           |  |  |
|                                            |                                 |                             |                                                |                            |                                  |                                                           |                                                          |                                |                                                 |                                          |                                                                                           |                                          |  |  |                                                                                           |  |  |
| <b>Commercial Banks</b>                    |                                 |                             |                                                |                            |                                  |                                                           |                                                          |                                |                                                 |                                          |                                                                                           |                                          |  |  |                                                                                           |  |  |
| Bank Al-Habib Limited                      | -                               | 1,022,500                   | -                                              | -                          | 1,022,500                        | 67,770,275                                                | 68,313,225                                               | 542,950                        | 2.95                                            | 2.49                                     | 0.09                                                                                      |                                          |  |  |                                                                                           |  |  |
| Bank Al-Falah Limited                      | 3,741,250                       | 362,000                     | -                                              | 746,500                    | 3,356,750                        | 145,238,211                                               | 137,425,345                                              | (7,812,866)                    | 5.94                                            | 5.01                                     | 0.19                                                                                      |                                          |  |  |                                                                                           |  |  |
| Habib Bank Limited                         | 1,813,826                       | 409,000                     | -                                              | 614,000                    | 1,608,826                        | 183,515,687                                               | 190,114,968                                              | 6,199,281                      | 8.22                                            | 6.93                                     | 0.11                                                                                      |                                          |  |  |                                                                                           |  |  |
| MCB Bank Limited                           | 790,272                         | -                           | -                                              | 406,200                    | 384,072                          | 67,001,360                                                | 65,127,069                                               | (1,874,271)                    | 2.82                                            | 2.38                                     | 0.03                                                                                      |                                          |  |  |                                                                                           |  |  |
| United Bank Limited                        | 1,532,600                       | 220,600                     | -                                              | 427,000                    | 1,326,200                        | 192,872,492                                               | 183,320,626                                              | (9,551,866)                    | 7.92                                            | 6.69                                     | 0.11                                                                                      |                                          |  |  |                                                                                           |  |  |
| Bank of Punjab                             | 10,200,289                      | 3,599,000                   | -                                              | 3,158,500                  | 10,640,789                       | 94,936,579                                                | 92,787,680                                               | (2,148,899)                    | 4.01                                            | 3.38                                     | 0.40                                                                                      |                                          |  |  |                                                                                           |  |  |
| Askari Bank Limited                        | 4,946,500                       | 16,000                      | -                                              | 464,500                    | 4,498,000                        | 85,059,799                                                | 79,119,820                                               | (5,939,979)                    | 3.42                                            | 2.89                                     | 0.36                                                                                      |                                          |  |  |                                                                                           |  |  |
|                                            |                                 |                             |                                                |                            |                                  | <b>836,794,404</b>                                        | <b>816,208,753</b>                                       | <b>(20,585,650)</b>            | <b>35.28</b>                                    | <b>29.77</b>                             |                                                                                           |                                          |  |  |                                                                                           |  |  |
| <b>Chemicals</b>                           |                                 |                             |                                                |                            |                                  |                                                           |                                                          |                                |                                                 |                                          |                                                                                           |                                          |  |  |                                                                                           |  |  |
| Engro Polymer & Chemicals                  | 2,756,342                       | 799,500                     | -                                              | 968,500                    | 2,587,342                        | 68,590,818                                                | 63,519,246                                               | (5,071,572)                    | 2.75                                            | 2.32                                     | 0.03                                                                                      |                                          |  |  |                                                                                           |  |  |
| ICI Pakistan Limited                       | 39,660                          | -                           | -                                              | 11,200                     | 28,460                           | 15,154,096                                                | 13,945,400                                               | (1,208,696)                    | 0.60                                            | 0.51                                     | 0.00                                                                                      |                                          |  |  |                                                                                           |  |  |
| LOTICHEM                                   | 5,846,500                       | 1,520,500                   | -                                              | 2,244,000                  | 5,123,000                        | 78,594,046                                                | 69,877,720                                               | (8,716,326)                    | 3.02                                            | 2.55                                     | 0.34                                                                                      |                                          |  |  |                                                                                           |  |  |
|                                            |                                 |                             |                                                |                            |                                  | <b>162,338,960</b>                                        | <b>147,342,366</b>                                       | <b>(14,996,594)</b>            | <b>6.37</b>                                     | <b>5.37</b>                              |                                                                                           |                                          |  |  |                                                                                           |  |  |
| <b>Fertilizers</b>                         |                                 |                             |                                                |                            |                                  |                                                           |                                                          |                                |                                                 |                                          |                                                                                           |                                          |  |  |                                                                                           |  |  |
| Engro Corporation Limited (7.1.1)          | 769,705                         | 206,000                     | -                                              | 117,300                    | 858,405                          | 227,661,555                                               | 229,099,444                                              | 1,437,889                      | 9.90                                            | 8.36                                     | 0.01                                                                                      |                                          |  |  |                                                                                           |  |  |
| Engro Fertilizers Limited                  | 1,265,600                       | 498,500                     | -                                              | 449,056                    | 1,315,044                        | 85,206,535                                                | 89,725,452                                               | 4,518,917                      | 3.88                                            | 3.27                                     | 0.01                                                                                      |                                          |  |  |                                                                                           |  |  |
| Fauji Fertilizers Bin Qasim Limited        | 825,500                         | -                           | -                                              | 822,500                    | 3,000                            | 54,690                                                    | 44,490                                                   | (10,200)                       | 0.00                                            | 0.00                                     | 0.00                                                                                      |                                          |  |  |                                                                                           |  |  |
| Fauji Fertilizer Company Limited           | 1,361,500                       | 518,500                     | -                                              | 318,500                    | 1,561,500                        | 138,374,861                                               | 145,266,345                                              | 6,891,484                      | 6.28                                            | 5.30                                     | 0.01                                                                                      |                                          |  |  |                                                                                           |  |  |
|                                            |                                 |                             |                                                |                            |                                  | <b>451,297,640</b>                                        | <b>464,135,731</b>                                       | <b>12,838,090</b>              | <b>20.06</b>                                    | <b>16.93</b>                             |                                                                                           |                                          |  |  |                                                                                           |  |  |
| <b>Pharma &amp; Bio Tech</b>               |                                 |                             |                                                |                            |                                  |                                                           |                                                          |                                |                                                 |                                          |                                                                                           |                                          |  |  |                                                                                           |  |  |
| The Searl Company Limited (7.1.2)          | 6,088                           | -                           | -                                              | -                          | 6,088                            | 892,257                                                   | 841,483                                                  | (50,774)                       | 0.04                                            | 0.03                                     | 0.00                                                                                      |                                          |  |  |                                                                                           |  |  |
| <b>Textile Composite</b>                   |                                 |                             |                                                |                            |                                  |                                                           |                                                          |                                |                                                 |                                          |                                                                                           |                                          |  |  |                                                                                           |  |  |
| Nishat Mills Limited                       | 714,700                         | 170,300                     | -                                              | 545,800                    | 339,200                          | 30,669,311                                                | 28,492,800                                               | (2,176,511)                    | 1.23                                            | 1.04                                     | 0.01                                                                                      |                                          |  |  |                                                                                           |  |  |
|                                            |                                 |                             |                                                |                            |                                  | <b>30,669,311</b>                                         | <b>28,492,800</b>                                        | <b>(2,176,511)</b>             | <b>1.23</b>                                     | <b>1.04</b>                              |                                                                                           |                                          |  |  |                                                                                           |  |  |
| <b>Cement</b>                              |                                 |                             |                                                |                            |                                  |                                                           |                                                          |                                |                                                 |                                          |                                                                                           |                                          |  |  |                                                                                           |  |  |
| Lucky Cement Company Limited (7.1.1)       | 313,714                         | -                           | -                                              | 193,700                    | 120,014                          | 45,661,727                                                | 41,060,390                                               | (4,601,337)                    | 1.77                                            | 1.50                                     | 0.00                                                                                      |                                          |  |  |                                                                                           |  |  |
| Maple Leaf Cement Factory Limited          | 1,530,047                       | -                           | -                                              | 1,385,500                  | 144,547                          | 3,453,228                                                 | 2,121,950                                                | (1,331,278)                    | 0.09                                            | 0.08                                     | 0.00                                                                                      |                                          |  |  |                                                                                           |  |  |
|                                            |                                 |                             |                                                |                            |                                  | <b>49,114,954</b>                                         | <b>43,182,340</b>                                        | <b>(5,932,615)</b>             | <b>1.87</b>                                     | <b>1.58</b>                              |                                                                                           |                                          |  |  |                                                                                           |  |  |
| <b>Power Generation &amp; Distribution</b> |                                 |                             |                                                |                            |                                  |                                                           |                                                          |                                |                                                 |                                          |                                                                                           |                                          |  |  |                                                                                           |  |  |
| Hud Power Company                          | 725,309                         | 351,500                     | -                                              | 783,000                    | 293,809                          | 22,325,717                                                | 20,786,987                                               | (1,538,730)                    | 0.90                                            | 0.76                                     | 0.00                                                                                      |                                          |  |  |                                                                                           |  |  |
| Nishat Power Limited                       | 231,000                         | 343,000                     | -                                              | -                          | 574,000                          | 15,915,490                                                | 13,385,680                                               | (2,529,810)                    | 0.58                                            | 0.49                                     | 0.02                                                                                      |                                          |  |  |                                                                                           |  |  |
|                                            |                                 |                             |                                                |                            |                                  | <b>38,241,207</b>                                         | <b>34,172,667</b>                                        | <b>(4,068,540)</b>             | <b>1.48</b>                                     | <b>1.25</b>                              |                                                                                           |                                          |  |  |                                                                                           |  |  |

| Name of investee company                        | Period ended September 30, 2019 |                             |                                                 |                            |                                  | Rupees                                                    |                                                          | [%]                            |                                                 |
|-------------------------------------------------|---------------------------------|-----------------------------|-------------------------------------------------|----------------------------|----------------------------------|-----------------------------------------------------------|----------------------------------------------------------|--------------------------------|-------------------------------------------------|
|                                                 | Holding as at July 01, 2019     | Purchased during the period | * Bonus / right shares received during the year | Disposed during the period | Holding as at September 30, 2019 | Carrying value before revaluation as of 30 September 2019 | Market value as of 30 September 2019 (after revaluation) | Unrealised gain / (loss) - net | Market value as percentage of total investments |
| <b>Oil and Gas Exploration Companies</b>        |                                 |                             |                                                 |                            |                                  |                                                           |                                                          |                                |                                                 |
| Marri Petroleum Company Limited (7.1.2)         | 106,313                         | 22,060                      | -                                               | 15,680                     | 112,693                          | 111,022,116                                               | 101,329,038                                              | (9,693,078)                    | 4.38                                            |
| Oil and Gas Development Company Limited (7.1.1) | 2,227,891                       | 163,300                     | -                                               | 581,400                    | 1,809,791                        | 236,291,414                                               | 222,658,587                                              | (13,632,827)                   | 9.62                                            |
| Pakistan Oilfield Limited                       | 263,500                         | 67,200                      | -                                               | 81,500                     | 249,200                          | 99,911,253                                                | 94,671,080                                               | (5,240,173)                    | 4.09                                            |
| Pakistan Petroleum Limited (7.1.1)              | 1,632,091                       | 221,000                     | -                                               | 733,400                    | 1,119,691                        | 159,881,697                                               | 152,311,567                                              | (7,570,130)                    | 6.58                                            |
|                                                 |                                 |                             |                                                 |                            |                                  | <b>607,106,480</b>                                        | <b>570,970,272</b>                                       | <b>(36,136,208)</b>            | <b>20.83</b>                                    |
| <b>Oil and Gas Marketing Companies</b>          |                                 |                             |                                                 |                            |                                  |                                                           |                                                          |                                |                                                 |
| Attock Petroleum Limited                        | 121,792                         | -                           | -                                               | 60,600                     | 61,192                           | 17,654,504                                                | 18,847,136                                               | 1,192,632                      | 0.81                                            |
| Pakistan State Oil Company Limited (7.1.2)      | 94,203                          | 2,370                       | -                                               | 93,400                     | 3,173                            | 491,665                                                   | 499,716                                                  | 8,051                          | 0.02                                            |
| Sui Northern Gas Pipeline Limited               | 1,410,283                       | 418,500                     | -                                               | 336,500                    | 1,492,283                        | 100,279,636                                               | 91,924,633                                               | (8,355,003)                    | 3.97                                            |
|                                                 |                                 |                             |                                                 |                            |                                  | <b>118,425,805</b>                                        | <b>111,271,485</b>                                       | <b>(7,154,320)</b>             | <b>4.81</b>                                     |
| <b>Food &amp; Personal Care Products</b>        |                                 |                             |                                                 |                            |                                  |                                                           |                                                          |                                |                                                 |
| Fauji Foods Limited                             | 1,167,249                       | -                           | -                                               | 1,167,249                  | -                                | -                                                         | -                                                        | -                              | -                                               |
| <b>Technology and Communication</b>             |                                 |                             |                                                 |                            |                                  |                                                           |                                                          |                                |                                                 |
| Systems Limited                                 | 345,239                         | -                           | -                                               | -                          | 345,239                          | <b>33,132,587</b>                                         | <b>28,741,147</b>                                        | <b>(4,391,440)</b>             | <b>1.24</b>                                     |
|                                                 |                                 |                             |                                                 |                            |                                  |                                                           |                                                          |                                | <b>1.05</b>                                     |
| <b>Automobile and Parts</b>                     |                                 |                             |                                                 |                            |                                  |                                                           |                                                          |                                |                                                 |
| Thal Limited                                    | 87,250                          | -                           | -                                               | -                          | 87,250                           | <b>31,764,235</b>                                         | <b>20,816,105</b>                                        | <b>(10,948,130)</b>            | <b>0.90</b>                                     |
|                                                 |                                 |                             |                                                 |                            |                                  |                                                           |                                                          |                                | <b>0.76</b>                                     |
| <b>Automobile Assemblers</b>                    |                                 |                             |                                                 |                            |                                  |                                                           |                                                          |                                |                                                 |
| Agriauto Industries Limited                     | 151,200                         | 3,700                       | -                                               | -                          | 154,900                          | 30,911,541                                                | 24,784,000                                               | (6,127,541)                    | 1.07                                            |
|                                                 |                                 |                             |                                                 |                            |                                  | <b>30,911,541</b>                                         | <b>24,784,000</b>                                        | <b>(6,127,541)</b>             | <b>0.90</b>                                     |
| <b>Engineering</b>                              |                                 |                             |                                                 |                            |                                  |                                                           |                                                          |                                |                                                 |
| International Industries Limited                | 397,866                         | -                           | *24,986                                         | 227,500                    | 195,352                          | 13,687,101                                                | 13,543,754                                               | (143,347)                      | 0.59                                            |
| International Steels Limited                    | 857,444                         | -                           | -                                               | 857,410                    | 34                               | 1,350                                                     | 1,351                                                    | 1                              | 0.00                                            |
|                                                 |                                 |                             |                                                 |                            |                                  | <b>13,688,452</b>                                         | <b>13,545,105</b>                                        | <b>(143,346)</b>               | <b>0.59</b>                                     |
| <b>Paper and Board</b>                          |                                 |                             |                                                 |                            |                                  |                                                           |                                                          |                                |                                                 |
| Cherat Packaging Company Limited                | 437,580                         | -                           | -                                               | 302,500                    | 135,080                          | 10,892,851                                                | 8,943,654                                                | (1,949,197)                    | 0.39                                            |
|                                                 |                                 |                             |                                                 |                            |                                  | <b>10,892,851</b>                                         | <b>8,943,654</b>                                         | <b>(1,949,197)</b>             | <b>0.39</b>                                     |
|                                                 |                                 |                             |                                                 |                            |                                  | <b>2,415,270,684</b>                                      | <b>2,313,447,908</b>                                     | <b>(101,822,788)</b>           | <b>100.00</b>                                   |
| <b>Total as at 30 September 2019</b>            |                                 |                             |                                                 |                            |                                  |                                                           |                                                          |                                | <b>84.39</b>                                    |
| <b>Total as at 30 September 2019</b>            |                                 |                             |                                                 |                            |                                  | <b>2,786,724,992</b>                                      |                                                          |                                |                                                 |
| Total as at 30 June 2019                        |                                 |                             |                                                 |                            |                                  | 3,584,040,236                                             | 2,912,440,149                                            | (671,600,098)                  | 100.00                                          |
| Total cost as at 30 June 2019                   |                                 |                             |                                                 |                            |                                  | 2,917,508,312                                             |                                                          |                                | 88.43                                           |

**7.1.1 Following shares have been pledged with National Clearing Company of Pakistan Limited:**

|                                            | September 30<br>2019<br>----- (Number of shares) ----- | June 30<br>2019 | September 30<br>2019<br>----- (Rupees) ----- | June 30<br>2019    |
|--------------------------------------------|--------------------------------------------------------|-----------------|----------------------------------------------|--------------------|
| Engro Corporation Limited                  | 85,000                                                 | 85,000          | 22,685,650                                   | 26,678,100         |
| Oil and Gas Development<br>Company Limited | 70,000                                                 | 70,000          | 8,612,100                                    | 10,893,400         |
| Pakistan Petroleum Limited                 | 330,000                                                | 330,000         | 44,889,900                                   | 70,917,000         |
| Lucky Cement Company Limited               | 50,000                                                 | 50,000          | 17,106,500                                   | 25,396,500         |
|                                            | <u>535,000</u>                                         | <u>535,000</u>  | <u>93,294,150</u>                            | <u>133,885,000</u> |

7.1.2 Finance Act, 2014 had introduced tax on bonus shares issued by the Companies. Most Equity Funds including the Fund have challenged the applicability of withholding tax provision on bonus shares before Honourable High Court of Sindh ("the Court") on various legal grounds and have sought relief from the Court. In the Fund's case, up to the year end, tax in the shape of 6,088 shares of The Searle Company Limited (2019: 6,088 shares), 3,173 shares of Pakistan State Oils Company Limited (2019: 3,173) and 1,111 shares of Mari Petroleum Limited (2018: 1,111 shares) had been withheld by CDC. Market value of these shares as at 30 June 2019 amounted to Rs. 2.34 millions (30 June 2019: 2.55 million) and are included in the Fun these financial statements.

|                                                             | Note | September 30,<br>2019<br>(Unaudited)<br>(Rupees) | June 30,<br>2019<br>(Audited) |
|-------------------------------------------------------------|------|--------------------------------------------------|-------------------------------|
| <b>8. PAYABLE TO THE MANAGEMENT COMPANY</b>                 |      |                                                  |                               |
| Remuneration payable to the<br>Management Company           | 8.1  | 1,192,493                                        | 5,600,325                     |
| Sindh Sales Tax on Management Company's<br>remuneration     |      | 2,854,449                                        | 3,427,467                     |
| Federal Excise Duty on Management<br>Company's remuneration | 8.2  | 18,483,430                                       | 18,483,430                    |
| Sales load payable to the<br>Management Company             |      | 6,894                                            | 6,894                         |
|                                                             |      | <u>22,537,266</u>                                | <u>27,518,116</u>             |

8.1 Under the provisions of Non-Banking Finance Companies and Notified Entities Regulations 2008, an Asset Management Company shall be entitled to remuneration equal to an amount not exceeding 2% of average annual net assets. Management Company has charged remuneration at 2% per annum based on the daily net assets of the Fund during the period ended 30 September 2019. Remuneration is paid to the Management company in arrears on a monthly basis.

The Sindh Provincial Government has levied Sindh Sales Tax at the rate of 13% (2019: 13%) on Management Company's remuneration. Above liability includes Rs. 2,699,429 (2019: Rs. 2,699,429) accrued on Federal Excise Duty (FED) on the management remuneration as more fully explained in note 8.3 below. Had the provision on FED not been made, Net Asset Value per unit of the Fund as at 30 September 2019 would have been higher by Re. 0.0857 (30 June 2019: Re. 0.0747) per unit. The amount is payable to the management company for onwads payment to the Government



- 8.2 As per the requirements of the Finance Act, 2013, Federal Excise Duty (FED) at the rate of 16 percenton the remuneration of the Management Company has been applied effective from 13 June 2013. The Management Company is of the view that since the remuneration is already subject to the provincial sales tax, further levy of FED may result in double taxation, which does not appear to be the spirit of the law, hence, a petition was collectively filed by the Mutual Fund Association of Pakistan with the Sindh High Court (SHC) on 4 September 2013.

While disposing the above petition through order dated 16 July 2016, the SHC declared the said provisions to be ultra vires and as a result no FED is payable with effect from 01 July 2016. However, the tax authorities subsequently filed appeal against the decision of the SHC in the Supreme Court of Pakistan, which is pending for the decision.

Furthermore, the Finance Act 2016 also introduced an amendment to the Federal Excise Act, 2005 whereby FED was withdrawn on services of different industries including Non-Banking Financial Institutions, which are already subject to provisional sales tax.

However, since the appeal is pending in the Supreme Court of Pakistan, the Management Company, as a matter of abundant caution, is carrying provision for FED for the period up to 30 June 2016 aggregating to Rs. 18.843 million. Had the provision not been made, NAV per unit of the Fund as at 30 September 2019 would have been higher by Re. 0.5866 (30 June 2019: Re. 0.5111) per unit.

#### **9. REMUNERATION PAYABLE TO THE TRUSTEE**

The Trustee is entitled to a monthly remuneration for services rendered to the Fund under the provision of Trust Deed. Effective from 01 July 2019 the Trustee has revised the trustee fee as under:

|                                   |                                                                                      |
|-----------------------------------|--------------------------------------------------------------------------------------|
| Net assets up to 1 billion        | 0.20% per annum of the daily average net assets of the Fund, which ever is higher.   |
| Net assets exceeding Rs 1 billion | 0.10% per annum of the daily average net assets of the Fund exceeding Rs. 1 billion. |

Upto 30 June 2019 the Trustee was entitled to a monthly remuneration for services rendered to the Fund under the provisions of the Trust Deed as per the following rates:

|                                    |                                                                                                       |
|------------------------------------|-------------------------------------------------------------------------------------------------------|
| Net assets up to 1 billion         | Rs. 0.7 million or 0.20% per annum of the daily average net assets of the Fund, which ever is higher. |
| Net assets exceeding Rs. 1 billion | Rs 2 million plus 0.10% per annum of the daily average net assets of the Fund exceeding Rs 1 billion. |

The remuneration is paid to the trustee in arrears on monthly basis.

#### **10. ANNUAL FEE PAYABLE TO THE SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN**

This represents annual fee payable to SECP in accordance with the NBFC Regulations. Effective from 01 July 2019 the SECP has revised the Annual SECP fee as under:

The Company is required to pay SECP an amount at the rate of 0.02% per annum of the average daily net assets of the fund.

Upto 30 June 2019 the SECP was entitled for annual fee payable in accordance with the regulation 62 of the NBFC Reulation 2008, as per the following rates:

The Company is required to pay SECP an amount at the rate of 0.095% per annum of the average daily net assets of the fund.

|                                                               |      | September 30,<br>2019<br>(Unaudited) | June 30,<br>2019<br>(Audited) |
|---------------------------------------------------------------|------|--------------------------------------|-------------------------------|
|                                                               | Note | (Rupees)                             |                               |
| <b>11. ACCRUED EXPENSES AND OTHER LIABILITIES</b>             |      |                                      |                               |
| Withholding tax payable                                       |      | -                                    | 493,529                       |
| Payable to Sindh workers' welfare fund                        | 11.1 | <b>38,096,893</b>                    | 38,096,893                    |
| Brokerage payable                                             |      | <b>2,936,556</b>                     | 987,392                       |
| Auditors' remuneration                                        |      | <b>254,477</b>                       | 176,818                       |
| Fee payable to Central Depository Company of Pakistan Limited |      | <b>11,671</b>                        | 13,773                        |
| Fee payable to National Clearing Company of Pakistan Limited  |      | <b>31,000</b>                        | 30,000                        |
| Payable against Rating fee                                    |      | <b>33,827</b>                        | -                             |
| Other liabilities                                             |      | <b>20,000</b>                        | 20,000                        |
|                                                               |      | <b>41,384,424</b>                    | <b>39,818,405</b>             |

- 11.1 Provision for Sindh Workers' Welfare Fund is being made on a daily basis going forward pursuant to MUFAP's recommendation to all its members on 12 January 2017 against the backdrop of the Sindh Revenue Board (SRB) letter to mutual funds in January 2016 whereby SRB directed the mutual funds to register and pay Sindh Workers Welfare Fund (SWWF) for the accounting year closing on or after 31 December 2013. This is on the premise that mutual funds are included in definition of financial institutions in the Financial Institutions (Recovery of Finance) Ordinance, 2001 hence WWF is payable by them. Though MUFAP has taken up the matter with the Sindh Finance Ministry to have CISs / mutual funds excluded from the applicability of SWWF, but as a matter of abundant caution management has recorded SWWF with effect from the date of the applicability of the SWWF Act, 2014 (i.e. with effect from 01 July 2014).

Total provision for SWWF till 30 September 2019 is Rs. 38.069 million. Had the provision not been made, Net Asset Value per unit of the Fund as at 30 September 2019 would have been higher by Re. 1.21 (30 June 2019: Re. 1.05) per unit.

Furthermore on 10 November 2016, Honourable Supreme Court of Pakistan (SCP) passed a judgment declaring the amendments made in the Finance Acts 2006 and 2008 pertaining to WWF as illegal citing that WWF was not in the nature of tax and could, therefore, not have been introduced through money bills. Accordingly, the aforesaid amendments have been struck down by the SCP. The Federal Board of Revenue has filed a petition with the SCP against the said judgment, which is pending hearing. While the petitions filed by the Collective Investment Schemes (CISs) on the matter are still pending before the Sindh High Court (SHC), the Mutual Funds Association of Pakistan (MUFAP) (collectively on behalf of the asset management companies and their CISs) have taken legal and tax opinions on the impact of the SCP's judgement on the CISs petition before the SHC. Both the legal and tax advisors consulted were of the view that the SCP's judgment has removed the very basis on which the demands were raised against the CISs. Therefore, there was no longer any liability against the CISs under the WWF Ordinance and that all cases pending in the SHC or lower appellate forums will now be disposed of in light of the earlier judgement of the SCP.

## 12. TOTAL EXPENSE RATIO

Securities and Exchange Commission of Pakistan (SECP) vide its Directive No. SCD/PRDD/Direction/18/2016 dated 20 July 2016, required that Collective Investment Scheme (CIS) shall disclose Total Expense Ratio (TER) in the periodic financial statements of CIS / the

Fund. TER of the Fund for the quarter ended September 30, 2019 is 2.72% which includes 0.40% representing government levies (comprising of Workers Welfare Fund and SECP fee, etc.). As per NBFC Regulation the total expense ratio of the Asset Allocation Scheme shall be capped up to 4.5% (Sep 30, 2018: 4%).

**13. CONTINGENCIES AND COMMITMENTS**

The fund had no contingency or commitment at the period end except as those mentioned elsewhere in these financial statements.

**14. TAXATION**

The Fund's income is exempt from Income Tax as per clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than 90% of the accounting income for the year as reduced by capital gains whether realised or unrealised is distributed amongst the unit holders. Furthermore, as per regulation 63 of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, the Fund is required to distribute 90% of the net accounting income other than capital gains to the unit holders. The management intends to distribute at least 90% of the income earned by the year end by this Fund to the unit holders. The Fund is also exempt from the provisions of Section 113 (minimum tax) under Clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001. Accordingly, no provision has been made in this condensed interim financial statement.

**15. TRANSACTIONS AND BALANCES WITH CONNECTED PERSONS / RELATED PARTIES**

Connected persons / related parties include Lakson Investments Limited being the Management Company, Central Depository Company of Pakistan Limited (CDC) being the trustee, Habib Bank AG Zurich Switzerland being the Custodian, Siza Services (Private) Limited being holding company of the Management Company, associated companies of the Management Company and the holding company, key management personnel, other funds being managed by the Management Company and entities having holding 10% or more in the units of the Fund as at 30 September 2019. It also includes staff retirement funds of the above related parties / connected persons.

Remuneration to the Management Company and the Trustee is determined in accordance with the provisions of NBFC Regulations and the Trust Deed respectively. Other transactions are in normal course of business, at contracted rates and terms determined in accordance with the market rates.

Transactions and balances with related parties other than those disclosed elsewhere are as follows:

**15.1 Balance as at period ended**

|                                                                                                                                                       | September 30,<br>2019<br>(Unaudited) | June 30,<br>2019<br>(Audited) |
|-------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------|-------------------------------|
|                                                                                                                                                       | (Rupees)                             |                               |
| <b>Lakson Investments Limited - Management<br/>Company of the Fund</b>                                                                                |                                      |                               |
| Remuneration payable (including the Sindh sales<br>tax and federal excise duty amounting to Rs.<br>21.337 million (30 June 2019: Rs. 21.910 million)* | <u>22,530,372</u>                    | <u>27,511,222</u>             |
| Sales load payable                                                                                                                                    | <u>6,894</u>                         | <u>6,894</u>                  |

\*Sales tax and FED is paid / payable to the management company for onward payment to the Government.

|                                                                                 | September 30,<br>2019<br>(Unaudited)<br>(Rupees) | June 30,<br>2019<br>(Audited) |
|---------------------------------------------------------------------------------|--------------------------------------------------|-------------------------------|
| <b>Central Depository Company of Pakistan<br/>Limited - Trustee of the Fund</b> |                                                  |                               |
| Remuneration payable                                                            | 334,529                                          | 405,763                       |
| Security deposit                                                                | <u>100,000</u>                                   | <u>100,000</u>                |
| Settlement charges payable                                                      | <u>11,671</u>                                    | <u>13,773</u>                 |

|                                            | Quarter ended<br>September 30,<br>2019 | 2018<br>(Unaudited)<br>(Rupees) |
|--------------------------------------------|----------------------------------------|---------------------------------|
| <b>15.2 Transactions during the period</b> |                                        |                                 |

|                                                                        |                  |                  |
|------------------------------------------------------------------------|------------------|------------------|
| <b>Lakson Investments Limited - Management<br/>Company of the Fund</b> |                  |                  |
| Remuneration to the Management Company                                 | 14,273,049       | 16,580,356       |
| Sindh sales tax on remuneration of<br>Management Company *             | <u>1,855,496</u> | <u>2,155,446</u> |

\*Sales tax and FED is paid / payable to the management company for onward payment to the Government.

|                                                                                 |               |               |
|---------------------------------------------------------------------------------|---------------|---------------|
| <b>Central Depository Company of Pakistan<br/>Limited - Trustee of the Fund</b> |               |               |
| Remuneration for the period                                                     | 1,090,471     | 1,221,612     |
| Settlement charges                                                              | <u>30,284</u> | <u>67,800</u> |

- 15.3 This reflects the position of related party / connected person status that existed as at September 30, 2019.
- 15.4 Remuneration payable to the Management Company and the Trustee has been determined in accordance with the provisions of NBFC Regulations and the Trust Deed respectively.
- 15.5 Purchase and redemption of the Fund's unit by related parties / connected persons are recorded at the applicable net asset value per unit. Other transactions are at agreed rates.

**15.6 Details of units held, issued and redeemed by the related parties / connected persons**

| Quarter ended September 30, 2019   |                              |                                |                                                        |                             |                              | Rupees                         |                                                                         |  |
|------------------------------------|------------------------------|--------------------------------|--------------------------------------------------------|-----------------------------|------------------------------|--------------------------------|-------------------------------------------------------------------------|--|
| Number of Units                    |                              |                                |                                                        |                             |                              |                                |                                                                         |  |
| Number of units as at 01 July 2019 | Units issued during the year | Units redeemed during the year | Number of holdings at the year ended 30 September 2019 | Balance as at July 01, 2019 | Units issued during the year | Units redeemed during the year | Balance at the year ended 30 September 2019 (Investment at current NAV) |  |
| 837,657                            |                              |                                | 837,657                                                | 76,292,428                  |                              |                                | 72,883,249                                                              |  |
| 7,610,903                          | 23                           | 1,460,531                      | 6,150,394                                              | 693,188,870                 | 2,000                        | 119,386,130                    | 535,136,576                                                             |  |
| 88,984                             | 4,837                        |                                | 93,820                                                 | 8,104,483                   | 400,000                      |                                | 8,163,150                                                               |  |
|                                    |                              |                                |                                                        |                             |                              |                                |                                                                         |  |
| 1,825,550                          |                              | 1,181,078                      | 644,471                                                | 166,268,140                 |                              | 100,000,000                    | 56,074,494                                                              |  |
| 4,573,911                          |                              | 1,143,478                      | 3,430,433                                              | 416,584,461                 |                              | 93,412,281                     | 298,476,818                                                             |  |
| 2,459,304                          |                              | 615,000                        | 1,844,304                                              | 223,989,502                 |                              | 49,507,992                     | 160,470,151                                                             |  |
| 1,838,321                          |                              | 476,000                        | 1,362,321                                              | 167,431,358                 |                              | 39,039,378                     | 118,533,528                                                             |  |
| 29,774                             |                              |                                | 29,774                                                 | 2,711,792                   |                              |                                | 2,590,614                                                               |  |
| 38,321                             |                              |                                | 38,321                                                 | 3,490,215                   |                              |                                | 3,334,253                                                               |  |
| 387,239                            | 143,973                      |                                | 531,212                                                | 35,269,099                  | 12,575,000                   |                                | 46,219,946                                                              |  |
| 328,502                            | 189,483                      |                                | 517,985                                                | 29,919,437                  | 16,550,000                   |                                | 45,069,122                                                              |  |
| 53,174                             | 43,507                       |                                | 97,081                                                 | 4,843,004                   | 3,835,000                    |                                | 8,446,913                                                               |  |
| 36,441                             | 5,152                        |                                | 41,593                                                 | 3,318,966                   | 450,000                      |                                | 3,618,933                                                               |  |
| 142,526                            | 91,479                       |                                | 234,004                                                | 12,981,018                  | 7,990,000                    |                                | 20,360,371                                                              |  |
| 74,977                             | 60,394                       |                                | 135,371                                                | 6,828,771                   | 5,275,000                    |                                | 11,778,433                                                              |  |
| 1,263                              |                              |                                | 1,263                                                  | 115,032                     |                              |                                | 109,892                                                                 |  |
| 397,511                            |                              |                                | 397,511                                                | 36,204,694                  |                              |                                | 34,586,862                                                              |  |
| 298,806                            |                              |                                | 298,806                                                | 27,214,783                  |                              |                                | 25,998,672                                                              |  |
| 32,396                             | 20,837                       |                                | 53,234                                                 | 2,950,601                   | 1,820,000                    |                                | 4,631,785                                                               |  |
| 59,339                             | 23,185                       |                                | 82,523                                                 | 5,404,484                   | 2,025,000                    |                                | 7,180,230                                                               |  |
| 24,298                             | 14,483                       |                                | 38,781                                                 | 2,213,023                   | 1,265,000                    |                                | 3,374,291                                                               |  |
| 5,496                              |                              |                                | 5,496                                                  | 500,574                     |                              |                                | 478,205                                                                 |  |
| 24,775                             |                              |                                | 24,775                                                 | 2,256,459                   |                              |                                | 2,155,627                                                               |  |
| 17,040                             |                              |                                | 17,040                                                 | 1,551,956                   |                              |                                | 1,482,605                                                               |  |
| 4,244,495                          |                              |                                | 4,244,495                                              | 386,581,831                 |                              |                                | 369,307,160                                                             |  |

Lakson Investments Limited - Management Company of the Fund  
Directors, Chief Executive and their spouse and minors  
Other key management personnel

**Associated companies / undertakings of the Management Company**

Century Insurance Company Limited  
Siza Service (Private) Limited  
Premier Fashions (Private) Limited  
Siza Private Limited  
Century Insurance Company Limited Employees Contributory Provident Fund  
Century Insurance Company Limited Employees Contributory Provident Fund  
Colgate Palmolive Pakistan Limited Employees Contributory Provident Fund  
Colgate Palmolive Pakistan Limited Employees Gratuity Fund  
Siza Foods Private Limited Employees Contributory Provident Fund  
Accuracy Surgical Limited Employees Contributory Provident Fund  
Cyber Internet Services (Pvt.) Ltd. Employees Contributory Provident Fund  
Gam Corporation Private Limited Employees Contributory Provident Fund  
Lakson Business Solutions Limited Employees Contributory Provident Fund  
Century Paper & Board Mills Limited Employees Contributory Provident Fund  
Century Paper & Board Mills Limited Employees Contributory Provident Fund  
Sybrid Private Limited Employees Contributory Provident Fund  
Merit Packaging Limited Employees Contributory Provident Fund  
Merit Packaging Limited Employees Gratuity Fund  
Princeton Travels Limited Employees Contributory Provident Fund  
Siza Services Private Limited Employees Contributory Provident Fund  
Hasanali Karabhai Foundation Employees Contributory Provident Fund  
Sindh Province Pension Fund (Being more than 10% unit holding)



# LAKSON INVESTMENTS

WE MANAGE YOUR MONEY, AS WE MANAGE OUR OWN

## LAKSON EQUITY FUND

|                                                                      | Number of Units                    |                              |                                |                                                        | Quarter ended September 30, 2018 |                              |                                |                                                                         | Rupees |  |
|----------------------------------------------------------------------|------------------------------------|------------------------------|--------------------------------|--------------------------------------------------------|----------------------------------|------------------------------|--------------------------------|-------------------------------------------------------------------------|--------|--|
|                                                                      | Number of units as at 01 July 2018 | Units issued during the year | Units redeemed during the year | Number of holdings at the year ended 30 September 2018 | Balance as at July 01, 2018      | Units issued during the year | Units redeemed during the year | Balance at the year ended 30 September 2018 (Investment at current NAV) |        |  |
| Lakson Investments Limited - Management Company of the Fund          | 836,717                            | -                            | -                              | 836,717                                                | 95,583,789                       | -                            | -                              | 95,318,466                                                              |        |  |
| Directors, Chief Executive and their spouse and minors               | 7,784,965                          | 353                          | -                              | 7,785,318                                              | 889,328,746                      | 40,000                       | -                              | 886,900,347                                                             |        |  |
| Other key management personnel                                       | 13,108                             | 588                          | -                              | 13,696                                                 | 1,497,457                        | 70,000                       | -                              | 1,560,285                                                               |        |  |
| <b>Associated companies / undertakings of the Management Company</b> |                                    |                              |                                |                                                        |                                  |                              |                                |                                                                         |        |  |
| - Century Insurance Company Limited                                  | 2,793,706                          | -                            | -                              | 2,793,706                                              | 319,143,754                      | -                            | -                              | 318,257,870                                                             |        |  |
| - Siza Service (Private) Limited                                     | 4,573,911                          | -                            | -                              | 4,573,911                                              | 522,508,455                      | -                            | -                              | 521,058,068                                                             |        |  |
| - Premier Fashions (Private) Limited                                 | 2,459,304                          | -                            | -                              | 2,459,304                                              | 280,942,808                      | -                            | -                              | 280,162,963                                                             |        |  |
| - Siza Private Limited                                               | 1,838,321                          | -                            | -                              | 1,838,321                                              | 210,003,753                      | -                            | -                              | 209,420,821                                                             |        |  |
| - Siza Foods Private Limited Employees Contributory                  | 10,067                             | -                            | -                              | 10,067                                                 | 1,149,973                        | -                            | -                              | 1,146,781                                                               |        |  |
| - Accuracy Surgical Limited Employees Contributory                   | 14,006                             | -                            | -                              | 14,006                                                 | 1,599,999                        | -                            | -                              | 1,595,558                                                               |        |  |
| - Cyber Internet Services (Pvt.) Ltd. Empl. CPFT                     | 15,756                             | -                            | -                              | 15,756                                                 | 1,799,913                        | -                            | -                              | 1,794,917                                                               |        |  |
| - Gam Corporation Private Limited Employees Contributory             | 22,759                             | -                            | -                              | 22,759                                                 | 2,599,913                        | -                            | -                              | 2,592,696                                                               |        |  |
| - Lakson Business Solutions Limited Employees Contributory           | 1,263                              | -                            | -                              | 1,263                                                  | 144,281                          | -                            | -                              | 143,880                                                                 |        |  |
| - Century Paper & Board Mills Limited ECPFT                          | 140,057                            | -                            | -                              | 140,057                                                | 15,999,649                       | -                            | -                              | 15,955,237                                                              |        |  |
| - Century Paper & Board Mills Limited EGF                            | 60,400                             | -                            | -                              | 60,400                                                 | 6,899,857                        | -                            | -                              | 6,880,744                                                               |        |  |
| - Merit Packaging Limited ECPFT                                      | 23,635                             | -                            | -                              | 23,635                                                 | 2,699,984                        | -                            | -                              | 2,692,490                                                               |        |  |
| - Merit Packaging Limited EGF                                        | 9,454                              | -                            | -                              | 9,454                                                  | 1,079,994                        | -                            | -                              | 1,076,996                                                               |        |  |
| - Sindh Province Pension Fund (Being more than 10% unit holding)     | 3,217,393                          | -                            | -                              | 3,217,393                                              | 367,544,380                      | -                            | -                              | 366,524,145                                                             |        |  |

Details of units held, issued and redeemed by the related parties / connected persons

## 16. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Underlying the definition of fair value is the presumption that the Fund is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

The fair value of financial assets and liabilities traded in active markets i.e. listed equity shares are based on the quoted market prices at the close of trading on the period end 'date. The quoted market prices used for financial assets held by the Fund is current bid price.

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices 'represent actual and regularly occurring market transactions on an arm's length basis.

IFRS 13, 'Fair Value Measurements' requires the Fund to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Unobservable inputs for the asset or liability (level 3).

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy.

Investments of the Fund carried at fair value are categorised as follows:

|                                                                |  | As at September 30, 2019 |         |         |               |
|----------------------------------------------------------------|--|--------------------------|---------|---------|---------------|
|                                                                |  | ----- Un-audited -----   |         |         |               |
|                                                                |  | Level 1                  | Level 2 | Level 3 | Total         |
|                                                                |  | ----- Rupees -----       |         |         |               |
| <b>Assets</b>                                                  |  |                          |         |         |               |
| Financial assets at fair value through profit and loss account |  | 2,313,447,908            | -       | -       | 2,313,447,908 |
|                                                                |  |                          |         |         |               |
|                                                                |  | As at June 30, 2019      |         |         |               |
|                                                                |  | ----- Audited -----      |         |         |               |
|                                                                |  | Level 1                  | Level 2 | Level 3 | Total         |
|                                                                |  | ----- Rupees -----       |         |         |               |
| <b>Assets</b>                                                  |  |                          |         |         |               |
| Financial assets at fair value through profit and loss account |  | 2,724,525,859            | -       | -       | 2,724,525,859 |



**17. GENERAL**

Figures have been rounded off to the nearest rupee.

**18. DATE OF AUTHORIZATION OF ISSUE**

This condensed interim financial information was authorised for issue on October 22, 2019 by the Board of Directors of the Management Company.

For Lakson Investments Limited  
(Management Company)

\_\_\_\_\_  
Chief Executive Officer

\_\_\_\_\_  
Chief Financial Officer

\_\_\_\_\_  
Director



A Lakson Group Company

**Lakson Investments Limited**  
Lakson Square, Building No. 2,  
Sarwar Shaheed Road,  
Karachi-74200, Pakistan  
T +92.21 3840.0000  
F +92.21 3568.1653

**Lakson Investments (DIFC) Limited**  
(Regulated by the DFSA)  
Level 15, Gate Building  
DIFC, P.O. Box 507054  
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T +971.4 401.9284  
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LAKSON INCOME FUND  
Quarterly Report (September 30, 2019)



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\*Mobile apps are also available for download for android and ios devices

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**Fund's Information**

**Management Company**

Lakson Investments Limited  
Head Office  
Lakson Square, Building No.2,  
Sarwar Shaheed Road,  
Karachi-74200, Pakistan.  
Phone: (9221) 3840.0000  
Fax: (9221) 3568.1653  
Web site: [www.li.com.pk](http://www.li.com.pk)  
E-mail: [info@li.com.pk](mailto:info@li.com.pk)

**Board of Directors of  
the Management Company**

Mr. Iqbal Ali Lakhani - Chairman  
Mr. Babar Ali Lakhani - Chief Executive Officer  
Mr. Jamil Ahmed Mughal  
Mr. Amin Mohammed Lakhani  
Mr. Jacques John Visser  
Ms. Roxanne Davies  
Ms. Gaite Ali  
Ms. Kathleen Kennedy Townsend

**Chief Financial Officer &  
Company Secretary  
of the Management Company**

Mr. Salman Shafiq Hashmi

**Audit Committee**

Mr. Jacques John Visser - Chairman  
Mr. Amin Mohammed Lakhani  
Mr. Iqbal Ali Lakhani  
Mr. Jamil Ahmed Mughal

**Human Resource and  
Remuneration Committee**

Ms. Gaite Ali - Chairman  
Mr. Babar Ali Lakhani  
Mr. Iqbal Ali Lakhani

**Trustee**

Central Depository Company of Pakistan Limited  
CDC House, 99-B, Block-B, S.M.C.H.S.,  
Main Shahr-e-Faisal,  
Karachi, Pakistan.

**Auditors**

KPMG Taseer Hadi & Co.  
Chartered Accountants  
Sheikh Sultan Trust Building No.2,  
Beaumont Road,  
Karachi - 75530, Pakistan



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## **LAKSON INCOME FUND**

### **Bankers to the Fund**

AlBaraka Bank Pakistan limited  
Allied Bank Limited  
Askari Bank Limited  
Bank Al-Falah Limited  
Faysal Bank Limited  
FINCA Microfinance Bank Limited  
Habib Bank Limited  
Habib Metropolitan Bank Limited  
JS Bank Limited  
National Bank of Pakistan  
MCB Bank Limited  
Silk Bank Limited  
Sindh Bank Limited  
Soneri Bank Limited  
Telenor Microfinance Bank Limited  
United Bank Limited  
U Microfinance Bank Limited  
NRSP Microfinance Bank Limited  
Mobilink Microfinance Bank Limited

### **Legal Adviser**

Fazleghani Advocates  
F-72/I, Block 8, KDA-5,  
Kehkashan, Clifton,  
Karachi, Pakistan.

### **Registrar**

Lakson Investments Limited  
Lakson Square, Building No.2,  
Sarwar Shaheed Road,  
Karachi-74200, Pakistan

### **Distributors**

Adam Securities  
Amir Noorani  
BMA Capital Management Limited  
Elixir Securities (Pvt.) Limited  
Ismail Iqbal Securities  
Metro Capital Pvt. Limited  
Pearl Securities Pvt. Limited  
Rabia Fida  
Topline Securities (Pvt.) Limited  
Vector Capital (Pvt.) Limited  
Pyramid Financial Consultants

### **Rating by PACRA**

A+(f) : Fund Stability Rating  
AM2+ : Asset Manager Rating

## **Review Report of the Directors of the Management Company For the quarter ended September 30, 2019**

The Board of Directors of Lakson Investments Limited, the Management Company of the Lakson Income Fund ("LIF") is pleased to submit its review report together with Condensed Interim Financial Information for the period ended September 30, 2019

### **Fund Objective**

The investment objective of the Scheme is to provide competitive total returns through investment in a diversified portfolio of fixed income securities. The Scheme shall invest in various fixed income securities with a mix of short term, medium term, and longer-term maturities depending on the assessment by the Management Company of interest rate trends and prospective returns.

### **Principal activities**

The Fund is an open-end income fund and is listed on Pakistan Stock Exchange Limited. LIF invests in Investment-grade Debt Securities, Government Securities, Certificate of Investments, Clean Placements, Term Deposit Receipts, and other fixed income instruments. The overall duration of the portfolio is kept below 4 years while at least 25% of Net Assets are kept in the form of cash or Treasury Bills of maximum 90 days maturity. LIF is managed through a team-driven, top-down process utilizing active sector rotation, duration and yield curve management. Economic conditions are constantly monitored to forecast interest rate changes. The added value for LIF comes from identifying opportunities to shift investments between various maturities and between different instruments. LIF is allowed to borrow up to 15% of Net Assets to meet redemptions however LIF did not utilize this facility during the period under review.

### **Fund performance**

The LIF yielded an annualized return of 14.60% in the 1QFY20 compared to the Benchmark return of 14.57% p.a. The LIF outperformed the benchmark by 0.03%. As of September 30, 2019, the LIF portfolio was invested 49.8% in cash, 23.4% in PIBs, 15.3% in TFCs, and 7.0% in Sukuks while the weighted average maturity of the LIF portfolio stood at 770 days. The fund size of the LIF as of September 30, 2019 is PKR 2,335 million.

### **Earning per Unit (EPU)**

EPU has not been disclosed as we feel the determination of weighted average units for calculating EPU is not practicable for open end funds.

### **Economic Review**

After 8 consecutive rate hikes, SBP maintained the key policy rate at 13.75% in the Sep'19 Monetary Policy. SBP's stance was led by an unchanged inflation outlook (SBP guidance for 11-12% range) where CPI remained on track, averaging 9.45% in 2MFY20 on new 2015-16 base (11.0% on old 2007-08 base). Moreover, with bulk of the exchange rate correction achieved in the previous quarters, REER for 1QFY20 remained well below 100 (provisional). The external sector continued to show significant improvement with a sizeable reduction of 53%yoy during 2MFY20 to US\$1.3bn. This, together with the disbursement of program related inflows and activation of the Saudi oil facility, helped to build SBP's fx reserves, which stood at US\$8.47bn as at 20th Sep'19, however import cover still remains weak at 2x monthly cover. However, some support has come in the form of hot money following central bank's decision to open up debt markets for foreign investors. Interest has been largely focused in T-Bills (US\$234mn) with year-to-date SCRA (special convertible rupee account) returns clocking in at US\$327mn, indicating immense potential for future participation. That said, SBP Governor has made clear that monetary policy is to be based on inflationary expectations and not flows. While upcoming electricity tariff hikes may lead to inflationary pressures, we think the interest rates have largely peaked, however, the central bank may wait until 2020 before commencing monetary easing.

### **Fixed Income Market Review**

Participation in T-Bill auctions picked up significantly during 1QFY20 to PKR6.1tn vs. PKR4.9tn in 4QFY19 (and vs. PKR4.6tn in SPLY) with major traction witnessed in the 3-6months tenor. Cut-off yields for



3M/6M/12M tenors rose 90bps qoq on average to 13.73%/13.78%/13.74% in Sep'19, (from 12.73%/12.84%/12.97% on avg. in Jun'19). That said, yield curves began to invert following central bank's decision to maintain the key policy rate at 13.25% in the Sep'19 MPS, sparking expectations for monetary easing to follow soon (yields inverted 18bps MoM in Sep'19). Participation in PIB auctions rose significantly, however, bids accepted by SBP were lower at PKR963bn in 1QFY20 vs. PKR431bn in 4QFY19 (and PKR21bn in 1QFY19). PIB yields for 3YR/5YR/10YR tenors witnessed a sharp inversion, dropping 117bps qoq on average to 12.84%/12.40%/12.31% in Sep'19 (vs. 13.69%/13.75%/13.64% in Jun'19 on average).

#### **Future Outlook**

Economic growth is expected to remain weak in FY20 given high levels of interest rates and inflation. GDP growth rate is forecasted at 2.5%-3.0 by SBP.

Entry into the IMF program for Extended Fund Facility of USD 6bn, will help unlock USD 38bn in external borrowing and grants over the next few years and improve external account position and outlook on PKR. Fiscal position remains challenging but is expected to further improve on the back of tax reforms aimed to increase tax revenue generation. Exports are likely to grow in FY20 on the back of a weaker currency compared to peers and measures to boost exports. Import growth will be contained on the back of higher duties on luxury goods.

Inflation is expected to increase to low double digits, 11-13% for FY20 according to various sources, before declining in FY21. Impact of rupee depreciation and pass on of the electricity and gas tariffs are key reasons behind the increase. Interest rates are expected to stay elevated and peak within the first half before declining in the second half of the fiscal year.

For FY20, the deficit is expected to cross 7% compared to 8.9% in FY19. This is expected to be curtailed going forward with aggressive tax collection targets.

Since the end of the fiscal year the central bank has increased the policy rate by a further 100bps, where we do not expect further tightening given inflationary threats have been preemptively priced in SBP has guided for CPI to remain within 10-12% range in the 2HCY19). Bulk of the exchange rate correction has been achieved where REER stood at 93 for August 2019. (as per SBP) and is likely to stay at current levels for the remainder of FY20. We expect pace of devaluation to adopt a more modest pace of 5-6% p.a. hereon which should further narrow inflationary pressures going forward.

#### **Acknowledgement**

The Board is thankful to its valued investors, the Securities & Exchange Commission of Pakistan, the State Bank of Pakistan, the Trustee of the Fund - Central Depository Company of Pakistan Limited and the management of the Pakistan Stock Exchange Limited for their continued cooperation and support. The Directors of the Management Company also acknowledge the efforts put in by the team of the Management Company for the growth and the prudent management of the Fund.

#### **For and on Behalf of the Board**

Director

Chief Executive Officer

Dated: October 22, 2019

لیکسن انکم فنڈ  
 30 ستمبر 2019 کو ختم ہونے والے سال کے لیے  
 مینجمنٹ کمپنی کے ڈائریکٹرز کی رپورٹ

لیکسن انویسٹمنٹس لمیٹڈ کے بورڈ آف ڈائریکٹرز، لیکسن انکم فنڈ ("LIF") کی مینجمنٹ کمپنی 30 ستمبر 2019 کو ختم ہونے والے سال کے لیے اپنی رپورٹ مع آڈٹ شدہ مالیاتی گواہی پیش کرتے ہوئے خوش محسوس کرتا ہے۔

**فنڈ کا مقصد**

اس اسکیم کی انویسٹمنٹ کا مقصد فکسڈ انکم سکیورٹیز کے متنوع پورٹ فولیو میں انویسٹمنٹ کے ذریعے مسابقتی مجموعی منافع جات فراہم کرنا ہے۔ یہ اسکیم مینجمنٹ کمپنی کی طرف سے انٹر سٹریٹ ٹریڈ اور مکمل منافع جات کے حوالے سے مینجمنٹ کمپنی کی تفتیش کے لحاظ سے مختصر مدتی، وسط مدتی اور طویل مدتی میچورٹیز کے امتزاج کے ساتھ مختلف فکسڈ انکم سکیورٹیز میں سرمایہ کاری کرے گی۔

**فنڈ کا تعارف**

LIF ایک اوپن اینڈ انکم فنڈ ہے جو انویسٹ گریڈ ڈیپٹ سکیورٹیز، گورنمنٹ سکیورٹیز، سرٹیفکیٹس آف انویسٹمنٹس، Clean Placements، بڑم ڈپازٹرز، رسپیٹس اور دیگر فکسڈ انکم انسٹرومنٹس میں سرمایہ کاری کرتا ہے۔ پورٹ فولیو کا مجموعی دورانیہ 4 سال سے کم رکھا جاتا ہے اور خالص اثاثوں کا کم از کم 25% کیش یا زیادہ سے زیادہ 90 دن کی میچورٹی والے ٹریڈری بلز کی شکل میں رکھا جاتا ہے۔ LIF کا نظم و نسق نیم کے بل پر پیش قدمی کرنے والی، اوپر سے نیچے تک شعبوں کی توازن سے استعمال کے عمل کو استعمال کرنے والی، دورانیہ اور پیچیدہ اور میں توازن پر یقین رکھنے والی مینجمنٹ چلاتی ہے۔ انٹر سٹریٹ میں تبدیلیوں کی پیش گوئی کے لیے معاشی صورت حال کی مسلسل نگرانی کی جاتی ہے۔ LIF کی قدر و قیمت میں اصل اضافہ مختلف میچورٹیز اور مختلف انسٹرومنٹس کے درمیان انویسٹمنٹس کی منتقلی کے مواقع کی شناخت سے آتا ہے۔ LIF کو ریڈیمپشن کی تکمیل کے لیے خالص اثاثوں کے 15 فی صد تک قرض لینے کی اجازت ہے، تاہم LIF نے اس سہولت کو زیر جائزہ مدت کے دوران استعمال نہیں کیا۔

**فنڈ کی کارکردگی**

LIF نے سالانہ شیڈ مارک منافع 14.57% کے مقابلے میں مالی سال 2020 کی پہلی سہ ماہی میں 14.60% کا سالانہ منافع کمایا۔ LIF نے شیڈ مارک کو 0.03% سے نیچے چھوڑ دیا۔ 30 ستمبر 2019 کے مطابق LIF پورٹ فولیو نے کیش میں 49.8% PIBs، 23.4% TFCs میں 15.3% اور ملک کو 7.0% سرمایہ کاری کی جبکہ LIF پورٹ فولیو کی تخمینہ شدہ اوسط میچورٹی 770 دن ہے۔ 30 ستمبر 2019 کے مطابق LIF کے فنڈ کا حجم 2,335 ملین روپے تھا۔

**فیڈرل آمدنی (EPU)**

فیڈرل آمدنی (EPU) ظاہر نہیں کی گئی ہے کیوں کہ ہم محسوس کرتے ہیں کہ EPU شمار کرنے کے لیے موزوں اوسط پینٹس کا تعین اوپن اینڈ فنڈز کے لیے قابل عمل نہیں ہے۔

#### معاشی جائزہ

ریٹ میں لگاتار 8 اضافوں کے بعد، ایس بی پی نے ستمبر 2019 کی مائٹری پالیسی میں مرکزی پالیسی ریٹ کو 13.75% پر برقرار رکھا۔ ایس بی پی کا موقف افراط زر کی توقعات میں کوئی تبدیلی نہ ہونے (11-12% رینج کے لیے ایس بی پی کی رہنمائی) کا نتیجہ تھا جہاں سی پی آئی ٹریک پر رہی، جس کی اوسط 2015-15 کی بنی بنیادی سطح پر مالی سال 2020 کے 2 ماہ میں 9.45% رہی (2007-08 کی پرانی بنیادی سطح پر 11.0%) تھی۔ اس کے علاوہ، پچھلے سرمایہوں میں زرمبادلہ کی شرح میں بھاری اصلاح کے ساتھ مالی سال 2020 کی پہلی سرمایہ کے لیے REER 100 سے (عبوری) سے بھی کم رہا۔ بیرونی شعبے نے مالی سال 2020 کے 2 ماہ کے دوران سال بہ سال بنیاد پر 53% کی بھاری کمی کے ساتھ 1.3 ارب ڈالر تک نمایاں بہتری دکھائی۔ اس نے، پروگرام سے متعلق زرمبادلہ کی آمد اور سعودی تیل کی بہت فعال ہونے کے ساتھ، ایس بی پی کے زرمبادلہ کے ذخائر بڑھنے میں مدد ملی، جو 20 ستمبر 2019 کو 8.47 ارب ڈالر تھے۔ تاہم درآمدی حلقے حد (اپورٹ کور) اب بھی 2x ماہ کی حلقے حد پر کمزور ہے۔ تاہم، غیر ملکی سرمایہ کاروں کے لئے قرضوں کی منڈیوں کو کھولنے کے مرکزی بینک کے فیصلے کے بعد کچھ مالی معاونت مختصر مدتی سرمایہ کاری کی شکل میں آئی ہے۔ سرمایہ کاروں کی دل چسپی بڑی حد تک ٹی بلز (234 ملین ڈالر) پر مرکوز رہی ہے جس میں کے ایس بی آراے (ایکٹیل کنورٹبل روپی اکاؤنٹ) کے گزشتہ سال تا حال منافع جات 327 ملین امریکی ڈالر رہے جس سے مستقبل میں سرمایہ کاری کے بے پناہ امکانات کی نشاندہی ہوتی ہے۔ اس سے قطع نظر، اسٹیٹ بینک کے گورنر نے واضح کیا ہے کہ مالیاتی پالیسی سرمایہ آمد کے بجائے افراط زر کی توقعات پر مبنی ہے جہاں بجلی کے نرخوں میں آئندہ اضافے کا نتیجہ افراط زر کے دباؤ کا سبب بن سکتا ہے، ہم سمجھتے ہیں کہ سود کی شرحیں اپنی بلند ترین حد تک پہنچ چکی ہیں، تاہم، مالیاتی نرمی شروع کرنے سے قبل مرکزی بینک 2020 تک انتظار کر سکتا ہے۔

#### فلسفہ انکم مارکیٹ کا جائزہ

مالی سال 2019 کی چوتھی سرمایہ میں 4.9 ٹریلین روپے کے مقابلے میں مالی سال 2020 کی پہلی سرمایہ کے دوران 6.1 ٹریلین روپے کے ساتھ ٹی بلز میں سرمایہ کاری میں (گزشتہ سال اسی مدت میں 4.6 ٹریلین روپے کے مقابلے میں) نمایاں اضافہ ہوا جہاں 3 سے 6 ماہ کی میعادوں میں بھاری تیزی دیکھنے میں آئی۔ 3 ماہ / 6 ماہ / 12 ماہ کی میعادوں کے لیے تسمی (Cut-off) منافع جات میں سرمایہ بنیاد پر 90 بنیادی پوائنٹ کا اضافہ ہوا جس کی ستمبر 2019 میں اوسط (جون 2019 میں 12.97%/12.84%/12.73% کی اوسط کے مقابلے میں) پائرتیب 13.74%/13.78%/13.73% رہی۔ اس کے باوجود مرکزی بینک کی طرف سے ستمبر 2019 میں مالیاتی پالیسی میں مرکزی پالیسی ریٹ 13.25% پالیسی برقرار رکھنے کے بعد جلد ہی مالی نرمی کی روشن توقعات کے ساتھ منافع جات کے خطوط (yield curves) بلندی کی طرف بحال ہونے شروع ہو گئے ہیں (ستمبر 2019 میں منافع جات میں ماہ بہ ماہ بنیاد پر 18 بنیادی پوائنٹس کی بحالی ہوئی)۔ PIB کی بنیادوں میں سرمایہ کاری میں نمایاں اضافہ ہوا، تاہم مالی سال 2020 کی پہلی سرمایہ میں ایس بی پی کی طرف سے قبول کردہ 963 ارب روپے کی پیشکشیں مالی سال 2019 کی چوتھی سرمایہ میں 431 ارب روپے (اور مالی سال 2019 کی پہلی سرمایہ میں 21 ارب روپے) کے مقابلے میں کم تھیں۔ 3 سال / 5 سال / 10 سال کی میعادوں کے لیے PIB کے منافع جات میں تیزی سے گراوٹ آئی جو ستمبر 2019 میں 12.31%/12.40%/12.84% کی اوسط کے ساتھ سرمایہ بہ سرمایہ بنیاد پر (جون 2019 میں 13.64%/13.75%/13.69% کی اوسط کے مقابلے میں) 117 بنیادی پوائنٹس گر گئے۔



### مستقبل کی توقعات

سودا و افراط زر کی بلند شرحوں کی وجہ سے مالی سال 2020 میں معاشی نمو کمزور رہنے کی توقع ہے۔ اسٹیٹ بینک کی طرف سے جی ڈی پی کی 2.5%-3.0% شرح نمو کی پیش گوئی کی گئی ہے۔

6 ارب امریکی ڈالر کے توسیعی فنڈ کی سہولت کے لئے آئی ایم ایف پروگرام میں شمولیت سے آئندہ چند سالوں میں 38 بلین ڈالر کی بیرونی قرضے اور گرانٹ کے دروازے کھولنے اور بیرونی اکاؤنٹ کی صورت حال اور پاکستانی روپے پر توقعات بہتر بنانے میں مدد ملے گی۔ مالیاتی صورت حال بدستور چیلنج سے بھرپور ہے تاہم ٹیکس آمدنی کی پیداوار میں اضافے کے ہدف کے ساتھ ٹیکس اصلاحات کی بدولت مزید بہتری کی توقع ہے۔ جس کا مقصد ٹیکس محصولات کی پیداوار میں اضافہ کرنا ہے۔ ہم خطہ مالک کے مقابلے میں کمزور کرنسی اور برآمدات کو فروغ دینے کے اقدامات کی بدولت مالی سال 2020 میں برآمدات بڑھنے کا امکان ہے۔ اشیائے تیش پر بلند محصولات کی بدولت درآمدات میں نمو محدود رہے گی۔

مختلف ذرائع کے مطابق مالی سال 2021 میں کمی سے قبل مالی سال 2020 کے لیے افراط زر میں نچلے دو ہرے ہندسوں، 11-13% تک اضافہ متوقع ہے۔ روپے کی قدر میں کمی اور بجلی اور گیس کے نرخوں میں اضافے کے اثرات کی منتقلی اضافے کے پیچھے اہم وجوہات ہیں۔ مالی سال کے دوسرے نصف حصے میں کمی سے پہلے نصف میں سود کی شرح کے بلند رہنے اور بلند ترین سطح چھونے کی توقع ہے۔

مالی سال 2020 کے لیے خسارہ، مالی سال 2019 میں 8.9 فیصد کے مقابلے میں 7 فیصد سے تباہ کرنے کی توقع ہے۔ ٹیکس وصولی کے جارحانہ اہداف کے ساتھ آگے بڑھتے ہوئے اس میں کمی متوقع ہے۔

جیسا کہ مرکزی بینک نے مالی سال کے اختتام کے بعد پالیسی شرح میں مزید 100 بنیادی پوائنٹس کا اضافہ کیا ہے، افراط زر کے خطرات کے پیش نظر اسٹیٹ بینک آف پاکستان کی طرف پیشگی طے کردہ قیمتوں اور موجودہ سال 2019 کے دوسرے نصف میں سی پی آئی 10-12% کی حد میں رہنے کی رہنمائی کے ساتھ مزید سختی کی توقع نہیں ہے۔ زرمبادلہ کی شرح میں بہت حد تک درستی حاصل کر لی گئی ہے جہاں اگست 2019 کے لئے REER 93 پر کھڑا ہوا تھا (ایس بی پی کے مطابق) اور امکان ہے کہ مالی سال 2020 کے باقی عرصہ تک موجودہ سطح پر رہے گا۔ ہم توقع کرتے ہیں کہ قدر میں کمی کی رفتار 5-6% کی زیادہ معتدل رفتار اپنائے گی جس سے آگے بڑھنے پر افراط زر کے دباؤ میں مزید کمی آئی چاہیے۔

### اظہار تشکر

یہ بورڈ اپنے قابل قدر انویسٹرز، سکیورٹیز اینڈ ایکسچینج کمیشن آف پاکستان، اسٹیٹ بینک آف پاکستان، فنڈ کے ٹرسٹی، سینٹرل ڈیپازٹری کمیٹی آف پاکستان لمیٹڈ اور پاکستان اسٹاک ایکسچینج لمیٹڈ کا، ان کے مسلسل تعاون اور مدد پر شکر گزار ہے۔ منجھٹ کمیٹی کے ڈائریکٹر فنڈ کی ترقی اور دانش مندانہ نظام و انصرام کے لیے منجھٹ کمیٹی کی ٹیم کی محنت اور کاموں کا بھی اعتراف کرتے ہیں۔

برائے و مخائب بورڈ

ڈائریکٹر

چیف ایگزیکٹو آفیسر

تاریخ: 22 اکتوبر 2019

**Condensed Interim Statement of Assets and Liabilities  
As at September 30, 2019**

|                                                                                    |      | September 30,<br>2019<br>(Unaudited) | June 30,<br>2019<br>(Audited) |
|------------------------------------------------------------------------------------|------|--------------------------------------|-------------------------------|
|                                                                                    | Note | (Rupees)                             |                               |
| <b>ASSETS</b>                                                                      |      |                                      |                               |
| Bank balances                                                                      | 6    | 1,182,100,435                        | 1,319,573,643                 |
| Investments                                                                        | 7    | 1,130,593,062                        | 922,901,205                   |
| Mark-up receivable                                                                 |      | 43,724,250                           | 32,594,236                    |
| Deposits, prepayments and other receivables                                        |      | 15,405,441                           | 15,619,200                    |
| <b>TOTAL ASSETS</b>                                                                |      | <b>2,371,823,188</b>                 | <b>2,290,688,284</b>          |
| <b>LIABILITIES</b>                                                                 |      |                                      |                               |
| Payable to the Management Company                                                  | 8    | 19,432,303                           | 21,806,364                    |
| Payable to the Trustee                                                             | 9    | 169,349                              | 257,267                       |
| Annual fee payable to Securities and Exchange<br>Commission of Pakistan            | 10   | 120,796                              | 2,425,288                     |
| Accrued expenses and other liabilities                                             | 11   | 16,739,142                           | 15,119,214                    |
| <b>TOTAL LIABILITIES</b>                                                           |      | <b>36,461,590</b>                    | <b>39,608,133</b>             |
| <b>NET ASSETS</b>                                                                  |      | <b>2,335,361,598</b>                 | <b>2,251,080,151</b>          |
| <b>UNIT HOLDERS' FUND (as per statement of<br/>movement in unit holders' fund)</b> |      | <b>2,335,361,598</b>                 | <b>2,251,080,151</b>          |
| <b>CONTINGENCIES AND COMMITMENTS</b>                                               | 12   |                                      |                               |
| <b>(Number of units)</b>                                                           |      |                                      |                               |
| <b>Number of units in issue</b>                                                    |      | <b>22,338,153</b>                    | <b>22,284,408</b>             |
| <b>(Rupees)</b>                                                                    |      |                                      |                               |
| <b>Net assets value per unit</b>                                                   |      | <b>104.5458</b>                      | <b>101.0159</b>               |

The annexed notes from 1 to 18 form an integral part of these condensed interim financial statements.

For Lakson Investments Limited  
(Management Company)

Chief Executive Officer

Chief Financial Officer

Director

**Condensed Interim Income Statement (Unaudited)  
For the quarter ended September 30, 2019**

|                                                                                                                |                               | 2019               | 2018                |
|----------------------------------------------------------------------------------------------------------------|-------------------------------|--------------------|---------------------|
|                                                                                                                |                               | (Rupees)           |                     |
| <b>INCOME</b>                                                                                                  | <b>Note</b>                   |                    |                     |
| Mark-up income                                                                                                 |                               | 85,321,683         | 82,198,854          |
| Income from Margin Trading System                                                                              |                               | -                  | 7,660,674           |
| Gain / (loss) on sale of held for trading investments - net                                                    |                               | 91,090             | (181,762)           |
| Unrealised appreciation / (diminution) in the fair value of investments classified as 'held for trading' - net | 7.1, 7.2, 7.3, 7.4, 7.5 & 7.6 | 10,083,004         | (5,210,340)         |
|                                                                                                                |                               | <b>95,495,777</b>  | <b>84,467,426</b>   |
| <b>EXPENSES</b>                                                                                                |                               |                    |                     |
| Remuneration to the Management Company                                                                         | 8.1                           | 9,059,707          | 16,464,239          |
| Sindh Sales tax on remuneration to the Management Company                                                      | 8.2                           | 1,177,762          | 2,140,351           |
| Remuneration to the Trustee                                                                                    | 9                             | 518,913            | 1,296,359           |
| Annual fee to the Securities and Exchange Commission of Pakistan                                               | 10                            | 120,796            | 823,212             |
| Annual Supervisory fee of SECP on PSX Listing Fee                                                              |                               | 629                | 630                 |
| Auditors' remuneration                                                                                         |                               | 73,380             | 93,371              |
| Fees and subscription                                                                                          |                               | 280,970            | 262,829             |
| Printing charges                                                                                               |                               | -                  | 5,041               |
| Brokerage expenses                                                                                             |                               | -                  | 13,410              |
| Bank and settlement charges                                                                                    |                               | 157,741            | 1,023,568           |
|                                                                                                                |                               | <b>11,389,898</b>  | <b>22,123,010</b>   |
| Net income from operating activities                                                                           |                               | <b>84,105,879</b>  | <b>62,344,416</b>   |
| Sindh Workers' Welfare Fund                                                                                    | 11.1                          | <b>(1,682,118)</b> | <b>(1,246,888)</b>  |
| <b>Net income for the period before taxation</b>                                                               |                               | <b>82,423,761</b>  | <b>61,097,528</b>   |
| Taxation                                                                                                       | 13                            | -                  | -                   |
| <b>Net income for the period after taxation</b>                                                                |                               | <b>82,423,761</b>  | <b>61,097,528</b>   |
| <b>Allocation of Net Income for the period:</b>                                                                |                               |                    |                     |
| Net income for the year after taxation                                                                         |                               | 82,423,761         | 61,097,528          |
| Income already paid on units redeemed                                                                          |                               | <b>(4,435,615)</b> | <b>(11,008,065)</b> |
|                                                                                                                |                               | <b>77,988,146</b>  | <b>50,089,463</b>   |
| Accounting income available for distribution                                                                   |                               |                    |                     |
| Relating to capital gains                                                                                      |                               | 9,522,675          | -                   |
| Excluding capital gains                                                                                        |                               | 68,465,471         | 50,089,463          |
| <b>Accounting income available for distribution</b>                                                            |                               | <b>77,988,146</b>  | <b>50,089,463</b>   |

The annexed notes from 1 to 18 form an integral part of these condensed interim financial statements.

**For Lakson Investments Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive Officer

\_\_\_\_\_  
Chief Financial Officer

\_\_\_\_\_  
Director

**Condensed Interim Statement of Comprehensive Income (Unaudited)  
For the quarter ended September 30, 2019**

|                                                  | 2019                     | 2018                     |
|--------------------------------------------------|--------------------------|--------------------------|
|                                                  | (Rupees)                 |                          |
| Net income for the period after taxation         | 82,423,761               | 61,097,528               |
| Other comprehensive income                       | -                        | -                        |
| <b>Total comprehensive income for the period</b> | <u><b>82,423,761</b></u> | <u><b>61,097,528</b></u> |

The annexed notes from 1 to 18 form an integral part of these condensed interim financial statements.

For Lakson Investments Limited  
(Management Company)

\_\_\_\_\_  
Chief Executive Officer

\_\_\_\_\_  
Chief Financial Officer

\_\_\_\_\_  
Director

**Condensed Interim Statement of Movement In Reserve or Unit Holders' Fund (Unaudited)  
For the quarter ended September 30, 2018**

|                                                       | 2019          |                      |                                           | 2018          |                      |                                           |
|-------------------------------------------------------|---------------|----------------------|-------------------------------------------|---------------|----------------------|-------------------------------------------|
|                                                       | Capital Value | Undistributed income | Unrealised (losses) / gains on investment | Capital Value | Undistributed income | Unrealised (losses) / gains on investment |
|                                                       | (Rupees)      |                      |                                           | (Rupees)      |                      |                                           |
| Net assets at beginning of the period                 | 2,217,147,832 | 33,932,319           | -                                         | 2,251,080,151 | 182,180,536          | -                                         |
| Total issued on issuance of 5,878,667 units           |               |                      |                                           |               |                      |                                           |
| - Capital value                                       | 391,801,195   |                      |                                           | 391,801,195   |                      |                                           |
| - Element of income                                   | 7,799,829     |                      |                                           | 7,799,829     |                      |                                           |
|                                                       | 399,601,024   | -                    | -                                         | 399,601,024   | -                    | -                                         |
| Total payments on redemption of 7,799,829 units       |               |                      |                                           |               |                      |                                           |
| - Capital value                                       | (386,377,919) |                      |                                           | (386,377,919) |                      |                                           |
| - Element of income                                   | (5,939,803)   | (4,435,615)          |                                           | (11,365,413)  | (11,008,065)         |                                           |
|                                                       | (393,307,723) | (4,435,615)          | -                                         | (397,783,338) | (11,008,065)         | -                                         |
|                                                       |               | 82,423,761           | -                                         | 82,423,761    | 61,097,528           | -                                         |
| Total comprehensive income for the period             |               | -                    | -                                         |               | (149,951,541)        | -                                         |
| Final Distribution during the period is Nil           |               |                      |                                           |               |                      |                                           |
| Net income for the period less distribution           |               | 82,423,761           | -                                         |               | (88,854,013)         | -                                         |
| Net assets at end of the period                       | 2,223,441,133 | 111,920,465          | -                                         | 2,335,361,598 | 82,318,448           | -                                         |
| Undistributed income brought forward                  |               | 48,989,915           |                                           |               | 194,319,292          |                                           |
| Realised gain                                         |               | (15,057,596)         |                                           |               | (17,138,766)         |                                           |
| Unrealised gain                                       |               | 33,932,319           |                                           |               | 182,180,536          |                                           |
| Accounting (loss) / income available for distribution |               |                      |                                           |               |                      |                                           |
| Relating to capital gains                             |               | 9,522,675            |                                           |               | 50,089,463           |                                           |
| Excluding capital gains                               |               | 68,465,471           |                                           |               | 50,089,463           |                                           |
| Net income for the period after taxation              |               | 77,988,146           |                                           |               | -                    |                                           |
| Final Distribution during the period is Nil           |               |                      |                                           |               |                      |                                           |
| Net income for the period less distribution           |               | 111,920,465          | -                                         |               | (149,951,541)        | -                                         |
| Undistributed income carried forward                  |               |                      |                                           |               | 82,318,448           |                                           |
| Unrealised income                                     |               | 101,837,461          |                                           |               | 87,528,788           |                                           |
| Unrealised (loss)                                     |               | 10,083,004           |                                           |               | (5,210,340)          |                                           |
|                                                       |               | 111,920,465          |                                           |               | 82,318,448           |                                           |
| Net assets value per unit at beginning of the period  |               |                      |                                           |               |                      |                                           |
| Net assets value per unit at end of the period        |               |                      |                                           |               |                      |                                           |
|                                                       |               | 101,0159             |                                           |               |                      |                                           |
|                                                       |               | 104,5456             |                                           |               |                      |                                           |

The annexed notes from 1 to 18 form an integral part of these condensed interim financial statements.

**For Lakson Investments Limited  
(Management Company)**

Chief Executive Officer

Chief Financial Officer

Director

**Condensed Interim Cash Flow Statement (Unaudited)  
For the quarter ended September 30, 2019**

|                                                                                                 | 2019                 | 2018            |
|-------------------------------------------------------------------------------------------------|----------------------|-----------------|
|                                                                                                 | (Rupees)             |                 |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>                                                     |                      |                 |
| Net income for the period before taxation                                                       | <b>82,423,761</b>    | 61,097,528      |
| <b>Adjustments for non-cash charges and other items:</b>                                        |                      |                 |
| Unrealised appreciation in the fair value of investments classified as 'held for trading' - net | <b>(10,083,004)</b>  | 5,210,340       |
|                                                                                                 | <b>72,340,757</b>    | 66,307,868      |
| <b>(Decrease) / Increase in assets</b>                                                          |                      |                 |
| Investments - net                                                                               | <b>(197,608,853)</b> | 569,312,908     |
| Receivable against Margin Trading System                                                        | -                    | (75,807,169)    |
| Mark-up receivable                                                                              | <b>(11,130,014)</b>  | 27,275,341      |
| Deposits, prepayments and other receivables                                                     | <b>213,759</b>       | (29,853,761)    |
|                                                                                                 | <b>(208,525,108)</b> | 490,927,319     |
| <b>(Decrease) in liabilities</b>                                                                |                      |                 |
| Payable to the Management Company                                                               | <b>(2,374,061)</b>   | (1,098,701)     |
| Payable to the Trustee                                                                          | <b>(87,918)</b>      | (62,259)        |
| Annual fee payable to Securities and Exchange Commission of Pakistan                            | <b>(2,304,492)</b>   | (2,627,723)     |
| Accrued expenses and other liabilities                                                          | <b>1,619,928</b>     | 3,282,152       |
|                                                                                                 | <b>(3,146,543)</b>   | (506,531)       |
| <b>Net cash generated / (used in) operating activities</b>                                      | <b>(139,330,894)</b> | 556,728,656     |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>                                                     |                      |                 |
| Cash received from issue of units                                                               | <b>399,601,024</b>   | 130,665,633     |
| Cash paid on redemption of units                                                                | <b>(397,743,338)</b> | (1,158,208,044) |
| Cash dividend paid                                                                              | -                    | (149,951,541)   |
| <b>Net cash (used in) / generated from financing activities</b>                                 | <b>1,857,686</b>     | (1,177,493,952) |
| <b>Net (decrease) / increase in cash and cash equivalents</b>                                   | <b>(137,473,208)</b> | (620,765,296)   |
| Cash and cash equivalents at the beginning of the period                                        | <b>1,319,573,643</b> | 3,336,896,309   |
| <b>Cash and cash equivalents at the end of the period</b>                                       | <b>1,182,100,435</b> | 2,716,131,013   |

The annexed notes from 1 to 18 form an integral part of these condensed interim financial statements.

For Lakson Investments Limited  
(Management Company)

\_\_\_\_\_  
Chief Executive Officer

\_\_\_\_\_  
Chief Financial Officer

\_\_\_\_\_  
Director

**Notes to the Condensed Interim Financial Information (Unaudited)  
For the quarter ended September 30, 2019**

**1. LEGAL STATUS AND NATURE OF BUSINESS**

The Lakson Income Fund (the "Fund") was established under the Trust Deed executed on August 18, 2009 between the Lakson Investments Limited as its Management Company and the Central Depository Company of Pakistan Limited (CDC) as its Trustee. The Fund has been registered as a Notified Entity on September 18, 2009 by the Securities and Exchange Commission of Pakistan (SECP) in accordance with the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (NBFC Regulations). The Management Company of the Fund has been licensed by SECP to undertake Asset Management and Investment Advisory Services as a Non-Banking Finance Company under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules). The registered office of the Management Company is located at 14-Ali Block, New Garden Town, Lahore.

The Fund is an open end mutual fund and is listed on Lahore Stock Exchange. Units are offered for public subscription on a continuous basis. The units are transferable and can be redeemed by surrendering them to the Fund.

The Fund is categorised as "Income Scheme" as per the Circular 07 of 2009 issued by Securities and Exchange Commission of Pakistan (SECP) and it primarily invests in Government securities, certificates of investment, certificates of deposits, term deposit receipts, commercial papers, reverse repo, preference shares, spread transactions and corporate debt securities, etc. subject to the guidelines issued by SECP from time to time.

Title to the assets of the Fund is held in the name of Central Depository Company of Pakistan Limited as Trustee of the Fund.

The Pakistan Credit Rating Agency Limited (PACRA) has maintained A+(f) (Fund Stability Rating) to the Fund on April 24, 2019 and has also maintained asset manager rating of the Company to AM2+ (stable outlook), on August 29, 2019 (2018: AM2+ as on February 27, 2019).

**2. BASIS OF PREPARATION**

**2.1 Statement of compliance**

These financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:

- International Financial Reporting Standards (IFRS Standards) issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017;
- Provisions of and directives issued under the Companies Act, 2017 along with part VIIIA of the Companies Ordinance, 1984; and
- Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003 (the NBFC Rules), Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations).

Where provisions of and directives issued under the Companies Act, 2017, part VIIIA of the repealed Companies Ordinance, 1984, the NBFC Rules, the NBFC Regulations differ from the IFRS Standards, the provisions of and directives issued under the Companies Act, 2017, part VIIIA of the repealed Companies Ordinance, 1984, the NBFC Rules and the NBFC Regulations have been followed.

In compliance with schedule V of the NBFC Regulations the directors of the Management Company hereby declare that this condensed interim financial information gives a true and fair view of the state of the Fund's affairs as at September 30, 2019.

## 2.2 Basis of measurement

This condensed interim financial information has been prepared under the historical cost convention, except for investments that are stated at fair values.

This condensed interim financial information has been prepared following accrual basis of accounting except for cash flow information.

## 2.3 Functional And Presentation Currency

These financial statements are prepared in Pakistani Rupees, which is presentation and functional currency of the Fund.

## 3. Significant judgement and estimates

The preparation of condensed interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amount of assets and liabilities, income and expenses. Actual results may differ from these estimates.

The significant judgments made by management in applying the accounting policies and the key sources of estimation uncertainty were the same as those that were applied to financial statements as at and for the year ended June 30, 2018.

## 4. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and methods of computation adopted in the preparation of these condensed interim financial informations are the same as those applied in the preparation of the financial statements as at and for the year ended June 30, 2019.

## 5. FINANCIAL RISK MANAGEMENT

The Fund financial risk management objectives and policies are consistent with those disclosed in the annual audited financial statements for the year ended June 30, 2019.

|                                     |             | September 30,<br>2019<br>(Unaudited)<br>(Rupees) | June 30,<br>2019<br>(Audited) |
|-------------------------------------|-------------|--------------------------------------------------|-------------------------------|
| <b>6. BANK BALANCES</b>             | <b>Note</b> |                                                  |                               |
| Local currency                      |             |                                                  |                               |
| In profit and loss sharing accounts | 6.1         | <b>1,182,092,960</b>                             | 1,319,566,169                 |
| In current accounts                 |             | <b>7,475</b>                                     | 7,474                         |
|                                     |             | <b><u>1,182,100,435</u></b>                      | <b><u>1,319,573,643</u></b>   |

- 6.1 These represents profit and loss account maintained with banks carrying profit rates ranging from 11.25% to 14.20% (2019: 10.25% to 13.50%) per annum.

**7. INVESTMENTS - financial assets at fair value through profit or loss - held for trading**

|                                           |      | September 30,<br>2019<br>(Unaudited) | June 30,<br>2019<br>(Audited) |
|-------------------------------------------|------|--------------------------------------|-------------------------------|
|                                           | Note | (Rupees)                             |                               |
| <b>Government Securities</b>              |      |                                      |                               |
| Market Treasury Bills                     | 7.1  | -                                    | 47,603,709                    |
| Pakistan Investment Bonds - Fixed Rate    | 7.2  | <b>431,275,525</b>                   | 198,904,134                   |
| Pakistan Investment Bonds - Floating Rate | 7.3  | <b>124,312,500</b>                   | 122,712,500                   |
| Term Finance Certificates - Listed        | 7.4  | <b>137,960,925</b>                   | 238,302,895                   |
| Term Finance Certificates - Unlisted      | 7.5  | <b>224,574,874</b>                   | 134,988,291                   |
| Sukuk Certificates                        | 7.6  | <b>165,765,638</b>                   | 180,389,676                   |
|                                           |      | <u><b>1,083,889,462</b></u>          | <u><b>922,901,205</b></u>     |
| <b>Loans and Receivables</b>              |      |                                      |                               |
| Term Deposits Receipts                    |      | -                                    | -                             |
| Commercial Paper                          | 7.7  | <b>46,703,600</b>                    | -                             |
|                                           |      | <u><b>46,703,600</b></u>             | <u>-</u>                      |
|                                           |      | <u><b>1,130,593,062</b></u>          | <u><b>922,901,205</b></u>     |

**7.1 Market Treasury Bills**

| Note                                                       | Number of treasury bills                          |                            |                                     |                                             | Balance as at September 30, 2019 |                   |                                        | Market value as a percentage of net assets of the fund | Market value as a percentage of total investments |
|------------------------------------------------------------|---------------------------------------------------|----------------------------|-------------------------------------|---------------------------------------------|----------------------------------|-------------------|----------------------------------------|--------------------------------------------------------|---------------------------------------------------|
|                                                            | Number of holdings at the beginning of the period | Acquired during the period | Disposed/ matured during the period | Number of holdings at the end of the period | Carrying value                   | Market value      | Unrealized appreciation / (diminution) |                                                        |                                                   |
| Treasury Bills - 6 months (face value of Rs. 100,000 each) | 500                                               | -                          | 500                                 | -                                           | -                                | -                 | -                                      | -                                                      | -                                                 |
| <b>Total as at September 30, 2019</b>                      |                                                   |                            |                                     |                                             | <u>47,660,942</u>                | <u>47,603,709</u> | <u>(57,233)</u>                        | <u>2.11%</u>                                           | <u>5.16%</u>                                      |
| Total as at June 30, 2019                                  |                                                   |                            |                                     |                                             |                                  |                   |                                        |                                                        |                                                   |

**7.2 Pakistan Investment Bond - Fixed Rate**

| Note                                                                     | Number of Pakistan investment bond                |                            |                                     |                                             | Balance as at September 30, 2019 |                           |                          | Market value as a percentage of net assets of the fund | Market value as a percentage of total investments |
|--------------------------------------------------------------------------|---------------------------------------------------|----------------------------|-------------------------------------|---------------------------------------------|----------------------------------|---------------------------|--------------------------|--------------------------------------------------------|---------------------------------------------------|
|                                                                          | Number of holdings at the beginning of the period | Acquired during the period | Disposed/ matured during the period | Number of holdings at the end of the period | Carrying value                   | Market value              | Unrealized appreciation  |                                                        |                                                   |
| 3 years Pakistan Investment Bond (face value of Rs. 100,000 each) 7.2.1  | 960                                               |                            |                                     | 960                                         | 305,957,871                      | 309,948,279               | 3,990,408                | 13.77%                                                 | 33.58%                                            |
| 5 years Pakistan Investment Bond (face value of Rs. 100,000 each) 7.2.2  | 950                                               |                            |                                     | 950                                         | 79,438,270                       | 82,574,570                | 3,136,300                | 3.67%                                                  | 8.95%                                             |
| 10 years Pakistan Investment Bond (face value of Rs. 100,000 each) 7.2.3 | 474                                               |                            |                                     | 474                                         | 35,727,905                       | 38,752,676                | 3,024,771                | 1.72%                                                  | 4.20%                                             |
| <b>Total as at September 30, 2019</b>                                    |                                                   |                            |                                     |                                             | <u><b>421,124,046</b></u>        | <u><b>431,275,525</b></u> | <u><b>10,151,479</b></u> | <u><b>19.16%</b></u>                                   | <u><b>46.73%</b></u>                              |
| Total as at June 30, 2019                                                |                                                   |                            |                                     |                                             | <u>208,677,584</u>               | <u>198,904,134</u>        | <u>(9,773,450)</u>       | <u>8.84%</u>                                           | <u>21.55%</u>                                     |

- 7.2.1 This represent the Pakistan Investment Bond (PIB) with fixed rate coupon carry a rate of 7.25% (June 30, 2019: 7.25%) per annum and having maturity on July 12, 2021. The coupon will be paid semi-annually. The face value of PIB - Fixed rate is Rs. 96 million (June 30, 2019: 96 million).
- 7.2.2 This represent the Pakistan Investment Bond (PIB) with fixed rate coupon carry a rate of 8.00% (June 30, 2019: 8.00%) per annum and having maturity on July 12, 2023. The coupon will be paid semi-annually. The face value of PIB - Fixed rate is Rs. 95 million (June 30, 2019: 95 million).
- 7.2.3 This represent the Pakistan Investment Bond (PIB) with fixed rate coupon carry a rate of 8.75% (June 30, 2019: 8.75%) per annum and having maturity on July 12, 2028. The coupon will be paid semi-annually. The face value of PIB - Fixed rate is Rs. 47.4 million (June 30, 2019: 47.4 million).



### 7.3 Pakistan Investment Bond - Floating Rate

| Note                                                                | Number of Pakistan Investment bond                |                            |                                      |                                             | Balance as at September 30, 2019 |              |                         | Market value as a percentage of net assets of the fund | Market value as a percentage of total investments |
|---------------------------------------------------------------------|---------------------------------------------------|----------------------------|--------------------------------------|---------------------------------------------|----------------------------------|--------------|-------------------------|--------------------------------------------------------|---------------------------------------------------|
|                                                                     | Number of holdings at the beginning of the period | Acquired during the period | Disposed / matured during the period | Number of holdings at the end of the period | Carrying value                   | Market value | Unrealized appreciation |                                                        |                                                   |
|                                                                     |                                                   |                            |                                      |                                             |                                  |              |                         |                                                        |                                                   |
| 05 years Pakistan Investment Bonds (face value of Rs. 100,000 each) | 7.3.1                                             | 1,250                      | -                                    | 1,250                                       | 122,712,500                      | 124,312,500  | 1,600,000               | 5.32%                                                  | 11.47%                                            |
| Total as at September 30, 2019                                      |                                                   |                            |                                      |                                             | 122,712,500                      | 124,312,500  | 1,600,000               | 5.32%                                                  | 11.47%                                            |
| Total as at June 30, 2019                                           |                                                   |                            |                                      |                                             | 124,475,000                      | 122,712,500  | (1,762,500)             | 5.45%                                                  | 13.30%                                            |

7.3.1 This represent the Pakistan Investment Bond (PIB) with floating rate coupon carry a rate of 13.20% (June 30, 2019: 13.20%) per annum and having maturity on May 31, 2028. The coupon will be paid and reset semi-annually. The face value of PIB - Floating rate is Rs. 125 million (June 2019: 125 million)

### 7.4 Term Finance Certificates - listed

| Name of Security                                           | Note  | Number of certificates                            |                            |                                      |                                             | Balance as at September 30, 2019 |              |                         | Market value as percentage of net assets of the Fund | Market value as percentage of total investment | Face value as percentage of size of the issue |
|------------------------------------------------------------|-------|---------------------------------------------------|----------------------------|--------------------------------------|---------------------------------------------|----------------------------------|--------------|-------------------------|------------------------------------------------------|------------------------------------------------|-----------------------------------------------|
|                                                            |       | Number of holdings at the beginning of the period | Acquired during the period | Disposed / matured during the period | Number of holdings at the end of the period | Carrying Value                   | Market value | Unrealized (diminution) |                                                      |                                                |                                               |
|                                                            |       |                                                   |                            |                                      |                                             |                                  |              |                         |                                                      |                                                |                                               |
| <b>Commercial Banks</b>                                    |       |                                                   |                            |                                      |                                             |                                  |              |                         |                                                      |                                                |                                               |
| Bank Alfalah Limited - V (face value of Rs. 5,000 each)    | 7.4.1 | 12,950                                            | -                          | -                                    | 12,950                                      | 64,581,650                       | 64,581,650   | -                       | 2.77%                                                | 5.96%                                          | 1.30%                                         |
| HBL Tier-II TFCs 10 years (face value of Rs. 100,000 each) | 7.4.2 | 750                                               | -                          | -                                    | 750                                         | 73,713,295                       | 73,379,275   | (334,020)               | 3.14%                                                | 6.77%                                          | 0.75%                                         |
| Total as at September 30, 2019                             |       |                                                   |                            |                                      |                                             | 138,294,945                      | 137,960,925  | (334,020)               | 5.91%                                                | 12.73%                                         | 2.05%                                         |
| Total as at June 30, 2019                                  |       |                                                   |                            |                                      |                                             | 238,911,404                      | 238,302,895  | (608,509)               | 10.59%                                               | 25.82%                                         | 2.07%                                         |

7.4.1 These represent listed term finance certificates and carry a rate of mark-up equal to the base rate of 6 months Karachi Interbank Offer Rate (KIBOR) per annum plus margin of 1.25% receivable semi-annually in arrears with no floor or cap and will mature in February 2021. The principal repayment for all the units shall be Rs. 12,950 per six months, except in case of the last six monthly installment, where it shall be Rs. 64.556 million. These term finance certificates are unsecured. The rating of the instrument is AA.

7.4.2 These represent listed term finance certificates and carry a rate of mark-up equal to the base rate of 6 months Karachi Inter Bank Offer Rate (KIBOR) per annum plus margin of 0.50% .These term finance certificates are unsecured and the rating of the instrument is AA+.

### 7.5 Term Finance Certificates - Un-listed

| Name of Security                                                       | Note  | Number of term finance certificates               |                            |                                      |                                             | Balance as at September 30, 2019 |              |                                        | Market value as percentage of net assets of the Fund | Market value as percentage of total investment | Face value as percentage of size of the issue |
|------------------------------------------------------------------------|-------|---------------------------------------------------|----------------------------|--------------------------------------|---------------------------------------------|----------------------------------|--------------|----------------------------------------|------------------------------------------------------|------------------------------------------------|-----------------------------------------------|
|                                                                        |       | Number of holdings at the beginning of the period | Acquired during the period | Disposed / matured during the period | Number of holdings at the end of the period | Carrying Value                   | Market value | Unrealized (diminution) / appreciation |                                                      |                                                |                                               |
|                                                                        |       |                                                   |                            |                                      |                                             |                                  |              |                                        |                                                      |                                                |                                               |
| <b>Commercial Banks</b>                                                |       |                                                   |                            |                                      |                                             |                                  |              |                                        |                                                      |                                                |                                               |
| Silk Bank Limited PPTFC - 08 Years (face value of Rs. 5,000 each)      | 7.5.1 | 16,000                                            | -                          | -                                    | 16,000                                      | 69,552,166                       | 68,513,624   | (1,038,542)                            | 2.93%                                                | 6.32%                                          | 4.00%                                         |
| Jahangir Siddiqui Company Limited PPTFC (face value of Rs. 5,000 each) | 7.5.2 | 15,000                                            | -                          | -                                    | 15,000                                      | 56,053,125                       | 56,081,250   | 28,125                                 | 2.40%                                                | 5.17%                                          | 5.00%                                         |
| BAHL Tier-II TFCs 10 years (face value of Rs. 5,000 each)              | 7.5.3 | 20,000                                            | -                          | -                                    | 20,000                                      | 99,980,000                       | 99,980,000   | -                                      | 4.28%                                                | 9.22%                                          | 0.02%                                         |
| Total as at September 30, 2019                                         |       |                                                   |                            |                                      |                                             | 225,585,291                      | 224,574,874  | (1,010,417)                            | 9.62%                                                | 20.72%                                         | 9.02%                                         |
| Total as at June 30, 2019                                              |       |                                                   |                            |                                      |                                             | 137,257,493                      | 134,988,291  | (2,269,202)                            | 6.00%                                                | 14.63%                                         | 9.00%                                         |

7.5.1 This represents unlisted term finance certificates issued by Silk Bank Limited. Total size of the issue is Rs. 2,000 million and the term of the TFCs is eight years commencing from the date of issue of TFCs which was August 2017 and ending on August 2025. Profit on the instrument shall be payable semi-annually in arrears on the outstanding balance and the first such profit payment shall fall due 6 months from the issue date and subsequently every six months thereafter. Profit rate shall be the average six months KIBOR + 1.85% per annum. The instrument will be structured to redeem 0.14% of the issue amount during the first 7 years and remaining



99.86% in the last two semi annual instalments of 49.93% each. The instrument is unsecured and subordinated to all other indebtedness of the Bank. The rating of the instrument is A-.

7.5.2 This represent unlisted term finance certificates and carry rate of mark-up equal to the base rate of 6 months Karachi Inter Bank Offer Rate (KIBOR) per annum (plus margin of 1.40%) receivable semi-annually in arrears with no floor or cap and will mature in July 2022. The principal shall be redeemed in 8 equal semi annually installments. These term finance certificates are secured. The rating of the instrument is AA+.

7.5.3 These represents listed term finance certificates and carry rate of mark-up equal to the base rate of 6 months Karachi Inter Bank Offer Rate (KIBOR) per annum plus margin of 1.00% receivable semi-annually in arrears with no floor or cap and will mature in December 2028. The principal repayment for all the units shall be Rs. 20,000 per six months, except last two payments, where it shall be Rs. 49.840 million per installment. These term finance certificates are unsecured. The rating of the instrument is AA-.

## 7.6 Sukuk Certificates

| Name of Security                                                            | Note  | Number of sukuk certificates                  |                            |                                      |                                             | Balance as at September 30, 2019 |              |                         | Market value as percentage of net assets of the Fund | Market value as percentage of total investment | Face value as percentage of size of the issue |
|-----------------------------------------------------------------------------|-------|-----------------------------------------------|----------------------------|--------------------------------------|---------------------------------------------|----------------------------------|--------------|-------------------------|------------------------------------------------------|------------------------------------------------|-----------------------------------------------|
|                                                                             |       | Number of holdings at beginning of the period | Acquired during the period | Disposed / matured during the period | Number of holdings at the end of the period | Carrying Value                   | Market value | Unrealized appreciation |                                                      |                                                |                                               |
|                                                                             |       |                                               |                            |                                      |                                             |                                  |              |                         |                                                      |                                                |                                               |
| Investment Company                                                          |       |                                               |                            |                                      |                                             |                                  |              |                         |                                                      |                                                |                                               |
| Dawood Hercules Corporation Limited - 05 Years (Face value of 100,000 each) | 7.6.1 | 420                                           | -                          | -                                    | 420                                         | 37,675,676                       | 37,567,568   | (108,108)               | 1.61%                                                | 3.82%                                          | 0.70%                                         |
| Dawood Hercules Corporation Limited - 05 Years (Face value of 100,000 each) | 7.6.2 | 1,430                                         | -                          | -                                    | 1,430                                       | 128,414,000                      | 128,198,070  | (215,930)               | 5.49%                                                | 13.03%                                         | 2.38%                                         |
| Total as at September 30, 2019                                              |       |                                               |                            |                                      |                                             | 166,089,676                      | 165,765,638  | (324,038)               | 7.10%                                                | 16.85%                                         | 3.08%                                         |
| Total as at June 30, 2019                                                   |       |                                               |                            |                                      |                                             | 180,976,378                      | 180,389,676  | (586,702)               | 8.01%                                                | 19.55%                                         | 3.08%                                         |

7.6.1 This represent sukuk certificates having face value of Rs. 100,000 each issued by Dawood Hercules Corporation Limited having issue size of Rs. 5,200 million and tenor of 05 years which is from November 2017 to November 2022. The profit rate shall be paid on quarterly basis and carry rate of profit equal to the base rate of 3 months of Karachi Inter Bank Offer Rate (KIBOR) plus margin of 1.00% per annum. Principal amount shall be redeemed in 08 equal semi-annual installments starting from 18th month from the issue date. The rating of the instrument is AA.

7.6.2 This represent sukuk certificates having face value of Rs. 100,000 each issued by Dawood Hercules Corporation Limited having issue size of Rs. 6,000 million and tenor of 05 years which is from February 2018 to February 2023. The profit rate shall be paid on quarterly basis and carry rate of profit equal to the base rate of 3 months of Karachi Inter Bank Offer Rate (KIBOR) plus margin of 1.00% per annum. Principal amount shall be redeemed in 08 equal semi-annual installments starting from 18th month from the issue date. The rating of the instrument is AA.

*\*The term "listed" indicated in note 6.4 and 6.6 refer to listing in the stock exchange. However, their rates are quoted by MUFAP.*

7.7 This represents 6 month commercial papers of K-Electric-I carrying mark up rate of 15.23% (June 30, 2019: Nil) per annum and having maturity on March 19, 2020. The placement amounts of commercial papers are Rs. 46.704 million (June 30, 2019: Nil). The rating of the instruments is A-2.

|                                                           | Note | September 30,<br>2019<br>(Unaudited)<br>(Rupees) | June 30,<br>2019<br>(Audited) |
|-----------------------------------------------------------|------|--------------------------------------------------|-------------------------------|
| <b>8. PAYABLE TO THE MANAGEMENT COMPANY</b>               |      |                                                  |                               |
| Remuneration payable                                      | 8.1  | <b>784,908</b>                                   | 2,885,847                     |
| Sindh Sales Tax on remuneration to Management Company     | 8.2  | <b>2,470,320</b>                                 | 2,743,442                     |
| Federal Excise Duty on remuneration to Management Company | 8.3  | <b>16,177,075</b>                                | 16,177,075                    |
|                                                           |      | <b><u>19,432,303</u></b>                         | <b><u>21,806,364</u></b>      |

8.1 The Management Company is entitled to remuneration for services rendered to the Fund under the provisions of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, of an amount not exceeding 1.5% per annum of the average daily net assets of the Fund. Currently, the remuneration of the Management Company has been charged at the rate of 1.5% of the average daily net assets of the Fund. The remuneration is paid to the Management Company monthly in arrears.

8.2 The Provincial Government of Sindh has levied Sindh Sales Tax at the rate of 13% on Management Company's remuneration. Above liability includes Rs. 2,368,285 (June 30, 2018: Rs. 2,368,285) accrued on Federal Excise Duty (FED) charged on the management remuneration as more fully explained in note 11.3 below. Had the provision relating to FED not been made, net asset value per unit of the Fund as at September 30, 2019 would have been higher by Re. 0.1060 (June 30, 2019: Re. 0.1063) per unit.

8.3 As per the requirements of the Finance Act, 2013, Federal Excise Duty (FED) at the rate of 16 percent on the remuneration of the Management Company has been applied effective from June 13, 2013. The Management Company is of the view that since the remuneration is already subject to the provincial sales tax, further levy of FED may result in double taxation, which does not appear to be the spirit of the law, hence, a petition was collectively filed by the Mutual Fund Association of Pakistan with the High Court of Sindh (SHC) on September 4, 2013.

While disposing the above petition through order dated July 16, 2016, the SHC declared the said provisions to be ultra vires and as a result no FED is payable with effect from July 16, 2016. However, the tax authorities subsequently filed appeal against the decision of the SHC in the Supreme Court of Pakistan, which is pending for the decision.

Furthermore, the Finance Act 2016 also introduced an amendment to the Federal Excise Act, 2005 whereby FED was withdrawn on services of different industries including Non-Banking Financial Institutions, which are already subject to provisional sales tax.

However, since the appeal is pending in the Supreme Court of Pakistan, the Management Company, as a matter of abundant caution, is carrying provision for FED for the period from June 13, 2013 to June 30, 2016 aggregating to Rs. 16.177 million. Had the provision not been made, net assets value per unit of the Fund as at September 30, 2019 would have been higher by Re. 0.72 (June 30, 2019: Re. 0.73) per unit.

#### **9. REMUNERATION PAYABLE TO THE TRUSTEE**

The Trustee is entitled to a monthly remuneration for services rendered to the Fund under the provision of Trust Deed. Effective from 01 July 2019 the Trustee has revised the trustee fee which is 0.075% per annum of the net assets.

Upto 30 June 2019 the Trustee was entitled to a monthly remuneration for services rendered to the Fund under the provisions of the Trust Deed as per the following rates:

**Net assets up to Rs. 1 billion**

0.17% per annum of the daily average net assets of the Fund.

**Net assets ranging between Rs. 1 billion to Rs. 5 billion**

Rs. 1.70 million plus 0.085% per annum of the daily average net assets of the Fund exceeding Rs. 1 billion.

**Exceeding Rs. 5 billion**

Rs. 5.1 million plus 0.07% per annum of the daily average net assets of the Fund exceeding Rs. 5 billion.

**10. ANNUAL FEE PAYABLE TO THE SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN**

This represents annual fee payable to SECP in accordance with the NBFC Regulations. Effective from 01 July 2019 the SECP has revised the Annual SECP fee as under:

The Company is required to pay SECP an amount at the rate of 0.02% per annum of the average daily net assets of the fund.

Upto 30 June 2019 the SECP was entitled for annual fee payable in accordance with the regulation 62 of the NBFC Regulation 2008, as per the following rates:

The Company is required to pay SECP an amount at the rate of 0.075% per annum of the average daily net assets of the fund.

|                                            |      | September 30,<br>2019<br>(Unaudited) | June 30,<br>2019<br>(Audited) |
|--------------------------------------------|------|--------------------------------------|-------------------------------|
| 11. ACCRUED EXPENSES AND OTHER LIABILITIES | Note | (Rupees)                             |                               |
| Auditors' remuneration                     |      | 62,493                               | 140,313                       |
| Sindh Workers' Welfare Fund                | 11.1 | 15,789,735                           | 14,107,617                    |
| Brokerage payable                          |      | 39,221                               | 39,221                        |
| NCCPL payable                              |      | 21,308                               | 21,308                        |
| Printing and stationery payable            |      | 20,550                               | 20,550                        |
| Withholding tax payable                    |      | 796,178                              | 780,548                       |
| Settlement Charges                         |      | 1,375                                | -                             |
| Others                                     |      | 8,282                                | 9,657                         |
|                                            |      | <u>16,739,142</u>                    | <u>15,119,214</u>             |

**11.1 Sindh Workers' Welfare Fund**

Provision for Sindh Workers' Welfare Fund is being made on a daily basis going forward pursuant to MUFAP's recommendation to all its members on January 12, 2017 against the backdrop of the Sindh Revenue Board (SRB) letter to mutual funds in January 2016 whereby SRB directed the mutual funds to register and pay Sindh Workers' Welfare Fund (SWWF) for the accounting year closing on or after December 31, 2013. This is on the premise that mutual funds are included in definition of financial institutions in the Financial Institutions (Recovery of Finance) Ordinance, 2001 hence WWF is payable by them. Though MUFAP has taken up the matter with the Sindh Finance Ministry to have CISs /mutual funds excluded from the applicability of SWWF, but as a matter of abundant caution management has recorded SWWF with effect from the date of the applicability of the SWWF Act, 2014 (i.e. with effect from July 01, 2014).

Total provision for SWWF till June 30, 2019 is Rs. 15.790 million (June 30, 2019 : Rs. 14.108 million). Had the provision for SWWF not been recorded in the financial statements of the Fund, the net asset value of the Fund as at June 30, 2019 would have been higher by Re 0.7069 per unit (June 30, 2019: Re 0.6331 per unit).

Furthermore on November 10, 2016, Honourable Supreme Court of Pakistan (SCP) passed a judgment declaring the amendments made in the Finance Acts 2006 and 2008 pertaining to WWF as illegal citing that WWF was not in the nature of tax and could, therefore, not have been introduced through money bills. Accordingly, the aforesaid amendments have been struck down by the SCP. The Federal Board of Revenue has filed a petition with the SCP against the said judgment, which is pending hearing. While the petitions filed by the Collective Investment Schemes (CISs) on the matter are still pending before the High Court of Sindh (SHC), the Mutual Funds Association of Pakistan (MUFAP) (collectively on behalf of the asset management companies and their CISs) have taken legal and tax opinions on the impact of the SCP's judgement on the CISs petition before the SHC. Both the legal and tax advisors consulted were of the view that the SCP's judgment has removed the very basis on which the demands were raised against the CISs. Therefore, there was no longer any liability against the CISs under the WWF Ordinance and that all cases pending in the SHC or lower appellate forums will now be disposed off in light of the earlier judgement of the SCP.

Pursuant to above MUFAP recommended that the entire provision of Rs. 11.784 million against WWF held by the CISs till June 30, 2015, was reversed on January 12, 2017.

## **12. CONTINGENCIES AND COMMITMENTS**

### **Contingencies**

There were no contingencies and commitments as at September 30, 2019 and June 30, 2019.

## **13. TAXATION**

The Fund is exempt from taxation under clause 99 of the Part I of the Second Schedule of the Income Tax Ordinance, 2001, subject to the condition that not less than 90% of its accounting income for the year as reduced by capital gains whether realised or unrealised is distributed amongst the unit holders, provided that for the purpose of determining distribution of not less than 90% of its accounting income for the year, the income distributed through bonus units shall not be taken into account. Furthermore, as per regulation 63 of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, the Fund is required to distribute 90% of the net accounting income other than capital gains to the unit holders.

The Fund is also exempt from the provisions of section 113 (minimum tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001. The management has distributed at least 90% of the income earned during the year by the Fund to the unit holders.

## **14. TRANSACTIONS AND BALANCES WITH RELATED PARTIES / CONNECTED PERSONS**

Related parties include Lakson Investments Limited being the Management Company, Central Depository Company of Pakistan Limited (CDC) being the Trustee, SIZA Services (Private) Limited being the holding company of the Management Company, associated companies of the Management Company, key management personnel, other funds being managed by the Management Company and unit holders holding more than 10% in the units of the Funds as of September 30, 2019.

Remuneration to the Management Company and the Trustee is determined in accordance with the provisions of NBFC Regulations and the Trust Deed respectively. Other transactions are in normal course of business, at contracted rates and terms determined in accordance with the market rates.



Transactions and balances with related parties other than those disclosed elsewhere are as follows:

|                                                                                  | <b>September 30,<br/>2019<br/>(Unaudited)<br/>(Rupees)</b> | <b>June 30,<br/>2019<br/>(Audited)</b> |
|----------------------------------------------------------------------------------|------------------------------------------------------------|----------------------------------------|
| <b>14.1 Balance as at period / year end</b>                                      |                                                            |                                        |
| <b>Lakson Investments Limited - Management Company</b>                           |                                                            |                                        |
| Remuneration payable                                                             | <u>784,908</u>                                             | <u>2,885,847</u>                       |
| Sindh Sales Tax and Federal Excise Duty<br>on Remuneration to Management Company | <u>18,647,395</u>                                          | <u>18,920,517</u>                      |
| <b>Central Depository Company of Pakistan<br/>Limited - Trustee</b>              |                                                            |                                        |
| Remuneration payable                                                             | <u>169,349</u>                                             | <u>257,267</u>                         |
| Security deposit                                                                 | <u>100,000</u>                                             | <u>100,000</u>                         |

**14.2 Unit Holders' Fund**

|                                                                                                           |                                     | Quarter ended September 30, 2019 |                                                   |                                  |                                             |                             |                                                              |
|-----------------------------------------------------------------------------------------------------------|-------------------------------------|----------------------------------|---------------------------------------------------|----------------------------------|---------------------------------------------|-----------------------------|--------------------------------------------------------------|
|                                                                                                           |                                     | Number of Units                  |                                                   |                                  | Rupees                                      |                             |                                                              |
|                                                                                                           | Number of Units as at July 01, 2019 | Units issued during the period   | Refund / Adjustment of Units as element of income | Units redeemed during the period | Number of holdings at the end of the period | Balance as at July 01, 2019 | Balance at the end of the period (Investment at current NAV) |
| Lakson Investments Limited - Management Company<br>Directors, Chief Executive and their spouse and minors | 905,336<br>7,677,422                | -<br>1,480,066                   | -<br>-                                            | -<br>1,232,395                   | 905,336<br>7,925,093                        | 91,453,292<br>775,541,693   | - 94,649,036.10<br>828,535,163.26                            |
| <b>Associated companies</b>                                                                               |                                     |                                  |                                                   |                                  |                                             |                             |                                                              |
| SIZA (Private) Limited                                                                                    | 860,228                             | 15,386                           | -                                                 | -                                | 875,614                                     | 86,896,734                  | - 91,541,805.66                                              |
| Premier Fashions (Private) Limited                                                                        | 739,077                             | 9,962                            | -                                                 | -                                | 749,039                                     | 74,658,512                  | - 78,308,882.86                                              |
| Alan (Private) Limited                                                                                    | 22,692                              | -                                | -                                                 | -                                | 22,692                                      | 2,292,231                   | - 2,372,331.13                                               |
| Colgate Palmolive (Pakistan) Limited                                                                      | 3,770,174                           | -                                | -                                                 | -                                | 3,770,174                                   | 380,847,511                 | - 394,155,847.59                                             |
| Hasanali & Gulbano Lakhani Foundation                                                                     | 384,768                             | -                                | -                                                 | -                                | 36,536                                      | 38,867,663                  | - 3,819,722.07                                               |
| SIZA Services (Private) Limited                                                                           | 992,415                             | -                                | -                                                 | 348,231                          | 992,415                                     | 100,249,708                 | - 103,752,833.95                                             |
| Sybird (Private) Limited                                                                                  | 536                                 | -                                | -                                                 | -                                | 536                                         | 54,194                      | - 56,087.33                                                  |
| Lakson Business Solution Limited-ECFFT                                                                    | 4,617                               | -                                | -                                                 | -                                | 4,617                                       | 466,423                     | - 482,721.79                                                 |
| <b>Connected person due to holding more than 10% units</b>                                                |                                     |                                  |                                                   |                                  |                                             |                             |                                                              |
| Gul Ahmed Energy Limited                                                                                  | -                                   | -                                | -                                                 | -                                | -                                           | -                           | -                                                            |
| Coronet Foods (Private) Limited                                                                           | 2,539,888                           | -                                | -                                                 | -                                | 2,539,888                                   | 256,569,072                 | - 265,534,622.87                                             |
| English Biscuit Manufacturers (Private) Limited                                                           | 3,819,644                           | -                                | -                                                 | -                                | 3,819,644                                   | 385,844,776                 | - 399,327,737.70                                             |

| Quarter ended September 30, 2018                                      |                                     |                                |                                                   |                                  |                                             |                             |                                |                                                   |                                                              |
|-----------------------------------------------------------------------|-------------------------------------|--------------------------------|---------------------------------------------------|----------------------------------|---------------------------------------------|-----------------------------|--------------------------------|---------------------------------------------------|--------------------------------------------------------------|
|                                                                       | Number of Units                     |                                |                                                   | Rupees                           |                                             |                             |                                |                                                   |                                                              |
|                                                                       | Number of Units as at July 01, 2018 | Units issued during the period | Refund / Adjustment of Units as element of income | Units redeemed during the period | Number of holdings at the end of the period | Balance as at July 01, 2018 | Units issued during the period | Refund / Adjustment of Units as element of income | Balance at the end of the period (Investment at current NAV) |
| Lakson Investments Limited - Management Company                       | 1,089,737                           | 135                            | 53,850                                            | -                                | 1,143,722                                   | 115,448,674                 | 13,637                         | -                                                 | 117,086,565                                                  |
| Directors, Chief Executive and their spouse and minors                | 5,330,393                           | 225,830                        | 6,090                                             | -                                | 5,562,313                                   | 564,712,495                 | 28,700,506                     | -                                                 | 569,432,337                                                  |
| <b>Associated companies / undertakings of the Management Company</b>  |                                     |                                |                                                   |                                  |                                             |                             |                                |                                                   |                                                              |
| SIZA (Private) Limited                                                | 1,059,782                           | 44,646                         | -                                                 | -                                | 1,104,428                                   | 112,275,427                 | 4,506,506                      | -                                                 | 113,063,941                                                  |
| Premier Fashions (Private) Limited                                    | 637,714                             | 26,862                         | 4                                                 | -                                | 664,579                                     | 67,560,654                  | 2,711,431                      | -                                                 | 68,035,173                                                   |
| Alan (Private) Limited                                                | 20,460                              | 862                            | -                                                 | -                                | 21,322                                      | 2,167,535                   | 86,999                         | -                                                 | 2,182,766                                                    |
| Colgate Palmolive (Pakistan) Limited                                  | 9,442,006                           | 2,440                          | 465,089                                           | 6,367,012                        | 3,542,522                                   | 1,000,304,957               | 246,281                        | -                                                 | 362,659,706                                                  |
| Hasanali & Gulbano Lakhani Foundation                                 | 532,009                             | 241                            | 26,084                                            | -                                | 558,334                                     | 56,362,112                  | 24,315                         | -                                                 | 57,158,508                                                   |
| SIZA Services (Private) Limited                                       | 3,002,299                           | 126,478                        | -                                                 | 2,196,929                        | 931,848                                     | 318,069,599                 | 12,766,662                     | -                                                 | 95,396,392                                                   |
| Sybird (Private) Limited                                              | 837,838                             | 20,100                         | 17,878                                            | 325,235                          | 550,581                                     | 88,762,309                  | 2,028,838                      | -                                                 | 56,364,826                                                   |
| Lakson Business Solution Limited-ECPFT                                | 4,091                               | 1                              | 202                                               | -                                | 4,294                                       | 433,400                     | 60                             | -                                                 | 439,541                                                      |
| *Gul Ahmed Energy Limited (10% or more holding )                      | 5,117,282                           | 125,506                        | 105,965                                           | -                                | 5,348,753                                   | 542,135,090                 | 12,668,523                     | -                                                 | 547,569,495                                                  |
| *Atlas Honda Limited (10% or more holding )                           | -                                   | -                              | -                                                 | -                                | 3,743,327                                   | -                           | -                              | -                                                 | 383,216,782                                                  |
| *English Biscuit Manufacturers Private Limited (10% or more holding ) | -                                   | -                              | -                                                 | -                                | 3,589,005                                   | -                           | -                              | -                                                 | 367,418,321                                                  |

\*Holding increased above 10% due to investment of Unit holder / divestment from other Unit holders.

|                                                                            | September 30,<br>2019 | September 30,<br>2018<br>(Unaudited)<br>(Rupees) |
|----------------------------------------------------------------------------|-----------------------|--------------------------------------------------|
| <b>14.3 Other transactions during the period</b>                           |                       |                                                  |
| <b>Lakson Investments Limited - Management Company of the Fund</b>         |                       |                                                  |
| Remuneration to the Management Company                                     | <u>9,059,707</u>      | <u>16,464,239</u>                                |
| Sindh Sales Tax on remuneration to Management Company                      | <u>1,177,762</u>      | <u>2,140,351</u>                                 |
| <b>Central Depository Company of Pakistan Limited- Trustee of the Fund</b> |                       |                                                  |
| Remuneration to the Trustee                                                | <u>518,913</u>        | <u>1,193,502</u>                                 |
| Settlement charges                                                         | <u>46,287</u>         | <u>48,995</u>                                    |

**15. Total Expense Ratio (TER)**

Securities and Exchange Commission of Pakistan (SECP) vide its Directive No. SCD/PRDD/Direction/18/2016 dated 20 July 2016, required that Collective Investment Scheme (CIS) shall disclose Total Expense Ratio (TER) in the periodic financial statements of CIS / the Fund. TER of the Fund for the quarter ended September 30, 2019 is 2.16% which includes 0.51% representing government levies (comprising of Government Levies and SECP fee, etc.). As per NBFC Regulation the total expense ratio of the Income Scheme shall be capped up to 2.5% (Sep 30, 2018: 2%).

**16. FAIR VALUE OF FINANCIAL INSTRUMENTS**

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Underlying the definition of fair value is the presumption that the Asset Management Company is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

The fair value of financial assets and liabilities traded in active markets i.e. listed equity shares are based on the quoted market prices at the close of trading on the period end date. The quoted market prices used for financial assets held by the Fund is current bid price.

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

IFRS 13, 'Fair Value Measurements' requires the Fund to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1);



- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2); and
- Inputs for the assets or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

Investments of the Fund carried at fair value are categorised as follows:

| As at September 30, 2019       |               |         |               |
|--------------------------------|---------------|---------|---------------|
| ----- Un-audited -----         |               |         |               |
| Level 1                        | Level 2       | Level 3 | Total         |
| ----- Rupees -----             |               |         |               |
| <b>Assets</b>                  |               |         |               |
| Financial assets at fair value |               |         |               |
| through profit or loss         |               |         |               |
| -                              | 1,083,889,462 | -       | 1,083,889,462 |

| As at June 30, 2019            |             |         |             |
|--------------------------------|-------------|---------|-------------|
| ----- Audited -----            |             |         |             |
| Level 1                        | Level 2     | Level 3 | Total       |
| ----- Rupees -----             |             |         |             |
| <b>Assets</b>                  |             |         |             |
| Financial assets at fair value |             |         |             |
| through profit or loss         |             |         |             |
| -                              | 922,901,205 | -       | 922,901,205 |

**17. Date of Authorization for Issue**

These condensed interim financial statements were authorized for issue by Board of Directors of the Management company on October 22, 2019.

**18. GENERAL**

Figures have been rounded off to the nearest rupee.

**For Lakson Investments Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive Officer

\_\_\_\_\_  
Chief Financial Officer

\_\_\_\_\_  
Director



A Lakson Group Company

**Lakson Investments Limited**  
Lakson Square, Building No. 2,  
Sarwar Shaheed Road,  
Karachi-74200, Pakistan  
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**Lakson Investments (DIFC) Limited**  
(Regulated by the DFSA)  
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LAKSON ISLAMIC TACTICAL FUND

Quarterly Report (September 30, 2019)



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### Fund's Information

|                                                                                  |                                                                                                                                                                                                                                               |
|----------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Management Company</b>                                                        | Lakson Investments Limited<br>Head Office<br>Lakson Square, Building No.2,<br>Sarwar Shaheed Road,<br>Karachi-74200, Pakistan.<br>Phone: (9221) 3840.0000<br>Fax: (9221) 3568.1653<br>Web site: www.li.com.pk<br>E-mail: info@li.com.pk       |
| <b>Board of Directors of the Management Company</b>                              | Mr. Iqbal Ali Lakhani - Chairman<br>Mr. Babar Ali Lakhani - Chief Executive Officer<br>Mr. Jamil Ahmed Mughal<br>Mr. Amin Mohammed Lakhani<br>Mr. Jacques John Visser<br>Ms. Roxanne Davies<br>Ms. Gaite Ali<br>Ms. Kathleen Kennedy Townsend |
| <b>Chief Financial Officer &amp; Company Secretary of the Management Company</b> | Mr. Salman Shafiq Hashmi                                                                                                                                                                                                                      |
| <b>Audit Committee</b>                                                           | Mr. Jacques John Visser - Chairman<br>Mr. Amin Mohammed Lakhani<br>Mr. Iqbal Ali Lakhani<br>Mr. Jamil Ahmed Mughal                                                                                                                            |
| <b>Human Resource and Remuneration Committee</b>                                 | Ms. Gaite Ali - Chairman<br>Mr. Babar Ali Lakhani<br>Mr. Iqbal Ali Lakhani                                                                                                                                                                    |
| <b>Trustee</b>                                                                   | Central Depository Company of Pakistan Limited<br>CDC House, 99-B, Block-B, S.M.C.H.S.,<br>Main Shahra-e-Faisal,<br>Karachi, Pakistan.                                                                                                        |
| <b>Auditors</b>                                                                  | KPMG Taseer Hadi & Co.<br>Chartered Accountants<br>Sheikh Sultan Trust Building No.2,<br>Beaumont Road,<br>Karachi - 75530, Pakistan                                                                                                          |
| <b>Bankers to the Fund</b>                                                       | Habib Bank AG Zurich<br>Habib Metropolitan Islamic Bank Limited<br>Bank Islami Pakistan Limited<br>Al Baraka Bank (Pakistan) Limited<br>Dubai Islamic Bank Pakistan Limited                                                                   |
| <b>Legal Adviser</b>                                                             | Fazleghani Advocates<br>F-72/I, Block 8, KDA-5,<br>Kehkashan, Clifton,<br>Karachi, Pakistan.                                                                                                                                                  |



**LAKSON INVESTMENTS**  
WE MANAGE YOUR MONEY, AS WE MANAGE OUR OWN

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**LAKSON ISLAMIC TACTICAL FUND**

**Shari'ah Adviser**

Al Hilal Shariah Advisors

**Registrar**

Lakson Investments Limited  
Lakson Square Building No.2,  
Sarwar Shaheed Road,  
Karachi-74200, Pakistan

**Distributor**

Rabia Fida  
BMA Capital Management Limited

**Rating**

1 Year ranking : 3-Star  
3 Year ranking : 2-Star  
5 Year ranking : 2-Star  
AM2+ : Asset Manager Rating by PACRA

## **Review Report of the Directors of the Management Company For the quarter ended September 30, 2019**

The Board of Directors of Lakson Investments Limited, the Management Company of the Lakson Islamic Tactical Fund ("LITF") is pleased to submit its review report together with Condensed Interim Financial Information for the period ended September 30, 2019

### **Fund Objective**

The investment objective of the LITF is to provide long-term capital appreciation by exclusively investing in Shari'ah Compliant avenues including equities, fixed income instruments and emerging market securities.

### **Principal activities**

LITF is an open-end asset allocation fund and is listed on Pakistan Stock Exchange Limited. The Fund is managed using an active investment management style which focuses on an analysis of the macro factors such as government policies, global economic data, commodities prices and supply/demand dynamics. The Fund switches exposure between equities and fixed income based on the outlook of the investments team. Exposure of the Scheme in fixed income securities is managed through duration and yield curve management.

### **Fund performance**

Lakson Islamic Tactical Fund provided return of for -3.22% 1QFY20 against the Benchmark return of -2.76%. The fund has underperformed the benchmark by 0.46% during the period. As of September 30, 2019, the Fund had 59% exposure in equities, 31% in cash, and 6% in Sukuk on a total asset basis.

### **Loss Per Unit (LPU)**

LPU is not being disclosed as we feel determination of weighted average units for calculating LPU is not practicable for open end funds.

### **Economic Review**

After 8 consecutive rate hikes, SBP maintained the key policy rate at 13.75% in the Sep'19 Monetary Policy. SBP's stance was led by an unchanged inflation outlook (SBP guidance for 11-12% range) where CPI remained on track, averaging 9.45% in 2MFY20 on new 2015-16 base (11.0% on old 2007-08 base). Moreover, with bulk of the exchange rate correction achieved in the previous quarters, REER for 1QFY20 remained well below 100 (provisional). The external sector continued to show significant improvement with a sizeable reduction of 53%yoy during 2MFY20 to US\$1.3bn. This, together with the disbursement of program related inflows and activation of the Saudi oil facility, helped to build SBP's fx reserves, which stood at US\$8.47bn as at 20th Sep'19, however import cover still remains weak at 2x monthly cover. However, some support has come in the form of hot money following central bank's decision to open up debt markets for foreign investors. Interest has been largely focused in T-Bills (US\$234mn) with year-to-date SCRA (special convertible rupee account) returns clocking in at US\$327mn, indicating immense potential for future participation. That said, SBP Governor has made clear that monetary policy is to be based on inflationary expectations and not flows. While upcoming electricity tariff hikes may lead to inflationary pressures, we think the interest rates have largely peaked, however, the central bank may wait until 2020 before commencing monetary easing.

### **Fixed Income Market Review**

Participation in T-Bill auctions picked up significantly during 1QFY20 to PKR6.1tn vs. PKR4.9tn in 4QFY19 (and vs. PKR4.6tn in SPLY) with major traction witnessed in the 3-6months tenor. Cut-off yields for 3M/6M/12M tenors rose 90bps qoq on average to 13.73%/13.78%/13.74% in Sep'19, (from 12.73%/12.84%/12.97% on avg. in Jun'19). That said, yield curves began to invert following central bank's decision to maintain the key policy rate at 13.25% in the Sep'19 MPS, sparking expectations for monetary easing to follow soon (yields inverted 18bps MoM in Sep'19). Participation in PIB auctions rose significantly, however, bids accepted by SBP were lower at PKR963bn in 1QFY20 vs. PKR431bn in 4QFY19 (and PKR21bn in 1QFY19). PIB yields for 3YR/5YR/10YR tenors witnessed a sharp inversion, dropping 117bps qoq on average to 12.84%/12.40%/12.31% in Sep'19 (vs. 13.69%/13.75%/13.64% in Jun'19 on average).



#### **Equity Market Review**

KSE-100 index continued to remain under pressure during 1QFY20, dropping by 5.4%qoq during Jul-Sep'19 to 32,079pts, despite some late recovery (up 8.1% mom in Sep'19). Negative developments including (i) tensions with India over Kashmir, (ii) a large fiscal deficit of 8.9% during FY19 and (iii) fine of US\$5.9bn in Reko Diq case contributed to declining trend. Additionally, the quarter started with a 100bps increase in policy rates during Jul'19 but MPS was status quo in Sep'19 meeting, explaining market direction in Sep'19. Market activity declined significantly, as ADTO dropped 25%qoq to US\$21.9mn in 1QFY20. Mutual funds and insurance companies remained heavy sellers during 1QFY20, offloading positions of US\$82mn and US\$23mn, respectively. Once again, the supply was partially absorbed by foreigners with a net buy of US\$23mn. Foreign inflow was mainly concentrated in cements (US\$13.2mn), banks (US\$7.9mn) and Power (US\$5.6mn) but E&P sector witnessed a huge outflow (US\$8.1mn). Decline in KSE-100 was almost inline with 5.1% drop in EM markets but the former underperformed the FM markets by 3.8%. Going forward, major checkpoints for market direction include (i) FATF review due in Oct'19 and (ii) the first IMF review due in Dec'19.

#### **Emerging Market Review**

Emerging markets recovered somewhat in September with MSCI EM Index up 1.7% MoM taking 1QFY20/CYTD return to 5.2% /4.7%. The increase was across the board though Chinese market was up only slightly while India, Turkey and Argentina had better returns. Turkey is showing improving signs of economic recovery with inflation declining and narrowing trade gap while Argentina is in the process of managing its economic woes. Volatile oil prices after the Saudi drone attacks also impacted markets differently though the oil prices have come down again as Saudi output recovered and economic slowdown.

China's Shanghai composite yielded a return of 0.7% MoM in September. China's official Purchasing Managers' Index (PMI) came in at 49.8 in September, higher than August's 49.5 but still showing contraction for the fifth straight month as impact of US-China trade war continue to become more apparent in their economy. Further escalation in September saw a fresh round of additional tariffs with China imposing 5% tariff on US crude oil. US has imposed 15% tariffs on more than USD 125bn of Chinese imports.

India's BSE Sensex Index was up 3.6% MoM in September bringing the CYTD return to 7.2%. Turkey's index rebounded 8.6% as September's inflation dropped to 9.26% YoY, in single digits for the first time in 26 months. Turkey's exports for September also rose 4.8% YoY with 9MCY19 trade gap falling 69% to USD 16.4bn. South Korea's KOSPI index was up 4.8% MoM in September.

Brazil's Bovespa index closed up 3.6% MoM in September while Malaysia was down 1.8% MoM. Argentina's stock market continued to remain volatile increasing 18.1% MoM. This is after last month when the stock market was down 41.5%. Argentina's economy has worsened considerably with inflation on a rising trend in August up 4% MoM/54.5% YoY fueled by peso falling 26% in August. Argentina is said to be in a technical default after it has started restructuring its foreign debt payments, including its IMF loan.

#### **Future Outlook**

Economic growth is expected to remain weak in FY20 given high levels of interest rates and inflation. GDP growth rate is forecasted at 2.5%-3.0 by SBP.

Entry into the IMF program for Extended Fund Facility of USD 6bn, will help unlock USD 38bn in external borrowing and grants over the next few years and improve external account position and outlook on PKR. Fiscal position remains challenging but is expected to further improve on the back of tax reforms aimed to increase tax revenue generation. Exports are likely to grow in FY20 on the back of a weaker currency compared to peers and measures to boost exports. Import growth will be contained on the back of higher duties on luxury goods.

Inflation is expected to increase to low double digits, 11-13% for FY20 according to various sources, before declining in FY21. Impact of rupee depreciation and pass on of the electricity and gas tariffs are key reasons behind the increase. Interest rates are expected to stay elevated and peak within the first half before declining in the second half of the fiscal year.



For FY20, the deficit is expected to cross 7% compared to 8.9% in FY19. This is expected to be curtailed going forward with aggressive tax collection targets.

Since the end of the fiscal year the central bank has increased the policy rate by a further 100bps, where we do not expect further tightening given inflationary threats have been preemptively priced in SBP has guided for CPI to remain within 10-12% range in the 2HCY19). Bulk of the exchange rate correction has been achieved where REER stood at 93 for August 2019. (as per SBP) and is likely to stay at current levels for the remainder of FY20. We expect pace of devaluation to adopt a more modest pace of 5-6% p.a. hereon which should further narrow inflationary pressures going forward.

In 2QFY20, the market's sentiment remains weak led by economic consolidation and weak result season. However, as further clarity emerges in 2HFY20 on (i) interest rates, (ii) inflation and relations with the US, it is possible that the stock market will remain upbeat all along in 2HFY20.

**Acknowledgment**

The Board is thankful to its valued investors, the Securities & Exchange Commission of Pakistan, the State Bank of Pakistan, the Trustee of the Fund - Central Depository Company of Pakistan Limited and the management of the Pakistan Stock Exchange Limited for their continued cooperation and support. The Directors of the Management Company also acknowledge the efforts put in by the team of the Management Company for the growth and the prudent management of the Fund.

**For and on Behalf of the Board**

**Director**

**Chief Executive Officer**

**Dated: October 22, 2019**

### لیکسن اسلامک ٹیکٹیکل فنڈ

30 ستمبر 2019ء کو ختم ہونے والے سال کے لیے

میںجمنٹ کمپنی کے ڈائریکٹرز کی رپورٹ

لیکسن انویسٹمنٹس لمیٹڈ کے بورڈ آف ڈائریکٹرز، لیکسن اسلامک ٹیکٹیکل فنڈ ("LITF") یا فنڈ کی میںجمنٹ کمپنی 30 ستمبر 2019ء کو ختم ہونے والے سال کے لیے اپنی رپورٹ مع آڈٹ شدہ مالیاتی گواہی پیش کرتے ہوئے خوشی محسوس کرتا ہے۔

#### فنڈ کا مقصد

لیکسن اسلامک ٹیکٹیکل فنڈ کی سرمایہ کاری کا مقصد، خاص طور پر شریعہ سے مطابقت رکھنے والے ذرائع بشمول ایکویٹیز، فیکسڈ انکم اینڈ فیکسڈ انکم اینڈ ریسٹریکٹڈ مارکیٹس اور ایمریٹنگ مارکیٹس سیکوریٹیز میں سرمایہ کاری کرتے ہوئے سرمائے کی قدر میں طویل مدتی اضافہ کرنا ہے۔

#### نمایاں سرگرمیاں

LITF ایک اوپن اینڈ لمیٹڈ ایلیمنٹیشن اسکیم ہے اور پاکستان اسٹاک ایکسچینج لمیٹڈ میں لسٹڈ ہے۔ اس اسکیم کا انتظام و انصرام ایک ایکویٹو انویسٹمنٹ مینجمنٹ اسٹائل استعمال کرتے ہوئے کیا جاتا ہے جو اقتصادی ماحول کے تجربے پر توجہ مرکوز رکھتا ہے مثلاً حکومتی پالیسیز، عالمی اقتصادی ڈیٹا، کموڈٹیز کی قیمتیں اور رسد / طلب کا تحریک شامل ہے۔ اسکیم انویسٹمنٹ ٹیم کی توقعات کی بنیاد پر ایکویٹیز اور فیکسڈ انکم میں سرمایہ کاری تبدیل کرتی ہے۔ فیکسڈ انکم سیکوریٹیز میں اسکیم کی سرمایہ کاری کا انتظام و انصرام دورانیے اور مختلف میچورٹیز کے درمیان سرمایہ کاری کے توازن اور yield curve میںجمنٹ کو مد نظر رکھ کر کیا جاتا ہے۔

#### فنڈ کی کارکردگی

لیکسن اسلامک ٹیکٹیکل فنڈ نے بیچ مارک منافع 2.76% کے مقابلے میں مالی سال 2020 کی پہلی سہ ماہی کے لیے 3.22% منافع فراہم کیا۔ فنڈ نے مدت کے دوران بیچ مارک کے مقابلے میں 0.46% کم کارکردگی کا مظاہرہ کیا۔ 30 ستمبر 2019 کے مطابق فنڈ مجموعی اثاثے کی بنیاد پر ایکویٹیز میں 59% کمیشن میں 31% اور رسلوک میں 6% سرمایہ کاری رکھتا ہے۔

#### نی یونٹ نقصان (LPU)

نی یونٹ نقصان (LPU) ظاہر نہیں کیا گیا ہے کیوں کہ ہم محسوس کرتے ہیں کہ LPU شمار کرنے کے لیے تخمینہ شدہ اوسط پوائنٹس کا تعین اوپن اینڈ فنڈ کے لیے قابل عمل نہیں ہے۔

#### معاشی جائزہ

ریٹ میں لگاتار 8 اضافوں کے بعد، ایس بی پی نے ستمبر 2019 کی ماہی پالیسی میں مرکزی پالیسی ریٹ کو 13.75% پر برقرار رکھا۔ ایس بی پی کا موقف افراط زر کی توقعات میں کوئی تبدیلی نہ ہونے (12%-11% رینج کے لیے ایس بی پی کی رہنمائی) کا نتیجہ تھا جہاں سی پی آئی ٹریک پر رہی، جس کی اوسط 2015-2015 کی بنی بنیادی سطح پر مالی سال 2020 کے 2 ماہ میں 9.45% رہی (2007-08 کی پرانی بنیادی سطح پر 11.0% تھی)۔ اس کے علاوہ، پچھلے سہ ماہیوں میں زرمبادلہ کی

شرح میں بھاری اصلاح کے ساتھ مالی سال 2020 کی پہلی سرمایہ کے لئے REER 100 سے (عبوری) سے بھی کم رہا۔ بیرونی شعبے نے مالی سال 2020 کے 2 ماہ کے دوران سال بہ سال بنیاد پر 53% کی بھاری کمی کے ساتھ 1.3 ارب ڈالر تک نمایاں بہتری دکھائی۔ اس نے، پروگرام سے متعلق زر مبادلہ کی آمد اور سعودی تیل کی بولچہ فعال ہونے کے ساتھ، ایس بی پی کے زرمبادلہ کے ذخائر بڑھنے میں مدد ملی، جو 20 ستمبر 2019 کو 18.47 ارب ڈالر تھے۔ تاہم درآمدی حقائق حد (ایپورٹ کور) اب بھی 2x ماہ کی حقائق حد پر کمزور ہے۔ تاہم، غیر ملکی سرمایہ کاروں کے لئے قرضوں کی منڈیوں کو کھولنے کے مرکزی بینک کے فیصلے کے بعد کچھ مالی معاہدات منظم رفتی سرمایہ کاری کی شکل میں آئی ہے۔ سرمایہ کاروں کی دل چسپی بڑی حد تک ٹی بلز (234 ملین ڈالر) پر کمزوری ہے جس میں کے ایس بی آر اے (ایکٹیل کنورٹبل روپی اکاؤنٹ) کے گزشتہ سال تا حال منافع جات 327 ملین امریکی ڈالر ہے جس سے مستقبل میں سرمایہ کاری کے بے پناہ امکانات کی نشاندہی ہوتی ہے۔ اس سے قطع نظر، اسٹیٹ بینک کے گورنر نے واضح کیا ہے کہ مالیاتی پالیسی سرمایہ آمد کے بجائے افراط زر کی توقعات پر مبنی ہے جہاں بجلی کے نرخوں میں آئندہ اضافے کا نتیجہ افراط زر کے دباؤ کا سبب بن سکتا ہے، ہم سمجھتے ہیں کہ سود کی شرحیں اپنی بلند ترین حد تک پہنچ چکی ہیں، تاہم، مالیاتی نرمی شروع کرنے سے قبل مرکزی بینک 2020 تک انتظار کر سکتا ہے۔

#### فلسفہ انکم مارکیٹ کا جائزہ

مالی سال 2019 کی چوتھی سرمایہ میں 4.9 ٹریلین روپے کے مقابلے میں مالی سال 2020 کی پہلی سرمایہ کے دوران 6.1 ٹریلین روپے کے ساتھ ٹی بلز میں سرمایہ کاری میں (گزشتہ سال اسی مدت میں 4.6 ٹریلین روپے کے مقابلے میں) نمایاں اضافہ ہوا جہاں 3 سے 6 ماہ کی میعادوں میں بھاری تیزی دیکھنے میں آئی۔ 3-6 ماہ کی میعادوں کے لئے حتمی (Cut-off) منافع جات میں سرمایہ سرمایہ بنیاد پر 90 پوائنٹ کا اضافہ ہوا جس کی ستمبر 2019 میں اوسط (جون 2019 میں 12.97%/12.84%/12.73% کی اوسط کے مقابلے میں) بالترتیب 13.74%/13.78%/13.73% رہی۔ اس کے باوجود مرکزی بینک کی طرف سے ستمبر 2019 میں مالیاتی پالیسی میں مرکزی پالیسی ریٹ 13.25% پالیسی برقرار رکھنے کے بعد جلد ہی مالی نرمی کی روشن توقعات کے ساتھ منافع جات کے خطوط (yield curves) بلندی کی طرف بحال ہونے شروع ہو گئے ہیں (ستمبر 2019 میں منافع جات میں ماہ بہ ماہ بنیاد پر 18 بنیادی پوائنٹس کی بحالی ہوئی)۔ PIB کی نیلا میوں میں سرمایہ کاری میں نمایاں اضافہ ہوا، تاہم مالی سال 2020 کی پہلی سرمایہ میں ایس بی پی کی طرف سے قبول کردہ 963 ارب روپے کی پیشکشیں مالی سال 2019 کی چوتھی سرمایہ میں 431 ارب روپے (اور مالی سال 2019 کی پہلی سرمایہ میں 21 ارب روپے) کے مقابلے میں کم تھیں۔

3 سال/5 سال/10 سال کی میعادوں کے لئے PIB کے منافع جات میں تیزی سے گراؤ آئی جو ستمبر 2019 میں 12.31%/12.40%/12.84% کی اوسط کے ساتھ سرمایہ سرمایہ بنیاد پر (جون 2019 میں 13.64%/13.75%/13.69% کی اوسط کے مقابلے میں) 117 بنیادی پوائنٹس گر گئے۔

#### ایکویٹی مارکیٹ کا جائزہ

مالی سال 2020 کی پہلی سرمایہ کے دوران KSE-100 انڈیکس بدستور دباؤ میں رہا اور تاخیر سے بحالی کے باوجود (مالی سال 2019 میں ماہ بہ ماہ بنیاد پر 1.1% اضافہ) جولائی ستمبر 2019 کے دوران سرمایہ سرمایہ بنیاد پر 5.4% کی ہوئی۔ منفی پیش رفت میں درج ذیل شامل ہے (i) کشمیر پر انڈیا کے ساتھ تناؤ (ii) مالی سال 2019 کے دوران 8.9% کا بھاری مالیاتی خسارہ (iii) ریکوڈک مقدمے میں 5.9 ارب روپے کے جرمانے نے پستی کے رجحان میں حصہ شامل کیا۔

مزید برآں، اس سرمایہ کا آغاز جولائی 2019 کے دوران پالیسی ریٹس میں 100 بنیادی پوائنٹس کے اضافے کے ساتھ ہوا لیکن ستمبر 2019 کے اجلاس میں MPS کی حیثیت برقرار رہی، جس نے ستمبر 2019 میں مارکیٹ کی سمت کی نشان دہی کی۔ مارکیٹ کی سرگرمی میں نمایاں کمی واقع ہوئی، جیسا کہ مالی سال 2020 کی پہلی سرمایہ میں ADTO سرمایہ سرمایہ بنیاد پر 25% کمی کے ساتھ 21.9 ملین ڈالر ہو گیا۔ مالی سال 2020 کی پہلی سرمایہ میں میو چل فٹڈ اور انشورنس کمپنیاں

سب بڑی فروخت کنندگان رہیں جنہوں نے بالترتیب 82 ملین ڈالر اور 23 ملین ڈالر کے شیئرز فروخت کیے۔ ایک بار پھر، غیر ملکی خریداروں نے سپلائی کو جزوی طور پر جذب کیا جن کی خالص خریداری 23 ملین امریکی ڈالر تھی۔ بیرونی سرمایہ کاری کی آمد بنیادی طور پر سینٹ (13.2 ملین ڈالر)، بیسکوں (7.9 ملین ڈالر) اور پاور (5.6 ملین ڈالر) پر مرکوز رہی لیکن ای اینڈ پی کے شعبے میں سرمایہ کاری کا زبردست اخراج (8.1 ملین ڈالر) دیکھنے میں آیا۔ کے ایس ای 100 میں کمی EM مارکیٹوں میں 5.1% کمی کے ساتھ تقریباً ہم آہنگ تھی لیکن اس نے ایف ایم مارکیٹوں سے 3.8% کم تر کارکردگی کا مظاہرہ کیا۔ مارکیٹ کی سمت کے لیے قابل توجہ نکات میں (i) اکتوبر 2019 میں ہونے والا FATF جائزہ اور (ii) دسمبر 2019 میں ہونے والا آئی ایم ایف کا پہلا جائزہ شامل ہے۔

#### ایئر جنگ مارکیٹس کا جائزہ

ایئر جنگ مارکیٹس سرمایہ کے دوران تہرے مہینے میں کسی حد تک بحال ہوئیں جیسا کہ MSCI کے EM انڈیکس نے ماہ بہ ماہ بنیاد پر 1.7% منافع درج کر لیا اور مالی سال 2020 کی پہلی سرمایہ موجودہ سال کا حال منافع 14.7% / 5.2% فیصد تک جا پہنچا۔ یہ اضافہ ایسے تمام ملکوں پر دیکھا گیا اگرچہ چین میں یہ اضافہ بہت ہی کم تھا جبکہ انڈیا بڑی اور راجستان کے منافع جات بہتر رہے۔ ترکی معاشی بحالی کی بہتر علامات دکھا رہا ہے جہاں افراط زر کم ہو رہی ہے اور تجارتی فرق میں بھی کمی آئی ہے جبکہ راجستان اپنے معاشی مسائل کو سلھانے کے عمل سے گزر رہا ہے۔ سعودیہ پر ڈرون حملوں کے بعد خام تیل کی قیمتوں میں اتار چڑھاؤ نے بھی مارکیٹ پر الگ الگ اثرات مرتب کیے اگرچہ تیل کی قیمتوں واپس نیچے آچکی ہیں، جیسا کہ سعودی عرب پیداوار بحال کر چکا ہے اور معاشی مندی میں بھی کمی دیکھنے میں آئی ہے۔

چین کے شنگھائی کمپوزٹ انڈیکس نے ستمبر میں ماہ بہ ماہ بنیاد پر 0.7% منافع کمایا۔ چین کا آئیٹیل پر چیزنگ سچر ز انڈیکس (PMI) ستمبر میں 49.8 پر پہنچ گیا جو اگست کے 49.5 سے زیادہ ہے مگر اب بھی لگاتار پانچ ماہ سے کمی دکھا رہا ہے جیسا کہ امریکہ اور چین کے مابین معاشی جنگ کے اثرات ان کی معیشتوں پر مسلسل واضح ہو رہے ہیں۔ ستمبر میں مزید اضافے کے ساتھ اضافی محصولات کی ایک نئی لہر دیکھی گئی اور چین نے امریکی خام تیل پر 5% کے محصولات نافذ کیے۔ امریکہ نے چین سے 125 بلین امریکی ڈالر کی اپورٹس پر 15% کے محصولات نافذ کیے۔

انڈیا کے BSE سنیکس انڈیکس ستمبر میں ماہ بہ ماہ بنیاد پر 3.6% اضافہ ریکارڈ کیا گیا جس سے موجودہ سال کا حال منافع 7.2% تک جا پہنچا۔ ترکی کا انڈیکس 8.6% واپس ہوا جیسا کہ ستمبر میں افراط زر رسالہ بہ سال بنیاد پر کم ہو کر 9.26% تک پہنچ گئی جو کہ گذشتہ 26 ماہ میں پہلی بار واحد ہند سے میں ریکارڈ گئی ہے۔ ستمبر میں ترکی کی برآمدات میں بھی سال بہ سال بنیاد پر 4.8% اضافہ دیکھا گیا جبکہ موجودہ سال 2019 کے نو ماہ میں تجارتی فرق 69% کمی کے ساتھ 16.4 ارب ڈالر تک نیچے آ گیا۔ جنوبی کوریا کے KOSPI انڈیکس میں ستمبر میں ماہ بہ ماہ بنیاد پر 4.8% اضافہ ہوا۔

برازیل کے Bovespa انڈیکس ستمبر میں ماہ بہ ماہ بنیاد پر 3.6% کے منافع کے ساتھ بند ہوا جبکہ ملائیشیہ ماہ بہ ماہ بنیاد پر 1.8% خسارہ اٹھایا۔ راجستان کی اسٹاک مارکیٹ ستمبر میں ماہ بہ ماہ بنیاد پر 18.1% منافع کے ساتھ بدستور اتار چڑھاؤ کا شکار رہی۔ یہ اضافہ گذشتہ ماہ میں اسٹاک مارکیٹ 41.5% گرنے کے بعد ہوا۔ راجستھان کی معاشی صورتحال مزید خراب ہوئی ہے جیسا کہ اگست میں پیسوی قدر میں 26% کمی سے زور پکڑنے کے ساتھ اگست میں افراط زر میں ماہ بہ ماہ بنیاد پر 4% اور رسالہ بہ سال بنیاد پر 54.5% اضافے کے ساتھ بلندی کا رجحان دیکھنے میں آیا۔ کہا جا رہا ہے کہ اپنے غیر ملکی قرضوں بشمول آئی ایم ایف لون کی تنظیم نو کے آغاز کے بعد اب بھٹیکئی نادہندگی میں آچکا ہے۔

#### مستقبل کی توقعات

سود اور افراط زر کی بلند شرحوں کی وجہ سے مالی سال 2020 میں معاشی نمو کمزور رہنے کی توقع ہے۔ اسٹیٹ بینک کی طرف سے جی ڈی پی کی 2.5%-3.0% شرح نمو کی پیش گوئی کی گئی ہے۔



6 ارب امریکی ڈالر کے توسیعی فنڈ کی سہولت کے لئے آئی ایم ایف پروگرام میں شمولیت سے آئندہ چند سالوں میں 38 بلین ڈالر کی بیرونی قرضے اور گرانٹ کے دروازے کھولنے اور بیرونی اکاؤنٹ کی صورت حال اور پاکستانی روپے پر توقعات بہتر بنانے میں مدد ملے گی۔ مالیاتی صورت حال بدستور چیلنج سے بھرپور ہے تاہم ٹیکس آمدنی کی پیدوار میں اضافے کے ہدف کے ساتھ ٹیکس اصلاحات کی بدولت مزید بہتری کی توقع ہے۔ جس کا مقصد ٹیکس محصولات کی پیدوار میں اضافہ کرنا ہے۔ ہم خطہ مالیات کے مقابلے میں کمزور کرنسی اور برآمدات کو فروغ دینے کے اقدامات کی بدولت مالی سال 2020 میں برآمدات بڑھنے کا امکان ہے۔ اشیائے تقیش پر بلند محصولات کی بدولت درآمدات میں نمو محدود رہے گی۔

مختلف ذرائع کے مطابق مالی سال 2021 میں کمی سے قبل مالی سال 2020 کے لیے افراط زر میں نچلے دوہرے ہندسوں، 13%-11 تک اضافہ متوقع ہے۔ روپے کی قدر میں کمی اور بجلی اور گیس کے نرخوں میں اضافے کے اثرات کی منتظری اضافے کے پیچھے اہم وجوہات ہیں۔ مالی سال کے دوسرے نصف حصے میں کمی سے پہلے نصف میں سود کی شرح کے بلند رہنے اور بلند ترین سطح چھوٹنے کی توقع ہے۔

مالی سال 2020 کے لیے خسارہ، مالی سال 2019 میں 8.9 فیصد کے مقابلے میں 7 فیصد سے تجاوز کرنے کی توقع ہے۔ ٹیکس وصولی کے جارحانہ ہدف کے ساتھ آگے بڑھتے ہوئے اس میں کمی متوقع ہے۔

جیسا کہ مرکزی بینک نے مالی سال کے اختتام کے بعد پالیسی شرح میں مزید 100 بنیادی پوائنٹس کا اضافہ کیا ہے، افراط زر کے خطرات کے پیش نظر اسٹیٹ بینک آف پاکستان کی طرف پیشگی طے کردہ قیمتوں اور موجودہ سال 2019 کے دوسرے نصف میں سی پی آئی 12%-10 کی حد میں رہنے کی رہنمائی کے ساتھ مزید سختی کی توقع نہیں ہے۔ زرمبادلہ کی شرح میں بہت حد تک درستی حاصل کر لی گئی ہے جہاں اگست 2019 کے لئے REER 93 پر کمزور رہا تھا (ایس بی پی کے مطابق) اور امکان ہے کہ مالی سال 2020 کے باقی عرصہ تک موجودہ سطح پر رہے گا۔ ہم توقع کرتے ہیں کہ قدر میں کمی کی رفتار 6%-5 کی زیادہ معتدل رفتار اپنائے گی جس سے آگے بڑھنے پر افراط زر کے باؤ میں مزید کمی آئی چاہیے۔

مالی سال 2020 کی دوسری سہ ماہی میں اقتصادی استحکام اور کمزور نتائج والے سیزن کے نتیجے میں مارکیٹ کا جذبہ بدستور کمزور ہے۔ تاہم، جیسے ہی مالی سال 2020 کے دوسرے نصف میں (i) سود کی شرحوں، (ii) افراط زر اور امریکہ کے ساتھ تعلقات پر صورت حال مزید واضح ہوگی، ممکن ہے کہ مالی سال 2020 کے دوسرے نصف میں بھی اسٹاک مارکیٹ خوش امید رہے گی۔

اظہار تشکر

یہ بورڈ اپنے قابل قدر انویسٹرز، سیکورٹیز اینڈ ایڈجسٹمنٹ کمیشن آف پاکستان، اسٹیٹ بینک آف پاکستان، فنڈ کے سٹریٹجی ڈیپارٹمنٹ کی کمیٹی آف پاکستان لمیٹڈ اور پاکستان اسٹاک ایکسچینج لمیٹڈ کا، ان کے مسلسل تعاون اور مدد پر شکریہ ادا ہے۔ منجھوٹ کمپنی کے ڈائریکٹر فنڈ کی ترقی اور دانش مند انتظام و انصرام کے لیے منجھوٹ کمپنی کی ٹیم کی محنت اور کوششوں کا بھی اعتراف کرتے ہیں۔

برائے دستخط نائب بورڈ

ڈائریکٹر

چیف ایگزیکٹو آفیسر

تاریخ: 22 اکتوبر 2019

**Condensed Interim Statement of Assets and Liabilities (Unaudited)  
As at September 30, 2019**

|                                                                                    | Note | September 30,<br>2019<br>(Unaudited)<br>(Rupees) | June 30,<br>2019<br>(Audited) |
|------------------------------------------------------------------------------------|------|--------------------------------------------------|-------------------------------|
| <b>ASSETS</b>                                                                      |      |                                                  |                               |
| Bank balances                                                                      | 5    | 42,569,595                                       | 40,838,183                    |
| Investments                                                                        | 6    | 90,240,994                                       | 95,312,489                    |
| Dividend receivables                                                               |      | 1,429,328                                        | 240,543                       |
| Deposit, prepayments and other receivables                                         |      | 3,243,208                                        | 3,137,314                     |
| Receivable against Settlement                                                      |      | 1,482,565                                        | -                             |
| <b>TOTAL ASSETS</b>                                                                |      | <b>138,965,690</b>                               | <b>139,528,529</b>            |
| <b>LIABILITIES</b>                                                                 |      |                                                  |                               |
| Payable to the Management Company                                                  | 7    | 1,470,672                                        | 1,466,604                     |
| Payable to the Trustee                                                             | 8    | 32,505                                           | 72,754                        |
| Annual fee payable to Securities and<br>Exchange Commission of Pakistan            | 9    | 6,687                                            | 156,274                       |
| Accrued expenses and other liabilities                                             | 10   | 671,572                                          | 593,978                       |
| Payable against Settlement                                                         |      | 614,040                                          | -                             |
| <b>TOTAL LIABILITIES</b>                                                           |      | <b>2,795,476</b>                                 | <b>2,289,610</b>              |
| <b>NET ASSETS</b>                                                                  |      | <b>136,170,215</b>                               | <b>137,238,919</b>            |
| <b>UNIT HOLDERS' FUND (as per statement of<br/>movement in unit holders' fund)</b> |      |                                                  |                               |
|                                                                                    |      | <b>136,170,215</b>                               | <b>137,238,919</b>            |
| <b>CONTINGENCIES AND COMMITMENTS</b>                                               |      |                                                  |                               |
|                                                                                    | 12   |                                                  |                               |
| <b>(Number of units)</b>                                                           |      |                                                  |                               |
| <b>Number of units in issue</b>                                                    |      | <b>1,709,360</b>                                 | <b>1,667,282</b>              |
| <b>(Rupees)</b>                                                                    |      |                                                  |                               |
| <b>Net assets value per unit</b>                                                   |      | <b>79.6615</b>                                   | <b>82.3129</b>                |

The annexed notes from 1 to 17 form an integral part of these condensed interim financial statements.

**For Lakson Investments Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive Officer

\_\_\_\_\_  
Chief Financial Officer

\_\_\_\_\_  
Director

**Condensed Interim Income Statement (Unaudited)  
For the quarter ended September 30, 2019**

|                                                                        |      | 2019               | 2018             |
|------------------------------------------------------------------------|------|--------------------|------------------|
|                                                                        | Note | (Rupees)           |                  |
| <b>INCOME</b>                                                          |      |                    |                  |
| Capital (loss) / gain on sale of held for trading investments - net    |      | (971,619)          | 984,546          |
| Unrealised (loss) on revaluation of held for trading investments - net | 6    | (5,142,433)        | (580,083)        |
|                                                                        |      | (6,114,052)        | 404,463          |
| Dividend income                                                        |      | 1,181,832          | 937,655          |
| Mark up on:                                                            |      |                    |                  |
| - Banks                                                                |      | 1,166,039          | 1,303,448        |
| - Sukuks                                                               |      | 334,526            | 211,551          |
| Exchange gain (loss) / gain on foreign currency deposits               |      | (971)              | 2,235            |
| <b>Total income</b>                                                    |      | <b>(3,432,626)</b> | <b>2,859,352</b> |
| <b>EXPENSES</b>                                                        |      |                    |                  |
| Remuneration to the Management Company                                 | 7    | 430,125            | 534,826          |
| Sindh Sales tax on remuneration to the Management Company              |      | 55,916             | 69,527           |
| Remuneration to the Trustee                                            |      | 75,561             | 199,376          |
| Annual fee to Securities and Exchange Commission of Pakistan           |      | 6,686              | 39,959           |
| Shariah Advisor Fee                                                    |      | 47,290             | 37,980           |
| Brokerage, settlement and bank charges                                 |      | 118,021            | 139,480          |
| Auditors' remuneration                                                 |      | 67,057             | 72,121           |
| Rating fee                                                             |      | 47,760             | 45,370           |
| Fees and subscription                                                  |      | 120,151            | 82,959           |
| Printing charges                                                       |      | -                  | 5,041            |
| <b>Total expenses</b>                                                  |      | <b>968,567</b>     | <b>1,226,639</b> |
| <b>Net (loss) / income from operating activities</b>                   |      | <b>(4,401,193)</b> | <b>1,632,713</b> |
| Sindh Workers' Welfare Fund                                            | 10.1 | -                  | (32,654)         |
| <b>Net loss for the period before taxation</b>                         |      | <b>(4,401,193)</b> | <b>1,600,059</b> |
| Taxation                                                               | 13   | -                  | -                |
| <b>Net loss for the period after taxation</b>                          |      | <b>(4,401,193)</b> | <b>1,600,059</b> |
| <b>Allocation of net income for the period:</b>                        |      |                    |                  |
| Net income for the period                                              |      | -                  | 1,600,059        |
| Income already paid on units redeemed                                  |      | -                  | (1,033)          |
| <b>Accounting income available for distribution</b>                    |      | <b>-</b>           | <b>1,599,026</b> |
| -Related to capital gains - net                                        |      | -                  | 403,417          |
| -Excluding capital gains                                               |      | -                  | 1,195,609        |
|                                                                        |      | -                  | 1,599,026        |

The annexed notes from 1 to 17 form an integral part of these condensed interim financial statements.

**For Lakson Investments Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive Officer

\_\_\_\_\_  
Chief Financial Officer

\_\_\_\_\_  
Director



**LAKSON INVESTMENTS**  
WE MANAGE YOUR MONEY, AS WE MANAGE OUR OWN

**LAKSON ISLAMIC TACTICAL FUND**

**Condensed Interim Statement of Comprehensive Income (Unaudited)  
For the quarter ended September 30, 2019**

|                                                           | 2019                      | 2018                    |
|-----------------------------------------------------------|---------------------------|-------------------------|
|                                                           | (Rupees)                  |                         |
| Net (loss) / income for the period                        | (4,401,193)               | 1,600,059               |
| Other comprehensive income                                | -                         | -                       |
| <b>Total comprehensive (loss) / income for the period</b> | <u><b>(4,401,193)</b></u> | <u><b>1,600,059</b></u> |

The annexed notes from 1 to 17 form an integral part of these condensed interim financial statements.

**For Lakson Investments Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive Officer

\_\_\_\_\_  
Chief Financial Officer

\_\_\_\_\_  
Director

**Condensed Interim Statement of Movement In Reserve or Unit Holders' Fund (Unaudited)**  
**For the quarter ended September 30, 2019**

|                                                             | 2019          |                      | 2018          |                            |
|-------------------------------------------------------------|---------------|----------------------|---------------|----------------------------|
|                                                             | Capital value | Undistributed income | Capital value | Total Undistributed income |
|                                                             |               |                      |               | ------(Rupees)-----        |
| <b>Net assets at beginning of the period</b>                |               |                      |               |                            |
| <b>Issuance of 47,502 units (2018: 5,422 units)</b>         |               |                      |               |                            |
| - Capital value                                             | 168,874,818   | (31,635,899)         | 137,238,919   | 175,853,616                |
| - Element of loss                                           |               |                      |               | (10,982,277)               |
| Total proceeds on issuance of units                         |               |                      |               | 164,871,339                |
| <b>Redemption of 5,423 units (2018: 356 units)</b>          |               |                      |               |                            |
| - Capital value                                             | 3,909,997     | -                    | 3,909,997     | 525,000                    |
| - Element of income                                         | (157,496)     | (157,496)            | -             | -                          |
| Total payments on redemption of units                       | 3,752,501     | -                    | 3,752,501     | 525,000                    |
| <b>Total comprehensive income for the period</b>            |               |                      |               |                            |
| - Capital value                                             | (446,347)     | -                    | (446,347)     | (33,344)                   |
| - Element of income                                         | 26,335        | (26,335)             | (1,034)       | (1,034)                    |
| Total payments on redemption of units                       | (420,012)     | -                    | (420,012)     | (34,378)                   |
| <b>Total comprehensive income for the period</b>            |               |                      |               | 1,600,059                  |
| <b>Net assets as at end of the period</b>                   |               |                      |               |                            |
| - Capital value                                             | 172,207,307   | (36,037,092)         | 136,170,215   | 176,344,238                |
| - Element of income                                         |               |                      |               | (9,382,218)                |
| <b>Undistributed income brought forward:</b>                |               |                      |               |                            |
| - Realized (loss)                                           |               | (12,303,548)         |               | (2,657,572)                |
| - Unrealized (loss)                                         |               | (19,532,351)         |               | (8,324,705)                |
| <b>Accounting income available for distribution:</b>        |               |                      |               |                            |
| Relating to capital gains                                   |               | (31,635,899)         |               | (10,982,277)               |
| Excluding capital gains                                     |               |                      |               |                            |
| Total comprehensive (loss) / income for the period          |               |                      |               | 403,417                    |
| <b>Undistributed (loss) / income at end of the period</b>   |               |                      |               |                            |
| - Realized (loss) / income                                  |               | (4,401,193)          |               | 1,195,669                  |
| - Unrealized (loss)                                         |               |                      |               | 1,599,026                  |
| <b>Undistributed (loss) / income carried forward</b>        |               |                      |               |                            |
| - Realized (loss) / income                                  |               |                      |               | (8,803,168)                |
| - Unrealized (loss)                                         |               |                      |               | (580,083)                  |
| <b>Net assets value per unit at beginning of the period</b> |               |                      |               |                            |
| Net assets value per unit at end of the period              |               |                      |               |                            |
|                                                             |               | 82.3129              |               | 93.7663                    |
|                                                             |               | 79.6815              |               | 94.6825                    |

The annexed notes from 1 to 17 form an integral part of these condensed interim financial statements.

**For Lakson Investments Limited**  
**(Management Company)**

\_\_\_\_\_  
 Chief Executive Officer

\_\_\_\_\_  
 Chief Financial Officer

\_\_\_\_\_  
 Director

**Condensed Interim Cash Flow Statement (Unaudited)  
For the quarter ended September 30, 2019**

|                                                                                            | 2019               | 2018               |
|--------------------------------------------------------------------------------------------|--------------------|--------------------|
|                                                                                            | (Rupees)           |                    |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>                                                |                    |                    |
| Net loss for the period                                                                    | (4,401,193)        | 1,600,059          |
| <b>Adjustments for non-cash charges and other items:</b>                                   |                    |                    |
| Capital loss on sale of investments - net                                                  | 971,619            | (984,546)          |
| Unrealised loss in the fair value of investments<br>classified as 'held for trading' - net | 5,142,433          | 580,083            |
|                                                                                            | <u>1,712,859</u>   | <u>1,195,596</u>   |
| <b>(Increase) / Decrease in assets</b>                                                     |                    |                    |
| Investments - net                                                                          | (1,042,557)        | (2,214,027)        |
| Mark-up receivable                                                                         | (1,188,785)        | (937,655)          |
| Prepayment                                                                                 | (1,482,565)        | 285,450            |
| Payable against Settlement                                                                 | (105,894)          | (453,280)          |
|                                                                                            | <u>(3,819,801)</u> | <u>(3,319,512)</u> |
| <b>(Decrease) / Increase in liabilities</b>                                                |                    |                    |
| Payable to the Management Company                                                          | 4,068              | (17,208)           |
| Payable to the Trustee                                                                     | (40,249)           | 1                  |
| Annual fee payable to Securities and<br>Exchange Commission of Pakistan                    | (149,587)          | (118,623)          |
| Accrued expenses and other liabilities                                                     | 77,594             | 293,436            |
| Payable against Settlement                                                                 | 614,040            | (830,825)          |
|                                                                                            | <u>505,866</u>     | <u>(673,219)</u>   |
| <b>Net cash (used in) from operating activities</b>                                        | <u>(1,601,076)</u> | <u>(2,797,135)</u> |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>                                                |                    |                    |
| Cash received from issuance of units                                                       | 3,752,501          | 525,000            |
| Cash paid on redemption of units                                                           | (420,012)          | (34,378)           |
| Net cash generated / (used in) financing activities                                        | <u>3,332,489</u>   | <u>490,622</u>     |
| <b>Net (decrease) / increase in cash and cash<br/>equivalents during the period</b>        | <u>1,731,413</u>   | <u>(2,306,513)</u> |
| Cash and cash equivalents at the beginning of the period                                   | 40,838,183         | 82,851,982         |
| <b>Cash and cash equivalents at the end of the period</b>                                  | <u>42,569,595</u>  | <u>80,545,469</u>  |

The annexed notes from 1 to 17 form an integral part of these condensed interim financial statements.

For Lakson Investments Limited  
(Management Company)

\_\_\_\_\_  
Chief Executive Officer

\_\_\_\_\_  
Chief Financial Officer

\_\_\_\_\_  
Director

**Notes to and forming part of the Condensed Interim  
Financial Statements (Unaudited)  
For the quarter ended September 30, 2019**

**1. LEGAL STATUS AND NATURE OF BUSINESS**

The Lakson Islamic Tactical Fund (formerly Lakson Asset Allocation Emerging Markets Fund) (the "Fund") was established under the Trust Deed executed on 30 May 2011 between the Lakson Investments Limited as its Management Company and the Central Depository Company of Pakistan Limited (CDC) as its Trustee. The Fund has been registered as a Notified Entity by the Securities and Exchange Commission of Pakistan (SECP) on 7 July 2011 in accordance with the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (NBFC Regulations).

The Management Company of the Fund has been licensed by SECP to undertake Asset Management and Investment Advisory Services as a Non-Banking Finance Company under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules). The registered office of the Management Company is located at 14 - Ali Block, New Garden Town, Lahore, while the head office is in the Lakson Square Building No. 2, Karachi.

The Fund is an open end mutual fund and is listed on the Pakistan Stock Exchange. Units are offered for public subscription on a continuous basis. The units are transferable and can be redeemed by surrendering them to the Fund.

The Fund is categorised as "Shariah Compliant/Islamic Scheme" as per the Circular 07 of 2009 issued by Securities and Exchange Commission of Pakistan (SECP) and is authorised to invest in Shariah compliant investments within the limits prescribed in the offering document so as to ensure a riba-free return on investments. All investments of the Fund are as per the guidelines of the Shariah principles provided by the Shariah Advisor of the Fund and comprise of the investments permissible as 'Authorised Investments' under the Trust Deed.

Further, as allowed by SECP and the State Bank of Pakistan, the Fund can invest abroad up to 30% of the aggregated funds mobilized (including foreign currency funds) subject to a maximum limit of USD 15 million. The investments authorized outside Pakistan include exchange traded funds based on equities / debt with exposure in the commodities, index tracker funds tracking different commodities indices, actively managed commodities based funds, equities and debt securities of companies with exposure in commodities, future contracts of different commodities and foreign currency deposits etc.

Title to the assets of the Fund is held in the name of Central Depository Company of Pakistan Limited as a Trustee of the Fund.

Pakistan Credit Rating Company Limited (PACRA) has maintained the rating of the Management Company of the Fund to the scale 'AM2+' (stable outlook) vide its report dated 27 February 2019 (2018: AM2+ as on 28 August 2018).

On October 01, 2019, VIS credit rating company limited assigned following rankings to the Fund based on the performance review for the period ended 30 June 2019:

1 Year ranking : 3-Star  
3 Year ranking : 2-Star  
5 Year ranking : 2-Star

**2. BASIS OF PREPARATION**

**2.1 Statement of compliance**

These financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:

- International Financial Reporting Standards (IFRS Standards) issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017;
- Provisions of and directives issued under the Companies Act, 2017 along with part VIIIA of the repealed Companies Ordinance, 1984; and
- Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003 (the NBFC Rules), Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations).

Where provisions of and directives issued under the Companies Act, 2017, part VIIIA of the repealed Companies Ordinance, 1984, the NBFC Rules, the NBFC Regulations differ from the IFRS Standards, the provisions of and directives issued under the Companies Act, 2017, part VIIIA of the repealed Companies Ordinance, 1984, the NBFC Rules and the NBFC Regulations have been followed.

The comparative Statement of Assets and Liabilities presented in these condensed interim financial information as at 30 June 2019 has been extracted from the audited financial statements of the Company for the year ended 30 June 2019, whereas the comparative profit and loss account, statement of comprehensive income, the cash flow statement and statement of changes in equity for the quarter ended 30 September 2019 have been extracted from the unaudited condensed interim financial information for the period then ended.

- 2.2 This condensed interim financial information do not include all the information required for a complete set of annual financial statements and should be read in conjunction with the latest annual financial statements as at and for the year ended 30 June 2019. However, selected explanatory notes are included to explain events and transactions that are significant.
- 2.3 This condensed interim financial information is being submitted to the unit holders as required under Regulation 38 (g) of the Non-Banking Finance Companies and notified Entities Regulations, 2008 (NBFC Regulations) and are unaudited.

In compliance with schedule V of the NBFC Regulations the directors of the Management Company hereby declare that this condensed interim financial information gives a true and fair view of the state of the Fund's affairs as at September 30, 2019.

#### **2.4 Basis of measurement**

This condensed interim financial information has been prepared under the historical cost convention, except for investments that are stated at fair values.

#### **2.5 Functional and presentation currency**

This condensed interim financial information is presented in Pak Rupees, which is the Fund's functional and presentation currency. All financial information presented in Pak Rupees has been rounded off to the nearest of rupees.

#### **2.6 Significant judgements and estimates**

The preparation of condensed interim financial information requires Management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

The significant judgements made by the Management in applying the Fund's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the annual financial statements as at and for the year ended 30 June 2019.



**3. SIGNIFICANT ACCOUNTING POLICIES**

The accounting policies and methods of computation adopted in the preparation of these condensed interim financial informations are the same as those applied in the preparation of the financial statements as at and for the year ended June 30, 2019.

**4. FINANCIAL RISK MANAGEMENT**

The Fund financial risk management objectives and policies are consistent with those disclosed in the annual audited financial statements for the year ended June 30, 2019.

|                                               |                                                                                                       | <b>September 30,<br/>2019<br/>(Unaudited)</b> | <b>June 30,<br/>2019<br/>(Audited)</b> |
|-----------------------------------------------|-------------------------------------------------------------------------------------------------------|-----------------------------------------------|----------------------------------------|
|                                               | <b>Note</b>                                                                                           | <b>(Rupees)</b>                               |                                        |
| <b>5. BANK BALANCES</b>                       |                                                                                                       |                                               |                                        |
| In local currency                             |                                                                                                       |                                               |                                        |
| PLS savings accounts                          | 5.1                                                                                                   | <b>42,478,907</b>                             | 40,746,524                             |
| In foreign currency                           |                                                                                                       |                                               |                                        |
| Current account                               |                                                                                                       | <u>90,688</u>                                 | <u>91,659</u>                          |
|                                               |                                                                                                       | <u><b>42,569,595</b></u>                      | <u>40,838,183</u>                      |
| 5.1                                           | These carry mark-up at rates ranging from 6.00% to 11.00% (June 30, 2019: 6.00% to 11.00%) per annum. |                                               |                                        |
| <b>6. INVESTMENTS</b>                         |                                                                                                       |                                               |                                        |
| <b>At fair value through income statement</b> |                                                                                                       |                                               |                                        |
| <b>- held for trading</b>                     |                                                                                                       |                                               |                                        |
| Listed equity securities                      | 6.1                                                                                                   | <b>81,283,178</b>                             | 85,685,849                             |
| Sukuk certificates                            | 6.2                                                                                                   | <u><b>8,957,816</b></u>                       | <u>9,626,640</u>                       |
|                                               |                                                                                                       | <u><b>90,240,994</b></u>                      | <u>95,312,489</u>                      |

**7.1 Shares of listed company**  
**At fair value through profit or loss - held for trading**  
Shares of listed companies - fully paid up ordinary shares of Rs. 10 each unless stated otherwise

| Name of the Investee Company                    | Holding as at July 01, 2019 | Purchased during the year | * Bonus shares / letter of right received during the year | Disposed during the year | Holding as at September 30, 2019 | Carrying value before revaluation as of 30 Sep 2019 |                   | Unrealised gain / (loss) - net | Market value as percentage of total investments | Market value as percentage of net assets | Par value of shares held as a percentage of total paid up capital of the investee company |
|-------------------------------------------------|-----------------------------|---------------------------|-----------------------------------------------------------|--------------------------|----------------------------------|-----------------------------------------------------|-------------------|--------------------------------|-------------------------------------------------|------------------------------------------|-------------------------------------------------------------------------------------------|
|                                                 |                             |                           |                                                           |                          |                                  | as of 30 Sep 2019 (revised carrying value)          | (Rupees)          |                                |                                                 |                                          |                                                                                           |
| Number of Shares                                |                             |                           |                                                           |                          |                                  |                                                     |                   |                                |                                                 |                                          |                                                                                           |
| ----- (%) -----                                 |                             |                           |                                                           |                          |                                  |                                                     |                   |                                |                                                 |                                          |                                                                                           |
| <b>Chemicals</b>                                |                             |                           |                                                           |                          |                                  |                                                     |                   |                                |                                                 |                                          |                                                                                           |
| Engro Polymer & Chemical                        | 130,083                     | 26,500                    | -                                                         | -                        | 156,583                          | 4,191,303                                           | 3,844,113         | (347,190)                      | 4.26                                            | 2.82                                     | 0.0172%                                                                                   |
| Lotte Chemical Pakistan Limited                 | 267,000                     | 2,000                     | -                                                         | 1,500                    | 267,500                          | 4,081,563                                           | 3,648,700         | (432,863)                      | 4.04                                            | 2.68                                     | 0.0177%                                                                                   |
| ICI Pakistan Limited                            | 1,707                       | -                         | -                                                         | -                        | 1,707                            | 908,926                                             | 836,430           | (72,496)                       | 0.93                                            | 0.61                                     | 0.0018%                                                                                   |
|                                                 |                             |                           |                                                           |                          |                                  | <b>9,181,792</b>                                    | <b>8,329,243</b>  | <b>(852,549)</b>               | <b>9.23</b>                                     | <b>6.12</b>                              |                                                                                           |
| <b>Fertilizers</b>                              |                             |                           |                                                           |                          |                                  |                                                     |                   |                                |                                                 |                                          |                                                                                           |
| Engro Fertilizers Limited                       | 35,784                      | 9,000                     | -                                                         | -                        | 44,784                           | 3,440,967                                           | 3,623,695         | 182,728                        | 4.02                                            | 2.66                                     | 0.0034%                                                                                   |
| Engro Corporation Limited (7.1.1)               | 44,110                      | 18,850                    | -                                                         | -                        | 62,960                           | 14,538,871                                          | 14,581,268        | 42,397                         | 16.16                                           | 10.71                                    | 0.0109%                                                                                   |
|                                                 |                             |                           |                                                           |                          |                                  | <b>17,979,838</b>                                   | <b>18,204,963</b> | <b>225,125</b>                 | <b>20.17</b>                                    | <b>13.37</b>                             |                                                                                           |
| <b>Pharma &amp; Bio Tech</b>                    |                             |                           |                                                           |                          |                                  |                                                     |                   |                                |                                                 |                                          |                                                                                           |
| The Searl Company Limited (7.1.3)               | 6                           | -                         | -                                                         | -                        | 6                                | 879                                                 | 829               | (50)                           | 0.00                                            | 0.00                                     | 0.0000%                                                                                   |
|                                                 |                             |                           |                                                           |                          |                                  | <b>879</b>                                          | <b>829</b>        | <b>(50)</b>                    | <b>0.00</b>                                     | <b>0.00</b>                              |                                                                                           |
| <b>Textile Composite</b>                        |                             |                           |                                                           |                          |                                  |                                                     |                   |                                |                                                 |                                          |                                                                                           |
| Nishat Mills Limited (7.1.1)                    | 34,599                      | -                         | -                                                         | 8,200                    | 26,399                           | 2,464,124                                           | 2,217,558         | (246,566)                      | 2.46                                            | 1.63                                     | 0.0075%                                                                                   |
|                                                 |                             |                           |                                                           |                          |                                  | <b>2,464,124</b>                                    | <b>2,217,558</b>  | <b>(246,566)</b>               | <b>2.46</b>                                     | <b>1.63</b>                              |                                                                                           |
| <b>Cement</b>                                   |                             |                           |                                                           |                          |                                  |                                                     |                   |                                |                                                 |                                          |                                                                                           |
| Lucky Cement Company Limited (7.1.1)            | 15,256                      | -                         | -                                                         | 5,400                    | 9,856                            | 3,749,912                                           | 3,372,033         | (377,879)                      | 3.74                                            | 2.48                                     | 0.0030%                                                                                   |
| Maple Leaf Cement Limited                       | 75,133                      | -                         | -                                                         | 65,500                   | 9,633                            | 230,132                                             | 141,412           | (88,720)                       | 0.16                                            | 0.10                                     | 0.0015%                                                                                   |
|                                                 |                             |                           |                                                           |                          |                                  | <b>3,980,044</b>                                    | <b>3,513,445</b>  | <b>(466,599)</b>               | <b>3.89</b>                                     | <b>2.58</b>                              |                                                                                           |
| <b>Power Generation &amp; Distribution</b>      |                             |                           |                                                           |                          |                                  |                                                     |                   |                                |                                                 |                                          |                                                                                           |
| Hub Power Company Limited                       | 36,632                      | 26,500                    | -                                                         | 39,500                   | 23,632                           | 1,780,880                                           | 1,671,964         | (108,916)                      | 1.85                                            | 1.23                                     | 0.0018%                                                                                   |
|                                                 |                             |                           |                                                           |                          |                                  | <b>1,780,880</b>                                    | <b>1,671,964</b>  | <b>(108,916)</b>               | <b>1.85</b>                                     | <b>1.23</b>                              |                                                                                           |
| <b>Oil and Gas Exploration Companies</b>        |                             |                           |                                                           |                          |                                  |                                                     |                   |                                |                                                 |                                          |                                                                                           |
| Mari Petroleum Company Limited                  | 5,151                       | 2,000                     | -                                                         | -                        | 7,151                            | 6,943,079                                           | 6,429,893         | (513,186)                      | 7.13                                            | 4.72                                     | 0.0059%                                                                                   |
| Pakistan Oilfield Limited (7.1.1)               | 12,267                      | 1,700                     | -                                                         | 13,967                   | 13,967                           | 5,622,160                                           | 5,306,063         | (316,097)                      | 5.88                                            | 3.90                                     | 0.0049%                                                                                   |
| Pakistan Petroleum Limited (7.1.1)              | 77,578                      | 1,400                     | -                                                         | -                        | 78,978                           | 11,392,961                                          | 10,743,377        | (649,584)                      | 11.91                                           | 7.89                                     | 0.0035%                                                                                   |
| Oil and Gas Development Company Limited (7.1.1) | 108,965                     | -                         | -                                                         | -                        | 108,965                          | 14,327,808                                          | 13,405,964        | (921,844)                      | 14.86                                           | 9.85                                     | 0.0025%                                                                                   |
|                                                 |                             |                           |                                                           |                          |                                  | <b>38,286,008</b>                                   | <b>35,885,297</b> | <b>(2,400,711)</b>             | <b>39.77</b>                                    | <b>26.35</b>                             |                                                                                           |

| Name of the Investee Company                     | Holding as at July 01, 2019 | Purchased during the year | * Bonus shares / letter of right received during the year | Disposed during the year | Holding as at September 30, 2019 | Number of Shares   |                   |                    |              |              | Market value as percentage of total investments | Market value as percentage of net assets | Par value of shares held as a percentage of total paid up capital of the investee company |  |
|--------------------------------------------------|-----------------------------|---------------------------|-----------------------------------------------------------|--------------------------|----------------------------------|--------------------|-------------------|--------------------|--------------|--------------|-------------------------------------------------|------------------------------------------|-------------------------------------------------------------------------------------------|--|
|                                                  |                             |                           |                                                           |                          |                                  |                    |                   |                    |              |              |                                                 |                                          |                                                                                           |  |
| <b>Oil and Gas Marketing Companies</b>           |                             |                           |                                                           |                          |                                  |                    |                   |                    |              |              |                                                 |                                          |                                                                                           |  |
| Attock Petroleum Limited                         | 5,846                       | -                         | -                                                         | 1,500                    | 4,346                            | 1,253,864          | 1,338,568         | 84,704             | 1.48         | 0.98         | 0.0044%                                         |                                          |                                                                                           |  |
| Pakistan State Oil Company Limited (7.1.3)       | 4,501                       | -                         | -                                                         | 4,378                    | 123                              | 20,864             | 19,371            | (1,493)            | 0.02         | 0.01         | 0.0000%                                         |                                          |                                                                                           |  |
| Sui Northern Gas Pipeline Limited                | 68,342                      | 13,750                    | -                                                         | -                        | 82,092                           | 5,578,258          | 5,056,867         | (521,891)          | 5.60         | 3.71         | 0.0129%                                         |                                          |                                                                                           |  |
|                                                  |                             |                           |                                                           |                          |                                  | <b>6,853,486</b>   | <b>6,414,806</b>  | <b>(438,680)</b>   | <b>7.11</b>  | <b>4.71</b>  |                                                 |                                          |                                                                                           |  |
| <b>Automobile and Parts</b>                      |                             |                           |                                                           |                          |                                  |                    |                   |                    |              |              |                                                 |                                          |                                                                                           |  |
| Agriauto Industries Limited (face value - 5 Rs.) | 7,900                       | -                         | -                                                         | -                        | 7,900                            | 1,579,684          | 1,264,000         | (315,684)          | 1.40         | 0.93         | 0.0274%                                         |                                          |                                                                                           |  |
|                                                  |                             |                           |                                                           |                          |                                  | <b>1,579,684</b>   | <b>1,264,000</b>  | <b>(315,684)</b>   | <b>1.40</b>  | <b>0.93</b>  |                                                 |                                          |                                                                                           |  |
| <b>Engineering</b>                               |                             |                           |                                                           |                          |                                  |                    |                   |                    |              |              |                                                 |                                          |                                                                                           |  |
| International Industries Limited                 | 19,492                      | -                         | *1,649                                                    | 6,500                    | 14,641                           | 1,025,813          | 1,015,061         | (10,752)           | 1.12         | 0.75         | 0.0122%                                         |                                          |                                                                                           |  |
| International Steels Limited                     | 42,012                      | -                         | -                                                         | 41,750                   | 262                              | 10,404             | 10,412            | 8                  | 0.01         | 0.01         | 0.0001%                                         |                                          |                                                                                           |  |
|                                                  |                             |                           |                                                           |                          |                                  | <b>1,036,217</b>   | <b>1,025,473</b>  | <b>(10,744)</b>    | <b>1.14</b>  | <b>0.75</b>  |                                                 |                                          |                                                                                           |  |
| <b>Technology &amp; Communication</b>            |                             |                           |                                                           |                          |                                  |                    |                   |                    |              |              |                                                 |                                          |                                                                                           |  |
| Systems Limited                                  | 17,023                      | -                         | -                                                         | -                        | 17,023                           | 1,633,697          | 1,417,165         | (216,532)          | 1.57         | 1.04         | 0.0138%                                         |                                          |                                                                                           |  |
|                                                  |                             |                           |                                                           |                          |                                  | <b>1,633,697</b>   | <b>1,417,165</b>  | <b>(216,532)</b>   | <b>1.57</b>  | <b>1.04</b>  |                                                 |                                          |                                                                                           |  |
| <b>Paper and Boards</b>                          |                             |                           |                                                           |                          |                                  |                    |                   |                    |              |              |                                                 |                                          |                                                                                           |  |
| Cheerat Packaging Limited (7.1.4)                | 23,115                      | -                         | -                                                         | 2,900                    | 20,215                           | 1,630,138          | 1,338,435         | (291,703)          | 1.48         | 0.98         | 0.0052%                                         |                                          |                                                                                           |  |
|                                                  |                             |                           |                                                           |                          |                                  | <b>1,630,138</b>   | <b>1,338,435</b>  | <b>(291,703)</b>   | <b>1.48</b>  | <b>0.98</b>  |                                                 |                                          |                                                                                           |  |
| <b>Total as at 30 September 2019</b>             |                             |                           |                                                           |                          |                                  | <b>86,406,787</b>  | <b>81,283,178</b> | <b>(5,123,609)</b> | <b>90.07</b> | <b>59.69</b> |                                                 |                                          |                                                                                           |  |
| <b>Total cost as at 30 September 2019</b>        |                             |                           |                                                           |                          |                                  | <b>101,594,612</b> |                   |                    |              |              |                                                 |                                          |                                                                                           |  |
| Total as at 30 June 2019                         |                             |                           |                                                           |                          |                                  | 104,983,600        | 85,685,849        | (19,297,751)       | 89.90        | 62.44        |                                                 |                                          |                                                                                           |  |
| Total cost as at 30 June 2019                    |                             |                           |                                                           |                          |                                  | 106,975,657        |                   |                    |              |              |                                                 |                                          |                                                                                           |  |

6.1.1 Following shares have been pledged with National Clearing Company of Pakistan Limited:

|                                         | 30 Sep 2019                    | 30 Jun 2019   | 30 Sep 2019          | 30 Jun 2019      |
|-----------------------------------------|--------------------------------|---------------|----------------------|------------------|
|                                         | ----- (Number of shares) ----- |               | ----- (Rupees) ----- |                  |
| Oil and Gas Development Company Limited | 5,000                          | 5,000         | 615,150              | 657,450          |
| Engro Corporation Limited               | 2,000                          | 2,000         | 533,780              | 627,720          |
| Lucky Cement Company Limited            | 2,500                          | 2,500         | 855,325              | 951,175          |
| Nishat Mills Limited                    | 10,000                         | 10,000        | 840,000              | 933,400          |
| Pakistan Oilfield Limited               | 1,500                          | 1,500         | 569,850              | 608,835          |
| Pakistan Petroleum Limited              | 300                            | 300           | 40,809               | 43,329           |
|                                         | <b>21,300</b>                  | <b>21,300</b> | <b>3,454,914</b>     | <b>3,821,909</b> |

6.1.2 Above investment track PSX KMI all shares Islamic Index.

6.1.3 Finance act, 2014 had introduced tax on bonus shares issued by the companies. Most of the equity funds including the Fund have challenged the applicability of withholding tax provision on bonus shares before Honourable High Court of Sindh ("the Court") on various legal grounds and have sought relief from the Court. In the Fund's case, tax in the shape of 123 shares of Pakistan State Oils Limited (30 June 2019: 123 shares) and 6 shares of The Searle Company Limited (30 June 2019: 6 shares) have been withheld by CDC. Market value of these shares as at 30 September 2019 amounted to Rs. 20,200 (30 June 2018: Rs. 21,642) and are included in the Fund's investments in these financial statements.

## 6.2 Sukuk certificates

At fair value through income statement - held for trading

| Name of Security                          | Date of Maturity | Mark-up rate           | Holding as at 01 July 2019         | Purchases during the period | Disposed / matured during the period | Holding as at 30 September 2019 | Carrying value as of the period ended 30 September 2019 before revaluation | Market value as of the period ended 30 September 2019 (after revaluation) | Unrealised depreciation | Credit rating | Market value as % of total investments | Market value as % of net assets | Face value as % of size of the issue |
|-------------------------------------------|------------------|------------------------|------------------------------------|-----------------------------|--------------------------------------|---------------------------------|----------------------------------------------------------------------------|---------------------------------------------------------------------------|-------------------------|---------------|----------------------------------------|---------------------------------|--------------------------------------|
|                                           |                  |                        | ----- Number of certificates ----- |                             |                                      |                                 | ----- (Rupees) -----                                                       |                                                                           |                         |               |                                        |                                 |                                      |
| Dawood Hercules Corporation Limited 6.2.1 | 15-Nov-22        | 3 months KIBOR + 1.00% | 35                                 | -                           | -                                    | 35                              | 3,139,640                                                                  | 3,130,631                                                                 | (9,009)                 | AA            | 3.47%                                  | 2.30%                           | 0.58%                                |
| Dawood Hercules Corporation Limited 6.2.2 | 1-Mar-23         | 3 months KIBOR + 1.00% | 65                                 | -                           | -                                    | 65                              | 5,837,000                                                                  | 5,827,185                                                                 | (9,815)                 | AA            | 6.46%                                  | 4.28%                           | 1.08%                                |
| Total as at 30 September 2019             |                  |                        |                                    |                             |                                      |                                 | <b>8,976,640</b>                                                           | <b>8,957,816</b>                                                          | <b>(18,824)</b>         |               | <b>9.93%</b>                           | <b>6.58%</b>                    | <b>1.67%</b>                         |
| Total Cost as at 30 September 2019        |                  |                        |                                    |                             |                                      |                                 | <b>9,650,000</b>                                                           |                                                                           |                         |               |                                        |                                 |                                      |
| Total as at 30 June 2019                  |                  |                        |                                    |                             |                                      |                                 | 10,000,000                                                                 | 10,011,199                                                                | 11,199                  |               |                                        |                                 |                                      |
| Total Cost as at 30 June 2019             |                  |                        |                                    |                             |                                      |                                 | 10,000,000                                                                 |                                                                           |                         |               |                                        |                                 |                                      |

6.2.1 This represents investment in sukuk certificates of Dawood Hercules Corporation Limited carrying an effective profit rate of 3 months Karachi Inter-bank Offer Rate (KIBOR) per annum plus margin of 1.0% per annum receivable quarterly in arrears. The principal is redeemable in eight semi-annual instalments starting from the eighteenth (18th) month from the date of issue, i.e. from May 2019 to November 2022 in the six semi-annual instalments of Rs 0.35 million each and the last two semi-annual instalments on May 2022 and November 2022 at Rs. 0.70 million each. These sukuk certificates are secured by way of first pari passu charge against ordinary shares of Engro Corporation Limited with 50% margin and charge over all of the assets of investee company with a 25% margin.

6.2.2 This represents investment in sukuk certificates of Dawood Hercules Corporation Limited carrying an effective profit rate of 3 months Karachi Inter-bank Offer Rate (KIBOR) per annum plus margin of 1.0% per annum receivable quarterly in arrears. The principal is redeemable in eight semi-annual instalments starting from the eighteenth (18th) month from the date of issue, i.e. from September 2019 to March 2023 in the six semi-annual instalments of Rs 0.65 million each and the last two semi-annual instalments on September 2022 and March 2023 at

Rs. 1.3 million each. These sukuk certificates are secured by way of first pari passu charge against ordinary shares of Engro Corporation Limited with 50% margin and charge over all of the assets of investee company with a 25% margin.

|                                                                       |      | September 30,<br>2019<br>(Unaudited) | June 30,<br>2019<br>(Audited) |
|-----------------------------------------------------------------------|------|--------------------------------------|-------------------------------|
|                                                                       | Note | (Rupees)                             |                               |
| <b>7. PAYABLE TO MANAGEMENT COMPANY</b>                               |      |                                      |                               |
| Remuneration payable to the Management Company                        | 7.1  | <b>147,680</b>                       | 144,082                       |
| Sindh Sales tax payable on remuneration to the Management Company     | 7.3  | <b>186,059</b>                       | 185,589                       |
| Federal excise duty payable on remuneration to the Management Company | 7.4  | <b>1,132,564</b>                     | 1,132,564                     |
| Sales load payable                                                    |      | <b>4,369</b>                         | 4,369                         |
|                                                                       |      | <b><u>1,470,672</u></b>              | <b><u>1,466,604</u></b>       |

7.1 The Management Company is entitled to remuneration for services rendered to the Fund under the provisions of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, of an amount not exceeding 2% per annum of the average annual net assets of the Fund. However, the Management Company is currently charging a fee at 10% of the gross earnings of the scheme for the year ended 30 June 2019. The fee is subject to a minimum of 1% and a maximum of 2% of the average annual net assets of the Fund. Currently the effective rate of Management Company remuneration for the period ended 30 September 2019 is 1.28% (30 June 2019: 1.28%) of the average net assets. Remuneration is paid to the Management company in arrears on a monthly basis.

7.2 The Sindh Provincial Government has levied Sindh Sales Tax at the rate of 13% (2017: 13%) on Management Company's remuneration. Above liability includes Rs. 166,859 (30 June 2019: Rs. 166,859) accrued on Federal Excise Duty (FED) on the management remuneration as more fully explained in note 8.3 below. Had the provision relating to FED not been made, Net Asset Value per unit of the Fund as at 30 September 2019 would have been higher by 0.098 (30 June 2019: 0.10) per unit. This amount is payable to management company for onwards payment to the Government.

7.3 As per the requirements of the Finance Act, 2013, Federal Excise Duty (FED) at the rate of 16 percent on the remuneration of the Management Company has been applied effective from 13 June 2013. The Management Company is of the view that since the remuneration is already subject to the provincial sales tax, further levy of FED may result in double taxation, which does not appear to be the spirit of the law, hence, a petition was collectively filed by the Mutual Fund Association of Pakistan with the Sindh High Court (SHC) on 4 September 2013.

While disposing the above petition through order dated 16 July 2016, the SHC declared the said provisions to be ultra vires and as a result no FED is payable with effect from 01 July 2016. However, the tax authorities subsequently filed appeal against the decision of the SHC in the Supreme Court of Pakistan, which is pending for the decision.

Furthermore, the Finance Act 2016 also introduced an amendment to the Federal Excise Act, 2005 whereby FED was withdrawn on services of different industries including Non-Banking Financial Institutions, which are already subject to provisional sales tax.

However, since the appeal is pending in the Supreme Court of Pakistan, the Management Company, as a matter of abundant caution, is carrying provision for FED for the period up to 30 June 2016 aggregating to Rs. 1.132 million. Had the provision not been made, NAV per unit of the Fund as at 30 September 2019 would have been higher by Re. 0.66 (30 June 2019: Re. 0.68) per unit.

The amount is payable to the management company for onwards payment, if any, to the Government.

**8. REMUNERATION PAYABLE TO THE TRUSTEE**

The Trustee is entitled to a monthly remuneration for services rendered to the Fund under the provision of Trust Deed. Effective from 01 July 2019 the Trustee has revised the trustee fee as under:

|                                           |                                                                                     |
|-------------------------------------------|-------------------------------------------------------------------------------------|
| <b>Net assets up to 1 billion</b>         | 0.20% per annum of the daily average net assets of the Fund, which ever is higher.  |
| <b>Net assets exceeding Rs. 1 billion</b> | 0.10% per annum of the daily average net assets of the Fund exceeding Rs 1 billion. |

Upto 30 June 2019 the Trustee was entitled to a monthly remuneration for services rendered to the Fund under the provisions of the Trust Deed as per the following rates:

|                                           |                                                                                                       |
|-------------------------------------------|-------------------------------------------------------------------------------------------------------|
| <b>Net assets up to 1 billion</b>         | Rs. 0.7 million or 0.20% per annum of the daily average net assets of the Fund, which ever is higher. |
| <b>Net assets exceeding Rs. 1 billion</b> | Rs 2 million plus 0.10% per annum of the daily average net assets of the Fund exceeding Rs 1 billion. |

The remuneration is paid to the trustee in arrears on monthly basis.

**9. ANNUAL FEE PAYABLE TO THE SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN**

This represents annual fee payable to SECP in accordance with the NBFC Regulations. Effective from 01 July 2019 the SECP has revised the Annual SECP fee as under:

The Company is required to pay SECP an amount at the rate of 0.02% per annum of the average daily net assets of the fund.

Upto 30 June 2019 the SECP was entitled for annual fee payable in accordance with the regulation 62 of the NBFC Regulation 2008, as per the following rates:

The Company is required to pay SECP an amount at the rate of 0.095% per annum of the average daily net assets of the fund.

|                                                      | September 30,<br>2019<br>(Unaudited) | June 30,<br>2019<br>(Audited) |
|------------------------------------------------------|--------------------------------------|-------------------------------|
| 10. ACCRUED EXPENSES AND OTHER LIABILITIES           | Note                                 | (Rupees)                      |
| Charity Payable                                      |                                      | 134,718                       |
| Auditors' remuneration                               |                                      | 247,535                       |
| Payable to Sindh workers' welfare fund               | 10.1                                 | 158,219                       |
| Brokerage charges payable                            |                                      | 51,655                        |
| Withholding tax payable (subsequently paid)          |                                      | -                             |
| Fee payable to Shariah Advisor                       |                                      | 25,469                        |
| Fee payable to National Clearing Company of Pakistan |                                      | 20,443                        |
| Other liabilities                                    |                                      | 20,000                        |
| Rating Fee Payable                                   |                                      | 1,672                         |
| Fee payable to Central Depository Company            |                                      | 11,861                        |
|                                                      |                                      | <u>671,572</u>                |
|                                                      |                                      | <u>593,978</u>                |

#### **10.1 Sindh Workers' Welfare Fund**

Provision for Sindh Workers' Welfare Fund is being made on a daily basis going forward pursuant to MUFAP's recommendation to all its members on 12 January 2017 against the backdrop of the Sindh Revenue Board (SRB) letter to mutual funds in January 2016 whereby SRB directed the mutual funds to register and pay Sindh Workers Welfare Fund (SWWF) for the accounting year closing on or after 31 December 2013. This is on the premise that mutual funds are included in the definition of financial institutions in the Financial Institutions (Recovery of Finance) Ordinance, 2001 hence WWF is payable by them. Though MUFAP has taken up the matter with the Sindh Finance Ministry to have CISs / mutual funds excluded from the applicability of SWWF, but as a matter of abundant caution management has recorded SWWF with effect from the date of the applicability of the SWWF Act, 2014 (i.e. with effect from 01 July 2014).

Total provision for SWWF till 30 September 2019 is Rs. 0.158 million. Had the provision not been made, Net Asset Value per unit of the Fund as at 30 September 2019 would have been higher by Re. 0.09 per unit. (30 June 2019: 0.11)

Furthermore on 10 November 2016, Honourable Supreme Court of Pakistan (SCP) passed a judgment declaring the amendments made in the Finance Acts 2006 and 2008 pertaining to WWF as illegal citing that WWF was not in the nature of tax and could, therefore, not have been introduced through money bills. Accordingly, the aforesaid amendments have been struck down by the SCP. The Federal Board of Revenue has filed a petition with the SCP against the said judgment, which is pending hearing. While the petitions filed by the Collective Investment Schemes (CISs) on the matter are still pending before the Sindh High Court (SHC), the Mutual Funds Association of Pakistan (MUFAP) (collectively on behalf of the asset management companies and their CISs) have taken legal and tax opinions on the impact of the SCP's judgement on the CISs petition before the SHC. Both the legal and tax advisors consulted were of the view that the SCP's judgment has removed the very basis on which the demands were raised against the CISs. Therefore, there was no longer any liability against the CISs under the WWF Ordinance and that all cases pending in the SHC or lower appellate forums will now be disposed of in light of the earlier judgement of the SCP.

#### **11. TOTAL EXPENSE RATIO**

Securities and Exchange Commission of Pakistan (SECP) vide its Directive No. SCD/PRDD/Direction/18/2016 dated 20 July 2016, required that Collective Investment Scheme (CIS) shall disclose Total Expense Ratio (TER) in the periodic financial statements of CIS / the Fund. TER of the Fund for the quarter ended September 30, 2019 is 3.08% which includes 0.03% representing government levies (comprising of Workers Welfare Fund and SECP fee, etc.). As per NBFC Regulation the total expense ratio of the Asset Allocation Scheme shall be capped up to 4.5% (Sep 30, 2018: 4%).

#### **12. CONTINGENCIES AND COMMITMENTS**

There were no contingencies and commitments as at September 30, 2019.

#### **13. TAXATION**

The Fund's income is exempt from Income Tax as per clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than 90% of the accounting income for the year as reduced by capital gains whether realised or unrealised is distributed amongst the unit holders. Furthermore, as per regulation 63 of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, the Fund is required to distribute 90% of the net accounting income other than capital gains to the unit holders. The management intends to distribute at least 90% of the income earned by the year end by this Fund to the unit holders. The Fund is also exempt from the provisions of Section 113 (minimum tax) under Clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001. Accordingly, no provision has been made in this condensed interim financial statement.



**14. TRANSACTIONS AND BALANCES WITH CONNECTED PERSONS / RELATED PARTIES**

Connected persons / related parties include Lakson Investments Limited being the Management Company, Central Depository Company of Pakistan Limited (CDC) being the trustee, Habib Bank AG Zurich Switzerland being the Custodian, Siza Services (Private) Limited being holding company of the Management Company, associated companies of the Management Company and the holding company, key management personnel, other funds being managed by the Management Company and entities having holding 10% or more in the units of the Fund as at 30 September 2018. It also includes staff retirement funds of the above related parties / connected persons.

Remuneration to the Management Company and the Trustee is determined in accordance with the provisions of NBFC Regulations and the Trust Deed respectively. Other transactions are in normal course of business, at contracted rates and terms determined in accordance with the market rates.

Transactions and balances with related parties other than those disclosed elsewhere are as follows:

|                                                                             | September 30,<br>2019<br>(Unaudited) | June 30,<br>2019<br>(Audited) |
|-----------------------------------------------------------------------------|--------------------------------------|-------------------------------|
|                                                                             | (Rupees)                             |                               |
| <b>14.1 Balance as at period / year ended</b>                               |                                      |                               |
| <b>Lakson Investments Limited - Management Company of the Fund</b>          |                                      |                               |
| Payable to management company                                               | <u>1,466,303</u>                     | <u>1,462,235</u>              |
| Sales load payable                                                          | <u>4,369</u>                         | <u>4,369</u>                  |
| <b>Central Depository Company of Pakistan Limited - Trustee of the Fund</b> |                                      |                               |
| Remuneration payable                                                        | <u>32,505</u>                        | <u>72,754</u>                 |
| Settlement charges payable                                                  | <u>11,861</u>                        | <u>14,721</u>                 |
|                                                                             |                                      |                               |
|                                                                             | September 30,<br>2019                | September 30,<br>2018         |
|                                                                             | (Unaudited)                          | (Unaudited)                   |
|                                                                             | (Rupees)                             |                               |
| <b>14.2 Transactions during the period</b>                                  |                                      |                               |
| <b>Lakson Investments Limited - Management Company of the Fund</b>          |                                      |                               |
| Remuneration for the period                                                 | <u>430,125</u>                       | <u>534,826</u>                |
| Sindh sales tax on remuneration of Management Company *                     | <u>55,916</u>                        | <u>69,527</u>                 |
| <b>Central Depository Company of Pakistan Limited - Trustee</b>             |                                      |                               |
| Remuneration for the period                                                 | <u>75,561</u>                        | <u>199,376</u>                |
| Settlement Charges                                                          | <u>-</u>                             | <u>5,000</u>                  |

|                                                                                                                                       | Period ended September 30, 2019     |                                |                                  |                                          |                             |                                  |
|---------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|--------------------------------|----------------------------------|------------------------------------------|-----------------------------|----------------------------------|
|                                                                                                                                       | Number of Units                     |                                |                                  | Rupees                                   |                             |                                  |
|                                                                                                                                       | Number of Units as at July 01, 2019 | Units issued during the period | Units redeemed during the period | Number of units as at September 30, 2019 | Balance as at July 01, 2019 | Balance as at September 30, 2019 |
| Lakson Investments Limited<br>Directors, Chief Executive, their spouse and minors                                                     | 517,823<br>99,573                   |                                |                                  | 517,823<br>99,573                        | 42,623,493<br>8,196,139     | 41,250,557<br>7,932,135          |
| <b>Associated companies / undertakings of the Management Company</b>                                                                  |                                     |                                |                                  |                                          |                             |                                  |
| Lakson Business Solutions Limited Employees<br>Contributory Provident Fund Trust                                                      | 5,349                               |                                |                                  | 5,349                                    | 440,291                     | 426,109                          |
| Lakson Investments Limited Employees Contributory<br>Provident Fund Trust                                                             | 2,791                               |                                |                                  | 2,791                                    | 229,735                     | 222,335                          |
| GAM Corporation (Private) Limited Employees<br>Contributory Provident Fund Trust                                                      | 41,865                              |                                |                                  | 41,865                                   | 3,446,043                   | 3,335,043                        |
| SIZA Foods (Private) Limited Employees<br>Contributory Provident Fund Trust                                                           | 30,389                              |                                |                                  | 30,389                                   | 2,501,384                   | 2,420,813                        |
| Colgate Palmolive (Pakistan) Limited Employees<br>Contributory Provident Fund Trust                                                   | 209,949                             |                                |                                  | 209,949                                  | 17,281,468                  | 16,724,819                       |
| Colgate Palmolive (Pakistan) Limited Employees<br>Contributory Provident Fund Trust                                                   | 177,690                             |                                |                                  | 177,690                                  | 14,626,138                  | 14,155,018                       |
| Cyber Internet Services (Private) Limited Employees<br>Contributory Provident Fund Trust                                              | 77,142                              |                                |                                  | 77,142                                   | 6,349,760                   | 6,145,230                        |
| Accuracy Surgical's Limited Employees Contributory<br>Provident Fund Trust                                                            | 19,842                              |                                |                                  | 19,842                                   | 1,633,267                   | 1,580,658                        |
| Merit Packaging Limited Employees Contributory<br>Provident Fund Trust                                                                | 32,358                              |                                |                                  | 32,358                                   | 2,663,474                   | 2,577,681                        |
| Merit Packaging Limited Employees Gratuity Fund<br>Century Paper & Board Mills Limited Employees<br>Contributory Provident Fund Trust | 13,240                              |                                |                                  | 13,240                                   | 1,089,850                   | 1,054,745                        |
| Century Paper & Board Mills Limited Employees Gratuity Fund<br>Contributory Provident Fund Trust                                      | 200,100                             |                                |                                  | 200,100                                  | 16,470,823                  | 15,940,285                       |
| Century Insurance Company Limited Employees<br>Contributory Provident Fund Trust                                                      | 162,443                             |                                |                                  | 162,443                                  | 13,371,127                  | 12,940,432                       |
| Century Insurance Company Limited Employees<br>Contributory Provident Fund Trust                                                      | 16,003                              |                                |                                  | 16,003                                   | 1,317,214                   | 1,274,785                        |
| Sybird Private Limited Employees Contributory<br>Provident Fund Trust                                                                 | 17,406                              |                                |                                  | 17,406                                   | 1,432,766                   | 1,386,616                        |
| Princeton Traveles Limited Employees Contributory<br>Provident Fund Trust                                                             | 2,104                               |                                |                                  | 2,104                                    | 173,211                     | 167,631                          |
| Sza Services Pvt Limited Employees Contributory<br>Provident Fund Trust                                                               | 9,296                               |                                |                                  | 9,296                                    | 765,148                     | 740,502                          |
| Hasanali Karabhai Foundation Employees<br>Contributory Provident Fund Trust                                                           | 6,536                               |                                |                                  | 6,536                                    | 538,019                     | 520,689                          |
| Century Insurance Company Limited Employees Gratuity Fund                                                                             | 14,167                              |                                |                                  | 14,167                                   | 1,166,109                   | 1,128,548                        |

#### 14.3 Unit Holders' Fund

| Period ended September 30, 2018                                      |                                |                                  |                                          |                             |                                |                                  |
|----------------------------------------------------------------------|--------------------------------|----------------------------------|------------------------------------------|-----------------------------|--------------------------------|----------------------------------|
| Number of Units                                                      |                                |                                  |                                          | Rupees                      |                                |                                  |
| Number of Units as at July 01, 2018                                  | Units issued during the period | Units redeemed during the period | Number of units as at September 30, 2018 | Balance as at July 01, 2018 | Units issued during the period | Units redeemed during the period |
| 517,823                                                              | -                              | -                                | 517,823                                  | 52,594,545                  | -                              | -                                |
| 99,573                                                               | -                              | -                                | 99,573                                   | 10,113,490                  | -                              | -                                |
|                                                                      |                                |                                  |                                          |                             |                                |                                  |
| Lakson Investments Limited                                           |                                |                                  |                                          |                             |                                | 42,623,513                       |
| Directors, Chief Executive, their spouse and minors                  |                                |                                  |                                          |                             |                                | 8,196,142                        |
|                                                                      |                                |                                  |                                          |                             |                                |                                  |
| <b>Associated companies / undertakings of the Management Company</b> |                                |                                  |                                          |                             |                                |                                  |
|                                                                      |                                |                                  |                                          |                             |                                |                                  |
| Lakson Business Solutions Limited Employees                          |                                |                                  |                                          |                             |                                |                                  |
| Contributory Provident Fund Trust                                    |                                |                                  | 5,349                                    | 543,245                     | -                              | -                                |
| Lakson Investments Limited Employees Contributory                    |                                |                                  |                                          |                             |                                | 440,292                          |
| Provident Fund Trust                                                 |                                |                                  | 2,791                                    | 283,478                     | -                              | -                                |
| GAM Corporation (Private) Limited Employees                          |                                |                                  |                                          |                             |                                | 229,735                          |
| Contributory Provident Fund Trust                                    |                                |                                  | 43,966                                   | 4,465,575                   | -                              | -                                |
| SIZA Foods (Private) Limited Employees Contributory                  |                                |                                  |                                          |                             |                                | 3,618,969                        |
| Provident Fund Trust                                                 |                                |                                  | 25,403                                   | 2,580,147                   | -                              | -                                |
| Colgate Palmolive (Pakistan) Limited Employees                       |                                |                                  |                                          |                             |                                | 2,090,995                        |
| Contributory Provident Fund Trust                                    |                                |                                  | 302,877                                  | 30,762,793                  | -                              | -                                |
| Colgate Palmolive (Pakistan) Limited Employees Gratuity Fund         |                                |                                  | 168,373                                  | 17,101,410                  | -                              | -                                |
| Cyber Internet Services (Private) Limited Employees                  |                                |                                  |                                          |                             |                                | 24,930,684                       |
| Contributory Provident Fund Trust                                    |                                |                                  | 53,802                                   | 5,464,594                   | -                              | -                                |
| Accuracy Surgicals Limited Employees Contributory                    |                                |                                  |                                          |                             |                                | 13,859,270                       |
| Provident Fund Trust                                                 |                                |                                  | 48,851                                   | 4,961,728                   | -                              | -                                |
| Merit Packaging Limited Employees Contributory                       |                                |                                  |                                          |                             |                                | 4,428,599                        |
| Provident Fund Trust                                                 |                                |                                  | 63,507                                   | 6,450,317                   | -                              | -                                |
| Merit Packaging Limited Employees Gratuity Fund                      |                                |                                  | 33,219                                   | 3,374,007                   | -                              | -                                |
| Century Paper & Board Mills Limited Employees                        |                                |                                  |                                          |                             |                                | 4,021,067                        |
| Contributory Provident Fund Trust                                    |                                |                                  | 138,342                                  | 14,051,203                  | -                              | -                                |
| Century Paper & Board Mills Limited Employees Gratuity Fund          |                                |                                  | 218,637                                  | 24,568,733                  | -                              | -                                |
|                                                                      |                                |                                  |                                          |                             |                                | 11,387,331                       |
|                                                                      |                                |                                  |                                          |                             |                                | 17,996,646                       |

**15. FAIR VALUE OF FINANCIAL INSTRUMENTS**

Fair value is the amount for which an asset could be exchanged, or liability settled, between knowledgeable willing parties in an arm's length transaction. Consequently, differences can arise between carrying values and fair value estimates.

Underlying the definition of fair value is the presumption that the Fund is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

Financial assets which are traded in an open market are revalued at the market prices prevailing at the close of trading on the reporting date. The estimated fair value of all other financial assets and liabilities is not considered to be significantly different from book values as the items are either short-term in nature or periodically repriced.

International Financial Reporting Standard (IFRS) 13, "Fair Value Measurement" requires the Fund to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1);
- inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices) (level 2); and
- inputs for the asset or liability that are not based on observable market data (unobservable inputs) (level 3).

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy.

Investments of the Fund carried at fair value are categorised as follows:

|                                |  | As at September 30, 2019 |           |         |            |
|--------------------------------|--|--------------------------|-----------|---------|------------|
|                                |  | ----- Un-audited -----   |           |         |            |
|                                |  | Level 1                  | Level 2   | Level 3 | Total      |
|                                |  | ----- Rupees -----       |           |         |            |
| <b>Assets</b>                  |  |                          |           |         |            |
| Financial assets at fair value |  |                          |           |         |            |
| through profit or loss         |  | 81,283,178               | 8,957,816 | -       | 90,240,994 |
|                                |  |                          |           |         |            |
|                                |  | As at June 30, 2019      |           |         |            |
|                                |  | ----- Audited -----      |           |         |            |
|                                |  | Level 1                  | Level 2   | Level 3 | Total      |
|                                |  | ----- Rupees -----       |           |         |            |
| <b>Assets</b>                  |  |                          |           |         |            |
| Financial assets at fair value |  |                          |           |         |            |
| through profit or loss         |  | 85,685,849               | 9,626,640 | -       | 95,312,489 |

**16. DATE OF AUTHORIZATION FOR ISSUE**

This condensed interim financial information was authorised for issue on October 22, 2019 by the Board of Directors of the Management Company.

**17. GENERAL**

Figures have been rounded off to the nearest rupee.

**For Lakson Investments Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive Officer

\_\_\_\_\_  
Chief Financial Officer

\_\_\_\_\_  
Director



A Lakson Group Company

**Lakson Investments Limited**  
Lakson Square, Building No. 2,  
Sarwar Shaheed Road,  
Karachi-74200, Pakistan  
T +92.21 3840.0000  
F +92.21 3568.1653

**Lakson Investments (DIFC) Limited**  
(Regulated by the DFSA)  
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F +971.4 401.9578

LAKSON MONEY MARKET FUND  
Quarterly Report (September 30, 2019)



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**Fund's Information**

|                                                                                          |                                                                                                                                                                                                                                                                                                                |
|------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Management Company</b>                                                                | Lakson Investments Limited<br>Head Office<br>Lakson Square, Building No.2,<br>Sarwar Shaheed Road,<br>Karachi-74200, Pakistan.<br>Phone: (9221) 3840.0000<br>Fax: (9221) 3568.1653<br>Web site: <a href="http://www.li.com.pk">www.li.com.pk</a><br>E-mail: <a href="mailto:info@li.com.pk">info@li.com.pk</a> |
| <b>Board of Directors of<br/>the Management Company</b>                                  | Mr. Iqbal Ali Lakhani - Chairman<br>Mr. Babar Ali Lakhani - Chief Executive Officer<br>Mr. Jamil Ahmed Mughal<br>Mr. Amin Mohammed Lakhani<br>Mr. Jacques John Visser<br>Ms. Roxanne Davies<br>Ms. Gaite Ali<br>Ms. Kathleen Kennedy Townsend                                                                  |
| <b>Chief Financial Officer &amp;<br/>Company Secretary<br/>of the Management Company</b> | Mr. Salman Shafiq Hashmi                                                                                                                                                                                                                                                                                       |
| <b>Audit Committee</b>                                                                   | Mr. Jacques John Visser - Chairman<br>Mr. Amin Mohammed Lakhani<br>Mr. Iqbal Ali Lakhani<br>Mr. Jamil Ahmed Mughal                                                                                                                                                                                             |
| <b>Human Resource and<br/>Remuneration Committee</b>                                     | Ms. Gaite Ali - Chairman<br>Mr. Babar Ali Lakhani<br>Mr. Iqbal Ali Lakhani                                                                                                                                                                                                                                     |
| <b>Trustee</b>                                                                           | Central Depository Company of Pakistan Limited<br>CDC House, 99-B, Block-B, S.M.C.H.S.,<br>Main Shahra-e-Faisal,<br>Karachi, Pakistan.                                                                                                                                                                         |
| <b>Auditors</b>                                                                          | KPMG Taseer Hadi & Co.<br>Chartered Accountants<br>Sheikh Sultan Trust Building No.2,<br>Beaumont Road,<br>Karachi - 75530, Pakistan                                                                                                                                                                           |



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## **LAKSON MONEY MARKET FUND**

### **Bankers to the Fund**

Allied Bank Limited  
Askari Bank Limited  
Bank Alfalah Limited  
Faysal Bank Limited  
Habib Bank Limited  
Habib Metropolitan Bank Limited  
National Bank of Pakistan  
Sindh Bank Limited  
United Bank Limited

### **Legal Adviser**

Fazleghani Advocates  
F-72/I, Block 8, KDA-5,  
Kehkashan, Clifton,  
Karachi, Pakistan.

### **Registrar**

Lakson Investments Limited  
Lakson Square Building No.2,  
Sarwar Shaheed Road,  
Karachi-74200, Pakistan

### **Distributors**

Adam Securities  
Amir Noorani  
Elixir Securities (Pvt.) Limited  
Ismail Iqbal Securities  
Metro Capital  
Pearl Securities Pvt. Limited  
Rabia Fida  
Topline Securities (Pvt.) Limited  
Vector Capital (Pvt.) Limited  
Pyramid Financial Consultants

### **Rating by PACRA**

AA(f) : Fund Stability Rating  
AM2+ : Asset Manager Rating

## **Review Report of the Directors of the Management Company for the quarter ended September 30, 2019**

The Board of Directors of Lakson Investments Limited, the Management Company of the Lakson Money Markets Fund ("LMMF") is pleased to submit its review report together with Condensed Interim Financial Information for the period ended September 30, 2019.

### **Fund Objective**

The objective of the fund is to provide stable and competitive returns with low volatility that are in line with the money markets and consistent with capital preservation. Accordingly, the fund consists of a liquid portfolio of low risk, short-term investments.

### **Principal activities**

The Fund is an open-end money market fund and is listed on Pakistan Stock Exchange Limited. The Fund invests in Government Securities, Certificate of Investments, Clean Placements, Term Deposit Receipts and other short-term instruments. The weighted average maturity of the portfolio is kept below 3 months. LMMF invests in only those securities that have been assigned at least an "AA" rating by a rating agency in Pakistan and are of less than 6 months maturity. An in-depth credit analysis is conducted before taking any exposure to any counter party to mitigate the credit risk. Short maturity of the portfolio protects the Unit Holders against interest rate movements while enhancing the liquidity of the Fund. LMMF is allowed to borrow up to 15% of Net Assets to meet redemptions; however, LMMF did not utilize this facility during the period under review.

### **Fund performance**

The LMMF yielded 12.43% in 1QFY20 compared to Benchmark (70% average 3M T-Bills yield + 30% average 3M TDR rate of minimum AA rated banks) return of 12.20% in given period. The LMMF outperformed the benchmark by 23bps. Asset allocation was concentrated in cash which provided good spread over the prevailing T bill yields without compromising liquidity and credit quality. The weighted average maturity (WAM) of the LMMF portfolio stands at 17 day and fund size as at 30th September 2019 is PKR 9,331mn.

### **Earning per Unit (EPU)**

EPU has not been disclosed as we feel the determination of weighted average units for calculating EPU is not practicable for open end funds.

### **Income Distribution**

The Chief Executive Officer under the authority from Board of Directors of the Management Company during the period declared the interim payouts of PKR 3.0060 per unit (3.0060% of face value of PKR 100/-) amounting to PKR 215.0083 million distribution in cash for the period ended September 30, 2019.

### **Economic Review**

After 8 consecutive rate hikes, SBP maintained the key policy rate at 13.75% in the Sep'19 Monetary Policy. SBP's stance was led by an unchanged inflation outlook (SBP guidance for 11-12% range) where CPI remained on track, averaging 9.45% in 2MFY20 on new 2015-16 base (11.0% on old 2007-08 base). Moreover, with bulk of the exchange rate correction achieved in the previous quarters, REER for 1QFY20 remained well below 100 (provisional). The external sector continued to show significant improvement with a sizeable reduction of 53%yoy during 2MFY20 to US\$1.3bn. This, together with the disbursement of program related inflows and activation of the Saudi oil facility, helped to build SBP's fx reserves, which stood at US\$8.47bn as at 20th Sep'19, however import cover still remains weak at 2x monthly cover. However, some support has come in the form of hot money following central bank's decision to open up debt markets for foreign investors. Interest has been largely focused in T-Bills (US\$234mn) with year-to-date SCRA (special convertible rupee account) returns clocking in at US\$327mn, indicating immense potential for future participation. That said, SBP Governor has made clear that monetary policy is to be based on inflationary expectations and not flows. While upcoming electricity tariff hikes may lead to inflationary pressures, we think the interest rates have largely peaked, however, the central bank may wait until 2020 before commencing monetary easing.

**Fixed Income Market Review**

Participation in T-Bill auctions picked up significantly during 1QFY20 to PKR6.1tn vs. PKR4.9tn in 4QFY19 (and vs. PKR4.6tn in 3QFY19) with major traction witnessed in the 3-6months tenor. Cut-off yields for 3M/6M/12M tenors rose 90bps qoq on average to 13.73%/13.78%/13.74% in Sep'19, (from 12.73%/12.84%/12.97% on avg. in Jun'19). That said, yield curves began to invert following central bank's decision to maintain the key policy rate at 13.25% in the Sep'19 MPS, sparking expectations for monetary easing to follow soon (yields inverted 18bps MoM in Sep'19). Participation in PIB auctions rose significantly, however, bids accepted by SBP were lower at PKR963bn in 1QFY20 vs. PKR431bn in 4QFY19 (and PKR21bn in 1QFY19). PIB yields for 3YR/5YR/10YR tenors witnessed a sharp inversion, dropping 117bps qoq on average to 12.84%/12.40%/12.31% in Sep'19 (vs. 13.69%/13.75%/13.64% in Jun'19 on average).

**Future Outlook**

Economic growth is expected to remain weak in FY20 given high levels of interest rates and inflation. GDP growth rate is forecasted at 2.5%-3.0 by SBP.

Entry into the IMF program for Extended Fund Facility of USD 6bn, will help unlock USD 38bn in external borrowing and grants over the next few years and improve external account position and outlook on PKR. Fiscal position remains challenging but is expected to further improve on the back of tax reforms aimed to increase tax revenue generation. Exports are likely to grow in FY20 on the back of a weaker currency compared to peers and measures to boost exports. Import growth will be contained on the back of higher duties on luxury goods.

Inflation is expected to increase to low double digits, 11-13% for FY20 according to various sources, before declining in FY21. Impact of rupee depreciation and pass on of the electricity and gas tariffs are key reasons behind the increase. Interest rates are expected to stay elevated and peak within the first half before declining in the second half of the fiscal year.

For FY20, the deficit is expected to cross 7% compared to 8.9% in FY19. This is expected to be curtailed going forward with aggressive tax collection targets.

Since the end of the fiscal year the central bank has increased the policy rate by a further 100bps, where we do not expect further tightening given inflationary threats have been preemptively priced in SBP has guided for CPI to remain within 10-12% range in the 2H FY19. Bulk of the exchange rate correction has been achieved where REER stood at 93 for August 2019. (as per SBP) and is likely to stay at current levels for the remainder of FY20. We expect pace of devaluation to adopt a more modest pace of 5-6% p.a. hereon which should further narrow inflationary pressures going forward.

**Acknowledgement**

The Board is thankful to its valued investors, the Securities & Exchange Commission of Pakistan, the State Bank of Pakistan, the Trustee of the Fund - Central Depository Company of Pakistan Limited and the management of the Pakistan Stock Exchange Limited for their continued cooperation and support. The Directors of the Management Company also acknowledge the efforts put in by the team of the Management Company for the growth and the prudent management of the Fund.

**For and on Behalf of the Board**

**Director**

**Chief Executive Officer**

**Dated: October 22, 2019**

لیکسن مانی مارکیٹ فنڈ  
 30 ستمبر 2019ء کو ختم ہونے والے سال کے لیے  
 منجمنت کمپنی کے ڈائریکٹرز کی رپورٹ

لیکسن انویسٹمنٹس لمیٹڈ کے بورڈ آف ڈائریکٹرز، لیکسن مانی مارکیٹ فنڈ ("LMMF") کی منجمنت کمپنی 30 ستمبر 2019ء کو ختم ہونے والے سال کے لیے اپنی رپورٹ مع آڈٹ شدہ مالیاتی گواہی پیش کرتے ہوئے خوشی محسوس کرتا ہے۔

**فنڈ کا مقصد**

اس فنڈ کا مقصد کم اتار چڑھاؤ کے ساتھ مضبوط اور مسابقتی منافع جات فراہم کرنا ہے جو مانی مارکیٹس سے ہم آہنگ اور سرمائے کے تحفظ سے مطابقت رکھتے ہوں۔ اسی طرح یہ سرمایہ کم خطرات، مختصر مدتی سرمایہ کاری کے لیکویڈ پورٹ فولیو پر مشتمل ہے۔

**نمایاں سرگرمیاں**

فنڈ ایک اوپن اینڈ منی مارکیٹ فنڈ ہے اور پاکستان اسٹاک ایکسچینج لمیٹڈ میں اسٹاک ہے۔ فنڈ گورنمنٹ سیکورٹیز، سرٹیفیکیٹس آف انویسٹمنٹس، Clean Placements، بڑم ڈپازٹ، سرٹیفیکیٹس اور دیگر مختصر مدتی انسٹرومنٹس میں سرمایہ کاری کرتا ہے۔ پورٹ فولیو کی تخمینہ شدہ اوسط میچورٹی 3 ماہ سے کم رکھی جاتی ہے۔ LMMF صرف ان سیکورٹیز میں سرمایہ کاری کرتا ہے جنہیں پاکستان میں کسی ریٹنگ ایجنسی نے کم از کم "AA" ریٹنگ دے رکھی ہو اور جن کی میچورٹی 6 ماہ سے کم ہو۔ کریڈٹ ریسک کم کرنے کے لیے سرمایہ کاری سے پہلے متبادل پارٹی کا کریڈٹ کے حوالے سے باریک بینی سے تجزیہ کیا جاتا ہے۔ پورٹ فولیو کی مختصر میچورٹی پونٹ ہولڈرز کو شرح سود کے اتار چڑھاؤ کے خلاف تحفظ دیتی ہے، جب کہ فنڈ کی لیکویڈیٹی میں اضافہ کرتی ہے۔ LMMF کوریڈر میچورٹی کی پیمائش کے لیے خالص اثاثوں کے 15 فی صد تک قرض لینے کی اجازت ہے، تاہم LMMF نے اس سہولت کو زیر جائزہ مدت کے دوران استعمال نہیں کیا۔

**فنڈ کی کارکردگی**

LMMF نے گزشتہ سال اسی مدت کے فیچ مارک منافع (سرمایہ بلز کے اوسط منافع جات کا 70% کم از کم AA ریٹنگ بینکس کے اوسط سرمایہ TDR ریٹ کا 30%) 12.20% کے مقابلے میں مالی سال 2020 کی پہلی سرمایہ میں 12.43% منافع کمایا۔ LMMF نے فیچ مارک کو 23 بنیادی پوائنٹس سے پیچھے چھوڑ دیا۔ اثاثوں کی انفریلیز کا ارتکاز لیکس پر رہا جس نے لیکویڈیٹی اور کریڈٹ کو اپنی پرکھوتائیے بغیر T بلز کے موجودہ منافع جات کے مقابلے میں قیمت خرید اور قیمت فروخت کا عمدہ فرق (spread) فراہم کیا۔ بمطابق 30 ستمبر 2019، LMMF پورٹ فولیو کی تخمینہ شدہ اوسط میچورٹی (WAM)، 17 دن ہے اور فنڈ سائز 9,331 ملین روپے ہے۔

**فی شیئر آمدنی (EPU)**

فی شیئر آمدنی (EPU) ظاہر نہیں کی گئی ہے کیوں کہ ہم محسوس کرتے ہیں کہ EPU شائع کرنے کے لیے موزوں اوسط پوائنٹس کا تعین اوپن اینڈ فنڈز کے لیے قابل عمل نہیں ہے۔

### آمدنی کی تقسیم

چیف ایگزیکٹو آفیسر نے منجسٹ کمیٹی کے بورڈ آف ڈائریکٹرز کی جانب سے تفویض کردہ اختیار کے تحت سال کے دوران 3.0060 روپے فی یونٹ (-/100 پاکستانی روپے کی 3.0060 فیس ویلیو) کی عبوری ادائیگی کے ساتھ 215.0083 ملین روپے نقد تقسیم کرنے کا اعلان کیا ہے۔

### معاشی جائزہ

ریٹ میں لگاتار 18 اضافوں کے بعد، ایس بی پی نے ستمبر 2019 کی مانیٹری پالیسی میں مرکزی پالیسی ریٹ کو 13.75% پر برقرار رکھا۔ ایس بی پی کا موقف افراط زر کی توقعات میں کوئی تبدیلی نہ ہونے (12%-11 رینج کے لیے ایس بی پی کی رہنمائی) کا نتیجہ تھا جہاں سی بی آئی ٹریک پر رہی، جس کی اوسط 2015-2015 کی بنیادی سطح پر مالی سال 2020 کے 2 ماہ میں 9.45% رہی (2007-08 کی پرانی بنیادی سطح پر 11.0% تھی۔ اس کے علاوہ، پچھلے سال مہینوں میں زرمبادلہ کی شرح میں بھاری اصلاح کے ساتھ مالی سال 2020 کی پہلی سرمایہ کے لئے REER 100 (عبوری) سے بھی کم رہا۔ بیرونی شعبے نے مالی سال 2020 کے دوران سال بہ سال بنیاد پر 53% کیسٹھاری کی کے ساتھ 1.3 ارب ڈالر تک نمایاں بہتری دکھائی۔ اس نے، پروگرام سے متعلق زرمبادلہ کی آمد اور سعودی تیل کی بہت فعال ہونے کے ساتھ، ایس بی پی کے زرمبادلہ کے ذخائر بڑھنے میں مدد دی، جو 20 ستمبر 2019 کو 8.47 ارب ڈالر تھے۔ تاہم درآمدی خلافتی حد (امپورٹ کور) اب بھی 2x ماہ کی خلافتی حد پر کمزور ہے۔ تاہم، غیر ملکی سرمایہ کاروں کے لئے قرضوں کی منڈیوں کو کھولنے کے مرکزی بینک کے فیصلے کے بعد کچھ مالی معاونت مختصر مدتی سرمایہ کاری کی شکل میں آئی ہے۔ سرمایہ کاروں کی دل چسپی بڑی حد تک تیز (234 ملین ڈالر) پر کمزور رہی ہے جس میں کے ایس بی آراے (ایچش کورٹریبل روپی اکاؤنٹ) کے گزشتہ سال تا حال منافع جات 327 ملین امریکی ڈالر رہے جس سے مستقبل میں سرمایہ کاری کے بے پناہ امکانات کی نشاندہی ہوتی ہے۔ اس سے قطع نظر، اسٹیٹ بینک کے گورنر نے واضح کیا ہے کہ مالیاتی پالیسی سرمایہ آمد کے بجائے افراط زر کی توقعات پر مبنی ہے جہاں بجلی کے نرخوں میں آئندہ اضافے کا نتیجہ افراط زر کے دباؤ کا سبب بن سکتا ہے، ہم سمجھتے ہیں کہ سود کی شرحیں اپنی بلند ترین حد تک پہنچ چکی ہیں، تاہم، مالیاتی نرمی شروع کرنے سے قبل مرکزی بینک 2020 تک انتظار کر سکتا ہے۔

### فلسفہ انکم مارکیٹ کا جائزہ

مالی سال 2019 کی چوتھی سرمایہ میں 4.9 ٹریلین روپے کے مقابلے میں مالی سال 2020 کی پہلی سرمایہ کے دوران 6.1 ٹریلین روپے کے ساتھ فی بلز میں سرمایہ کاری میں (گزشتہ سال اسی مدت میں 4.6 ٹریلین روپے کے مقابلے میں) نمایاں اضافہ ہوا جہاں 3 سے 6 ماہ کی میعادوں میں بھاری تیزی دیکھنے میں آئی۔ 12/6/13 ماہ کی میعادوں کے لیے قٹی (Cut-off) منافع جات میں سرمایہ بنیاد پر 90 بنیادی پوائنٹ کا اضافہ ہوا جس کی ستمبر 2019 میں اوسط (جون 2019 میں 12.97%/12.84%/12.73% کی اوسط کے مقابلے میں) پالتریب 13.74%/13.78%/13.73% رہی۔ اس کے باوجود مرکزی بینک کی طرف سے ستمبر 2019 میں مالیاتی پالیسی میں مرکزی پالیسی ریٹ 13.25% پالیسی برقرار رکھنے کے بعد جلد ہی مالی نرمی کی روشن توقعات کے ساتھ منافع جات کے خطوط (yield curves) بلند کی طرف بحال ہونے شروع ہو گئے ہیں (ستمبر 2019 میں منافع جات میں ماہ بہ ماہ بنیاد پر 18 بنیادی پوائنٹس کی بھالی ہوئی)۔ PIB کی نیلا میوں میں سرمایہ کاری میں نمایاں اضافہ ہوا تاہم مالی سال 2020 کی پہلی سرمایہ میں ایس بی پی کی طرف سے قبول کردہ 1963 ارب روپے کی پیشکشیں مالی سال 2019 کی چوتھی سرمایہ میں 431 ارب روپے (اور مالی سال 2019 کی پہلی سرمایہ میں 21 ارب روپے) کے مقابلے میں کم تھیں۔

3 سال/5 سال/10 سال کی میعادوں کے لیے PIB کے منافع جات میں تیزی سے گراؤ آئی جو ستمبر 2019 میں 12.31%/12.40%/12.84% کی اوسط کے ساتھ سرمایہ بنیاد پر (جون 2019 میں 13.64%/13.75%/13.69% کی اوسط کے مقابلے میں) 117 بنیادی پوائنٹس گرنے۔

### مستقبل کی توقعات

سود اور افراط زر کی بلند شرحوں کی وجہ سے مالی سال 2020 میں معاشی نمو کمزور رہنے کی توقع ہے۔ اسٹیٹ بینک کی طرف سے جی ڈی پی کی 3.0%-2.5% شرح نمو کی پیش گوئی کی گئی ہے۔

6 ارب امریکی ڈالر کے توسیعی فنڈ کی سہولت کے لئے آئی ایم ایف پروگرام میں شمولیت سے آئندہ چند سالوں میں 38 بلین ڈالر کی بیرونی قرضے اور گرانٹ کے دروازے کھولنے اور بیرونی اکاؤنٹ کی صورت حال اور پاکستانی روپے پر توقعات بہتر بنانے میں مدد ملے گی۔ مالیاتی صورت حال بدستور چیلنج سے بھرپور ہے تاہم ٹیکس آمدنی کی پیداوار میں اضافے کے ہدف کے ساتھ ٹیکس اصلاحات کی بدولت مزید بہتری کی توقع ہے۔ جس کا مقصد ٹیکس محصولات کی پیداوار میں اضافہ کرنا ہے۔ ہم خطہ مالک کے مقابلے میں کمزور کرنسی اور برآمدات کو فروغ دینے کے اقدامات کی بدولت مالی سال 2020 میں برآمدات بڑھنے کا امکان ہے۔ اشیائے تفریح پر بلند محصولات کی بدولت درآمدات میں نمو محدود رہے گی۔

مختلف ذرائع کے مطابق مالی سال 2021 میں کمی سے قبل مالی سال 2020 کے لیے افراط زر میں نیچے دوہرے ہندسوں، 13%-11% تک اضافہ متوقع ہے۔ روپے کی قدر میں کمی اور بجلی اور گیس کے نرخوں میں اضافے کے اثرات کی منتقلی اضافے کے پیچھے اہم وجوہات ہیں۔ مالی سال کے دوسرے نصف حصے میں کمی سے پہلے نصف میں سود کی شرح کے بلند رہنے اور بلند ترین سطح چھونے کی توقع ہے۔

مالی سال 2020 کے لیے خسارہ، مالی سال 2019 میں 8.9 فیصد کے مقابلے میں 7 فیصد سے تجاوز کرنے کی توقع ہے۔ ٹیکس وصولی کے جارحانہ اہداف کے ساتھ آگے بڑھتے ہوئے اس میں کمی متوقع ہے۔

جیسا کہ مرکزی بینک نے مالی سال کے اختتام کے بعد پالیسی شرح میں مزید 100 بنیادی پوائنٹس کا اضافہ کیا ہے، افراط زر کے خطرات کے پیش نظر اسٹیٹ بینک آف پاکستان کی طرف پیشگی طے کردہ قیمتوں اور موجودہ سال 2019 کے دوسرے نصف میں سی بی آئی 10%-12% کی حد میں رہنے کی رہنمائی کے ساتھ مزید بخشنے کی توقع نہیں ہے۔ زرمبادلہ کی شرح میں بہت حد تک درستی حاصل کر لی گئی ہے جہاں اگست 2019 کے لئے REER 93 پر کمزور ہوا تھا (ایس بی پی کے مطابق) اور امکان ہے کہ مالی سال 2020 کے باقی عرصہ تک موجودہ سطح پر رہے گا۔ ہم توقع کرتے ہیں کہ قدر میں کمی کی رفتار 5%-6% کی زیادہ معتدل رفتار پائے گی جس سے آگے بڑھنے پر افراط زر کے دباؤ میں مزید کمی آئی چاہیے۔

### اظہار تشکر

یہ بورڈ اپنے قابل قدر انویسٹرز، سکیورٹیز اینڈ ایکسچینج کمیشن آف پاکستان، اسٹیٹ بینک آف پاکستان، فنڈ کے ٹرسٹی، مینٹرل ڈیپازیری کمپنی آف پاکستان لمیٹڈ اور پاکستان اسٹاک ایکسچینج لمیٹڈ کا، ان کے مسلسل تعاون اور مدد پر شکریہ ادا ہے۔ منجھٹ کمپنی کے ڈائریکٹر فنڈ کی ترقی اور دانش مندانہ انتظام و انصرام کے لیے منجھٹ کمپنی کی ٹیم کی محنت اور کوششوں کا بھی اعتراف کرتے ہیں۔

برائے دستخط: بورڈ

ڈائریکٹر

چیف ایگزیکٹو آفیسر

تاریخ: 22 اکتوبر 2019

**Condensed Interim Statement of Assets and Liabilities  
As at September 30, 2019**

|                                                                                    | Note | September 30,<br>2019<br>(Unaudited)<br>(Rupees) | June 30,<br>2019<br>(Audited) |
|------------------------------------------------------------------------------------|------|--------------------------------------------------|-------------------------------|
| <b>ASSETS</b>                                                                      |      |                                                  |                               |
| Bank balances                                                                      | 6    | 8,538,586,620                                    | 8,615,306,057                 |
| Investments                                                                        | 7    | 747,257,909                                      | -                             |
| Markup receivable                                                                  |      | 103,388,536                                      | 64,023,028                    |
| Advance tax                                                                        |      | 13,983,126                                       | 9,793,403                     |
| Prepayments                                                                        |      | 327,927                                          | 133,569                       |
| <b>TOTAL ASSETS</b>                                                                |      | <b>9,403,544,118</b>                             | <b>8,689,256,057</b>          |
| <b>LIABILITIES</b>                                                                 |      |                                                  |                               |
| Payable to the Management Company                                                  | 8    | 36,806,356                                       | 44,364,429                    |
| Remuneration payable to the Trustee                                                | 9    | 505,761                                          | 734,675                       |
| Annual fee payable to Securities and Exchange<br>Commission of Pakistan            | 10   | 418,052                                          | 6,710,153                     |
| Accrued expenses and other liabilities                                             | 11   | 34,777,536                                       | 29,279,235                    |
| <b>TOTAL LIABILITIES</b>                                                           |      | <b>72,507,705</b>                                | <b>81,088,492</b>             |
| <b>NET ASSETS</b>                                                                  |      | <b>9,331,036,413</b>                             | <b>8,608,167,565</b>          |
| <b>UNIT HOLDERS' FUND (as per statement of<br/>movement in unit holders' fund)</b> |      |                                                  |                               |
|                                                                                    |      | <b>9,331,036,413</b>                             | <b>8,608,167,565</b>          |
| <b>CONTINGENCIES AND COMMITMENTS</b>                                               |      |                                                  |                               |
|                                                                                    | 12   |                                                  |                               |
| <b>(Number of units)</b>                                                           |      |                                                  |                               |
| <b>Number of units in issue</b>                                                    |      | <b>92,720,806</b>                                | <b>85,632,524</b>             |
| <b>(Rupees)</b>                                                                    |      |                                                  |                               |
| <b>Net assets value per unit</b>                                                   |      | <b>100.6359</b>                                  | <b>100.5246</b>               |

The annexed notes from 1 to 18 form an integral part of these condensed interim financial statements.

**For Lakson Investments Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive Officer

\_\_\_\_\_  
Chief Financial Officer

\_\_\_\_\_  
Director

**Condensed Interim Income Statement (Unaudited)  
For the quarter ended September 30, 2019**

|                                                                  | Note | 2019<br>(Rupees)   | 2018               |
|------------------------------------------------------------------|------|--------------------|--------------------|
| <b>INCOME</b>                                                    |      |                    |                    |
| Mark-up income                                                   |      | 286,201,782        | 105,099,336        |
| Loss on sale of investments - net                                |      | (1,211,449)        | (2,454,587)        |
|                                                                  |      | <u>284,990,333</u> | <u>102,644,749</u> |
| <b>EXPENSES</b>                                                  |      |                    |                    |
| Remuneration to the Management Company                           | 8.1  | 18,373,413         | 10,416,221         |
| Sindh Sales Tax on remuneration to Management Company            | 8.2  | 2,388,544          | 1,354,109          |
| Remuneration to the Trustee                                      | 9    | 1,535,294          | 1,410,751          |
| Annual fee to the Securities and Exchange Commission of Pakistan | 10   | 418,051            | 1,059,411          |
| SECP Supervisory fee on PSX Listing Fee                          |      | 628                | 630                |
| Auditors' remuneration                                           |      | 89,251             | 117,072            |
| Fees and subscription                                            |      | 182,513            | 134,682            |
| Printing charges                                                 |      | -                  | 7,561              |
| Brokerage expenses and bank charges                              |      | 103,682            | 55,039             |
|                                                                  |      | <u>23,091,376</u>  | <u>14,555,476</u>  |
| Net income from operating activities                             |      | <u>261,898,957</u> | <u>88,089,273</u>  |
| Sindh Workers' Welfare Fund                                      | 11.1 | (5,237,979)        | (1,761,785)        |
| <b>Net income for the period before taxation</b>                 |      | <u>256,660,978</u> | <u>86,327,488</u>  |
| Taxation                                                         | 13   | -                  | -                  |
| <b>Net income for the period after taxation</b>                  |      | <u>256,660,978</u> | <u>86,327,488</u>  |
| <b>Allocation of Net Income for the year</b>                     |      |                    |                    |
| Net income for the year after taxation                           |      | 256,660,978        | 86,327,488         |
| Income already paid on units redeemed                            |      | (31,449,133)       | (10,355,063)       |
|                                                                  |      | <u>225,211,845</u> | <u>75,972,425</u>  |
| <b>Accounting income available for distribution</b>              |      |                    |                    |
| Relating to capital gains                                        |      | -                  | -                  |
| Excluding capital gains                                          |      | 225,211,845        | 75,972,425         |
| <b>Accounting income available for distribution</b>              |      | <u>225,211,845</u> | <u>75,972,425</u>  |

The annexed notes from 1 to 18 form an integral part of these condensed interim financial statements.

**For Lakson Investments Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive Officer

\_\_\_\_\_  
Chief Financial Officer

\_\_\_\_\_  
Director

**Condensed Interim Statement of Comprehensive Income (Unaudited)  
For the quarter ended September 30, 2019**

|                                                  | 2019               | 2018              |
|--------------------------------------------------|--------------------|-------------------|
|                                                  | (Rupees)           |                   |
| Net income for the period after taxation         | 256,660,978        | 86,327,488        |
| Other comprehensive income for the period        | -                  | -                 |
| <b>Total comprehensive income for the period</b> | <b>256,660,978</b> | <b>86,327,488</b> |

The annexed notes from 1 to 18 form an integral part of these condensed interim financial statements.

**For Lakson Investments Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive Officer

\_\_\_\_\_  
Chief Financial Officer

\_\_\_\_\_  
Director

**Condensed Interim Statement of Movement In Reserve or Unit Holders' Fund (Unaudited)**  
**For the quarter ended September 30, 2019**

|                                                                                | 2019            |                      |                                           | 2018            |                      |                                           |
|--------------------------------------------------------------------------------|-----------------|----------------------|-------------------------------------------|-----------------|----------------------|-------------------------------------------|
|                                                                                | Capital Value   | Undistributed Income | Unrealised (losses) / gains on investment | Capital Value   | Undistributed Income | Unrealised (losses) / gains on investment |
|                                                                                | (Rupees)        |                      |                                           | (Rupees)        |                      |                                           |
| Net assets at beginning of the period                                          | 8,581,794,761   | 26,372,803           | -                                         | 5,553,837,584   | 219,941,522          | -                                         |
| Total proceeds on issuance of 63,683,099 units (2018: 10,728,260 units)        | 6,401,718,076   | -                    | -                                         | 1,000,432,811   | -                    | -                                         |
| -Capital Value                                                                 | 6,401,718,076   | -                    | -                                         | 1,000,432,811   | -                    | -                                         |
| -Element of Income                                                             | 6,401,718,076   | -                    | -                                         | 1,000,432,811   | -                    | -                                         |
| Total payments on redemption of 56,594,818 units (2018: 13,523,456 units)      | (5,689,171,009) | (31,449,133)         | -                                         | (1,358,259,000) | (10,355,063)         | -                                         |
| -Capital Value                                                                 | (5,689,171,009) | (31,449,133)         | -                                         | (1,358,259,000) | (10,355,063)         | -                                         |
| -Element of Loss                                                               | (5,689,171,009) | (31,449,133)         | -                                         | (1,358,259,000) | (10,355,063)         | -                                         |
| Total comprehensive income for the period                                      | -               | 256,660,978          | -                                         | -               | 86,327,488           | -                                         |
| Distribution during the period:                                                |                 |                      |                                           |                 |                      |                                           |
| Interim Distribution @ Rs. 0.9015 per unit declared on July 26, 2019           | (9,049,800)     | (72,291,089)         | -                                         | -               | -                    | -                                         |
| Cash Distribution                                                              | (9,049,800)     | (72,291,089)         | -                                         | -               | -                    | -                                         |
| Refund of Capital                                                              | (9,049,800)     | (72,291,089)         | -                                         | -               | -                    | -                                         |
| Interim Distribution @ Rs. 1.0987 per unit declared on Aug 30, 2019            | (17,161,693)    | (72,459,436)         | -                                         | -               | -                    | -                                         |
| Cash Distribution                                                              | (17,161,693)    | (72,459,436)         | -                                         | -               | -                    | -                                         |
| Refund of Capital                                                              | (17,161,693)    | (72,459,436)         | -                                         | -               | -                    | -                                         |
| Interim Distribution @ Rs. 1.0059 per unit declared on Sep 27, 2019            | (20,597,372)    | (70,257,789)         | -                                         | -               | -                    | -                                         |
| Cash Distribution                                                              | (20,597,372)    | (70,257,789)         | -                                         | -               | -                    | -                                         |
| Refund of Capital                                                              | (20,597,372)    | (70,257,789)         | -                                         | -               | -                    | -                                         |
| Net assets at end of the period                                                | 8,294,460,078   | 36,576,335           | -                                         | 5,196,011,395   | 34,240,737           | -                                         |
| Undistributed income brought forward                                           | -               | -                    | -                                         | -               | -                    | -                                         |
| Realised gain                                                                  | -               | -                    | -                                         | -               | -                    | -                                         |
| Unrealised gain                                                                | -               | -                    | -                                         | -               | -                    | -                                         |
| Accounting (loss) / income available for distribution including capital (loss) | -               | -                    | -                                         | -               | -                    | -                                         |
| Excluding capital gains                                                        | -               | -                    | -                                         | -               | -                    | -                                         |
| Distribution during the period:                                                |                 |                      |                                           |                 |                      |                                           |
| Interim Distribution @ Rs. 0.9015 per unit declared on July 26, 2019           | (72,291,089)    | (72,291,089)         | -                                         | -               | -                    | -                                         |
| Interim Distribution @ Rs. 1.0987 per unit declared on Aug 30, 2019            | (72,459,436)    | (72,459,436)         | -                                         | -               | -                    | -                                         |
| Interim Distribution @ Rs. 1.0059 per unit declared on Sep 27, 2019            | (70,257,789)    | (70,257,789)         | -                                         | -               | -                    | -                                         |
| Final Distribution @ Rs. 5,1947 per unit declared on July 3, 2018              | -               | -                    | -                                         | -               | -                    | -                                         |
| Undistributed income carried forward                                           | -               | -                    | -                                         | -               | -                    | -                                         |
| Unrealised income                                                              | -               | -                    | -                                         | -               | -                    | -                                         |
| Realised income                                                                | -               | -                    | -                                         | -               | -                    | -                                         |
| Net assets value per unit at beginning of the period                           | -               | -                    | -                                         | -               | -                    | -                                         |
| Net assets value per unit at end of the period                                 | -               | -                    | -                                         | -               | -                    | -                                         |

**For Lakson Investments Limited**  
**(Management Company)**

Chief Executive Officer

Chief Financial Officer

Director

**Condensed Interim Cash Flow Statement (Unaudited)  
For the quarter ended September 30, 2019**

|                                                                         | 2019                 | 2018                 |
|-------------------------------------------------------------------------|----------------------|----------------------|
|                                                                         | (Rupees)             |                      |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>                             |                      |                      |
| Net income for the period before taxation                               | 256,660,978          | 86,327,488           |
| <b>(Increase) / Decrease in assets</b>                                  |                      |                      |
| Investments                                                             | (747,257,910)        | 175,000,000          |
| Markup receivable                                                       | (39,365,508)         | 3,836,722            |
| Advance tax                                                             | (4,189,723)          | -                    |
| Prepayments                                                             | (194,358)            | (407,426)            |
|                                                                         | (791,007,499)        | 178,429,296          |
| <b>(Decrease) in liabilities</b>                                        |                      |                      |
| Payable to the Management Company                                       | (7,558,073)          | (380,597)            |
| Remuneration payable to the Trustee                                     | (228,914)            | (68,939)             |
| Annual fee payable to Securities and<br>Exchange Commission of Pakistan | (6,292,101)          | (3,658,104)          |
| Accrued expenses and other liabilities                                  | 5,498,301            | 1,660,351            |
|                                                                         | (8,580,787)          | (2,447,289)          |
| <b>Net cash used in operating activities</b>                            | <b>(542,927,308)</b> | <b>262,309,495</b>   |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>                             |                      |                      |
| Receipts from issuance of units                                         | 6,403,141,643        | 1,000,432,811        |
| Payment against redemption of units                                     | (5,721,925,459)      | (1,368,614,063)      |
| Cash dividend paid                                                      | (215,008,313)        | (201,673,210)        |
| Net cash generated from / (used in) financing activities                | 466,207,871          | (569,854,462)        |
| Net Increase / (decrease) in cash and cash equivalents                  | (76,719,437)         | (307,544,967)        |
| Cash and cash equivalents at the beginning of the period                | 8,615,306,057        | 5,121,706,902        |
| <b>Cash and cash equivalents at the end of the period</b>               | <b>8,538,586,620</b> | <b>4,814,161,935</b> |

The annexed notes from 1 to 18 form an integral part of these condensed interim financial statements.

**For Lakson Investments Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive Officer

\_\_\_\_\_  
Chief Financial Officer

\_\_\_\_\_  
Director

**Notes to the Condensed Interim Financial Information (Unaudited)  
For the quarter ended September 30, 2019**

**1 LEGAL STATUS AND NATURE OF BUSINESS**

The Lakson Money Market Fund (the "Fund") was established under the Trust Deed executed on September 2, 2009 between the Lakson Investments Limited as its Management Company and the Central Depository Company of Pakistan Limited (CDC) as its Trustee. The Fund has been registered as a Notified Entity on September 18, 2009 by the Securities and Exchange Commission of Pakistan (SECP) in accordance with the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (NBFC Regulations). The Management Company of the Fund has been licensed by SECP to undertake Asset Management and Investment Advisory Services as a Non-Banking Finance Company under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules). The registered office of the Management Company is located at 14 - Ali Block, New Garden Town, Lahore.

The Fund is an open end mutual fund and is listed on Pakistan Stock Exchange Limited. Units are offered for public subscription on a continuous basis. The units are transferable and can be redeemed by surrendering them to the Fund.

The Fund is categorised as "Money Market Scheme" as per the Circular 07 of 2009 issued by Securities and Exchange Commission of Pakistan (SECP) and the Fund primarily invests in Government securities, certificates of investment, certificates of deposits, term deposit receipts, commercial papers, reverse repo, etc. subject to the guidelines issued by SECP from time to time.

Title to the assets of the Fund is held in the name of Central Depository Company of Pakistan Limited as Trustee of the Fund.

The Pakistan Credit Rating Agency Limited (PACRA) has maintained AA(f) (Fund Stability Rating) to the Fund on April 24, 2019 and (PACRA) has also maintained asset manager rating of the Company to AM2+ (stable outlook), on August 29, 2019 (2018: AM2+ as on February 27, 2019).

**2 BASIS OF PREPARATION**

**2.1 STATEMENT OF COMPLIANCE**

These financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:

- International Financial Reporting Standards (IFRS Standards) issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017;
- Provisions of and directives issued under the Companies Act, 2017 along with part VIIIA of the repealed Companies Ordinance, 1984; and
- Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003 (the NBFC Rules), Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations).

Where provisions of and directives issued under the Companies Act, 2017, part VIIIA of the repealed Companies Ordinance, 1984, the NBFC Rules, the NBFC Regulations differ from the IFRS Standards, the provisions of and directives issued under the Companies Act, 2017, part VIIIA of the repealed Companies Ordinance, 1984, the NBFC Rules and the NBFC Regulations have been followed.

This condensed interim financial information is being submitted to the unit holders as required under Regulation 38 (g) of the Non-Banking Finance Companies and notified Entities Regulations, 2008 (NBFC Regulations) and are unaudited.

In compliance with schedule V of the NBFC Regulations the directors of the Management Company hereby declare that this condensed interim financial information gives a true and fair view of the state of the Fund's affairs as at September 30, 2019.

## 2.2 Basis of measurement

This condensed interim financial information has been prepared under the historical cost convention, except for investments that are stated at fair values.

This condensed interim financial information has been prepared following accrual basis of accounting except for cash flow information

## 2.3 Functional and presentation currency

This condensed interim financial information is presented in Pak Rupees, which is the Fund's functional and presentation currency. All financial information presented in Pak Rupees has been rounded off to the nearest of rupees.

## 3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and methods of computation adopted in the preparation of these condensed interim financial informations are the same as those applied in the preparation of the financial statements as at and for the year ended June 30, 2019.

## 4 SIGNIFICANT JUDGEMENTS AND ESTIMATES

The preparation of condensed interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amount of assets and liabilities, income and expenses. Actual results may differ from these estimates.

The significant judgments made by management in applying the accounting policies and the key sources of estimation uncertainty were the same as those that were applied to financial statements as at and for the year ended June 30, 2019.

## 5 FINANCIAL RISK MANAGEMENT

The Fund financial risk management objectives and policies are consistent with those disclosed in the annual audited financial statements for the year ended June 30, 2019.

| 6 | BANK BALANCES                       | Note | September 30,<br>2019<br>(Unaudited)<br>(Rupees) | June 30,<br>2019<br>(Audited) |
|---|-------------------------------------|------|--------------------------------------------------|-------------------------------|
|   |                                     |      |                                                  |                               |
|   | Local currency                      |      |                                                  |                               |
|   | In profit and loss sharing accounts | 6.1  | 7,688,579,180                                    | 8,615,298,617                 |
|   | In current accounts                 |      | 7,440                                            | 7,440                         |
|   | Term Deposit Receipt                | 6.2  | 850,000,000                                      |                               |
|   |                                     |      | <u>8,538,586,620</u>                             | <u>8,615,306,057</u>          |

6.1 These represents profit and loss account maintained with banks carrying mark-up rates ranging from 11.50% to 14.45% (June 30, 2019: 10.50% to 13.20%) per annum.



6.2 These represents term deposit receipt account maintained with banks carrying mark-up rate 14.45% (June 30, 2019: Nil) per annum.

**7 INVESTMENTS - financial assets at fair value through profit or loss - held for trading**

|                              | Note | September 30,<br>2019<br>(Unaudited)<br>(Rupees) | June 30,<br>2019<br>(Audited) |
|------------------------------|------|--------------------------------------------------|-------------------------------|
| <b>Government securities</b> |      |                                                  |                               |
| Market Treasury Bills        | 7.1  | -                                                | -                             |
| <b>At amortized cost</b>     |      |                                                  |                               |
| Commercial Paper             | 7.2  | <b>747,257,909</b>                               |                               |
|                              |      | <b>747,257,909</b>                               | -                             |

**7.1 Market Treasury Bills**

| Note                                                            | Number of treasury bills:                     |                            |                                     |                                             | Balance as at September 30, 2019 |              |                                        | Market value as percentage of net assets of the Fund | Market value as percentage of total investment |
|-----------------------------------------------------------------|-----------------------------------------------|----------------------------|-------------------------------------|---------------------------------------------|----------------------------------|--------------|----------------------------------------|------------------------------------------------------|------------------------------------------------|
|                                                                 | Number of holdings at beginning of the period | Acquired during the period | Disposed/ matured during the period | Number of holdings at the end of the period | Carrying Value                   | Market value | Unrealized appreciation / (diminution) |                                                      |                                                |
|                                                                 |                                               |                            |                                     |                                             | (Rupees)                         |              |                                        |                                                      |                                                |
| <b>Government Securities</b>                                    |                                               |                            |                                     |                                             |                                  |              |                                        |                                                      |                                                |
| 3 Months Market Treasury Bills (face value of Rs. 100,000 each) | -                                             | 104,460                    | 104,460                             | -                                           | -                                | -            | -                                      | -                                                    | -                                              |
|                                                                 |                                               |                            |                                     |                                             | September 30, 2019               |              |                                        |                                                      |                                                |
|                                                                 |                                               |                            |                                     |                                             | June 30, 2019                    |              |                                        |                                                      |                                                |

|                                                                       | Note | September 30,<br>2019<br>(Unaudited)<br>(Rupees) | June 30,<br>2019<br>(Audited) |
|-----------------------------------------------------------------------|------|--------------------------------------------------|-------------------------------|
| <b>8 PAYABLE TO THE MANAGEMENT COMPANY</b>                            |      |                                                  |                               |
| Remuneration payable to the Management Company                        | 8.1  | <b>960,438</b>                                   | 7,648,998                     |
| Sales tax payable on remuneration to the Management Company           | 8.2  | <b>4,868,008</b>                                 | 5,737,521                     |
| Federal excise duty payable on remuneration to the Management Company | 8.3  | <b>30,977,910</b>                                | 30,977,910                    |
|                                                                       |      | <b>36,806,356</b>                                | <b>44,364,429</b>             |

8.1 The Management Company is entitled to remuneration for services rendered to the Fund under the provisions of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, of an amount not exceeding one percent per annum of the average daily net assets of the Fund. Currently the Management Company is charging its remuneration at the rate of 0.5% of the net assets of the Fund, calculated on a daily basis (2019: 0.83%).

8.2 The Sindh Provincial Government has levied Sindh Sales Tax at the rate of 13% (June 30, 2019: 13%) on Management Company's remuneration. Above liability includes Rs. 4,743,150 (June 30, 2019: Rs. 4,743,150) accrued on Federal Excise Duty (FED) on the management remuneration as more fully explained in note 8.3 below. Had the provision relating to FED not been made, Net Asset Value per unit of the Fund as at September 30, 2019 would have been higher by Re. 0.0512 (June 30, 2019: Re. 0.0554) per unit.

- 8.3 As per the requirements of the Finance Act, 2013, Federal Excise Duty (FED) at the rate of 16 percent on the remuneration of the Management Company has been applied effective from June 13, 2013. The Management Company is of the view that since the remuneration is already subject to the provincial sales tax, further levy of FED may result in double taxation, which does not appear to be the spirit of the law, hence, a petition was collectively filed by the Mutual Fund Association of Pakistan with the High Court of Sindh (SHC) on September 4, 2013.

While disposing the above petition through order dated July 16, 2016, the SHC declared the said provisions to be ultra vires and as a result no FED is payable with effect from July 1, 2016. However, the tax authorities subsequently filed appeal against the decision of the SHC in the Supreme Court of Pakistan, which is pending for the decision.

Furthermore, the Finance Act 2016 also introduced an amendment to the Federal Excise Act, 2005 whereby FED was withdrawn on services of different industries including Non-Banking Financial Institutions, which are already subject to provisional sales tax.

However, since the appeal is pending in the Supreme Court of Pakistan, the Management Company, as a matter of abundant caution, is carrying provision for FED for the period from June 13, 2013 to June 30, 2016 aggregating to Rs. 30.978 million. Had the provision not been made, NAV per unit of the Fund as at September 30, 2019 would have been higher by Re. 0.33 (June 30, 2019: Re. 0.36) per unit.

The amount is payable to the management company for onwards payment, if any, to the Government.

#### **9 REMUNERATION PAYABLE TO THE TRUSTEE**

The Trustee is entitled to a monthly remuneration for services rendered to the Fund under the provision of Trust Deed. Effective from 01 July 2019 the Trustee has revised the trustee fee which is 0.065% per annum of the net assets.

Upto 30 June 2019 the Trustee was entitled to a monthly remuneration for services rendered to the Fund under the provisions of the Trust Deed as per the following rates:

##### **Net assets ranging from Rs. 1 million to Rs. 1 billion**

0.15% per annum of the daily average net assets of the Fund.

##### **Net assets ranging between Rs. 1 billion to Rs. 10 billion**

Rs. 1.5 million plus 0.075% per annum of the daily average net assets of the Fund exceeding Rs. 1 billion.

##### **Exceeding Rs. 10 billion**

Rs. 8.25 million plus 0.06% per annum of the daily average net assets of the Fund exceeding Rs. 10 billion.

#### **10 ANNUAL FEE PAYABLE TO THE SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN**

This represents annual fee payable to SECP in accordance with the NBFC Regulations. Effective from 01 July 2019 the SECP has revised the Annual SECP fee as under:

The Company is required to pay SECP an amount at the rate of 0.02% per annum of the average daily net assets of the fund.

Upto 30 June 2019 the SECP was entitled for annual fee payable in accordance with the regulation 62 of the NBFC Regulation 2008, as per the following rates:

The Company is required to pay SECP an amount at the rate of 0.075% per annum of the average daily net assets of the fund.

|                                                   |      | September 30,<br>2019<br>(Unaudited)<br>(Rupees) | June 30,<br>2019<br>(Audited) |
|---------------------------------------------------|------|--------------------------------------------------|-------------------------------|
|                                                   | Note |                                                  |                               |
| <b>11. ACCRUED EXPENSES AND OTHER LIABILITIES</b> |      |                                                  |                               |
| Auditors' remuneration                            |      | 91,984                                           | 207,933                       |
| Sindh Workers' Welfare Fund                       | 11.1 | 33,458,025                                       | 28,220,046                    |
| Brokerage payable                                 |      | 247,801                                          | 199,223                       |
| Withholding tax                                   |      | 713,921                                          | 652,033                       |
| Bank Charges Payable                              |      | 40,000                                           | -                             |
| Others                                            |      | 225,805                                          |                               |
|                                                   |      | <u>34,777,536</u>                                | <u>29,279,235</u>             |

#### 11.1 Sindh Workers' Welfare Fund

Provision for Sindh Workers' Welfare Fund is being made on a daily basis going forward pursuant to MUFAP's recommendation to all its members on January 12, 2017 against the backdrop of the Sindh Revenue Board (SRB) letter to mutual funds in January 2016 whereby SRB directed the mutual funds to register and pay Sindh Workers Welfare Fund (SWWF) for the accounting year closing on or after December 31, 2013. This is on the premise that mutual funds are included in definition of financial institutions in the Financial Institutions (Recovery of Finance) Ordinance, 2001 hence WWF is payable by them. Though MUFAP has taken up the matter with the Sindh Finance Ministry to have CISs /mutual funds excluded from the applicability of SWWF, but as a matter of abundant caution management has recorded SWWF with effect from the date of the applicability of the SWWF Act, 2014 (i.e. with effect from July 1, 2014).

Provision for SWWF as of September 30, 2018 amounted to Rs. 13.951 million. Had the recognition in previous years not been made, the net assets value per unit of the Fund would be higher by Re. 0.36 / 0.36% (June 30, 2019: Re. 0.33 / 0.33%).

Furthermore on November 10, 2016, Honourable Supreme Court of Pakistan (SCP) passed a judgment declaring the amendments made in the Finance Acts 2006 and 2008 pertaining to WWF as illegal citing that WWF was not in the nature of tax and could, therefore, not have been introduced through money bills. Accordingly, the aforesaid amendments have been struck down by the SCP. The Federal Board of Revenue has filed a petition with the SCP against the said judgment, which is pending hearing. While the petitions filed by the Collective Investment Schemes (CISs) on the matter are still pending before the High Court of Sindh (HCS), the Mutual Funds Association of Pakistan (MUFAP) (collectively on behalf of the asset management companies and their CISs) have taken legal and tax opinions on the impact of the SCP's judgement on the CISs petition before the HCS. Both the legal and tax advisors consulted were of the view that the SCP's judgment has removed the very basis on which the demands were raised against the CISs. Therefore, there was no longer any liability against the CISs under the WWF Ordinance and that all cases pending in the HCS or lower appellate forums will now be disposed of in light of the earlier judgement of the SCP.

Both the legal and tax advisors consulted were of the view that the SCP's judgment has removed the very basis on which the demands were raised against the CISs. Therefore, there was no longer any liability against the CISs under the WWF Ordinance and that all cases pending in the SHC or lower appellate forums will now be disposed off in light of the earlier judgement of the SCP.

**12. CONTINGENCIES AND COMMITMENTS**

There were no contingencies and commitments as at September 30, 2019 and June 30, 2019.

**13. TAXATION**

The Fund's income is exempt from income tax as per clause (99) of part I of the Second Schedule of the Income Tax Ordinance, 2001 subject to the condition that not less than 90% of the accounting income for the year as reduced by capital gains whether realised or unrealised is distributed amongst the unit holders. Furthermore, as per regulation 63 of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, the Fund is required to distribute 90% of the net accounting income other than capital gains to the unit holders. The management intends to distribute at least 90% of the income earned by the year end by this Fund to the unit holders. The Fund is also exempted from the provisions of Section 113 (minimum tax) under Clause 11A of Part IV of the Second Schedule of the Income Tax Ordinance, 2001. Accordingly, no provision has been made in this condensed interim financial information.

- 13.1 A new section 4B has been introduced in the Income Tax Ordinance, 2001 vide the Finance Act, 2015, according to which super tax has been imposed for Tax Year 2015 on the income of individuals, association of persons and companies who are earning income of Rs. 500 million or above in Tax Year 2015. Super Tax shall be charged at the rate of 3% for person other than banking companies.

During the year, the Management Company has received an order under the aforementioned section for recovery of super tax not paid with return of income in respect of the Fund for the Tax Year 2015. The Deputy Commissioner considered that the Fund was required to pay super tax as the income of the Fund was more than Rs. 500 million and raised a demand of Rs. 18.819 million in this respect.

The Management Company has filed an appeal before Commissioner Appeals (Inland Revenue) against the order which has been decided in favor of the Company whereby super tax demand has been deleted. The department has filed an appeal against the decision at the Appellate Tribunal which is pending adjudication and no provision has been made for super tax in the financial statements for the period ended September 30, 2019.

**14. TRANSACTIONS AND BALANCES WITH RELATED PARTIES / CONNECTED PERSONS**

Related parties / connected persons include Lakson Investments Limited being the Management Company, Central Depository Company of Pakistan Limited (CDC) being the Trustee of the fund, SIZA Services (Private) Limited being the holding company of the Management Company, associated companies of the Management Company, key management personnel, other funds being managed by the Management Company, staff retirement benefits of related parties and other entities having holding more than 10% in the units of the Funds as September 30, 2019.

Remuneration to the Management Company and the Trustee is determined in accordance with the provisions of NBFC Regulations and the Trust Deed respectively. Other transactions are in normal course of business, at contracted rates and terms determined in accordance with the market rates.

Transactions and balances with related parties other than those disclosed elsewhere are as follows:

|                                                                               |             | September 30,<br>2019<br>(Unaudited)<br>(Rupees) | June 30,<br>2019<br>(Audited) |
|-------------------------------------------------------------------------------|-------------|--------------------------------------------------|-------------------------------|
| <b>14.1 Balance as at year end</b>                                            | <b>Note</b> |                                                  |                               |
| <b>Lakson Investments Limited - Management Company</b>                        |             |                                                  |                               |
| Remuneration payable                                                          | 8.1         | <u>960,438</u>                                   | <u>7,648,998</u>              |
| Sindh Sales Tax and Federal Excise Duty on remuneration to Management Company | 8.2 & 8.3   | <u>35,845,918</u>                                | <u>36,715,431</u>             |
| <b>Central Depository Company of Pakistan Limited - Trustee of the Fund</b>   |             |                                                  |                               |
| Remuneration payable                                                          |             | <u>505,761</u>                                   | <u>734,675</u>                |

**14.2 Unit Holders' Fund**

|                                                                                        | Quarter ended September 30, 2019    |                                |                                                   |                                  |                                          |   | Rupees                      |                                |                                  |                                  |
|----------------------------------------------------------------------------------------|-------------------------------------|--------------------------------|---------------------------------------------------|----------------------------------|------------------------------------------|---|-----------------------------|--------------------------------|----------------------------------|----------------------------------|
|                                                                                        | Number of Units                     |                                |                                                   | Number of Units                  |                                          |   | Balance as at July 01, 2019 | Units issued during the period | Units redeemed during the period | Balance as at September 30, 2019 |
|                                                                                        | Number of Units as at July 01, 2019 | Units issued during the period | Refund / Adjustment of units as element of income | Units redeemed during the period | Number of units as at September 30, 2019 |   |                             |                                |                                  |                                  |
| Lakson Investments Limited – Management Company                                        | 2,506,825                           | 7,591,856                      | 74,815                                            | 7,591,856                        | 2,581,639                                |   | 251,997,558                 | 770,186,707                    | 502,310                          | 259,805,605.98                   |
| Directors, Chief Executive and their spouse and minors                                 | 7,209,047                           | 10,479,535                     | 414,392                                           | 2,669,501                        | 15,433,473                               |   | 724,686,518                 | 1,058,646,038                  | 36,461,746                       | 1,553,161,402.25                 |
| Key management personnel, employees and connected persons of the Management Company    | 29,148                              | 25,988                         | 1,090                                             | 11,329                           | 44,896                                   |   | 2,930,091                   | 2,625,262                      | 96,700                           | 4,518,182.14                     |
| <b>Holding company / associated companies / undertakings of the Management Company</b> |                                     |                                |                                                   |                                  |                                          |   |                             |                                |                                  |                                  |
| SIZA Services (Private) Limited                                                        |                                     |                                |                                                   |                                  |                                          | - |                             |                                |                                  | -                                |
| (Holding Company of the Management Company)                                            |                                     |                                |                                                   |                                  |                                          |   |                             |                                |                                  |                                  |
| SIZA (Private) Limited                                                                 | 3,149,897                           | 8,685,884                      | 104,025                                           | 8,054,829                        | 3,884,978                                |   | 316,642,139                 | 881,185,072                    | 2,701,762                        | 390,968,248.25                   |
| Hasanali & Gulbanoo Lakhani Foundation                                                 | 2,849,970                           | 9,636,975                      | 91,054                                            | 9,329,099                        | 3,248,899                                |   | 286,492,064                 | 977,630,742                    | 596,116                          | 326,955,913.88                   |
| Premier Fashions (Private) Limited                                                     | 566,308                             | 32,269                         | 9,692                                             | 524,774                          | 83,495                                   |   | 56,927,847                  | 3,245,000                      | 973,140                          | 8,402,548.22                     |
| Lakson Power Limited                                                                   | 142,337                             | 1,501,760                      | 10,208                                            | 1,288,392                        | 365,913                                  |   | 14,308,360                  | 152,105,647                    | 55,684                           | 36,824,004.93                    |
| Colgate Palmolive (Pakistan) Limited                                                   | 3,864                               |                                | 97                                                | 248                              | 3,713                                    |   | 388,427                     | 9,744                          | 373,693.96                       |                                  |
| SIZA Commodities (Private) Limited                                                     | 24,523,303                          | 1,969,367                      | 573,822                                           | 4,948,340                        | 22,118,152                               |   | 2,465,195,264               | 200,000,000                    | 55,652,972                       | 2,225,880,132.84                 |
| Baluchistan Polyproducts (Private) Limited                                             | 2,703,722                           | 278,451                        | 76,034                                            | 49,469                           | 3,008,738                                |   | 271,790,541                 | 28,000,000                     | 7,634,509                        | 302,787,041.91                   |
| Accuray Surgical Limited                                                               | 1,746                               | 11                             | 45                                                |                                  | 1,802                                    |   | 175,550                     | 1,085                          | 4,502                            | 181,337.39                       |
| Express Publications Private Limited                                                   | 172,324                             |                                | 4,417                                             |                                  | 176,741                                  |   | 17,322,771                  |                                | 444,035                          | 17,786,478.13                    |
| Book ME Tickets Private Limited                                                        | 118,116                             |                                | 3,028                                             |                                  | 121,144                                  |   | 11,873,609                  |                                | 304,355                          | 12,191,448.06                    |
| Connected person due to holding more than 10% units                                    | 202,010                             |                                | 5,139                                             |                                  | 207,149                                  |   | 20,306,974                  |                                | 516,588                          | 20,846,618.16                    |
| Bashir Dawood                                                                          | -                                   |                                |                                                   |                                  | -                                        |   | -                           |                                | -                                | -                                |
| Millat Tractors Limited                                                                | -                                   |                                |                                                   |                                  | -                                        |   | -                           |                                | -                                | -                                |
| Fauji Fertilizer Company Limited                                                       | 17,499,041                          | 10,162,718                     | 259,218                                           | 17,622,800                       | 10,298,177                               |   | 1,759,084,130               | 1,031,545,890                  | 16,115,121                       | 1,036,366,360.82                 |
| Mobilink Microfinance Bank Limited                                                     | -                                   |                                |                                                   |                                  | -                                        |   | -                           |                                | -                                | -                                |

|                                                                                        | Quarter ended September 30, 2018    |                                |                                                   |                                  |                                          | Rupees                      |                                |                                  |
|----------------------------------------------------------------------------------------|-------------------------------------|--------------------------------|---------------------------------------------------|----------------------------------|------------------------------------------|-----------------------------|--------------------------------|----------------------------------|
|                                                                                        | Number of Units                     |                                |                                                   |                                  |                                          | Balance as at July 01, 2018 | Units issued during the period | Units redeemed during the period |
|                                                                                        | Number of Units as at July 01, 2018 | Units issued during the period | Refund / Adjustment of units as element of income | Units redeemed during the period | Number of units as at September 30, 2018 | Balance as at July 01, 2018 | Units issued during the period | Units redeemed during the period |
| Lakson Investments Limited - Management Company                                        | 2,036,870                           | 605                            | 104,645                                           | -                                | 2,142,120                                | 215,143,562                 | 60,762                         | -                                |
| Directors, Chief Executive and their spouse and minors                                 | 7,842,759                           | 386,410                        | -                                                 | 2,126,888                        | 6,102,281                                | 828,388,277                 | 38,807,032                     | 215,000,000                      |
| Key management personnel, employees and connected persons of the Management Company    | 705,311                             | 1,735                          | -                                                 | 5,963                            | 701,083                                  | 74,498,203                  | 174,335                        | 600,000                          |
| <b>Holding company / associated companies / undertakings of the Management Company</b> |                                     |                                |                                                   |                                  |                                          |                             |                                |                                  |
| SIZA Services (Private) Limited                                                        | 294,139                             | 1,185,410                      | 8,041                                             | 69,292                           | 1,418,298                                | 31,068,279                  | 120,612,304                    | 7,000,000                        |
| (Holding Company of the Management Company)                                            |                                     |                                |                                                   |                                  |                                          |                             |                                |                                  |
| SIZA (Private) Limited                                                                 | 963,577                             | 1,407,608                      | 33,010                                            | 989,982                          | 1,414,213                                | 101,777,414                 | 141,436,712                    | 100,000,000                      |
| Hasanali & Gulbanoo Lakhani Foundation                                                 | 487,907                             | 25,526                         | 6,187                                             | -                                | 519,620                                  | 51,534,982                  | 2,564,177                      | -                                |
| Premier Fashions (Private) Limited                                                     | 1,748,182                           | 543,784                        | 55,779                                            | -                                | 2,347,745                                | 184,650,981                 | 54,957,480                     | -                                |
| Lakson Power Limited                                                                   | 3,745                               | -                              | -                                                 | -                                | 3,745                                    | 395,564                     | -                              | 381,970                          |
| SIZA Commodities (Private) Limited                                                     | 2,079,234                           | 362,570                        | 67,372                                            | 995,316                          | 1,513,860                                | 219,618,264                 | 36,429,575                     | 101,000,000                      |
| Baluchistan Polyproducts (Private) Limited                                             | 14,279                              | 66                             | 661                                               | -                                | 15,006                                   | 1,508,183                   | 6,615                          | -                                |
| Accuray Surgical Limited                                                               | 106,682                             | 2,159                          | 2,978                                             | -                                | 111,819                                  | 11,268,244                  | 216,841                        | -                                |
| Bashir Dawood (holding more than 10% outstanding units) *                              | 9,886,216                           | 366,438                        | 92,575                                            | -                                | 10,345,229                               | 1,044,227,660               | 36,801,290                     | -                                |
| Millat Tractors Limited                                                                | 4,886,438                           | -                              | -                                                 | -                                | -                                        | 516,128,059                 | -                              | -                                |
| Mobilink Microfinance Bank Limited*                                                    |                                     |                                |                                                   |                                  |                                          |                             |                                |                                  |
| (holding more than 10% outstanding units)                                              | 7,105,550                           | 141,895                        | 200,597                                           | -                                | 7,448,042                                | 750,520,837                 | 14,250,483                     | -                                |

\* holding increased to above 10 % due to investment of Unit holder (s) / divestment from other Unit holders

| 14.3 Transaction during the period                                          | Note | September 30, |            |
|-----------------------------------------------------------------------------|------|---------------|------------|
|                                                                             |      | 2019          | 2018       |
|                                                                             |      | (Unaudited)   | (Rupees)   |
| <b>Lakson Investments Limited - Management Company</b>                      |      |               |            |
| Remuneration to the Management Company                                      | 8.1  | 18,373,413    | 10,416,221 |
| Sindh Sales Tax on remuneration to the Management Company                   | 8.2  | 2,388,544     | 1,354,109  |
| <b>Central Depository Company of Pakistan Limited - Trustee of the Fund</b> |      |               |            |
| Remuneration to the Trustee                                                 |      | 1,535,294     | 1,410,751  |
| <b>Century Insurance Company Limited - ECPFT</b>                            |      |               |            |
| Sale of T-Bills                                                             |      | 399,606       | -          |
| <b>Colgate Palmolive (Pakistan) Limited - ECPFT</b>                         |      |               |            |
| Sale of T-Bills                                                             |      | 9,990,150     | -          |
| <b>Colgate Palmolive (Pakistan) Limited - EGF</b>                           |      |               |            |
| Sale of T-Bills                                                             |      | 6,893,204     | -          |
| <b>GAM Corp. (Pvt.) Limited - ECPFT</b>                                     |      |               |            |
| Sale of T-Bills                                                             |      | 65,835,089    | -          |
| <b>Merit Packaging Limited - ECPFT</b>                                      |      |               |            |
| Sale of T-Bills                                                             |      | 999,015       | -          |
| <b>Merit Packaging Limited - EGF</b>                                        |      |               |            |
| Sale of T-Bills                                                             |      | 399,606       | -          |
| <b>Lakson Investments Limited - ECPFT</b>                                   |      |               |            |
| Sale of T-Bills                                                             |      | 24,475,868    | -          |
| <b>Saad Iqbal</b>                                                           |      |               |            |
| Sale of T-Bills                                                             |      | 9,190,938     | -          |
| <b>Amin Mohammed Lakhani</b>                                                |      |               |            |
| Sale of T-Bills                                                             |      | 19,980,300    | -          |
| <b>Azhar Mohamed</b>                                                        |      |               |            |
| Sale of T-Bills                                                             |      | 6,493,598     | -          |
| <b>Abrar Hasan</b>                                                          |      |               |            |
| Sale of T-Bills                                                             |      | 499,508       | -          |
| <b>Abdus Samad Parekh</b>                                                   |      |               |            |
| Sale of T-Bills                                                             |      | 599,409       | -          |

|                                                                                                    | Note | September 30,<br>2019<br>(Unaudited)<br>(Rupees) | September 30,<br>2018 |
|----------------------------------------------------------------------------------------------------|------|--------------------------------------------------|-----------------------|
| <b>Muhammad Ashraf</b>                                                                             |      |                                                  |                       |
| Sale of T-Bills                                                                                    |      | <u>1,998,030</u>                                 | <u>-</u>              |
| <b>Century Insurance Company Limited</b>                                                           |      |                                                  |                       |
| Sale of T-Bills                                                                                    |      | <u>7,292,810</u>                                 | <u>-</u>              |
| <b>Crescent Steel And Allied Products Limited -<br/>Pension Worker's Participation Fund</b>        |      |                                                  |                       |
| Sale of T-Bills                                                                                    |      | <u>10,489,658</u>                                | <u>-</u>              |
| <b>Crescent Steel And Allied Products Limited -<br/>Staff Provident Fund</b>                       |      |                                                  |                       |
| Sale of T-Bills                                                                                    |      | <u>8,591,529</u>                                 | <u>-</u>              |
| <b>Crescent Steel And Allied Products Limited -<br/>Steel Division Worker's Participation Fund</b> |      |                                                  |                       |
| Sale of T-Bills                                                                                    |      | <u>94,906,425</u>                                | <u>-</u>              |

#### 15 TOTAL EXPENSE RATIO

Securities and Exchange Commission of Pakistan (SECP) vide its Directive No. SCD/PRDD/Direction/18/2016 dated 20 July 2016, required that Collective Investment Scheme (CIS) shall disclose Total Expense Ratio (TER) in the periodic financial statements of CIS / the Fund. TER of the Fund for the quarter ended September 30, 2019 is 1.36% which includes 0.39% representing government levies (comprising of Government Levies and SECP fee, etc.). As per NBFC Regulation the total expense ratio of the Money Market Scheme shall be capped up to 2% (Sep 30, 2018: 2%).

#### 16 FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Underlying the definition of fair value is the presumption that the Asset Management Company is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

The fair value of financial assets and liabilities traded in active markets i.e. listed equity shares are based on the quoted market prices at the close of trading on the period end date. The quoted market prices used for financial assets held by the Fund is current bid price.

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

IFRS 13, 'Fair Value Measurements' requires the Fund to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1);
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2); and
- Inputs for the assets or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

Investments of the Fund carried at fair value are categorised as follows:

|                                |                          |         |         |       |
|--------------------------------|--------------------------|---------|---------|-------|
|                                | As at September 30, 2019 |         |         |       |
|                                | ----- Un-audited -----   |         |         |       |
|                                | Level 1                  | Level 2 | Level 3 | Total |
|                                | ----- Rupees -----       |         |         |       |
| Assets                         |                          |         |         |       |
| Financial assets at fair value |                          |         |         |       |
| through profit or loss         | -                        | -       | -       | -     |
|                                |                          |         |         |       |
|                                | As at June 30, 2019      |         |         |       |
|                                | ----- Audited -----      |         |         |       |
|                                | Level 1                  | Level 2 | Level 3 | Total |
|                                | ----- Rupees -----       |         |         |       |
| Assets                         |                          |         |         |       |
| Financial assets at fair value |                          |         |         |       |
| through profit or loss         | -                        | -       | -       | -     |

**17 DATE OF AUTHORIZATION FOR ISSUE**

This condensed interim financial information was authorised for issue on October 22, 2019 by the Board of Directors of the Management Company.

**18 GENERAL**

Figures have been rounded off to the nearest rupee.

**For Lakson Investments Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive Officer

\_\_\_\_\_  
Chief Financial Officer

\_\_\_\_\_  
Director



A Lakson Group Company

**Lakson Investments Limited**  
Lakson Square, Building No. 2,  
Sarwar Shaheed Road,  
Karachi-74200, Pakistan  
T +92.21 3840.0000  
F +92.21 3568.1653

**Lakson Investments (DIFC) Limited**  
(Regulated by the DFSA)  
Level 15, Gate Building  
DIFC, P.O. Box 507054  
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LAKSON TACTICAL FUND

Quarterly Report (September 30, 2019)



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\*Mobile apps are also available for download for android and ios devices

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**Fund's Information**

**Management Company**

Lakson Investments Limited  
Head Office  
Lakson Square, Building No.2,  
Sarwar Shaheed Road,  
Karachi-74200, Pakistan.  
Phone: (9221) 3840.0000  
Fax: (9221) 3568.1653  
Web site: [www.li.com.pk](http://www.li.com.pk)  
E-mail: [info@li.com.pk](mailto:info@li.com.pk)

**Board of Directors of  
the Management Company**

Mr. Iqbal Ali Lakhani - Chairman  
Mr. Babar Ali Lakhani - Chief Executive Officer  
Mr. Jamil Ahmed Mughal  
Mr. Amin Mohammed Lakhani  
Mr. Jacques John Visser  
Ms. Roxanne Davies  
Ms. Gaite Ali  
Ms. Kathleen Kennedy Townsend

**Chief Financial Officer &  
Company Secretary  
of the Management Company**

Mr. Salman Shafiq Hashmi

**Audit Committee**

Mr. Jacques John Visser - Chairman  
Mr. Amin Mohammed Lakhani  
Mr. Iqbal Ali Lakhani  
Mr. Jamil Ahmed Mughal

**Human Resource and  
Remuneration Committee**

Ms. Gaite Ali - Chairman  
Mr. Babar Ali Lakhani  
Mr. Iqbal Ali Lakhani

**Trustee**

Central Depository Company of Pakistan Limited  
CDC House, 99-B, Block-B, S.M.C.H.S,  
Main Shakra-e-Faisal,  
Karachi, Pakistan.

**Auditors**

KPMG Taseer Hadi & Co.  
Chartered Accountants  
Sheikh Sultan Trust Building No.2,  
Beaumont Road,  
Karachi - 75530, Pakistan



**LAKSON INVESTMENTS**  
WE MANAGE YOUR MONEY, AS WE MANAGE OUR OWN

## **LAKSON TACTICAL FUND**

### **Bankers to the Fund**

Allied Bank Limited  
Bank Alfalah Limited  
Habib Bank Limited  
Habib Metropolitan Bank Limited  
Habib Bank AG Zurich  
JS Bank Limited  
Telenor Microfinance Bank Limited  
United Bank Limited  
NRSP Microfinance Bank Limited  
National Bank of Pakistan  
Mobilink Microfinance Bank Limited  
Silk Bank Limited  
Sindh Bank Limited  
Finca Microfinance Bank Limited  
U Microfinance Bank Limited

### **Legal Adviser**

Fazleghani Advocates  
F-72/I, Block 8, KDA-5, Kehkashan, Clifton,  
Karachi, Pakistan.

### **Registrar**

Lakson Investments Limited  
Lakson Square Building No.2, Sarwar Shaheed  
Road, Karachi-74200, Pakistan

### **Distributor**

Rabia Fida  
BMA Capital Management Limited

### **Rating**

1 Year : 2-Star  
3 Year : 3-Star  
5 Year : 3-Star  
AM2+ : Asset Manager Rating by PACRA

## **Review Report of the Directors of the Management Company For the quarter ended September 30, 2019**

The Board of Directors of Lakson Investments Limited, the Management Company of the Lakson Tactical Fund ('LTF' or 'Fund') is pleased to submit its review report together with Condensed Interim Financial Information for the period ended September 30, 2019

### **Fund Objective**

The investment objective of the LTF is to provide long-term capital appreciation by investing in a mix of securities comprising debt, equity and commodities future contracts.

### **Principal activities**

LTF is an open-end asset allocation fund and is listed on Pakistan Stock Exchange Limited. The Fund is managed using an active investment management style which focuses on an analysis of macro factors such as government policies, interest rates, liquidity, exchange rates and economic growth. The Fund switches exposure between domestic debt securities and domestic equities based on the forward price to earnings multiple of the equity market. Asset allocation to different sectors and stocks will be made on the basis of earnings growth and management quality. Exposure of the scheme in fixed income securities is managed through duration and yield curve management. The Fund may overweight or underweight commodities relative to its benchmark for commodities investment.

### **Fund performance**

Lakson Tactical Fund generated an absolute return of -2.09% against the benchmark return of -0.88% in the 1QFY20. The fund has underperformed the benchmark by 1.21%. As of September 30, 2019, LTF portfolio was invested 58% in Equities, 20.0% in TFCs/Sukuks, and 13% in Cash.

### **Loss Per Unit (LPU)**

LPU is not being disclosed as we feel determination of weighted average units for calculating LPU is not practicable for open end funds.

### **Economic Review**

After 8 consecutive rate hikes, SBP maintained the key policy rate at 13.75% in the Sep'19 Monetary Policy. SBP's stance was led by an unchanged inflation outlook (SBP guidance for 11-12% range) where CPI remained on track, averaging 9.45% in 2MFY20 on new 2015-16 base (11.0% on old 2007-08 base). Moreover, with bulk of the exchange rate correction achieved in the previous quarters, REER for 1QFY20 remained well below 100 (provisional). The external sector continued to show significant improvement with a sizeable reduction of 53%yoy during 2MFY20 to US\$1.3bn. This, together with the disbursement of program related inflows and activation of the Saudi oil facility, helped to build SBP's fx reserves, which stood at US\$8.47bn as at 20th Sep'19, however import cover still remains weak at 2x monthly cover. However, some support has come in the form of hot money following central bank's decision to open up debt markets for foreign investors. Interest has been largely focused in T-Bills (US\$234mn) with year-to-date SCRA (special convertible rupee account) returns clocking in at US\$327mn, indicating immense potential for future participation. That said, SBP Governor has made clear that monetary policy is to be based on inflationary expectations and not flows. While upcoming electricity tariff hikes may lead to inflationary pressures, we think the interest rates have largely peaked, however, the central bank may wait until 2020 before commencing monetary easing.

### **Fixed Income Market Review**

Participation in T-Bill auctions picked up significantly during 1QFY20 to PKR6.1tn vs. PKR4.9tn in 4QFY19 (and vs. PKR4.6tn in SPLY) with major traction witnessed in the 3-6months tenor. Cut-off yields for 3M/6M/12M tenors rose 90bps qoq on average to 13.73%/13.78%/13.74% in Sep'19, (from 12.73%/12.84%/12.97% on avg. in Jun'19). That said, yield curves began to invert following central bank's decision to maintain the key policy rate at 13.25% in the Sep'19 MPS, sparking expectations for monetary easing to follow soon (yields inverted 18bps MoM in Sep'19). Participation in PIB auctions rose significantly, however, bids accepted by SBP were lower at PKR963bn in 1QFY20 vs. PKR431bn in 4QFY19 (and PKR21bn in 1QFY19). PIB yields for 3YR/5YR/10YR tenors witnessed a sharp inversion, dropping 117bps qoq on average to 12.84%/12.40%/12.31% in Sep'19 (vs. 13.69%/13.75%/13.64% in Jun'19 on average).



#### **Equity Market Review**

KSE-100 index continued to remain under pressure during 1QFY20, dropping by 5.4%qoq during Jul-Sep'19 to 32,079pts, despite some late recovery (up 8.1% mom in Sep'19). Negative developments including (i) tensions with India over Kashmir, (ii) a large fiscal deficit of 8.9% during FY19 and (iii) fine of US\$5.9bn in Reko Diq case contributed to declining trend. Additionally, the quarter started with a 100bps increase in policy rates during Jul'19 but MPS was status quo in Sep'19 meeting, explaining market direction in Sep'19. Market activity declined significantly, as ADTO dropped 25%qoq to US\$21.9mn in 1QFY20. Mutual funds and insurance companies remained heavy sellers during 1QFY20, offloading positions of US\$82mn and US\$23mn, respectively. Once again, the supply was partially absorbed by foreigners with a net buy of US\$23mn. Foreign inflow was mainly concentrated in cements (US\$13.2mn), banks (US\$7.9mn) and Power (US\$5.6mn) but E&P sector witnessed a huge outflow (US\$8.1mn). Decline in KSE-100 was almost inline with 5.1% drop in EM markets but the former underperformed the FM markets by 3.8%. Going forward, major checkpoints for market direction include (i) FATF review due in Oct'19 and (ii) the first IMF review due in Dec'19.

#### **Commodities Review**

Crude oil prices remained mixed in September. Middle of the month, drones attacked Saudi oil facilities at Abqaiq and Khurais temporarily shutting Saudi's largest oil refinery. This saw oil shooting up as 5.7mbpd of oil output, almost half of Saudi's output and 6% of global supply, was impacted with fears that this output might be offline for months. However, within two weeks of the attacks, Saudi restored all of its output back to pre-attack output levels. By the end of the month, Saudi production was down to 8.5-8.6mbpd compared to a 9.05mbpd output in August as Saudi released its strategic reserves. OPEC's oil production in September is close to a decade low with most of the drop coming from Saudi oil shortfall. WTI continued to decline on strong US inventories and economic concerns while Brent prices for the month closed positively. During September, Arab Light and WTI declined 1.3% MoM and 1.5% MoM to close at USD 61.76/bbl and USD 54.07/bbl respectively while Brent closed up 1.4% MoM closing at USD 59.25/bbl.

Richard Bay coal prices increased strongly in September, up 7.5% MoM. This brings coal prices down 33.5% CYTD closing at USD 64.1/MT. This was driven by news that Colombia, which is the fourth largest coal producer, will see its coal production decline down to 5% YoY because of drought disrupting mining operations and low prices in the international market.

Middle East urea prices came down 1.9% MoM in September closing at USD 260/MT. Morocco DAP prices remained flat MoM closing at USD 340/MT. Gold prices adjusted during the month with gold prices down 3.1% MoM closing at USD 1,472/MT. Chinese steel prices showed muted performance in September with hot rolled coil prices down 1.0% MoM at USD 480/MT while cold rolled coil price were flat closing at USD 520/MT. PTA-PX margins slipped slightly to come down 3.7% MoM, at USD 129/MT.

#### **Future Outlook**

Economic growth is expected to remain weak in FY20 given high levels of interest rates and inflation. GDP growth rate is forecasted at 2.5%-3.0 by SBP.

Entry into the IMF program for Extended Fund Facility of USD 6bn, will help unlock USD 38bn in external borrowing and grants over the next few years and improve external account position and outlook on PKR. Fiscal position remains challenging but is expected to further improve on the back of tax reforms aimed to increase tax revenue generation. Exports are likely to grow in FY20 on the back of a weaker currency compared to peers and measures to boost exports. Import growth will be contained on the back of higher duties on luxury goods.

Inflation is expected to increase to low double digits, 11-13% for FY20 according to various sources, before declining in FY21. Impact of rupee depreciation and pass on of the electricity and gas tariffs are key reasons behind the increase. Interest rates are expected to stay elevated and peak within the first half before declining in the second half of the fiscal year.

For FY20, the deficit is expected to cross 7% compared to 8.9% in FY19. This is expected to be curtailed going forward with aggressive tax collection targets.



Since the end of the fiscal year the central bank has increased the policy rate by a further 100bps, where we do not expect further tightening given inflationary threats have been preemptively priced in SBP has guided for CPI to remain within 10-12% range in the 2HCY19). Bulk of the exchange rate correction has been achieved where REER stood at 93 for August 2019. (as per SBP) and is likely to stay at current levels for the remainder of FY20. We expect pace of devaluation to adopt a more modest pace of 5-6% p.a. hereon which should further narrow inflationary pressures going forward.

In 2QFY20, the market's sentiment remains weak led by economic consolidation and weak result season. However, as further clarity emerges in 2HFY20 on (i) interest rates, (ii) inflation and relations with the US, it is possible that the stock market will remain upbeat all along in 2HFY20.

**Acknowledgement**

The Board is thankful to its valued investors, the Securities & Exchange Commission of Pakistan, the State Bank of Pakistan, the Trustee of the Fund - Central Depository Company of Pakistan Limited and the management of the Pakistan Stock Exchange Limited for their continued cooperation and support. The Directors of the Management Company also acknowledge the efforts put in by the team of the Management Company for the growth and the prudent management of the Fund.

**For and on Behalf of the Board**

**Director**

**Chief Executive Officer**

**Dated: October 22, 2019**

لیکسن ٹیکٹیکل فنڈ  
 30 ستمبر 2019 کو ختم ہونے والے سال کے لیے  
 منجمنت کمپنی کے ڈائریکٹرز کی رپورٹ

لیکسن انویسٹمنٹس لمیٹڈ کے بورڈ آف ڈائریکٹرز، لیکسن ٹیکٹیکل فنڈ ("LTF") کی منجمنت کمپنی 30 ستمبر 2019 کو ختم ہونے والے سال کے لیے اپنی رپورٹ مع آڈٹ شدہ مالیاتی گوشوارے پیش کرتے ہوئے خوشی محسوس کرتا ہے۔

فنڈ کا مقصد  
 لیکسن ٹیکٹیکل فنڈ کی سرمایہ کاری کا مقصد، ڈیٹ (Debt)، ایکویٹی اور کموڈٹیز فیوچر کنٹریکٹس پر مشتمل مختلف طرح کی سیکیورٹیز میں سرمایہ کاری کرتے ہوئے سرمائے کی قدر میں طویل مدتی اضافہ کرنا ہے۔

اہم سرگرمیاں  
 LTF ایک لیبسٹ ایلیکشن اسکیم ہے جسے متعلقہ اثاثوں کی کلاسز کے متوقع منافع جات اور منجمنت کمپنی کی صوابدید کی بنیاد پر ڈیٹ (Debt)، ایکویٹی پر مبنی انٹرسٹ منس اور کموڈٹیز کے درمیان سرمایہ کاری کے رد و بدل کی اجازت ہے اس صوابدید کا اطلاق اقتصادی ماحول کے تجزیے کے بعد کیا جائے گا جس میں افراط زر، کرنسی کی قدر میں کمی، شرح سود، GDP کی نمو، حکومتی پالیسیز، عالمی اقتصادی ڈیٹا، کموڈٹیز کی قیمتیں اور رسد/طلب کا تحریک شامل ہے۔ فکسڈ انکم سیکیورٹیز میں اسکیم کی سرمایہ کاری کا انتظام و انصرام کو حکومتی سیکیورٹیز کی مختلف میچورٹیز کے درمیان منتقلی کے ذریعے دورانیے اور yield curve منجمنت کے ذریعے کیا جائے گا۔ ایکویٹی میں سرمایہ کاری کا انتظام و انصرام ان بنیادی اقدار کے تعین کے لیے نیچے سے اوپر کی طرف تجزیے کے ذریعے کیا جائے گا جو فنڈ کو پرکشش منافع کمانے کے قابل بنائیں۔ حکومتی سیکیورٹیز کی مختلف میچورٹیز کے درمیان منتقلی کے ذریعے دورانیے اور yield curve منجمنت کے ذریعے کیا جائے گا۔ فنڈ کموڈٹیز میں سرمایہ کاری کے لیے شیئنگ مارک کو متعلقہ کموڈٹیز کے مطابق اوورویت یا انڈرویت کر سکتا ہے۔

فنڈ کی کارکردگی  
 لیکسن ٹیکٹیکل فنڈ نے شیئنگ مارک منافع 0.88% - کے مقابلے میں مالی سال 2020 کی پہلی سرمایہ کاری کے دوران 2.09% - مطلق منافع فراہم کیا۔ فنڈ نے شیئنگ مارک کے مقابلے میں 1.21% کمتر کارکردگی کا مظاہرہ کیا۔ مالی سال 2020 کی پہلی سرمایہ کاری میں فنڈ نے اسی مدت کے لیے 0.90% شیئنگ مارک کے مقابلے میں 1.70% - منافع فراہم کیا۔ 30 ستمبر 2019 کے مطابق LTF پورٹ فولیو کی طرف سے ایکویٹیز میں 58% TFCs، 20.0% اور کیس میں 13% سرمایہ کاری کی گئی۔

نی یونٹ نقصان (LPU)  
 نی یونٹ نقصان (LPU) ظاہر نہیں کیا گیا ہے کیوں کہ ہم محسوس کرتے ہیں کہ LPU شمار کرنے کے لیے تخمینہ شدہ اوسط یونٹس کا تعین اوپن اینڈ فنڈز کے لیے قابل عمل نہیں ہے۔

#### معاشی جائزہ

ریٹ میں لگاتار 18 اضافوں کے بعد، ایس بی پی نے ستمبر 2019 کی مانیٹری پالیسی میں مرکزی پالیسی ریٹ کو 13.75% پر برقرار رکھا۔ ایس بی پی کا مقصد افراط زر کی توقعات میں کوئی تبدیلی نہ ہونے (12-11% رینج کے لیے ایس بی پی کی رہنمائی) کا نتیجہ تھا جہاں سی پی آئی ٹریک پر رہی، جس کی اوسط 2015-15 کی بنیادی سطح پر مالی سال 2020 کے 2 ماہ میں 9.45% رہی (2007-08 کی پرانی بنیادی سطح پر 11.0% تھی۔ اس کے علاوہ، پچھلے سرمایوں میں زرمبادلہ کی شرح میں بھاری اصلاح کے ساتھ مالی سال 2020 کی پہلی سرمایہ کے لیے 100 REER سے (عبوری) سے بھی کم رہا۔ بیرونی شعبے نے مالی سال 2020 کے 2 ماہ کے دوران سال بہ سال بنیاد پر 53% کیلیماری کی کے ساتھ 1.3 ارب ڈالر تک نمایاں بہتری دکھائی۔ اس نے، پروگرام سے متعلق زرمبادلہ کی آمد اور سعودی تیل کی بہت فعال ہونے کے ساتھ، ایس بی پی کے زرمبادلہ کے ذخائر بڑھنے میں مدد ملی، جو 20 ستمبر 2019 کو 47.8 ارب ڈالر تھے۔ تاہم درآمدی حفاظتی حد (امپورٹ کور) اب بھی 2x ماہ کی حفاظتی حد پر کمزور ہے۔ تاہم، غیر ملکی سرمایہ کاروں کے لئے قرضوں کی منڈیوں کو کھولنے کے لئے مرکزی بینک کے فیصلے کے بعد کچھ مالی معاونت مختصر مدتی سرمایہ کاری کی شکل میں آئی ہے۔ سرمایہ کاروں کی دلچسپی بڑی حد تک ٹی بلز (234 ملین ڈالر) پر مرکوز رہی ہے جس میں کے ایس بی آراے (ایپیل کونٹریبل روپی اکاؤنٹ) کے گزشتہ سال تا حال منافع جات 327 ملین امریکی ڈالر رہے جس سے مستقبل میں سرمایہ کاری کے بے پناہ امکانات کی نشاندہی ہوتی ہے۔ اس سے قطع نظر، اسٹیٹ بینک کے گورنر نے واضح کیا ہے کہ مالیاتی پالیسی سرمایہ آمد کے بجائے افراط زر کی توقعات پر مبنی ہے جہاں ہنگامی کے نزخوں میں آئندہ اضافے کا نتیجہ افراط زر کے دباؤ کا سبب بن سکتا ہے، ہم سمجھتے ہیں کہ سود کی شرحیں اپنی بلند ترین حد تک پہنچ چکی ہیں، تاہم، مالیاتی نرمی شروع کرنے سے قبل مرکزی بینک 2020 تک انتظار کر سکتا ہے۔

#### فلسفہ انکم مارکیٹ کا جائزہ

مالی سال 2019 کی چوتھی سرمایہ میں 4.9 ٹریلین روپے کے مقابلے میں مالی سال 2020 کی پہلی سرمایہ کے دوران 6.1 ٹریلین روپے کے ساتھ ٹی بلز میں سرمایہ کاری میں (گزشتہ سال اسی مدت میں 4.6 ٹریلین روپے کے مقابلے میں) نمایاں اضافہ ہوا جہاں 3 سے 6 ماہ کی میعادوں میں بھاری تیزی دیکھنے میں آئی۔ 3 ماہ/6 ماہ/12 ماہ کی میعادوں کے لیے حتیٰ (Cut-off) منافع جات میں سرمایہ بنیاد پر 90 بنیادی پوائنٹ کا اضافہ ہوا جس کی ستمبر 2019 میں اوسط (جون 2019 میں 12.97% / 12.84% / 12.73% کی اوسط کے مقابلے میں) بالترتیب 13.74%/13.78%/13.73% رہی۔ اس کے باوجود مرکزی بینک کی طرف سے ستمبر 2019 میں مالیاتی پالیسی میں مرکزی پالیسی ریٹ 13.25% پالیسی برقرار رکھنے کے بعد جلد ہی مالی نرمی کی روشن توقعات کے ساتھ منافع جات کے خطوط (yield curves) بلندی کی طرف بحال ہونے شروع ہو گئے ہیں (ستمبر 2019 میں منافع جات میں ماہ بہ ماہ بنیاد پر 18 بنیادی پوائنٹس کی بحالی ہوئی)۔ PIB کی نیلا سیوں میں سرمایہ کاری میں نمایاں اضافہ ہوا، تاہم مالی سال 2020 کی پہلی سرمایہ میں ایس بی پی کی طرف سے قبول کردہ 963 ارب روپے کی پیشکشیں مالی سال 2019 کی چوتھی سرمایہ میں 431 ارب روپے (اور مالی سال 2019 کی پہلی سرمایہ میں 21 ارب روپے) کے مقابلے میں کم تھیں۔

3 سال / 5 سال / 10 سال کی میعادوں کے لیے PIB کے منافع جات میں تیزی سے گراؤٹ آئی جو ستمبر 2019 میں 12.31%/12.40%/12.84% کی اوسط کے ساتھ سرمایہ بہ سرمایہ بنیاد پر (جون 2019 میں 13.64%/13.75%/13.69% کی اوسط کے مقابلے میں) 117 بنیادی پوائنٹس گر گئے۔

#### ایکویٹی مارکیٹ کا جائزہ

مالی سال 2020 کی پہلی سہ ماہی کے دوران KSE-100 انڈیکس بدستور دباؤ میں رہا اور تاخیر سے بحالی کے باوجود (مالی سال 2019 میں ماہ بہ ماہ بنیاد پر 8.1% اضافہ) جولائی ستمبر 2019 کے دوران سہ ماہی پر سہ ماہی بنیاد پر 5.4% کمی ہوئی۔ مخفی چٹن رفت میں درج ذیل شامل ہے (i) کشمیر پرائیڈ کے ساتھ تنازعہ (ii) مالی سال 2019 کے دوران 8.9% کا بھاری مالیاتی خسارہ (iii) ریکوڈک مقدسے میں 5.9 ارب روپے کے جرمانے نے پستی کے رجحان میں حصہ شامل کیا۔

مزید برآں، اس سہ ماہی کا آغاز جولائی 2019 کے دوران پالیسی ریٹس میں 100 بنیادی پوائنٹس کے اضافے کے ساتھ ہوا لیکن ستمبر 2019 کے اجلاس میں MPS کی حیثیت برقرار رہی، جس نے ستمبر 2019 میں مارکیٹ کی سمت کی نشان دہی کی۔ مارکیٹ کی سرگرمی میں نمایاں کمی واقع ہوئی، جیسا کہ مالی سال 2020 کی پہلی سہ ماہی میں ADTO سہ ماہی پر سہ ماہی بنیاد پر 25% کمی کے ساتھ 21.9 ملین ڈالر ہو گیا۔ مالی سال 2020 کی پہلی سہ ماہی میں میوہل فنڈز اور انشورنس کمپنیاں سب بڑی فروخت کنندگان رہیں جنہوں نے بالترتیب 82 ملین ڈالر اور 23 ملین ڈالر کے شیئرز فروخت کیے۔ ایک بار پھر، غیر ملکی خریداروں نے سپلائی کو جزوی طور پر جذب کیا جن کی خالص خریداری 23 ملین امریکی ڈالر تھی۔ بیرونی سرمایہ کاری کی آمد بنیادی طور پر سیسٹ (13.2 ملین ڈالر)، بینکوں (7.9 ملین ڈالر) اور پاور (5.6 ملین ڈالر) پر مرکوز رہی لیکن ای اینڈ پی کے شعبے میں سرمایہ کاری کا زبردست اخراج (8.1 ملین ڈالر) دیکھنے میں آیا۔ کے ایس ای 100 میں کمی EM مارکیٹوں میں 5.1% کمی کے ساتھ تقریباً ہم آہنگ تھی لیکن اس نے ایف ایم مارکیٹوں سے 3.8% کم تر کارکردگی کا مظاہرہ کیا۔ مارکیٹ کی سمت کے لیے قابل توجہ نکات میں (i) اکتوبر 2019 میں ہونے والا FATF جائزہ اور (ii) دسمبر 2019 میں ہونے والا آئی ایم ایف کا پہلا جائزہ شامل ہے۔

#### کمؤڈٹیز کا جائزہ

ستمبر میں خام تیل کی قیمتیں ملی جلی تھیں۔ مینینے کے بیچ میں، ڈرون حملوں نے اقلیت اور خلیج میں تیل کھنیز کو نشانہ بنایا جس کے نتیجے میں سعودیہ کی سب سے بڑی تیل کھنیز قوی طور پر بند ہو گئی۔ اس کے نتیجے میں تیل کی قیمت اوپر گئی کیونکہ 5.7mbpd تیل کی پیداوار، جو کہ تقریباً سعودیہ کی کل پیداوار کا آدھا حصہ اور عالمی پیداوار کا 6% حصہ ہے، متاثر ہوا کیونکہ اس پیداوار کے مہینوں بھر بند رہنے کا خدشہ تھا۔ البتہ، حملے کے صرف دو مہینوں کے بعد ہی سعودیہ نے اپنی تیل کی پیداوار کو حملوں سے پہلے والی پیداوار کے مساوی کر لیا۔ مینینے کے اختتام تک، سعودیہ پیداوار 8.5-8.6mbpd تک نیچے گئی جو کہ اگست کے مینینے میں 9.05mbpd سے کم تر ریکارڈ کی گئی کیونکہ سعودیہ اپنے اسٹریٹیجک اسٹاک ریلیز کر چکا تھا۔ OPEC کی تیل کی پیداوار ستمبر میں سابقہ دہائی کی کم ترین سطح پر ہے جس میں کمی کی سب سے بڑی وجہ سعودیہ کے تیل کے ذخائر میں کمی ہے۔ WTI معقول امریکی انونٹریز اور معاشی تحفظات کے پیش نظر زوال کا شکار رہا جبکہ بریٹن اسی ماہ میں مثبت انجام کو پہنچیں۔ ستمبر میں، عرب لائٹ اور WTI میں 1.3% ماہانہ اور 1.5% ماہانہ زوال ریکارڈ کیا گیا جس کا اختتام 61.76/bbl اور 54.07bbl امریکی ڈالر پر ہوا جبکہ بریٹن 1.4% ماہانہ پر 59.25/bbl امریکی ڈالر کے ساتھ بند ہوا۔ رچرڈے کوئلے کی قیمتوں میں ستمبر میں ماہ بہ ماہ بنیاد پر 7.5% اضافہ ہوا۔ اس سے کوئلے کی قیمتوں میں موجودہ سال تا حال بنیاد پر 33.5% کمی واقع ہوتی ہے جو 64.1 MT/ امریکی ڈالر پر بند ہوتی ہے۔ اسے اس خبر سے تقویت ملی کہ کولمبیا، جو کوئلہ تیار کرنے والا چوتھا بڑا ملک ہے، خشک سالی سے کان کنی میں خلل پڑنے اور بین الاقوامی منڈی میں کم قیمتوں کی وجہ سے کوئلے کی پیداوار میں ماہ بہ ماہ بنیاد پر 5% فیصد کمی کا سامنا کرے گا۔

#### مستقبل کی توقعات

سود اور افراط زر کی بلند شرحوں کی وجہ سے مالی سال 2020 میں معاشی نمو کمزور رہنے کی توقع ہے۔ اسٹیٹ بینک کی طرف سے جی ڈی پی کی 2.5%-3.0%

شرح نموی پیش گوئی کی گئی ہے۔

6 ارب امریکی ڈالر کے توسیعی فنڈ کی سہولت کے لئے آئی ایم ایف پروگرام میں شمولیت سے آئندہ چند سالوں میں 38 بلین ڈالر کی بیرونی قرضے اور گرانٹ کے دروازے کھولنے اور بیرونی اکاؤنٹ کی صورت حال اور پاکستانی روپے پر توقعات بہتر بنانے میں مدد ملے گی۔ مالیاتی صورت حال بدستور چیلنج سے بھرپور ہے تاہم ٹیکس آمدنی کی پیداوار میں اضافے کے ہدف کے ساتھ ٹیکس اصلاحات کی بدولت مزید بہتری کی توقع ہے۔ جس کا مقصد ٹیکس محصولات کی پیداوار میں اضافہ کرنا ہے۔ ہم خطہ ممالک کے مقابلے میں کمزور کرنسی اور برآمدات کو فروغ دینے کے اقدامات کی بدولت مالی سال 2020 میں برآمدات بڑھنے کا امکان ہے۔ اشیائے تہذیب پر بلند محصولات کی بدولت درآمدات میں نمو محدود رہے گی۔

مختلف ذرائع کے مطابق مالی سال 2021 میں کمی سے قبل مالی سال 2020 کے لیے افراط زر میں نچلے دوہرے ہندسوں، 11-13% تک اضافہ متوقع ہے۔ روپے کی قدر میں کمی اور بجلی اور گیس کے نرخوں میں اضافے کے اثرات کی منتقلی اضافے کے پیچھے اہم وجوہات ہیں۔ مالی سال کے دوسرے نصف حصے میں کمی سے پہلے نصف میں سود کی شرح کے بلند رہنے اور بلند ترین سطح چھوٹنے کی توقع ہے۔

مالی سال 2020 کے لیے خسارہ، مالی سال 2019 میں 8.9 فیصد کے مقابلے میں 7 فیصد سے تجاوز کرنے کی توقع ہے۔ ٹیکس وصولی کے جارحانہ ہدف کے ساتھ آگے بڑھتے ہوئے اس میں کمی متوقع ہے۔

جیہا کمزوری بینک نے مالی سال کے اختتام کے بعد پالیسی شرح میں مزید 100 بنیادی پوائنٹس کا اضافہ کیا ہے، افراط زر کے خطرات کے پیش نظر اسٹیٹ بینک آف پاکستان کی طرف سے پیشگی طے کردہ قیمتوں اور موجودہ سال 2019 کے دوسرے نصف میں بی آئی ٹی 10-12% کی حد میں رہنے کی رہنمائی کے ساتھ مزید سختی کی توقع نہیں ہے۔ زرمبادلہ کی شرح میں بہت حد تک درستی حاصل کر لی گئی ہے جہاں اگست 2019 کے لئے 93 REER پر کھڑا ہوا تھا (ایس بی پی کے مطابق) اور امکان ہے کہ مالی سال 2020 کے باقی عرصہ تک موجودہ سطح پر رہے گا۔ ہم توقع کرتے ہیں کہ قدر میں کمی کی رفتار 5-6% کی زیادہ معتدل رفتار اپنائے گی جس سے آگے بڑھنے پر افراط زر کے دباؤ میں مزید کمی آئی چاہیے۔

مالی سال 2020 کی دوسری سہ ماہی میں اقتصادی استحکام اور کمزور نتائج والے بیزنس کے نتیجے میں مارکیٹ کا جذبہ بدستور کمزور ہے۔ تاہم، جیسے ہی مالی سال 2020 کے دوسرے نصف میں (i) سود کی شرحوں، (ii) افراط زر اور امریکہ کے ساتھ تعلقات پر صورت حال مزید واضح ہوگی ممکن ہے کہ مالی سال 2020 کے دوسرے نصف میں بھی اسٹاک مارکیٹ خوش امید رہے گی۔

اظہار تشکر

یہ بورڈ اپنے قابل قدر انویسٹرز، سیکورٹیز اینڈ ایکسچینج کمیشن آف پاکستان، اسٹیٹ بینک آف پاکستان، فنڈ کے ٹرسٹی، بینٹل ڈیپازٹری کمپنی آف پاکستان لمیٹڈ اور پاکستان اسٹاک ایکسچینج لمیٹڈ کا، ان کے مسلسل تعاون اور مدد پر شکر گزار ہے۔ منجند کمپنی کے ڈائریکٹر فنڈ کی ترقی اور دانش مند انتظام و انصرام کے لیے منجند کمپنی کی ٹیم کی محنت اور کاوشوں کا بھی اعتراف کرتے ہیں۔

برائے و منجانب بورڈ

ڈائریکٹر

چیف ایگزیکٹو آفیسر

تاریخ: 22 اکتوبر 2019

**Condensed Interim Statement of Assets and Liabilities  
As at September 30, 2019**

|                                                                          |      | September 30,<br>2019<br>(Unaudited) | June 30,<br>2019<br>(Audited) |
|--------------------------------------------------------------------------|------|--------------------------------------|-------------------------------|
|                                                                          | Note | (Rupees)                             |                               |
| ASSETS                                                                   |      |                                      |                               |
| Bank balances                                                            | 5    | 83,184,464                           | 85,286,659                    |
| Investments                                                              | 6    | 559,964,032                          | 670,368,027                   |
| Dividend receivable                                                      |      | 3,223,514                            | 875,703                       |
| Receivable against sale of investments                                   |      | 3,338,600                            | -                             |
| Markup accrued                                                           |      | 6,507,397                            | 5,341,484                     |
| Deposits, prepayments and other receivables                              |      | 3,049,555                            | 2,977,293                     |
| TOTAL ASSETS                                                             |      | 659,267,562                          | 764,849,166                   |
| LIABILITIES                                                              |      |                                      |                               |
| Remuneration payable to the Management Company                           | 7    | 2,746,124                            | 2,862,857                     |
| Remuneration payable to the Trustee                                      | 8    | 117,408                              | 144,152                       |
| Annual fee payable to the Securities and Exchange Commission of Pakistan | 9    | 33,725                               | 998,749                       |
| Payable against redemption of units                                      |      | -                                    | -                             |
| Payable against purchase of investments                                  |      | 3,120,475                            | -                             |
| Accrued expenses and other liabilities                                   | 10   | 4,444,702                            | 4,255,685                     |
| TOTAL LIABILITIES                                                        |      | 10,462,434                           | 8,261,443                     |
| NET ASSETS                                                               |      | 648,805,128                          | 756,587,723                   |
| UNITHOLDERS' FUND (as per statement of movement in unit holders' fund)   |      |                                      |                               |
|                                                                          |      | 648,805,128                          | 756,587,723                   |
| CONTINGENCIES AND COMMITMENTS                                            |      |                                      |                               |
|                                                                          | 12   |                                      |                               |
|                                                                          |      | (Number of units)                    |                               |
| Number of units in issue                                                 |      | 7,390,508                            | 8,436,662                     |
|                                                                          |      | (Rupees)                             |                               |
| Net assets value per unit                                                |      | 87.7889                              | 89.6785                       |

The annexed notes from 1 to 17 form an integral part of these condensed interim financial statements.

**For Lakson Investments Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive Officer

\_\_\_\_\_  
Chief Financial Officer

\_\_\_\_\_  
Director

**Condensed Interim Income Statement (Unaudited)  
For the quarter ended September 30, 2019**

|                                                                                  | Note                   | 2019<br>(Rupees)    | 2018               |
|----------------------------------------------------------------------------------|------------------------|---------------------|--------------------|
| <b>INCOME</b>                                                                    |                        |                     |                    |
| Income from Government securities                                                |                        | 1,891,218           | 430,464            |
| Mark-up income                                                                   |                        | 7,452,147           | 11,231,150         |
| Dividend income                                                                  |                        | 5,965,740           | 8,658,474          |
| Exchange gain / (loss) on foreign currency bank balance                          |                        | (18,557)            | 14,394             |
|                                                                                  |                        | <u>15,290,548</u>   | <u>20,334,482</u>  |
| Capital gain / (loss) on sale of investments - net                               |                        | (8,375,697)         | 4,378,922          |
| Unrealised (loss) / gain on revaluation of held<br>for trading investments - net | 6.1, 6.2,<br>6.3 & 6.4 | (21,015,374)        | (7,632,223)        |
|                                                                                  |                        | <u>(29,391,071)</u> | <u>(3,253,301)</u> |
| <b>Total income / (loss)</b>                                                     |                        | <u>(14,100,523)</u> | <u>17,081,181</u>  |
| <b>EXPENSES</b>                                                                  |                        |                     |                    |
| Remuneration of the Management Company                                           | 7.1                    | 2,218,611           | 4,031,614          |
| Sindh Sales tax on remuneration to the<br>Management Company                     | 7.2                    | 288,419             | 524,110            |
| Remuneration of the Trustee                                                      |                        | 381,095             | 635,213            |
| Annual fee to the Securities and Exchange<br>Commission of Pakistan              |                        | 33,725              | 294,576            |
| Auditors' remuneration                                                           |                        | 89,539              | 73,277             |
| Fees and subscription                                                            |                        | 180,796             | 294,923            |
| Printing charges                                                                 |                        | -                   | 14,341             |
| SECP supervisory fee                                                             |                        | 628                 | 630                |
| Brokerage, bank and settlement charges                                           |                        | 317,685             | 425,483            |
| <b>Total expenses</b>                                                            |                        | <u>3,510,498</u>    | <u>6,294,167</u>   |
| Net income / (loss) from operating activities                                    |                        | <u>(17,611,021)</u> | <u>10,787,014</u>  |
| Sindh Workers' Welfare Fund (SWWF)                                               | 10.1                   | -                   | (215,740)          |
| <b>Net income / (loss) for the period before taxation</b>                        |                        | <u>(17,611,021)</u> | <u>10,571,274</u>  |
| Taxation                                                                         | 13                     | -                   | -                  |
| <b>Net income / (loss) for the period after taxation</b>                         |                        | <u>(17,611,021)</u> | <u>10,571,274</u>  |
| <b>Allocation of net income for the period after taxation</b>                    |                        |                     |                    |
| Net income for the period after taxation                                         |                        | -                   | 10,571,274         |
| Income already paid on units redeemed                                            |                        | -                   | (107,203)          |
|                                                                                  |                        | <u>-</u>            | <u>10,464,071</u>  |
| <b>Accounting income available for distribution</b>                              |                        |                     |                    |
| - Relating to capital gains                                                      |                        | -                   | -                  |
| - Excluding capital gains                                                        |                        | -                   | 10,464,071         |
|                                                                                  |                        | <u>-</u>            | <u>10,464,071</u>  |

The annexed notes from 1 to 17 form an integral part of these condensed interim financial statements.

**For Lakson Investments Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive Officer

\_\_\_\_\_  
Chief Financial Officer

\_\_\_\_\_  
Director



**LAKSON INVESTMENTS**  
WE MANAGE YOUR MONEY, AS WE MANAGE OUR OWN

**LAKSON TACTICAL FUND**

**Condensed Interim Statement of Comprehensive Income (Unaudited)  
For the quarter ended September 30, 2019**

|                                                           | 2019                | 2018              |
|-----------------------------------------------------------|---------------------|-------------------|
|                                                           | (Rupees)            |                   |
| Net income / (loss) for the period after taxation         | (17,611,021)        | 10,571,274        |
| Other comprehensive income for the period                 | -                   | -                 |
| <b>Total comprehensive income / (loss) for the period</b> | <u>(17,611,021)</u> | <u>10,571,274</u> |

The annexed notes from 1 to 17 form an integral part of these condensed interim financial statements.

**For Lakson Investments Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive Officer

\_\_\_\_\_  
Chief Financial Officer

\_\_\_\_\_  
Director

**Condensed Interim Statement of Movement In Reserve or Unit Holders' Fund (Unaudited)**  
**For the quarter ended September 30, 2019**

|                                                           | 2019                 |                      | 2018                 |                      |
|-----------------------------------------------------------|----------------------|----------------------|----------------------|----------------------|
|                                                           | Capital value        | Undistributed Income | Capital value        | Undistributed Income |
| <b>Net assets at beginning of the period</b>              |                      |                      |                      |                      |
| <b>Issuance of 121,269 units (2018: Nil units)</b>        |                      |                      |                      |                      |
| - Capital value                                           | 850,911,523          | (94,323,800)         | 756,587,723          | 9,804,467            |
| - Element of loss                                         | 10,875,197           | -                    | 1,210,315,259        | 1,220,119,726        |
| Total proceeds on issuance of units                       | 10,570,000           | -                    | 10,570,000           | -                    |
| <b>Redemption of 1,167,422 units (2018: 56,162 units)</b> |                      |                      |                      |                      |
| - Capital value                                           | (104,692,678)        | -                    | (104,692,678)        | -                    |
| - Element of income                                       | 3,951,104            | -                    | 3,951,104            | -                    |
| Total payments on redemption of units                     | (100,741,574)        | -                    | (100,741,574)        | (107,203)            |
| Distribution to the unit holders in cash                  | -                    | -                    | -                    | -                    |
| Accounting (loss) / income for the period                 | -                    | (17,592,464)         | -                    | -                    |
| Exchange gain / (loss) on foreign currency deposits       | -                    | (18,557)             | -                    | -                    |
| Total comprehensive income for the period                 | -                    | (17,611,021)         | -                    | 10,571,274           |
| <b>Net assets as at end of the period</b>                 | <b>760,739,949</b>   | <b>(111,934,821)</b> | <b>1,204,564,147</b> | <b>20,268,538</b>    |
| <b>Undistributed income brought forward:</b>              |                      |                      |                      |                      |
| - Realized income                                         | 19,456,897           |                      |                      | 78,903,373           |
| - Unrealised income                                       | (113,780,697)        |                      |                      | (69,098,906)         |
|                                                           | (94,323,800)         |                      |                      | 9,804,467            |
| <b>Accounting income available for distribution:</b>      |                      |                      |                      |                      |
| Relating to capital gains                                 | -                    | -                    | -                    | -                    |
| Excluding capital gains                                   | -                    | -                    | -                    | 10,464,071           |
|                                                           |                      |                      |                      | 10,464,071           |
| Net income / (loss) for the period after taxation         |                      |                      |                      | -                    |
| Distribution during the period                            | (17,611,021)         |                      |                      | -                    |
| <b>Undistributed income at end of the period</b>          | <b>(111,934,821)</b> |                      |                      | <b>20,268,538</b>    |
| <b>Undistributed income carried forward</b>               |                      |                      |                      |                      |
| - Realized income                                         | (80,919,447)         |                      |                      | 27,900,761           |
| - Unrealised income                                       | (21,015,374)         |                      |                      | (7,632,223)          |
|                                                           | (111,934,821)        |                      |                      | 20,268,538           |
| Net assets value per unit at beginning of the period      |                      |                      | 89,6785              | 100,6215             |
| Net assets value per unit at end of the period            |                      |                      | 87,7889              | 101,4885             |

The annexed notes from 1 to 17 form an integral part of these condensed interim financial statements.

**For Lakson Investments Limited  
(Management Company)**

\_\_\_\_\_  
 Chief Executive Officer

\_\_\_\_\_  
 Chief Financial Officer

\_\_\_\_\_  
 Director

**Condensed Interim Cash Flow Statement (Unaudited)  
For the quarter ended September 30, 2019**

|                                                                          | 2019                | 2018                |
|--------------------------------------------------------------------------|---------------------|---------------------|
|                                                                          | (Rupees)            |                     |
| <b>CASH FLOW FROM OPERATING ACTIVITIES</b>                               |                     |                     |
| Net income / (loss) for the period before taxation                       | (17,611,021)        | 10,571,274          |
| <b>Adjustments for:</b>                                                  |                     |                     |
| Unrealised loss on revaluation of held for trading investments - net     | 21,015,374          | 7,632,223           |
| Dividend income on held for trading investments                          | (5,965,740)         | (8,658,474)         |
| Markup on bank balances and investments                                  | (7,452,147)         | (11,231,150)        |
|                                                                          | <u>(10,013,534)</u> | <u>(1,686,127)</u>  |
| <b>Decrease / (increase) in assets</b>                                   |                     |                     |
| Investments - net                                                        | 89,388,620          | (70,706,157)        |
| Advances, deposits, prepayments and other receivables                    | (72,262)            | (207,447)           |
| Receivable against settlement of investments                             | (3,338,600)         | 1,559,370           |
|                                                                          | <u>85,977,758</u>   | <u>(69,354,234)</u> |
| <b>(Decrease) / increase in liabilities</b>                              |                     |                     |
| Payable to the Management Company                                        | (116,733)           | (139,660)           |
| Remuneration payable to the Trustee                                      | (26,744)            | (831)               |
| Annual fee payable to the Securities and Exchange Commission of Pakistan | (965,024)           | (856,335)           |
| Payable against purchase of investments                                  | 3,120,475           | (10,133,433)        |
| Accrued expenses and other liabilities                                   | 189,017             | 785,092             |
|                                                                          | <u>2,200,991</u>    | <u>(10,345,167)</u> |
| Dividend income received                                                 | 3,617,929           | 3,100,568           |
| Markup on bank balances and investments                                  | 6,286,234           | 12,100,555          |
| <b>Net cash used in / (generated from) operating activities</b>          | <u>88,069,379</u>   | <u>(66,184,405)</u> |
| <b>CASH FLOW FROM FINANCING ACTIVITIES</b>                               |                     |                     |
| Cash received from issue of units                                        | 10,570,000          | -                   |
| Cash paid on redemption of units                                         | (100,741,574)       | (7,258,315)         |
| <b>Net cash used in from financing activities</b>                        | <u>(90,171,574)</u> | <u>(7,258,315)</u>  |
| Net decrease in cash and cash equivalent                                 | (2,102,195)         | (73,442,720)        |
| Cash and cash equivalent at the beginning of the period                  | 85,286,659          | 508,923,987         |
| Cash and cash equivalent at the end of the period                        | <u>83,184,464</u>   | <u>435,481,267</u>  |

The annexed notes from 1 to 17 form an integral part of these condensed interim financial statements.

**For Lakson Investments Limited  
(Management Company)**

\_\_\_\_\_  
Chief Executive Officer

\_\_\_\_\_  
Chief Financial Officer

\_\_\_\_\_  
Director

**Notes to the Condensed Interim Financial Information (Unaudited)  
For the quarter ended September 30, 2019**

**1 LEGAL STATUS AND NATURE OF BUSINESS**

Lakson Tactical Fund ("the Fund") was established under Trust Deed executed on May 30, 2011 between Lakson Investments Limited as its Management Company and Central Depository Company of Pakistan Limited (CDC) as its Trustee. The Fund has been registered as a notified entity on July 7, 2011 by the Securities and Exchange Commission of Pakistan (SECP) in accordance with the Non-Banking Finance Companies and Notified Entities Regulations, 2008. The Management Company of the Fund has been licensed by SECP to undertake Asset Management and Investment Advisory Services as a Non-Banking Finance Company under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003. The registered office of the Management Company is located at 14 - Ali Block, New Garden Town, Lahore. while the head office is in the Lakson Square Building No. 2, Karachi.

The Fund is an open end mutual fund and is listed on Pakistan Stock Exchange. Units are offered for public subscription on a continuous basis. The units can also be redeemed by surrendering them to the Fund.

The Fund is categorised as "Asset Allocation Scheme" as per the Circular 07 of 2009 issued by Securities and Exchange Commission of Pakistan (SECP) and is authorised to invest within the prescribed limits as mentioned in the offering documents of the Fund in listed equity securities, Government securities, debt securities, deposits with banks, preference shares, placement of funds with financial institutions, reverse repo, margin trading system, money market placement, commercial paper, unlisted equity securities only if an application for listing of such securities has been accepted by the stock exchange, future contracts of equity and commodity and any other instruments authorized by SECP in Pakistan. Further, as allowed by SECP and the State Bank of Pakistan, the Fund can invest abroad up to 30% of the aggregated funds mobilized (including foreign currency funds) subject to a maximum limit of USD 15 million. The investments authorized outside Pakistan include exchange traded funds based on equities / debt with exposure in the commodities, index tracker funds tracking different commodities indices, actively managed commodities based funds, equities and debt securities of companies with exposure in commodities, future contracts of different commodities and foreign currency deposits etc.

Title to the assets of the Fund is held in the name of Central Depository Company of Pakistan Limited as a Trustee of the Fund.

Pakistan Credit Rating Company Limited (PACRA) has maintained the rating of the Management Company of the Fund to the scale 'AM2+' (stable outlook) vide its report dated 27 February 2019 (2018: AM2+ as on 28 August 2018).

On October 01, 2019: VIS Credit Rating Company assigned following rankings to the Fund based on the performance review for the period ended 30 June 2019:

1 Year ranking: 2-Star  
3 Year ranking : 3-Star  
5 Year ranking: 3-Star

**2 BASIS OF PREPARATION**

**2.1 Statement of compliance**

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:

- International Financial Reporting Standards (IFRS Standards) issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017;
- Provisions of and directives issued under the Companies Act, 2017 along with part VIIIA of the repealed Companies Ordinance, 1984; and
- Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003 (the NBFC Rules), Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and requirements of the Trust Deed.

Where provisions of and directives issued under the Companies Act, 2017, part VIIIA of the repealed Companies Ordinance, 1984, the NBFC Rules, the NBFC Regulations and requirements of the Trust Deed differ from the IFRS Standards, the provisions of and directives issued under the Companies Act, 2017, part VIIIA of the repealed Companies Ordinance, 1984, the NBFC Rules, the NBFC Regulations and requirements of the Trust Deed have been followed.

The comparative Statement of Assets and Liabilities presented in these condensed interim financial information as at 30 June 2019 has been extracted from the audited financial statements of the Company for the year ended 30 June 2019, whereas the comparative profit and loss account, statement of comprehensive income, the cash flow statement and statement of changes in equity for the quarter ended 30 September 2019 have been extracted from the unaudited condensed interim financial information for the period then ended.

- 2.2 This condensed interim financial information do not include all the information required for a complete set of annual financial statements and should be read in conjunction with the latest annual financial statements as at and for the year ended 30 June 2019. However, selected explanatory notes are included to explain events and transactions that are significant.
- 2.3 This condensed interim financial information is being submitted to the unit holders as required under Regulation 38 (g) of the Non-Banking Finance Companies and notified Entities Regulations, 2008 (NBFC Regulations) and are unaudited.

In compliance with schedule V of the NBFC Regulations the directors of the Management Company hereby declare that this condensed interim financial information gives a true and fair view of the state of the Fund's affairs as at September 30, 2019.

#### **2.4 Basis of measurement**

This condensed interim financial information has been prepared under the historical cost convention, except that investments are measured at fair values.

#### **2.3 Functional And Presentation Currency**

This condensed interim financial information is presented in Pak Rupees, which is the Fund's functional and presentation currency. All amount has been rounded off to the nearest of rupees, unless otherwise indicated.

#### **2.4 SIGNIFICANT JUDGEMENTS AND ESTIMATES**

The preparation of condensed interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

The significant judgments made by management in applying the Fund's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the annual financial statements as at and for the year ended June 30, 2019.



### 3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and methods of computation adopted in the preparation of these condensed interim financial informations are the same as those applied in the preparation of the financial statements as at and for the year ended June 30, 2019.

### 4 FINANCIAL RISK MANAGEMENT

The Fund financial risk management objectives and policies are consistent with those disclosed in the annual audited financial statements for the year ended June 30, 2019.

|                                     |      |                   | September 30,<br>2019<br>(Unaudited) | June 30,<br>2019<br>(Audited) |
|-------------------------------------|------|-------------------|--------------------------------------|-------------------------------|
|                                     | Note |                   | (Rupees)                             |                               |
| <b>5 BANK BALANCES</b>              |      |                   |                                      |                               |
| In local currency                   |      |                   |                                      |                               |
| In profit and loss sharing accounts | 5.1  | <b>82,388,767</b> |                                      | 84,472,405                    |
| In current account                  |      | <b>8,640</b>      |                                      | 8,640                         |
| In foreign currency                 |      |                   |                                      |                               |
| In current account                  | 5.2  | <b>787,057</b>    |                                      | 805,614                       |
| [USD\$ 5,033 (2019: USD\$ 5,033)]   |      | <b>83,184,464</b> |                                      | 85,286,659                    |

5.1 These carry mark-up rates ranging from 11.25% to 14.30% (2019: from 9.25% to 13.50%) per annum.

5.2 This represents USD denominated current account maintained in foreign country.

### 6 INVESTMENTS

#### At fair value through profit or loss

|                           |     |                    |             |
|---------------------------|-----|--------------------|-------------|
| Listed equity securities  | 6.1 | <b>378,752,305</b> | 467,849,005 |
| Term finance certificates | 6.2 | <b>84,246,812</b>  | 84,770,083  |
| Sukuk certificates        | 6.3 | <b>44,802,235</b>  | 48,789,439  |
| Government securities     | 6.4 | <b>52,162,680</b>  | 68,959,500  |
|                           |     | <b>559,964,032</b> | 670,368,027 |
|                           |     | -                  | -           |
|                           |     | <b>559,964,032</b> | 670,368,027 |

**6.1 At fair value through profit or loss**

Shares of listed companies - fully paid up ordinary shares of Rs. 10 each unless stated otherwise

| Name of the Investee Company               | Holding as at July 01, 2019 | Purchased during the period | * Bonus shares / letter of right received during the period | Disposed during the period | Holding as at September 30, 2019 | Carrying value before revaluation as of 30 September 2019 | Market value as of 30 September 2019 (after revaluation) | Unrealised gain / (loss) - net | -----                                           |                                          | Par value of shares held as a percentage of total paid up capital of the investee company |
|--------------------------------------------|-----------------------------|-----------------------------|-------------------------------------------------------------|----------------------------|----------------------------------|-----------------------------------------------------------|----------------------------------------------------------|--------------------------------|-------------------------------------------------|------------------------------------------|-------------------------------------------------------------------------------------------|
|                                            |                             |                             |                                                             |                            |                                  |                                                           |                                                          |                                | Market value as percentage of total investments | Market value as percentage of net assets |                                                                                           |
| -----                                      |                             |                             |                                                             |                            |                                  |                                                           |                                                          |                                |                                                 |                                          |                                                                                           |
| Number of Shares                           |                             |                             |                                                             |                            |                                  |                                                           |                                                          |                                |                                                 |                                          |                                                                                           |
| -----                                      |                             |                             |                                                             |                            |                                  |                                                           |                                                          |                                |                                                 |                                          |                                                                                           |
| <b>Commercial Banks</b>                    |                             |                             |                                                             |                            |                                  |                                                           |                                                          |                                |                                                 |                                          |                                                                                           |
| Askari Bank Limited                        | 903,700                     | -                           | -                                                           | 85,000                     | 818,700                          | 15,481,617                                                | 14,400,593                                               | (1,080,684)                    | 2.57                                            | 2.22                                     | 0.04%                                                                                     |
| Bank of Punjab                             | 1,561,584                   | -                           | -                                                           | 223,000                    | 1,338,584                        | 12,248,044                                                | 11,672,452                                               | (575,592)                      | 2.08                                            | 1.80                                     | 0.01%                                                                                     |
| Bank Al Falah Limited                      | 615,691                     | -                           | -                                                           | 125,500                    | 490,191                          | 21,367,426                                                | 20,068,420                                               | (1,299,006)                    | 3.58                                            | 3.09                                     | 0.01%                                                                                     |
| Habib Bank Limited - 6.1.1                 | 299,160                     | -                           | -                                                           | 102,100                    | 197,060                          | 22,319,016                                                | 23,286,580                                               | 967,564                        | 4.16                                            | 3.59                                     | 0.01%                                                                                     |
| MCB Bank Limited                           | 126,526                     | -                           | -                                                           | 45,650                     | 80,876                           | 14,108,818                                                | 13,714,143                                               | (394,675)                      | 2.45                                            | 2.11                                     | 0.00%                                                                                     |
| United Bank Limited                        | 252,898                     | -                           | -                                                           | 84,600                     | 168,298                          | 24,803,759                                                | 23,263,833                                               | (1,539,926)                    | 4.15                                            | 3.59                                     | 0.02%                                                                                     |
|                                            |                             |                             |                                                             |                            |                                  | <b>110,328,680</b>                                        | <b>106,406,361</b>                                       | <b>(3,922,319)</b>             | <b>19.00</b>                                    | <b>16.40</b>                             |                                                                                           |
| -----                                      |                             |                             |                                                             |                            |                                  |                                                           |                                                          |                                |                                                 |                                          |                                                                                           |
| <b>Chemicals</b>                           |                             |                             |                                                             |                            |                                  |                                                           |                                                          |                                |                                                 |                                          |                                                                                           |
| ICI Pakistan Limited                       | 6,643                       | -                           | -                                                           | 600                        | 6,043                            | 3,217,716                                                 | 2,961,070                                                | (256,646)                      | 0.53                                            | 0.46                                     | 0.02%                                                                                     |
| Engro Polymer & Chemicals Limited          | 480,678                     | 15,000                      | -                                                           | -                          | 495,678                          | 13,327,329                                                | 12,168,894                                               | (1,158,435)                    | 2.17                                            | 1.88                                     | 0.03%                                                                                     |
| Lotte Chemical Pakistan Limited            | 910,000                     | -                           | -                                                           | 115,000                    | 795,000                          | 12,123,750                                                | 10,843,800                                               | (1,279,950)                    | 1.94                                            | 1.67                                     | 0.01%                                                                                     |
|                                            |                             |                             |                                                             |                            |                                  | <b>28,688,795</b>                                         | <b>25,973,764</b>                                        | <b>(2,695,031)</b>             | <b>4.64</b>                                     | <b>4.00</b>                              |                                                                                           |
| -----                                      |                             |                             |                                                             |                            |                                  |                                                           |                                                          |                                |                                                 |                                          |                                                                                           |
| <b>Fertilizers</b>                         |                             |                             |                                                             |                            |                                  |                                                           |                                                          |                                |                                                 |                                          |                                                                                           |
| Engro Corporation Limited - 6.1.1          | 113,395                     | 52,500                      | -                                                           | -                          | 165,895                          | 44,264,998                                                | 44,275,717                                               | 10,719                         | 7.91                                            | 6.82                                     | 0.00%                                                                                     |
| Fauji Fertilizer Bin Qasim Limited         | 143,250                     | -                           | -                                                           | 112,000                    | 31,250                           | 569,667                                                   | 463,458                                                  | (106,249)                      | 0.08                                            | 0.07                                     | 0.00%                                                                                     |
| Fauji Fertilizers Company Limited          | 218,098                     | 63,500                      | -                                                           | 24,500                     | 237,098                          | 22,715,601                                                | 23,917,827                                               | 1,202,226                      | 4.27                                            | 3.69                                     | 0.00%                                                                                     |
| Engro Fertilizers Limited                  | 115,206                     | 27,500                      | -                                                           | -                          | 142,706                          | 2,261,978                                                 | 97,936,830                                               | 94,782,852                     | 1.74                                            | 1.50                                     | 0.00%                                                                                     |
|                                            |                             |                             |                                                             |                            |                                  | <b>76,832,264</b>                                         | <b>78,355,812</b>                                        | <b>1,581,548</b>               | <b>14.00</b>                                    | <b>12.08</b>                             |                                                                                           |
| -----                                      |                             |                             |                                                             |                            |                                  |                                                           |                                                          |                                |                                                 |                                          |                                                                                           |
| <b>Pharma &amp; Bio Tech</b>               |                             |                             |                                                             |                            |                                  |                                                           |                                                          |                                |                                                 |                                          |                                                                                           |
| The Searl Company Limited - 6.1.2          | 79                          | -                           | -                                                           | -                          | 79                               | 11,578                                                    | 10,919                                                   | (659)                          | 0.00                                            | 0.00                                     | 0.00%                                                                                     |
|                                            |                             |                             |                                                             |                            |                                  | <b>11,578</b>                                             | <b>10,919</b>                                            | <b>(659)</b>                   | <b>0.00</b>                                     | <b>0.00</b>                              |                                                                                           |
| -----                                      |                             |                             |                                                             |                            |                                  |                                                           |                                                          |                                |                                                 |                                          |                                                                                           |
| <b>Textile Composite</b>                   |                             |                             |                                                             |                            |                                  |                                                           |                                                          |                                |                                                 |                                          |                                                                                           |
| Nishat Mills Limited                       | 117,487                     | -                           | -                                                           | 50,500                     | 66,987                           | 6,252,567                                                 | 5,626,908                                                | (625,659)                      | 1.00                                            | 0.87                                     | 0.04%                                                                                     |
|                                            |                             |                             |                                                             |                            |                                  | <b>6,252,567</b>                                          | <b>5,626,908</b>                                         | <b>(625,659)</b>               | <b>1.00</b>                                     | <b>0.87</b>                              |                                                                                           |
| -----                                      |                             |                             |                                                             |                            |                                  |                                                           |                                                          |                                |                                                 |                                          |                                                                                           |
| <b>Cement</b>                              |                             |                             |                                                             |                            |                                  |                                                           |                                                          |                                |                                                 |                                          |                                                                                           |
| Lucky Cement Company Limited               | 52,207                      | -                           | -                                                           | 28,400                     | 23,807                           | 9,057,849                                                 | 8,145,089                                                | (912,760)                      | 1.45                                            | 1.26                                     | 0.01%                                                                                     |
| Maple Leaf Cement Factory Limited          | 255,049                     | -                           | -                                                           | 226,000                    | 29,049                           | 693,381                                                   | 426,439                                                  | (267,542)                      | 0.08                                            | 0.07                                     | 0.02%                                                                                     |
|                                            |                             |                             |                                                             |                            |                                  | <b>9,751,830</b>                                          | <b>8,571,528</b>                                         | <b>(1,180,302)</b>             | <b>1.53</b>                                     | <b>1.32</b>                              |                                                                                           |
| -----                                      |                             |                             |                                                             |                            |                                  |                                                           |                                                          |                                |                                                 |                                          |                                                                                           |
| <b>Power Generation &amp; Distribution</b> |                             |                             |                                                             |                            |                                  |                                                           |                                                          |                                |                                                 |                                          |                                                                                           |
| Hub Power Company Limited - 6.1.1          | 126,136                     | 61,000                      | -                                                           | 78,500                     | 108,636                          | 8,268,402                                                 | 7,685,997                                                | (582,405)                      | 1.37                                            | 1.18                                     | 0.02%                                                                                     |
|                                            |                             |                             |                                                             |                            |                                  | <b>8,268,402</b>                                          | <b>7,685,997</b>                                         | <b>(582,405)</b>               | <b>1.37</b>                                     | <b>1.18</b>                              |                                                                                           |
| -----                                      |                             |                             |                                                             |                            |                                  |                                                           |                                                          |                                |                                                 |                                          |                                                                                           |
| <b>Oil and Gas Exploration Companies</b>   |                             |                             |                                                             |                            |                                  |                                                           |                                                          |                                |                                                 |                                          |                                                                                           |
| Mari Petroleum Company Limited             | 17,424                      | 4,000                       | -                                                           | -                          | 21,424                           | 21,074,586                                                | 19,263,604                                               | (1,810,982)                    | 3.44                                            | 2.97                                     | 0.01%                                                                                     |
| Oil and Gas Development Company Limited    | 366,603                     | 7,700                       | -                                                           | 42,000                     | 332,303                          | 43,627,223                                                | 40,883,238                                               | (2,743,985)                    | 7.30                                            | 6.30                                     | 0.01%                                                                                     |
| Pakistan Oilfield Limited                  | 36,745                      | 5,700                       | -                                                           | -                          | 42,445                           | 17,037,328                                                | 16,124,855                                               | (912,473)                      | 2.88                                            | 2.49                                     | 0.01%                                                                                     |
| Pakistan Petroleum Limited                 | 256,068                     | -                           | -                                                           | 34,300                     | 221,768                          | 32,029,952                                                | 30,167,101                                               | (1,862,851)                    | 5.39                                            | 4.65                                     | 0.01%                                                                                     |
|                                            |                             |                             |                                                             |                            |                                  | <b>113,769,089</b>                                        | <b>106,438,798</b>                                       | <b>(7,330,291)</b>             | <b>19.01</b>                                    | <b>16.41</b>                             |                                                                                           |



| Name of the Investee Company                 | Holding as at July 01, 2019 | Purchased during the period | * Bonus shares / letter of right received during the period | Disposed during the period | Holding as at September 30, 2019 | Carrying value before revaluation as of 30 September 2019 | Market value as of 30 September 2019 (after revaluation) | Unrealised gain / (loss) - net | Market value as percentage of total Investments | Market value as percentage of net assets | Par value of shares held as a percentage of total paid up capital of the investee company |
|----------------------------------------------|-----------------------------|-----------------------------|-------------------------------------------------------------|----------------------------|----------------------------------|-----------------------------------------------------------|----------------------------------------------------------|--------------------------------|-------------------------------------------------|------------------------------------------|-------------------------------------------------------------------------------------------|
|                                              |                             |                             |                                                             |                            |                                  |                                                           |                                                          |                                |                                                 |                                          |                                                                                           |
| Pakistan State Oils Limited - 6.1.2          | 15,336                      | 643                         | -                                                           | 15,300                     | 679                              | 102,544                                                   | 106,936                                                  | 4,392                          | 0.02                                            | 0.02                                     | 0.02%                                                                                     |
| Attock Petroleum Limited                     | 19,781                      | -                           | -                                                           | 7,700                      | 12,081                           | 3,485,489                                                 | 3,720,948                                                | 235,459                        | 0.66                                            | 0.57                                     | 0.03%                                                                                     |
| Sui Northern Gas Pipeline Limited            | 210,997                     | 21,000                      | -                                                           | -                          | 231,997                          | 15,922,182                                                | 14,291,015                                               | (1,631,167)                    | 2.55                                            | 2.20                                     | 0.00%                                                                                     |
|                                              |                             |                             |                                                             |                            |                                  | <b>19,510,215</b>                                         | <b>18,118,899</b>                                        | <b>(1,391,316)</b>             | <b>3.24</b>                                     | <b>2.79</b>                              |                                                                                           |
| Food & Personal Care Products                | 194,590                     | -                           | -                                                           | 146,500                    | 48,090                           | 634,307                                                   | 502,540                                                  | (131,767)                      | 0.09                                            | 0.08                                     | 0.01%                                                                                     |
| Fauji Foods Limited                          |                             |                             |                                                             |                            |                                  | <b>634,307</b>                                            | <b>502,540</b>                                           | <b>(131,767)</b>               | <b>0.09</b>                                     | <b>0.08</b>                              |                                                                                           |
| Technology and Communication Systems Limited | 67,237                      | -                           | -                                                           | -                          | 67,237                           | 6,452,735                                                 | 5,597,480                                                | (855,255)                      | 1.00                                            | 0.86                                     | 0.15%                                                                                     |
| Automobile Parts & Accessories               | 29,900                      | -                           | -                                                           | -                          | 29,900                           | <b>6,452,735</b>                                          | <b>5,597,480</b>                                         | <b>(855,255)</b>               | <b>1.00</b>                                     | <b>0.86</b>                              |                                                                                           |
| Agriagro Industries Limited                  |                             |                             |                                                             |                            |                                  | 5,978,804                                                 | 4,784,000                                                | (1,194,804)                    | 0.85                                            | 0.74                                     | 0.00%                                                                                     |
| Engineering                                  |                             |                             |                                                             |                            |                                  | <b>5,978,804</b>                                          | <b>4,784,000</b>                                         | <b>(1,194,804)</b>             | <b>0.85</b>                                     | <b>0.74</b>                              |                                                                                           |
| International Industries Limited             | 66,347                      | -                           | 4,964                                                       | 27,200                     | 44,111                           | 3,090,617                                                 | 3,058,216                                                | (32,401)                       | 0.55                                            | 0.47                                     | 0.02%                                                                                     |
| Automobile & Parts                           |                             |                             |                                                             |                            |                                  | <b>3,090,617</b>                                          | <b>3,058,216</b>                                         | <b>(32,401)</b>                | <b>0.55</b>                                     | <b>0.47</b>                              |                                                                                           |
| Thal Limited (Face value of Rs. 5 each)      | 14,531                      | -                           | -                                                           | -                          | 14,531                           | 5,290,155                                                 | 3,466,806                                                | (1,823,349)                    | 0.62                                            | 0.53                                     | 0.02%                                                                                     |
| Paper and Board                              |                             |                             |                                                             |                            |                                  | <b>5,290,155</b>                                          | <b>3,466,806</b>                                         | <b>(1,823,349)</b>             | <b>0.62</b>                                     | <b>0.53</b>                              |                                                                                           |
| Cherat Packaging Company Limited             | 103,070                     | -                           | -                                                           | 40,900                     | 62,170                           | 5,013,388                                                 | 4,116,277                                                | (897,111)                      | 0.74                                            | 0.63                                     | 0.08%                                                                                     |
|                                              |                             |                             |                                                             |                            |                                  | <b>5,013,388</b>                                          | <b>4,116,277</b>                                         | <b>(897,111)</b>               | <b>0.74</b>                                     | <b>0.63</b>                              |                                                                                           |
| <b>Total as at 30 September 2019</b>         |                             |                             |                                                             |                            |                                  | <b>399,833,426</b>                                        | <b>378,752,305</b>                                       | <b>(21,081,121)</b>            | <b>67.64</b>                                    | <b>58.38</b>                             |                                                                                           |
| <b>Total cost as at 30 September 2019</b>    |                             |                             |                                                             |                            |                                  | <b>481,301,227</b>                                        |                                                          |                                |                                                 |                                          |                                                                                           |
| Total as at 30 June 2019                     |                             |                             |                                                             |                            |                                  | 579,017,748                                               | 467,849,005                                              | (111,168,743)                  | 69.79                                           | 61.84                                    |                                                                                           |
| Total cost as at 30 June 2019                |                             |                             |                                                             |                            |                                  | 593,495,677                                               |                                                          |                                |                                                 |                                          |                                                                                           |



**6.1.1 Following shares have been pledged with National Clearing Company of Pakistan Limited:**

|                               | September<br>30, 2019          | June<br>30, 2019 | September<br>30, 2019 | June<br>30, 2019  |
|-------------------------------|--------------------------------|------------------|-----------------------|-------------------|
|                               | ----- (Number of shares) ----- |                  | ----- (Rupees) -----  |                   |
| Engro Corporation Limited     | 20,000                         | 20,000           | 5,337,800             | 5,312,000         |
| Habib Bank Limited            | 50,000                         | 50,000           | 5,908,500             | 5,663,000         |
| The Hub Power Company Limited | 100,000                        | 100,000          | 7,075,000             | 7,875,000         |
|                               | <b>170,000</b>                 | <b>170,000</b>   | <b>18,321,300</b>     | <b>18,850,000</b> |

6.1.2 Finance Act, 2014 had introduced tax on bonus shares issued by the companies. Most of the equity funds including the Fund have challenged the applicability of withholding tax provision on bonus shares before the Honourable High Court of Sindh ("the Court") on various legal grounds and have sought relief from the Court. In the Fund's case, tax in the shape of 79 shares in case of The Searl Company Limited and 679 shares in the case of Pakistan State Oils Limited have been withheld by CDC. Market value of these shares as at 30 September 2019 amounted to Rs. 10,919 and Rs. 106,936 respectively, and are included in the Fund's investments in these financial statements.

Above provision regarding the taxation of bonus shares have since been deleted vide the Finance Act, 2018.

| Name of Security                   |       | Date of Maturity | Mark-up rate           | Holding as at 01 July 2019       | Purchases during the period | Disposed / matured during the period | Holding as at 30 September 2019 | Carrying value as of the year ended 30 Sep 2019 before revaluation | Market value as of the year ended 30 Sep 2019 (after revaluation) | Unrealised appreciation (diminishing) | Credit rating          | Market value as % of total investments | Market value as % of net assets | Face value as % of size of the issue |
|------------------------------------|-------|------------------|------------------------|----------------------------------|-----------------------------|--------------------------------------|---------------------------------|--------------------------------------------------------------------|-------------------------------------------------------------------|---------------------------------------|------------------------|----------------------------------------|---------------------------------|--------------------------------------|
|                                    | Note  |                  |                        | -----Number of certificates----- |                             |                                      |                                 | ----- (Rupees) -----                                               |                                                                   |                                       |                        |                                        |                                 |                                      |
| Silk Bank Limited                  | 6.2.1 | 10-Aug-25        | 6 months KIBOR + 1.85% | 8,000                            | -                           | -                                    | 8,000                           | 34,776,083                                                         | 34,256,812                                                        | (519,271)                             | A- (dated 20 Nov 2018) | 6.12%                                  | 5.28%                           | 2.00%                                |
| Bank Al-Habib Limited              | 6.2.2 | 6-Dec-28         | 6 months KIBOR + 1.00% | 10,000                           | -                           | -                                    | 10,000                          | 49,990,000                                                         | 49,990,000                                                        | -                                     | AA (dated 28 Jun 2019) | 8.93%                                  | 7.70%                           | 1.25%                                |
| Total as at 30 September 2019      |       |                  |                        |                                  |                             |                                      |                                 | 84,766,083                                                         | 84,246,812                                                        | (519,271)                             |                        | 15.05%                                 | 12.98%                          | 3.25%                                |
| Total cost as at 30 September 2019 |       |                  |                        |                                  |                             |                                      |                                 | 89,974,000                                                         |                                                                   |                                       |                        |                                        |                                 |                                      |
| Total as at 30 June 2019           |       |                  |                        |                                  |                             |                                      |                                 | 85,359,022                                                         | 84,770,083                                                        | (588,939)                             |                        |                                        |                                 |                                      |
| Total cost as at 30 June 2019      |       |                  |                        |                                  |                             |                                      |                                 | 89,978,000                                                         |                                                                   |                                       |                        |                                        |                                 |                                      |

6.2.1 This represents investments in Term Finance Certificates of Silk Bank Limited carrying an effective profit rate of 6 months Karachi Inter Bank Offered Rates (KIBOR) per annum plus 1.85% receivable semi-annually in arrears. The instrument is structured to redeem 0.14% of the issue amount during the first 7 years of issue while the remaining 99.86% in the last 2 equal semi annual instalments of 49.93% each from 10 February 2018 to 10 August 2025. These are secured by first pari passu charge on the bank's assets with 25% margin. Total face value of the individual investment is Rs. 5,000 (Rs. 40 million in total), whereas at the year end total face value of the principal amount was Rs. 39.99 million.

6.2.2 This represents investments in Term Finance Certificates of Bank Al-Habib Limited carrying an effective profit rate of 6 months Karachi Inter Bank Offered Rates (KIBOR) per annum plus 1.00% receivable semi-annually in arrears. The instrument is structured to redeem 0.36% of the issue amount during the first 9 years of issue while the remaining 99.64% in the last 2 equal semi annual instalments of 49.82% each from 06 June 2019 to 06 December 2028. These are secured by first pari passu charge on the bank's assets with 25% margin. Total face value of the individual investment is Rs. 5,000 (Rs. 50 million in total).



### 6.3 Sukuk certificates - at fair value through profit or loss

| Name of Security                          | Date of Maturity | Mark-up rate           | Holding as at 01 July 2019 | Purchases during the period | Disposed / matured during the period | Holding as at 30 September 2019 | Carrying value as of the year ended 30 Sep 2019 before revaluation | Market value as of the year ended 30 Sep 2019 (after revaluation) | Unrealised appreciation / (diminishing) | Credit rating          | Market value as % of total investments | Market value as % of net assets | Face value as % of size of the issue |
|-------------------------------------------|------------------|------------------------|----------------------------|-----------------------------|--------------------------------------|---------------------------------|--------------------------------------------------------------------|-------------------------------------------------------------------|-----------------------------------------|------------------------|----------------------------------------|---------------------------------|--------------------------------------|
| Note                                      |                  |                        | Number of certificates     |                             |                                      |                                 | (Rupees)                                                           |                                                                   |                                         |                        |                                        |                                 |                                      |
| Dawood Hercules Corporation Limited 6.3.1 | 15-Nov-22        | 3 months KIBOR + 1.00% | 110                        | -                           | -                                    | 110                             | 9,867,439                                                          | 9,839,125                                                         | (28,314)                                | A- (dated 28 Jun 2019) | 1.76%                                  | 1.52%                           | 1.83%                                |
| Dawood Hercules Corporation Limited 6.3.2 | 1-Mar-23         | 3 months KIBOR + 1.00% | 390                        | -                           | -                                    | 390                             | 35,022,000                                                         | 34,963,110                                                        | (58,890)                                | AA (dated 28 Jun 2019) | 6.24%                                  | 5.39%                           | 6.50%                                |
| Total as at 30 September 2019             |                  |                        |                            |                             |                                      |                                 | 44,889,439                                                         | 44,802,235                                                        | (87,204)                                |                        | 8.00%                                  | 6.91%                           | 8.33%                                |
| Total Cost as at 30 September 2019        |                  |                        |                            |                             |                                      |                                 | 45,000,000                                                         |                                                                   |                                         |                        |                                        |                                 |                                      |
| Total as at 30 June 2019                  |                  |                        |                            |                             |                                      |                                 | 48,947,194                                                         | 48,789,439                                                        | (157,755)                               |                        |                                        |                                 |                                      |
| Total Cost as at 30 June 2019             |                  |                        |                            |                             |                                      |                                 | 48,900,000                                                         |                                                                   |                                         |                        |                                        |                                 |                                      |

6.3.1 This represents investment in sukuk certificates of Dawood Hercules Corporation Limited carrying an effective profit rate of 3 months Karachi Inter-bank Offer Rate (KIBOR) per annum plus margin of 1.0% per annum receivable quarterly in arrears. The principal is redeemable in eight semi-annual instalments starting from the eighteenth (18th) month from the date of issue, i.e. from May 2019 to November 2022 in the six semi-annual instalments of Rs 1.1 million each and the last two semi-annual instalments on May 2022 and November 2022 at Rs. 2.2 million each. These sukuk certificates are secured by way of first pari passu charge against ordinary shares of Engro Corporation Limited with 50% margin and charge over all of the assets of investee company with a 25% margin.

6.3.2 This represents investment in sukuk certificates of Dawood Hercules Corporation Limited carrying an effective profit rate of 3 months Karachi Inter-bank Offer Rate (KIBOR) per annum plus margin of 1.0% per annum receivable quarterly in arrears. The principal is redeemable in eight semi-annual instalments starting from the eighteenth (18th) month from the date of issue, i.e. from September 2019 to March 2023 in the six semi-annual instalments of Rs 3.9 million each and the last two semi-annual instalments on September 2022 and March 2023 at Rs. 7.8 million each. These sukuk certificates are secured by way of first pari passu charge against ordinary shares of Engro Corporation Limited with 50% margin and charge over all of the assets of investee company with a 25% margin.

### 6.4 Government securities - at fair value through profit or loss

| Name of Security                   |       | Date of Maturity | Mark-up rate | Holding as at 01 July 2019 | Purchases during the year | Disposed / matured during the year | Holding as at 30 September 2019 | Carrying value as of the year ended 30 September 2019 before revaluation | Market value as of the year ended 30 September 2019 | Unrealised appreciation / (diminution) | Market value as % of total investments (based on market value) | Market value as % of net assets (based on market value) |
|------------------------------------|-------|------------------|--------------|----------------------------|---------------------------|------------------------------------|---------------------------------|--------------------------------------------------------------------------|-----------------------------------------------------|----------------------------------------|----------------------------------------------------------------|---------------------------------------------------------|
| Note                               |       |                  |              | Number                     |                           |                                    |                                 | (Rupees)                                                                 |                                                     |                                        |                                                                |                                                         |
| 10 years Pakistan Investment Bond  | 6.4.1 | 31-May-28        | 13.20%       | 250,000                    | -                         | -                                  | 250,000                         | 24,542,500                                                               | 24,862,500                                          | 320,000                                | 4.44%                                                          | 3.83%                                                   |
| 03 years Pakistan Investment Bond  | 6.4.2 | 12-Jul-21        | 7.25%        | 500,000                    | -                         | 200,000                            | 300,000                         | 26,947,958                                                               | 27,300,180                                          | 352,222                                | 4.88%                                                          | 4.21%                                                   |
| Total as at 30 September 2019      |       |                  |              |                            |                           |                                    |                                 | 51,490,458                                                               | 52,162,680                                          | 672,222                                | 9.32%                                                          | 8.04%                                                   |
| Total Cost as at 30 September 2019 |       |                  |              |                            |                           |                                    |                                 | 52,071,820                                                               |                                                     |                                        |                                                                |                                                         |
| Total as at 30 June 2019           |       |                  |              |                            |                           |                                    |                                 | 70,824,760                                                               | 68,959,500                                          | (1,865,260)                            |                                                                |                                                         |
| Total Cost as at 30 June 2019      |       |                  |              |                            |                           |                                    |                                 | 70,119,700                                                               |                                                     |                                        |                                                                |                                                         |

6.4.1 This represents investments in 10 years Pakistan Investment Bond carrying an effective profit rate of 13.20% and having maturity on 31 May 2028. The face value of Pakistan Investment Bond as at 30 September 2019 amounted to Rs. 25 million.

6.4.2 This represents investments in 03 years Pakistan Investment Bond carrying an effective profit rate of 7.25% and having maturity on 12 July 2021. The face value of Pakistan Investment Bond as at 30 September 2019 amounted to Rs. 27 million.

**7 PAYABLE TO THE MANAGEMENT COMPANY**

|                                                                       |      | September 30,<br>2019<br>(Unaudited) | June 30,<br>2019<br>(Audited) |
|-----------------------------------------------------------------------|------|--------------------------------------|-------------------------------|
|                                                                       | Note | (Rupees)                             |                               |
| Remuneration payable to the Management Company                        | 7.1  | 708,371                              | 811,675                       |
| Sales tax payable on remuneration to the Management Company           | 7.2  | 348,717                              | 362,146                       |
| Federal excise duty payable on remuneration to the Management Company | 7.3  | 1,686,556                            | 1,686,556                     |
| Sales load payable                                                    |      | 2,480                                | 2,480                         |
|                                                                       |      | <u>2,746,124</u>                     | <u>2,862,857</u>              |

**7.1** The Management Company is entitled to remuneration for services rendered to the Fund under the provisions of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, of an amount not exceeding 2% per annum of the average annual net assets of the Fund. However, the Management Company is currently charging a fee at 10% of the gross earnings of the scheme for the quarter ended 30 September 2019. The fee is subject to a minimum of 1% and maximum of 2% of the average annual net assets of the Fund. Currently the effective rate of Management Company remuneration for the period end 30 September 2019 is 1.32% of average net assets. Remuneration is paid to the Management company in arrears on a monthly basis.

**7.2** The Sindh Provincial Government has levied Sindh Sales Tax at the rate of 13% (2019: 13%) on Management Company's remuneration. Above liability includes Rs. 256,629 (2019: Rs. 256,629) accrued on Federal Excise Duty (FED) on the management remuneration as more fully explained in note 7.3 below. Had the provision on FED not been made, Net Asset Value per unit of the Fund as at 30 September 2019 would have been higher by Re. 0.03 (2019: Re. 0.03) per unit.

**7.3** As per the requirements of the Finance Act, 2013, Federal Excise Duty (FED) at the rate of 16 percent on the remuneration of the Management Company has been applied effective from 13 June 2013. The Management Company is of the view that since the remuneration is already subject to the provincial sales tax, further levy of FED may result in double taxation, which does not appear to be the spirit of the law, hence, a petition was collectively filed by the Mutual Fund Association of Pakistan with the Sindh High Court (SHC) on 4 September 2013.

While disposing the above petition through order dated 16 July 2016, the SHC declared the said provisions to be ultra vires and as a result no FED is payable with effect from 01 July 2016. However, the tax authorities subsequently filed appeal against the decision of the SHC in the Supreme Court of Pakistan, which is pending for the decision.

Furthermore, the Finance Act 2016 also introduced an amendment to the Federal Excise Act, 2005 whereby FED was withdrawn on services of different industries including Non-Banking Financial Institutions, which are already subject to provisional sales tax.

However, since the appeal is pending in the Supreme Court of Pakistan, the Management Company, as a matter of abundant caution, is carrying provision for FED for the period from 13 June 2013 to 30 June 2016 aggregating to Rs. 1.686 million. Had the provision not been made, NAV per unit of the Fund as at 30 September 2019 would have been higher by Re. 0.23 (30 June 2019: Re. 0.20) per unit.

**8 REMUNERATION PAYABLE TO THE TRUSTEE**

The Trustee is entitled to a monthly remuneration for services rendered to the Fund under the provision of Trust Deed. Effective from 01 July 2019 the Trustee has revised the trustee fee as under:



Net assets up to 1 billion 0.20% per annum of the daily average net assets of the Fund, which ever is higher.

Net assets exceeding Rs. 1 billion 0.10% per annum of the daily average net assets of the Fund exceeding Rs 1 billion.

Upto 30 June 2019 the Trustee was entitled to a monthly remuneration for services rendered to the Fund under the provisions of the Trust Deed as per the following rates:

Net assets up to 1 billion Rs. 0.7 million or 0.20% per annum of the daily average net assets of the Fund, which ever is higher.

Net assets exceeding Rs. 1 billion Rs 2 million plus 0.10% per annum of the daily average net assets of the Fund exceeding Rs 1 billion.

The remuneration is paid to the trustee in arrears on monthly basis.

#### 9 ANNUAL FEE PAYABLE TO THE SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN

This represents annual fee payable to SECP in accordance with the NBFC Regulations. Effective from 01 July 2019 the SECP has revised the Annual SECP fee as under:

The Company is required to pay SECP an amount at the rate of 0.02% per annum of the average daily net assets of the fund.

Upto 30 June 2019 the SECP was entitled for annual fee payable in accordance with the regulation 62 of the NBFC Regulation 2008, as per the following rates:

The Company is required to pay SECP an amount at the rate of 0.095% per annum of the average daily net assets of the fund.

|                                                      | Note | September 30,<br>2019<br>(Unaudited)<br>(Rupees) | June 30,<br>2019<br>(Audited) |
|------------------------------------------------------|------|--------------------------------------------------|-------------------------------|
| <b>10 ACCRUED EXPENSES AND OTHER LIABILITIES</b>     |      |                                                  |                               |
| Payable to Sindh workers' welfare fund               | 10.1 | 3,612,862                                        | 3,612,862                     |
| Brokerage charges payable                            |      | 326,641                                          | 167,414                       |
| Fee payable to National Clearing Company of Pakistan |      | 163,454                                          | 125,528                       |
| Auditors' remuneration                               |      | 275,618                                          | 186,078                       |
| Fee payable to Central Depository Company            |      | 36,127                                           | 23,739                        |
| Other liabilities                                    |      | 30,000                                           | 30,000                        |
| Withholding income tax payable                       |      | -                                                | 110,063                       |
|                                                      |      | <u>4,444,702</u>                                 | <u>4,255,685</u>              |

#### 10.1 Workers' Welfare Fund

Provision for Sindh Workers' Welfare Fund is being made on a daily basis going forward pursuant to MUFAP's recommendation to all its members on 12 January 2017 against the backdrop of the Sindh Revenue Board (SRB) letter to mutual funds in January 2016 whereby SRB directed the mutual funds to register and pay Sindh Workers Welfare Fund (SWWF) for the accounting year closing on or after 31 December 2013. This is on the premise that mutual funds are included in definition of financial institutions in the Financial Institutions (Recovery of Finance) Ordinance,

2001 hence WWF is payable by them. Though MUFAP has taken up the matter with the Sindh Finance Ministry to have CISs /mutual funds excluded from the applicability of SWWF, but as a matter of abundant caution management has recorded SWWF with effect from the date of the applicability of the SWWF Act, 2014 (i.e. with effect from 01 July 2014).

Total provision for SWWF till 30 September 2019 is Rs. 3.61 million. Had the provision not been made, Net Asset Value per unit of the Fund as at 30 September 2019 would have been higher by Re. 0.49 (30, June 2019: Re. 0.43) per unit.

Furthermore on 10 November 2016, Honourable Supreme Court of Pakistan (SCP) passed a judgment declaring the amendments made in the Finance Acts 2006 and 2008 pertaining to WWF as illegal citing that WWF was not in the nature of tax and could, therefore, not have been introduced through money bills. Accordingly, the aforesaid amendments have been struck down by the SCP. The Federal Board of Revenue has filed a petition with the SCP against the said judgment, which is pending hearing. While the petitions filed by the Collective Investment Schemes (CISs) on the matter are still pending before the Sindh High Court (SHC), the Mutual Funds Association of Pakistan (MUFAP) (collectively on behalf of the asset management companies and their CISs) have taken legal and tax opinions on the impact of the SCP's judgement on the CISs petition before the SHC. Both the legal and tax advisors consulted were of the view that the SCP's judgment has removed the very basis on which the demands were raised against the CISs. Therefore, there was no longer any liability against the CISs under the WWF Ordinance and that all cases pending in the SHC or lower appellate forums will now be disposed of in light of the earlier judgement of the SCP.

Above decisions regarding the reversal and the recognition of WWF and SWWF were communicated to the SECP and the Pakistan Stock Exchange Limited on 12 January 2017 and SECP vide its letter dated 1 February 2017 has advised MUFAP that the adjustments relating to the above should be prospective. Accordingly, the Fund has recorded these adjustments in its books on 12 January 2017.

Pursuant to above MUFAP recommended that the entire provision of Rs. 1.210 million against WWF held by the CISs till 30 June 2015, to be reversed on 12 January 2017.

#### **11 TOTAL EXPENSE RATIO**

Securities and Exchange Commission of Pakistan (SECP) vide its Directive No. SCD/PRDD/Direction/18/2016 dated 20 July 2016, required that Collective Investment Scheme (CIS) shall disclose Total Expense Ratio (TER) in the periodic financial statements of CIS / the Fund. TER of the Fund for the quarter ended September 30, 2019 is 2.03% (Sep 30, 2018: 2.10%) which includes 0.34% (Sep 30, 2018: 0.39%) representing government levies (comprising of Workers Welfare Fund and SECP fee, etc.). As per NBFC Regulation the total expense ratio of the Asset Allocation Scheme shall be capped up to 4.5% (Sep 30, 2018: 4%).

#### **12 CONTINGENCIES AND COMMITMENTS**

There are no contingencies and commitments as at September 30, 2019.

#### **13 TAXATION**

The Fund's income is exempt from Income Tax as per clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than 90% of the accounting income for the year as reduced by capital gains whether realised or unrealised is distributed amongst the unit holders. Furthermore, as per regulation 63 of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, the Fund is required to distribute 90% of the net accounting income other than capital gains to the unit holders. The management intends to distribute at least 90% of the income earned by the year end by this Fund to the unit holders. The Fund is also exempt from the provisions of Section 113 (minimum tax) under Clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001. Accordingly, no provision has been made in this condensed interim financial statement.



**14 TRANSACTIONS AND BALANCES WITH RELATED PARTIES / CONNECTED PERSONS**

Connected persons / related parties include Lakson Investments Limited being the Management Company, Central Depository Company of Pakistan Limited (CDC) being the trustee, Habib Bank AG Zurich Switzerland being the Custodian, Siza Services (Private) Limited being holding company of the Management Company, associated companies of the Management Company and the holding company, key management personnel, other funds being managed by the Management Company and entities having holding 10% or more in the units of the Fund as at 30 September 2019. It also includes staff retirement funds of the above related parties / connected persons.

Remuneration to the Management Company and the Trustee is determined in accordance with the provisions of NBFC Regulations and the Trust Deed respectively. Other transactions are in normal course of business, at contracted rates and terms determined in accordance with the market rates.

Transactions and balances with related parties other than those disclosed elsewhere are as follows:

**14.1 Details of balance with related parties / connected persons at the year end**

|                                                                              | September 30,<br>2019<br>(Unaudited) | June 30,<br>2019<br>(Audited) |
|------------------------------------------------------------------------------|--------------------------------------|-------------------------------|
|                                                                              | (Rupees)                             |                               |
| <b>Lakson Investments Limited - Management Company</b>                       |                                      |                               |
| Remuneration payable (including the Sindh Sales Tax and Federal Excise Duty) | 2,743,644                            | 2,860,377                     |
| Sales load payable                                                           | 2,480                                | 2,480                         |
| <b>Central Depository Company of Pakistan Limited - Trustee</b>              |                                      |                               |
| Remuneration payable (including Sindh Sales Tax)                             | 117,408                              | 144,152                       |
| Settlement charges payable                                                   | 36,126                               | 23,739                        |
| Security deposit                                                             | 100,000                              | 100,000                       |
| <b>Habib Bank AG Zurich - Custodian</b>                                      |                                      |                               |
| Bank deposits                                                                | 787,057                              | 805,614                       |

**14.2 Details of transaction with related parties / connected persons at the year end**

|                                                                             | September 30,<br>2019<br>(Unaudited) | September 30,<br>2018<br>(Unaudited) |
|-----------------------------------------------------------------------------|--------------------------------------|--------------------------------------|
|                                                                             | (Rupees)                             |                                      |
| <b>Lakson Investments Limited - Management Company of the Fund</b>          |                                      |                                      |
| Remuneration for the year                                                   | 2,218,611                            | 4,031,614                            |
| Sindh sales tax on remuneration of Management Company                       | 288,419                              | 524,110                              |
| <b>Central Depository Company of Pakistan Limited - Trustee of the Fund</b> |                                      |                                      |
| Remuneration for the year (including Sindh Sales Tax)                       | 381,095                              | 381,095                              |
| CDS charges for the year                                                    | 19,662                               | 19,757                               |

| Period ended September 30, 2019                                                       |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
|---------------------------------------------------------------------------------------|--------------------------------|--------------------------------------|----------------------------------|------------------------------------------|-----------------------------|--------------------------------|--------------------------------------|----------------------------------|----------------------------------|
| Number of Units                                                                       |                                |                                      |                                  |                                          | Rupees                      |                                |                                      |                                  |                                  |
| Units as at July 01, 2019                                                             | Units issued during the period | Bonus units issued during the period | Units redeemed during the period | Number of units as at September 30, 2019 | Balance as at July 01, 2019 | Units issued during the period | Bonus units issued during the period | Units redeemed during the period | Balance as at September 30, 2019 |
| Directors, Chief Executive and their spouse and minors                                | 144,776                        | -                                    | -                                | 39,810                                   | 12,983,295                  | -                              | -                                    | 3,600,000                        | 9,214,835                        |
| Other key management personnel                                                        | 17,558                         | -                                    | -                                | 17,558                                   | 1,574,551                   | -                              | -                                    | -                                | 1,541,374                        |
| Lakson Investments Limited - Management Company                                       | 1,500,388                      | -                                    | -                                | 1,500,388                                | 134,552,545                 | -                              | -                                    | -                                | 131,717,412                      |
| <b>Associated companies / undertakings of the Management Company</b>                  |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
| Lakson Business Solutions Limited Employees Contributory Provident Fund Trust         | 5,258                          | -                                    | -                                | 5,258                                    | 471,530                     | -                              | -                                    | -                                | 461,594                          |
| Princeton Travels (Private) Limited Employees Contributory Provident Fund Trust       | 5,729                          | -                                    | -                                | 5,729                                    | 513,753                     | -                              | -                                    | -                                | 502,928                          |
| Lakson Investments Limited Employees Contributory Provident Fund Trust                | 2,838                          | -                                    | -                                | 2,838                                    | 254,508                     | -                              | -                                    | -                                | 249,145                          |
| Century Insurance Company Limited Employees Contributory Provident Fund Trust         | 43,994                         | 1,491                                | -                                | 45,486                                   | 3,945,325                   | 130,000                        | -                                    | -                                | 3,993,129                        |
| GAM Corporation (Private) Limited Employees Contributory Provident Fund Trust         | 117,549                        | 17,898                               | -                                | 135,446                                  | 10,541,594                  | 1,560,000                      | -                                    | -                                | 11,890,698                       |
| SIZA Foods (Private) Limited Employees Contributory Provident Fund Trust              | 82,849                         | 14,341                               | -                                | 97,190                                   | 7,429,768                   | 1,250,000                      | -                                    | -                                | 8,532,210                        |
| Hasnali Karabhai Foundation Employees Contributory Provident Fund Trust               | 18,089                         | -                                    | -                                | 18,089                                   | 1,622,179                   | -                              | -                                    | -                                | 1,587,998                        |
| Colgate Palmolive (Pakistan) Limited Employees Contributory Provident Fund Trust      | 572,438                        | -                                    | -                                | 572,438                                  | 51,335,351                  | -                              | -                                    | -                                | 50,253,673                       |
| Colgate Palmolive (Pakistan) Limited Employees Gratuity Fund                          | 485,844                        | -                                    | -                                | 485,844                                  | 43,569,767                  | -                              | -                                    | -                                | 42,651,716                       |
| SIZA Services (Private) Limited Employees Contributory Provident Fund Trust           | 25,674                         | -                                    | -                                | 25,674                                   | 2,302,449                   | -                              | -                                    | -                                | 2,253,934                        |
| Cyber Internet Services (Private) Limited Employees Contributory Provident Fund Trust | 210,848                        | 19,619                               | -                                | 230,466                                  | 18,908,504                  | 1,710,000                      | -                                    | -                                | 20,232,389                       |
| Merit Packaging Limited Employees Contributory Provident Fund Trust                   | 88,628                         | -                                    | -                                | 88,628                                   | 7,948,034                   | -                              | -                                    | -                                | 7,780,563                        |
| Merit Packaging Limited Employees Gratuity Fund                                       | 35,632                         | 1,491                                | -                                | 37,123                                   | 3,195,380                   | 130,000                        | -                                    | -                                | 3,258,986                        |
| Century Paper & Board Mills Limited Employees Contributory Provident Fund Trust       | 546,488                        | 23,118                               | -                                | 569,606                                  | 49,008,214                  | 2,015,000                      | -                                    | -                                | 50,005,068                       |
| Century Paper & Board Mills Limited Employees Gratuity Fund                           | 442,122                        | 32,755                               | -                                | 474,877                                  | 39,648,818                  | 2,855,000                      | -                                    | -                                | 41,688,925                       |
| Premier Fashions (Private) Limited                                                    | 1,387,758                      | -                                    | -                                | 842,383                                  | 124,452,025                 | -                              | -                                    | 72,000,000                       | 47,877,832                       |
| Siza Commodities (Private) Limited                                                    | 975,107                        | -                                    | -                                | 975,107                                  | 87,446,133                  | -                              | -                                    | -                                | 85,603,571                       |
| Sybird (Private) Limited Employees Contributory Provident Fund Trust                  | 1,062,202                      | -                                    | -                                | 1,062,202                                | 95,256,682                  | -                              | -                                    | -                                | 93,249,545                       |
| Century Insurance Company Limited Gratuity Fund                                       | 47,917                         | 4,704                                | -                                | 52,620                                   | 4,297,089                   | 410,000                        | -                                    | -                                | 4,619,495                        |
| Siza Private Limited                                                                  | 32,663                         | 5,851                                | -                                | 38,515                                   | 2,929,208                   | 510,000                        | -                                    | -                                | 3,381,156                        |
| Accurate Surgical Limited - Employees Contributory Provident Fund Trust               | 53,443                         | -                                    | -                                | 53,443                                   | 4,792,689                   | -                              | -                                    | -                                | 4,691,703                        |

| Period ended September 30, 2018                                        |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
|------------------------------------------------------------------------|--------------------------------|--------------------------------------|----------------------------------|------------------------------------------|-----------------------------|--------------------------------|--------------------------------------|----------------------------------|----------------------------------|
| Number of Units                                                        |                                |                                      |                                  |                                          | Rupees                      |                                |                                      |                                  |                                  |
| Number of Units as at July 01, 2018                                    | Units issued during the period | Bonus units issued during the period | Units redeemed during the period | Number of units as at September 30, 2018 | Balance as at July 01, 2018 | Units issued during the period | Bonus units issued during the period | Units redeemed during the period | Balance as at September 30, 2018 |
| 144,776                                                                |                                |                                      |                                  | 144,776                                  | 14,567,578                  |                                |                                      |                                  | 12,971,278                       |
| 14,611                                                                 |                                |                                      |                                  | 14,611                                   | 1,470,080                   |                                |                                      |                                  | 1,309,080                        |
| 1,500,388                                                              |                                |                                      |                                  | 1,500,388                                | 150,971,291                 |                                |                                      |                                  | 134,428,013                      |
| <b>Directors, Chief Executive and their spouse and minors</b>          |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
| <b>Other key management personnel</b>                                  |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
| <b>Lakson Investments Limited - Management Company</b>                 |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
| <b>Associated companies / undertakings of the Management Company</b>   |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
| <b>Lakson Business Solutions Limited Employees</b>                     |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
| 5,258                                                                  |                                |                                      |                                  | 5,258                                    | 529,068                     |                                |                                      |                                  | 461,594                          |
| <b>Contributory Provident Fund Trust</b>                               |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
| <b>Princeton Travels (Private) Limited Employees</b>                   |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
| 21,343                                                                 |                                |                                      |                                  | 21,343                                   | 2,147,565                   |                                |                                      |                                  | 1,873,678                        |
| <b>Contributory Provident Fund Trust</b>                               |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
| <b>Lakson Investments Limited Employees Contributory</b>               |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
| 2,838                                                                  |                                |                                      |                                  | 2,838                                    | 285,564                     |                                |                                      |                                  | 249,145                          |
| <b>Provident Fund Trust</b>                                            |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
| <b>Century Insurance Company Limited Employees</b>                     |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
| 64,630                                                                 |                                |                                      |                                  | 64,630                                   | 6,503,168                   |                                |                                      |                                  | 5,673,797                        |
| <b>Contributory Provident Fund Trust</b>                               |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
| <b>GAM Corporation (Private) Limited Employees</b>                     |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
| 210,746                                                                |                                |                                      |                                  | 210,746                                  | 21,205,579                  |                                |                                      |                                  | 18,501,160                       |
| <b>Contributory Provident Fund Trust</b>                               |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
| <b>SIZA Foods (Private) Limited Employees Contributory</b>             |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
| 152,205                                                                |                                |                                      |                                  | 152,205                                  | 15,315,095                  |                                |                                      |                                  | 13,361,910                       |
| <b>Provident Fund Trust</b>                                            |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
| <b>Hasanali Karabhai Foundation Employees Contributory</b>             |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
| 30,824                                                                 |                                |                                      |                                  | 30,824                                   | 3,101,557                   |                                |                                      |                                  | 2,706,005                        |
| <b>Provident Fund Trust</b>                                            |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
| <b>Colgate Palmolive (Pakistan) Limited Employees</b>                  |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
| 1,217,641                                                              |                                |                                      |                                  | 1,217,641                                | 122,520,864                 |                                |                                      |                                  | 106,895,364                      |
| <b>Contributory Provident Fund Trust</b>                               |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
| <b>Colgate Palmolive (Pakistan) Limited Employees Gratuity Fund</b>    |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
| 715,637                                                                |                                |                                      |                                  | 715,637                                  | 72,008,468                  |                                |                                      |                                  | 62,834,985                       |
| <b>SIZA Services (Private) Limited Employees Contributory</b>          |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
| 46,005                                                                 |                                |                                      |                                  | 46,005                                   | 4,629,092                   |                                |                                      |                                  | 4,038,728                        |
| <b>Provident Fund Trust</b>                                            |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
| <b>Cyber Internet Services (Private) Limited Employees</b>             |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
| 297,954                                                                |                                |                                      |                                  | 297,954                                  | 29,980,578                  |                                |                                      |                                  | 26,157,054                       |
| <b>Contributory Provident Fund Trust</b>                               |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
| <b>Merit Packaging Limited Employees Contributory</b>                  |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
| 61,819                                                                 |                                |                                      |                                  | 61,819                                   | 6,220,321                   |                                |                                      |                                  | 5,427,022                        |
| <b>Provident Fund Trust</b>                                            |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
| 24,353                                                                 |                                |                                      |                                  | 24,353                                   | 2,450,435                   |                                |                                      |                                  | 2,137,923                        |
| <b>Merit Packaging Limited Employees Gratuity Fund</b>                 |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
| <b>Century Paper &amp; Board Mills Limited Employees</b>               |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
| 651,094                                                                |                                |                                      |                                  | 651,094                                  | 65,514,055                  |                                |                                      |                                  | 57,158,826                       |
| <b>Contributory Provident Fund Trust</b>                               |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
| <b>Century Paper &amp; Board Mills Limited Employees Gratuity Fund</b> |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
| 603,363                                                                |                                |                                      |                                  | 603,363                                  | 60,711,290                  |                                |                                      |                                  | 52,968,574                       |
| <b>Century Insurance Company Limited</b>                               |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
| 2,078,238                                                              |                                |                                      |                                  | 2,078,238                                | 209,115,425                 |                                |                                      |                                  | 182,446,228                      |
| <b>Premier Fashions (Private) Limited</b>                              |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
| 975,107                                                                |                                |                                      |                                  | 975,107                                  | 98,116,729                  |                                |                                      |                                  | 85,603,571                       |
| <b>Siza Commodities (Private) Limited</b>                              |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
| 1,062,202                                                              |                                |                                      |                                  | 1,062,202                                | 106,880,359                 |                                |                                      |                                  | 93,249,545                       |
| <b>Sybird (Private) Limited Employees Contributory</b>                 |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
| 63,224                                                                 |                                |                                      |                                  | 63,224                                   | 6,361,694                   |                                |                                      |                                  | 5,550,365                        |
| <b>Provident Fund Trust</b>                                            |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
| 40,390                                                                 |                                |                                      |                                  | 40,390                                   | 4,064,102                   |                                |                                      |                                  | 3,545,794                        |
| <b>Century Insurance Company Limited Gratuity Fund</b>                 |                                |                                      |                                  |                                          |                             |                                |                                      |                                  |                                  |
| 418,428                                                                |                                |                                      |                                  | 418,428                                  | 42,102,853                  |                                |                                      |                                  | 36,733,334                       |

## 15 FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Underlying the definition of fair value is the presumption that the Fund is a going concern without any materially intention or requirement to curtail the scale of its operations or to undertake a transaction on adverse terms.

The fair value of financial assets and liabilities traded in active markets i.e. listed equity shares are based on the quoted market prices at the close of trading on the period end 'date. The quoted market prices used for financial assets held by the Fund is current bid price.

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices 'represent actual and regularly occurring market transactions on an arm's length basis.

IFRS 13, 'Fair Value Measurements' requires the Fund to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Unobservable inputs for the asset or liability (level 3).

The following table shows the carrying amounts and fair values of financial assets including their levels in the fair value hierarchy.

Investments of the Fund are categorised as follows:

| (Un-Audited)                                                    |                      |                    |                   |                    |
|-----------------------------------------------------------------|----------------------|--------------------|-------------------|--------------------|
| As at 30 September 2019                                         |                      |                    |                   |                    |
| Fair Value                                                      |                      |                    |                   |                    |
| At fair value through<br>income statement<br>- held for trading | Level 1              | Level 2            | Level 3           | Total              |
|                                                                 | ----- (Rupees) ----- |                    |                   |                    |
| Term finance certificates                                       | -                    | 84,246,812         | -                 | 84,246,812         |
| Sukuk certificates                                              | -                    | 44,802,235         | -                 | 44,802,235         |
| Government Securities                                           | -                    | -                  | 52,162,680        | 52,162,680         |
| Listed equity securities                                        | 378,752,305          | -                  | -                 | 378,752,305        |
|                                                                 | <u>378,752,305</u>   | <u>129,049,047</u> | <u>52,162,680</u> | <u>559,964,032</u> |



# LAKSON INVESTMENTS

WE MANAGE YOUR MONEY, AS WE MANAGE OUR OWN

## LAKSON TACTICAL FUND

| At fair value through<br>income statement<br>- held for trading | (Audited)<br>As at 30 June 2019<br>Fair Value |                    |          |                    |
|-----------------------------------------------------------------|-----------------------------------------------|--------------------|----------|--------------------|
|                                                                 | Level 1                                       | Level 2            | Level 3  | Total              |
|                                                                 | ----- (Rupees) -----                          |                    |          |                    |
| Term finance certificates                                       | -                                             | 84,770,083         | -        | 84,770,083         |
| Sukuk certificates                                              | -                                             | 48,789,439         | -        | 48,789,439         |
| Government Securities                                           |                                               | 68,959,500         | -        | 68,959,500         |
| Listed equity securities                                        | 467,849,005                                   | -                  | -        | 467,849,005        |
|                                                                 | <u>467,849,005</u>                            | <u>202,519,022</u> | <u>-</u> | <u>670,368,027</u> |

### 16 GENERAL

Figures have been rounded off to the nearest rupee.

### 17 DATE OF AUTHORIZATION OF ISSUE

This condensed interim financial information was authorised for issue on October 22, 2019 by the Board of Directors of the Management Company.

For Lakson Investments Limited  
(Management Company)

\_\_\_\_\_  
Chief Executive Officer

\_\_\_\_\_  
Chief Financial Officer

\_\_\_\_\_  
Director



A Lakson Group Company

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