PACKAGES LIMITED

Email: info@packages.com.pk
Website: www.packages.com.pk

Sec/47/2020

Karachi
13 March 2020

The General Manager
Pakistan Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
Karachi.

Dear Sir,

ACCOUNTING YEAR ENDED 31 DECEMBER 2019

We are pleased to inform you that the Board of Directors of the Company in their meeting held today at Karachi recommended a cash dividend to the shareholders for approval at the Annual General Meeting as follows -

i) to the preference share/convertible stock holder (International Finance Corporation) as per the terms of the Subscription Agreement between Packages Limited and International Finance Corporation; and

ii) to the ordinary shareholders at the rate of 120% i.e. Rs. 12.00 per ordinary share of Rs. 10.00 (2018: cash dividend 150% i.e. Rs. 15.00 per ordinary share of Rs. 10.00).

FINANCIAL RESULTS

The financial results of the Company are as follows :-

		Year ended 31.12.2019 Rs. in '000'	**Year ended 31.12.2018 Rs. in '000'**
Local sales		27,355,555	24,781,083
Export sales		192,167	40,915
		27,547,722	24,821,998
Less: Sales tax		4,273,761	3,814,024
Trade discounts		358,196	308,486
		4,631,957	4,122,510
Net sales	**C/F.**	22,915,765	20,699,488

PACKAGES FOR EVERY PURPOSE

Head Office, Sales Office & Works :
SHAHRAH-E-ROOMI, P.O. AMER SIDHU, LAHORE - 54760, PAKISTAN PH : 35811541-46, 35811191-94 CABLE : PACKAGES LAHORE FAX : (042) 35811195

Registered Office & Regional Sales Office :
4TH FLOOR, THE FORUM, SUITE # 416-422, G-20, BLOCK 9, KHAYABAN-E-JAMI, CLIFTON, KARACHI-75600, PAKISTAN. PH : 35874047-49, 35378650-51, 35831618, 35833011 FAX: (021) 35860251

Regional Sales Office :
G. D. ARCADE, 2ND FLOOR, 73E FAZAL-UL-HAQ ROAD, BLUE AREA, ISLAMABAD-44000, PAKISTAN PH : 2348307-09, 2348306 FAX : (051) 2348310

		Year ended 31.12.2019 Rs. in '000'	Year ended 31.12.2018 Rs. in '000'
	B/F.	22,915,765	20,699,488
Cost of sales		(18,542,940)	(17,419,213)
Gross profit		4,372,825	3,280,275
Administrative expenses		(1,158,716)	(1,098,040)
Distribution and marketing costs		(1,254,341)	(1,167,835)
Net impairment losses on financial assets		(69,768)	-
Other expenses		(929,648)	(344,840)
Other income		326,972	271,793
Finance cost		(1,055,940)	(524,852)
Investment income		1,934,288	3,028,883
Profit before taxation		2,165,672	3,445,384
Taxation		(819,369)	(709,279)
Profit for the year		1,346,303	2,736,105
Earnings per share			
- Basic	Rupees	15.06	29.69
- Diluted	Rupees	14.93	29.18

The consolidated financial results of the Company are as follows:-

		Year ended 31.12.2019 Rs. in '000'	Year ended 31.12.2018 Rs. in '000'
Revenue		60,905,852	52,922,723
Cost of sales and services		(50,719,265)	(46,183,738)
Gross profit		10,186,587	6,738,985
Administrative expenses		(2,511,259)	(2,267,348)
Distribution and marketing costs		(2,587,000)	(2,423,374)
Net Impairment losses on financial assets		(84,161)	-
Other expenses		(1,493,867)	(774,776)
Other income		656,340	154,353
Profit from operations	C/F.	4,166,640	1,427,840

	Year ended 31.12.2019 Rs. in '000'	Year ended 31.12.2018 Rs. in '000'
B/F.	4,166,640	1,427,840
Finance costs	(3,975,906)	(2,268,319)
Investment income	1,741,650	2,491,996
Share of net profit of associates and joint ventures accounted for using equity method	5,391	76,002
Profit before taxation	1,937,775	1,727,519
Taxation	(1,659,714)	(567,341)
Profit/(loss) for the year	278,061	1,160,178
Attributable to:		
Equity holders of the Parent Company	430,498	1,006,288
Non-controlling interest	(152,437)	153,890
	278,061	1,160,178

Earnings per share attributable to equity holders of the Parent Company during the year

- Basic	Rupees	4.82	10.34
- Diluted	Rupees	4.82	10.34

The Annual General Meeting of the Company is proposed to be held at Karachi on Wednesday, 29 April 2020 at 11.00 A.M., the date which has already been cleared by your Office.

The Share Transfer Books of the Company will be closed from 15 April 2020 to 29 April 2020 (both days inclusive). Transfers received in order at the office of the Company's Share Registrar, Messrs FAMCO ASSOCIATES (PVT.) LIMITED, 8-F, Next to Hotel Faran, Nursery, Block 6, P.E.C.H.S., Shahrah-e-Faisal, Karachi-75400 by close of business on 14 April 2020 will be treated in time for payment of the final dividend to the transferees.

PACKAGES LIMITED

The Annual Report of the Company will be transmitted through PUCARS at least 21 days before holding of the Annual General Meeting.

Best regards.

Yours sincerely,
For PACKAGES LIMITED

(Adi J. Cawasji)
Company Secretary