



hello to the
future

NO: ASECT/BOD/ACCTS/2012

Dated: 17th October, 2012.

FORM-7

The General Manager
Karachi Stock Exchange
(Guarantee) Ltd. Stock Exchange
Building, Stock Exchange Road,
KARACHI.

The Secretary,
Lahore Stock Exchange
(Guarantee) Ltd.
19, Khayaban-e-Iqbal,
LAHORE.

The Managing Director,
Islamabad Stock Exchange
(Guarantee) Ltd. Stock Exchange
Building, 55-B, Jinnah Avenue,
Blue Area, ISLAMABAD.

Subject: - **Financial Results for the Quarter Ended 30th September, 2012**

Dear Sir,

We have to inform you that the Board of Directors of our Company in their meeting held on 17th October, 2012 at 12:30 p.m. at Islamabad Serena Hotel, Opposite Convention Center, Sector G-5, Khayaban-e-Suhrawardy, Islamabad recommended the following:

(i) **Cash Dividend:** Nil (ii) **Bonus Shares:** Nil

(iii) **Right Shares:** Nil (iv) **Any Other Entitlement:** Nil

(v) **Any Other Price-Sensitive Information:**

The financial results of the Company are as follows:

	Quarter ended	
	1 st July, 2012 to 30 th September, 2012	1 st July, 2011 to 30 th September, 2011
	(Rupees in thousand)	
Revenue	15,645,929	14,482,756
Cost of Services	(12,177,673)	(10,852,107)
Gross Profit	3,468,256	3,630,649
Administrative and general expenses	(1,898,022)	(1,819,176)
Selling and marketing expenses	(665,384)	(569,411)
Voluntary separation scheme	(10,997,525)	-
Other operating income	848,835	978,637
Operating (Loss)/ Profit	(9,243,840)	2,220,699
Finance cost	(32,124)	(65,701)
(Loss)/Profit before tax	(9,275,964)	2,154,998
Provision for tax	(78,230)	(752,525)
(Loss)/Profit after tax	(9,354,194)	1,402,473
Other comprehensive income for the period		
Unrealized gain on available-for-sale investments net of tax	7,824	8,627
Total comprehensive (loss)/income for the period	(9,346,370)	1,411,100
Earnings per share- basic and diluted (Rupees)	(1.83)	0.28

Cont. on page-2