



April 27, 2018

The General Manager
Pakistan Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
Karachi – 74000

Announcement - Financial Results For The Quarter Ended March 31, 2018

Dear Sir,

We have to inform you that the Board of Directors of our Company in their meeting held on, Wednesday, April 27, 2018 at 03:30 p.m., at the registered office of the Company viz. Plot 23, Sector 22, Korangi Industrial Area, Karachi, recommended the following:

(i) **CASH DIVIDEND**

Nil

(ii) **BONUS SHARES**

Nil

(iii) **RIGHT SHARES**

Nil

(iv) **ANY OTHER ENTITLEMENT / CORPORATE ACTION**

Nil

(v) **ANY OTHER PRICE-SENSITIVE INFORMATION**

Nil

sanofi-aventis Pakistan limited

Plot No. 23, Sector No. 22, Korangi Industrial Area, Karachi-74900, Pakistan
PABX: +92-21-35060221-35 Fax: +92-21-35060358 Web: sanofi.com.pk



The financial results of the Company are as follows:

	March 31, 2018	March 31, 2017
	----- Rupees in '000-----	
NET SALES	3,320,653	3,039,033
Cost of sales	(2,088,496)	(1,904,874)
GROSS PROFIT	1,232,157	1,134,159
Distribution and marketing expenses	(578,083)	(545,424)
Administrative expenses	(115,425)	(84,809)
Other expenses	(138,675)	(64,508)
Other income	7,638	13,049
	(824,545)	(681,692)
OPERATING PROFIT	407,612	452,467
Finance costs	(4,048)	(14,642)
PROFIT BEFORE TAXATION	403,564	437,825
Taxation	(135,294)	(126,755)
NET PROFIT FOR THE PERIOD	268,270	311,070
BASIC EARNINGS PER SHARE (Rs. per share)	27.82	32.25

Yours sincerely,


 Yasser Pirmuhammad
 Company Secretary

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