

Siemens (Pakistan) Engineering Co. Ltd., B-72, Estate Avenue, SITE,
P.O.Box, No. 7158 Karachi-75700

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Your letter of
Our reference
Date

FC-OT-97 -12
January 30, 2012

Dear Sir

Financial Results for the three months period ended December 31, 2011

The Board of Directors of our Company in their meeting held on January 30, 2012 at 16.00 hours at Lahore approved the financial results of the Company for the three months period ended December 31, 2011 which are as follows:

	Three months period ended December 31, 2011	Three months period ended December 31, 2010 Restated
	(Rupees in '000)	
Net sales and services	3,469,919	4,388,640
Cost of sales and services	(3,092,795)	(3,645,362)
Gross profit	377,124	743,278
Commission and allowances earned	10,314	12,509
	387,438	755,787
Marketing and selling expenses	(207,517)	(260,707)
General administrative expenses	(72,970)	(105,801)
Other operating income	3,560	896
	(276,927)	(365,612)
Operating profit	110,511	390,175
Financial income	6,333	15,213
Financial expenses	(38,349)	(76,634)
Net finance costs	(32,016)	(61,421)
Profit before tax	78,495	328,754
Income tax expense	(40,036)	(122,451)
Net profit for the period	38,459	206,303
Basic and diluted earnings per share (Rupees)	4.66	25.02

Siemens (Pakistan) Engineering Company Limited, MD & CEO: Ali Hamdani; CFO: Murtaza Abbas
Company Secretary: Mohammad Rafi
Co. Reg No. CUIN 0000617, Registered office: B-72, Estate Avenue, S.I.T.E., Karachi