



Ref. No.: Fin/029 /2012

February 21, 2012

The Managing Director
Karachi Stock Exchange (Guarantee) Limited, Karachi

By Fax
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The Managing Director
Lahore Stock Exchange (Guarantee) Limited, Lahore

042-3636 8485

The Managing Director
Islamabad Stock Exchange (Guarantee) Limited, Islamabad

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Financial results for the Half Year ended December 31, 2011

Dear Sir,

We have to inform you that the Board of Directors of the Company in their meeting held on Tuesday, February 21, 2012 at 4:00 p.m. at House of Habib 2nd Floor, Siddiquisons Tower, Shahra-e-Faisal, Karachi have recommended the following:

Cash Dividend : NIL
Bonus Shares : NIL
Right Shares : NIL
Any other entitlement : NIL

The Financial results of the Company are as follows:

	Half Year ended		Quarter ended	
	December 31, 2011	December 31, 2010	December 31, 2011	December 31, 2010
	(Rupees in '000)			
Turnover – net	2,323,239	2,070,772	1,146,807	1,082,074
Cost of sales	(1,664,977)	(1,549,126)	(816,811)	(800,372)
Gross profit	658,262	521,646	329,796	281,702
Distribution costs	(336,266)	(291,666)	(165,553)	(136,318)
Administrative expenses	(36,470)	(36,782)	(18,090)	(18,067)
	(372,736)	(328,448)	(183,643)	(154,385)
Other operating income	4,120	1,885	477	750
Operating profit	289,646	195,083	146,630	128,067
Finance costs	(197,841)	(225,198)	(97,775)	(89,687)
Other charges	(9,774)	(2,824)	(5,093)	(900)
Profit / (loss) before taxation	82,031	(32,939)	43,762	37,480
Taxation				
- Current	(23,251)	(20,483)	(9,865)	(10,784)
- Deferred	(23,896)	25,878	(9,852)	6,212
	(47,147)	5,395	(19,717)	(4,572)
Profit / (loss) after taxation	34,884	(27,544)	24,045	32,908
	(Rupee)			
Earnings / (loss) per share – basic and diluted	0.24	(Restated) (0.36)	0.17	(Restated) 0.43