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Ref. No.: Fin/239/2013

October 22, 2013

The Managing Director
Karachi Stock Exchange (Guarantee) Limited, Karachi — Fax: (021) 111 573 329

The Managing Director
Lahore Stock Exchange (Guarantee) Limited, Lahore — Fax: (042) 3636 8485

The Managing Director
Islamabad Stock Exchange (Guarantee) Limited, Islamabad — Fax: (051) 111 473 329

Financial Results for the Quarter Ended September 30, 2013

Dear Sir,

We have to inform you that the Board of Directors of the Company in their meeting held on Tuesday, October 22, 2013 at 11:30 a.m. at House of Habib Building, 2nd Floor, Siddiqsons Tower, Shahrah-e-Faisal, Karachi, recommended the following:

(i)	Cash Dividend	NIL
(ii)	Bonus Shares	NIL
(iii)	Right Shares	NIL
(iv)	Any other entitlement/Corporate Action	NIL
(v)	Any other price-sensitive information	NIL

The financial results of the Company are as follows:

	July to September 2013	July to September 2012
	(Rupees in '000)	
Turnover – net	**1,175,851**	1,195,651
Cost of sales	**(938,323)**	(893,669)
Gross profit	**237,528**	301,982
Distribution costs	**(168,777)**	(153,605)
Administrative expenses	**(26,652)**	(22,379)
	(195,429)	(175,984)
Other income	**96**	896
Operating profit	**42,195**	126,894
Finance costs	**(55,079)**	(86,253)
Other Charges	**(1,875)**	(4,550)
(Loss) / Profit before taxation	**(14,759)**	36,091
Taxation		
- Current	**(11,602)**	(6,320)
- Deferred	**16,620**	(6,450)
	5,018	(12,770)
(Loss) / Profit after taxation	**(9,741)**	23,321
	(Rupees)	
(Loss) / Earnings per share – basic and diluted	**(0.07)**	**0.16**

We will be sending requisite copies of published unaudited accounts for distribution amongst the members of the Exchange in due course of time.

Thanking you.

Yours faithfully,

(AZIZ AHMED)
Company Secretary

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