trg.

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May 07, 2014

The General Manager
The Karachi Stock
Exchange (Guarantee) Limited
Stock Exchange Building
Stock Exchange Road
Karachi

The Director Enforcement
Securities & Exchange Commission of Pakistan
NIC Building,
Jinnah Avenue,
Blue Area,
Islamabad

Dear Sir,

Subject: **Material Information**

In accordance with clause (xx) of the Listing Regulation No. 35 under Code of Corporate Governance 2012, we are pleased to convey the following information:

The Company has decided to evaluate admission to the AIM Market of the London Stock Exchange by way of placing, for one of its subsidiaries, ETQ PLC.

ETQ is a provider of insurance brokerage solutions focusing on the over 65 market in the US. It has experienced significant growth in its top line in the last two years and is planning to expand further. The Company believes that the proposed listing will provide ETQ with the working capital to execute its expansion plans.

If the Company decides to proceed with the listing, an application will be made to the London Stock Exchange for the Ordinary Shares of ETQ to be admitted to trading on AIM. It is expected, in such an event, that Admission will become effective (and that dealings in Ordinary Shares will commence) by the end of Q2 2014.

Yours sincerely,

Syed Muhammad Talib Raza
Company Secretary &
VP Shareholder Relations