**Secretary's Department**

UBL/BOD-207/PSX/Result-2017/17
February 17, 2017

The General Manager
**Pakistan Stock Exchange Limited**
Stock Exchange Building,
Stock Exchange Road,
Karachi.

**Form-3**

Dear Sir,

## Financial Results for the year Ended 31 December 2016

We have to inform you that the Board of Directors of United Bank Limited ("UBL") in their **207th** meeting held on **Friday**, **February 17, 2017** at Dubai at **10:00 a.m.** (UAE Time) recommended the following:

(i) **CASH DIVIDEND**
A final Cash Dividend for the year ended December 31, 2016 at **Rs.4/-** per share i.e.**40%**. This is in addition to Interim Dividends already paid at **Rs.9/-** per share i.e. 90**%**.

(ii) **BONUS SHARES**
--- NIL ---

(iii) **RIGHT SHARES**
--- NIL ---

(iv) **ANY OTHER ENTITLEMENT / CORPORATE ACTION**
--- NIL ---

(v) **ANY OTHER PRICE-SENSITIVE INFORMATION**
--- NIL ---

The financial results of UBL are attached at Annexure "**A**" for Un-consolidated Accounts and Annexure "**B**" for Consolidated Accounts of the said period.

The **58th** Annual General Meeting (AGM) of UBL will be held on March 25, 2017 at 09:30 a.m. at Islamabad.

The above entitlement will be paid to the shareholders whose names will appear in the Register of Members on Thursday, **March 16, 2017**.



Head Office: State Life Building # 1, I.I. Chundrigar Road, Karachi-Pakistan. UAN: 111-825-888, www.ubldirect.com
Pakistan ■ UAE ■ USA ■ UK[1] ■ Bahrain ■ Oman[2] ■ Qatar ■ China[3] ■ Yemen ■ Switzerland[1] ■ Tanzania[1]
1 Subsidiary 2 Associated Company 3 Representative Office

The Share Transfer Books of UBL will be closed from **March 17, 2017** to **March 25, 2017** (*both days* inclusive). Transfers received at the office of our Share Registrar, **M/s. THK Associates (Pvt.) Limited**, 1st Floor, 40-C, Block-6, P.E.C.H.S, Karachi-75400 at the close of business on Thursday, March 16, 2017 will be treated in time for the purpose of above entitlement to the transferees.

We will be sending you **200** copies of printed Accounts for distribution amongst the TRE Certificate Holders of the exchange 21 days before the date of AGM.

Yours faithfully,

**Aqeel Ahmed Nasir**
Company Secretary &
Chief Legal Counsel

C.C. to:

1) Citibank N.A., Karachi Branch, Custodian of UBL GDRs;
2) London Stock Exchange;
3) The Commissioner, Enforcement & Monitoring Division, Securities and Exchange Commission of Pakistan, NIC Building, Jinnah Avenue, Islamabad;

'A'

UBL UNITED BANK LTD.

## UNCONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED DECEMBER 31, 2016

| | Note | 2016 | 2015 |
|---|---|---|---|
| | | ------- (Rupees in '000) ------- | |
| Mark-up / return / interest earned | 23 | 98,219,214 | 94,352,931 |
| Mark-up / return / interest expensed | 24 | 41,176,686 | 38,511,161 |
| Net mark-up / return / interest income | | 57,042,528 | 55,841,770 |
| Provision against loans and advances - net | 10.3 | 504,901 | 3,058,621 |
| Reversal of provision against lendings to financial institutions - net | 8.7 | (15,500) | - |
| Provision for diminution in value of investments - net | 9.3 | 891,684 | 411,056 |
| Bad debts written off directly | 10.4 | 97,781 | 161,229 |
| | | 1,478,866 | 3,630,906 |
| Net mark-up / return / interest income after provisions | | 55,563,662 | 52,210,864 |
| **Non mark-up / return / interest income** | | | |
| Fee, commission and brokerage income | | 12,318,684 | 12,203,210 |
| Dividend income | | 3,266,559 | 3,204,850 |
| Income from dealing in foreign currencies | | 1,701,016 | 2,270,980 |
| Gain on sale of securities - net | 25 | 5,364,463 | 3,228,321 |
| Unrealized (loss) / gain on revaluation of investments classified as held for trading | 9.4 | (2,184) | 9,202 |
| Other income | 26 | 960,104 | 1,070,444 |
| Total non mark-up / return / interest income | | 23,608,642 | 21,987,007 |
| | | 79,172,304 | 74,197,871 |
| **Non mark-up / return / interest expenses** | | | |
| Administrative expenses | 27 | 31,903,598 | 30,896,159 |
| Other provisions - net | 28 | 260,848 | 79,417 |
| Workers' Welfare Fund | 29 | 922,449 | 845,507 |
| Other charges | 30 | 69,813 | 202,103 |
| Total non mark-up / return / interest expenses | | 33,156,708 | 32,023,186 |
| **Profit before taxation** | | 46,015,596 | 42,174,685 |
| Taxation - Current | 31 | 14,898,709 | 15,042,952 |
| - Prior | 31 | 2,100,381 | 1,800,541 |
| - Deferred | 31 | 1,286,394 | (395,957) |
| | | 18,285,484 | 16,447,536 |
| **Profit after taxation** | | 27,730,112 | 25,727,149 |
| | | ---------- (Rupees) ---------- | |
| **Earnings per share - basic and diluted** | 32 | 22.65 | 21.02 |

The annexed notes from 1 to 48 and annexures form an integral part of these unconsolidated financial statements.

Kamran Akhtar

| | | | |
|---|---|---|---|
| **Wajahat Husain**<br>**President &**<br>**Chief Executive Officer** | **Amin Uddin**<br>**Director** | **Zameer Mohammed Choudrey, CBE**<br>**Director** | **Sir Mohammed Anwar Pervez, OBE, HP**<br>**Chairman** |

Irfan Ahmed Meer
Financial Controller
United Bank Limited

'B'

UBL UNITED BANK LTD.

## CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED DECEMBER 31, 2016

| | Note | 2016 | 2015 |
|---|---|---|---|
| | | ------ (Rupees in '000) ------ | |
| Mark-up / return / interest earned | 25 | 101,755,044 | 97,574,003 |
| Mark-up / return / interest expensed | 26 | 42,933,935 | 39,715,160 |
| Net mark-up / return / interest income | | 58,821,109 | 57,858,843 |
| Provision against loans and advances - net | 10.3 | 624,626 | 2,940,750 |
| Reversal of provision against lendings to financial institutions - net | 8.6 | (15,500) | - |
| Provision for diminution in value of investments - net | 9.3 | 898,109 | 708,319 |
| Bad debts written off directly | 10.4 | 97,781 | 173,085 |
| | | 1,605,016 | 3,822,154 |
| Net mark-up / return / interest income after provisions | | 57,216,093 | 54,036,689 |
| **Non mark-up / return / interest income** | | | |
| Fee, commission and brokerage income | | 14,377,568 | 14,239,098 |
| Dividend income | | 2,276,408 | 2,350,112 |
| Income from dealing in foreign currencies | | 1,955,790 | 2,588,176 |
| Gain on sale of securities - net | 27 | 5,609,581 | 3,195,016 |
| Unrealized (loss) / gain on revaluation of investments classified as held for trading | 9.4 | (1,221) | 16,245 |
| Other income | 28 | 916,264 | 1,298,577 |
| Total non mark-up / return / interest income | | 25,134,390 | 23,687,224 |
| | | 82,350,483 | 77,723,913 |
| **Non mark-up / return / interest expenses** | | | |
| Administrative expenses | 29 | 35,022,240 | 34,004,803 |
| Other provisions - net | 30 | 231,368 | 79,417 |
| Workers' Welfare Fund | 31 | 930,022 | 851,968 |
| Other charges | 32 | 69,818 | 202,103 |
| Total non mark-up / return / interest expenses | | 36,253,448 | 35,138,291 |
| Share of profit of associates | | 1,057,248 | 861,704 |
| **Profit before taxation** | | 47,154,283 | 43,447,326 |
| Taxation - Current | 33 | 15,305,737 | 15,235,612 |
| - Prior | 33 | 2,251,412 | 1,801,172 |
| - Deferred | 33 | 1,594,832 | (599,084) |
| | | 19,151,981 | 16,437,700 |
| **Profit after taxation** | | 28,002,302 | 27,009,626 |
| **Attributable to:** | | | |
| Equity shareholders of the Bank | | 27,782,758 | 26,154,344 |
| Non-controlling interest | | 219,544 | 855,282 |
| | | 28,002,302 | 27,009,626 |
| | | ------------ (Rupees) ------------ | |
| **Earnings per share - basic and diluted** | 34 | 22.70 | 21.36 |

The annexed notes from 1 to 50 and annexures form an integral part of these consolidated financial statements.

Kram Ali

| Wajahat Husain | Amin Uddin | Zameer Mohammed Choudrey, CBE | Sir Mohammed Anwar Pervez, OBE, HPk |
|---|---|---|---|
| President & Chief Executive Officer | Director | Director | Chairman |

Irfan Ahmed Meer
Financial Controller
United Bank Limited