



Unilever Pakistan Foods Limited
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27 October 2010

→ The Secretary
Karachi Stock Exchange (Guarantee) Limited
Karachi.

By Hand & Fax
111 573 329

The Secretary
Lahore Stock Exchange (Guarantee) Limited
Lahore.

By Courier & Fax
042 111 441 441

Dear Sirs,

UNILEVER PAKISTAN FOODS LIMITED

Financial Results for the Period January - September 2010

At its meeting held on 26th October 2010 at 14:30 Hrs at Karachi, our Board of Directors has approved the un-audited Financial Information of the Company for the nine months ended September 30, 2010.

	<u>QUARTER ENDED</u>		<u>NINE MONTHS ENDED</u>	
	September 30, 2010	September 30, 2009	September 30, 2010	September 30, 2009
	(Rupees in thousands)			
Sales	1,066,747	879,312	3,112,718	2,688,257
<u>Less: Cost of Sales</u>	<u>(658,670)</u>	<u>(564,863)</u>	<u>(1,885,412)</u>	<u>(1,677,840)</u>
Gross Profit	408,077	314,449	1,227,306	1,010,417
<u>Less: Distribution, Admin & Other operating Expenses</u>	<u>(208,496)</u>	<u>(211,377)</u>	<u>(699,975)</u>	<u>(683,077)</u>
<u>Add: Other operating Incomes</u>	<u>2,800</u>	<u>11,288</u>	<u>12,111</u>	<u>21,103</u>
<u>Less: Restructuring Cost</u>	<u>(10,202)</u>	<u>(27,150)</u>	<u>(10,202)</u>	<u>(51,150)</u>
Profit from Operations	192,179	87,210	529,240	297,293
<u>Less: Finance Cost</u>	<u>(6,278)</u>	<u>(1,523)</u>	<u>(13,028)</u>	<u>(24,018)</u>
Profit before Taxation	185,901	85,687	516,212	273,275
<u>Less: Taxation</u>	<u>(61,034)</u>	<u>(27,436)</u>	<u>(171,562)</u>	<u>(90,568)</u>
Profit after Tax	124,867	58,251	344,650	182,707
EPS-basic (Rupees)	20.28	9.46	55.97	29.67