



October 29, 2008

FAX # 021-111-573-329

The General Manager  
Karachi Stock Exchange (Guarantee) Ltd.  
Karachi Stock Exchange Building  
Stock Exchange Road  
Karachi.

**Sub: FINANCIAL RESULTS FOR THE QUARTER ENDED SEPTEMBER 30, 2008**

Dear Sir,

We would like to inform you that the Board of Directors of our company in their meeting held on Wednesday, October 29, 2008, at 2:00 pm at the registered office 3rd floor Kandawala Building, M.A Jinnah Road, Karachi, declared the following results:

|                                   | (Rs. in '000)                |                              |
|-----------------------------------|------------------------------|------------------------------|
|                                   | July to<br>September<br>2008 | July to<br>September<br>2007 |
| Net sales                         | 350,789                      | 268,530                      |
| Cost of goods sold                | 250,559                      | 192,888                      |
| Gross profit                      | 100,230                      | 75,642                       |
| Selling and distribution expenses | 54,417                       | 42,074                       |
| Administrative expenses           | 10,238                       | 10,636                       |
|                                   | 64,655                       | 52,710                       |
|                                   | 35,575                       | 22,932                       |
| Other operating income            | 1,374                        | 1,823                        |
| Other operating expenses          | 11,150                       | 1,980                        |
|                                   | 25,799                       | 22,775                       |
| Financial charges                 | 1,229                        | 158                          |
| Profit before taxation            | 24,570                       | 22,617                       |
| Taxation                          | 8,371                        | 7,704                        |
| Profit after taxation             | 16,199                       | 14,913                       |
| Earning per share                 | Rupees 3.68                  | 3.39                         |

Note: Comparative figure of Rs.0.194 million has been reclassified from purchases to other operating expenses.  
We will be sending you 300 copies of printed accounts for the distribution amongst the members of the exchange.

Yours truly,  
For ZULFEQAR INDUSTRIES LIMITED,

(NAYED EHTESHAM)  
Company Secretary

(FERIEL ALI MEHDI)  
Chairman/Chief Executive Officer