



Unilever Pakistan Foods Limited
 Avari Plaza,
 Fatima Jinnah Road,
 Karachi - 75530

T: +92 - 21 - 35660062
 F: +92 - 21 - 35681705
 E: +92 - 21 - 35674968

April 23, 2012

The Secretary
 Karachi Stock Exchange (Guarantee) Limited
 Karachi.

By Hand & Fax
 111 573 329

The Secretary
 Lahore Stock Exchange (Guarantee) Limited
 Lahore.

By Courier & Fax
 042 3636 8485

Dear Sirs,

UNILEVER PAKISTAN FOODS LIMITED

Financial Results for the Period January - March 2012

At its meeting held on April 23, 2012 at 14:30 Hrs at Karachi, our Board of Directors has approved the un-audited Financial Statements of the Company for the first quarter ended March 31, 2012.

	January to March 2012	January to March 2011
	(Rupees in thousands)	
Sales	1,466,351	1,130,253
Less: Cost of Sales	(896,225)	(669,974)
Gross Profit	570,126	460,279
Less : Distribution, Admin & Other Operating Expenses	(310,813)	(244,377)
Add: Other operating Incomes	26,619	15,546
Less: Restructuring Cost	-	(5,000)
Profit from Operations	285,932	226,448
Less: Finance Cost	(4,147)	(2,286)
Profit before Taxation	281,785	224,162
Less: Taxation	(93,843)	(79,115)
Profit after Tax	187,942	145,047
EPS-basic (Rupees)	30.52	23.55