Unilever Pakistan Foods Limited
Avari Plaza Fatima Jinnah Road Karachi-75530
T;+92 21 35660062
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email: corporate.affairs@unilever.com
www.unilever.pk

May 14, 2018

The General Manager
Pakistan Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
Karachi

Dear Sir,

UNILEVER PAKISTAN FOODS LIMITED
Issuance of Right Shares

Please refer to your letter dated March 01, 2018, Annexure II Point No. 6, please find attach the following:

1) Auditors Certificate confiriming subscription of right shares by Sponsor.

2) Auditors Certificate confiriming subscription of right shares by Directors.

Yours faithfully,
UNILEVER PAKISTAN FOODS LIMITED

AMAN GHANCHI
Company Secretary

KPMG Taseer Hadi & Co.
Chartered Accountants
Sheikh Sultan Trust Building No. 2, Beaumont Road
Karachi 75530 Pakistan
+92 (21) 35685847, Fax +92 (21) 35685095

Mr. Aman Ghanchi
Company Secretary
Unilever Pakistan Foods Limited
Avari Plaza, Fatima Jinnah Road
Karachi

Our ref KA-ZQ-1783

11 May 2018

Dear Sir,

Practising members' certificate on payment for subscription of right shares by sponsors

We have been requested to provide you with a certificate in respect of subscription of right shares by sponsors of the Company at least 15 days in advance of the last date of payment/renunciation as required by Pakistan Stock Exchange Limited (PSX) vide its letter PSX/C-577-A-1138 dated 1 March 2018.

Scope of Certificate

The Pakistan Stock Exchange Limited under Clause 6 of Annexure-II 'Procedure to be complied with for issue of right shares' of its letter required that the directors and sponsors of the Company shall subscribe their portion of right shares at least 15 days in advance of the last payment / renunciation date being 15 May 2018.

We have been requested to issue a certificate in this regard.

Management Responsibility

It is management's responsibility to ensure compliance with requirement of PSX as required under the PSX letter. The management's responsibility also includes maintenance of accounting records and internal controls system, the selection and application of accounting policies, safeguarding of assets of the Company and prevention and detection of fraud and irregularities. This certificate does not relieve the management of its responsibilities.

Auditors' responsibility

Our responsibility is to certify the compliance with the requirement of PSX as required under clause 6 of Annexure-II 'Procedure to be complied with for issue of right shares' of the PSX letter in accordance with the 'Guidelines for Issue of Certificates for Special Purposes by Practicing Chartered Accountant Firms' issued by the Institute of

Chartered Accountants of Pakistan. Our verification was limited to the procedures as mentioned below:

1. Obtained list from management for rights entitlement of sponsor.

2. Traced rights entitlement of each sponsor from rights entitlement register of the Company on the book closure date.

3. Traced subscription money received by the Company against subscription request for right shares from its sponsors atleast 15 days in advance of the last renunciation / payment date of 15 May 2018 in bank accounts designated for receipt of right shares subscription money and also traced to relevant records maintained by the Company.

Certificate

Based on the procedures mentioned above we certify that payment of subscription money of USD 8,357,403.59 (equivalent Rs. 966,272,138 at USD/PKR rate of 115.6187) against 161,043 right shares from sponsors, Conopco Inc. was received in Account No. 01 1333410 37 of Standard Chartered Bank (Pakistan) Limited 15 days before the renunciation / payment date of 15 May 2018 as was required under Clause 6 of Annexure-II 'Procedure to be complied with for issue of right shares' of the PSX letter.

Restriction on use and distribution

The certificate is being issued on specific request of the management for onward submission to PSX as required under the PSX letter and cannot to be used for or distributed for any other purpose. This certificate is restricted to the facts stated herein.

Yours faithfully

KPMG T — R

KPMG Taseer Hadi & Co.
Chartered Accountants
Sheikh Sultan Trust Building No. 2, Beaumont Road
Karachi 75530 Pakistan
+92 (21) 35685847, Fax +92 (21) 35685095

Mr. Aman Ghanchi
Company Secretary
Unilever Pakistan Foods Limited
Avari Plaza, Fatima Jinnah Road
Karachi

Our ref KA-ZQ-1781

11 May 2018

Dear Sir,

Practising members' certificate on payment for subscription of right shares by directors

We have been requested to provide you with a certificate in respect of subscription of right shares by directors of the Company at least 15 days in advance of the last date of payment/renunciation as required by Pakistan Stock Exchange Limited (PSX) vide its letter PSX/C-577-A-1138 dated 1 March 2018.

Scope of Certificate

The Pakistan Stock Exchange Limited under Clause 6 of Annexure-II 'Procedure to be complied with for issue of right shares' of its letter required that the directors and sponsors of the Company shall subscribe their portion of right shares at least 15 days in advance of the last payment / renunciation date being 15 May 2018.

We have been requested to issue a certificate in this regard.

Management Responsibility

It is management's responsibility to ensure compliance with requirement of PSX as required under the PSX letter. The management's responsibility also includes maintenance of accounting records and internal controls system, the selection and application of accounting policies, safeguarding of assets of the Company and prevention and detection of fraud and irregularities. This certificate does not relieve the management of its responsibilities.

Auditors' responsibility

Our responsibility is to certify the compliance with the requirement of PSX as required under clause 6 of Annexure-II 'Procedure to be complied with for issue of right shares' of the PSX letter in accordance with the 'Guidelines for Issue of Certificates for Special Purposes by Practicing Chartered Accountant Firms' issued by the Institute of

Chartered Accountants of Pakistan. Our verification was limited to the procedures as mentioned below:

1 Obtained list from management for rights entitlement of each director.

2 Traced rights entitlement of each director from rights entitlement register of the Company on the book closure date.

3 Traced subscription money received by the Company against subscription request for right shares from its directors atleast 15 days in advance of the last renunciation / payment date of 15 May 2018 in bank accounts designated for receipt of right shares subscription money and also traced to relevant records maintained by the Company.

Certificate

Based on the procedures mentioned above we certify that payment of subscription money from Directors was received at least 15 days before the renunciation / payment date of 15 May 2018 as required under Clause 6 of Annexure-II 'Procedure to be complied with for issue of right shares' of the PSX letter except for subscription from one director, Mian M. Adil Monnoo of Rs. 18,000 (in respect of 3 shares) which was received on 8 May 2018. The details of subscription money received from Directors is as follows:

Name of Director	Rights share entitlement (number of shares)	Right shares subscribed (Number of shares)	Amount received (Rupees)
Received in Standard Chartered Bank (Pakistan) Limited account No. 01 1333410 37			
Mr. Kamran Y. Mirza	60	60	360,000
Mr. Zulfikar Monnoo	5,303	5,303	31,818,000
Mian M. Adil Monnoo	*3,317	*3,317	*19,902,000
Mr. Badaruddin F. Vellani	3	3	18,000
Mr. Kamal Monnoo	3,932	3,932	23,592,000

* Includes subscription amount of Rs. 18,000 against 3 shares received on 8 May 2018; due to some error in submission.

KPMG Taseer Hadi & Co.

Restriction on use and distribution

The certificate is being issued on specific request of the management for onward submission to PSX as required under the PSX letter and cannot to be used for or distributed for any other purpose. This certificate is restricted to the facts stated herein.

Yours faithfully

KPMG T — H