ZIL LIMITED

FAX # 021-111-573-329

October 27, 2011

The General Manager
Karachi Stock Exchange(Guarantee) Ltd.
Karachi Stock Exchange Building
Stock Exchange Road
Karachi.

Sub: FINANCIAL RESULTS FOR THE QUARTER ENDED SEPTEMBER 30, 2011

Dear Sir,

We would like to inform you that the Board of Directors of our company in their meeting held on Thursday, October 27, 2011, at 2:00pm at the registered office 12th Floor, Executive Tower, Dolmen City, Marine Drive, Block - IV, Clifton, Karachi, declared the following results:

		(Rs. in '000)	
		July to September 2011	July to September 2010
Net sales		**505,756**	**394,968**
Cost of goods sold		**(372,211)**	**(305,730)**
Gross profit		**133,544**	**89,238**
Selling and distribution expenses		**(137,236)**	**(41,903)**
Administrative expenses		**(22,379)**	**(15,103)**
		(159,616)	**(57,006)**
		(26,071)	**32,232**
Other operating income		**1,550**	**2,095**
Other operating expenses		**419**	**(2,890)**
		(24,102)	**31,437**
Financial charges		**(3,640)**	**(161)**
Profit/(Loss) before taxation		**(27,742)**	**31,276**
Taxation		**9,535**	**(11,444)**
Profit/(Loss) after taxation		**(18,207)**	**19,832**
Earnings/(Loss) per share	***Rupees***	**(3.42)**	**3.73**

We will be sending you 300 copies of printed accounts for the distribution amongst the members of the exchange.

Yours truly,
For ZIL LIMITED,

(FERIEL ALI MEHDI)
Chairman/Chief Executive Officer

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