ZIL LIMITED

April 24, 2012

FAX # 021-111-573-329

The General Manager
Karachi Stock Exchange(Guarantee) Ltd.
Karachi Stock Exchange Building
Stock Exchange Road
Karachi.

Sub: FINANCIAL RESULTS FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2012

Dear Sir,

We would like to inform you that the Board of Directors of our company in their meeting held on Tuesday, April 24, 2012 at 2:00 pm at the registered office 12th Floor, Executive Tower, Dolmen City, Marine Drive, Clifton - 4, Karachi, declared the following results:

	Nine months period ended		Three months period ended	
	31 March 2012	31 March 2011	**31 March 2012**	31 March 2011
	(Rupees in '000)			
Net sales	**1,336,861**	1,076,049	**262,626**	316,756
Cost of sales	**(966,740)**	(853,264)	**(203,199)**	(264,814)
Gross profit	**370,120**	222,784	**59,426**	51,942
Selling and distribution expenses	**(252,434)**	(114,711)	**(65,420)**	(33,577)
Administrative expenses	**(75,821)**	(52,132)	**(24,510)**	(18,741)
	(328,255)	(166,842)	**(89,930)**	(52,317)
	41,865	55,942	**(30,504)**	(376)
Other operating income	**6,406**	7,716	**2,404**	2,880
Other operating expenses	**(7,070)**	(5,111)	**400**	(815)
	41,201	58,547	**(27,700)**	1,689
Financial cost	**(14,600)**	(1,218)	**(7,707)**	(556)
Profit before taxation	**26,602**	57,329	**(35,406)**	1,134
Taxation	**(9,729)**	(20,471)	**12,194**	(684)
Profit after taxation	**16,873**	36,858	**(23,212)**	449
	(Rupees)			
Earnings/(loss) per share - basic and diluted	**3.17**	6.92	**(4.36)**	0.08

We will be sending you 300 copies of printed accounts for the distribution amongst the members of the exchange.

Yours truly,
For ZIL LIMITED,

(ATA-UR-REHMAN SHAIKH)
Company Secretary

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