ZIL LIMITED

August 20, 2013

The General Manager
Karachi Stock Exchange(Guarantee) Ltd.
Karachi Stock Exchange Building
Stock Exchange Road
Karachi.

FAX # 021-111-573-329

**Sub: FINANCIAL RESULTS FOR THE SIX MONTHS PERIOD ENDED JUNE 30, 2013**

Dear Sir,

We would like to inform you that the Board of Directors of our company in their meeting held on Tuesday, August 20, 2013 at 10:30 am at the registered office 12th Floor, Executive Tower, Dolmen City, Marine Drive, Clifton - 4, Karachi, declared the following results;

| | | Six months period ended | | Three months period ended | |
|---|---|---|---|---|---|
| | | **30 June 2013** | 30 June 2012 Restated | **30 June 2013** | 30 June 2012 Restated |
| | | **(Rupees in '000)** | | **(Rupees in '000)** | |
| Net sales | | **763,830** | 755,020 | **381,023** | 492,394 |
| Cost of sales | | **(545,204)** | (559,897) | **(270,910)** | (356,376) |
| **Gross profit** | | **218,626** | 195,123 | **110,113** | 136,018 |
| Selling and distribution cost | | **(145,864)** | (145,087) | **(71,768)** | (79,630) |
| Administrative expenses | | **(61,867)** | (50,956) | **(30,576)** | (26,410) |
| | | **(207,731)** | (196,043) | **(102,344)** | (106,040) |
| | | **10,895** | (920) | **7,769** | 29,978 |
| Other income | | **1,946** | 4,359 | **721** | 1,955 |
| Other expenses | | **(1,545)** | (2,303) | **(1,177)** | (2,703) |
| | | **11,296** | 1,136 | **7,313** | 29,230 |
| Finance cost | | **(9,319)** | (16,109) | **(5,531)** | (8,402) |
| **Profit before taxation** | | **1,977** | (14,973) | **1,782** | 20,828 |
| Taxation | | **(832)** | 4,888 | **(1,269)** | (7,306) |
| **Profit/(loss) for the period** | | **1,145** | (10,085) | **513** | 13,522 |
| **Earnings/(loss) per share - basic and diluted** | ***Rupees*** | **0.22** | (1.89) | **0.10** | 2.54 |

We will be sending you 300 copies of printed accounts for the distribution amongst the members of the exchange.

Yours truly,
For ZIL LIMITED,

**ATA-UR-REHMAN SHAIKH**
Company Secretary

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