ZIL LIMITED

October 28, 2013

FAX # 021-111-573-329

The Deputy General Manager
Trading & Members Affairs Department
Karachi Stock Exchange Ltd.
Stock Exchange Building
Stock Exchange Road
Karachi.

**Sub: FINANCIAL RESULTS FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2013**

Dear Sir,

We would like to inform you that the Board of Directors of our company in their meeting held on Monday, Oct 28, 2013 at 4:30 pm at the registered office 12th Floor, Executive Tower, Dolmen City, Marine Drive, Clifton - 4, Karachi, declared the following results:

| | Nine months period ended | | Three months period ended | |
|---|---|---|---|---|
| | 30 Sept 2013 | 30 Sept 2012 (Restated) | 30 Sept 2013 | 30 Sept 2012 (Restated) |
| | (Rupees in '000) | | | |
| Net sales | 1,184,905 | 1,122,260 | 421,075 | 367,240 |
| Cost of sales | (843,773) | (833,033) | (298,569) | (273,136) |
| Gross profit | 341,132 | 289,227 | 122,506 | 94,104 |
| Selling and distribution expenses | (216,189) | (227,788) | (70,325) | (82,701) |
| Administrative expenses | (92,576) | (77,842) | (30,709) | (26,886) |
| | (308,765) | (305,630) | (101,034) | (109,587) |
| | 32,367 | (16,403) | 21,472 | (15,483) |
| Other operating income | 4,865 | 5,951 | 2,919 | 1,592 |
| Other operating expenses | (4,657) | (1,616) | (3,112) | 687 |
| | 32,575 | (12,068) | 21,279 | (13,204) |
| Financial cost | (14,226) | (21,770) | (4,907) | (5,661) |
| **Profit before taxation** | 18,349 | (33,838) | 16,372 | (18,865) |
| Taxation | (4,472) | 11,509 | (3,640) | 6,621 |
| **Profit / (Loss) after taxation** | 13,877 | (22,329) | 12,732 | (12,244) |
| | (Rupees) | | | |
| **Earnings/(loss) per share - basic and diluted** | 2.61 | (4.19) | 2.39 | (2.30) |

We will be sending you 300 copies of printed accounts for the distribution amongst the members of the exchange.

Yours truly,
For ZIL LIMITED,

(ATA-UR-REHMAN SHAIKH)
Company Secretary

KARACHI STOCK EXCHANGE
CORPORATE ANNOUNCEMENT
Dat... 29/10/13
Received at... 9:26 Initial...
Announcement at... 9:27 Initial...

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