

Report for the Nine Months Period Ended
September 30, 2013

MetLife AlicoSM



It's all about
protection
for your family.

American Life Insurance Company (Pakistan) Limited

Vision Statement

*“To be the most innovative, finest and
socially responsible
insurance company providing best value
to customers, partners,
employees and shareholders.”*

Mission Statement

*“To build value for our policyholders,
field force, employees and shareholders,
by providing quality products and services
through multiple distribution channels
for the Pakistani market and through
investing in Pakistani financial institutions,
thereby serving the Pakistani people.”*

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CORPORATE INFORMATION

BOARD OF DIRECTORS

Arif Sultan Mufti	Chairman and Chief Executive	Chartered Accountant
Khalid Anis-ur-Rehman	Director - Non Executive	Advocate
Arif Abdul Aziz	Director - Non Executive	Financial Executive
Shahid Siddiqui	Director - Non Executive	Actuary
Michel Khalaf	Director - Non Executive	Business Executive
Nurul Islam	Director - Non Executive(Alternate Mr. Irfan Amir)	Business Executive
Qasim Rabbani	Director - Independent	Business Executive

COMPANY SECRETARY

Asim Iftikhar ACMA

CHIEF FINANCIAL OFFICER

Hashim Sadiq Ali FCA

APPOINTED ACTUARY

Shoaib Soofi FSA, FPSA

CONSULTING ACTUARY

Shahid Siddiqui M.Sc., AIA, ASA

INTERNAL AUDITORS

Ernst & Young Ford Rhodes Sidat Hyder & Co. - Chartered Accountants

AUDIT COMMITTEE

Arif Abdul Aziz	Chairman
Khalid Anis-ur-Rehman	Member
Shahid Siddiqui	Member
Asim Iftikhar	Secretary

BANKERS

MCB Bank Limited
Standard Chartered Bank (Pakistan) Limited
HSBC Bank Middle East Limited
National Bank of Pakistan Limited
Citibank N.A.
NIB Bank Limited
Bank Al-Habib Limited
Barclays Bank PLC, Pakistan
Summit Bank Limited
Bank Alfalah Limited
KASB Bank Limited

LEGAL ADVISORS

Surridge and Beecheno

AUDITORS

M. Yousaf Adil Saleem & Co. - Chartered Accountants, a member firm of Deloitte Touche Tohmatsu

SHARE REGISTRAR

THK Associates (Private) Limited
Ground Floor, State Life Building - 3
Ziauddin Ahmed Road, Karachi - 75530 P.O. Box No. 8533
Phone : +92(21) 111-000-322 Fax: + 92(21) 35655595

REGISTERED OFFICE

P. O. Box No. 10528, Floor 13 (Level 16)
Dolmen City Mall, Block-4, Clifton, Karachi.
Phones: +92(21) 111-111-711 Fax: +92(21) 35290042
E-mail: service-pakistan@metlifelico.com Website: www.metlifelico.com.pk

DIRECTORS' REPORT

The Directors of your Company are pleased to present the Condensed Interim Financial Information (Unaudited) for the nine months period ended September 30, 2013.

GENERAL REVIEW OF ECONOMY

Fundamental issues responsible for sluggish long-term economic growth in Pakistan, such as weak economic management and low productivity, have largely remained unaddressed. The economy has experienced bouts of growth and stable inflation but sustainable performance has remained largely elusive. An unprecedented global economic crisis together with escalating energy shortages and worsening security conditions in the domestic economy in recent years has not helped the situation either.

The likelihood of receiving higher financial flows has increased given that a new IMF program has been approved for Pakistan in September 2013. This would ease pressure in the foreign exchange market. Moreover, clarity on the political front together with newly-initiated fiscal consolidation efforts of the government could boost offshore investors' confidence and announce Pakistan's return to the international capital markets. As a result, the composition of monetary aggregates is likely to improve in favor of Net Foreign Assets.

Furthermore, the impact of upward adjustments in energy prices on inflation outlook cannot be under-estimated. In addition to having a direct effect on CPI inflation, there is a high likelihood of considerable indirect effects as well. Similarly, an increase in the GST together with the removal of certain exemptions could put further pressure on inflation.

At a broader level, absence of adequate security conditions and weak fiscal fundamentals has been the major factors responsible for a sustained decline in foreign private inflows. The current macroeconomic policy scenario has considerably improved the investment outlook.

The Company's focus is on business development through multiple distribution channels. Furthermore, its commitment towards maintaining high business persistency through efficient customer services has enabled the Company to achieve significant growth in premium revenues as well as profitability. Despite increasing competition and unstable economic situation the overall performance of your Company is encouraging.

The combined all lines net premium income during the nine months was Rs. 3.62 billion, registering a growth of 18% over the corresponding period of last year. The major increase was in individual life business mainly contributed by the Universal Life and the Unit Linked products. The individual accident and health business also showed healthy growth.

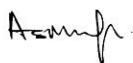
We expect to achieve good investment returns with our strict adherence to prudent investment policy. The total value of Investment and bank balances as at September 30, 2013 was Rs. 11.41 billion.

	September 30, 2013	September 30, 2012
	 (Rupees in '000).....	
Profit / Loss		
Net surplus of Statutory Funds	108,601	144,446
Profit after appropriation of surplus to Shareholders' Fund	58,710	46,383
Taxation	35,949	44,234
Earning per Share (Rupees)	1.34	1.64
Break-up value of shares (including amount retained in the		
Statutory funds to meet the requirement of Insurance Ordinance)	20.10	18.95

The Directors would like to express their sincere thanks and wish to record their appreciation for the untiring efforts made by the Company's officers, field force, sales consultants and staff, which has enabled the Company to achieve encouraging results during the nine months.

We thank our valued policyholders for their continued patronage and confidence in the Company and reiterate our commitment to serve them in the best possible manner.

Your Directors would also like to thank the Government of Pakistan, Ministry of Commerce and Securities and Exchange Commission of Pakistan for their guidance, cooperation and understanding.



ARIF S. MUFTI
Chairman & CEO

Date: October 25, 2013

CONDENSED INTERIM BALANCE SHEET (UNAUDITED) AS AT SEPTEMBER 30, 2013

		STATUTORY FUNDS							AGGREGATE	
Note	Share Holders' Fund	Life (Participating)	Life (Non - Participating)		Investment Linked	Accident & Health		Pension Business Fund	September 30, 2013 (Unaudited)	December 31, 2012 (Audited)
			Individual	Group		Individual	Group			
(Rupees in '000)										
Share Capital and Reserves										
Authorized share capital (50,000,000 ordinary shares of Rs. 10 each)	500,000	-	-	-	-	-	-	-	500,000	500,000
Issued, subscribed and paid-up share capital (50,000,000 ordinary shares of Rs. 10 each)	500,000	-	-	-	-	-	-	-	500,000	500,000
Accumulated surplus	6	385,559	-	-	-	-	-	-	385,559	326,798
Net Shareholders' Equity	885,559	-	-	-	-	-	-	-	885,559	826,798
Balance of Statutory Fund [including policy holders' liabilities Rs. 10,116.111 million (2012: Rs. 7,831.934 million)]										
7	-	1,364,091	3,184,679	89,174	5,679,451	16,105	169,435	62,440	10,565,375	8,208,597
Creditors and Accruals										
Outstanding claims	-	31,545	50,369	204,020	11,191	18,577	67,224	-	382,926	313,771
Staff gratuity	-	38	330	76	279	11	143	3	880	31,828
Premiums received in advance	-	1,761	104,920	-	19,247	1,007	-	-	126,935	73,895
Amount due to other insurers/reinsurers	-	-	-	-	6,148	-	-	-	6,148	13,013
Amount due to agents	-	587	19,307	-	9,844	-	-	-	29,738	30,102
Accrued expenses	-	2,190	19,595	4,535	16,597	651	8,496	200	52,264	65,156
Other creditors and accruals	14,309	6,329	27,983	3,437	50,198	520	21,111	313	124,200	94,981
	14,309	42,450	222,504	212,068	113,504	20,766	96,974	516	723,091	622,746
Other Liabilities										
Unclaimed dividend	27	-	-	-	-	-	-	-	27	27
TOTAL LIABILITIES	14,336	1,406,541	3,407,183	301,242	5,792,955	36,871	266,409	62,956	11,288,493	8,831,370
TOTAL EQUITY AND LIABILITIES	899,895	1,406,541	3,407,183	301,242	5,792,955	36,871	266,409	62,956	12,174,052	9,658,168

Note	Share Holders' Fund	STATUTORY FUNDS							AGGREGATE	
		Life (Participating)	Life (Non - Participating)		Investment	Accident & Health		Pension Business Fund	September 30, 2013	December 31, 2012
			Individual	Group	Linked	Individual	Group		(Unaudited)	(Audited)
		(Rupees in '000)								
Cash and Bank Deposits										
Cash and others	162	-	874	-	-	-	-	-	1,036	1,333
Current and other accounts	-	1,227	1,161	-	278,207	-	590	-	281,185	275,935
Deposits maturing within 12 months	-	-	-	-	-	-	-	-	-	175,000
	162	1,227	2,035	-	278,207	-	590	-	282,221	452,268
Loans secured against Life Insurance Policies										
	-	25,997	76,924	-	-	-	-	-	102,921	98,606
Loans secured against other assets										
To employees	412	-	-	-	-	-	-	-	412	589
To agents	438	-	-	-	-	-	-	-	438	768
Investments										
Government securities	732,770	1,332,975	3,193,043	236,790	4,334,895	22,026	81,502	49,939	9,983,940	7,701,530
Listed mutual funds	1,460	-	-	-	1,141,326	-	-	-	1,142,786	834,948
	734,230	1,332,975	3,193,043	236,790	5,476,221	22,026	81,502	49,939	11,126,726	8,536,478
Current Assets - Others										
Premiums due but unpaid	-	-	14,750	23,173	14	3,148	83,149	-	124,234	68,615
Amount due from other insurers/reinsurers	-	9,477	28,042	45,057	-	29,784	1,737	-	114,097	41,005
Amount due from agents	-	19	796	-	448	-	-	-	1,263	2,532
Prepayments	-	1,434	12,828	2,969	10,865	427	5,562	131	34,216	27,496
Inter-fund balances	65,245	-	-	(57,456)	-	(19,293)	-	11,504	-	-
Sundry receivables	-	1,999	6,437	233	4,211	40	9,654	47	22,621	13,409
Accrued interest	20,852	26,763	60,347	9,795	21,247	556	1,959	1,036	142,555	239,510
Experience refund receivable	-	-	-	39,294	-	-	81,372	-	120,666	111,897
Taxation - payments less provision	52,321	-	-	-	-	-	-	-	52,321	4,032
	138,418	39,692	123,200	63,065	36,785	14,662	183,433	12,718	611,973	508,496
Fixed Assets										
Tangible										
Leasehold Improvements, Furniture & Fixtures, Office Equipments, Computers and Vehicles	25,614	6,650	11,981	1,387	1,742	183	884	299	48,740	58,447
Capital Work in Progress	-	-	-	-	-	-	-	-	-	1,323
Intangible										
Software and Licences	621	-	-	-	-	-	-	-	621	1,193
	26,235	6,650	11,981	1,387	1,742	183	884	299	49,361	60,963
TOTAL ASSETS										
	899,895	1,406,541	3,407,183	301,242	5,792,955	36,871	266,409	62,956	12,174,052	9,658,168

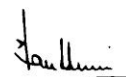
The annexed notes from 1 to 15 are an integral part of these condensed interim financial information.



Chairman & Chief Executive



Director



Director

CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UNAUDITED) FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2013

	<i>Note</i>	Nine months period ended September 30,		Three months period ended September 30,	
		2013	2012	2013	2012
		 (Rupees in '000)		 (Rupees in '000)	
Investment income not attributable to statutory funds					
Income from non-trading investments - held to maturity					
Return on Government Securities		63,957	50,713	21,481	16,345
Amortisation of premium on government securities		(220)	-	(6)	-
		63,737	50,713	21,475	16,345
Realised gain on sale of investments held as 'available for sale'		3,692	1,068	300	684
Net Investment Income		67,429	51,781	21,775	17,029
Return on saving accounts and term deposits		3,255	971	-	-
Interest Income on Loan to Employees / Agents		69	105	20	31
Expenses not attributable to statutory funds	12	(12,043)	(6,474)	(2,281)	(1,929)
Profit before appropriation of surplus to Shareholders' Fund		58,710	46,383	19,514	15,131
Surplus appropriated to Shareholders' Fund from Ledger Account D		44,000	80,000	7,000	20,000
Profit before tax		102,710	126,383	26,514	35,131
Taxation		(35,949)	(44,234)	(9,280)	(12,296)
Profit after tax		66,761	82,149	17,234	22,835
		 (Rupees)		 (Rupees)	
Earnings per share - basic and diluted		1.34	1.64	0.34	0.46

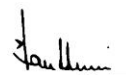
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Chairman & Chief Executive



Director



Director

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED) FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2013

	Nine months period ended September 30,		Three months period ended September 30,	
	2013	2012	2013	2012
..... (Rupees in '000)				
Profit after tax for the period	66,761	82,149	17,234	22,835
Other comprehensive income	-	-	-	-
Total comprehensive income for the period	<u>66,761</u>	<u>82,149</u>	<u>17,234</u>	<u>22,835</u>

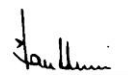
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Chairman & Chief Executive



Director



Director

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED) FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2013

	Share Capital	Accumulated surplus	Capital contributed to Statutory Funds	Net accumulated surplus	Total
	----- (Rupees in '000) -----				
Balance as at January 1, 2012	500,000	541,393	(306,452)	234,941	734,941
<i>Total comprehensive income for the period</i>					
Profit for the nine months period ended September 30, 2012	-	82,149	-	82,149	82,149
Other comprehensive income	-	-	-	-	-
Total comprehensive income for the nine months period ended September 30, 2012	-	82,149	-	82,149	82,149
<i>Transactions with owners recorded directly in equity</i>					
Capital contributed during the period	-	-	(15,840)	(15,840)	(15,840)
Balance as at September 30, 2012	<u>500,000</u>	<u>623,542</u>	<u>(322,292)</u>	<u>301,250</u>	<u>801,250</u>
Balance as at January 1, 2013	500,000	667,750	(340,952)	326,798	826,798
<i>Total comprehensive income for the period</i>					
Profit for the nine months period ended September 30, 2013	-	66,761	-	66,761	66,761
Other comprehensive income	-	-	-	-	-
Total comprehensive income for the nine months period ended September 30, 2013	-	66,761	-	66,761	66,761
<i>Transactions with owners recorded directly in equity</i>					
Capital contributed during the period	-	-	(8,000)	(8,000)	(8,000)
Balance as at September 30, 2013	<u>500,000</u>	<u>734,511</u>	<u>(348,952)</u>	<u>385,559</u>	<u>885,559</u>

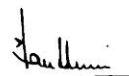
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Chairman & Chief Executive



Director



Director

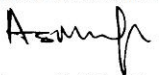
CONDENSED INTERIM CASH FLOW STATEMENT (UNAUDITED) FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2013

Note	Share Holders' Fund	STATUTORY FUNDS							AGGREGATE	
		Life (Participating)	Life (Non - Participating)		Investment	Accident & Health		Pension Business Fund	September 30, 2013	September 30, 2012 (Restated)
		Individual	Group	Linked	Individual	Group				
Operating Cash Flows										
(Rupees in '000)										
a) Underwriting activities										
Premiums received net of policy transfers	-	77,616	659,383	143,890	2,510,253	18,099	272,729	6,333	3,688,303	3,065,562
Reinsurance premiums paid	-	(17,423)	(13,369)	(83,503)	(38,349)	(4,375)	(3,021)	-	(160,040)	-
Claims paid	-	(30,621)	(19,845)	(95,161)	(11,992)	(21,513)	(184,657)	-	(363,789)	(379,535)
Surrenders paid	-	(45,022)	(156,301)	-	(796,694)	-	-	(7,147)	(1,005,164)	(518,139)
Reinsurance Recovery received	-	6,268	9,868	19,632	15,605	747	494	-	52,614	-
Commissions paid	-	(2,187)	(85,551)	(17,918)	(133,131)	(5,408)	(12,051)	-	(256,246)	(288,933)
Commissions received	-	3,143	4,948	9,845	7,826	375	248	-	26,385	-
Net cash flow from underwriting activities	-	(8,226)	399,133	(23,215)	1,553,518	(12,075)	73,742	(814)	1,982,063	1,878,955
b) Other operating activities										
Income tax paid	(84,238)	-	-	-	-	-	-	-	(84,238)	(59,738)
General management expenses and other operating payments	2,787	(13,257)	(151,982)	(26,315)	(122,066)	(5,803)	(51,973)	(916)	(369,525)	(261,408)
Other operating receipts	3,324	-	14,860	948	9,872	361	12,927	-	42,292	25,311
Loans advanced	507	1,304	(5,619)	-	-	-	-	-	(3,808)	(7,138)
Inter fund transactions	(64,436)	-	-	57,456	-	19,293	(809)	(11,504)	-	-
Net cash flow from other operating activities	(142,056)	(11,953)	(142,741)	32,089	(112,194)	13,851	(39,855)	(12,420)	(415,279)	(302,973)
Total cash flow from all operating activities	(142,056)	(20,179)	256,392	8,874	1,441,324	1,776	33,887	(13,234)	1,566,784	1,575,982
Investment activities										
Profit / return received	60,382	123,461	285,832	14,165	131,751	1,979	2,653	5,266	625,489	564,333
Payments for short term deposits	-	57,591	545	-	115,145	432	-	1,287	175,000	-
Payments for investments	(15,615)	(194,497)	(693,240)	-	(1,796,306)	-	(31,954)	-	(2,731,612)	(2,026,574)
Proceeds from redemption of investments	16,000	-	-	-	358,525	-	-	-	374,525	156,000
Fixed capital expenditure	(6,522)	(237)	(426)	(49)	(62)	(6)	(32)	(11)	(7,345)	(17,819)
Proceeds from disposal of fixed assets	-	216	639	18	1,185	5	36	13	2,112	7,279
Total cash flow from investing activities	54,245	(13,466)	(406,650)	14,134	(1,189,762)	2,410	(29,297)	6,555	(1,561,831)	(1,316,781)
Financing activities										
Capital payments received by statutory funds	(8,000)	-	-	-	6,600	-	-	1,400	-	-
Surplus appropriated to Shareholders' fund	44,000	-	-	(30,000)	-	(10,000)	(4,000)	-	-	-
Total cash flow from financing activities	36,000	-	-	(30,000)	6,600	(10,000)	(4,000)	1,400	-	-
Net cash inflow / (outflow) from all activities	(51,811)	(33,645)	(150,258)	(6,992)	258,162	(5,814)	590	(5,279)	4,953	259,201
Cash and cash equivalents at the beginning of the period	51,973	34,871	152,294	6,992	20,045	5,814	-	5,279	277,268	125,057
Cash and cash equivalents at the end of the period	11 162	1,226	2,036	-	278,207	-	590	-	282,221	384,258

Reconciliation to Profit and Loss Account

Operating cash flows	1,566,784	1,575,982
Depreciation and Amortization expense	(17,046)	(14,293)
Gain / (Loss) on disposal of fixed assets	211	6,025
Increase/(decrease) in assets other than cash	204,240	27,290
(Increase)/ Decrease in liabilities	(2,384,522)	(2,198,876)
Investment income	768,487	745,880
Profit received on bank deposits	(6,792)	2,188
Surplus of statutory funds	(108,601)	(142,047)
Surplus appropriated to Shareholders' fund	44,000	80,000
Profit or loss after taxation	66,761	82,149

The annexed notes from 1 to 15 are an integral part of these condensed interim financial information.


Chairman & Chief Executive


Director


Director

CONDENSED INTERIM REVENUE ACCOUNT (UNAUDITED) FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2013

Note	STATUTORY FUNDS							AGGREGATE			
	Life (Participating)	Life (Non - Participating)		Investment	Accident & Health		Pension Business Fund	Nine months period ended September 30,		Three months period ended September 30,	
		Individual	Group	Linked	Individual	Group		2013	2012 (Restated)	2013	2012 (Restated)
(Rupees in '000)											
Income											
Premiums less Re-insurances	61,743	610,513	120,656	2,484,526	18,215	317,905	6,333	3,619,891	3,061,879	1,286,639	999,733
Policy transfers from other statutory funds	4,289	-	-	-	-	-	-	4,289	69,552	750	18,763
Net investment income	114,259	257,415	19,551	298,799	2,331	3,940	4,763	701,058	694,099	160,752	338,035
Other income - net	2,082	10,368	824	9,990	329	12,705	7	36,305	32,449	10,852	17,299
Total Net Income	182,373	878,296	141,031	2,793,315	20,875	334,550	11,103	4,361,543	3,857,979	1,458,993	1,373,830
Claims and Expenditure											
Claims, including bonuses, net of reinsurance recoveries	74,627	167,505	70,935	810,934	6,415	236,846	7,147	1,374,409	821,765	520,596	317,454
Policy transfers to other statutory funds	-	4,289	-	-	-	-	-	4,289	69,552	750	18,763
Management expenses less recoveries	17,156	213,243	34,314	265,128	8,099	51,325	802	590,067	557,193	182,434	179,772
Total Claims and Expenditure	91,783	385,037	105,249	1,076,062	14,514	288,171	7,949	1,968,765	1,448,510	703,780	515,989
Excess of Income over Claims and Expenditure	90,590	493,259	35,782	1,717,253	6,361	46,379	3,154	2,392,778	2,409,469	755,213	857,841
Add: Policyholders' liabilities at beginning of the period	995,556	2,600,226	72,060	3,959,073	18,052	129,390	57,577	7,831,934	4,927,632	9,376,805	6,407,864
Less: Policyholders' liabilities at end of the period	(1,034,232)	(3,060,233)	(85,724)	(5,679,376)	(21,693)	(172,430)	(62,423)	(10,116,111)	(7,192,653)	(10,116,111)	(7,192,653)
Movement in policyholders' liabilities	(38,676)	(460,007)	(13,664)	(1,720,303)	(3,641)	(43,040)	(4,846)	(2,284,177)	(2,265,021)	(739,306)	(784,789)
Surplus / (Deficit)	51,914	33,252	22,118	(3,050)	2,720	3,339	(1,692)	108,601	144,448	15,907	73,849
Movement in policyholders' liabilities	38,676	460,007	13,664	1,720,303	3,641	43,040	4,846	2,284,177	2,265,021	739,306	784,789
Transfers (to) or from Shareholders' Fund											
- Capital contributions from Shareholders' Fund	-	-	-	6,600	-	-	1,400	8,000	15,840	4,500	-
- Surplus appropriated to Shareholders' Fund	-	-	(30,000)	-	(10,000)	(4,000)	-	(44,000)	(80,000)	(7,000)	(20,000)
	-	-	(30,000)	6,600	(10,000)	(4,000)	1,400	(36,000)	(64,160)	(2,500)	(20,000)
Balance of Statutory Fund at beginning of the period	1,273,501	2,691,420	83,392	3,955,598	19,744	127,056	57,886	8,208,597	5,269,068	9,812,662	6,776,536
Balance of Statutory Fund at end of the period	1,364,091	3,184,679	89,174	5,679,451	16,105	169,435	62,440	10,565,375	7,614,377	10,565,375	7,614,377
Represented by:	7										
Capital contributed by Shareholders' Fund	-	224,452	-	117,100	-	-	7,400	348,952	322,292	348,952	322,292
Policyholders' liabilities	1,034,232	3,060,233	85,724	5,679,376	21,693	172,430	62,423	10,116,111	7,192,653	10,116,111	7,192,653
Retained earnings attributable to policyholders (Ledger Account A)	286,803	-	-	-	-	-	-	286,803	220,958	286,803	220,958
Retained earnings on par business attributable to shareholders - undistributable (Ledger Account B)	43,056	-	-	-	-	-	-	43,056	54,534	43,056	54,534
Retained earnings on other than participating business (Ledger Account D)	-	(100,006)	3,450	(117,025)	(5,588)	(2,995)	(7,383)	(229,547)	(176,060)	(229,547)	(176,060)
BALANCE OF STATUTORY FUND	1,364,091	3,184,679	89,174	5,679,451	16,105	169,435	62,440	10,565,375	7,614,377	10,565,375	7,614,377

The annexed notes from 1 to 15 are an integral part of these condensed interim financial information.

Chairman & Chief Executive

Director

Director

CONDENSED INTERIM STATEMENT OF PREMIUMS (UNAUDITED) FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2013

	STATUTORY FUNDS							AGGREGATE			
	Life (Participating)	Life (Non - Participating)		Investment Linked	Accident & Health		Pension Business Fund	Nine months period ended September 30,		Three months period ended September 30,	
		Individual	Group		Individual	Group		2013	2012	2013	2012
(Rupees in '000)											
Gross Premiums											
Regular premium individual policies*											
First year	-	135,197	-	82,656	21,003	-	-	238,856	292,493	55,617	93,720
Second year renewal	-	128,619	-	74,191	-	-	-	202,810	237,694	79,338	28,671
Subsequent year renewal	69,477	357,486	-	150,517	-	-	-	577,480	493,063	201,557	195,229
Single premium individual policies	-	4,051	-	2,192,263	-	-	-	2,196,314	1,681,719	785,811	541,920
Group policies without cash values	-	-	149,638	-	-	319,451	6,333	475,422	425,051	188,217	160,495
Total Gross Premiums	69,477	625,353	149,638	2,499,627	21,003	319,451	6,333	3,690,882	3,130,020	1,310,540	1,020,035

Less: Reinsurance Premiums Ceded

On individual life first year business	-	4,164	-	7,965	-	-	-	12,129	9,302	4,212	2,900
On individual life second year business	-	2,825	-	2,356	-	-	-	5,181	5,360	2,090	589
On individual life subsequent renewal business	7,734	7,851	-	4,780	-	-	-	20,365	17,013	6,773	6,673
On individual accident and health first year	-	-	-	-	2,788	-	-	2,788	2,775	868	(91)
On group policies	-	-	28,982	-	-	1,546	-	30,528	33,691	9,958	10,231
	7,734	14,840	28,982	15,101	2,788	1,546	-	70,991	68,141	23,901	20,302

Net Premiums	61,743	610,513	120,656	2,484,526	18,215	317,905	6,333	3,619,891	3,061,879	1,286,639	999,733
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* Individual policies are those underwritten on an individual basis and includes joint life policies underwritten as such.

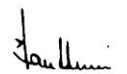
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Chairman & Chief Executive



Director



Director

CONDENSED INTERIM STATEMENT OF CLAIMS (UNAUDITED) FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2013

	STATUTORY FUNDS							AGGREGATE			
	Life (Participating)	Life (Non - Participating)		Investment	Accident & Health		Pension Business Fund	Nine months period ended September 30,		Three months period ended September 30,	
	Individual	Group	Linked	Individual	Group		2013	2012	2013	2012	
(Rupees in '000)											
Gross Claims											
Claims under individual policies											
by death	24,448	36,564	-	18,677	26,719	-	-	106,408	31,246	20,966	10,306
by insured event other than death	-	-	-	-	547	-	-	547	42	-	(2,023)
by maturity	7,866	-	-	-	-	-	-	7,866	6,703	2,944	2,399
by surrender	45,022	156,301	-	796,694	-	-	-	998,017	509,921	388,861	215,249
Total gross individual policy claims	77,336	192,865	-	815,371	27,266	-	-	1,112,838	547,912	412,771	225,931
Claims under group policies											
by death	-	-	67,631	-	-	-	-	67,631	49,625	29,479	14,418
by insured event other than death	-	-	112	-	-	229,287	-	229,399	219,149	81,601	71,980
by surrender	-	-	-	-	-	-	7,147	7,147	8,218	1,451	8,858
experience refund	-	-	4,765	-	-	7,559	-	12,324	6,887	(1,972)	(460)
Total gross group claims	-	-	72,508	-	-	236,846	7,147	316,501	283,879	110,559	94,796
Total Gross Claims	77,336	192,865	72,508	815,371	27,266	236,846	7,147	1,429,339	831,791	523,330	320,727
Less: Re-insurance Recoveries											
On individual life first year business claims	2,709	7,115	-	4,437	-	-	-	14,261	(822)	787	128
On individual life second year business claims	-	4,828	-	-	-	-	-	4,828	142	97	104
On individual life renewal business claims	-	13,417	-	-	-	-	-	13,417	7,297	1,680	2,063
On individual accident and health business claims	-	-	-	-	20,851	-	-	20,851	125	-	125
On group business claims	-	-	1,573	-	-	-	-	1,573	3,284	170	853
	2,709	25,360	1,573	4,437	20,851	-	-	54,930	10,026	2,734	3,273
Net Claims	74,627	167,505	70,935	810,934	6,415	236,846	7,147	1,374,409	821,765	520,596	317,454

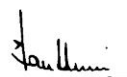
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Chairman & Chief Executive



Director



Director

CONDENSED INTERIM STATEMENT OF EXPENSES (UNAUDITED) FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2013

	STATUTORY FUNDS						AGGREGATE				
	Life (Participating)	Life (Non - Participating)		Investment	Accident & Health		Pension Business Fund	Nine months period ended September 30,		Three months period ended September 30,	
		Individual	Group	Linked	Individual	Group		2013	2012	2013	2012
								(Restated)	(Restated)	(Restated)	(Restated)
(Rupees in '000)											
Acquisition Costs											
Remuneration to insurance intermediaries on individual policies :											
Commission on first year premiums	-	71,999	-	39,743	4,756	-	-	116,498	145,939	28,232	45,730
Commission on second year premiums	-	7,074	-	2,724	-	-	-	9,798	19,823	3,565	3,594
Commission on subsequent renewal premiums	1,990	6,257	-	5,526	-	-	-	13,773	11,540	5,309	5,384
Commission on single premiums	-	-	-	87,113	-	-	-	87,113	66,905	31,067	21,710
Other benefits to insurance intermediaries	2,906	28,138	-	46,025	2,151	-	-	79,220	64,774	25,479	21,739
	4,896	113,468	-	181,131	6,907	-	-	306,402	308,981	93,652	98,157
Remuneration to insurance intermediaries on group policies :											
Commission	-	-	17,918	-	-	12,051	-	29,969	30,175	7,941	5,734
Other benefits to insurance intermediaries	-	-	720	-	-	-	-	720	1,585	240	240
	-	-	18,638	-	-	12,051	-	30,689	31,760	8,181	5,974
Branch Overheads											
- Salaries and other benefits	568	5,082	1,176	4,304	169	2,203	52	13,554	15,509	4,517	5,168
- Other operational costs	821	7,348	1,701	6,223	244	3,186	-	19,523	18,647	7,161	5,032
	1,389	12,430	2,877	10,527	413	5,389	52	33,077	34,156	11,678	10,200
Other acquisition cost											
Policy stamps	542	4,851	-	-	-	-	-	5,393	4,514	1,758	1,643
	6,827	130,749	21,515	191,658	7,320	17,440	52	375,561	379,411	115,269	115,974
Administration Expenses											
Salaries & other benefits	6,015	53,823	12,458	45,589	1,790	23,338	548	143,561	113,216	43,695	39,293
Travelling expenses	95	848	196	719	28	368	-	2,254	751	587	213
Auditors' remuneration	50	451	104	382	15	195	5	1,202	744	496	250
Medical fees	39	351	97	-	-	-	-	487	683	138	239
Legal and professional expenses	20	180	42	152	6	78	2	480	329	316	(50)
Advertisements	15	130	30	110	4	56	-	345	445	79	96
Computer expenses	124	1,105	256	936	37	479	11	2,948	2,236	1,417	1,081
Printing & Stationery	322	2,877	666	2,437	96	1,248	29	7,675	7,958	2,181	2,070
Depreciation & Amortization	1,743	5,156	144	9,570	37	291	105	17,046	14,294	5,557	5,299
Rental	1,304	11,668	2,701	9,882	388	5,059	-	31,002	22,031	10,825	9,072
	9,727	76,589	16,694	69,777	2,401	31,112	700	207,000	162,687	65,291	57,563
Other Management Expenses	963	9,138	1,995	7,303	287	3,738	50	23,474	30,334	7,176	9,774
Gross Management Expenses	17,517	216,476	40,204	268,738	10,008	52,290	802	606,035	572,432	187,376	183,311
Commission from Reinsurers	(361)	(3,233)	(5,890)	(3,610)	(1,909)	(965)	-	(15,968)	(15,239)	(5,302)	(3,539)
Net Management Expenses	17,156	213,243	34,314	265,128	8,099	51,325	802	590,067	557,196	182,434	179,772

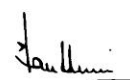
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Chairman & Chief Executive



Director



Director

CONDENSED INTERIM STATEMENT OF INVESTMENT INCOME (UNAUDITED) FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2013

	STATUTORY FUNDS							AGGREGATE			
	Life (Participating)	Life (Non - Participating)		Investment	Accident & Health		Pension Business Fund	Nine months period ended September 30,		Three months period ended September 30,	
		Individual	Group	Linked	Individual	Group		2013	2012	2013	2012
	----- (Rupees in '000) -----										
Investment Income											
Return on Government Securities	114,676	259,022	19,551	284,476	2,331	3,965	4,763	688,784	468,550	251,894	166,638
Amortisation of premium	(417)	(1,607)	-	-	-	(25)	-	(2,049)	(841)	(1,362)	(148)
	114,259	257,415	19,551	284,476	2,331	3,940	4,763	686,735	467,709	250,532	166,490
Gain on sale of investment held as available for sale	-	-	-	9,948	-	-	-	9,948	-	-	-
Unrealized gain on revaluation of investment	-	-	-	4,375	-	-	-	4,375	226,390	(89,780)	171,545
Net Investment Income	114,259	257,415	19,551	298,799	2,331	3,940	4,763	701,058	694,099	160,752	338,035

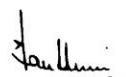
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Chairman & Chief Executive



Director



Director

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UNAUDITED) FOR THE NINE MONTHS PERIOD ENDED SEPTEMBER 30, 2013

1. STATUS AND NATURE OF BUSINESS

- 1.1 American Life Insurance Company (Pakistan) Limited (the Company) was incorporated in Pakistan on October 9, 1994 as a public limited company under the Companies Ordinance, 1984. Its shares are quoted on the Karachi and Lahore Stock Exchanges. The Company commenced its operations on May 25, 1995 with the Controller of Insurance on April 30, 1995. The registered office of the Company is situated at Floor 13, Dolmen City Mall, Block-4, Scheme -5, Clifton, Karachi.
- 1.2 The Company is a subsidiary of American Life Insurance Company (incorporated in the United States of America - holding company) that holds 81.97% (2012: 81.97%) share capital of the Company. The ultimate parent of the Company is MetLife Inc. USA.
- 1.3 The Company is engaged in life insurance, carrying on both participating and non-participating business. In accordance with the requirements of the Insurance Ordinance, 2000, the Company established a Shareholders' Fund and separate Statutory Funds, in respect of each class of life insurance business. The Statutory Funds established by the Company, in accordance with the advice of the Appointed Actuary, are as follows:
- Life (Participating)
 - Life (Non-participating) – Individual
 - Life (Non-participating) – Group
 - Investment Linked
 - Accident & Health – Individual
 - Accident & Health – Group
 - Pension Business Fund

- 1.4 During the current period, a share purchase agreement dated January 21, 2013 has been entered into between IGI Insurance Limited and the holding company in respect of sale of entire shareholding of the holding company i.e. 40,986,690 ordinary shares of Rs. 10/- each (representing 81.97% of the paid-up capital) to IGI Insurance Limited at Rs. 20/- per share. The successful consummation of this transaction is subject to completion of regulatory requirements pursuant to the Takeover Ordinance, 2002.

In March and April 2013, two suits were filed by some of the employees of the Company seeking protection for their employment from the consequences of the Share Purchase Agreement (SPA). The status quo order passed by the High Court was modified on July 05, 2013 so that the transaction contemplated by the SPA is allowed to be consummated. The final disposal of the legal proceedings is pending. As per the advice of legal advisors of the Company, the chances of adverse financial implication on the Company are remote and based on that advice this matter does not fall under the definition of contingent liability as stated in International Accounting Standard 37 "Provisions, Contingent Liabilities and Contingent Assets".

2. BASIS OF PRESENTATION

This condensed interim financial information has been prepared in accordance with the requirements of International Accounting Standards 34 (IAS 34) 'Interim Financial Reporting' and provisions of and directives issued under the Companies Ordinance, 1984 and the Insurance Ordinance, 2000. In case where requirements differ, the provisions or directives issued under the Companies Ordinance, 1984 and the Insurance Ordinance, 2000 have been followed.

The condensed interim financial information does not include all the information and disclosures as required in the annual financial statements, and should be read in conjunction with the Company's Annual Financial Statements for the year ended December 31, 2012.

This condensed interim financial information is unaudited and is being submitted to shareholders as required under section 245 of the Companies Ordinance, 1984 and the Listing Regulations of the Karachi and Lahore Stock Exchanges.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these condensed interim financial information are same as those applied in the preparation of the annual financial statements of the Company for the year ended December 31, 2012 except for given below:

During the current period, the Company has changed its accounting policy in respect of post retirement defined benefits plans' as required under International Accounting Standard (IAS) 19, 'Employee Benefits'. According to new policy actuarial gains and losses are recognized in other comprehensive income (OCI) in the periods in which they occur. Amounts recorded in the profit and loss account are limited to current and past service costs, gains or losses on settlements and net interest income (expense). All other changes in the net defined benefit obligation are recognized directly in other comprehensive income with no subsequent recycling through the profit and loss account.

The change in accounting policy has been accounted for retrospectively in accordance with the requirements of IAS 8, 'Accounting Policies, Changes in Accounting Estimates and Errors' and comparative figures have been restated. The effect of the change in accounting policy on the current and prior periods financial statements have been summarised below:

	STATUTORY FUNDS							AGGREGATE
	Life (Participating)	Life (Non - Participating)		Investment	Accident & Health		Pension Business Fund	
	Individual	Group	Linked	Individual	Group			
	(Rupees in '000)							
Impact on balance sheet								
<i>As at January 1, 2012</i>								
Increase in defined benefit obligation in statutory funds	1,091	9,732	2,056	4,799	300	3,286	111	21,375
<i>As at December 31, 2012</i>								
Decrease in defined benefit obligation in statutory funds	(138)	(1,289)	(282)	(870)	(38)	(566)	(16)	(3,199)
<i>As at September 30, 2013</i>								
Increase in defined benefit obligation in statutory funds	397	3,549	821	3,006	118	1,539	36	9,466
Impact on revenue account								
<i>For the nine months period ended September 30, 2012</i>								
Increase in surplus	103	967	212	652	28	424	12	2,398
<i>For the nine months period ended September 30, 2013</i>								
Increase in surplus	397	3,549	821	3,006	118	1,539	36	9,466

As charge to defined benefit obligation is recorded in statutory funds, the change in accounting policy does not have any impact on the profit and loss account, cash flow statement and earnings per share of the Company.

4. ESTIMATES

The preparation of condensed interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual result may differ from these estimates.

In preparing these condensed interim financial information, the significant judgments made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements for the year ended December 31, 2012.

5. INSURANCE AND FINANCIAL RISK MANAGEMENT

The Company's insurance and financial risk management objectives and policies are consistent with those disclosed in the annual financial statements for the year ended December 31, 2012.

**6. ANALYSIS OF ACCUMULATED SURPLUS/(DEFICIT)
AS SHOWN IN THE BALANCE SHEET**

September 30, 2013
(Unaudited)
December 31, 2012
(Audited)
..... (Rupees in '000).....

Accumulated surplus in the statement of changes in equity ignoring effect of capital transfers at beginning of the period/year	667,750	541,393
Add: Surplus in profit and loss account for the period/year	66,761	126,357
Accumulated Surplus in the statement of changes in equity ignoring effect of capital transfers at end of the period/year	734,511	667,750
Less: Accumulated net capital transfers in statutory funds (note 7)	(348,952)	(340,952)
Accumulated Surplus	385,559	326,798

6.1 In order to achieve compliance with the requirements of the Insurance Ordinance, 2000 relating to i) solvency; and ii) return of capital from statutory funds to shareholders' fund, the Company as at September 30, 2013 has retained an amount of Rs. 119.41 million (December 31, 2012: Rs. 115.94 million) in the statutory funds. This has resulted in the shareholders' equity being lower by this amount.

7. RECONCILIATION OF STATUTORY FUNDS

STATUTORY FUNDS

AGGREGATE

Life (Participating)	Life (Non - Participating) Individual	Group	Investment Linked	Accident & Health Individual	Group	Pension Business Fund	September 30, 2013 (Unaudited)	December 31, 2012 (Audited)
..... (Rupees in '000)								

Policyholders' Liabilities

Balance at the beginning of the period/year	995,556	2,600,226	72,060	3,959,073	18,052	129,390	57,577	7,831,934	4,927,632
Increase/(decrease) during the period/year	38,676	460,007	13,664	1,720,303	3,641	43,040	4,846	2,284,177	2,904,302
Balance at the end of the period/year	1,034,232	3,060,233	85,724	5,679,376	21,693	172,430	62,423	10,116,111	7,831,934

**Retained earnings on participating business
attributable to policyholders' - Ledger Account A**

Balance at the beginning of the period/year	235,842	-	-	-	-	-	-	235,842	167,816
Effect of change in accounting policy - note 3	(953)	-	-	-	-	-	-	(963)	(1,091)
Balance at the beginning of the period/year - restated	234,889	-	-	-	-	-	-	234,889	166,725
Surplus allocated during the period/year (note 7.1)	125,095	-	-	-	-	-	-	125,095	167,769
Surplus Adjustment	-	-	-	-	-	-	-	-	-
10% surplus transfer to Ledger Account B	-	-	-	-	-	-	-	-	-
Bonus allocated during the period/year	(73,181)	-	-	-	-	-	-	(73,181)	(99,605)
Closing balance at end of the period/year	286,803	-	-	-	-	-	-	286,803	234,889

**Retained earnings on participating business
attributable to shareholders but not
distributable - Ledger Account B**

Balance at the beginning of the period/year	43,056	-	-	-	-	-	-	43,056	43,056
Surplus Adjustment	-	-	-	-	-	-	-	-	-
10% surplus transfer from Ledger Account A	-	-	-	-	-	-	-	-	-
Closing balance at end of the period/year	43,056	-	-	-	-	-	-	43,056	43,056

Retained earnings on other than participating business - Ledger Account D

Balance at the beginning of the period/year	-	(124,815)	13,106	(110,046)	1,954	386	(5,596)	(225,011)	(154,515)
Effect of change in accounting policy - note 3	-	(8,443)	(1,174)	(3,929)	(262)	(2,720)	(95)	(17,223)	(20,284)
Balance at the beginning of the period/year - restated	-	(133,258)	11,332	(113,975)	1,692	(2,334)	(5,691)	(242,234)	(174,799)
Surplus/(deficit) allocated during the period/year	-	33,252	22,118	(3,050)	2,720	3,339	(1,692)	56,687	57,565
Surplus appropriated to Shareholders' Fund	-	-	(30,000)	-	(10,000)	(4,000)	-	(44,000)	(125,000)
Closing balance at end of the period/year	-	(100,006)	3,450	(117,025)	(5,588)	(2,995)	(7,383)	(229,547)	(242,234)

Capital contributed by Shareholders' fund

Balance at beginning of the period/year	-	224,452	-	110,500	-	-	6,000	340,952	306,452
Capital contributed during the period/year	-	-	-	6,600	-	-	1,400	8,000	34,500
Capital withdrawn during the period/year	-	-	-	-	-	-	-	-	-
	-	-	-	6,600	-	-	1,400	8,000	34,500
Balance at end of the period/year	-	224,452	-	117,100	-	-	7,400	348,952	340,952

Balance of Statutory Fund at the end of the period/year

1,364,091	3,184,679	89,174	5,679,451	16,105	169,435	62,440	10,565,375	8,208,597
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7.1 This represents surplus earned in Life (Participating) Statutory Fund before allocation of bonus. Amount of surplus appearing in Revenue Account is net off bonus allocated during the period.

8. POLICYHOLDERS' LIABILITIES

As per Actuary's advice, the policyholders' liabilities as at September 30, 2013 are as follows:

	STATUTORY FUNDS						AGGREGATE		
	Life	Life (Non - Participating)		Investment	Accident & Health		Pension Business Fund	September 30, 2013	December 31, 2012
	(Participating)	Individual	Group	Linked	Individual	Group		(Unaudited)	(Audited)
Gross of Reinsurance	(Rupees in '000)								
Actuarial liability relating to future events	1,037,684	3,058,568	59,712	5,678,832	11,558	134,553	62,423	10,043,330	7,768,832
Provision for outstanding reported claims payable over a period exceeding twelve months	-	7,163	3,043	-	9,349	1,193	-	20,748	20,680
Provision for incurred but not reported claims	710	2,670	37,794	1,183	2,238	37,012	-	81,607	76,012
Total	1,038,394	3,068,401	100,549	5,680,015	23,145	172,758	62,423	10,145,685	7,865,524
Net of Reinsurance									
Actuarial liability relating to future events	1,033,631	3,052,342	47,185	5,678,193	11,074	134,225	62,423	10,019,073	7,744,101
Provision for outstanding reported claims payable over a period exceeding twelve months	-	5,791	3,043	-	8,449	1,193	-	18,476	14,998
Provision for incurred but not reported claims	601	2,100	35,496	1,183	2,170	37,012	-	78,562	72,835
Total	1,034,232	3,060,233	85,724	5,679,376	21,693	172,430	62,423	10,116,111	7,831,934

9. INVESTMENTS

		STATUTORY FUNDS							AGGREGATE		
		Share Holders' Fund	Life (Participating)	Life (Non - Participating)		Investment Linked	Accident & Health		Pension Business Fund	September 30, 2013	December 31, 2012
				Individual	Group		Individual	Group		(Un-audited)	(Audited)
		(Rupees in '000)									
9.1	Government Securities										
	Held to maturity - at amortized cost										
	Pakistan Investments Bonds	732,770	1,332,975	3,193,043	236,790	-	22,026	81,502	49,939	5,649,045	4,688,624
	Available for Sale - at fair value										
	Pakistan Investment Bonds	-	-	-	-	968,715	-	-	-	968,715	1,160,034
	Treasury Bills	-	-	-	-	3,366,180	-	-	-	3,366,180	1,852,872
		-	-	-	-	4,334,895	-	-	-	4,334,895	3,012,906
		732,770	1,332,975	3,193,043	236,790	4,334,895	22,026	81,502	49,939	9,983,940	7,701,530

9.1.1 The aggregate market value of government securities carried at amortized cost at September 30, 2013 was Rs. 5,610.40 million (December 31, 2012 : Rs. 4,902.82 million).

9.1.2 The Company has deposited 15 years Pakistan Investment Bond amounting to Rs. 50 million (December 31, 2012: Rs. 50 million) with State Bank of Pakistan under section 29 of Insurance Ordinance, 2000.

	Share Holders' Fund	STATUTORY FUNDS							AGGREGATE	
		Life (Participating)	Life (Non - Participating)		Investment Linked	Accident & Health		Pension Business Fund	September 30, 2013 (Unaudited)	December 31, 2012 (Audited)
			Individual	Group		Individual	Group			
			(Rupees in '000)							
9.2 Listed Mutual Funds										
Available for sale - at fair value										
Listed mutual funds	1,460	-	-	-	1,141,326	-	-	-	1,142,786	834,948

9.2.1 The aggregate market value of the units of open-end mutual funds in shareholders' fund as at September 30, 2013 was Rs. 1.53 million (December 31, 2012 : Rs. 14.098 million).

9.2.2 The aggregate cost of the above units of open-end mutual funds in investment linked fund as at September 30, 2013 was Rs. 928.62 million (December 31, 2012: Rs. 701.6 million)

10. FIXED ASSETS - tangible and intangible

	September 30, 2013 (Unaudited)	December 31, 2012 (Audited)
	(Rupees in '000)	
Opening net book value	59,640	60,217
Add: Additions during the period - at cost		
- Leasehold improvements	475	565
- Furniture and fixtures	42	478
- Office equipments	394	382
- Computer equipments	365	801
- Motor vehicles	7,391	17,745
- Software and licences	-	474
	8,667	20,445
Less: Net Book value of deletion	1,900	1,287
Depreciation / amortization for the period	17,046	19,735
	18,946	21,022
Closing net book value	49,361	59,640
Add: Capital work in progress	-	1,323
	49,361	60,963

11. CASH AND CASH EQUIVALENTS

	STATUTORY FUNDS								AGGREGATE	
	Share Holders' Fund	Life (Participating)	Life (Non - Participating)		Investment Linked	Accident & Health		Pension Business Fund	September 30, 2013	September 30, 2012
			Individual	Group		Individual	Group		(Unaudited)	(Unaudited)
									(Rupees in '000)	
Cash and stamps in hand	162	-	874	-	-	-	-	-	1,036	1,797
Current and other accounts	-	1,227	1,161	-	278,207	-	590	-	281,185	207,461
Deposit maturing within 3 months	-	-	-	-	-	-	-	-	-	175,000
	162	1,227	2,035	-	278,207	-	590	-	282,221	384,258

12. EXPENSES NOT ATTRIBUTABLE TO STATUTORY FUND

	AGGREGATE	
	September 30, 2013 (Unaudited)	September 30, 2012
	(Rupees in '000)	
Workers' Welfare Fund	2,096	2,579
Regulators fee	5,394	3,625
Legal and professional	4,264	14
Donation	250	-
Miscellaneous	39	256
	12,043	6,474

13. TRANSACTIONS WITH RELATED PARTIES

Related parties comprise holding company, associated companies, other companies with common directors, retirement benefit funds, directors and key management personnel. The details of transactions with related parties and balances thereagainst other than those which have been specifically disclosed elsewhere in the financial information, are as follows:

Relationship with the Company	Nature of Transaction	September 30, 2013	September 30, 2012
		 (Unaudited)	 (Rupees in '000)
i) Holding Company	Reinsurance premium net of commission	2,524	3,380
	Claims paid	-	3,714
	Charges for administrative services provided	-	314
	Reimbursement of expense incurred on behalf of holding Company	-	4,028
ii) Associated undertaking	Consultancy charges	480	224
iii) Staff retirement funds	Contribution made to provident fund	9,788	9,097
	Contribution made to gratuity fund	51,397	10,109
iv) Key management personnel	Remuneration paid	64,440	58,288
	Mark-up on loan	33	48

	September 30, 2013 (Unaudited)	December 31, 2012 (Audited)
	 (Rupees in '000)	

Balances with related parties are as follows:

i) Holding Company	Reinsurance premium payable	738	8,408
	Reinsurance recoveries receivable	11,466	17,200
ii) Associated undertaking	Consultancy charges payable	662	490
iii) Key management personnel	Loans receivable	412	645

Fee for carrying out actuarial valuation by appointed actuary is paid by the holding company.

14. GENERAL

All figures have been rounded off to the nearest of thousand Rupees, except otherwise stated.

15. DATE OF AUTHORISATION FOR ISSUE

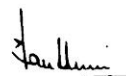
These condensed interim financial information were authorised for issue on October 25, 2013 by the Board of Directors of the Company.



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Director

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