

1<sup>st</sup> Quarterly Report  
September 30, 2017





## CONTENTS

### CONDENSED UNCONSOLIDATED INTERIM FINANCIAL INFORMATION

|                                                                                                   |    |
|---------------------------------------------------------------------------------------------------|----|
| Company Information .....                                                                         | 2  |
| Directors' Review.....                                                                            | 5  |
| Condensed Unconsolidated Interim Balance Sheet .....                                              | 10 |
| Condensed Unconsolidated Interim Profit and Loss Account.....                                     | 12 |
| Condensed Unconsolidated Interim Statement of Comprehensive Income .....                          | 13 |
| Condensed Unconsolidated Interim Cash Flow Statement.....                                         | 14 |
| Condensed Unconsolidated Interim Statement of Changes in Equity .....                             | 16 |
| Selected Explanatory Notes to the Condensed Unconsolidated<br>Interim Financial Information ..... | 17 |

### CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION

|                                                                                                 |    |
|-------------------------------------------------------------------------------------------------|----|
| Directors' Review.....                                                                          | 31 |
| Condensed Consolidated Interim Balance Sheet.....                                               | 32 |
| Condensed Consolidated Interim Profit and Loss Account .....                                    | 34 |
| Condensed Consolidated Interim Statement of Comprehensive Income.....                           | 35 |
| Condensed Consolidated Interim Cash Flow Statement .....                                        | 36 |
| Condensed Consolidated Interim Statement of Changes in Equity.....                              | 38 |
| Selected Explanatory Notes to the Condensed Consolidated<br>Interim Financial Information ..... | 39 |

## COMPANY INFORMATION

### Board of Directors

|                            |                 |
|----------------------------|-----------------|
| Mr. Tariq Sayeed Saigol    | Chairman        |
| Mr. Sayeed Tariq Saigol    | Chief Executive |
| Mr. Taufique Sayeed Saigol |                 |
| Mr. Waleed Tariq Saigol    |                 |
| Mr. Danial Taufique Saigol |                 |
| Mr. Zamiruddin Azar        |                 |
| Mr. Shafiq Ahmed Khan      |                 |
| Syed Mohsin Raza Naqvi     |                 |

### Executive Directors

|                  |                  |
|------------------|------------------|
| Mr. Amir Feroze  | Plant Operations |
| Mr. Sohail Sadiq | Finance          |
| Mr. Yahya Hamid  | Marketing        |

### Audit Committee

|                            |          |
|----------------------------|----------|
| Mr. Zamiruddin Azar        | Chairman |
| Mr. Waleed Tariq Saigol    | Member   |
| Mr. Danial Taufique Saigol | Member   |
| Mr. Shafiq Ahmed Khan      | Member   |

### Human Resource & Remuneration Committee

|                            |          |
|----------------------------|----------|
| Mr. Waleed Tariq Saigol    | Chairman |
| Mr. Zamiruddin Azar        | Member   |
| Mr. Danial Taufique Saigol | Member   |

### Chief Financial Officer

Syed Mohsin Raza Naqvi

### Company Secretary

Mr. Muhammad Ashraf

### Chief Internal Auditor

Mr. Zeeshan Malik Bhutta



### Bankers of the Company

Allied Bank Limited  
Askari Bank Limited  
Bank Alfalah Limited  
Bank Al-Habib Limited  
BankIslami Pakistan Limited  
Albaraka Bank Limited  
Dubai Islamic Bank Limited  
Faysal Bank Limited  
Habib Bank Limited  
Habib Metropolitan Bank Limited  
Islamic Corporation for the Development  
of the Private Sector, Jeddah  
MCB Bank Limited  
Meezan Bank Limited  
National Bank of Pakistan  
Silk Bank Limited  
Soneri Bank Limited  
Standard Chartered Bank (Pakistan) Limited  
Summit Bank Limited  
The Bank of Punjab  
Trust Investment Bank Limited  
U Microfinance Bank Limited  
United Bank Limited

### Auditors

KPMG Taseer Hadi & Co.  
Chartered Accountants  
2nd Floor, Servis House, 2-Main Gulberg,  
Jail Road, Lahore, Pakistan.  
Tel: +92 42 35790901-6  
Fax: +92 42 35790907

### Legal Adviser

Mr. Shahid Ismail  
Advocate High Court

**Registered Office**

42-Lawrence Road, Lahore.

Phone: (042) 36278904-5

Fax: (042) 36368721

E-mail: mohsin.naqvi@kmlg.com

**Factory**

Iskanderabad Distt. Mianwali.

Phone: (0459) 392237-8

**Call Centre (24 / 7)**

0800-41111

**Share Registrar**

Vision Consulting Ltd.

Head Office: 3-C, LDA Flats, First Floor,

Lawrence Road, Lahore

Phone: (00-92-42) 36283096-97

Fax: (00-92-42) 36312550

E-mail: shares@vcl.com.pk

**Company Website:**

[www.kmlg.com](http://www.kmlg.com)

**Note:** MLCFL's Financial Statements are also available at the above website.



## DIRECTORS' REVIEW

In compliance with Section 237 of the Companies Act, 2017, the Directors of your Company have pleasure to present financial statements for the first quarter ended 30th September, 2017.

The financial highlights are as follows:-

|                             | 1st Qtr<br>(Jul. to Sep.)          |           | Variance  | Percentage |
|-----------------------------|------------------------------------|-----------|-----------|------------|
|                             | 2017                               | 2016      |           |            |
|                             | ( ----- Rupees in thousand ----- ) |           |           |            |
| Net Sales Revenue           | 5,810,079                          | 5,556,065 | 254,014   | 4.57%      |
| Gross Profit                | 2,127,002                          | 2,380,828 | (253,826) | (10.66%)   |
| Operating Profit            | 1,601,181                          | 1,740,753 | (139,572) | (8.02%)    |
| Finance Cost                | 144,037                            | 46,066    | 97,971    | 212.67%    |
| Profit Before Taxation      | 1,457,144                          | 1,694,687 | (237,543) | (14.02%)   |
| Taxation                    | 407,703                            | 471,277   | (63,574)  | (13.49%)   |
| Profit After Taxation       | 1,049,441                          | 1,223,410 | (173,969) | (14.22%)   |
| Earnings Per Share (Rupees) | 1.99                               | 2.32      | (0.33)    | (14.22%)   |

During the period, the Company recorded net sales of Rs. 5,810 million against Rs. 5,556 million in the corresponding period last year mainly due to quantitative growth in local sales mix. During the first quarter of current financial year 2017-18, local dispatches increased from 632,202 metric tons to 739,248 metric tons as compared to the corresponding period, depicting a robust growth of 16.93%, YoY stemming from improved economic activity. This growth can be attributed to acceleration in private sector construction activities, partial materialization of the budgeted Public Sector Development Program (PSDP) and demand from China Pakistan Economic Corridor (CPEC) related projects.

Export sale volumes, however, logged a negative growth of 46.26% i.e. registering a decline of 74,296 metric tons due to lackluster demand from overseas. Volumes to Afghanistan, one of Pakistan's biggest export markets declined due to border restrictions in the wake of mounting tension and increased competition from Iranian cement. The factors contributing to decline in exports were mainly increase in fuel prices and other input cost and the most challenging were the barriers erected by the countries we export to such as anti-dumping duty imposed by South Africa and non-tariff barriers in India. However, a record 16.93% growth in higher margin local dispatches has somewhat mitigated the adverse effects of falling exports.

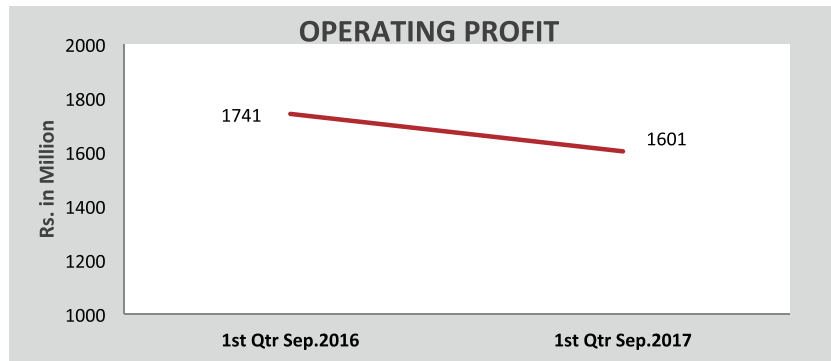
Capacity utilization and dispatches also improved, as evident from the data shown below:-

| Particulars        | (Jul. to Sep.)                |         | Variance | Percentage |
|--------------------|-------------------------------|---------|----------|------------|
|                    | 2017<br>(----- M. Tons -----) | 2016    |          |            |
| <b>Production:</b> |                               |         |          |            |
| Clinker Production | 794,390                       | 749,210 | 45,180   | 6.03%      |
| Cement Production  | 838,002                       | 764,841 | 73,161   | 9.57%      |
| <b>Sales:</b>      |                               |         |          |            |
| Domestic           | 739,248                       | 632,202 | 107,046  | 16.93%     |
| Exports            | 86,298                        | 160,594 | (74,296) | (46.26%)   |
|                    | 825,546                       | 792,796 | 32,750   | 4.13%      |

During the first quarter of financial year 2017-18, despite 16.93% volumetric increase in local sales and increase in average sales price of local dispatches, net retention per ton was impacted when compared to the corresponding period last year. This was triggered mainly by increase in production cost and enhanced Federal Excise Duty (FED) on local cement by 25% i.e. from Rs. 1,000 per metric ton to Rs. 1,250 per metric ton vide Finance Act, 2017 effective 1st July, 2017. Coal prices in the global markets had an upward trend on account of disturbance in economic principal of demand and supply; mainly due to tropical storms (Arlene, Cindy and others) in the Atlantic basin and floods in Australia and Indonesia. These natural calamities accompanied cut in production days in coal mining in China resulted in increased level of coal imported in China and restricted supply from mines due to logistical difficulties which had an adverse impact on coal supply, resulting in increased coal prices in international market. However, the Company partially derived benefit of relatively lower coal prices throughout the current period on account of utilization of lower cost coal inventory which was built up when prices were low. The Company was able to keep its fuel costs under control along with advantage derived by use of pet coke, cheaper in cost but more productive due to higher energy content, in larger quantities. Furnace oil prices also registered upward trend on account of reduction in supply by oil exporting countries (OPEC) due to their production compliance. During the period, the Company continued to operate its Furnace Oil based engines from which power was produced at lower prices as compared to the grid. The Company is also continuously benefitting from lower inland transportation costs through transport via the railway network resulting in reasonable savings.

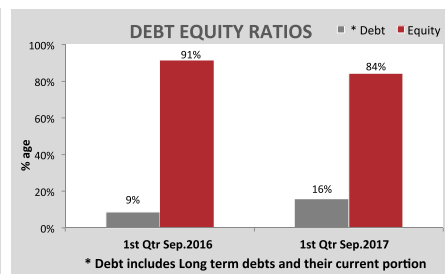
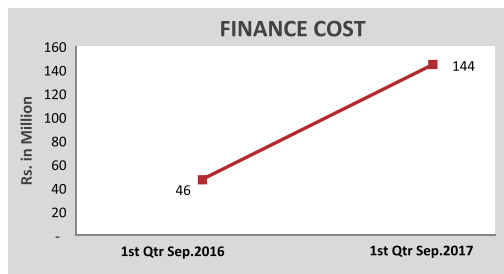


Due to these factors, the Company achieved gross profit of Rs. 2,127 million in the current period with a decrease of 10.66% from Rs. 2,381 million in the corresponding period.



Due to foregoing reason, decline in gross profits has impacted the operational margins. Reduction in distribution cost for reporting period is on account of fall in export sales as compared to the corresponding period. Operating profit for the current reporting period is Rs.1,601 million, with a decrease of 8.02% as compared to Rs.1,741 million in the corresponding period last year.

Finance costs during the reporting period increased to Rs. 144 million as compared to Rs. 46 million in corresponding period. As apparent from the graph below, debt equity mix has changed from the level in the corresponding period last year, mainly due to additional bank borrowings for investment in newly established coal-fired power plant. Moreover, keeping in view the risk of Pak Rupee devaluation, the Company has made early payment of its entire foreign currency debt. Debt equity ratio and finance cost trend is as shown below:-



The Company recorded pre-tax profit of Rs.1,457 million during the period against pre-tax profit of Rs.1,695 million in the corresponding period last year. Tax expense for the reporting period

also decreased in line with reduced pre-tax profitability. Taxation charged during the period was Rs. 408 million for the first quarter of current financial year as compared to Rs. 471 million in corresponding period last year. Above earnings performance has impacted post-tax profits at Rs.1,049 million for the current period against Rs.1,223 million in the corresponding period last year bottom line, showing a decline of 14.22%.

### Right Issue

To partially finance the expansion project (Line-3), the Board of Directors in their meeting held on 15th August, 2017 had decided to raise fresh equity through right issue. 12.50% rights shares (one right share for every 8 shares held) are offered at a price of Rs. 65/- per share (inclusive of premium of Rs. 55/- per share). The last date for public subscription is 24th October, 2017. The Directors and Sponsors have already subscribed their share of right subscription within the stipulated time whereas the public portion is fully underwritten.

### Maple Leaf Power Limited

Maple Leaf Power Limited (a wholly owned subsidiary), established to install and operate 40 MW imported coal-fired captive power plant, has successfully started its commercial production. The project is completed within budget and as per the planned timelines.

The plant has delivered planned load during its trial phase and is sufficient to meet MLCF's own electricity requirements. With the successful power plant commencement, decent savings in power cost are expected on account of reduced electricity unit cost. Moreover, self-generation of power, will eliminate our reliance on national grid.

### Capacity Expansion Project

Civil work at site of new production line with the additional capacity of 7,300 tons per day of grey clinker production is in full swing. Plant shipments have started to arrive at site and project activities are monitored weekly to ensure compliance as per the plan. Total project cost is estimated at Rs. 23 billion. The plant is targeted to begin commercial operations in March 2019.

### Future Outlook

Going forward, we expect increased domestic demand for cement on account of rise in PSDP allocations in the wake of upcoming election year, together with construction activities in the private sector. The cement industry is also keenly eyeing developments on CPEC and this opportunity is expected to prove to be of great benefit for the whole nation. Despite prevailing political uncertainty, speedy progress is being registered on CPEC projects due to collective measures of the political



and military leadership and would be a trigger to absorb future supply from new capacities. An historic allocation of PSDP budget for the financial year 2017-2018 is a clear indication that the focus of the government will remain on the completion of infrastructure schemes including power projects, motorways, Orange train and low-income housing schemes.

On the other side, disorder in balance of payments, declining foreign exchange reserves, the risk of devaluation of Pak rupee and political turbulence have caused disturbance in macro-economic indicators of Pakistan.

The Afghanistan market is contracting on account of availability of inexpensive Iranian cement which is a worrying factor. Moreover, exports to Afghanistan market are also affected on account of border restrictions by government on account of cross border terrorism. Owing to this development, the Company is determined to explore new export markets to improve capacity utilization.

On account of imbalance in demand and supply in domestic market, sale prices are expected to remain under pressure. Gross margins could also contract owing to rising coal and fuel prices which we hope can be countered by increase in sales volume owing to our brand preference and sales network. Cost reduction efforts continue to be the focus in all operational areas and the Company has adopted various strategies to reduce cost including use of alternative fuels and optimized operations of the plant despite the recent rise in oil prices and increasing prices of coal.

The Board takes this opportunity to express its deep sense of gratitude and thanks to the shareholders, employees, customers, bankers and other stakeholders for the confidence and faith they have always reposed in us.

For and on behalf of the Board

(Sayeed Tariq Saigol)  
Chief Executive

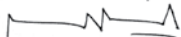
Lahore: October 24, 2017

## CONDENSED UNCONSOLIDATED INTERIM BALANCE SHEET

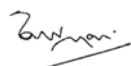
### AS AT SEPTEMBER 30, 2017

|                                                                 | Note | Un-audited<br>September 30,<br>2017<br>(Rupees in thousand) | Audited<br>June 30,<br>2017 |
|-----------------------------------------------------------------|------|-------------------------------------------------------------|-----------------------------|
| <b>EQUITY AND LIABILITIES</b>                                   |      |                                                             |                             |
| <b>SHARE CAPITAL AND RESERVES</b>                               |      |                                                             |                             |
| Authorized share capital                                        |      | 7,000,000                                                   | 7,000,000                   |
| Issued, subscribed and paid-up share capital                    | 4    | 5,277,340                                                   | 5,277,340                   |
| Capital reserves                                                |      | 2,058,137                                                   | 2,058,137                   |
| Accumulated profits                                             |      | 13,153,698                                                  | 12,048,675                  |
|                                                                 |      | 20,489,175                                                  | 19,384,152                  |
| <b>SURPLUS ON REVALUATION OF FIXED ASSETS - NET OF TAX</b>      | 5    | 4,236,539                                                   | 4,323,909                   |
| <b>NON - CURRENT LIABILITIES</b>                                |      |                                                             |                             |
| Long term loans from banking companies - secured                | 6    | 3,409,320                                                   | 2,890,226                   |
| Liabilities against assets subject to finance lease - secured   |      | -                                                           | 270,615                     |
| Long term deposits                                              |      | 8,764                                                       | 8,699                       |
| Deferred taxation                                               |      | 4,083,568                                                   | 4,024,363                   |
| Retirement benefits                                             |      | 143,385                                                     | 150,778                     |
|                                                                 |      | 7,645,037                                                   | 7,344,681                   |
| <b>CURRENT LIABILITIES</b>                                      |      |                                                             |                             |
| Current portion of:                                             |      |                                                             |                             |
| - Long term loans from banking companies - secured              | 6    | 384,675                                                     | 213,534                     |
| - Liabilities against assets subject to finance lease - secured | 7    | -                                                           | 210,000                     |
| Trade and other payables                                        |      | 4,836,182                                                   | 3,680,346                   |
| Accrued profit / interest / mark-up                             |      | 123,608                                                     | 101,465                     |
| Provision for taxation - net                                    |      | 684,550                                                     | 420,527                     |
| Short term borrowings                                           |      | 3,590,982                                                   | 3,138,159                   |
|                                                                 |      | 9,619,997                                                   | 7,764,031                   |
| <b>CONTINGENCIES AND COMMITMENTS</b>                            | 8    | 41,990,748                                                  | 38,816,773                  |

The annexed notes from 1 to 22 form an integral part of these unconsolidated financial information.

  
Chief Executive Officer

  
Chief Financial Officer

  
Director



|                                        |    | Un-audited<br>Note September 30,<br>2017<br>(Rupees in thousand) | Audited<br>June 30,<br>2017 |
|----------------------------------------|----|------------------------------------------------------------------|-----------------------------|
| <b>ASSETS</b>                          |    |                                                                  |                             |
| <b>NON - CURRENT ASSETS</b>            |    |                                                                  |                             |
| Property, plant and equipment          | 9  | 25,504,364                                                       | 23,647,663                  |
| Intangible assets                      |    | 23,090                                                           | 25,206                      |
| Long term investment                   | 10 | 5,020,000                                                        | 4,670,000                   |
| Long term loans to employees - secured |    | 8,746                                                            | 5,799                       |
| Long term deposits                     |    | 56,554                                                           | 56,474                      |
|                                        |    | 30,612,754                                                       | 28,405,142                  |
| <b>CURRENT ASSETS</b>                  |    |                                                                  |                             |
| Stores, spare parts and loose tools    |    | 6,977,154                                                        | 6,750,586                   |
| Stock-in-trade                         |    | 1,284,815                                                        | 1,301,235                   |
| Trade debts                            | 11 | 1,221,038                                                        | 682,526                     |
| Loans and advances                     |    | 726,895                                                          | 818,116                     |
| Short term investment                  | 12 | 55,417                                                           | 77,659                      |
| Short term deposits and prepayments    |    | 139,973                                                          | 75,867                      |
| Accrued profit                         |    | 995                                                              | 1,356                       |
| Refunds due from Government            |    | 16,797                                                           | 16,797                      |
| Other receivables                      | 13 | 464,091                                                          | 273,531                     |
| Cash and bank balances                 |    | 490,819                                                          | 413,958                     |
|                                        |    | 11,377,994                                                       | 10,411,631                  |
|                                        |    | 41,990,748                                                       | 38,816,773                  |

  
Chief Executive Officer

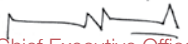
  
Chief Financial Officer

  
Director

# CONDENSED UNCONSOLIDATED INTERIM PROFIT AND LOSS ACCOUNT FOR THE PERIOD ENDED SEPTEMBER 30, 2017

|                                               | Note | Un-audited<br>September 30,<br>2017<br>(Rupees in thousand) | Un-audited<br>September 30,<br>2016 |
|-----------------------------------------------|------|-------------------------------------------------------------|-------------------------------------|
| Sales - net                                   | 14   | 5,810,079                                                   | 5,556,065                           |
| Cost of goods sold                            | 15   | (3,683,077)                                                 | (3,175,237)                         |
| <b>Gross profit</b>                           |      | <b>2,127,002</b>                                            | <b>2,380,828</b>                    |
| Distribution cost                             |      | (266,150)                                                   | (373,481)                           |
| Administrative expenses                       |      | (149,600)                                                   | (121,778)                           |
| Other charges                                 |      | (124,193)                                                   | (149,266)                           |
|                                               |      | (539,943)                                                   | (644,525)                           |
| Other income                                  |      | 14,122                                                      | 4,450                               |
| <b>Profit from operations</b>                 |      | <b>1,601,181</b>                                            | <b>1,740,753</b>                    |
| Finance cost                                  | 16   | (144,037)                                                   | (46,066)                            |
| <b>Profit before taxation</b>                 |      | <b>1,457,144</b>                                            | <b>1,694,687</b>                    |
| Taxation                                      |      | (407,703)                                                   | (471,277)                           |
| <b>Profit after taxation</b>                  |      | <b>1,049,441</b>                                            | <b>1,223,410</b>                    |
|                                               |      | (----- Rupees -----)                                        |                                     |
| <b>Earnings per share - basic and diluted</b> |      | <b>1.99</b>                                                 | <b>2.32</b>                         |

The annexed notes from 1 to 22 form an integral part of these unconsolidated financial information.

  
 Chief Executive Officer

  
 Chief Financial Officer

  
 Director

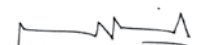


## CONDENSED UNCONSOLIDATED INTERIM STATEMENT OF COMPREHENSIVE INCOME

FOR THE PERIOD ENDED SEPTEMBER 30, 2017

|                                                                 | Un-audited<br>September 30,<br>2017<br>(Rupees in thousand) | Un-audited<br>September 30,<br>2016 |
|-----------------------------------------------------------------|-------------------------------------------------------------|-------------------------------------|
| Profit after taxation                                           | 1,049,441                                                   | 1,223,410                           |
| Other comprehensive income                                      |                                                             |                                     |
| Items that will not be reclassified to profit and loss account: |                                                             |                                     |
| Other comprehensive income - transferred to equity              | -                                                           | -                                   |
| Total comprehensive income for the period                       | <u>1,049,441</u>                                            | <u>1,223,410</u>                    |

The annexed notes from 1 to 22 form an integral part of these unconsolidated financial information.

  
Chief Executive Officer

  
Chief Financial Officer

  
Director

## CONDENSED UNCONSOLIDATED INTERIM CASH FLOW STATEMENT FOR THE PERIOD ENDED SEPTEMBER 30, 2017

|                                                               | Note | Un-audited<br>September 30,<br>2017<br>(Rupees in thousand) | Un-audited<br>September 30,<br>2016 |
|---------------------------------------------------------------|------|-------------------------------------------------------------|-------------------------------------|
| Cash generated from operations before working capital changes | 17   | 2,225,685                                                   | 2,350,400                           |
| Effect on cash flow due to working capital changes            |      |                                                             |                                     |
| (Increase) / decrease in current assets                       |      |                                                             |                                     |
| Stores, spare parts and loose tools                           |      | (226,567)                                                   | 132,277                             |
| Stock-in-trade                                                |      | 16,421                                                      | (70,162)                            |
| Trade debts                                                   |      | (538,512)                                                   | (838,871)                           |
| Loans and advances                                            |      | 91,222                                                      | (307,920)                           |
| Short term deposits and prepayments                           |      | (64,105)                                                    | (69,143)                            |
| Other receivables                                             |      | (190,560)                                                   | (73,972)                            |
|                                                               |      | (912,101)                                                   | (1,227,791)                         |
| Increase / (decrease) in current liabilities                  |      |                                                             |                                     |
| Trade and other payables                                      |      | 1,145,097                                                   | (428,415)                           |
|                                                               |      | 232,996                                                     | (1,656,206)                         |
| Net cash generated from operations                            |      | 2,458,681                                                   | 694,194                             |
| (Increase) / decrease in long term loans to employees         |      | (2,947)                                                     | 231                                 |
| Retirement benefits paid                                      |      | (12,093)                                                    | (4,488)                             |
| Workers' Profit Participation Fund paid                       |      | (88,772)                                                    | -                                   |
| Taxes paid                                                    |      | (116,263)                                                   | (209,175)                           |
| Net cash generated from operating activities                  |      | 2,238,608                                                   | 480,762                             |
| CASH FLOWS FROM INVESTING ACTIVITIES                          |      |                                                             |                                     |
| Capital expenditure                                           |      | (2,360,309)                                                 | (311,084)                           |
| Proceeds from disposal of property, plant and equipment       |      | 6,164                                                       | 10,363                              |
| (Increase) / decrease in long term deposits                   |      | (80)                                                        | 48                                  |
| Long term investment                                          |      | (350,000)                                                   | (500,000)                           |
| Profit on bank deposits received                              |      | 3,448                                                       | 3,276                               |
| Net cash used in investing activities                         |      | (2,700,777)                                                 | (797,397)                           |



Un-audited  
September 30,  
2017  
(Rupees in thousand)

Un-audited  
September 30,  
2016

### CASH FLOWS FROM FINANCING ACTIVITIES

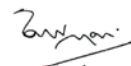
|                                                                      |           |          |
|----------------------------------------------------------------------|-----------|----------|
| Drawdown of long term loans from banking companies - secured         | 690,236   | 159,211  |
| Increase in long term deposits                                       | 65        | -        |
| Payment of liabilities against assets subject to finance lease - net | (479,700) | (41,920) |
| (Repayment) / acquisition of short term borrowings                   | (27,950)  | 330,146  |
| Finance cost paid                                                    | (122,809) | (55,201) |
| Dividend paid                                                        | (1,584)   | (469)    |
| Net cash generated from financing activities                         | 58,258    | 391,767  |
| Net (decrease) / increase in cash and cash equivalents               | (403,911) | 75,132   |
| Cash and cash equivalents at beginning of the period                 | 158,068   | 394,474  |
| Cash and cash equivalents at end of the period                       | (245,843) | 469,606  |

18

The annexed notes from 1 to 22 form an integral part of these unconsolidated financial information.

  
Chief Executive Officer

  
Chief Financial Officer

  
Director

## CONDENSED UNCONSOLIDATED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED SEPTEMBER 30, 2017

| Share<br>Capital | Capital Reserves |                                  |               | Revenue Reserves       | Total<br>Equity |
|------------------|------------------|----------------------------------|---------------|------------------------|-----------------|
|                  | Share<br>premium | Capital<br>redemption<br>reserve | Sub-<br>Total | Accumulated<br>profits |                 |

..... Rupees in thousand .....

Balance as at 30 June 2016 - audited 5,277,340 1,529,874 528,263 2,058,137 9,414,403 16,749,880

### Total comprehensive income

Profit for the period ended 30 September 2016  
Other comprehensive income for the period  
ended 30 September 2016

|   |   |   |   |           |           |
|---|---|---|---|-----------|-----------|
| - | - | - | - | 1,223,410 | 1,223,410 |
| - | - | - | - | -         | -         |

Transfer of incremental depreciation from surplus  
on revaluation of fixed assets - net of tax

|   |   |   |   |           |           |
|---|---|---|---|-----------|-----------|
| - | - | - | - | 1,223,410 | 1,223,410 |
| - | - | - | - | 65,197    | 65,197    |

Balance as at 30 September 2016 - un-audited

|           |           |         |           |            |            |
|-----------|-----------|---------|-----------|------------|------------|
| 5,277,340 | 1,529,874 | 528,263 | 2,058,137 | 10,703,010 | 18,038,487 |
|-----------|-----------|---------|-----------|------------|------------|

Balance as at 30 June 2017 - audited

|           |           |         |           |            |            |
|-----------|-----------|---------|-----------|------------|------------|
| 5,277,340 | 1,529,874 | 528,263 | 2,058,137 | 12,048,675 | 19,384,152 |
|-----------|-----------|---------|-----------|------------|------------|

### Total comprehensive income

Profit for the period ended 30 September 2017  
Other comprehensive income for the period  
ended 30 September 2017

|   |   |   |   |           |           |
|---|---|---|---|-----------|-----------|
| - | - | - | - | 1,049,441 | 1,049,441 |
| - | - | - | - | -         | -         |

Transfer of incremental depreciation from surplus  
on revaluation of fixed assets - net of tax

|   |   |   |   |           |           |
|---|---|---|---|-----------|-----------|
| - | - | - | - | 1,049,441 | 1,049,441 |
| - | - | - | - | 55,582    | 55,582    |

Balance as at 30 September 2017 - un-audited

|           |           |         |           |            |            |
|-----------|-----------|---------|-----------|------------|------------|
| 5,277,340 | 1,529,874 | 528,263 | 2,058,137 | 13,153,698 | 20,489,175 |
|-----------|-----------|---------|-----------|------------|------------|

The annexed notes from 1 to 22 form an integral part of these unconsolidated financial information.

  
Chief Executive Officer

  
Chief Financial Officer

  
Director



## SELECTED EXPLANATORY NOTES TO THE CONDENSED UNCONSOLIDATED INTERIM FINANCIAL INFORMATION FOR THE PERIOD ENDED SEPTEMBER 30, 2017

### 1. REPORTING ENTITY

Maple Leaf Cement Factory Limited ("the Company") was incorporated in Pakistan on 13 April 1960 under the Companies Act, 1913 (now the Companies Ordinance, 1984) as a public company limited by shares. The Company is listed on Pakistan Stock Exchange. The registered office of the Company is situated at 42-Lawrence Road, Lahore, Pakistan. The cement factory is located at Iskanderabad District Mianwali in the province of Punjab. The principal activity of the Company is production and sale of cement. The Company is a subsidiary of Kohinoor Textile Mills Limited ("the Holding Company").

### 2. BASIS OF PREPARATION

#### 2.1 Separate financial statements

This condensed interim unconsolidated financial information is the separate condensed interim financial information of the Company in which investment in subsidiary is accounted for on the basis of direct equity interest rather than on the basis of reported results and net assets of the investee. Consolidated condensed interim financial information of the Company is prepared and presented separately.

|                          | Un-audited<br>September 30,<br>2017 | Audited<br>June 30,<br>2017 |
|--------------------------|-------------------------------------|-----------------------------|
| Subsidiary Company       | (Direct holding percentage)         |                             |
| Maple Leaf Power Limited | 100                                 | 100                         |

#### 2.2 Statement of compliance

This condensed interim unconsolidated financial information has been prepared in accordance with approved accounting standards as applicable in Pakistan and the requirements of the Companies Ordinance, 1984. Approved accounting standards comprise of such International Financial Reporting Standards ("IFRSs") issued by the International Accounting Standards Board as notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions of or directives of the Companies Ordinance, 1984 shall prevail.

On 30 May 2017, the Companies Act, 2017 (the Act) was enacted which replaced and repealed the Companies Ordinance, 1984 (the repealed Ordinance). However, the Securities and Exchange Commission of Pakistan (SECP) through its Circular No. 23 of 2017 dated 04 October 2017 has advised the Companies whose financial year closes on or before 31 December 2017 shall prepare their financial statements in accordance with the provisions of the repealed Companies Ordinance, 1984.

### 2.3 Basis of accounting

2.3.1 This condensed interim unconsolidated financial information comprises the condensed interim balance sheet of the Company, as at 30 September 2017 and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement and condensed interim statement of changes in equity together with the notes forming part thereof.

2.3.2 This condensed interim unconsolidated financial information of the Company for the three months period ended 30 September 2017 has been prepared in accordance with the requirement of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 has been followed.

2.3.3 This condensed interim unconsolidated financial information does not include all of the information required for full annual financial statements and should be read in conjunction with the financial statements for the year ended on 30 June 2017.

2.3.4 This condensed interim financial information is being submitted to the shareholders as required by Section 245 of the Companies Ordinance, 1984.

### 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted for the preparation of this condensed interim unconsolidated financial information are the same as those applied in the preparation of the financial statements for the year ended 30 June 2017.

### 4. ISSUED, SUBSCRIBED AND PAID-UP SHARE CAPITAL

|                    |                                                                                                                         | Note | Un-audited<br>September 30,<br>2017<br>(Rupees in thousand) | Audited<br>June 30,<br>2017 |
|--------------------|-------------------------------------------------------------------------------------------------------------------------|------|-------------------------------------------------------------|-----------------------------|
| Number of shares   |                                                                                                                         |      |                                                             |                             |
| 290,359,856        | (30 June 2017: 290,359,856) ordinary shares of Rs. 10 each fully paid in cash                                           |      | 2,903,599                                                   | 2,903,599                   |
| 35,834,100         | (30 June 2017: 35,834,100) ordinary shares of Rs. 10 each issued as fully paid for consideration other than cash        |      | 358,341                                                     | 358,341                     |
| 46,069,400         | (30 June 2017: 46,069,400) ordinary shares of Rs. 10 each issued as fully paid bonus shares                             |      | 460,694                                                     | 460,694                     |
| 153,846,153        | (30 June 2017: 153,846,153) ordinary shares of Rs. 10 each issued as fully paid right shares at discount                | 4.1  | 1,538,462                                                   | 1,538,462                   |
| 1,624,417          | (30 June 2017: 1,624,417) ordinary shares of Rs. 10 each issued as conversion of preference shares into ordinary shares | 4.2  | 16,244                                                      | 16,244                      |
| <u>527,733,926</u> |                                                                                                                         |      | <u>5,277,340</u>                                            | <u>5,277,340</u>            |



- 4.1 During the financial year ended 30 June 2011, Company issued 153,846,153 shares at Rs. 6.50 per share at a discount of Rs. 3.50 per share otherwise than right against Rs.1,000 million to the Holding Company, after complying with all procedural requirements in this respect.
- 4.2 During the financial year ended 30 June 2011 and 30 June 2012, 1,321,095 preference shares were converted into 1,624,417 ordinary shares at a conversion rate of 1.2296.
- 4.3 The Holding Company holds 291,410,425 ordinary shares, which represents 55.22% (30 June 2017: 55.22%) of total ordinary issued, subscribed and paid-up capital of the Company.

Un-audited  
September 30,  
2017  
(Rupees in thousand)

Audited  
June 30,  
2017

## 5. SURPLUS ON REVALUATION OF FIXED ASSETS - NET OF TAX

### Gross Surplus

|                                                                                                           |           |           |
|-----------------------------------------------------------------------------------------------------------|-----------|-----------|
| Balance at beginning of the period / year                                                                 | 5,659,065 | 5,984,429 |
| Less: Effect of disposal of fixed assets                                                                  | -         | (27,113)  |
| Transferred to accumulated profit in respect of incremental depreciation charged during the period / year | (74,908)  | (298,251) |
| As at end of the period / year                                                                            | 5,584,157 | 5,659,065 |

### Deferred tax liability on revaluation surplus

|                                                          |           |           |
|----------------------------------------------------------|-----------|-----------|
| As at beginning of the period / year                     | 1,335,156 | 1,397,174 |
| Less: Transferred to accumulated profit                  | -         | (3,694)   |
| Effect of disposal of fixed assets                       | -         | (75,159)  |
| Incremental depreciation charged on related assets       | (19,326)  | 16,835    |
| Effect of change in proportion of local and export sales | 31,789    |           |
| As at end of the period / year                           | 1,347,618 | 1,335,156 |
|                                                          | 4,236,539 | 4,323,909 |

|    |                                                            | Un-audited<br>September 30,<br>2017<br>(Rupees in thousand) | Audited<br>June 30,<br>2017 |
|----|------------------------------------------------------------|-------------------------------------------------------------|-----------------------------|
| 6. | LONG TERM LOANS FROM BANKING COMPANIES - SECURED           |                                                             |                             |
|    | Askari Bank Limited - Term Finance                         | 500,000                                                     | 500,000                     |
|    | Bank of Punjab - Demand Finance                            | 1,252,580                                                   | 1,252,580                   |
|    | MCB Bank Limited - Demand Finance                          | 675,590                                                     | 675,590                     |
|    | National Bank of Pakistan - Demand Finance                 | 865,825                                                     | 675,590                     |
|    | MCB Bank Limited - Diminishing Musharika                   | 500,000                                                     | -                           |
|    |                                                            | 3,793,995                                                   | 3,103,760                   |
|    | Less: Current maturity presented under current liabilities | (384,675)                                                   | (213,534)                   |
|    | At end of the period / year                                | 3,409,320                                                   | 2,890,226                   |

6.1 During the current period additional loan of Rs. 190.235 million is draw down from National Bank of Pakistan - Demand Finance

6.2 During the current period, the Company entered into Diminishing Musharika agreement with MCB Bank Limited for Rs. 500 million.

## 7. LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE

During the current period , the Company has made early repayment of six outstanding quarterly repayments amounting to US\$ 4.577 million (Rs. 479.699 million) that was originally due to be repaid by December 2018.

## 8. CONTINGENCIES AND COMMITMENTS

### 8.1 Contingencies

There has been no significant change in the status of contingencies as reported in the preceding published annual financial statements of the Company for the year ended 30 June 2017.



8.2 Guarantees given by banks on behalf of the Company are of Rs. 494.422 million (30 June 2017: Rs. 483.387 million) in favor of Sui Northern Gas Pipeline Limited and Government Institutions.

### 8.3 Commitments

#### 8.3.1 In respect of:

|                                                 | Note | Un-audited<br>September 30,<br>2017<br>(Rupees in thousand) | Audited<br>June 30,<br>2017 |
|-------------------------------------------------|------|-------------------------------------------------------------|-----------------------------|
| - capital expenditure                           |      | 15,944,409                                                  | 14,954,991                  |
| - irrevocable letters of credit for spare parts |      | 719,029                                                     | 847,495                     |
|                                                 |      | <u>16,663,438</u>                                           | <u>15,802,486</u>           |

## 9. PROPERTY, PLANT AND EQUIPMENT

|                                          |     |                   |                   |
|------------------------------------------|-----|-------------------|-------------------|
| Operating fixed assets                   | 9.1 | 22,200,484        | 22,168,016        |
| Capital work in progress - at cost       | 9.2 | 2,336,250         | 1,479,647         |
| Major spare parts and stand-by equipment | 9.3 | 967,630           | -                 |
|                                          |     | <u>25,504,364</u> | <u>23,647,663</u> |

### 9.1 Operating fixed assets

|                                                                            |       |                   |                   |
|----------------------------------------------------------------------------|-------|-------------------|-------------------|
| Balance at beginning of the period / year                                  |       | 22,168,016        | 22,399,800        |
| Add: Additions during the period / year                                    | 9.1.1 | 536,077           | 1,860,359         |
|                                                                            |       | <u>22,704,093</u> | <u>24,260,159</u> |
| Less: Book value of operating assets disposed-off during the period / year |       | 2,627             | 198,038           |
| Depreciation charge during the period / year                               |       | 500,982           | 1,894,105         |
|                                                                            |       | <u>22,200,484</u> | <u>22,168,016</u> |

|                                                                                          | Note | Un-audited<br>September 30,<br>2017<br>(Rupees in thousand) | Audited<br>June 30,<br>2017 |
|------------------------------------------------------------------------------------------|------|-------------------------------------------------------------|-----------------------------|
| 9.1.1 Additions during the period / year:                                                |      |                                                             |                             |
| - buildings on freehold land                                                             |      | 345,366                                                     | 435,709                     |
| - plant & machinery                                                                      |      | 146,383                                                     | 1,300,293                   |
| - furniture, fixtures and equipment                                                      |      | 14,942                                                      | 68,718                      |
| - roads, bridges and railway sidings                                                     |      | -                                                           | 3,026                       |
| - vehicles                                                                               |      | 29,386                                                      | 52,613                      |
|                                                                                          |      | 536,077                                                     | 1,860,359                   |
| 9.2 Capital work-in-progress - at cost                                                   |      |                                                             |                             |
| Civil Works                                                                              |      | 241,176                                                     | 469,109                     |
| Land                                                                                     |      | 668,300                                                     | 550,918                     |
| Plant and machinery                                                                      |      | 18,726                                                      | 8,951                       |
| Un-allocated capital expenditure                                                         |      | 134,486                                                     | 97,988                      |
| Advances to supplier against:                                                            |      |                                                             |                             |
| - civil works                                                                            |      | 398,103                                                     | 39,089                      |
| - plant and machinery                                                                    |      | 856,704                                                     | 310,770                     |
| - vehicles                                                                               |      | 18,755                                                      | 2,822                       |
|                                                                                          |      | 2,336,250                                                   | 1,479,647                   |
| 9.3 Major spare parts and stand-by equipment                                             |      |                                                             |                             |
| These represent major spare parts and stand-by equipment for on going expansion project. |      |                                                             |                             |
| 10. LONG TERM INVESTMENT                                                                 |      |                                                             |                             |
| Investment in Maple Leaf Power Limited - Unquoted                                        |      |                                                             |                             |
| Balance at beginning of the period / year                                                |      | 4,670,000                                                   | 660,000                     |
| Addition during the period / year                                                        |      | -                                                           | 4,010,000                   |
| Advances against issue of shares during the period / year                                |      | 350,000                                                     | -                           |
| Balance at end of the period / year                                                      |      | 5,020,000                                                   | 4,670,000                   |



|                                                                                                | Note | Un-audited<br>September 30,<br>2017<br>(Rupees in thousand) | Audited<br>June 30,<br>2017 |
|------------------------------------------------------------------------------------------------|------|-------------------------------------------------------------|-----------------------------|
| <b>11. TRADE DEBTS</b>                                                                         |      |                                                             |                             |
| Considered good                                                                                |      |                                                             |                             |
| Export - secured                                                                               | 11.1 | 6,733                                                       | 34,849                      |
| Local - unsecured                                                                              |      | 1,214,305                                                   | 647,677                     |
|                                                                                                |      | <u>1,221,038</u>                                            | <u>682,526</u>              |
| 11.1 These are secured through bank by letters of credit.                                      |      |                                                             |                             |
| <b>12. SHORT TERM INVESTMENT</b>                                                               |      |                                                             |                             |
| Investment at fair value through profit or loss<br>- listed securities                         |      |                                                             |                             |
| Next Capital Limited:                                                                          |      |                                                             |                             |
| Number of shares                                                                               |      |                                                             |                             |
| 1,500,000 (30 June 2017: 1,500,000) ordinary<br>shares of Rs. 10 each fully paid in cash       |      | 15,000                                                      | 15,000                      |
| 1,875,000 (30 June 2017: 1,875,000) right shares<br>of Rs. 8 each issued as fully paid in cash |      | 15,000                                                      | 15,000                      |
| Market value Rs. 16.42 per share (30 June 2017:<br>Rs. 23.01 per share)                        |      |                                                             |                             |
| <u>3,375,000</u>                                                                               |      | <u>30,000</u>                                               | <u>30,000</u>               |
| Unrealized fair value gain / (loss)                                                            |      |                                                             |                             |
| As at beginning of the period / year                                                           |      | 47,659                                                      | (3,000)                     |
| Fair value (loss) / gain for the period / year                                                 |      | (22,242)                                                    | 50,659                      |
| As at end of the period / year                                                                 |      | 25,417                                                      | 47,659                      |
| Fair value at end of period / year                                                             |      | <u>55,417</u>                                               | <u>77,659</u>               |
| <b>13. OTHER RECEIVABLES</b>                                                                   |      |                                                             |                             |
| Due from the Holding Company - unsecured                                                       |      | 33,739                                                      | 32,437                      |
| Due from the Subsidiary Company - unsecured                                                    |      | 377,328                                                     | 180,414                     |
| Others                                                                                         |      | 53,024                                                      | 60,680                      |
|                                                                                                |      | <u>464,091</u>                                              | <u>273,531</u>              |

Three months ended (Un-audited)  
September 30, 2017      September 30, 2016  
(Rupees in thousand)

#### 14. SALES - NET

|                     |             |             |
|---------------------|-------------|-------------|
| Gross local sales   | 7,569,480   | 6,406,954   |
| Less:               |             |             |
| Federal Excise Duty | (924,044)   | (632,202)   |
| Sales Tax           | (1,225,989) | (1,023,878) |
| Discount            | (76,400)    | (57,937)    |
| Commission          | (30,999)    | (23,106)    |
|                     | (2,257,432) | (1,737,123) |
| Net local sales     | 5,312,048   | 4,669,831   |
| Export sales        | 498,031     | 886,234     |
|                     | 5,810,079   | 5,556,065   |

#### 15. COST OF GOODS SOLD

|                                              |           |           |
|----------------------------------------------|-----------|-----------|
| Raw materials consumed                       | 246,325   | 201,451   |
| Packing materials consumed                   | 314,943   | 315,446   |
| Fuel                                         | 1,245,672 | 920,287   |
| Power and associated costs                   | 854,746   | 748,415   |
| Stores, spare parts and loose tools consumed | 169,173   | 153,474   |
| Salaries, wages and other benefits           | 220,824   | 182,391   |
| Rent, rates and taxes                        | 6,102     | 6,768     |
| Insurance                                    | 14,197    | 14,391    |
| Repairs and maintenance                      | 92,927    | 65,016    |
| Depreciation                                 | 490,382   | 454,079   |
| Vehicles running and maintenance             | 30,560    | 25,307    |
| Other expenses                               | 31,882    | 26,975    |
|                                              | 3,717,733 | 3,114,000 |
| Work in process:                             |           |           |
| As at beginning of the period                | 819,354   | 395,257   |
| As at end of the period                      | (814,207) | (472,473) |
|                                              | 5,147     | (77,216)  |
| Cost of goods manufactured                   | 3,722,880 | 3,036,784 |
| Finished goods:                              |           |           |
| As at beginning of the period                | 207,747   | 270,180   |
| As at end of the period                      | (247,550) | (131,727) |
|                                              | (39,803)  | 138,453   |
| Cost of goods sold                           | 3,683,077 | 3,175,237 |



Three months ended (Un-audited)  
September 30, September 30,  
2017 2016  
(Rupees in thousand)

16. FINANCE COST

|                                                                                           |                |               |
|-------------------------------------------------------------------------------------------|----------------|---------------|
| Profit / interest / mark up on long term loans,<br>lease finances and short term finances | 128,155        | 30,138        |
| Exchange loss - net                                                                       | 9,024          | 3,381         |
| Bank and other charges                                                                    | 6,858          | 12,547        |
|                                                                                           | <u>144,037</u> | <u>46,066</u> |

17. CASH GENERATED FROM OPERATIONS BEFORE  
WORKING CAPITAL CHANGES

|                                                                           |                  |                  |
|---------------------------------------------------------------------------|------------------|------------------|
| Profit before taxation                                                    | 1,457,144        | 1,694,687        |
| Adjustments for:                                                          |                  |                  |
| Depreciation                                                              | 500,982          | 461,178          |
| Amortization                                                              | 2,116            | -                |
| Provision for Workers' Profit Participation Fund                          | 77,912           | 89,908           |
| Provision for Workers' Welfare Fund                                       | 23,179           | 42,554           |
| Gain/(loss) on disposal of property, plant and equipment                  | (3,537)          | 15,739           |
| Loss /(gain) on re-measurement of short term<br>investments at fair value | 22,242           | (1,485)          |
| Retirement benefits                                                       | 4,697            | 3,962            |
| Profit on bank deposits                                                   | (3,087)          | (2,209)          |
| Finance cost                                                              | 144,037          | 46,066           |
|                                                                           | <u>2,225,685</u> | <u>2,350,400</u> |

18. CASH AND CASH EQUIVALENTS

|                            |                  |                |
|----------------------------|------------------|----------------|
| Short term running finance | (736,663)        | (187,948)      |
| Cash and bank balances     | 490,819          | 657,554        |
|                            | <u>(245,844)</u> | <u>469,606</u> |

## 19. TRANSACTIONS WITH RELATED PARTIES

Related parties comprise of the Holding Company, subsidiary company, associated companies, directors, key management personnel, employee benefits fund and other companies where directors have significant influence.

Details of transactions with related parties are as follows:

|                                                                      | Three months ended (Un-audited)<br>September 30, September 30,<br>2017 2016<br>(Rupees in thousand) |        |
|----------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------|--------|
| 19.1 Transactions with related parties                               |                                                                                                     |        |
| 19.1.1 Holding Company (Kohinoor Textile Mills Limited)              |                                                                                                     |        |
| Sale of goods and services                                           | 5,916                                                                                               | 6,865  |
| 19.1.2 Wholly owned subsidiary company<br>(Maple Leaf Power Limited) |                                                                                                     |        |
| Sale of goods and services                                           | -                                                                                                   | 39,191 |
| Advance against issue of shares during the period                    | 350,000                                                                                             | -      |
| 19.1.3 Key management personnel                                      |                                                                                                     |        |
| Remuneration and other benefits                                      | 165,899                                                                                             | 85,662 |
| 19.1.4 Post employment benefit plans                                 |                                                                                                     |        |
| Contributions to Provident Fund Trust                                | 42,196                                                                                              | 23,271 |
| Payments to MLCF Employees Gratuity Fund Trust                       | 10,025                                                                                              | 2,540  |

Transactions in relation to sales, purchases and technical services with related parties are made at arm's length prices determined in accordance with the comparable uncontrolled price method except for allocation of expenses such as electricity, gas, water, repairs and maintenance relating to the head office, shared with the Holding Company / Associates, which are on the actual basis.

## 20. CORRESPONDING FIGURES

Corresponding figures have been re-arranged, wherever necessary, for the purpose of comparison. However, there were no material re-arrangements.



## 21. DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue on 24 October 2017 by the Board of Directors of the Company.

## 22. GENERAL

Figures in the financial statements have been rounded-off to the nearest thousand Rupees except stated otherwise.

  
Chief Executive Officer

  
Chief Financial Officer

  
Director





Consolidated  
Financial Statements  
For The First Quarter Ended September 30, 2017





## DIRECTORS' REVIEW

The Directors are pleased to present the un-audited condensed interim consolidated financial statements of Maple Leaf Cement Factory Limited (the Holding Company) and its wholly owned subsidiary company Maple Leaf Power Limited (collectively referred to as group) for the quarter ended 30 September 2017.

### GROUP RESULTS

The Group has earned gross profit of Rupees 2,152 million as compared to Rupees 2,351 million of corresponding period. The Group made after tax profit of Rupees 1,073 million during this period as compared to Rupees 1,185 million during the corresponding period.

The overall group financial results are as follows:

|                                        | September 30,<br>2017 | September 30,<br>2016 |
|----------------------------------------|-----------------------|-----------------------|
|                                        | (Rupees in million)   |                       |
| Sales                                  | 5,800                 | 5,527                 |
| Gross Profit                           | 2,152                 | 2,351                 |
| Profit from operations                 | 1,625                 | 1,709                 |
| Financial charges                      | 144                   | 53                    |
| Net Profit after tax                   | 1,073                 | 1,185                 |
|                                        | (-----Rupees-----)    |                       |
| Earnings per share – Basic and diluted | 2.03                  | 2.25                  |

### SUBSIDIARY COMPANY

#### MAPLE LEAF POWER LIMITED (MLPL)

Maple Leaf Cement Factory Limited has formed a subsidiary company namely “Maple Leaf Power Limited (MLPL).” MLPL (“the Subsidiary”) was incorporated in Pakistan on 15 October 2015 under the Companies Ordinance, 1984 as public limited company. The principal objective of MLPL is to develop, design, operate and maintain electric power generation plant in connection therewith to engage in the business of generation, sale and supply of electricity to the Holding Company.

### ACKNOWLEDGEMENT

The Directors are grateful to the group’s members, financial institutions, customers and employees for their cooperation and support. They also appreciate the hard work and dedication of the employees working in different roles.

For and on behalf of the Board

(Sayeed Tariq Saigol)  
Chief Executive

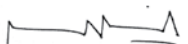
Lahore: October 24, 2017

## CONDENSED CONSOLIDATED INTERIM BALANCE SHEET

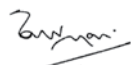
### AS AT SEPTEMBER 30, 2017

|                                                                 | Note | Un-audited<br>September 30,<br>2017<br>(Rupees in thousand) | Audited<br>June 30,<br>2017 |
|-----------------------------------------------------------------|------|-------------------------------------------------------------|-----------------------------|
| <b>EQUITY AND LIABILITIES</b>                                   |      |                                                             |                             |
| <b>SHARE CAPITAL AND RESERVES</b>                               |      |                                                             |                             |
| Authorized share capital                                        |      | 7,000,000                                                   | 7,000,000                   |
| Issued, subscribed and paid-up share capital                    | 4    | 5,277,340                                                   | 5,277,340                   |
| Capital reserves                                                |      | 2,058,137                                                   | 2,058,137                   |
| Accumulated profits                                             |      | 13,135,124                                                  | 12,006,120                  |
|                                                                 |      | 20,470,601                                                  | 19,341,597                  |
| <b>SURPLUS ON REVALUATION OF FIXED ASSETS - NET OF TAX</b>      | 5    | 4,236,539                                                   | 4,323,909                   |
| <b>NON - CURRENT LIABILITIES</b>                                |      |                                                             |                             |
| Long term loans from banking companies - secured                | 6    | 3,409,320                                                   | 2,890,226                   |
| Liabilities against assets subject to finance lease - secured   |      | -                                                           | 270,615                     |
| Long term deposits                                              |      | 8,764                                                       | 8,699                       |
| Deferred taxation                                               |      | 4,083,568                                                   | 4,024,363                   |
| Retirement benefits                                             |      | 143,385                                                     | 150,778                     |
|                                                                 |      | 7,645,037                                                   | 7,344,681                   |
| <b>CURRENT LIABILITIES</b>                                      |      |                                                             |                             |
| Current portion of:                                             |      |                                                             |                             |
| - Long term loans from banking companies - secured              | 6    | 384,675                                                     | 213,534                     |
| - Liabilities against assets subject to finance lease - secured | 7    | -                                                           | 210,000                     |
| Trade and other payables                                        |      | 5,056,620                                                   | 3,968,719                   |
| Accrued profit / interest / mark-up                             |      | 123,608                                                     | 101,465                     |
| Provision for taxation - net                                    |      | 684,550                                                     | 420,527                     |
| Short term borrowings                                           |      | 3,590,982                                                   | 3,138,159                   |
|                                                                 |      | 9,840,435                                                   | 8,052,404                   |
| <b>CONTINGENCIES AND COMMITMENTS</b>                            | 8    | 42,192,612                                                  | 39,062,591                  |

The annexed notes from 1 to 21 form an integral part of these consolidated financial information.

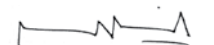
  
Chief Executive Officer

  
Chief Financial Officer

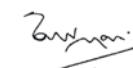
  
Director



|                                        | Note | Un-audited<br>September 30,<br>2017<br>(Rupees in thousand) | Audited<br>June 30,<br>2017 |
|----------------------------------------|------|-------------------------------------------------------------|-----------------------------|
| <b>ASSETS</b>                          |      |                                                             |                             |
| <b>NON - CURRENT ASSETS</b>            |      |                                                             |                             |
| Property, plant and equipment          | 9    | 30,432,010                                                  | 28,296,283                  |
| Intangible assets                      |      | 23,090                                                      | 25,206                      |
| Long term loans to employees - secured |      | 8,746                                                       | 5,799                       |
| Long term deposits                     |      | 56,554                                                      | 56,474                      |
|                                        |      | <u>30,520,400</u>                                           | <u>28,383,762</u>           |
| <b>CURRENT ASSETS</b>                  |      |                                                             |                             |
| Stores, spare parts and loose tools    |      | 6,977,154                                                   | 6,750,586                   |
| Stock-in-trade                         |      | 1,483,236                                                   | 1,301,235                   |
| Trade debts                            | 10   | 1,206,723                                                   | 681,293                     |
| Loans and advances                     |      | 726,895                                                     | 818,116                     |
| Short term investment                  | 11   | 55,417                                                      | 77,659                      |
| Short term deposits and prepayments    |      | 155,483                                                     | 87,565                      |
| Accrued profit                         |      | 995                                                         | 2,628                       |
| Refunds due from Government            |      | 457,545                                                     | 417,148                     |
| Other receivables                      | 12   | 86,762                                                      | 93,117                      |
| Cash and bank balances                 |      | 522,002                                                     | 449,482                     |
|                                        |      | <u>11,672,212</u>                                           | <u>10,678,829</u>           |
|                                        |      | <u>42,192,612</u>                                           | <u>39,062,591</u>           |

  
Chief Executive Officer

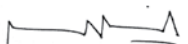
  
Chief Financial Officer

  
Director

# CONDENSED CONSOLIDATED INTERIM PROFIT AND LOSS ACCOUNT FOR THE PERIOD ENDED SEPTEMBER 30, 2017

|                                               | Note | Un-audited<br>September 30,<br>2017<br>(Rupees in thousand) | Un-audited<br>September 30,<br>2016 |
|-----------------------------------------------|------|-------------------------------------------------------------|-------------------------------------|
| Sales - net                                   | 13   | 5,800,494                                                   | 5,526,506                           |
| Cost of goods sold                            | 14   | (3,648,944)                                                 | (3,175,237)                         |
| <b>Gross profit</b>                           |      | <b>2,151,550</b>                                            | <b>2,351,269</b>                    |
| Distribution cost                             |      | (266,150)                                                   | (373,481)                           |
| Administrative expenses                       |      | (152,812)                                                   | (124,409)                           |
| Other charges                                 |      | (124,193)                                                   | (149,266)                           |
|                                               |      | (543,155)                                                   | (647,156)                           |
| Other income                                  |      | 16,806                                                      | 5,021                               |
| <b>Profit from operations</b>                 |      | <b>1,625,201</b>                                            | <b>1,709,134</b>                    |
| Finance cost                                  | 15   | (144,076)                                                   | (52,669)                            |
| <b>Profit before taxation</b>                 |      | <b>1,481,125</b>                                            | <b>1,656,465</b>                    |
| Taxation                                      |      | (407,703)                                                   | (471,277)                           |
| <b>Profit after taxation</b>                  |      | <b>1,073,422</b>                                            | <b>1,185,188</b>                    |
|                                               |      | (----- Rupees -----)                                        |                                     |
| <b>Earnings per share - basic and diluted</b> |      | <b>2.03</b>                                                 | <b>2.25</b>                         |

The annexed notes from 1 to 21 form an integral part of these consolidated financial information.

  
Chief Executive Officer

  
Chief Financial Officer

  
Director



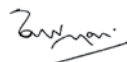
## CONDENSED CONSOLIDATED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD ENDED SEPTEMBER 30, 2017

|                                                                 | Un-audited<br>September 30,<br>2017<br>(Rupees in thousand) | Un-audited<br>September 30,<br>2016 |
|-----------------------------------------------------------------|-------------------------------------------------------------|-------------------------------------|
| Profit after taxation                                           | 1,073,422                                                   | 1,185,188                           |
| Other comprehensive income                                      |                                                             |                                     |
| Items that will not be reclassified to profit and loss account: |                                                             |                                     |
| Other comprehensive income - transferred to equity              | -                                                           | -                                   |
| Total comprehensive income for the period                       | <u>1,073,422</u>                                            | <u>1,185,188</u>                    |

The annexed notes from 1 to 21 form an integral part of these consolidated financial information.

  
Chief Executive Officer

  
Chief Financial Officer

  
Director

## CONDENSED CONSOLIDATED INTERIM CASH FLOW STATEMENT FOR THE PERIOD ENDED SEPTEMBER 30, 2017

|                                                               | Note | Un-audited<br>September 30,<br>2017<br>(Rupees in thousand) | Un-audited<br>September 30,<br>2016 |
|---------------------------------------------------------------|------|-------------------------------------------------------------|-------------------------------------|
| Cash generated from operations before working capital changes | 16   | 2,249,263                                                   | 2,318,458                           |
| Effect on cash flow due to working capital changes            |      |                                                             |                                     |
| (Increase) / decrease in current assets                       |      |                                                             |                                     |
| Stores, spare parts and loose tools                           |      | (226,567)                                                   | 132,277                             |
| Stock-in-trade                                                |      | (182,000)                                                   | (70,162)                            |
| Trade debts                                                   |      | (547,409)                                                   | (838,871)                           |
| Loans and advances                                            |      | 91,222                                                      | (307,920)                           |
| Short term deposits and prepayments                           |      | (67,917)                                                    | (74,414)                            |
| Other receivables                                             |      | (12,514)                                                    | (145,345)                           |
|                                                               |      | (945,185)                                                   | (1,304,435)                         |
| Increase / (decrease) in current liabilities                  |      |                                                             |                                     |
| Trade and other payables                                      |      | 1,077,167                                                   | (213,359)                           |
|                                                               |      | 131,982                                                     | (1,517,794)                         |
| Net cash generated from operations                            |      | 2,381,245                                                   | 800,664                             |
| (Increase) / decrease in long term loans to employees         |      | (2,947)                                                     | 231                                 |
| Retirement benefits paid                                      |      | (12,092)                                                    | (4,488)                             |
| Workers' Profit Participation Fund paid                       |      | (88,772)                                                    | -                                   |
| Taxes paid                                                    |      | (116,583)                                                   | (209,591)                           |
| Net cash generated from operating activities                  |      | 2,160,851                                                   | 586,816                             |
| CASH FLOWS FROM INVESTING ACTIVITIES                          |      |                                                             |                                     |
| Capital expenditure                                           |      | (2,638,570)                                                 | (899,968)                           |
| Proceeds from disposal of property, plant and equipment       |      | 6,164                                                       | 10,363                              |
| Increase in long term deposits                                |      | (80)                                                        | 48                                  |
| Profit on bank deposits received                              |      | 5,162                                                       | 3,827                               |
| Net cash used in investing activities                         |      | (2,627,324)                                                 | (885,732)                           |



Un-audited  
September 30,  
2017  
(Rupees in thousand)

Un-audited  
September 30,  
2016

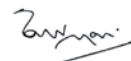
### CASH FLOWS FROM FINANCING ACTIVITIES

|                                                                                                                         |              |          |
|-------------------------------------------------------------------------------------------------------------------------|--------------|----------|
| Drawdown of long term loans from banking companies - secured                                                            | 690,236      | 159,211  |
| Increase in long term deposits                                                                                          | 65           | -        |
| Payment of liabilities against assets subject to finance lease - net (Repayment) / acquisition of short term borrowings | (479,700)    | (41,920) |
| Finance cost paid                                                                                                       | (27,950)     | 330,146  |
| Dividend paid                                                                                                           | (122,848)    | (55,303) |
|                                                                                                                         | (1,584)      | (469)    |
| Net cash generated from financing activities                                                                            | 58,219       | 391,665  |
| Net (decrease) / increase in cash and cash equivalents                                                                  | (408,254)    | 92,751   |
| Cash and cash equivalents at beginning of the period                                                                    | 193,592      | 441,728  |
| Cash and cash equivalents at end of the period                                                                          | 17 (214,662) | 534,479  |

The annexed notes from 1 to 21 form an integral part of these consolidated financial information.

  
Chief Executive Officer

  
Chief Financial Officer

  
Director

## CONDENSED CONSOLIDATED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED SEPTEMBER 30, 2017

| Share<br>Capital | Capital Reserves |                                  |               | Revenue Reserves       | Total<br>Equity |
|------------------|------------------|----------------------------------|---------------|------------------------|-----------------|
|                  | Share<br>premium | Capital<br>redemption<br>reserve | Sub-<br>Total | Accumulated<br>profits |                 |

..... Rupees in thousand .....

Balance As At 30 June 2016 - audited 5,277,340 1,529,874 528,263 2,058,137 9,372,617 16,708,094

### Total comprehensive income

Profit for the period ended 30 September 2016  
Other comprehensive income for the period  
ended 30 September 2016

|   |   |   |   |           |           |
|---|---|---|---|-----------|-----------|
| - | - | - | - | 1,185,188 | 1,185,188 |
| - | - | - | - | -         | -         |

Transfer of incremental depreciation from surplus  
on revaluation of fixed assets - net of tax

|   |   |   |   |           |           |
|---|---|---|---|-----------|-----------|
| - | - | - | - | 1,185,188 | 1,185,188 |
| - | - | - | - | 65,197    | 65,197    |

Balance As At 30 September 2016 - un- audited

|           |           |         |           |            |            |
|-----------|-----------|---------|-----------|------------|------------|
| 5,277,340 | 1,529,874 | 528,263 | 2,058,137 | 10,623,002 | 17,958,479 |
|-----------|-----------|---------|-----------|------------|------------|

Balance As At 30 June 2017 - audited

|           |           |         |           |            |            |
|-----------|-----------|---------|-----------|------------|------------|
| 5,277,340 | 1,529,874 | 528,263 | 2,058,137 | 12,006,120 | 19,341,597 |
|-----------|-----------|---------|-----------|------------|------------|

### Total comprehensive income

Profit for the period ended 30 September 2017  
Other comprehensive income for the period  
ended 30 September 2017

|   |   |   |   |           |           |
|---|---|---|---|-----------|-----------|
| - | - | - | - | 1,073,422 | 1,073,422 |
| - | - | - | - | -         | -         |

Transfer of incremental depreciation from surplus  
on revaluation of fixed assets - net of tax

|   |   |   |   |           |           |
|---|---|---|---|-----------|-----------|
| - | - | - | - | 1,073,422 | 1,073,422 |
| - | - | - | - | 55,582    | 55,582    |

Balance As At 30 September 2017 - un- audited

|           |           |         |           |            |            |
|-----------|-----------|---------|-----------|------------|------------|
| 5,277,340 | 1,529,874 | 528,263 | 2,058,137 | 13,135,124 | 20,470,601 |
|-----------|-----------|---------|-----------|------------|------------|

The annexed notes from 1 to 21 form an integral part of these consolidated financial information.

  
Chief Executive Officer

  
Chief Financial Officer

  
Director



## SELECTED EXPLANATORY NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION FOR THE PERIOD ENDED SEPTEMBER 30, 2017

### 1. REPORTING ENTITY

Maple Leaf Cement Factory Limited (“the Holding Company”) was incorporated in Pakistan on 13 April 1960 under the Companies Act, 1913 (now the Companies Ordinance, 1984) as a public company limited by shares. The Company is listed on Pakistan Stock Exchange. The registered office of the Holding Company is situated at 42-Lawrence Road, Lahore, Pakistan. The cement factory is located at Iskanderabad District Mianwali in the province of Punjab. The principal activity of the Holding Company is production and sale of cement. The Company is a subsidiary of Kohinoor Textile Mills Limited (“the Ultimate Holding Company”).

### 2. BASIS OF PREPARATION

#### 2.1 Maple Leaf Power Limited - (“the Subsidiary Company”)

Maple Leaf Power Limited (‘the Subsidiary Company’) was incorporated in Pakistan on 15 October 2015 as a public limited company under the Companies Ordinance, 1984. The Subsidiary Company has been established to set up and operate a 40 megawatt power generation plant at Iskanderabad, District Mianwali for generation of electricity. The Subsidiary Company’s registered office is located at 42 - Lawrence Road, Lahore. The principal objective of the Subsidiary Company is to develop, design, operate and maintain electric power generation plant and in connection therewith to engage in the business of generation, sale and supply of electricity to the Holding Company. During the year, the Company has been granted electricity generation license from National Electric and Power Regulatory Authority (NEPRA) on 20 December 2016.

The Holding and the Subsidiary companies are collectively referred to as “the Group” in these consolidated financial statements.

#### 2.2 Statement of compliance

This condensed interim consolidated financial information has been prepared in accordance with approved accounting standards as applicable in Pakistan and the requirements of the Companies Ordinance, 1984. Approved accounting standards comprise of such International Financial Reporting Standards (“IFRSs”) issued by the International Accounting Standards Board as notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions of or directives of the Companies Ordinance, 1984 shall prevail.

On 30 May 2017, the Companies Act, 2017 (the Act) was enacted which replaced and repealed the Companies Ordinance, 1984 (the repealed Ordinance). However, the Securities and Exchange Commission of Pakistan (SECP) through its Circular No. 23 of 2017 dated 04 October 2017 has advised the Companies whose financial year closes on or before 31 December 2017 shall prepare their financial statements in accordance with the provisions of the repealed Companies Ordinance, 1984.

### 2.3 Basis of accounting

2.3.1 This condensed interim consolidated financial information comprises the condensed interim balance sheet of the Company, as at 30 September 2017 and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement and condensed interim statement of changes in equity together with the notes forming part thereof.

2.3.2 This condensed interim consolidated financial information of the Company for the three months period ended 30 September 2017 has been prepared in accordance with the requirement of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 has been followed.

2.3.3 This condensed interim consolidated financial information does not include all of the information required for full annual financial statements and should be read in conjunction with the financial statements for the year ended on 30 June 2017.

2.3.4 This condensed interim financial information is being submitted to the shareholders as required by Section 245 of the Companies Ordinance, 1984.

### 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted for the preparation of this condensed interim unconsolidated financial information are the same as those applied in the preparation of the financial statements for the year ended 30 June 2017.



#### 4. ISSUED, SUBSCRIBED AND PAID-UP SHARE CAPITAL

|                    |                                                                                                                             | Un-audited<br>September 30,<br>2017<br>(Rupees in thousand) | Audited<br>June 30,<br>2017 |
|--------------------|-----------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------|-----------------------------|
| Number of shares   | Note                                                                                                                        |                                                             |                             |
| 290,359,856        | (30 June 2017: 290,359,856) ordinary shares of Rs. 10 each fully paid in cash                                               | 2,903,599                                                   | 2,903,599                   |
| 35,834,100         | (30 June 2017: 35,834,100) ordinary shares of Rs. 10 each issued as fully paid for consideration other than cash            | 358,341                                                     | 358,341                     |
| 46,069,400         | (30 June 2017: 46,069,400) ordinary shares of Rs. 10 each issued as fully paid bonus shares                                 | 460,694                                                     | 460,694                     |
| 153,846,153        | (30 June 2017: 153,846,153) ordinary shares of Rs. 10 each issued as fully paid right shares at discount 4.1                | 1,538,462                                                   | 1,538,462                   |
| 1,624,417          | (30 June 2017: 1,624,417) ordinary shares of Rs. 10 each issued as conversion of preference shares into ordinary shares 4.2 | 16,244                                                      | 16,244                      |
| <u>527,733,926</u> |                                                                                                                             | <u>5,277,340</u>                                            | <u>5,277,340</u>            |

- 4.1 During the financial year ended 30 June 2011, Company issued 153,846,153 shares at Rs. 6.50 per share at a discount of Rs. 3.50 per share otherwise than right against Rs. 1,000 million to the Holding Company, after complying with all procedural requirements in this respect.
- 4.2 During the financial year ended 30 June 2011 and 30 June 2012, 1,321,095 preference shares were converted into 1,624,417 ordinary shares at a conversion rate of 1.2296.
- 4.3 The Holding Company holds 291,410,425 ordinary shares, which represents 55.22% (30 June 2017: 55.22%) of total ordinary issued, subscribed and paid-up capital of the Company.

Un-audited  
September 30,  
2017  
(Rupees in thousand)

Audited  
June 30,  
2017

## 5. SURPLUS ON REVALUATION OF FIXED ASSETS - NET OF TAX

### Gross Surplus

|                                                                                                           |                  |                  |
|-----------------------------------------------------------------------------------------------------------|------------------|------------------|
| Balance at beginning of the period / year                                                                 | 5,659,065        | 5,984,429        |
| Less: Effect of disposal of fixed assets                                                                  | -                | (27,113)         |
| Transferred to accumulated profit in respect of incremental depreciation charged during the period / year | (74,908)         | (298,251)        |
| <b>As at end of the period / year</b>                                                                     | <b>5,584,157</b> | <b>5,659,065</b> |

### Deferred tax liability on revaluation surplus

|                                                          |                  |                  |
|----------------------------------------------------------|------------------|------------------|
| As at beginning of the period / year                     | 1,335,156        | 1,397,174        |
| Less: Transferred to accumulated profit                  |                  |                  |
| Effect of disposal of fixed assets                       | -                | (3,694)          |
| Incremental depreciation charged on related assets       | (19,326)         | (75,159)         |
| Effect of change in proportion of local and export sales | 31,789           | 16,835           |
| <b>As at end of the period / year</b>                    | <b>1,347,618</b> | <b>1,335,156</b> |
|                                                          | <b>6,931,775</b> | <b>4,323,909</b> |

## 6. LONG TERM LOANS FROM BANKING COMPANIES - SECURED

|                                                            |                  |                  |
|------------------------------------------------------------|------------------|------------------|
| Askari Bank Limited - Term Finance                         | 500,000          | 500,000          |
| Bank of Punjab - Demand Finance                            | 1,252,580        | 1,252,580        |
| MCB Bank Limited - Demand Finance                          | 675,590          | 675,590          |
| National Bank of Pakistan - Demand Finance 6.1             | 865,825          | 675,590          |
| MCB Bank Limited - Diminishing Musharika 6.2               | 500,000          | -                |
|                                                            | <b>3,793,995</b> | <b>3,103,760</b> |
| Less: Current maturity presented under current liabilities | (384,675)        | (213,534)        |
| <b>At end of the period / year</b>                         | <b>3,409,320</b> | <b>2,890,226</b> |

- 6.1 During the current period additional loan of Rs. 190.235 million is draw down from National Bank of Pakistan - Demand Finance.



6.2 During the current period, the Company entered into Diminishing Musharika agreement with MCB Bank Limited for Rs. 500 million.

## 7. LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE

During the current period, the Company has made early repayment of six outstanding quarterly repayments amounting to US\$ 4.577 million (Rs. 479.699 million) that was originally due to be repaid by December 2018.

## 8. CONTINGENCIES AND COMMITMENTS

### 8.1 Contingencies

There has been no significant change in the status of contingencies as reported in the preceding published annual financial statements of the Company for the year ended 30 June 2017.

8.2 Guarantees given by banks on behalf of the Company are of Rs. 494.422 million (30 June 2017: Rs. 483.387 million) in favor of Sui Northern Gas Pipeline Limited and Government Institutions.

### 8.3 Commitments

#### 8.3.1 In respect of:

|                                                 | Note | Un-audited<br>September 30,<br>2017<br>(Rupees in thousand) | Audited<br>June 30,<br>2017 |
|-------------------------------------------------|------|-------------------------------------------------------------|-----------------------------|
| - capital expenditure                           |      | 16,423,728                                                  | 15,541,853                  |
| - irrevocable letters of credit for spare parts |      | 719,029                                                     | 847,495                     |
|                                                 |      | <u>17,142,757</u>                                           | <u>16,389,348</u>           |

## 9. PROPERTY, PLANT AND EQUIPMENT

|                                          |     |                   |                   |
|------------------------------------------|-----|-------------------|-------------------|
| Operating fixed assets                   | 9.1 | 22,217,225        | 22,185,383        |
| Capital work in progress - at cost       | 9.2 | 7,231,781         | 5,944,809         |
| Major spare parts and stand-by equipment | 9.3 | 983,004           | 166,091           |
|                                          |     | <u>30,432,010</u> | <u>28,296,283</u> |

|                                                                               | Note  | Un-audited<br>September 30,<br>2017<br>(Rupees in thousand) | Audited<br>June 30,<br>2017 |
|-------------------------------------------------------------------------------|-------|-------------------------------------------------------------|-----------------------------|
| <b>9.1 Operating fixed assets</b>                                             |       |                                                             |                             |
| Balance at beginning of the period / year                                     |       | 22,185,383                                                  | 22,409,641                  |
| Add: Additions during the period / year                                       | 9.1.1 | 536,077                                                     | 1,869,499                   |
|                                                                               |       | 22,721,460                                                  | 24,279,140                  |
| Less: Book value of operating assets disposed-off<br>during the period / year |       | 2,627                                                       | 198,038                     |
| Depreciation charge during the period / year                                  |       | 501,608                                                     | 1,895,719                   |
|                                                                               |       | 22,217,225                                                  | 22,185,383                  |
| <b>9.1.1 Additions during the period / year:</b>                              |       |                                                             |                             |
| - buildings on freehold land                                                  |       | 345,366                                                     | 435,709                     |
| - plant & machinery                                                           |       | 146,383                                                     | 1,309,433                   |
| - furniture, fixtures and equipment                                           |       | 14,942                                                      | 68,718                      |
| - roads, bridges and railway sidings                                          |       | -                                                           | 3,026                       |
| - vehicles                                                                    |       | 29,386                                                      | 52,613                      |
|                                                                               |       | 536,077                                                     | 1,869,499                   |
| <b>9.2 Capital work-in-progress - at cost</b>                                 |       |                                                             |                             |
| Civil Works                                                                   |       | 1,290,621                                                   | 1,462,228                   |
| Land                                                                          |       | 668,300                                                     | 550,918                     |
| Plant and machinery                                                           |       | 2,482,073                                                   | 2,470,483                   |
| Mechanical works                                                              |       | 584,035                                                     | 442,293                     |
| Electrical works                                                              |       | 295,594                                                     | 174,030                     |
| Un-allocated capital expenditure                                              |       | 509,533                                                     | 414,916                     |
| Advances to supplier against:                                                 |       |                                                             |                             |
| - civil works                                                                 |       | 461,329                                                     | 101,584                     |
| - mechanical items                                                            |       | 57,726                                                      | 7,642                       |
| - electrical items                                                            |       | 1,493                                                       | 3,502                       |
| - plant and machinery                                                         |       | 856,704                                                     | 310,770                     |
| - vehicles                                                                    |       | 18,756                                                      | 2,822                       |
| - others                                                                      |       | 5,617                                                       | 3,621                       |
|                                                                               |       | 7,231,781                                                   | 5,944,809                   |
| <b>9.3 Major spare parts and stand-by equipment</b>                           |       |                                                             |                             |

These represent major spare parts and stand-by equipment for on going expansion project.



|                                                                                                | Note | Un-audited<br>September 30,<br>2017<br>(Rupees in thousand) | Audited<br>June 30,<br>2017 |
|------------------------------------------------------------------------------------------------|------|-------------------------------------------------------------|-----------------------------|
| <b>10. TRADE DEBTS</b>                                                                         |      |                                                             |                             |
| <b>Considered good</b>                                                                         |      |                                                             |                             |
| Export - secured                                                                               | 10.1 | 6,733                                                       | 34,849                      |
| Local - unsecured                                                                              |      | 1,199,990                                                   | 646,444                     |
|                                                                                                |      | <u>1,206,723</u>                                            | <u>681,293</u>              |
| <b>10.1</b> These are secured through bank by letters of credit.                               |      |                                                             |                             |
| <b>11. SHORT TERM INVESTMENT</b>                                                               |      |                                                             |                             |
| Investment at fair value through profit or loss<br>- listed securities                         |      |                                                             |                             |
| Next Capital Limited:                                                                          |      |                                                             |                             |
| Number of shares                                                                               |      |                                                             |                             |
| 1,500,000 (30 June 2017: 1,500,000) ordinary<br>shares of Rs. 10 each fully paid in cash       |      | 15,000                                                      | 15,000                      |
| 1,875,000 (30 June 2017: 1,875,000) right shares<br>of Rs. 8 each issued as fully paid in cash |      | 15,000                                                      | 15,000                      |
| Market value Rs. 16.42 per share (30 June 2017:<br>Rs. 23.01 per share)                        |      |                                                             |                             |
| <u>3,375,000</u>                                                                               |      | <u>30,000</u>                                               | <u>30,000</u>               |
| Unrealized fair value gain / (loss)                                                            |      |                                                             |                             |
| As at beginning of the period / year                                                           |      | 47,659                                                      | (3,000)                     |
| Fair value (loss) / gain for the period / year                                                 |      | (22,242)                                                    | 50,659                      |
| As at end of the period / year                                                                 |      | 25,417                                                      | 47,659                      |
| Fair value at end of period / year                                                             |      | <u>55,417</u>                                               | <u>77,659</u>               |
| <b>12. OTHER RECEIVABLES</b>                                                                   |      |                                                             |                             |
| Due from the Holding Company - unsecured                                                       |      | 33,739                                                      | 32,437                      |
| Others                                                                                         |      | 53,023                                                      | 60,680                      |
|                                                                                                |      | <u>86,762</u>                                               | <u>93,117</u>               |

Three months ended (Un-audited)  
September 30, September 30,  
2017 2016  
(Rupees in thousand)

### 13. SALES - NET

|                     |             |             |
|---------------------|-------------|-------------|
| Gross local sales   | 7,556,396   | 6,377,395   |
| Less:               |             |             |
| Federal Excise Duty | (922,513)   | (632,202)   |
| Sales Tax           | (1,224,021) | (1,023,878) |
| Discount            | (76,400)    | (57,937)    |
| Commission          | (30,999)    | (23,106)    |
|                     | (2,253,933) | (1,737,123) |
| Net local sales     | 5,302,463   | 4,640,272   |
| Export sales        | 498,031     | 886,234     |
|                     | 5,800,494   | 5,526,506   |

### 14. COST OF GOODS SOLD

|                                              |           |           |
|----------------------------------------------|-----------|-----------|
| Raw materials consumed                       | 246,325   | 201,451   |
| Packing materials consumed                   | 314,943   | 315,446   |
| Fuel                                         | 1,245,672 | 920,287   |
| Power and associated costs                   | 820,613   | 748,415   |
| Stores, spare parts and loose tools consumed | 169,173   | 153,474   |
| Salaries, wages and other benefits           | 220,824   | 182,391   |
| Rent, rates and taxes                        | 6,102     | 6,768     |
| Insurance                                    | 14,197    | 14,391    |
| Repairs and maintenance                      | 92,927    | 65,016    |
| Depreciation                                 | 490,382   | 454,079   |
| Vehicles running and maintenance             | 30,560    | 25,307    |
| Other expenses                               | 31,882    | 26,975    |
|                                              | 3,683,600 | 3,114,000 |
| Work in process:                             |           |           |
| As at beginning of the period                | 819,354   | 395,257   |
| As at end of the period                      | (814,207) | (472,473) |
|                                              | 5,147     | (77,216)  |
| Cost of goods manufactured                   | 3,688,747 | 3,036,784 |
| Finished goods:                              |           |           |
| As at beginning of the period                | 207,747   | 270,180   |
| As at end of the period                      | (247,550) | (131,727) |
|                                              | (39,803)  | 138,452   |
| Cost of goods sold                           | 3,648,944 | 3,175,237 |



Three months ended (Un-audited)  
September 30, 2017      September 30, 2016  
(Rupees in thousand)

15. FINANCE COST

|                                                                                           |                |               |
|-------------------------------------------------------------------------------------------|----------------|---------------|
| Profit / interest / mark up on long term loans,<br>lease finances and short term finances | 128,154        | 30,138        |
| Exchange loss - net                                                                       | 9,024          | 3,381         |
| Bank and other charges                                                                    | 6,898          | 19,150        |
|                                                                                           | <u>144,076</u> | <u>52,669</u> |

16. CASH GENERATED FROM OPERATIONS BEFORE  
WORKING CAPITAL CHANGES

|                                                                            |                  |                  |
|----------------------------------------------------------------------------|------------------|------------------|
| Profit before taxation                                                     | 1,481,125        | 1,656,465        |
| Adjustments for:                                                           |                  |                  |
| Depreciation                                                               | 500,982          | 461,426          |
| Amortization                                                               | 2,116            | -                |
| Provision for Workers' Profit Participation Fund                           | 77,912           | 89,908           |
| Provision for Workers' Welfare Fund                                        | 23,179           | 42,554           |
| Gain (loss) on disposal of property, plant and equipment                   | (3,537)          | 15,739           |
| Loss / (gain) on re-measurement of short term<br>investments at fair value | 22,242           | (1,485)          |
| Retirement benefits                                                        | 4,697            | 3,962            |
| Profit on bank deposits                                                    | (3,529)          | (2,779)          |
| Finance cost                                                               | 144,076          | 52,669           |
|                                                                            | <u>2,249,263</u> | <u>2,318,458</u> |

17. CASH AND CASH EQUIVALENTS

|                            |                  |                |
|----------------------------|------------------|----------------|
| Short term running finance | (736,663)        | (187,948)      |
| Cash and bank balances     | 522,002          | 722,427        |
|                            | <u>(214,661)</u> | <u>534,479</u> |

18. TRANSACTIONS WITH RELATED PARTIES

Related parties comprise of the Holding Company, subsidiary company, associated companies, directors, key management personnel, employee benefits fund and other companies where directors have significant influence.

Details of transactions with related parties are as follows:

|                                                                          | Three months ended (Un-audited)<br>September 30, 2017      September 30, 2016<br>(Rupees in thousand) |        |
|--------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------|--------|
| <b>18.1 Transactions with related parties</b>                            |                                                                                                       |        |
| <b>18.1.1 Holding Company (Kohinoor Textile Mills Limited)</b>           |                                                                                                       |        |
| Sale of goods and services                                               | 5,916                                                                                                 | 6,865  |
| <b>18.1.2 Wholly owned subsidiary company (Maple Leaf Power Limited)</b> |                                                                                                       |        |
| Sale of goods and services                                               | -                                                                                                     | 39,191 |
| <b>18.1.3 Key management personnel</b>                                   |                                                                                                       |        |
| Remuneration and other benefits                                          | 165,899                                                                                               | 85,662 |
| <b>18.1.4 Post employment benefit plans</b>                              |                                                                                                       |        |
| Contributions to Provident Fund Trust                                    | 42,196                                                                                                | 23,271 |
| Payments to MLCF Employees Gratuity Fund Trust                           | 10,025                                                                                                | 2,540  |

Transactions in relation to sales, purchases and technical services with related parties are made at arm's length prices determined in accordance with the comparable uncontrolled price method except for allocation of expenses such as electricity, gas, water, repairs and maintenance relating to the head office, shared with the Holding Company / Associates, which are on the actual basis.

## 19. CORRESPONDING FIGURES

Corresponding figures have been re-arranged, wherever necessary, for the purpose of comparison. However, there were no material re-arrangements.

## 20. DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue on 24 October 2017 by the Board of Directors of the Company.

## 21. GENERAL

Figures in the financial statements have been rounded-off to the nearest thousand Rupees except stated otherwise.

  
Chief Executive Officer

  
Chief Financial Officer

  
Director



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**MAPLE LEAF CEMENT**

A Kohinoor Maple Leaf Group Company  
42-Lawrence Road, Lahore, Pakistan