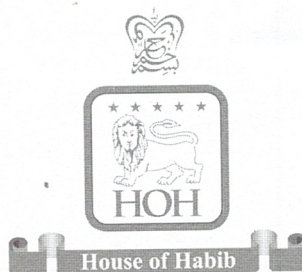


# Thal Limited

Condensed Interim Financial Information  
For the First Quarter Ended September 30, 2015  
(Un-audited)



# Thal Limited

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# Thal Limited

## DIRECTORS' REPORT TO THE SHAREHOLDERS

Dear Shareholders,

On behalf of the Board of Directors, I am pleased to share Directors' Review along with the unaudited interim condensed financial accounts for the period ended September 30, 2015.

### Financial Highlights

|                              | Rupees in Millions                    |                                       |
|------------------------------|---------------------------------------|---------------------------------------|
|                              | For the period ended<br>Sep. 30, 2015 | For the period ended<br>Sep. 30, 2014 |
| Sales                        | 3,403                                 | 3,139                                 |
| (Loss) / Profit Before Taxes | (121)                                 | 407                                   |
| (Loss) / Profit After Taxes  | (57)                                  | 312                                   |
| Earnings Per Share           | (0.71)                                | 3.85                                  |

### Performance Overview

During Q1 of 2015-16 ended on September 30, 2015, the company posted sales revenue of Rs. 3.403 billion compared to Rs. 3.139 billion in the corresponding quarter last year, showing a growth of Rs. 264 million, or 8.4%. The company posted an impressive growth of 42% in Operating Profit of Rs. 671 million as compared to Rs. 439 million for corresponding period of last year.

Owing to the provision of Rs. 792 million made for Makro-Habib Pakistan Limited, there was an after tax loss of Rs. 57 million compared to after tax profit of Rs. 312 million in the corresponding quarter of last year.

### Business Brief – Engineering Segment

The overall auto market exhibited a healthy growth of 71.8% during the quarter ended September 30, 2015 in comparison to the same period of last year. In line with improved performance of all OEMs, the Engineering Segment registered an impressive growth in sales of 33.4% during Q1 of 2015-16, resulting in sales of Rs. 2.464 billion compared to Rs. 1.847 billion in the corresponding quarter last year. A new service center in Lahore started its operations during the quarter and it is planned to add more service centers in the Punjab region to increase the level of customer satisfaction.

The long-awaited Auto Industry Policy was presented to Economic Coordination Committee (ECC) on August 12, 2015. However, it was not approved as more consultation was recommended with the stakeholders. Engineering Development Board (EDB) has circulated a list of 2nd phase China-Pakistan FTA for which an exercise is in process in Ministry of Commerce. The Company has made its recommendation on this FTA draft with a view of protecting the Auto Industry.

In line with Q1 performance, sales in Q2 are expected to remain strong owing to continued demand for new car models and production for Taxi Scheme. The management continued its focus on improving quality, Health, Safety and Environment initiatives while enhancing cost efficiencies through continuous resourcing and process improvement.

### Business Brief – Building Material & Allied Product Segment

Sales revenue of Building Material & Allied Product Segment for the Q1 of 2015 amounted to Rs. 0.939 billion, down from Rs. 1.292 billion in the corresponding quarter of last year.



# Thal Limited

## Papersack Operations

The Papersack sector growth is largely dependent upon the cement sector. The demand from the cement sector remained stable during the quarter, with overall cement dispatches growing marginally by 1.4% over last year. The continued low prices of oil in international markets kept prices of alternative packaging product, woven polypropylene (WPP) sacks on the lower ebb and made it difficult to pass on cost and devaluation impacts to the end consumer. However, the overall market sentiments are positive, with macro indicators showing healthy signs for growth. The papersack business has been able to maintain its market share in the cement segment, while it continued to concentrate on the other customer segments, which has yielded positive results till date.

## Laminates Operations

The Laminates Business was adversely impacted by the Federal Budget 2015-16, through increase in custom duties, imposition of GIDC, additional tax on non-filers (customers), etc. Additionally, the devaluation of the Pak Rupee further strained the profitability of the business, and posed new challenges for the management. However, the business fully supports the government's efforts to document the economy, which would provide a level playing field for all in the long run as well as expand the tax base in the larger interest of the country. The continued focus on the FORMITE brand and sales to corporate customers enabled the operations to sustain itself in the local market, while the export markets witnessed high degree of price competition arising out of higher currency devaluation in the respective competing countries (China, India, Malaysia, Thailand etc).

## Jute Operations

The Jute Business in the quarter under review has been challenging for the company. Major cost increases were absorbed as inputs in terms of raw jute, minimum wage, currency devaluation etc. This led to pressure on profitability as the increase could not be fully passed on in the selling prices. The Jute Business depends on imports of raw jute from Bangladesh and is subject to the internal consumption of Bangladesh and crop of India both of which adversely affected the price of raw jute. The business is continuing to explore new export markets which are highly focused on environmentally friendly products.

## Subsidiaries

### Makro-Habib Pakistan Limited (MHPL)

The Honorable Supreme Court of Pakistan dismissed the Review Petition and as a consequence the Saddar store of MHPL was closed down on September 11, 2015 and the Operation Agreement between MHPL and Metro Habib Cash & Carry Pakistan (Private) Limited (MHCCP) stands terminated.

If MHPL fails to meet its obligations under the Operation Agreement between MHCCP and MHPL, Thal Limited is required to pay up to Rs 792 million to MHCCP under the Joint Venture Agreement. Accordingly, a provision amounting to Rs 792 million has been recognized in the financial statements of Thal Limited.

It has been learnt that Army Welfare Trust (AWT) has filed an application with the Honorable Supreme Court of Pakistan, a restoration of its Review Petition which was earlier dismissed for non-prosecution. As of the date of this report, we have no further information on the proceedings or its possible impact on the Company.

The final cash dividend of MHPL of Rs 36 million as mentioned in the Directors' Report for the year ended June 30, 2015 was not approved by the shareholder of MHPL due to the closure of Saddar store.

### Habib- Metro Pakistan (Private) Limited (HMPL)

Habib Metro owns & manages properties in which Thal Limited holds 60%. We are pleased to report that it has declared the 1st Interim Dividend for the Q1 of 2015-16 and Thal's share of Rs. 63.869 million will be incorporated in next quarter's financial statement.



# Thal Limited

## Thal Boshoku Pakistan (Private) Limited (TBPk)

TBPk is running its operations as per the target and the supply of seat parts and air cleaners to the customers is being made as per their schedule.

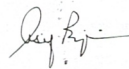
## Investment in Sindh Engro Coal Mining Company Limited

The company entered into a Shareholders Agreement with Engro Powergen Limited, Hub Power Company Limited, Habib Bank Limited and China Everest Development International Limited for joint investment in Sindh Engro Coal Mining Company Limited (SECMC). The company has so far made an investment of Rs 360 million and expects to make a total investment of approximately Rs. 3 billion subject to its board's approval and regulatory clearance. The details of total investment and the final investment amount are being worked out with other investors, including Sponsors' Support Agreement.

## Acknowledgement

We would like to thank the Almighty for all His blessings in these challenging times and to convey our appreciation to our Board of Directors, customers, dealers, bankers and the joint venture & technical partners for their continued support and confidence in the company. We also want to recognize the efforts of all our team members who have worked diligently to achieve the results.

On behalf of the Board



**Asif Rizvi**  
Chief Executive

Karachi: October 30, 2015.

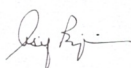
# Thal Limited

## CONDENSED INTERIM BALANCE SHEET

### AS AT SEPTEMBER 30, 2015

|                                                                        | Note | Sep 30,<br>2015<br>(Un-audited) | June 30,<br>2015<br>(Audited) |
|------------------------------------------------------------------------|------|---------------------------------|-------------------------------|
| (Rupees in '000)                                                       |      |                                 |                               |
| <b>ASSETS</b>                                                          |      |                                 |                               |
| <b>NON-CURRENT ASSETS</b>                                              |      |                                 |                               |
| Property, plant and equipment                                          | 4    | 592,368                         | 599,204                       |
| Intangible assets                                                      | 5    | 7,604                           | 8,256                         |
| Investment property                                                    |      | 1,019                           | 1,021                         |
| Long-term investments                                                  | 6    | 4,054,829                       | 4,065,195                     |
| Long-term loans and deposits                                           |      | 13,394                          | 13,124                        |
| Deferred tax asset - net                                               |      | 98,709                          | 84,253                        |
|                                                                        |      | <u>4,767,923</u>                | <u>4,771,053</u>              |
| <b>CURRENT ASSETS</b>                                                  |      |                                 |                               |
| Stores, spares and loose tools                                         |      | 89,669                          | 84,299                        |
| Stock-in-trade                                                         | 7    | 2,633,266                       | 2,295,029                     |
| Trade debts                                                            |      | 1,238,493                       | 1,118,354                     |
| Loans, advances, deposits, prepayments and other receivables           |      | 85,067                          | 106,165                       |
| Short-term investments                                                 | 8    | 3,091,960                       | 3,104,278                     |
| Accrued profit                                                         |      | 2,463                           | 3,911                         |
| Income Tax - net                                                       | 9    | 215,022                         | 139,141                       |
| Cash and bank balances                                                 |      | 749,492                         | 507,726                       |
|                                                                        |      | <u>8,105,432</u>                | <u>7,358,903</u>              |
| <b>TOTAL ASSETS</b>                                                    |      | <u>12,873,355</u>               | <u>12,129,956</u>             |
| <b>EQUITY AND LIABILITIES</b>                                          |      |                                 |                               |
| <b>SHARE CAPITAL AND RESERVES</b>                                      |      |                                 |                               |
| Authorised capital                                                     |      |                                 |                               |
| 100,000,000 (June 30, 2015: 100,000,000) ordinary shares of Rs.5 each  |      | <u>500,000</u>                  | <u>500,000</u>                |
| Issued, subscribed and paid-up capital                                 |      |                                 |                               |
| 81,029,909 (June 30, 2015: 81,029,909) ordinary shares of Rs. 5/- each |      | <u>405,150</u>                  | <u>405,150</u>                |
| Reserves                                                               |      | <u>10,298,618</u>               | <u>10,366,720</u>             |
|                                                                        |      | <u>10,703,768</u>               | <u>10,771,870</u>             |
| <b>NON-CURRENT LIABILITIES</b>                                         |      |                                 |                               |
| Long term deposits                                                     |      | 1,714                           | 1,714                         |
| <b>CURRENT LIABILITIES</b>                                             |      |                                 |                               |
| Trade and other payables                                               |      | 2,098,655                       | 1,326,002                     |
| Short-term borrowings                                                  |      | 11,017                          | 14,556                        |
| Accrued mark-up                                                        |      | 11                              | 55                            |
| Sales tax payable                                                      |      | 58,190                          | 15,759                        |
|                                                                        |      | <u>2,167,873</u>                | <u>1,356,372</u>              |
| <b>CONTINGENCIES AND COMMITMENTS</b>                                   |      |                                 |                               |
| <b>TOTAL EQUITIES AND LIABILITIES</b>                                  | 10   | <u>12,873,355</u>               | <u>12,129,956</u>             |

The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.



Asif Rizvi  
Chief Executive



Sohail P. Ahmed  
Vice Chairman

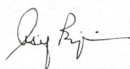


# Thal Limited

## CONDENSED INTERIM PROFIT AND LOSS ACCOUNT FOR THE PERIOD ENDED SEPTEMBER 30, 2015 (Un-audited)

|                                               | Note | Sep 30,<br>2015  | Sep 30,<br>2014 |
|-----------------------------------------------|------|------------------|-----------------|
|                                               |      | (Rupees in '000) |                 |
| Revenue - net                                 |      | 3,403,879        | 3,139,704       |
| Cost of sales                                 |      | 2,683,952        | 2,730,695       |
| <b>Gross Profit</b>                           |      | <b>719,927</b>   | <b>409,009</b>  |
| Distribution costs                            |      | (57,317)         | (45,187)        |
| Administrative expenses                       |      | (130,918)        | (101,448)       |
|                                               |      | (188,235)        | (146,635)       |
| Other income                                  | 11   | 139,729          | 176,377         |
| <b>Operating Profit</b>                       |      | <b>671,421</b>   | <b>438,751</b>  |
| Finance costs                                 |      | (636)            | (1,139)         |
| Other charges                                 | 12   | (792,000)        | (30,017)        |
|                                               |      | (792,636)        | (31,156)        |
| <b>(Loss) / Profit before taxation</b>        |      | <b>(121,215)</b> | <b>407,595</b>  |
| Taxation                                      |      | 63,479           | (95,379)        |
| <b>(Loss) / Profit after taxation</b>         |      | <b>(57,736)</b>  | <b>312,216</b>  |
|                                               |      | <b>Rupees</b>    |                 |
| Basic and diluted (loss) / earnings per share | 13   | (0.71)           | 3.85            |

The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.



Asif Rizvi  
Chief Executive



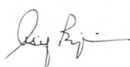
Sohail P. Ahmed  
Vice Chairman

# Thal Limited

## CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD ENDED SEPTEMBER 30, 2015 (Un-audited)

|                                                                              | Sep 30,<br>2015        | Sep 30,<br>2014       |
|------------------------------------------------------------------------------|------------------------|-----------------------|
|                                                                              | (Rupees in '000)       |                       |
| (Loss) / Profit after taxation                                               | (57,736)               | 312,216               |
| Other comprehensive income                                                   |                        |                       |
| Item to be reclassified to profit and loss account<br>in subsequent periods: |                        |                       |
| (Loss) / gain on revaluation of available for sale investments               | (10,366)               | 10,258                |
| <b>Total comprehensive income for the period</b>                             | <b><u>(68,102)</u></b> | <b><u>322,474</u></b> |

The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.



Asif Rizvi  
Chief Executive



Sohail P. Ahmed  
Vice Chairman

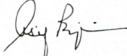


# Thal Limited

## CONDENSED INTERIM CASH FLOW STATEMENT FOR THE PERIOD ENDED SEPTEMBER 30, 2015 (Un-audited)

|                                                                          | Sep 30,<br>2015  | Sep 30,<br>2014 |
|--------------------------------------------------------------------------|------------------|-----------------|
|                                                                          | (Rupees in '000) |                 |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>                              |                  |                 |
| (Loss) / Profit before taxation                                          | (121,215)        | 407,595         |
| Adjustments for non-cash charges and other items:                        |                  |                 |
| Depreciation                                                             | 27,206           | 26,687          |
| Finance costs                                                            | 636              | 1,139           |
| Profit earned on call deposits and short term investments                | (53,789)         | (24,410)        |
| Profit earned on musharika certificates & treasury bills                 | -                | -               |
| Liabilities no longer payable written back                               | (451)            | -               |
| Gain on revaluation of investments at fair value through profit and loss | (6,666)          | (11,784)        |
| Dividend income                                                          | (61,534)         | (110,741)       |
| Reversal for impairment of debts                                         | 14,162           | (3,440)         |
| Provision for retirement benefits                                        | 2,738            | 1,148           |
| Gain on disposal of property, plant and equipment                        | (2,121)          | (2,187)         |
|                                                                          | (79,819)         | (123,588)       |
|                                                                          | (201,034)        | 284,007         |
| <b>(Increase) / decrease in current assets</b>                           |                  |                 |
| Stores, spares and loose tools                                           | (5,370)          | (6,415)         |
| Stock-in-trade                                                           | (338,237)        | (389,724)       |
| Trade debts                                                              | (134,301)        | (544,452)       |
| Loans, advances, deposits, prepayments and other receivables             | 21,098           | (55,354)        |
| <b>Increase / (decrease) in current liabilities</b>                      |                  |                 |
| Trade and other payables                                                 | 766,774          | 87,987          |
| Sales tax payable                                                        | 42,431           | -               |
|                                                                          | 352,395          | (907,958)       |
| <b>Cash used in operations</b>                                           | 151,361          | (623,951)       |
| Finance costs paid                                                       | (680)            | (1,114)         |
| Retirement benefits paid                                                 | (3,716)          | (3,359)         |
| Income tax paid                                                          | (14,550)         | (35,206)        |
| Net cash generated from / (used in) operating activities                 | 132,415          | (663,630)       |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>                              |                  |                 |
| Fixed capital expenditure                                                | (19,380)         | (24,896)        |
| Long term loans and deposits                                             | (270)            | 958             |
| Dividends received                                                       | 61,534           | 49,761          |
| Profit received                                                          | 35,634           | 24,932          |
| Proceeds from disposal of property, plant and equipment                  | 2,274            | 4,084           |
| Investment in equities                                                   | -                | -               |
| Short term investments purchased                                         | (510,000)        | (600,181)       |
| Net cash used in investing activities                                    | (430,209)        | (545,342)       |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>                              |                  |                 |
| Dividends paid                                                           | (6,409)          | (1,927)         |
| Net cash used in financing activities                                    | (6,409)          | (1,927)         |
| <b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>                         | (304,203)        | (1,210,899)     |
| <b>CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD</b>          | 3,590,879        | 2,129,337       |
| <b>CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD</b>                | 3,286,676        | 918,438         |
| Cash and bank balances                                                   | 749,492          | 622,776         |
| Short-term investments                                                   | 2,548,201        | 295,662         |
| Running finance                                                          | (11,017)         | -               |
|                                                                          | 3,286,676        | 918,438         |

The annexed notes from 1 to 17 form an integral part of this condensed interim financial information.

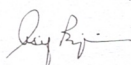
  
Asif Rizvi  
Chief Executive

  
Sohail P. Ahmed  
Vice Chairman

# Thal Limited

## CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED SEPTEMBER 30, 2015

|                                                                           | Issued,<br>subscribed<br>& paid-up<br>capital | Reserves           |                    |                            | Gain /(Loss)<br>on changes<br>in fair value<br>of available<br>for sale<br>investments | Total<br>equity |
|---------------------------------------------------------------------------|-----------------------------------------------|--------------------|--------------------|----------------------------|----------------------------------------------------------------------------------------|-----------------|
|                                                                           |                                               | Capital<br>reserve | General<br>reserve | Unappropri-<br>ated profit |                                                                                        |                 |
| (Rupees in '000)                                                          |                                               |                    |                    |                            |                                                                                        |                 |
| Balance as at June 30, 2014 (Audited)                                     | 405,150                                       | 55,704             | 7,906,999          | 956,900                    | 93,986                                                                                 | 9,418,739       |
| Profit for the period                                                     | -                                             | -                  | -                  | 312,216                    | -                                                                                      | 312,216         |
| Other comprehensive income                                                | -                                             | -                  | -                  | -                          | 10,258                                                                                 | 10,258          |
| Total comprehensive income                                                | -                                             | -                  | -                  | 312,216                    | 10,258                                                                                 | 322,474         |
| Transfer to general reserve                                               | -                                             | -                  | 754,000            | (754,000)                  | -                                                                                      | -               |
| <u>Transaction with owners, recorded<br/>directly in equity</u>           |                                               |                    |                    |                            |                                                                                        |                 |
| Final dividend @ Rs. 2.50/= per share for the<br>year ended June 30, 2014 | -                                             | -                  | -                  | (202,575)                  | -                                                                                      | (202,575)       |
| Balance as at<br>September 30, 2014 (Un-Audited)                          | 405,150                                       | 55,704             | 8,660,999          | 312,541                    | 104,244                                                                                | 9,538,638       |
| Balance as at June 30, 2015 (Audited)                                     | 405,150                                       | 55,704             | 8,660,999          | 1,541,512                  | 108,505                                                                                | 10,771,870      |
| Profit for the period                                                     | -                                             | -                  | -                  | (57,736)                   | -                                                                                      | (57,736)        |
| Other comprehensive income                                                | -                                             | -                  | -                  | -                          | (10,366)                                                                               | (10,366)        |
| Total comprehensive income                                                | -                                             | -                  | -                  | (57,736)                   | (10,366)                                                                               | (68,102)        |
| Transfer to general reserve                                               | -                                             | -                  | 1,136,000          | (1,136,000)                | -                                                                                      | -               |
| Balance as at<br>September 30, 2015 (Un-Audited)                          | 405,150                                       | 55,704             | 9,796,999          | 347,776                    | 98,139                                                                                 | 10,703,768      |



Asif Rizvi  
Chief Executive



Sohail P. Ahmed  
Vice Chairman



# Thal Limited

## SELECTED EXPLANATORY NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE PERIOD ENDED SEPTEMBER 30, 2015 (Un-audited)

### 1 THE COMPANY AND ITS OPERATIONS

- 1.1 Thal Limited (the Company) was incorporated on January 31, 1966 as a public company limited by shares under the Companies Act, 1913 (now the Companies Ordinance, 1984) and is listed on the Karachi and Lahore Stock Exchanges.

The Company is engaged in the manufacture of jute goods, engineering goods, papersack and laminate sheets. The Jute operation is at Muzaffargarh, engineering operation at Karachi, papersack operation at Hub and Gadoon and laminate operation located at Hub. The registered office of the Company is situated at 4th Floor, House of Habib, 3 Jinnah Co-operative Housing Society, Block 7/8, Sharae Faisal, Karachi.

- 1.2 This condensed interim financial information is separate financial information of the Company in which investments in subsidiaries and associates are accounted for on the basis of direct equity interest and are not consolidated or accounted for using equity method.

### 2 BASIS OF PREPARATION

- 2.1 This condensed interim financial information has been prepared in accordance with the requirements of the International Accounting Standard (IAS) - 34, "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.
- 2.2 This condensed interim financial information does not include all the information and disclosure required in the annual financial statements, and should be read in conjunction with the Company's annual financial statements for the year ended June 30, 2015.

### 3 ACCOUNTING POLICIES

The accounting policies adopted in the preparation of this condensed interim financial information are consistent with those followed in the preparation of the Company's annual financial statements for the year ended June 30, 2015 except that the Company has adopted certain amended International Financial Reporting Standards (as referred to in note 6 to the financial statements for the year ended June 30, 2015 other than those yet to be notified by the SECP for the purpose of applicability in Pakistan). The adoption of such amended standards and interpretation did not have any effect on this condensed interim financial information.

### 4 PROPERTY, PLANT AND EQUIPMENT

|                          | Note | Sep 30,<br>2015<br>(Un-audited) | June 30,<br>2015<br>(Audited) |
|--------------------------|------|---------------------------------|-------------------------------|
|                          |      | (Rupees in '000)                |                               |
| Operating fixed assets   | 4.1  | 574,663                         | 578,052                       |
| Capital work-in-progress | 4.2  | 17,705                          | 21,152                        |
|                          |      | <u>592,368</u>                  | <u>599,204</u>                |

# Thal Limited

4.1 The following additions and deletions were made in operating fixed assets during the period:

|                            | Additions<br>at cost         |               | Deletions<br>at book value |              |
|----------------------------|------------------------------|---------------|----------------------------|--------------|
|                            | Sep 30,                      |               | Sep 30,                    |              |
|                            | 2015                         | 2014          | 2015                       | 2014         |
|                            | (Un-audited)                 |               | (Un-audited)               |              |
|                            | ----- (Rupees in '000) ----- |               |                            |              |
| Plant and machinery        | 7,420                        | 1,910         | -                          | -            |
| Furniture and fittings     | 123                          | 65            | -                          | -            |
| Vehicles                   | 181                          | 7,546         | 153                        | 1,893        |
| Office and mills equipment | 6,943                        | -             | -                          | 4            |
| Computer equipment         | 331                          | 1,078         | -                          | -            |
| Jigs and fixtures          | 8,168                        | -             | -                          | -            |
|                            | <u>23,166</u>                | <u>10,599</u> | <u>153</u>                 | <u>1,897</u> |

4.2 During the period, capital work in progress amounting to Rs. 13.238 million (September 30, 2014 : Rs. 0.606 million) was transferred to owned assets.

## 5 INTANGIBLE ASSETS

|           |            |                                 |                               |          |
|-----------|------------|---------------------------------|-------------------------------|----------|
| Softwares | <u>150</u> | <u>-</u>                        | <u>-</u>                      | <u>-</u> |
|           | Note       | Sep 30,<br>2015<br>(Un-audited) | June 30,<br>2015<br>(Audited) |          |
|           |            | (Rupees in '000)                |                               |          |

## 6 LONG-TERM INVESTMENTS

### Investment in related parties

#### Subsidiaries, un-quoted - at cost

|                                            |            |            |
|--------------------------------------------|------------|------------|
| Noble Computer Services (Private) Limited  | 1,086      | 1,086      |
| Pakistan Industrial Aids (Private) Limited | 10,000     | 10,000     |
| Habib METRO Pakistan (Private) Limited     | 2,789,223  | 2,789,223  |
| A-One Enterprises (Private) Limited        | 61,395     | 61,395     |
| Thal Boshoku Pakistan (Private) Limited    | 104,500    | 104,500    |
| Makro Habib Pakistan Limited               | 223,885    | 223,885    |
| Thal Power (Private) Limited               | <u>100</u> | <u>100</u> |
|                                            | 3,190,189  | 3,190,189  |

#### Associates - at cost

##### Quoted

|                                    |               |               |
|------------------------------------|---------------|---------------|
| Indus Motor Company Limited        | 48,900        | 48,900        |
| Habib Insurance Company Limited    | 561           | 561           |
| Agriauto Industries Limited        | 9,473         | 9,473         |
| Shabbir Tiles and Ceramics Limited | <u>21,314</u> | <u>21,314</u> |
|                                    | 80,248        | 80,248        |

##### Un-Quoted

|                                                     |     |         |         |
|-----------------------------------------------------|-----|---------|---------|
| METRO Habib Cash & Carry Pakistan (Private) Limited | 6.1 | 284,105 | 284,105 |
|-----------------------------------------------------|-----|---------|---------|

#### Other investments - available for sale

##### Quoted - at fair value

|                                    |               |               |
|------------------------------------|---------------|---------------|
| Habib Sugar Mills Limited          | 73,799        | 78,112        |
| GlaxoSmithKline (Pakistan) Limited | 359           | 328           |
| Dynea Pakistan Limited             | 36,348        | 40,032        |
| Allied Bank Limited                | 16,909        | 18,171        |
| Habib Bank Limited                 | <u>12,872</u> | <u>14,010</u> |
|                                    | 140,287       | 150,653       |

##### Un-Quoted - at cost

|                                         |                  |                  |
|-----------------------------------------|------------------|------------------|
| Sindh Engro Coal Mining Company Limited | 360,000          | 360,000          |
|                                         | <u>4,054,829</u> | <u>4,065,195</u> |

6.1 The Company holds a put option with respect to its holding in MHCCP whereby, if MHCCP does not achieve specified financial performance targets, the Company may require Metro Cash and Carry International Holding BV to acquire the shares of MHCCP at a price to be determined on the basis of a predefined mechanism. The put option is exercisable from June 27, 2014 to June 26, 2019 subject to certain conditions.



# Thal Limited

|                                               | Note                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Sep 30,<br>2015<br>(Un-audited) | June 30,<br>2015<br>(Audited) |
|-----------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------|-------------------------------|
| (Rupees in '000)                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                 |                               |
| <b>7 STOCK-IN-TRADE</b>                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                 |                               |
| Raw material                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                 |                               |
| In hand                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 1,534,314                       | 1,451,245                     |
| In transit                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 415,799                         | 401,582                       |
| Work-in-process                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 243,233                         | 192,326                       |
| Finished goods                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 439,920                         | 249,876                       |
|                                               | 7.1                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | <u>2,633,266</u>                | <u>2,295,029</u>              |
| 7.1                                           | This includes items amounting to Rs. 680.527 million (June 30, 2015 : Rs. 528.384 million) carried at net realizable value. [Cost Rs. 726.159 million (June 30, 2015 : Rs. 584.489 million)]                                                                                                                                                                                                                                                                                                                                  |                                 |                               |
| <b>8 SHORT TERM INVESTMENTS</b>               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                 |                               |
| 8.1                                           | This includes investment in Term Deposit Receipts amounting to Rs. 2,175.703 million (June 30, 2015: Rs. 2,804.959 million), Government Treasury Bills amounting to Rs. 399.591 million (June 30, 2015: Rs. 199.282 million) and mutual funds amounting to Rs. 516.666 million (June 30, 2015: NIL).                                                                                                                                                                                                                          |                                 |                               |
| 8.2                                           | Term deposit receipts include Rs. 1,900.909 million (June 30, 2015: Rs. 2,500.909 million) maintained with related party.                                                                                                                                                                                                                                                                                                                                                                                                     |                                 |                               |
| <b>9 INCOME TAX - NET</b>                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                 |                               |
| Group tax relief adjustments                  | 9.1                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 593,466                         | 593,466                       |
| Income tax provisions less tax payments - net |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | <u>(378,444)</u>                | <u>(454,325)</u>              |
|                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | <u>215,022</u>                  | <u>139,141</u>                |
| 9.1                                           | In terms of the provisions of Section 59B of the Income Tax Ordinance, 2001 (the Ordinance), a subsidiary company may surrender its tax losses in favour of its holding company for set off against the income of its holding Company subject to certain conditions as prescribed under the Ordinance.                                                                                                                                                                                                                        |                                 |                               |
|                                               | Accordingly, the Company has adjusted its tax liabilities for the tax years 2008-2010 by acquiring the losses of its subsidiary company and consequently an aggregate sum of Rs. 593.466 million equivalent to the tax value of the losses acquired has been paid to the subsidiary company.                                                                                                                                                                                                                                  |                                 |                               |
|                                               | There was no change in the status of assessments of the Company for the tax years 2008 to 2010 as reported in the annual financial statements for the year ended June 30, 2015.                                                                                                                                                                                                                                                                                                                                               |                                 |                               |
| <b>10 CONTINGENCIES AND COMMITMENTS</b>       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                 |                               |
| <b>10.1 Contingencies</b>                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                 |                               |
|                                               | There were no major changes in the status of contingencies as reported in the annual financial statements for the year ended June 30, 2015 except the following:                                                                                                                                                                                                                                                                                                                                                              |                                 |                               |
| 10.1.1                                        | As reported in Note 25.1.3 of the audited financial statements for the year ended June 30, 2015; the Saddam store of the subsidiary company Makro Habib Pakistan Limited (MHPL) was closed down on September 11, 2015 as a consequence of dismissal of the Review Petition by the Honorable Supreme Court of Pakistan. Accordingly, the Operation Agreement with Metro Habib Cash & Carry Pakistan (Private) Limited (MHCCP) stands terminated. As a result a provision of Rs. 792 million has been made under Other Charges. |                                 |                               |
| 10.1.2                                        | Letter of guarantees issued by banks on behalf of the company amounts to Rs. 20.630 million (June 30, 2015 : Rs. 21.315 million).                                                                                                                                                                                                                                                                                                                                                                                             |                                 |                               |
| 10.1.3                                        | Post dated cheques issued to Collector of Customs amounts to Rs. 183.587 million (June 30, 2015 : Rs. 166.379 million).                                                                                                                                                                                                                                                                                                                                                                                                       |                                 |                               |
| <b>10.2 Commitments</b>                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                 |                               |
| 10.2.1                                        | Letter of credits outstanding for raw material and spares amounts to Rs. 959.361 million (June 30, 2015 : Rs. 1,237.316 million).                                                                                                                                                                                                                                                                                                                                                                                             |                                 |                               |
| 10.2.2                                        | Commitments for rentals under Ijarah agreements in respect of vehicles amount to Rs. 2.021 million (June 30, 2015: Rs. 2.429 million).                                                                                                                                                                                                                                                                                                                                                                                        |                                 |                               |

# Thal Limited

## 11 OTHER INCOME

This includes dividend income amounting to Rs. 61,534 million (September 30, 2014: 110,741 million) and profit on call deposits & short term investments amounting to Rs. 60,455 million (September 30, 2014: Rs. 36,194 million).

## 12 OTHER CHARGES

Other Charges represent provision of Rs 792 million on account of the closure of the Saddar store of MHPL as explained in Note 10.1.1. If MHPL fails to meet its obligations under the Operation Agreement between MHCCP and MHPL, Thal Limited is required to pay up to Rs. 792 million to MHCCP under the Joint Venture Agreement.

|                                                                     | Sep 30,<br>2015                  | Sep 30,<br>2014 |
|---------------------------------------------------------------------|----------------------------------|-----------------|
|                                                                     | (Un-audited)                     |                 |
|                                                                     | (Rupees in '000)                 |                 |
| <b>13 BASIC AND DILUTED (LOSS) / EARNINGS PER SHARE</b>             |                                  |                 |
| (Loss) / Profit after taxation                                      | (57,736)                         | 312,216         |
|                                                                     | Number of shares<br>in thousands |                 |
| Weighted average number of ordinary shares of Rs. 5/- each in issue | 81,030                           | 81,030          |
|                                                                     | Rupees                           |                 |
| Basic and diluted (loss) / earnings per share                       | (0.71)                           | 3.85            |

## 14 TRANSACTIONS WITH RELATED PARTIES

Related parties of the Company comprise companies with common directorship, retirement funds, directors and key management personnel. Detail of transactions with related parties during the period are as follows:

| Relationship             | Nature of transactions                  | Sep 30,<br>2015  | Sep 30,<br>2014 |
|--------------------------|-----------------------------------------|------------------|-----------------|
|                          |                                         | (Un-audited)     |                 |
|                          |                                         | (Rupees in '000) |                 |
| Subsidiaries             | Professional Services acquired          | 21,366           | 19,838          |
|                          | Purchase of goods                       | 7,547            | 9,216           |
|                          | Supplies purchased                      | 6,025            | 6,846           |
|                          | Rent received                           | 1,256            | 1,256           |
|                          | Service Fee                             | 6,301            | -               |
| Associates               | Sales of goods                          | 1,378,405        | 1,496,947       |
|                          | Insurance premium                       | 7,474            | 4,724           |
|                          | Purchase of goods                       | 33,013           | 22,025          |
|                          | Insurance claim received                | -                | 51              |
|                          | Mark-up and bank charges paid           | 450              | 624             |
|                          | Profit received on deposits             | 53,528           | 21,004          |
|                          | Rent paid                               | 198              | 400             |
| Employee benefit plans   | Contribution to provident fund          | 8,592            | 9,456           |
|                          | Contribution to retirement benefit fund | 1,364            | 1,902           |
| Key management personnel | Key management personal compensation    | 44,330           | 27,921          |



# Thal Limited

| Sep 30,<br>2015<br>(Un-audited) | June 30,<br>2015<br>(Audited) |
|---------------------------------|-------------------------------|
| (Rupees in '000)                |                               |

## Balances

|                                                                |         |         |
|----------------------------------------------------------------|---------|---------|
| Receivable from associates in respect of trade debts           | 339,005 | 329,261 |
| Other receivables from subsidiaries                            | 577     | 2,383   |
| Other receivables from associates                              | 17      | 160     |
| Bank balances with associates                                  | 682,991 | 373,066 |
| Payable to subsidiaries in respect of trade and other payables | 3,412   | 7,175   |
| Payable to associates in respect of trade and other payables   | 19,273  | 9,236   |
| Payable to associate in respect of short term borrowings       | 10,918  | 13,921  |

14.1 The investments in related parties are disclosed in note 6 and 8 of the condensed interim financial information.

## 15 GENERAL

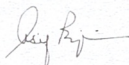
15.1 Figures have been rounded off to the nearest thousands.

15.2 Corresponding figures have been re-arranged and reclassified, wherever necessary. However, there were no significant reclassifications / rearrangement to report.

## 16 DATE OF AUTHORISATION FOR ISSUE

This condensed interim financial information was authorised for issue on October 30, 2015 by the Board of Directors of the Company.

17 The Board of Directors has recommended final cash dividend of Rs. 5 per share for the year ended June 30, 2015. This condensed interim financial information does not reflect the payment of cash dividend which has been approved by the shareholders in the annual general meeting held on October 5, 2015.



Asif Rizvi  
Chief Executive



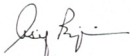
Sohail P. Ahmed  
Vice Chairman

# Thal Limited

## CONDENSED INTERIM CONSOLIDATED BALANCE SHEET AS AT SEPTEMBER 30, 2015

|                                                                                                                     | Note | Sep 30,<br>2015<br>(Un-audited)<br>(Rupees in '000) | June 30,<br>2015<br>(Audited)<br>(Rupees in '000) |
|---------------------------------------------------------------------------------------------------------------------|------|-----------------------------------------------------|---------------------------------------------------|
| <b>ASSETS</b>                                                                                                       |      |                                                     |                                                   |
| <b>NON-CURRENT ASSETS</b>                                                                                           |      |                                                     |                                                   |
| Property, plant and equipment                                                                                       | 4    | 1,015,923                                           | 1,285,391                                         |
| Intangible assets                                                                                                   | 5    | 8,052                                               | 8,713                                             |
| Investment property                                                                                                 |      | 7,160,637                                           | 7,176,769                                         |
| Long-term investments                                                                                               | 6    | 2,299,812                                           | 2,132,047                                         |
| Long-term loans and deposits                                                                                        |      | 9,173                                               | 11,803                                            |
| Long-term prepayments                                                                                               |      | 57,320                                              | 55,946                                            |
| Deferred tax asset - net                                                                                            |      | -                                                   | 28,612                                            |
|                                                                                                                     |      | <u>10,550,917</u>                                   | <u>10,699,281</u>                                 |
| <b>CURRENT ASSETS</b>                                                                                               |      |                                                     |                                                   |
| Stores, spares and loose tools                                                                                      |      | 95,811                                              | 91,026                                            |
| Stock-in-trade                                                                                                      | 7    | 2,847,553                                           | 2,543,659                                         |
| Trade debts                                                                                                         |      | 1,316,075                                           | 1,210,643                                         |
| Loans, advances, deposits, prepayments<br>and other receivables                                                     |      | 190,295                                             | 151,654                                           |
| Short-term investments                                                                                              | 8    | 5,139,530                                           | 5,053,988                                         |
| Accrued profit                                                                                                      |      | 2,552                                               | 4,053                                             |
| Income Tax - net                                                                                                    | 9    | 231,310                                             | 173,214                                           |
| Sales tax refundable                                                                                                |      | -                                                   | 31,219                                            |
| Cash and bank balances                                                                                              |      | 840,847                                             | 645,884                                           |
|                                                                                                                     |      | <u>10,663,973</u>                                   | <u>9,905,340</u>                                  |
| <b>TOTAL ASSETS</b>                                                                                                 |      | <u>21,214,890</u>                                   | <u>20,604,621</u>                                 |
| <b>EQUITY AND LIABILITIES</b>                                                                                       |      |                                                     |                                                   |
| <b>SHARE CAPITAL AND RESERVES</b>                                                                                   |      |                                                     |                                                   |
| Authorised capital 100,000,000 (June 30, 2015: 100,000,000)<br>ordinary shares of Rs.5 each                         |      | <u>500,000</u>                                      | <u>500,000</u>                                    |
| Issued, subscribed and paid-up capital<br>81,029,909 (June 30, 2015: 81,029,909)<br>ordinary shares of Rs. 5/- each |      | <u>405,150</u>                                      | <u>405,150</u>                                    |
| Share deposit money                                                                                                 |      | 12                                                  | 12                                                |
| Reserves                                                                                                            |      | <u>12,009,694</u>                                   | <u>12,214,199</u>                                 |
| Equity attributable to equity holders' of the parent                                                                |      | <u>12,414,856</u>                                   | <u>12,619,361</u>                                 |
| Non-controlling interest                                                                                            |      | <u>5,828,706</u>                                    | <u>5,790,139</u>                                  |
|                                                                                                                     |      | <u>18,243,562</u>                                   | <u>18,409,500</u>                                 |
| <b>NON-CURRENT LIABILITIES</b>                                                                                      |      |                                                     |                                                   |
| Long term deposits                                                                                                  |      | <u>310,594</u>                                      | <u>309,708</u>                                    |
| Deferred Tax Liability                                                                                              |      | <u>42,870</u>                                       | <u>-</u>                                          |
|                                                                                                                     |      | <u>353,464</u>                                      | <u>309,708</u>                                    |
| <b>CURRENT LIABILITIES</b>                                                                                          |      |                                                     |                                                   |
| Trade and other payables                                                                                            |      | <u>2,532,385</u>                                    | <u>1,847,549</u>                                  |
| Short-term borrowings                                                                                               |      | <u>36,985</u>                                       | <u>23,807</u>                                     |
| Deferred income                                                                                                     |      | <u>31,226</u>                                       | <u>14,002</u>                                     |
| Accrued markup                                                                                                      |      | <u>11</u>                                           | <u>55</u>                                         |
| Sales tax payable                                                                                                   |      | <u>17,257</u>                                       | <u>-</u>                                          |
|                                                                                                                     |      | <u>2,617,864</u>                                    | <u>1,885,413</u>                                  |
| <b>CONTINGENCIES AND COMMITMENTS</b>                                                                                |      |                                                     |                                                   |
|                                                                                                                     | 10   | -                                                   | -                                                 |
| <b>TOTAL EQUITIES AND LIABILITIES</b>                                                                               |      | <u>21,214,890</u>                                   | <u>20,604,621</u>                                 |

The annexed notes from 1 to 18 form an integral part of this condensed interim consolidated financial information.

  
Asif Rizvi  
Chief Executive

  
Sohail P. Ahmed  
Vice Chairman

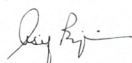


# Thal Limited

## CONDENSED INTERIM CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE PERIOD ENDED SEPTEMBER 30, 2015 (Un-audited)

|                                                                                                         | Note | Sep 30,<br>2015    | Sep 30,<br>2014  |
|---------------------------------------------------------------------------------------------------------|------|--------------------|------------------|
|                                                                                                         |      | (Rupees in '000)   |                  |
| Revenue - net                                                                                           |      | 4,069,780          | 3,898,805        |
| Cost of sales                                                                                           |      | 3,278,047          | 3,393,901        |
| <b>Gross Profit</b>                                                                                     |      | <b>791,733</b>     | <b>504,904</b>   |
| Distribution costs                                                                                      |      | (61,890)           | (52,348)         |
| Administrative expenses                                                                                 |      | (350,155)          | (281,607)        |
|                                                                                                         |      | <b>(412,045)</b>   | <b>(333,955)</b> |
| Other income                                                                                            | 11   | 481,532            | 458,448          |
| <b>Operating Profit</b>                                                                                 |      | <b>861,220</b>     | <b>629,397</b>   |
| Finance costs                                                                                           | 12   | (2,018)            | (4,441)          |
| Other charges                                                                                           |      | (1,122,172)        | (35,921)         |
|                                                                                                         |      | <b>(1,124,190)</b> | <b>(40,362)</b>  |
|                                                                                                         |      | <b>(262,970)</b>   | <b>589,035</b>   |
| Share of net profit of associates - after tax                                                           |      | 178,086            | 55,709           |
| <b>(Loss) / Profit before taxation</b>                                                                  |      | <b>(84,884)</b>    | <b>644,744</b>   |
| Taxation                                                                                                |      | (29,922)           | (188,844)        |
| <b>(Loss) / Profit after taxation</b>                                                                   |      | <b>(114,806)</b>   | <b>455,900</b>   |
| <b>Attributable to:</b>                                                                                 |      |                    |                  |
| - Equity holders of the Holding Company                                                                 |      | (194,184)          | 382,068          |
| - Non-controlling interest                                                                              |      | 79,378             | 73,832           |
|                                                                                                         |      | <b>(114,806)</b>   | <b>455,900</b>   |
|                                                                                                         |      | <b>Rupees</b>      |                  |
| Basic and diluted (loss) / earnings per share attributable to the equity holders of the Holding Company | 13   | <b>(2.40)</b>      | 4.72             |

The annexed notes from 1 to 18 form an integral part of this condensed interim consolidated financial information.



Asif Rizvi  
Chief Executive



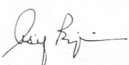
Sohail P. Ahmed  
Vice Chairman

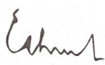
# Thal Limited

## CONDENSED INTERIM CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD ENDED SEPTEMBER 30, 2015 (Un-audited)

|                                                                                          | Sep 30,<br>2015  | Sep 30,<br>2014 |
|------------------------------------------------------------------------------------------|------------------|-----------------|
|                                                                                          | (Rupees in '000) |                 |
| (Loss) / Profit after taxation                                                           | (114,806)        | 455,900         |
| Other comprehensive income                                                               |                  |                 |
| Items to be reclassified to profit and loss account in subsequent periods:               |                  |                 |
| Share of unrealised gain on revaluation of foreign exchange contracts of an associate    | -                | -               |
| (Loss) / gain on revaluation of available for sale investments                           | (10,366)         | 8,926           |
|                                                                                          | (10,366)         | 8,926           |
| Items not to be reclassified to profit and loss account in subsequent periods:           |                  |                 |
| Share of actuarial gain / (loss) on remeasurement of defined benefit plans of associates | 45               | (67)            |
| Total comprehensive income for the period, net of tax                                    | (125,127)        | 464,759         |
| Attributable to:                                                                         |                  |                 |
| - Equity holders of the Holding Company                                                  | (204,505)        | 390,927         |
| - Non-controlling interest                                                               | 79,378           | 73,832          |
|                                                                                          | (125,127)        | 464,759         |

The annexed notes from 1 to 18 form an integral part of this condensed interim consolidated financial information.

  
Asif Rizvi  
Chief Executive

  
Sohail P. Ahmed  
Vice Chairman

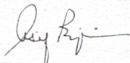


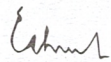
# Thal Limited

## CONDENSED INTERIM CONSOLIDATED CASH FLOW STATEMENT FOR THE PERIOD ENDED SEPTEMBER 30, 2015 (Un-audited)

|                                                                          | Sep 30,<br>2015  | Sep 30,<br>2014    |
|--------------------------------------------------------------------------|------------------|--------------------|
|                                                                          | (Rupees in '000) |                    |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>                              |                  |                    |
| (Loss) / Profit before taxation                                          | (84,884)         | 644,744            |
| Adjustments for non-cash charges and other items:                        |                  |                    |
| Depreciation and Amortization                                            | 105,855          | 109,814            |
| Amortization of long term prepayments                                    | 1,026            | -                  |
| Share in (profit) / loss of associates - after taxation                  | (178,086)        | (55,709)           |
| Finance costs                                                            | 1,877            | 4,285              |
| Profit earned on call deposits and short term investments                | (87,150)         | (60,014)           |
| Liabilities no longer payable written back                               | (451)            | -                  |
| Gain on revaluation of investments at fair value through profit and loss | (7,898)          | (11,784)           |
| Dividend income                                                          | (318)            | (1,021)            |
| Reversal of provision for impairment of trade debts - net                | 14,162           | (3,440)            |
| Provision for retirement benefits                                        | 2,738            | 1,148              |
| Provision for impairment of building of subsidiary company               | 249,781          | -                  |
| Gain on disposal of property, plant and equipment                        | 2,320            | (2,249)            |
|                                                                          | <u>103,856</u>   | <u>(18,970)</u>    |
|                                                                          | 18,972           | 625,774            |
| <b>(Increase) / decrease in current assets</b>                           |                  |                    |
| Stores, spares and loose tools                                           | (4,785)          | (12,172)           |
| Stock-in-trade                                                           | (303,894)        | (383,175)          |
| Trade debts - unsecured, considered good                                 | (119,594)        | (652,166)          |
| Loans, advances, deposits, prepayments and other receivables             | (14,770)         | (71,511)           |
| Deferred income                                                          | (2,098)          | 737                |
| <b>Increase / (decrease) in current liabilities</b>                      |                  |                    |
| Trade and other payables                                                 | 664,818          | 30,984             |
| Sales tax payable                                                        | 23,272           | 6,053              |
|                                                                          | <u>242,949</u>   | <u>(1,081,250)</u> |
| <b>Cash generated from / (used in) operations</b>                        | 261,921          | (455,476)          |
| Finance costs paid                                                       | (1,921)          | (4,260)            |
| Retirement benefits paid                                                 | (3,716)          | (6,537)            |
| Income tax paid                                                          | (6,644)          | (95,799)           |
| Net cash used in operating activities                                    | <u>249,640</u>   | <u>(562,072)</u>   |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>                              |                  |                    |
| Fixed capital expenditure                                                | (74,076)         | (15,197)           |
| Long term loans and deposits                                             | (270)            | 958                |
| Dividends received                                                       | 318              | -                  |
| Profit received on call deposits and short term investments              | 73,125           | 36,587             |
| Proceeds from disposal of property, plant and equipment                  | 3,001            | 4,676              |
| Short term investments purchased                                         | (597,941)        | (781,176)          |
| Net cash used in investing activities                                    | <u>(595,844)</u> | <u>(754,152)</u>   |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>                              |                  |                    |
| Dividends paid                                                           | (6,409)          | (1,927)            |
| Long term deposit                                                        | 886              | (180)              |
| Net cash used in financing activities                                    | <u>(5,523)</u>   | <u>(2,107)</u>     |
| <b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>                         | (351,727)        | (1,318,331)        |
| <b>CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD</b>          | 5,256,286        | 3,485,415          |
| <b>CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD</b>                | <u>4,904,559</u> | <u>2,167,084</u>   |
| Cash and bank balances                                                   | 840,847          | 802,850            |
| Short term investments                                                   | 4,100,697        | 1,491,188          |
| Short-term running finance                                               | (36,985)         | (126,954)          |
|                                                                          | <u>4,904,559</u> | <u>2,167,084</u>   |

The annexed notes from 1 to 18 form an integral part of this condensed interim consolidated financial information.

  
Asif Rizvi  
Chief Executive

  
Sohail P. Ahmed  
Vice Chairman

# Thal Limited

## CONDENSED INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED SEPTEMBER 30, 2015

| Issued,<br>subscribed<br>& paid-up<br>capital | Share<br>deposit<br>money | Reserves           |                    |                               |                                                                                         | Non-<br>controlling<br>interest | Total<br>equity |
|-----------------------------------------------|---------------------------|--------------------|--------------------|-------------------------------|-----------------------------------------------------------------------------------------|---------------------------------|-----------------|
|                                               |                           | Capital<br>reserve | General<br>reserve | Unappro-<br>priated<br>profit | Gain / (Loss)<br>on changes<br>in fair value<br>of available<br>for sale<br>investments |                                 |                 |
| ----- (Rupees in '000) -----                  |                           |                    |                    |                               |                                                                                         |                                 |                 |

Balance as at June 30, 2014 (Audited) 405,150 12 67,929 7,948,874 2,429,917 95,321 5,664,797 16,612,000

|                            |   |   |   |   |         |       |        |         |
|----------------------------|---|---|---|---|---------|-------|--------|---------|
| Profit for the period      | - | - | - | - | 382,068 | -     | 73,832 | 455,900 |
| Other comprehensive income | - | - | - | - | (67)    | 8,926 | -      | 8,859   |
| Total comprehensive income | - | - | - | - | 382,001 | 8,926 | 73,832 | 464,759 |

Transfer to general reserve - - - 754,000 (754,000) - - -

### Transactions with owners, recorded directly in equity

Final dividend @ Rs. 2.5/= per share  
for the year ended June 30, 2014 - - - - (202,575) - - (202,575)

### Subsidiary Company

Final dividend @ Rs. 0.242/= per share - - - - - (32,919) (32,919)

Balance as at September 30, 2014 (Un-Audited) 405,150 12 67,929 8,702,874 1,855,343 104,247 5,705,710 16,841,265

Balance as at June 30, 2015 (Audited) 405,150 12 67,929 8,702,874 3,334,888 108,508 5,790,139 18,409,500

|                              |   |   |   |   |           |          |        |           |
|------------------------------|---|---|---|---|-----------|----------|--------|-----------|
| (Loss)/Profit for the period | - | - | - | - | (194,184) | -        | 79,378 | (114,806) |
| Other comprehensive income   | - | - | - | - | 45        | (10,366) | -      | (10,321)  |
| Total comprehensive income   | - | - | - | - | (194,139) | (10,366) | 79,378 | (125,127) |

Transfer to general reserve - - - 1,136,000 (1,136,000) - - -

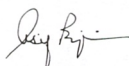
### Transactions with owners, recorded directly in equity

### Subsidiary Company

Final dividend @ Rs. 0.30/= per share - - - - - (40,811) (40,811)

Balance as at September 30, 2015 (Un-Audited) 405,150 12 67,929 9,838,874 2,004,749 98,142 5,828,706 18,243,562

The annexed notes from 1 to 18 form an integral part of this condensed interim consolidated financial information.



Asif Rizvi  
Chief Executive



Sohail P. Ahmed  
Vice Chairman



# Thal Limited

## SELECTED EXPLANATORY NOTES TO AND FORMING PART OF THE CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION FOR THE PERIOD ENDED SEPTEMBER 30, 2015

(Un-audited)

### 1 THE GROUP AND ITS OPERATIONS

- 1.1 Thal Limited (the holding Company) was incorporated on January 31, 1966 as a public company limited by shares under the Companies Act, 1913 (now the Companies Ordinance, 1984) and is listed on the Karachi and Lahore Stock Exchanges.

The holding company is engaged in the manufacture of jute goods, engineering goods, papersacks and laminate sheets. The registered office of the holding company is situated at 4th Floor, House of Habib, 3 Jinnah Co-operative Housing Society, Block 7/8, Sharaf Faisal, Karachi.

The Group comprises of the holding company and its subsidiaries, Noble Computer Services (Private) Limited, Pakistan Industrial Aids (Private) Limited, Makro-Habib Pakistan Limited, A-One Enterprises (Private) Limited, Habib METRO Pakistan (Private) Limited, Thal Boshoku Pakistan (Private) Limited and Thal Power (Private) Limited.

Noble Computer Services (Private) Limited is engaged in providing share registrar and related accounting services, share floatation services, data entry services and internal audit services.

Pakistan Industrial Aids (Private) Limited is engaged in trading of various products.

Makro-Habib Pakistan Limited is engaged in a chain of wholesale / retail cash and carry stores.

A-One Enterprises (Private) Limited owns a land at Multan road, Lahore.

Habib METRO Pakistan (Private) Limited, main business is to own and manage properties.

Thal Boshoku Pakistan (Private) Limited is engaged in the manufacturing of Air cleaner set assembly, Seat track sub assembly and Seat side frame sub assembly for automobiles.

Thal Power (Private) Limited was incorporated on July 3, 2014 and has not yet commenced its operations.

These subsidiaries have been consolidated in this condensed interim consolidated financial information.

### 2 BASIS OF PREPARATION

This condensed interim consolidated financial information has been prepared in accordance with the requirements of the International Accounting Standard (IAS) - 34, "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.

This condensed interim consolidated financial information does not include all the information and disclosures required in the annual consolidated financial statements, and should be read in conjunction with the Group's annual financial statements for the year ended June 30, 2015.

### 3 ACCOUNTING POLICIES

The accounting policies adopted in the preparation of this condensed interim consolidated financial information are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended June 30, 2015 except that the Group has adopted certain amended International Financial Reporting Standards (as referred to in note 7 to the consolidated financial statements for the year ended June 30, 2015 other than those yet to be notified by the SECP for the purpose of applicability in Pakistan). The adoption of such amended standards and interpretation did not have any effect on this condensed interim consolidated financial information.

# Thal Limited

## 4 PROPERTY, PLANT AND EQUIPMENT

|                          | Note | Sep 30,<br>2015<br>(Un-audited) | June 30,<br>2015<br>(Audited) |
|--------------------------|------|---------------------------------|-------------------------------|
|                          |      | (Rupees in '000)                |                               |
| Operating fixed assets   | 4.1  | 998,163                         | 1,264,098                     |
| Capital work-in-progress | 4.2  | 17,760                          | 21,293                        |
|                          |      | <u>1,015,923</u>                | <u>1,285,391</u>              |

4.1 The following additions and deletions were made in operating fixed assets during the period:

|                            | Additions<br>at cost |                      | Deletions<br>at book value |                      |
|----------------------------|----------------------|----------------------|----------------------------|----------------------|
|                            | Sep 30,              |                      | Sep 30,                    |                      |
|                            | 2015<br>(Un-audited) | 2014<br>(Un-audited) | 2015<br>(Un-audited)       | 2014<br>(Un-audited) |
|                            | (Rupees in '000)     |                      |                            |                      |
| Plant and machinery        | 7,420                | 90,430               | -                          | -                    |
| Furniture and fittings     | 123                  | 433                  | -                          | -                    |
| Vehicles                   | 2,313                | 12,195               | 153                        | 960                  |
| Office and mills equipment | 6,943                | 3,938                | -                          | 5                    |
| Computer equipment         | 810                  | 2,215                | -                          | 10                   |
| Jigs and Fixtures          | 8,168                | -                    | -                          | -                    |
|                            | <u>25,777</u>        | <u>109,211</u>       | <u>153</u>                 | <u>975</u>           |

4.2 During the period, capital work in progress amounting to Rs. 13.324 million (September 30, 2014 : Rs. 153.434 million) was transferred to owned assets.

## 5 INTANGIBLE ASSETS

|           |            |                                 |                               |          |
|-----------|------------|---------------------------------|-------------------------------|----------|
| Softwares | <u>210</u> | <u>-</u>                        | <u>-</u>                      | <u>-</u> |
|           | Note       | Sep 30,<br>2015<br>(Un-audited) | June 30,<br>2015<br>(Audited) |          |
|           |            | (Rupees in '000)                |                               |          |

## 6 LONG-TERM INVESTMENTS

### Associates - stated as per equity method

#### Quoted

|                                    |           |           |
|------------------------------------|-----------|-----------|
| Indus Motor Company Limited        | 1,495,340 | 1,328,049 |
| Habib Insurance Company Limited    | 46,183    | 43,951    |
| Agriauto Industries Limited        | 232,102   | 223,091   |
| Shabbir Tiles and Ceramics Limited | 25,900    | 26,303    |

#### Un-Quoted

|                                                     |     |                  |                  |
|-----------------------------------------------------|-----|------------------|------------------|
| METRO Habib Cash & Carry Pakistan (Private) Limited | 6.1 | -                | -                |
|                                                     |     | <u>1,799,525</u> | <u>1,621,394</u> |

### Other investments - available for-sale

#### Quoted - at fair value

|                                    |                |                |
|------------------------------------|----------------|----------------|
| Habib Sugar Mills Limited          | 73,799         | 78,112         |
| GlaxoSmithKline (Pakistan) Limited | 359            | 328            |
| Dynea Pakistan Limited             | 36,348         | 40,032         |
| Allied Bank Limited                | 16,909         | 18,171         |
| Habib Bank Limited                 | 12,872         | 14,010         |
|                                    | <u>140,287</u> | <u>150,653</u> |

#### Un-Quoted - at cost

|                                         |                  |                  |
|-----------------------------------------|------------------|------------------|
| Sindh Engro Coal Mining Company Limited | 360,000          | 360,000          |
|                                         | <u>2,299,812</u> | <u>2,132,047</u> |

6.1 The Group holds a put option with respect to its holding in MHCCP whereby, if MHCCP does not achieve specified financial performance targets, the Company may require Metro Cash and Carry International Holding BV to acquire the shares of MHCCP at a price to be determined on the basis of a predefined mechanism. The put option is exercisable from June 27, 2014 to June 26, 2019 subject to certain conditions.



# Thal Limited

|                                              | Note                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Sep 30,<br>2015<br>(Un-audited) | June 30,<br>2015<br>(Audited) |
|----------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------|-------------------------------|
| (Rupees in '000)                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                 |                               |
| <b>7 STOCK-IN-TRADE</b>                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                 |                               |
| Raw material                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                 |                               |
| In hand                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 1,599,088                       | 1,494,319                     |
| In transit                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 421,774                         | 406,768                       |
|                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | <u>2,020,862</u>                | <u>1,901,087</u>              |
| Work-in-process                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 243,233                         | 192,326                       |
| Finished goods                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 633,300                         | 456,564                       |
| Provision for obsolescence and shrinkage     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | (49,842)                        | (6,318)                       |
|                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | <u>583,458</u>                  | <u>450,246</u>                |
|                                              | 7.1                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | <u>2,847,553</u>                | <u>2,543,659</u>              |
| 7.1                                          | This includes items amounting to Rs. 694.869 million (June 30, 2015 : Rs. 544.484 million) carried at net realizable value. [Cost Rs. 746.550 million (June 30, 2015 : Rs. 606.889 million)]                                                                                                                                                                                                                                                                            |                                 |                               |
| <b>8 SHORT TERM INVESTMENTS</b>              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                 |                               |
| 8.1                                          | This includes investment Term Deposit Receipts amounting to Rs. 4,076.630 million (June 30, 2015 : Rs. 4,748.628 million), Government Treasury bills amounting to Rs. 399.591 million (June 30, 2015: 199.282 million) and mutual funds amounting to Rs. 657.160 million (June 30, 2015: NIL).                                                                                                                                                                          |                                 |                               |
| 8.2                                          | Term deposit receipts include Rs. 3,800.909 million (June 30, 2015: Rs. 4,440.409 million) maintained with related party.                                                                                                                                                                                                                                                                                                                                               |                                 |                               |
| <b>9 INCOME TAX - Net</b>                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                 |                               |
| Group tax relief adjustments                 | 9.1                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 593,466                         | 593,466                       |
| Income Tax provision less tax payments - net |                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | <u>(362,156)</u>                | <u>(420,252)</u>              |
|                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | <u>231,310</u>                  | <u>173,214</u>                |
| 9.1                                          | In terms of the provisions of Section 59B of the Income Tax Ordinance, 2001 (the Ordinance), a subsidiary company may surrender its tax losses in favour of its holding company for set off against the income of its holding Company subject to certain conditions as prescribed under the Ordinance.                                                                                                                                                                  |                                 |                               |
|                                              | Accordingly, the holding Company has adjusted its tax liabilities for the tax years 2008-2010 by acquiring the losses of its subsidiary company and consequently an aggregate sum of Rs. 593.466 million equivalent to the tax value of the losses acquired has been paid to the subsidiary company.                                                                                                                                                                    |                                 |                               |
|                                              | There was no change in the status of assessments of the holding Company for the tax years 2008 to 2010 as reported in the annual financial statements for the year ended June 30, 2015.                                                                                                                                                                                                                                                                                 |                                 |                               |
| <b>10 CONTINGENCIES AND COMMITMENTS</b>      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                 |                               |
| <b>10.1 Contingencies</b>                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                 |                               |
|                                              | There were no material changes in the status of contingencies as reported in the annual consolidated financial statements for the year ended June 30, 2015 other than the following:                                                                                                                                                                                                                                                                                    |                                 |                               |
| 10.1.1                                       | As reported in Note 29.1.3 of the annual consolidated financial statements for the year ended June 30, 2015, the Saddar store of the subsidiary company Makro Habib Pakistan Limited (MHPL) was closed down on September 11, 2015 as a consequence of dismissal of the Review Petition by the Honorable Supreme Court of Pakistan. Accordingly, the Operation Agreement between MHPL and Metro Habib Cash & Carry Pakistan (Private) Limited (MHCCP) stands terminated. |                                 |                               |
| 10.1.2                                       | Letter of guarantees issued by banks on behalf of the Group amounts to Rs. 24.204 million (June 30, 2015 : Rs. 44.079 million).                                                                                                                                                                                                                                                                                                                                         |                                 |                               |
| 10.1.3                                       | Post dated cheques issued to collector of Customs amounts to Rs. 183.587 million (June 30, 2015 : Rs. 166.379 million)                                                                                                                                                                                                                                                                                                                                                  |                                 |                               |
| <b>10.2 Commitments</b>                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                 |                               |
| 10.2.1                                       | Letter of credits outstanding for raw material and spares amounts to Rs. 964.089 million (June 30, 2015 : Rs. 1,282.630 million).                                                                                                                                                                                                                                                                                                                                       |                                 |                               |
| 10.2.2                                       | Commitments for rentals under Ijarah agreements in respect of vehicles amount to Rs. 4.823 million (June 30, 2015 : Rs. 2.429 million).                                                                                                                                                                                                                                                                                                                                 |                                 |                               |
| 10.2.3                                       | Commitments for rentals under operating lease agreements in respect of Land amount to Rs. 3,050.608 million (June 30, 2015 : Rs. 3,063.108 million)                                                                                                                                                                                                                                                                                                                     |                                 |                               |

# Thal Limited

## 11 OTHER INCOME

This includes rental income from investment property amounting to Rs. 339.254 million (September 30, 2014: Rs. 312.413 million) and profit on call deposits & short term investments amounting to Rs. 95.048 million (September 30, 2014: Rs. 71.798 million).

## 12 OTHER CHARGES

Included in other charges, provision amounting to Rs 792 million has been made on account of the closure of Saddar store of MHPL (Refer Note 10.1.1 ) and a further provision of Rs 323 million has been made in MHPL for impairment of assets.

## 13 BASIC AND DILUTED (LOSS) / EARNINGS PER SHARE

There is no dilutive effect on the basic earnings per share of the Holding Company, which is based on:

(Loss) / Profit after taxation attributable to the equity holders of the holding company

| Sep 30,<br>2015  | Sep 30,<br>2014 |
|------------------|-----------------|
| (Un-audited)     |                 |
| (Rupees in '000) |                 |

|                                  |         |
|----------------------------------|---------|
| (194,184)                        | 382,068 |
| Number of shares<br>in thousands |         |
| 81,030                           | 81,030  |
| Rupees                           |         |
| (2.40)                           | 4.72    |

Weighted average number of ordinary shares of Rs. 5/- each in issue

Basic and diluted (loss) / earnings per share

## 14 TRANSACTIONS WITH RELATED PARTIES

Related parties of the Group comprise companies with common directorship, retirement funds, directors and key management personnel. Detail of transactions with related parties during the period, other than those which have been disclosed elsewhere in this condensed interim consolidated financial information, are as follows:

| Relationship                                                 | Nature of transactions                  | Sep 30,<br>2015  | Sep 30,<br>2014  |
|--------------------------------------------------------------|-----------------------------------------|------------------|------------------|
|                                                              |                                         | (Un-audited)     |                  |
|                                                              |                                         | (Rupees in '000) |                  |
| Associates                                                   | Sales                                   | 1,501,600        | 1,524,797        |
|                                                              | Professional Services rendered          | 43,552           | 32,870           |
|                                                              | Rental Income on properties             | 337,608          | 310,818          |
|                                                              | Insurance premium                       | 9,102            | 5,728            |
|                                                              | Purchase of assets                      | -                | 4,605            |
|                                                              | Purchase of goods                       | 62,576           | 44,091           |
|                                                              | Insurance claim received                | -                | 51               |
|                                                              | Mark-up and bank charges paid           | 1,374            | 779              |
|                                                              | Profit received                         | 80,696           | 50,087           |
|                                                              | Supplies purchased                      | 261              | 292              |
|                                                              | Licence fee, signage and others         | 134              | -                |
|                                                              | Rent Paid                               | 515              | 717              |
| Employee benefit plans                                       | Contribution to provident fund          | 10,250           | 10,467           |
|                                                              | Contribution to retirement benefit fund | 1,364            | 1,902            |
| Key management personnel                                     | Key management personnel compensation   | 58,834           | 41,117           |
|                                                              |                                         | Sep 30,<br>2015  | June 30,<br>2015 |
|                                                              |                                         | (Un-audited)     | (Audited)        |
|                                                              |                                         | (Rupees in '000) |                  |
| <b>Balances</b>                                              |                                         |                  |                  |
| Receivable from associates in respect of trade debts         |                                         | 368,622          | 344,566          |
| Other receivables from associates                            |                                         | 5,447            | 179              |
| Bank balances with associates                                |                                         | 693,930          | 398,802          |
| Payable to associates in respect of trade and other payables |                                         | 9,087            | 14,050           |
| Payable to associate in respect of short term borrowings     |                                         | 36,886           | 23,172           |

14.1 The investments in related parties are disclosed in note 6 and 8 of the condensed interim consolidated financial information.



# Thal Limited

## 15 SEGMENT ANALYSIS

|                                                   | Sep 30,<br>2015  | Sep 30,<br>2014                       | Sep 30,<br>2015                 | Sep 30,<br>2014  | Sep 30,<br>2015  | Sep 30,<br>2014  |
|---------------------------------------------------|------------------|---------------------------------------|---------------------------------|------------------|------------------|------------------|
|                                                   | Engineering      | Building material and allied products | Real estate management & others | Elimination      | Total            | Total            |
| ------(Rupees in '000)-----                       |                  |                                       |                                 |                  |                  |                  |
| <b>SALES REVENUE</b>                              | <b>2,652,185</b> | <b>1,961,980</b>                      | <b>939,443</b>                  | <b>1,292,026</b> | <b>517,006</b>   | <b>683,155</b>   |
| <b>SEGMENT RESULT</b>                             | <b>632,330</b>   | <b>366,695</b>                        | <b>67,533</b>                   | <b>16,716</b>    | <b>195,348</b>   | <b>253,603</b>   |
| <b>Unallocated corporate (expenses) / income:</b> |                  |                                       |                                 |                  |                  |                  |
| Administrative & distribution costs               |                  |                                       |                                 |                  |                  |                  |
| Other income                                      |                  |                                       |                                 |                  |                  |                  |
| <b>Operating profit</b>                           |                  |                                       |                                 |                  |                  |                  |
| Finance cost                                      |                  |                                       |                                 |                  |                  |                  |
| Other charges                                     |                  |                                       |                                 |                  |                  |                  |
| Share in profit of associates                     |                  |                                       |                                 |                  |                  |                  |
| Taxation                                          |                  |                                       |                                 |                  |                  |                  |
|                                                   | (147,137)        | (117,122)                             |                                 |                  |                  |                  |
|                                                   | 113,146          | 109,505                               |                                 |                  |                  |                  |
|                                                   | <b>861,220</b>   | <b>629,397</b>                        |                                 |                  |                  |                  |
|                                                   | (2,018)          | (4,441)                               |                                 |                  |                  |                  |
|                                                   | (1,122,172)      | (35,921)                              |                                 |                  |                  |                  |
|                                                   | 178,086          | 55,709                                |                                 |                  |                  |                  |
|                                                   | <b>(29,922)</b>  | <b>(188,844)</b>                      |                                 |                  |                  |                  |
|                                                   | <b>(114,806)</b> | <b>455,900</b>                        |                                 |                  |                  |                  |
|                                                   |                  |                                       |                                 |                  | <b>4,069,780</b> | <b>3,898,805</b> |
|                                                   |                  |                                       |                                 |                  | <b>895,211</b>   | <b>637,014</b>   |

The Engineering segment is engaged in the manufacturing of automotive parts.

The Building material and allied products segment includes jute, papersack and laminate operations.

The Real estate management & others segment includes real estate management, trading and share registrar & management services.

## 16 GENERAL

Figures have been rounded off to the nearest thousands.

Corresponding figures have been re-arranged and reclassified, wherever necessary. However, there were no significant reclassifications / rearrangement to report.

## 17 DATE OF AUTHORISATION FOR ISSUE

This condensed interim consolidated financial information was authorised for issue on October 30, 2015 by the Board of Directors of the Holding Company.

The Board of Directors of the Holding Company has recommended final cash dividend of Rs. 5 per share for the year ended June 30, 2015. This condensed interim consolidated financial information does not reflect the payment of cash dividend which has been approved by the shareholders in the annual general meeting held on October 5, 2015.



Asif Rizvi  
Chief Executive



Sohail P. Ahmed  
Vice Chairman

# Corporate Information

## Board of Directors

|                     |                        |
|---------------------|------------------------|
| Rafiq M. Habib      | Chairman               |
| Sohail P. Ahmed     | Vice Chairman          |
| Asif Rizvi          | Chief Executive        |
| Asif Qadir          | Independent Director   |
| Ali S. Habib        | Non-Executive Director |
| Mohamedali R. Habib | Non-Executive Director |
| Mazhar Valjee       | Non-Executive Director |

## Chief Financial Officer

Shahid Saleem

## Company Secretary

Ali Asghar Moten

## Audit Committee

|                     |                        |
|---------------------|------------------------|
| Asif Qadir          | Chairman - Independent |
| Mohamedali R. Habib | Member                 |
| Mazhar Valjee       | Member                 |
| Sohail P. Ahmed     | Member                 |

## Human Resources & Remuneration Committee

|               |          |
|---------------|----------|
| Mazhar Valjee | Chairman |
| Ali S. Habib  | Member   |
| Asif Rizvi    | Member   |

## External Auditors

Ernst & Young Ford Rhodes Sidat Hyder  
Chartered Accountants

## Legal Advisors

A. K. Brohi & Co., Karachi  
K. A. Wahab & Co., Karachi  
Fazal-e-Ghani Advocates, Karachi

## Tax Advisors

Ernst & Young Ford Rhodes Sidat Hyder

## Bankers

Habib Bank Limited  
Standard Chartered Bank (Pakistan) Limited  
United Bank Limited  
National Bank of Pakistan  
Habib Metropolitan Bank Limited  
Meezan Bank Limited  
Albaraka Islamic Bank  
Bank Al-Habib Limited  
Faysal Bank Limited

## Registered Office

4th Floor, House of Habib  
3-Jinnah Cooperative Housing Society, Block 7/8  
Sharae Faisal, Karachi - 75350  
PABX: 92(21) 3431-2030, 3431-2185  
Fax: 92(21) 3431-2318, 3439-0868  
E-mail: tl@hoh.net  
Web: www.thallimited.com

## Share Registrar:

Noble Computer Services (Private) Limited  
1st Floor, House of Habib  
3-Jinnah Cooperative Housing Society, Block 7/8  
Shahra-e-Faisal, Karachi – 75350  
PABX: 92(21) 3432-5482-87  
Fax: 92(21) 3432-5442





